

# Annual Report 2021



FALABELLA



Welcome

 **Cyber Monday**  
SE VIVE EN FALABELLA.COM

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# LETTER FROM THE CHAIRMAN

Carlo Solari Donaggio

2021 was a very positive year for Falabella. We are making decisive progress implementing a new business model that will improve our customer understanding and their satisfaction, and help us to develop direct, personalized and long-term relationships with them. We are rapidly digitizing the company, by creating common platforms for various key business that will support our customers and contribute to Falabella's ecosystem and that of its suppliers.

We have achieved significant progress this year, which has resulted in very good sales, cash flow generation and earnings. We have been transformed from being a traditional retailer with a digital product range, to one capable of operating almost entirely online, using our stores and branches as a major differentiator from our competitors. We had been modernizing the company at a gentle pace, but have now been transformed into a young energetic company with agile decision-makers who constantly question and challenge. In fact this transformation is still progressing, and we are very excited and committed to the company's new direction.

Earnings for 2021 reflect the tremendous achievements of our teams, of thousands of people who did things differently, who adapted and succeeded in captivating our customers. After a succession of political and public health crises, Falabella is no longer the same. We have been rejuvenated, with greater strength, expectations and energy. We are convinced that we are creating something unique that is valued by our customers. We aim to become a company that gives all of us pride.

Undoubtedly, the growth in sales was driven by dynamic consumption as a result of the financial support provided in various countries and the savings that people spent to survive the pandemic. This effect is moderating as the pandemic becomes a regular feature of our lives and the elimination of stimulus in a restrictive macroeconomic environment.



This year reminded us once again that the stable world we once knew has definitely changed. Certainty has disappeared. This is evidenced by the accelerating pace of the technological revolution, and the pandemic with its effects on health, our way of life and the economic consequences for people. We live in a world that is more politically conflictive than we had imagined, with geopolitical divisions of many kinds, resulting in a more polarized and changing environment. But as people have journeyed through time, and particularly at our company, they have demonstrated resilience and a remarkable ability to adapt. Our challenge is to continue our transformation to achieve a powerful, differentiated and valued ecosystem. We are striving hard to adapt to new circumstances each year, as we have done in the past.

The substantial earnings achieved in 2021 do not change our urgency, there is no time for complacency. On the contrary, we are accelerating the revolution caused by the digitization of commerce and financial services. Our objective is to maintain our leadership within this environment. This year served to strengthen us, to secure the resources we need for the future. We have spent years investing and digitally transforming ourselves to become leaders not only in physical stores, but also in e-commerce.

Our strategy has been focused on implementing and operating a retail marketplace, with a digital wallet, by creating distinctive platforms in logistics, loyalty incentives, customer knowledge, etc. All these platforms are available to our retailers and marketplace sellers and to our banks and financial services. We believe that this marketplace strategy, together with these common platforms, is the that best responds to the current times. We launched the falabella.com marketplace in 2021, which is still being implemented and is only just beginning to receive the functionalities required for its success.

We are creating an ecosystem that is scalable and flexible, that will allow us to grow rapidly in the future and that will be increasingly attractive to customers and suppliers. Therefore, we are focused on expanding our digital customers, using the differentiation provided by our physical stores and our pool of own and exclusive brands. We are already harvesting the first fruits. Our e-commerce sales have grown rapidly, along with an increase in third-party sales. Our financial transactions covering new current, sight and credit accounts and consumer loans are becoming almost completely digital. The redemptions within our loyalty incentives are also becoming mostly digital.

We want to maintain a direct relationship with our customers, to understand them and support them in their daily duties and requirements. They are our greatest asset and keeping them is our principal future challenge. Our understanding of their desires has kept them loyal over the decades. This has been the focus of our investments in data intelligence, our CMR Puntos loyalty system and our logistics on proprietary platforms, but leveraged through business partners.

We will continue to focus on improving the operational efficiency of our businesses in order to remain efficient and price competitive. We will continue investing and expanding the platforms used by all Falabella group companies, marketplace, CMR Puntos loyalty system, financing system, Fpay e-wallet and logistics capabilities. We will pursue state-of-the-art technology with the support of our digital factories and our office in India.

We have redoubled our commitments to significantly and decisively strengthening our ecosystem in recent years, and especially in 2021. The Falabella transformation is complex and requires patience and commitment. It requires many talented people and a more agile and decentralized business. This path has its share of difficulties and obstacles, but our progress and achievements are disclosed in this Report and they confirm that we are moving in the right direction, which renews our energy.

We want to be the employer of choice for the new generation, an attractive place to work, to thrive and to enjoy a balanced life. This new era requires that we understand not only the consumer, but also our employees. These days people are asking for flexibility, equal opportunities and a purpose from their employer. At Falabella we are determined to meet those requirements.

We are responding to these challenges, in order to continue building a sustainable company. We will continue to focus on being meritocratic and inclusive, on our concern for the environment and becoming integrated into local communities, while building close relationships with our employees and suppliers, especially with SMEs. This year we were once again voted the fifth best retail company in the world by the DJSI index.

I would like to thank all our employees for their creativity, strength and commitment. I would like to thank our board of directors and executives for their dedication, enthusiasm and support. I would like to thank our shareholders for their confidence in our company.

We have reached a historic moment for our company and trade in general. I am convinced that we will be one of the winning companies after this remarkable revolution. We will maintain our leadership across the region and the preference of our customers over the long-term.

# Letter from the CEO

Gaston Bottazzini



We achieved significant progress with the development of our physical and digital ecosystem during 2021, and created capabilities for our businesses that will draw us closer to our customers. These profound changes are all aimed at achieving our purpose: to make life simpler and more enjoyable.

We achieved excellent business performance in 2021, as several financial and operational indicators reached all-time highs. At the same time, we continued to implement our strategy that involves a deep cultural transformation and significant investments in innovation and technology at the service of our customers.

We are proud of having served 35 million customers across the region, which represents growth of 25% over the previous year, and provides evidence that our retail proposals are being well received.

At the end of August we launched the new integrated platform falabella.com in Chile. This is the marketplace that unites our entire range of products from all our formats and those of thousands of entrepreneurs.

It is fast becoming the largest e-commerce platform in Chile, with an average of more than 150 million monthly visits, while tripling our 2019 online sales, and we will soon be launching in Peru and Colombia.

We are creating better facilities to drive the growth of our sellers. These include the launch of our Global Seller Center, a platform for falabella.com sellers that manages their products more efficiently; Banco Falabella's financing program for marketplace entrepreneurs; and 32,700 square meters of fulfillment centers in Chile, Peru and Colombia, which were launched in the second half of 2021.

Creating our Home Delivery unit has drastically improved our service levels, even in a context of high demand and store closures. In the last two years, we have increased deliveries from 8 to 38 million orders, and during 2021 over 60% of deliveries were completed within 48 hours in Chile. Our objective is to continue improving service levels, by increasing the proportion of deliveries continuously arriving within 24 and 48 hours, which will improve customer perception and loyalty.



During 2021, Banco Falabella achieved exceptional digitization across the region, with new digitally issued cards growing by 198%, as 250,000 were opened in 2020 and this rose to over 745,000 this year. Today, over 6.5 million customers use our credit cards and 4.5 million prefer our accounts. Accordingly, our client base has been growing at an accelerated rate, to reaching levels comparable to the most successful fintechs in the region.

Our digital wallet and payment processing platform Fpay has arrived in Peru and will soon arrive in Colombia. In Chile it continued to gain traction. It climbed from 50,000 users to over 450,000, and processed transactions that totaled US\$ 2,625 million. It has become the only payment method on Falabella's e-commerce platforms and has taken a significant role in physical stores by integrating contactless payments using a QR code.

Extending our loyalty program CMR Puntos to all means of payment, allowed us to grow it from 6 million to over 16 million customers. This program

strengthens our ability to understand our customers' requirements and to approach each of them on a personalized basis. It forms the basis for improving our customer retention, and for our improved loan origination capacity, as these are clearly visible examples of our 2021 performance.

Simultaneously, we continue to improve our physical stores, which represent the principal face-to-face interaction with our customers, and will continue to be extremely important. We are rethinking and adapting our stores to enhance their role in the customer experience. A major milestone was the opening our Falabella Retail store in Parque Arauco. This store deploys and tests many experiences integrated with our digital platforms, before scaling them up to the entire store network.

We will continue to develop the Ikea franchise and will soon be opening the first stores in Chile and Colombia. Our Mallplaza and Open Plaza shopping centers now operate 46 malls in Chile, Peru and Colombia, which total 2.4 million leasable square meters.

We continued our regional expansion with new stores. During 2021, we opened four supermarkets in Peru and three in Chile, and we opened three Sodimac stores in Mexico and one in Brazil.

Our focus in Mexico is to bring our ecosystem to a wider range of customers. We aim to not only to deliver the best in-store experience through Sodimac, but also to broaden the digital experience with financing options and payment solutions.

Sodimac Brazil is also showing significant improvements in growth and performance. We have more than doubled sales since acquiring Dico, and in 2021 we will complete the brand transformation of all Dico stores to Sodimac. We have 52 stores in Sao Paulo state, six of them use the Sodimac Home-center format and the rest Sodimac Dico, and our digital proposal has now reached nine other states.

This year we launched Falabella Ventures, a US\$ 10 million fund that supports startups that are relevant to our strategy. Three investments comprised 75% of the funds invested during 2021, these were

two last-mile companies and one digital payments company. Falabella Ventures brings us closer to entrepreneurs and generate opportunities for collaboration and mutual benefit.

The professional and personal growth of our employees is essential for all these measures. Therefore, we promoted an digital corporate culture, which enhanced the attraction and retention of talented people through initiatives such as the Falabella Academy and the Digital School.

Our sustainability strategy has a clear focus on climate impact, diversity, inclusion and community support. In 2021 we were the only company in Chile selected to join the Dow Jones Sustainability Index, which positions us among the five most sustainable retail companies in the world. For the sixth consecutive year, we formed part of the Mila, Emerging Markets and Chile indices.

Mitigating the impact of our business on the environment led us to sign an agreement to supply renewable energy to 151 facilities in Chile and 93 in Peru. Currently 43 stores (Falabella Retail, Sodimac and Tottus), 5 shopping centers (Mallplaza) and 2 distribution centers are LEED certified.

We have incorporated electric vehicles into our last mile services that can reduce greenhouse gas emissions by up to 78%. We have more than 9,000 products with environmental and social attributes, and we promote circular economy projects to reduce the waste sent to landfills.

We continued to develop our Diversity and Inclusion Policy during 2021, with the launch of the LGBTI+ Community and Aliad@s across the region. This will help to promote inclusion, sexual diversity and protect the dignity of our employees.

Our gender equity goal is to increase the participation of women in executive and management positions to 40% by 2022. This goal required building women's leadership networks such as Women Empowered and Mujeres Conectadas (Connected Women), and the Mujeres de Alto Rendimiento (MAR) (High Performance Women) program. We were the first Latin American company certified in the #TrainTheTrainers program of the "I'm Remarkable" initiative organized by Google.

We continue to develop our brands' iconic community programs: *Haciendo Escuela* (Doing School) by Falabella Retail, *Construyendo Sueños de Hogar* (Home Building Dreams) by Sodimac, *Eddu* by Falabella Financiero and *Plaza Emprende* (Plaza Ventures) by Mallplaza.

All these achievements are due to the dedication of our teams working collaboratively to achieve common goals. The pandemic has been a great mobilizer for an organization that has demonstrated a unique capacity to adapt, despite the inconveniences.

These results also reflect the profound impression left on Falabella by its founders. This year we mourn the departure of Don Reinaldo Solari, Falabella's Chairman for 24 years (1986 to 2010), who left us a great legacy. I would like to summarize it in two sentences:

*"Always work as a team, teams empower and support each other."*

*"Feel proud to work at Falabella. Because a person who has pride in their company takes better care of its customers."*

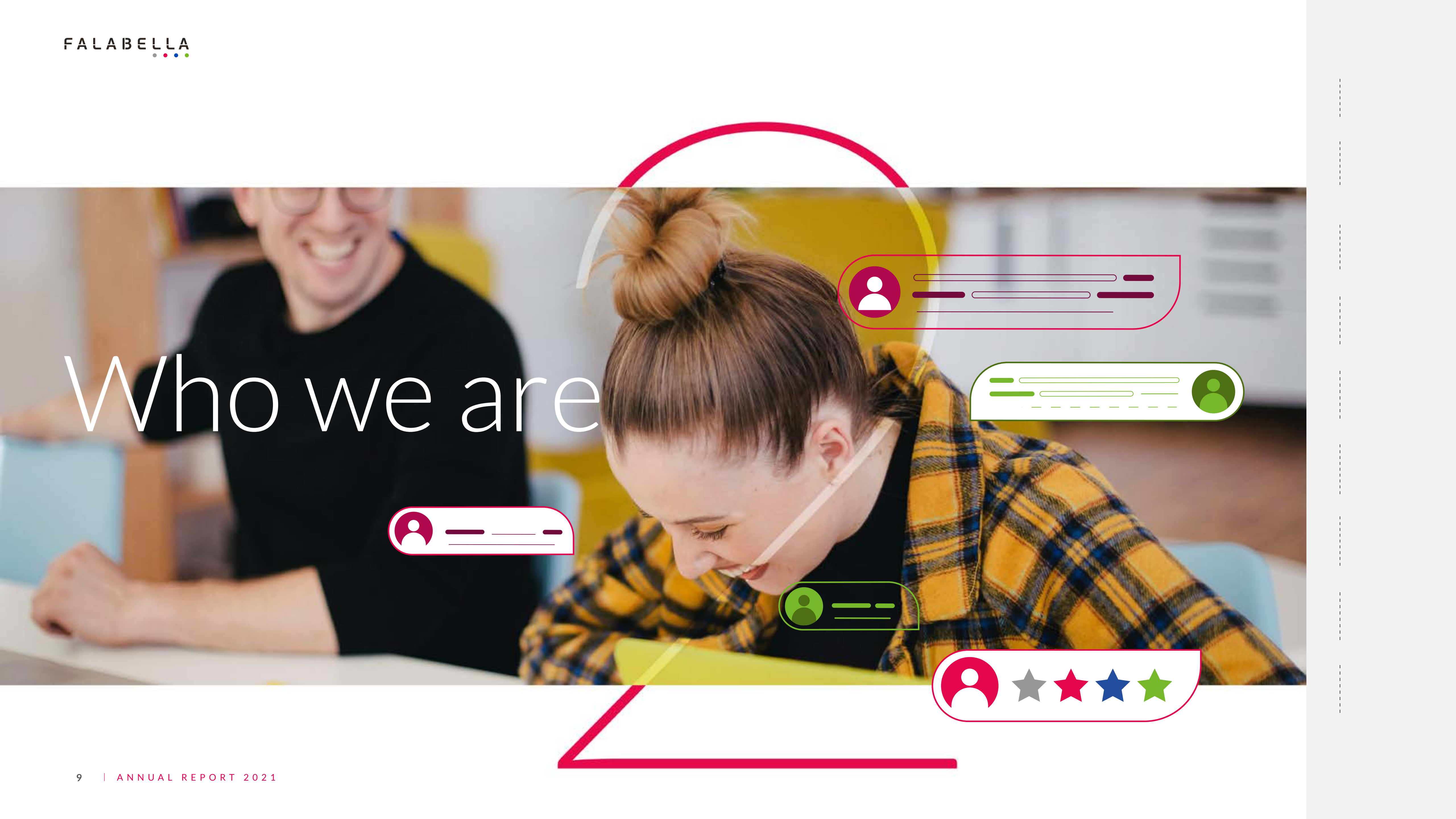
This intense emphasis on teamwork and customer focus guides our daily work and our aspirations for Falabella, while guiding our commitment to make life simpler and more enjoyable.

Looking ahead to 2022, the great challenge is to give continuity to the traction we are developing. This will require continuing to invest in technology, our data management capabilities, artificial intelligence and talent development. The good news is that we are using platforms that are already growing. But for these results to become sustainable we must regularly remember that the customer must always be at the center of our decisions and that we must work as a team.

Falabella is founded on the creation of long-term value for our customers, and it is this vocation that keeps us adaptable and justifies all the sacrifices involved.



# Who we are



# FALABELLA AT A GLANCE

## OUR BUSINESSES 2021

### E-commerce

**MUS\$ 3,504**  
Total GMV

**14,000 sellers**  
in our marketplace

**MUS\$ 700**  
3P GMV

**+8 million**  
SKUs

**37.6 MM**  
of orders shipped

**43% interest**  
of our app in Chile

### Digital Banking and Fintech

**MUS\$ 6,662**  
in loan portfolio

**MUS\$ 2,625**  
TPV

**+745,000**  
fully online credit cards opened

**59% loans**  
digitally originated

### Physical retail

**MUS\$ 11,986**  
gross sales of:  
DEPARTMENT STORES  
HOME IMPROVEMENT  
SUPERMARKETS

**510 stores**  
103 DEPARTMENT STORES  
252 HOME IMPROVEMENT  
155 SUPERMARKETS

**46 Shopping centers**  
GLA 2.4 million m<sup>2</sup>

**1,570,795 m<sup>2</sup>**  
of logistics infrastructure

## KEY FINANCIAL INDICATORS (MUS\$)

**\$13,581** REVENUE    **\$1,876** EBITDA    **\$772** NET INCOME



## REGIONAL PRESENCE 2021

**35 MILLION**  
of customers  
in the region

**108,888**  
total employees\*

**PERU**  
**25%** REVENUE | **18%** EBITDA

**MUS\$ 740** Total GMV  
**MUS\$ 3,788** offline GMV  
**MUS\$ 723** loan portfolio

**172 stores**  
31 DEPARTMENT STORES  
56 HOME IMPROVEMENT  
85 SUPERMARKETS

**15 shopping centers**  
**325,110 m<sup>2</sup>** logistics infrastructure  
**34,514** employees

**CHILE**  
**65%** REVENUE | **76%** EBITDA

**MUS\$ 2,223 MM** Total GMV  
**MUS\$ 7,072 MM** offline GMV  
**MUS\$ 4,643 MM** loan portfolio

**200 stores**  
46 DEPARTMENT STORES  
84 HOME IMPROVEMENT  
70 SUPERMARKETS

**27 shopping centers**  
**893,408 m<sup>2</sup>** logistics infrastructure  
**50,972** employees

**ARGENTINA**  
**2%** REVENUE | **<1%** EBITDA

**7 stores**  
HOME IMPROVEMENT

**15,000 m<sup>2</sup>** logistics infrastructure  
**1,181** employees

**MEXICO**  
**MUS\$ 91** loan portfolio

**9 stores** | HOME IMPROVEMENT  
**2,334** employees

**COLOMBIA**  
**6%** REVENUE | **4%** EBITDA

**MUS\$ 271** Total GMV  
**MUS\$ 491** offline GMV  
**MUS\$ 1,295** loan portfolio

**66 stores**  
26 DEPARTMENT STORES  
40 HOME IMPROVEMENT

**4 shopping centers**  
**217,224 m<sup>2</sup>** logistics infrastructure  
**15,461** employees

**BRAZIL**  
**2%** REVENUE | **2%** EBITDA

**52 stores** | HOME IMPROVEMENT  
**63,753 m<sup>2</sup>** logistics infrastructure  
**3,420** employees

**URUGUAY**  
**<1%** REVENUE | **<1%** EBITDA

**4 stores**  
HOME IMPROVEMENT

**9,500 m<sup>2</sup>** logistics infrastructure  
**534** employees

\*Total employees includes China and India.



# OUR BUSINESS SUSTAINABILITY

## GROUP HIGHLIGHTS:

### Renewable Energy

**65%** renewable energy consumed by the regional real estate business

**64%** renewable electricity consumed by all business units in Chile

### Productos sustentables

**26%** increase in sustainable products compared to 2020

**+9,100** products

### Women in Manager and Executive Positions

**7%** increase in the number of women in this category

### Women Connected Network

**+800** members in executive positions

### LGBT+ Community & Aliad@s

**+1,100** members

## ANNUAL HIGHLIGHTS:

### Fifth place in Dow Jones

For the sixth consecutive year, Falabella was ranked fifth in the Dow Jones Sustainability World Index for its performance reported in November 2021.

### Entirely renewable energy agreement

An agreement was signed to supply entirely renewable energy to **151 facilities in Chile and 93 in Peru.**

### LGBT+ Community and Aliad@s

Falabella launched its **LGBT+ Community and Aliad@s network** at all its business units in Chile, Peru and Colombia. Employees can now lead the change and have a direct impact on transforming Falabella into an increasingly inclusive organization.

### #TrainTheTrainers

The first Latin American company certified in the #TrainTheTrainers program of the "I'm Remarkable" initiative organized by Google that seeks to empower women and other under-represented groups to celebrate their achievements in the workplace.

### Electric vehicles

Falabella announced that it will open and operate electric vehicle charging centers at stores, malls and distribution centers throughout Chile. Customers and logistics operators can then charge their vehicles at the group's facilities.

### Risk management

The recommendations issued by the **Task Force on Climate-related Financial Disclosures** have begun to be integrated into corporate risk management.



# WHO WE ARE

## FALABELLA

We are a leading physical and digital retail company in Latin America.

We generate simple and personalized solutions, through a differentiated omni-channel value proposition, by combining shopping centers, physical stores, e-commerce, marketplace, logistics, digital banking and payment services.

The customer is at the center of our decisions. We want to simplify their lives by transforming their shopping experiences, and to continuously innovate to improve our value proposition. Our strategy is to build a physical-digital retail and financial services ecosystem, with recognized brands and proprietary brands that are clearly positioned in our markets.

We focus on understanding and serving our customer's requirements, which leads us to continuously reinvent our services and provide them with flexible and easy solutions, in order to maintain these long-term relationships.

Providing tailor-made products and services to our customers has been in our DNA since we began more than 100 years ago as a tailor.

We strive to make our customers' lives more enjoyable, which challenges us to continually innovate and transform our services, in order to strengthen our value proposition.

We operate in seven countries: Chile, Peru, Colombia, Brazil, Mexico, Argentina and Uruguay. We have purchasing offices in China and India, and digital centers in India and Argentina. We operate department stores, home improvement stores, supermarkets, regional shopping centers and power centers, and provide financial services through a network



## OUR FOCUS

is to continue progressing in our process of transformation to become the leading digital retail and banking platform in the Andean region.

We are focused on strengthening our digital capabilities and our ecosystem, and increasing and improving our interactions with customers.

Therefore, our investments aim to continuously develop.



### Loyalty

CMR Puntos Program



### Marketplace

Platform seller center and services of value added to sellers



### Logistics

Home deliveries  
Express deliveries (Q-commerce)  
Click and collect



### Digital Payments

Payment processor  
FPay | FPay Payment Wallet



### Digital Banking

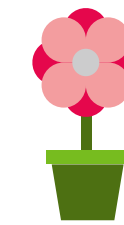
Financial services for sellers and consumers



### Omnichannel Retail

Leverage our physical assets and differentiating capabilities to provide a unique omnichannel experience

## OUR PURPOSE



## Make life simple and more enjoyable

We understand the need to become a digital, agile and flexible organization, always attentive and proactively responding to changes and disruptions, while maintaining our traditional commitment to focus on customers and employees. Accordingly, we strive to achieve a profound cultural and digital transformation that strengthens our capabilities based on our ecosystem.

This has led us to rethink our purpose and evolve towards a common purpose that serves both our organization and our customers. Using this perspective and an internal reflection exercise, we redefined our shared purpose for the entire Falabella Group, "to make life simpler and more enjoyable".

**We want this purpose to be the focus of our conversations,** it must be the compass that directs our projects, which benefit customers, employees, sellers and communities. Our decisions and value proposal for our customers aims to streamline their shopping experience, to make their lives more enjoyable. Therefore, living our values is a challenge for all businesses and countries.

# OUR VALUES

Our continuous transformation is based on living our corporate values, which are essential for developing our ecosystem strategy and guiding our daily work:



## WE ARE A TEAM

We understand that the best way to progress is as a diverse, committed team, who is passionate about our customers. A team that collaborates, communicates and achieves its goals in a direct, honest and constructive manner. We have proven that together we can achieve more, go further, and get there faster. Our sense of teamwork has matured and challenges us to achieve greater things.



## WE EXCEED CUSTOMER EXPECTATIONS

The customer is at the center of our decisions, so we anticipate their requirements. We provide an omni-channel, high-quality service that adds value, in order to build long-term relationships and strengthen their loyalty to our brands.



## MAKE THINGS HAPPEN

We are responsible for our deeds. We take risks and build opportunities to make things happen, based on the entrepreneurial spirit of our founding fathers. We aim to flexibly influence our customers with a differentiating and attractive proposal.



## WE GROW THROUGH OUR ACHIEVEMENTS

We work as a team and invest in our capabilities to attract and train the best talented people. We recognize their achievements, encourage them to manage their own development, and recognize internal mobility between businesses and countries as a competitive advantage.

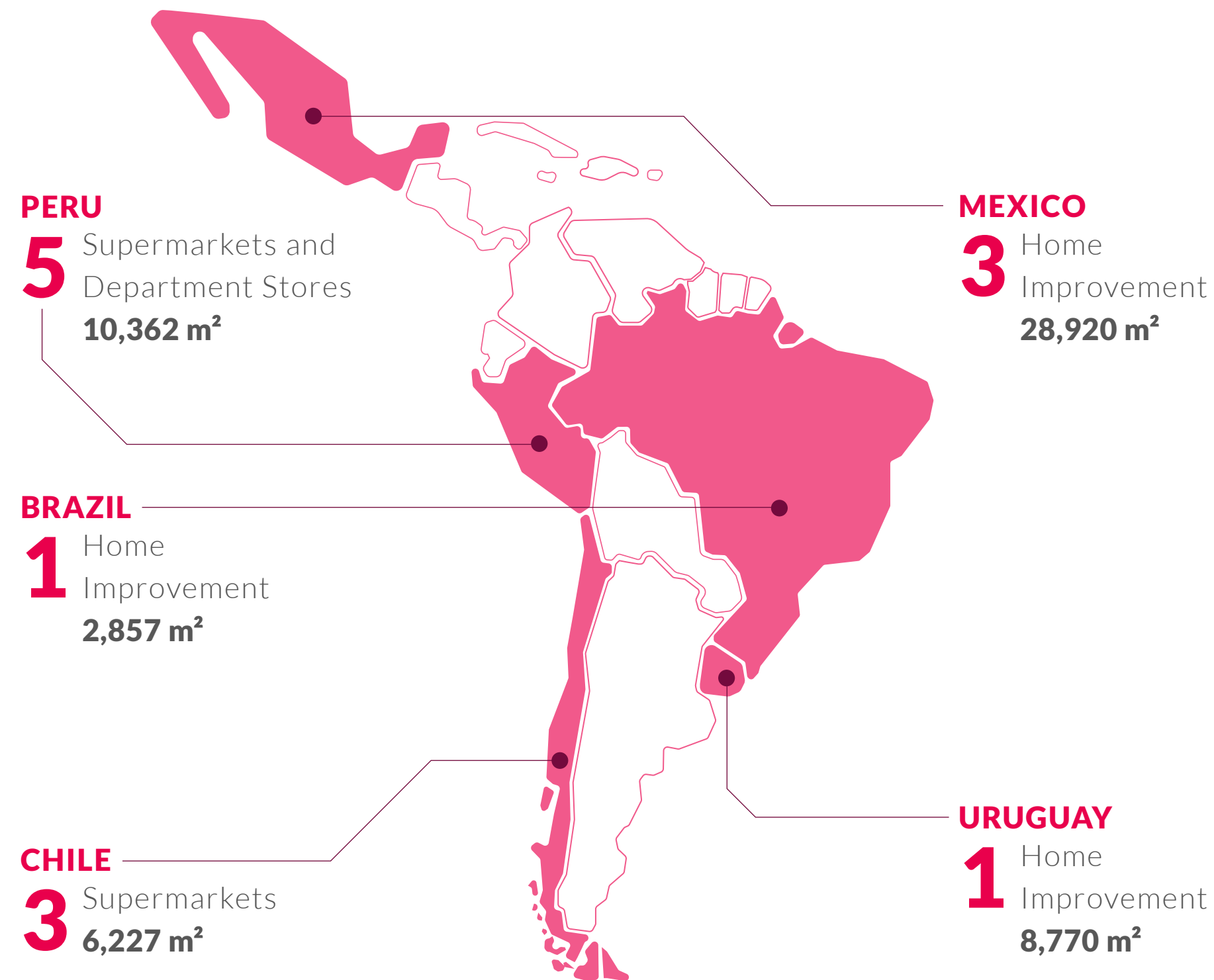


## WE BEHAVE RESPONSIBLY

We are aware of our responsibility to society, our surrounding communities and the environment. We are driven to do the right thing and behave in a transparent manner to give the best of ourselves to the people of Latin America.

# PRINCIPAL MILESTONES IN 2021

## OPENINGS DURING THE YEAR:



On August 24, 2021, the

## NEW FALABELLA.COM PLATFORM

was launched in Chile. It provides the entire range of products at our Department Stores (Falabella Retail), Home Improvement (Sodimac) and Supermarkets (Tottus) all in one place, together with our marketplace, which provides a catalog of thousands of small and medium-sized local and international companies.

746,687  
DIGITAL OPENINGS  
of CMR cards

59%  
SALES OF  
FINANCIAL PRODUCTS  
through digital channels

15.7 million  
OF PARTICIPANTS IN  
LOYALTY PROGRAM

Launch in Chile and Peru of the  
DEBIT CARD  
100% DIGITAL

Launch in Chile of a new product  
INSTALLMENT LOANS  
FOR SELLERS  
in our marketplace

Issue of  
INTERNATIONAL BOND  
FOR US\$ 650 MILLION

## FULFILLMENT CENTERS

We added 32,700m2 of dedicated third-party product distribution centers across the region, to our current capacity of 1.6 million m2 of logistics infrastructure

CHILE	COLOMBIA	PERU
13,500m <sup>2</sup>	10,000m <sup>2</sup>	9,200m <sup>2</sup>

OPERATIONAL CLOSURE  
of department stores  
and financial services in Argentina

# OUR HISTORY

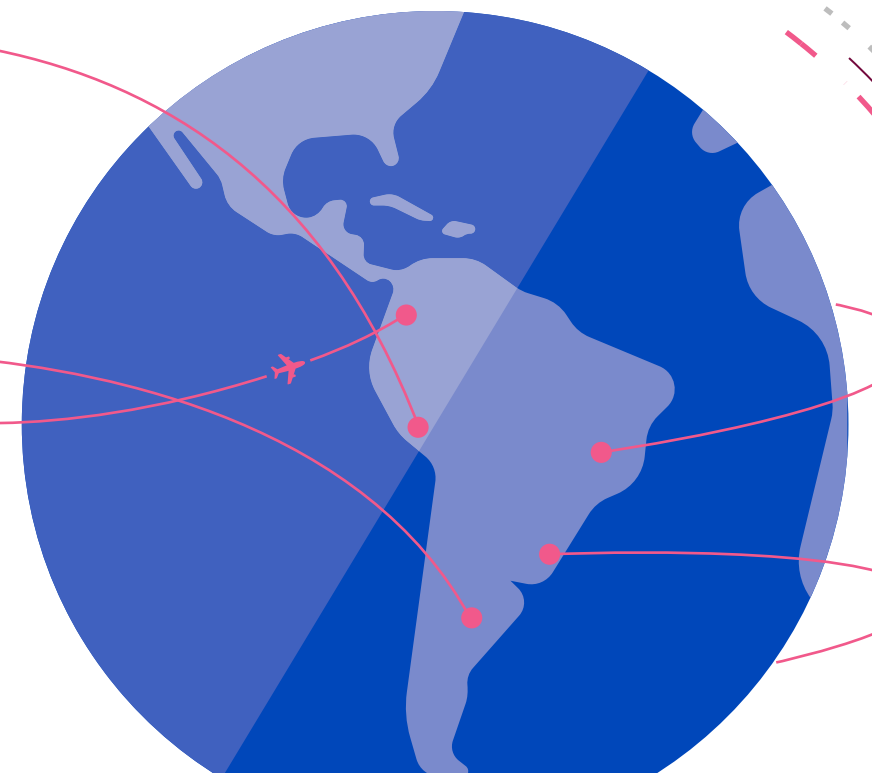
**1889**  
Salvatore Falabella opened the first great tailoring store on Ahumada Street, Santiago



**1990**  
Opened the first shopping mall in Chile, **Mallplaza Vespucio**, in La Florida



- 2004**  
Falabella acquired the **San Francisco** supermarket chain in Chile
- 2003**  
Falabella and Sodimac merged
- 2002**  
Falabella opened the first supermarket **Tottus en Peru**
- 2001**  
Launch of **Sodimac.com** in Chile
- 1999**  
Launch of **Falabella.com** in Chile
- 1998**  
**Banco Falabella** was formed, by acquiring a license from ING Bank Chile
- 1995**  
Falabella entered **Peru** with the acquisition of Saga
- 1993-5**  
Falabella entered **Argentina** and Sodimac, entered **Colombia**



**2005**  
Launch of **Falabella.com en Argentina**

**2006**  
Falabella Retail and CMR entered **Colombia**

**2007**  
Launch of **Banco Falabella in Peru**

**2007 IMPERIAL**  
Sodimac acquired a 60% stake in **Imperial** a Chilean home improvement chain

**2008-09**  
CMR partnered with **Visa in Peru and Chile**. CMR formed a partnership with MasterCard in Argentina and Colombia in 2011

**2009**  
Launch of **Homy in Chile**



**2015**  
Sodimac opened its first stores in **Brazil and Uruguay**

**2014**  
Launch of **Sodimac.com in Colombia and Tottus.com in Peru**

**2014 MAESTRO**  
Sodimac acquires **Maestro in Peru**

**2013**  
Falabella entered **Brazil** with the acquisition of **Dicico**, a home-improvement chain

**2010-11**  
Launch of **Falabella.com in Colombia and Tottus.com in Chile**



**2015**  
Launch of **Sodimac.com in Peru**



**2016**  
Falabella was admitted to the **Dow Jones Sustainability World Index Dow Jones**



**2016**  
Spin-off of **Aventura Plaza S.A. in Peru**

**2016**  
**Falabella and Soriana** signed final contracts to jointly develop Home Improvement (Sodimac) and Financial Services (CMR) businesses in **Mexico**



**2017**  
The first Falabella-Soriana credit card was issued in Mexico, and the company acquired 50% of **Servicios Financieros Soriana S.A.P.I de C.V.**



**2018**  
On August 1, the company advanced towards its goal of becoming a regional e-commerce leader by acquiring **Linio**

**2018**  
**CMR and Banco Falabella Chile** announced the integration of their businesses to improve their customer value proposition

**2018**  
Falabella signed an MOU with **IKEA** to build and operate at least nine **IKEA** stores in Chile, Colombia and Peru over the next ten years



**2019**  
Falabella agreed to sell **Viajes Falabella to Despegar** and formed a long-term strategic alliance

**2020**  
Falabella launched **Fazil** in Chile, an on-demand-delivery App that uses a supermarket format, which had already been piloted in Peru at the end of 2019

**2020**  
Launch of the **FPay and Fazil app** in Chile and Peru

**2020**  
Launch of the **100% digital CMR card** in Chile and Colombia

**2021**  
Launch of integrated e-commerce and marketplace platform in Chile under **Falabella.com**



# Physical-Digital Ecosystem

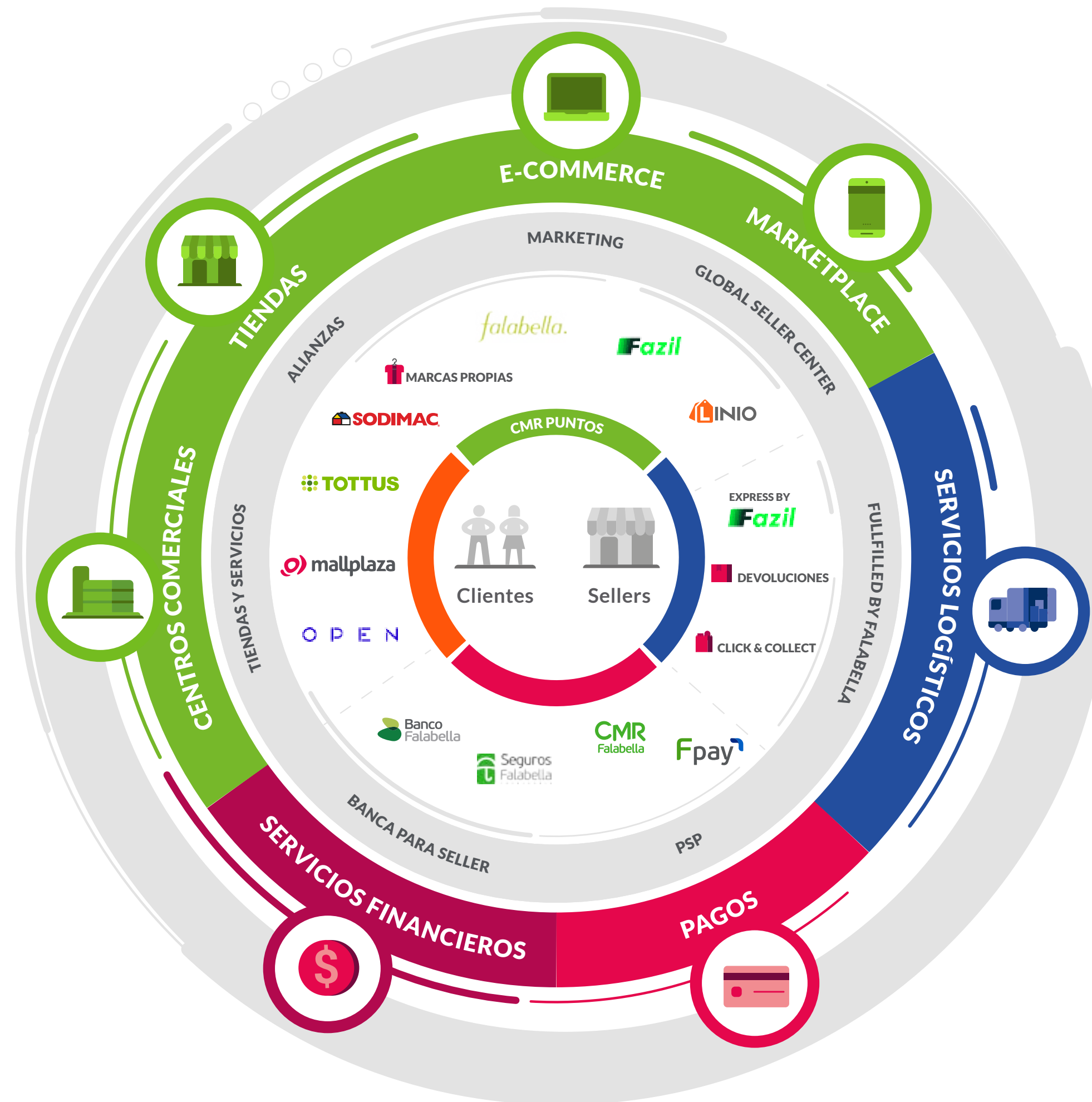


# OUR PHYSICAL-DIGITAL ECOSYSTEM

During 2021 we continued our cultural transformation and improved our working approach. Its long-term vision aims to improve capabilities that are already part of our value proposal and incorporate new capabilities that increase the agility and flexibility of the organization, while maintaining our obsession to stay focused on the customer and our employees.

Therefore, we continued to develop our physical-digital ecosystem, in order to provide a better commercial proposal for our customers and sellers, as its differentiating attribute is its unique combination of products, channels and services. We have built brand leaders in their segments, and we have many proposals that serve them by complementing each other, such as shopping centers, stores, products, e-commerce, marketplace, logistics services, payments and financial services. Our wide variety of interactions with customers help us to understand them and personalize proposals that are relevant and create value for them.

Our well-known retail, shopping center and financial services formats have improved over the years by combining strategic locations with a close relationship with our customers, which we have fostered by developing our loyalty program throughout the region and across all our business units. Our strategy is to build a physical-digital ecosystem that expands and digitally replicates our customer relationships with a differentiated proposal that leverages our unique assets developed in the physical realm.



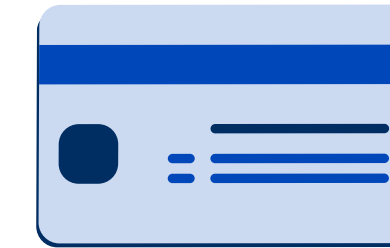
We are currently strengthening our e-commerce capabilities by enhancing our marketplace business, and transforming our financial services into fully online products and services, with payment solutions that span our entire ecosystem.

We are also strengthening and expanding our logistics capabilities, in order to accelerate deliveries and improve services to our sellers. We are simultaneously strengthening our loyalty program, as it is a fundamental pillar that provides our customers with significant benefits. It helps us to understand them and to create personalized solutions that meet their requirements.

Our strategy is to build a physical-digital ecosystem that carries the relationships we have fostered with our customers from physical retail and banking into the digital realm and that enriches them, based on a differentiated proposal that leverages our unique assets developed in the physical realm.

We served 35 million customers in the region during the year, an increase of 25% over the previous year.

## OUR BUSINESSES E-COMMERCE AND MARKETPLACE



### THE INTEGRATED FALABELLA.COM PLATFORM

In August 2021 we launched a new Falabella.com platform in Chile, a major milestone in our digital transformation process.

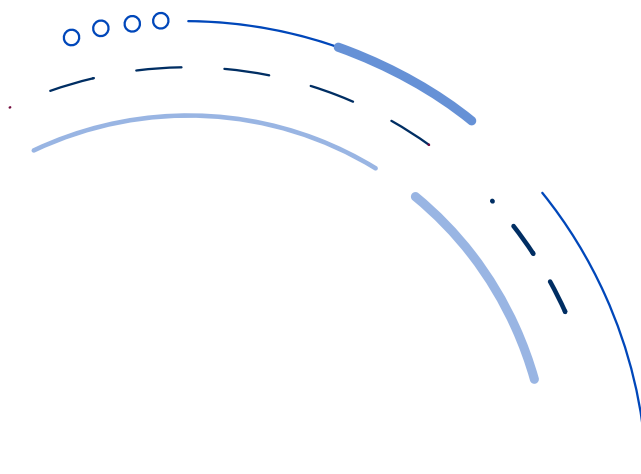
Our goal was to provide our customers with a single platform that concentrated over 8 million products from Falabella Retail, Sodimac, Tottus and Linio together with thousands of SMEs and entrepreneurs in the marketplace.

We have also reclassified categories and increased our product catalog. We have added new categories such as Food and Beverages, Construction and Hardware, Gardening, Pets and Automotive, which have all been very well received by our customers. We are developing a highly selective product catalog, in terms of breadth and quality. It is composed of a wide variety of exclusive national and international brands, Falabella Group's own brands, new brands and emerging categories.

We have developed a “stores in store” proposal, for prominent sellers to build their brand identity within our marketplace. We have implemented our retailers' own sites within Falabella.com where they can offer our customers a specialized and enriched shopping experience. These offers have elements that relate to the shopping experience in our physical stores, making them omni-channel, which is especially important for construction projects as an example.

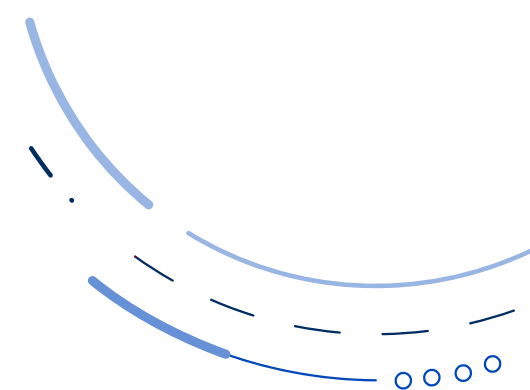
The new site uses renewed technology, which was developed internally using micro-services that are more stable, scalable and flexible. These are capable of handling multiple hard selling events, such as regional Cyber Days. This has enabled us to process millions of visits and transactions during these events with improved service performance. Integrating our platforms required migrating to a proprietary code architecture, along with:

- A faster and easier navigator.
- Optimized findability.
- Improvements in payment processing.
- An expeditious and frictionless after-sales service.
- Faster reimbursements, and much more.



This was complemented by investments in logistics so that our customers could enjoy:

- Free delivery on thousands of products.
- A gradual decrease in delivery times and improvements to Click & Collect points.
- Exchange and return facilities at any of our stores.
- Increasingly proactive shipment tracking, and other benefits.



## OUR E-COMMERCE APPLICATIONS



Our renewed proposal for mobile applications uses a common architecture, based on our own code. We currently have three applications:

- Falabella.com, which contains every feature of our integrated e-commerce platform, along with omnichannel functionalities for an enhanced in-store experience.
- Sodimac, which contains specific functionalities for use at our home improvement stores, along with access to Falabella.com's expanded catalog.
- Fazil, our quick commerce application for 90-minute shopping of products from supermarkets, home improvement, department stores and a growing number of third-party products.



**43%**  
Falabella.com



**20%**  
Sodimac



**39%**  
Quick commerce  
(Fazil)

# The Falabella Retail application was also revamped, by incorporating the integrated offer of our new **Falabella.com platform**

We launched recommendations on product cards developed using an in-house tool, and we added an Fpay payment button to improve access from the Falabella.com App, in addition to encouraging payment using Fpay at our physical stores.

During 2021, we launched new sales channels that adapt to our customer's requirements. These included a Live-commerce channel with live videos that include an immediate purchase option. Conversational commerce, which is a shopping advice service via real time chat and attended by teams specializing in certain product categories. We consolidated the Fonocompras teams at various business units to attend the entire region with excellent services, which ensures a unique and enriched experience when acquiring a product.

Our customers shopping on the Falabella.com platform can now access all the benefits offered by the Falabella ecosystem, such as the Fpay digital wallet, fully online CMR card applications and CMR Puntos loyalty program participation. We have increased the Click&Collect network, by increasing automation and extending it to new points, such as branches of Chilexpress and the Metro, which make collections easier and faster.

The site's taxonomy and findability were improved, to optimize navigation through each category and improve product classification.

Over half of purchases in 2021 enjoyed free delivery, which is a benefit that strengthens our CMR Puntos loyalty program and was largely due to a Free Shipping campaign in Chile for purchases over Ch\$16,990. We introduced geolocation for navigation.

Site navigation has been enriched by improvements in product reviews, which have resulted in a growth of:

↑ **64%** in catalog coverage.

and significant growth in product reviews:

↑ **2.6x** higher compared to December 2020.





We strengthened the value proposal for our 14,000 sellers in the region, by developing a new Global Seller Center, which is a centralized management platform for commercial relationships with sellers.

It incorporates various services that simplify sellers commercial and operational procedures, using renewed technology based on proprietary code and a simple and intuitive user interface. They can now manage their product catalog and improve their value proposal for our customers. This tool also contains new capabilities, which include greater payment transparency and financing alternatives using Fpay, improved API and integrator availability, a returns module with greater traceability, and better control over product creation and publication times.

We continued to expand our **Fulfillment services**, which provides thousands of sellers with logistics efficiencies and the ability to achieve fast and controlled deliveries nationwide.

We are developing a program of benefits for sellers to reward their good performance, in order to align their commercial and operational strategies with the service standards and expectations of our customers.

Falabella.com has sales offices in Asia, where our teams provide millions of internationally sourced products to our customers.

We encourage our sellers to grow using various mechanisms such as sponsored products, BI services that help them to identify growth opportunities, extended logistics networks for deliveries, warehousing services and financing products.

The launch of Falabella.com was complemented by a new integrated logistics area called Home Delivery Corporative, which consolidates home deliveries for the Group's customers. Previously, each BU had its own logistics service with separate fleets, whereas this new centralized facility unites all BUs and sellers, and delivers an efficient, cost effective and undoubtedly better service.



We increased the storage capacity for our sellers' products in 2021 by opening three new distribution centers. In April, we opened a 10,000 m2 distribution center in Colombia. In June it was Peru's turn, with a 9,200 m2 distribution center. Then in August we opened a 13,500 m2 distribution center in Chile.

Our contribution to sustainable development includes increasing the use of electric vehicles, which reduce greenhouse gas emissions by 78%. Falabella.com has introduced electric cars, vans and tricycles in Chile. The delivery area for these vehicles covers the Santiago urban and suburban areas with delivery deadlines of 24 hours. This initiative will be expanded to other cities in Chile over the medium term.



## DIGITAL BANKING AND FINTECH

Falabella Financiero uses various platforms to provide financial solutions, payment solutions and benefits that make customer's lives more enjoyable.

### DIGITAL BANKING

Our digital banking platform and comprehensive financial solutions are aimed primarily at the personal banking segment in Chile, Peru and Colombia. Our services include credit cards, transactional passive accounts, insurance, consumer loans, and other services. Furthermore, an alliance with Soriana in Mexico provides credit cards and personal loans. We are card issuance leaders in Chile and Peru, and one of the main players in Latin America.

We continue to position ourselves as a fully digital bank/fintech with various capability enhancements and aggressive initiatives that will unlock the unprecedented growth potential of our businesses.

The financial services business unit competes with companies providing personal banking services, retail credit cards and other insurance companies and brokers.

Internal market analysis based on public information(\*) indicates that the combined market share of the CMR Falabella and Banco Falabella consumer loan portfolios is 10.8%<sup>1</sup> in Chile.

Information from the Peruvian Banking, Insurance and Pension Market Regulator indicates that the market share of the Banco Falabella consumer loan portfolio is 3.95%<sup>2</sup>.

Information from the Colombian Financial Market Regulator indicates that the market share of the Banco Falabella consumer loan portfolio is 5.7%<sup>3</sup>.

Finally, information from the Mexican National Banking and Securities Commission indicates that the market share was 0.48%<sup>4</sup> in Mexico.

(\*) SOURCE: CMF, CAJASDECHILE.CL, FORUM, AND QUARTERLY FINANCIAL STATEMENTS OF COMMERCIAL AND AUTOMOTIVE COMPANIES.

<sup>1</sup> AS OF DECEMBER 2021.

<sup>2</sup> AS OF DECEMBER 2021.

<sup>3</sup> AS OF NOVEMBER 2021.

<sup>4</sup> AS OF DECEMBER 2021.



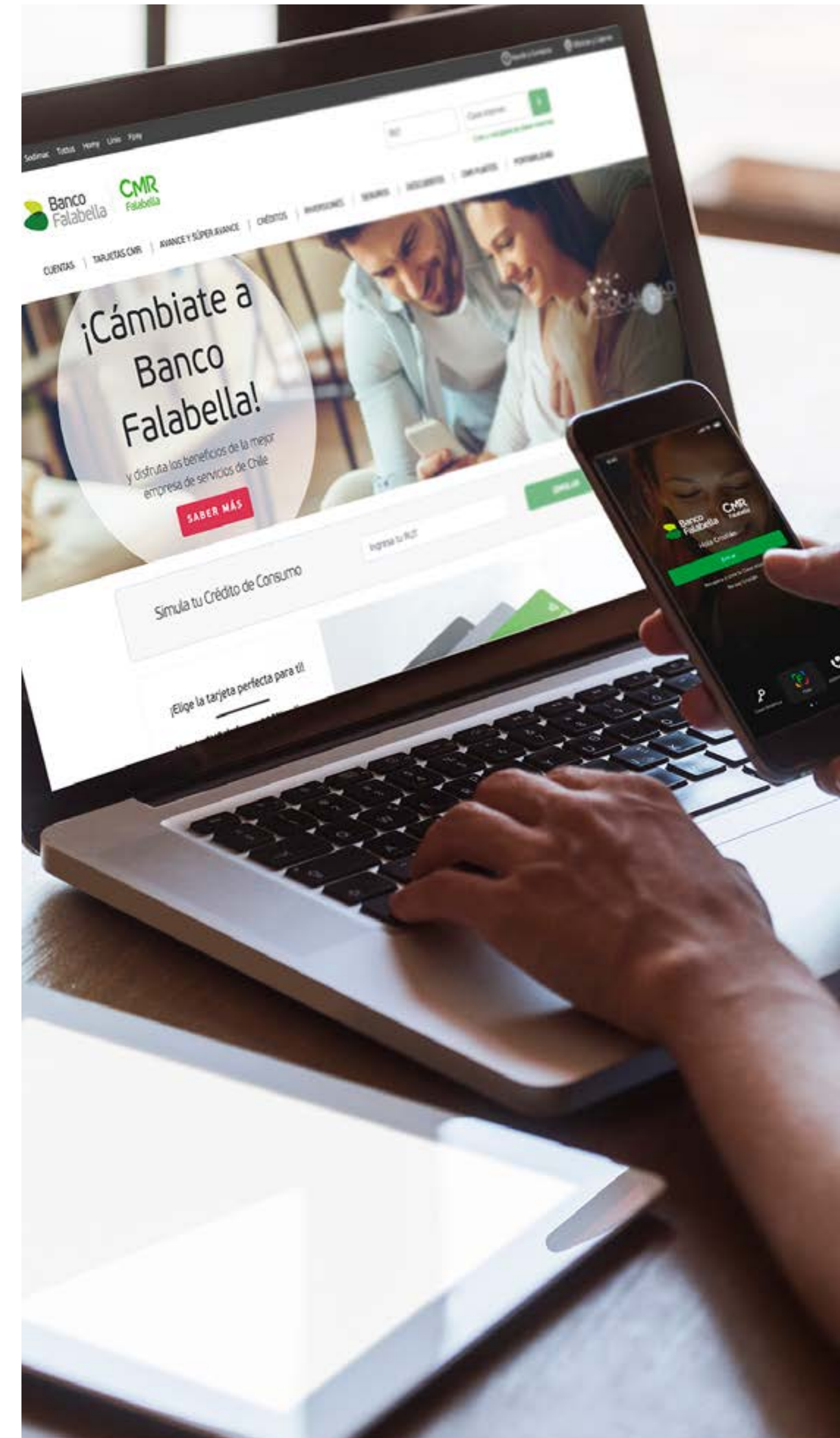
**#1** in Chile  
by number of cards with transactions during the month



**#1** in Peru  
by number of CMR cards with cardholder billing



**#4** in Colombia  
by number of CMR cards issued





**EXPANDING OUR DIGITAL CAPABILITIES**

Our digital transformation accelerated rapidly during 2021. During the year, we strengthened our digital origination abilities for financial products and achieved significant improvements in this process, which attracted more customers, increased customer usage and increased the number of loans.

The opening journeys for digital products achieved new records, which totaled 1.4 million credit cards and almost 1 million passive accounts across the region, where 47% were fully online openings. We leveraged these digital flows by launching our "figital" model that opens a customer card using a QR code in stores without banking executives. During 2021, 58,718 cards were opened using this model, and the digital origination process for financial products increased from 44% of total sales in 2020, to 59% in 2021.

The use of these products grew rapidly, as credit and debit card purchases were US\$11,241 million and US\$5,088 million respectively, representing growth of 36% and 83% YoY.

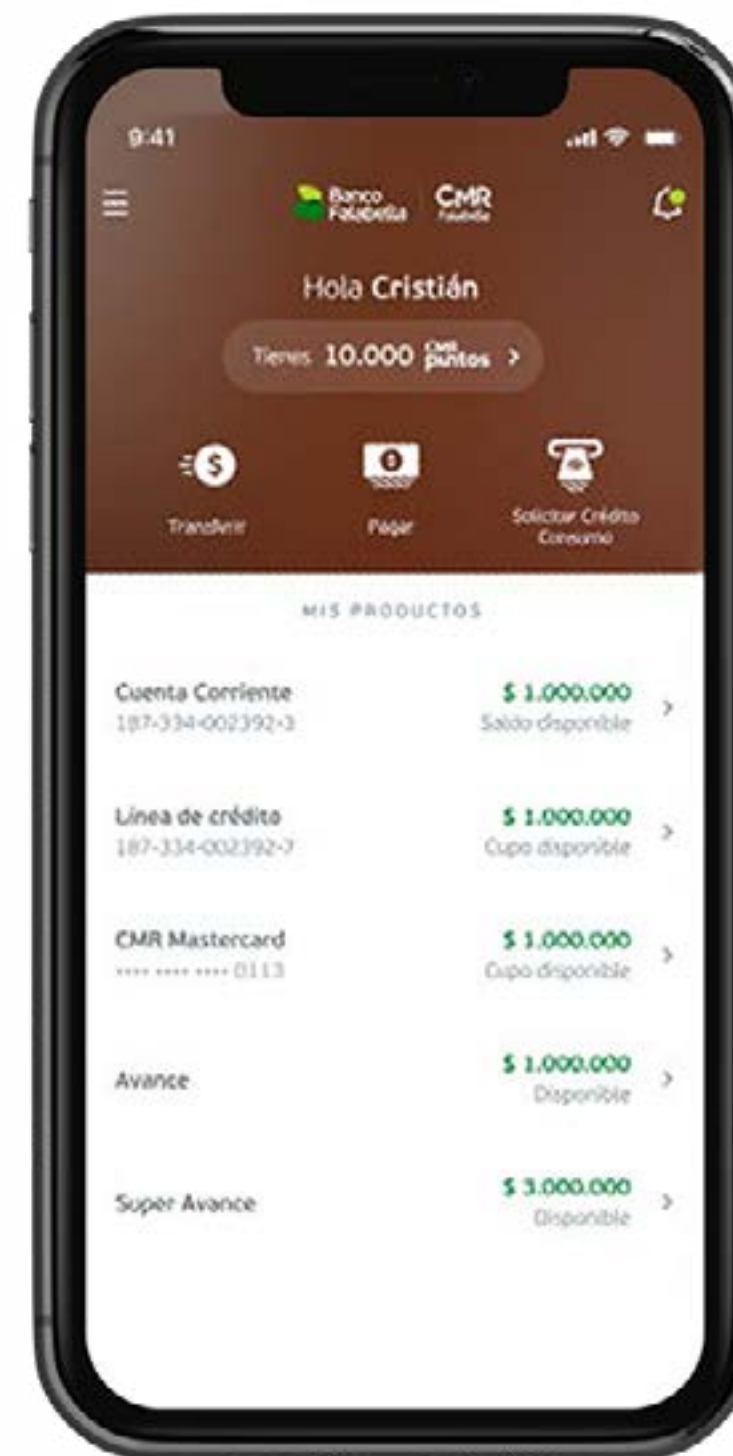
We have strengthened our risk models by incorporating Machine Learning technologies, which has increased our pre-approved product base by 49%, while maintaining our risk exposure.

These new models, together with digital processes, have helped us to recover to our pre-pandemic monthly lending volumes, and we closed the year with a portfolio of US\$ 6,662 million, an increase of 21% YoY.

Sales and customer service digitalization has supported the branch reduction plan, which totaled 271 branches in Chile, Peru and Colombia, a reduction of 13% YoY. We will continue to reduce our branch footprint as we improve our digital service channels, and as our customer's experience flourishes.

We had 4.4 million active Apps across the region, an increase of 46% YoY.

This is explained by the rapid increase in digital customers, and by incorporating new functionalities such as the digital debit card in Chile and Colombia, QR payment from the App in Chile and Colombia, and purchases in installments in Chile and Peru, which simplify our customers' experience.



During 2021 we launched our regional Gennials campaign. Its aim was to transform our image and draw our target audience closer. The campaign increased our brand preference from 8% to 11% in Chile, from 2% to 4% in Peru and from 2% to 3% in Colombia.

**7,6 million** digital customers

**1.4 million** credit card opened across the region

**~1 million** passive accounts opened across the region

**54%** of total credit card openings were fully online

**59%** of total sales were digital sales

COUNTRY	NUMBER OF CMR ACCOUNTS WITH A BALANCE	BRANCHES
CHILE	2,799,130	128
PERU	955,344	52
COLOMBIA	1,238,830	91
MEXICO	214,366	150
<b>TOTAL</b>	<b>5,207,670</b>	<b>421</b>

**DIGITAL PAYMENTS**

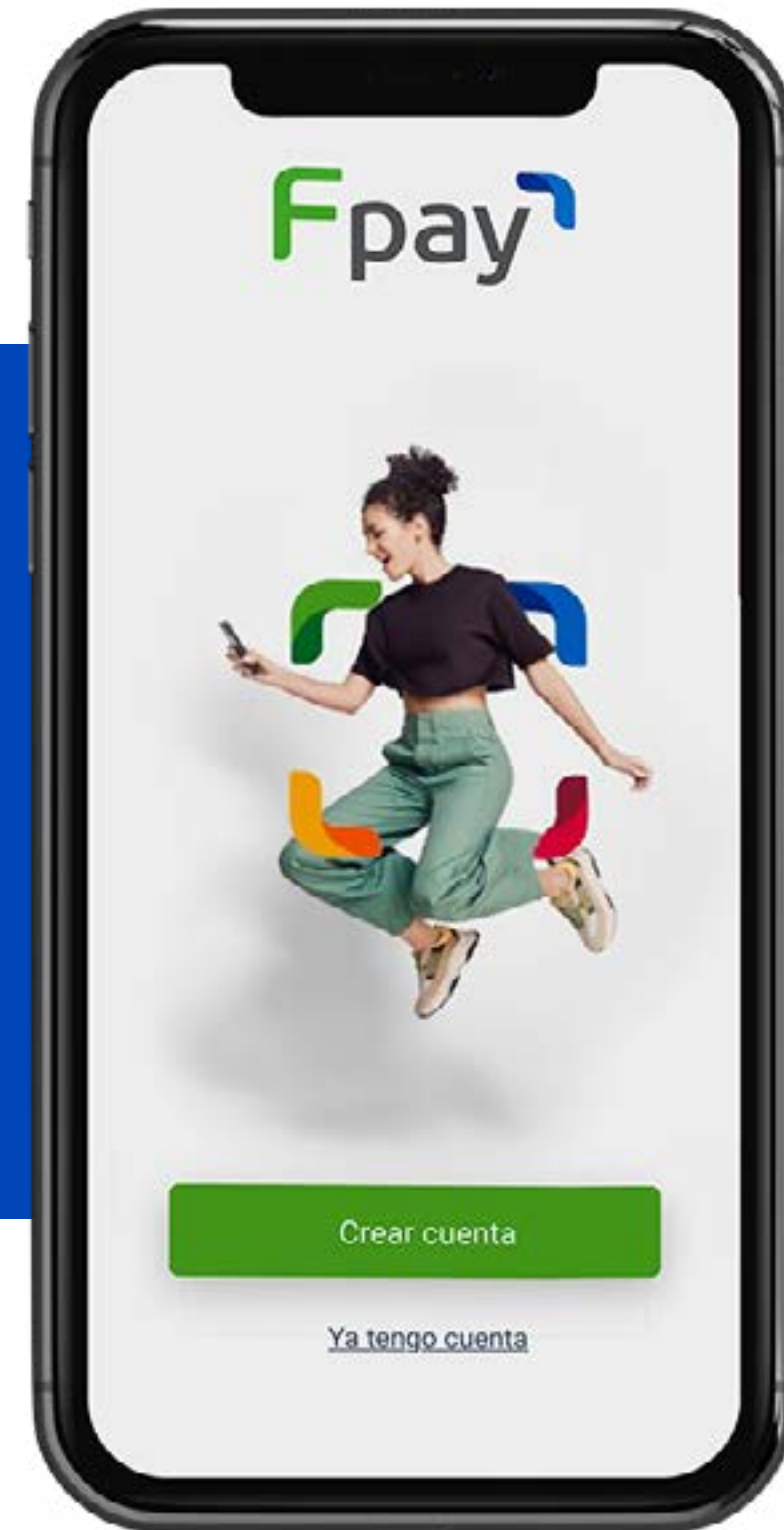
Our Fpay platform provides digital payment solutions for individuals and businesses in Chile, Peru and soon in Colombia.

Our customers can use the Fpay app to transfer funds to other users (P2P) and pay at our participating retailers using QR codes in their cell phones, without using physical cards.

By the end of the year, almost

**500,000**  
customers were actively using our App across the region.

Our proprietary Payment Service Provider (PSP) processes any card on our e-commerce sites and marketplace platforms. It has achieved high conversion rates and minimized fraud. Our solution also incorporates transactional accounts and working capital financing for Sellers in our marketplace.



We had a significant POS growth on our Fpay payment platform, as it reached US\$ 2,625 million across the region, an increase of 20% YoY.

This growth was driven by the launch of the new Falabella.com marketplace platform, a growing proportion of payments in physical stores, and the launch of our solution in Peru. Fpay is the payment processor on Falabella.com's integrated platform, which substantially improved conversion rates and reduced payment fraud. We also began to develop financial products for our sellers, by originating our first loans.

We have deployed a unique CMR Puntos module together with the CMR Puntos loyalty platform in all e-commerce platforms in our ecosystem along with the Banco Falabella and Fpay mobile applications,

thus extending these benefits to every customer who shops in our stores, Apps and websites, to reach 15.7 million active customers. We have incorporated new alliances into our network of associated stores, in particular McDonalds, Subway, Puntoticket and Redelcom.



**+470 active users → +6,4X YoY**

FPay payment platform

**1.4 MM → +140% YoY**

Digital credit cards opened across the region.

**Total POS**

US\$ 2,625 million

# PHYSICAL RETAIL



Our Department Stores business is positioned as the most important omni-channel marketing network in South America focused on fashion, technology and home products and a pioneer in e-commerce in Chile, as it has been selling online for more than 20 years.

Its physical-digital proposal integrates the best of both worlds to offer a unique shopping and service experience through a network of 103 stores in Chile, Peru and Colombia, plus commercial offices in China.

One of Falabella Retail's greatest competitive advantages lies in its portfolio of proprietary and exclusive brands. During 2021, Falabella strengthened its leadership by launching new proprietary brands, such as Wolf&Hank and Cascais in men's apparel, which penetrated the market with surprising speed. Dahla is a casual women's brand marketed exclusively online, and it was launched using the advantages of Falabella.com's integrated platform.


Currently, 70% of Falabella's fashion portfolio is composed of its own brands or exclusive international brands, such as Carter's or Adolfo Domínguez.

Internal market analysis of information from the National Statistics Institute and the Casen Survey of Chile, the National Household Survey of Peru, the National Administrative Department of Statistics of Colombia and Euromonitor, found that the market


share of our Department Stores in the retail industry is approximately 28.5% in Chile, 19.6% in Peru and 8.2% in Colombia in their respective categories.

**f.** TOTAL  
**103 stores**  
700,082 m<sup>2</sup> of sales areas

## MARKET POSITION :

 **#1 in Chile**  
**46 stores**  
318,923 m<sup>2</sup> of sales areas

 **#1 in Peru**  
**31 stores**  
191,897 m<sup>2</sup> of sales areas

 **#1 in Colombia**  
**26 stores**  
189,262 m<sup>2</sup> of sales areas

## SOME OF OUR NEWLY ARRIVED PROPRIETARY BRANDS:



## RECOGNIZED PROPRIETARY BRANDS :



SOURCE: NATIONAL INSTITUTE OF STATISTICS AND THE CASEN SURVEY (CHILE), NATIONAL HOUSEHOLD SURVEY (PERU), NATIONAL ADMINISTRATIVE DEPARTMENT OF STATISTICS (COLOMBIA) AND EUROMONITOR.

Falabella Retail began several innovative transformations during 2021 based on its omni-channel strategy, with the aim of strengthening its leadership in physical-digital commerce.

These initiatives are already bearing fruit, as we have just closed a successful year in terms of sales, margins and customer satisfaction.

The long-term sustainability of the business required some difficult decisions, such as closing down the business in Argentina. During this process we fulfilled our promises to customers and employees, many of whom are still employed within the Falabella Group.

A new Corporate Digital Product Division was created, which aims to make the customer's in-store journey memorable and frictionless using digital solutions. Its first achievements include Escanea&Paga. Customers can use this tool to buy products using their cell phones while visiting the store, and digitally pay for them using Fpay without going to the cash register.

During 2021, 39% of Falabella Retail's sales used its digital channels, and 24% of these online sales were delivered to customers at Click&Collect points

within stores. A strategic priority is extending the omni-channel role of our stores. We introduced new solutions at our stores that enhance the shopping experience, such as digital kiosks. Mobile solutions for retailers complement the value proposal for customers by supplementing the product selection with online products. Stores play a key role in streamlining last-mile home delivery services through Click&Collect points and "ship-from-store".

Falabella Retail added two new stores to its network during 2021. One is in Cusco, making it the thirty-first store in Peru. The second is the flagship Falabella store in Chile, a world-class store that is at the forefront of the best international retail experiences. It is located in Santiago, Chile and has an area of 25,000 m2, where it offers 19 new exclusive international brands, fashion, decoration, technology and beauty consulting, 2 cafeterias and 2 automated Click & Collect points (using robots) for in-store collections in less than 15 seconds.



+40

## interactive shopping experiences

- An augmented reality platform that projects furniture in its exact size to evaluate how it will look at home .
- Foot scanner to find the perfect shoe, with advice from a physiotherapist .
- A Game Club, for fans of video game championships with specialized equipment such as gamer chair, desks, PCs and accessories
- An area specially dedicated to skateboard assembly and repair.
- A tailoring service for those who want unique designs based on fabrics imported from Spain, England and France.
- A large interactive screen almost 16 meters high for customer interactions, uploading photos and even playing pinball.

## ENVIRONMENTALLY FRIENDLY STORE

This new flagship store is designed, built and operated using sustainability parameters that are sufficient for it to apply for Gold category LEED certification, granted by the U.S. Green Building Council.

**95%** of the waste generated during construction **was recycled**

Equivalent to **1.3 Olympic-size pools**

**31%** of energy was saved in lighting per m<sup>2</sup>

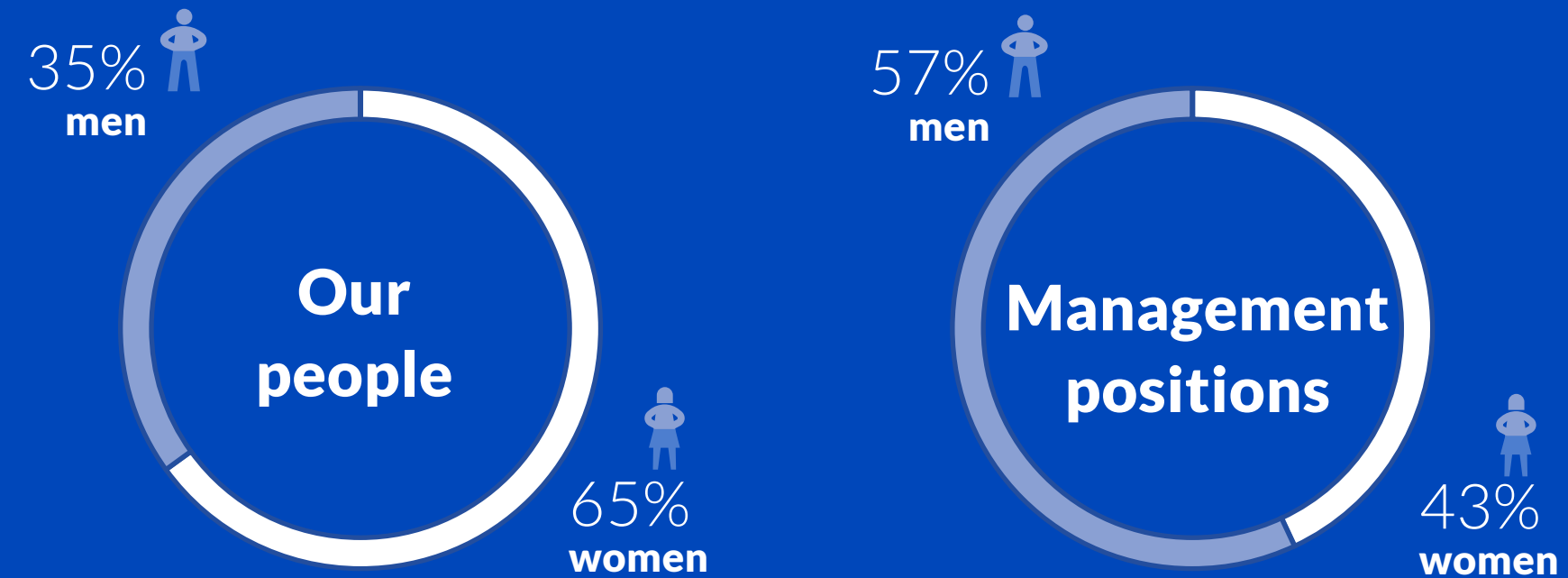
**51%** of water was saved due to efficient faucets and equipment

We progressed towards establishing a more sustainable business. Our +Verde program combines our environmental initiatives into three areas, which are environmentally aware brands, sustainable businesses and the circular economy. Currently, +Verde's portfolio offers 3,800 products with verified certificates of origin.

We improved the recycling programs for jeans, white goods, furniture and mattresses for our customers, and we are committed to measuring and mitigating

our carbon footprint. These measurements in Colombia, Chile and Peru were extended to Scope 3 during 2021, which is the most demanding scope for retail. Falabella Retail in Colombia achieved Carbon Neutral Certification for the third consecutive year. Falabella Retail was also awarded the "US Green Building Council Leadership Award" for the Latin America region in 2021. This is an internationally recognized award for companies that strive to install healthy and sustainable building infrastructure.

Falabella Retail consolidated its virtual and physical training and development programs. It celebrated each team achievement and recognized the role and diversity of individuals.



These achievements have led Falabella to be recognized as the second "Best Place to Work for Women in Chile" according to Great Place to Work (GPTW).





Our proposal targets home, professional and business customers, where we provide a wide range of home construction, decoration and maintenance solutions.

We have 252 home improvement stores in Chile, Peru, Brazil, Colombia, Mexico, Argentina and Uruguay, using various brands such as Sodimac Homecenter, Sodimac Constructor and Imperial. Our aim is to expand principally in Brazil and Mexico. These two markets have tremendous potential as their Home Improvement market is highly fragmented and under penetrated.

We offer our home improvement customers all the products and services they need in one place, and support them with personalized advice that inspires them. We have proprietary brands to customize our value proposal, plus brands such as HOMY and Just Home Collection (decoration products), Bauker (tools) and Kolor (paints) at low prices that support our customers in their daily lives. We have brands for the professional segment, such as Ubermann, Topex, Halux, who supply tools, construction mate-

rials, lighting products and specialized ranges. We have a variety of specific products that increase the efficiency of these projects and save time and money with credit facilities. Our proprietary brands provide a differentiated and innovative proposal that represents more than 30% of our sales. They comprise a wide variety of quality products for Home Improvement at a good price that satisfy the present and future requirements of our customers.

We want to provide a personalized customer experience in our stores, and offer them advice on their projects and all the products they need. We are also leveraging our omni-channel approach. We developed functionalities in our App that bridge the physical and digital realms to become the best mobile home improvement tool, which streamlines the shopping experience for our customers and provides expert

 **SODIMAC**  
**TOTAL**  
**252 stores**  
 1,907,786 m<sup>2</sup> of sales areas

MARKET POSITION :

-  **#1 in Chile**  
**84 stores**  
 755,179 m<sup>2</sup> of sales areas
-  **#1 in Peru**  
**56 stores**  
 388,166 m<sup>2</sup> of sales areas
-  **#1 in Colombia**  
**40 stores**  
 385,990 m<sup>2</sup> of sales areas

advice throughout their project journey. For examples, store maps that help customers to easily find their desired products, and "Scan&Go" that speeds up checkout directly from the App.

Internal market analysis based on information from the Chilean National Statistics Institute, the Chilean Family Spending Survey, the Chilean Construction Chamber, the Peruvian National Statistics and Infor-

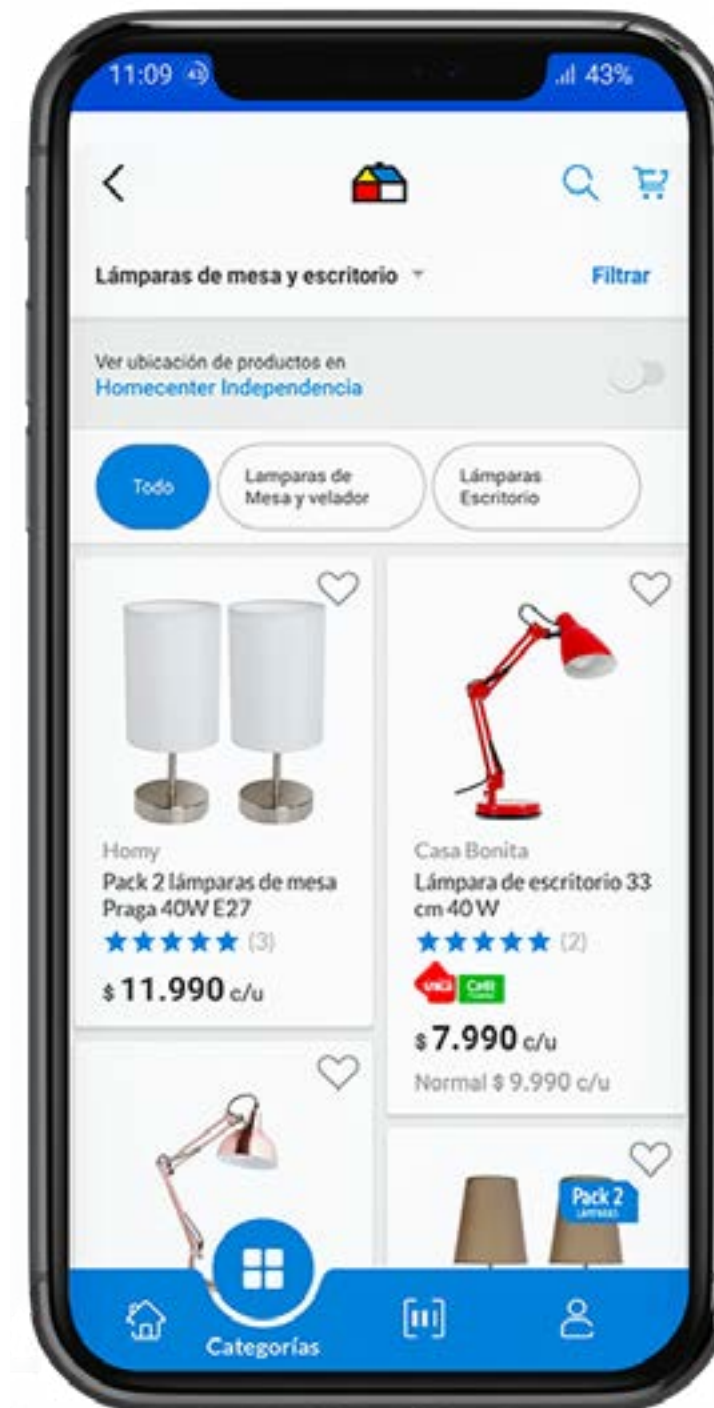
-  **#2 in Argentina**  
**7 stores**  
 72,207 m<sup>2</sup> of sales areas
-  **#4 in Brazil**  
**52 stores**  
 178,077 m<sup>2</sup> of sales areas
-  **Mexico**  
**9 stores**  
 94,548 m<sup>2</sup> of sales areas
-  **Uruguay**  
**4 stores**  
 33,619 m<sup>2</sup> of sales areas

mation Technology Institute, the Colombian National Statistics Administration Department, the Argentinian National Statistics and Censuses Institute, the Brazilian Geography and Statistics Institute, and the Uruguayan National Statistics Institute, indicates that our market share<sup>5</sup> of this segment is around 28% in Chile, 14% in Peru, 14% in Colombia, 1% in Argentina, 4% in Uruguay and under 1% in Brazil and Mexico.

<sup>5</sup> THE CALCULATIONS OF THE MARKET SHARE FOR HOME IMPROVEMENT ARE NOT COMPARABLE WITH THOSE PUBLISHED IN THE 2016 ANNUAL REPORT DUE TO A CHANGE IN THE METHODOLOGY.

Sodimac's mobile application played a fundamental role in digitalizing our customers through an improved online shopping experience, which incorporated functionalities that support the shopping experience in the physical store.

Support tools for the physical store include the store map, which can help customers to easily find products and Scan & Go functionalities that streamline checkout. Home Improvement's online market penetration was 14% in Chile, which represents a significant advance over our 5% in 2019.



We strengthened the Sodimac brand across the region, while focusing on Mexico and Brazil, as these are our largest growth markets. We completed the transformation of all Dicico stores in Brazil to Sodimac Dicico, making this a unique concept across all Latin America, with a smaller format, personalized service,

and a focus on products and services for home maintenance and equipment. The Home Improvement proposal will be completed after two IKEA stores are opened in Chile in 2022 and one IKEA store in Colombia in 2023.





Tottus is committed to our role of supplying our local communities. We aim to provide a safe, easy and fast shopping experience using our physical-digital ecosystem. We always strive to improve the quality of life of our customers and employees.

We have been operating for nearly two decades in Peru and Chile, and we have developed an omni-channel value proposal that includes various physical store formats, e-commerce based on the online store and the new Falabella.com platform, and our last-mile delivery App. Fazil is our on-demand-delivery App for Tottus, Falabella Retail, Sodimac and third-party products. It has already attracted more than 60,000 active customers.

Each channel allows customers to access all of Falabella's benefits, such as the CMR Puntos loyalty program, our universal network of Click&Collect points, our financial products and payment services that use the FPay digital wallet.

We operate hypermarkets, supermarkets and low price formats, such as Vecino, Hiperbodega and Superbodega Precio Uno. We have 155 stores in Chile and Peru, where we provide a wide variety of national and international brands, and excellent quality proprietary and exclusive brands in three main categories: Food, Non-Food and Perishables.


Internal market analysis based on information from the Chilean National Statistics Institute and the Peruvian National Statistics and Information Institute indicates that Falabella has a market share in the supermarket industry of around 7% in Chile<sup>6</sup> and 4% in Peru.




TOTAL  
**155 stores**

485,805 m<sup>2</sup> of sales areas

MARKET  
POSITION:

 **#2 in Peru**  
**85 stores**  
278,672 m<sup>2</sup> of sales areas

 **#4 in Chile**  
**70 stores**  
207,133 m<sup>2</sup> of sales areas

<sup>6</sup> THE METHOD USED TO CALCULATE MARKET SHARE CHANGED IN 2020, SO THE FIGURE FOR 2019 IS NOT COMPARABLE.



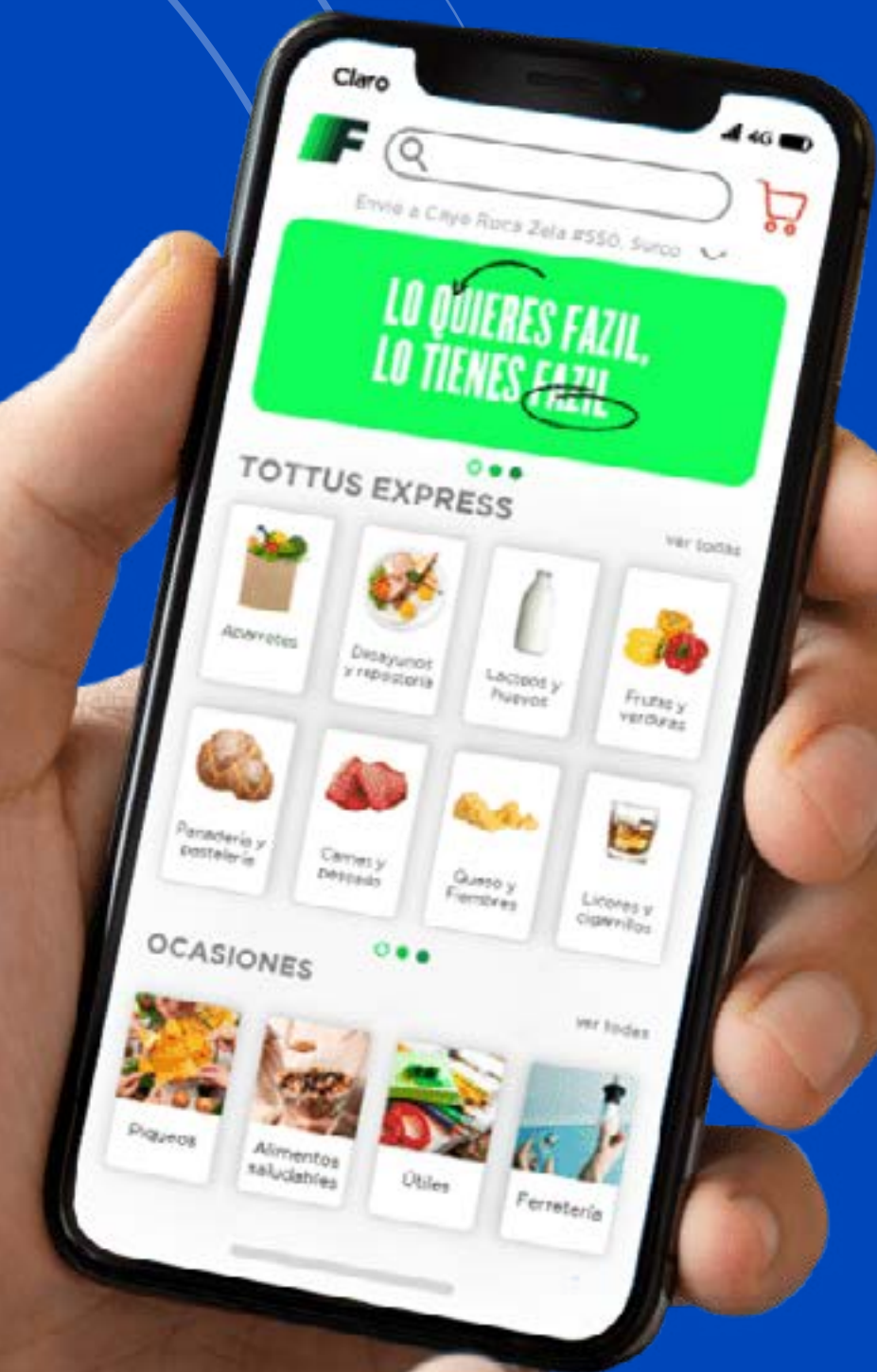
We continue to expand Fazil, which is Falabella's last-mile delivery App. It celebrated its first anniversary with an online market share of 40% in Chile and 29% in Peru.

Coverage was expanded in both countries, and now encompasses the 8 Peruvian cities of Arequipa, Piura, Chiclayo, Trujillo, Lima, Ica, Cajamarca and Cusco and 18 districts in Lima. While in Chile it covers 29 municipalities and regions. Sodimac and Falabella expanded their product range, and over 300 retailers were added to complement their customer proposal, which totaled over 24,000 products in Peru and over 5,000 in Chile.

This new business is managed as a marketplace, covering operations, channel marketing, systems administration and development, and platform distribution logistics.

We are developing our omni-channel strategy, by improving the efficiency of customer services that use digital channels. Accordingly, we will open the first entirely dark store in Lima in 2021, and we will add additional capacity for the Fazil and Tottus.com channels. We have a fully mechanized gray store in Chile delivering scheduled orders for Tottus.cl and Tottus on Falabella.com. This gives us a total of 28 gray stores in Chile and 25 gray stores in Peru, which support the Fazil business in the principal cities of each country. We also implemented staging areas behind some stores to improve the efficiency of the Fazil business. We expanded our Click&Collect network with digital kiosks for online purchases,

by increasing the number of collection points and opening up our store network for customers to collect products purchased from Tottus, Sodimac, Falabella and Linio. We implemented 5 fully automated in-store collection points, 3 in Chile and 2 in Peru. Chile was integrated into Falabella.com's new marketplace during the last quarter, to open up our services to many more people.

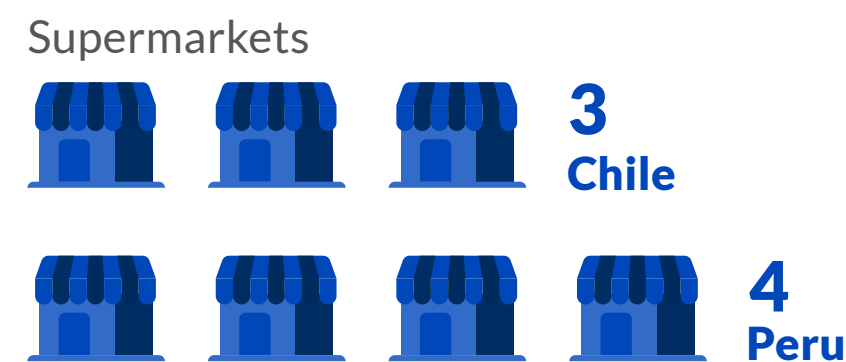


We have improved our shopping experience by adapting to new trends and our customer's requirements, and we aim to make our services faster and safer.

Tottus is customer focused and driven, so its challenges became opportunities for innovations that serve consumers with new solutions.

Our physical store network is growing with 7 stores opened since 2020, comprised of 3 in Chile and 4 in Peru. We opened 3 Superbodegas in Lima. This is a new format that will accelerate the penetration of Tottus into the Peruvian food distribution market, by serving the local replenishment market with smaller stores than our current formats.

**New physical stores in 2021**



**Proprietary brand growth in 2021**

**+27% Peru**   **+11% Chile**

We strengthened our Proprietary Brands proposal with innovative developments and launches. We achieved growth of 27% in Peru and 11% in Chile compared to last year. This performance is because our products represent more than 30% of the basic requirements of our target public in Peru, and 23% in Chile.

Finally, Tottus Peru was awarded second place in the Great Place to Work 2021-2022 (GPTW) ranking in January 2022, which rewards organizations with an outstanding working environment that implement best practices and promote trust, motivation and a safe working climate for all. This reward fills us with pride and happiness, and motivates us to seek fresh objectives.



REAL ESTATE BUSINESS

Falabella operates and manages shopping centers in Chile, Peru and Colombia, through Mallplaza and Open Plaza.

Falabella's real estate division builds and operates shopping centers, manages stores in stand-alone locations, and prioritizes Falabella's retail stores and mixed-use property.

**Mallplaza:** Its value proposal integrates retail, entertainment, gastronomy, health, culture and other uses, based on a sustainable growth strategy. It adds value by promoting local development, culture and environmental protection.

**Falabella Real Estate:** It operates smaller shopping centers in Chile and Peru, with other subsidiaries operating Falabella, Sodimac and Tottus stores as anchors, which are then complemented by an attractive range of smaller stores and entertainment.

The company also owns approximately 1 million additional square meters of leasable areas within stand-alone Falabella, Sodimac, Tottus, Maestro and other stores, excluding stores specializing in apparel and footwear for exclusive and second-generation brands.

According to surveys conducted in homes and various shopping malls, the main competitors in the real estate business are shopping centers of all kinds, such as malls, power centers, strip centers and traditional shops located close to the company's shopping centers. Information from the Chilean National Statistics Institute indicates that Mallplaza's share of the retail market is estimated to be 5.4% in Chile, 2.1% in Peru and 0.7% in Colombia.

The company has a project portfolio that uses its own and concessioned properties.


The company owns land in Chile in the Metropolitan, Coquimbo, Valparaíso, Bío Bío and Araucanía regions.

TOTAL  
**46 shopping centers**

2,396,231 m<sup>2</sup> gross leasable area (GLA)



SHOPPING CENTERS:

 **Chile**  
**27** 17 Mallplaza  
10 Open  
1,593,416 m<sup>2</sup> of sales areas

 **Peru**  
**15** 4 Mallplaza  
11 Open  
595,433 m<sup>2</sup> of sales areas

 **Colombia**  
**4** 4 Mallplaza  
164,207 m<sup>2</sup> of sales areas

## ECOSYSTEM ENABLERS

Falabella empowers its universal business enablers, to strengthen its physical-digital ecosystem.

### I. DATA ANALYSIS AND BUSINESS INTELLIGENCE

We believe that Data & Analytics can generate competitive advantages for our ecosystem, by leveraging data as a universal strategic asset.

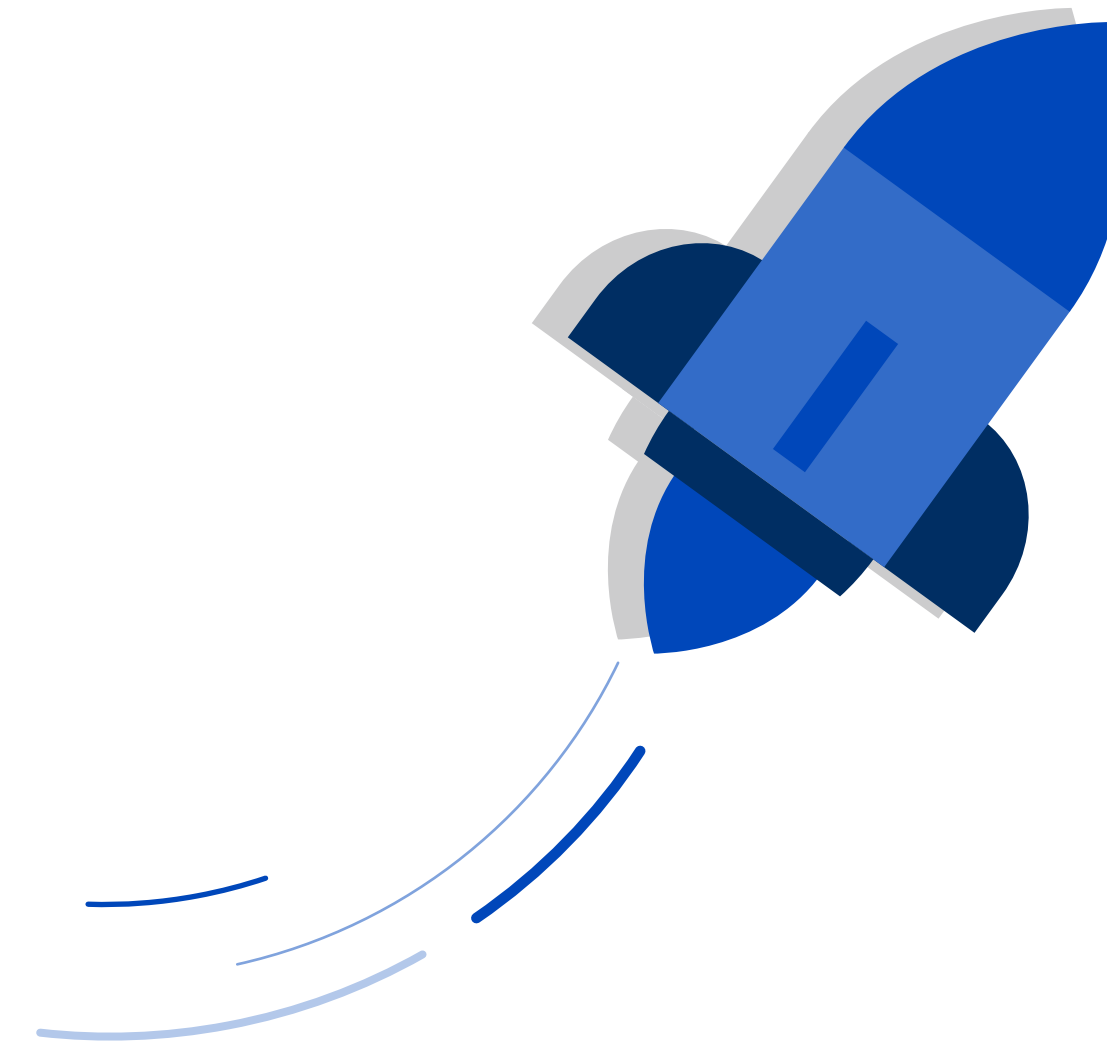
The capillarity of our brands and our growing digital presence in online channels and digitized stores, constantly revitalizes our understanding of our customers and sellers in the ecosystem. This data complies with strict privacy standards and information ethics, and is used to provide customers with products tailored to their needs and simplify their shopping experience. This growing volume of information, together with the best data analytics technologies such as Machi-

ne Learning, Advanced Visualization, Real-Time and Cloud, strengthens our ability to execute Group strategy and to discover new market opportunities. This requires that we gather the very best understanding of our customers and sellers, in order to meet their requirements and improve our value proposal.

We are committed to attracting and retaining the best Data & Analytics talented people. Therefore, we develop training, career development and selection programs for the best professionals in the market.

Our Data & Analytics strategy is based on four pillars:

- **FIRST** and foremost, we build teams using the best Data & Analytics talented people.
- **SECOND**, this talent creates tools, data products, data lakes and clouds in the data technology ecosystem, which support execution.
- **THIRD**, we develop market-differentiating analytical capabilities, such as Advanced Analytics and Visualization.
- **FOURTH, the most important pillar**, we make better use of smart data in decision making by leveraging the other three pillars, which brings value to the ecosystem.



During 2021, we accelerated our digital transformation, in order to manage data as a strategic asset in processes and products. We progressed our migration to the cloud and evolved towards a platform architecture based on self-managed data domains. This has accelerated our time-to-market, as our data investments have focused on the value they add to the ecosystem.

Migrating to the cloud has helped us to significantly improve our customer segmentation models, based on strategic assets such as the Customer Data Platform (CDP), which has accelerated the integration and availability of our 360 perspective of customer data, and the Machine Learning Platform (MLP), which is a new product based on innovative artificial intelligence techniques that data scientists can use to rapidly create and measure advanced analytical models then migrate them to production. We have improved our cloud capabilities and used both these products to increase our understanding of our customers and sellers and to add value, which has established the third pillar and created intelligent and best-in-class products. The Data Monetization Platform has also added value for our sellers, as it offers valuable insights in a secure and ethical manner that contribute to their decision-making, while securing the data privacy of our ecosystem participants.

We believe in democratizing data throughout the organization to improve decision-making, which has been rewarded with the 2021 "Data Governance, Strategy and Culture in Latam" award granted by the CDO Club (Chief Data Officers) Spain&Latam, for the value offered by adopting straight forward data consumption tools.

Our data domain-based architecture has helped us to create and launch the supply chain, e-commerce, finance and people data lakes, which together with data consumption tools has significantly accelerated our Data-Driven transformation.

During 2022, we will create intelligent products that improve the individual and personalized experience of ecosystem participants, such as creating new marketing capabilities or improving logistics models using pioneering Machine Learning techniques.

**+302**  
million annual transactions  
in our stores

**+310**  
million visits  
to our shopping centers in 1 year

**+2,083**  
million visits  
to our retailers' websites

**35**  
MILLION identified customers

**37,6**  
MILLION e-commerce orders

## II. TALENT

We supporting this healthy business performance by maintaining our commitments to our internal and external stakeholders, by promoting equal opportunities for all employees, and by maintaining our commitment to the UN Sustainable Development Goals. (Further details in the sustainability section).

We are more than 100,000 people who strive to make life simpler and more enjoyable. We operate in 9 countries, and our major brands compete in various industries: Falabella Retail, Sodimac, Banco Falabella, Tottus, Falabella.com, Mallplaza and Falabella Inmobiliario. We combine to make us who we are, and as a team we aim to reinvent our services and exceed our customer's experiences

every day. A team full of dreams that makes good things happen. We dare to undertake ventures and innovate, to take risks and create opportunities that keep us at the forefront, which leads us to reinvent our services and deliver the best shopping experience wherever we interact with people. We have a people management strategy based on the following three pillars:

- A. Agile talent
- B. Constructive culture
- C. Flexible organization



## A. AGILE TALENT

Talented people are essential for our ecosystem. Therefore, we professionally and personally develop all our employees.

We provide them with the tools they require to develop skills and achieve integral development. We reward the achievements, performance and skills of our employees. During 2021, we focused on attracting digital talent and creating agile implementation methods. We are making progress with organizational agility, which aims to transform the culture, structures and approach to work, in order to add value for customers and foster innovation. We are advancing towards greater flexibility, speed and collaboration, as all the appropriate business departments are involved in executing specific initiatives.

## ATTRACTING TALENT

Falabella aspires to become **One Team**. We strive to identify and attract the most talented people in the market and develop them within the Falabella ecosystem.

We have attracted talent into the Information Technology, Data, Logistics and Digital Products departments. We want to be recognized as a benchmark in the digital market, in order to effectively attract this scarce talent. This has required strengthening our employer brand and defining five brand attributes:



**TALENT ATTRACTION INITIATIVES**

**Recruitment platform:** We use technology to improve our selection and recruitment processes. We unify these processes using an ATS (Applicant Tracking System) for all business units in every country. So far, 95% of our businesses already use this tool, with teams in India, Brazil and China receiving this multilingual platform in English and Portuguese in Q2 2022. It will transform how we work and attract the best talent to Falabella. We have been gradually implementing this ATS, and we now have + 400,000 people registered on its portals. It is managed entirely online and supported by artificial intelligence, which has improved process efficiency and provided our hiring managers, recruiters and candidates with a superior experience. Simultaneously, we launched the Muévete portal within the same platform in November 2021, which was a major milestone for Falabella, since it publishes all internal vacancies in every business and contributes to developing the careers of our people.

**Corporate Talent Acquisition Team:** We expanded the scope of this team in 2021 to strengthen our ability to attract digital talent and take advantage of the pools of talent across all industries and countries.

**On Boarding:** We focused on on-boarding for our digital positions, and involved our ecosystem leaders in supporting our employees during their first days by developing material that helps them to better understand the Group and our strengths and challenges.

**Talks by Falabella:** The "Talks by Falabella" program shares knowledge between employees, business units and the digital community. These talks are given by employees, where they present technologies, functionalities, codes and applications within Falabella that have been created internally. We arranged 8 talks during 2021 with more than 2,000 participants.

**LinkedIn Recruiter training:** We arranged three training sessions during the year for more than 200 leaders that will enhance our recruitment culture. They learned how to effectively use this platform, learned about the new features of LinkedIn Recruiter and received recommendations that will lift their impact and improve their chances of recruiting the best talent for their team and the organization. There are 1,000 leaders already using this platform. We believe in an increasingly decentralized approach to recruitment, where each hiring manager constantly attracts and recruits talent from the market. However, they must team up with the talent attraction departments to develop efficient, agile processes that result in a better experience for our candidates and all those involved in the selection process. We have provided instructions on using these tools at Hiring Expert workshops and in leadership academy itineraries.

**Falabella Ambassadors:** This is an executive training and certification program that demonstrates Falabella's culture and positions our executives by supporting their content creation skills and transmitting their

points of view using LinkedIn. We launched the first program in 2020 with 16 executives from various Falabella business units. We added more than 30 new Ambassadors in 2021, who were guided by mentors from the previous year. They built a powerful team of close to 50 leaders from every business and country who constantly represent us, promote our brand, and attract the best talent.

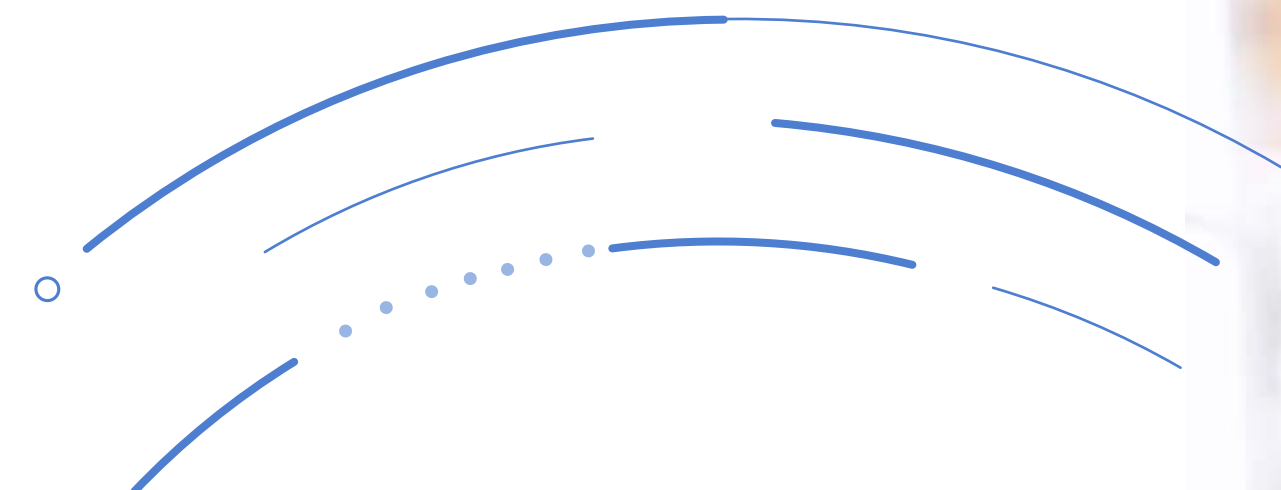
**Attracting Young Professionals:** We search for the best young talent by leveraging the energy and variety of our businesses as a competitive advantage. We work as One Team while always transmitting a corporate value proposal. We position Falabella among the best companies to work for. During 2020, we strengthened our presence in Chile, Peru and Colombia at 21 job fairs and 12 university lectures. This placed us among the top 20 preferred companies for young technologists, and we achieved thirteenth place in First Job's Top of Mind study. During 2021, we added Mexico to the circuit, and participated in the Young Professionals roundtables led by the Corporate Department. We attended 5 job fairs as One Team, where we presented every brand and business in each country, which enhanced the value of our brand and efficiently reached many students.

**Falabella Challenge:** We held the first corporate version of the Falabella Challenge in Chile. This event attracts, identifies and selects the best young talent to fill vacancies in each business. The event

was held entirely online with over 200 people connected. Students were invited to learn about our companies, their main challenges and share directly with our leaders. This event was launched across the entire region in 2021, including Chile, Peru, Colombia and Mexico, which connected close to 300 people. We shared Falabella's latest trends in marketplace, home delivery, logistics, data, technology, retail and payment methods.

**Intern Day:** We want to identify and attract talent before they finish their studies, so we implemented initiatives focused on interns, such as celebrating Intern Day 2021 in Chile. As with all previous events, this was a regional event that celebrated the talented people who are currently undertaking their internships with us. They totaled close to 600 people from Mexico, Colombia, Peru and Chile and they were given the opportunity to meet each other, enjoy a little recreation, win prizes and above all be inspired by others who were also once interns, but now occupy managerial or executive roles in Falabella's businesses.

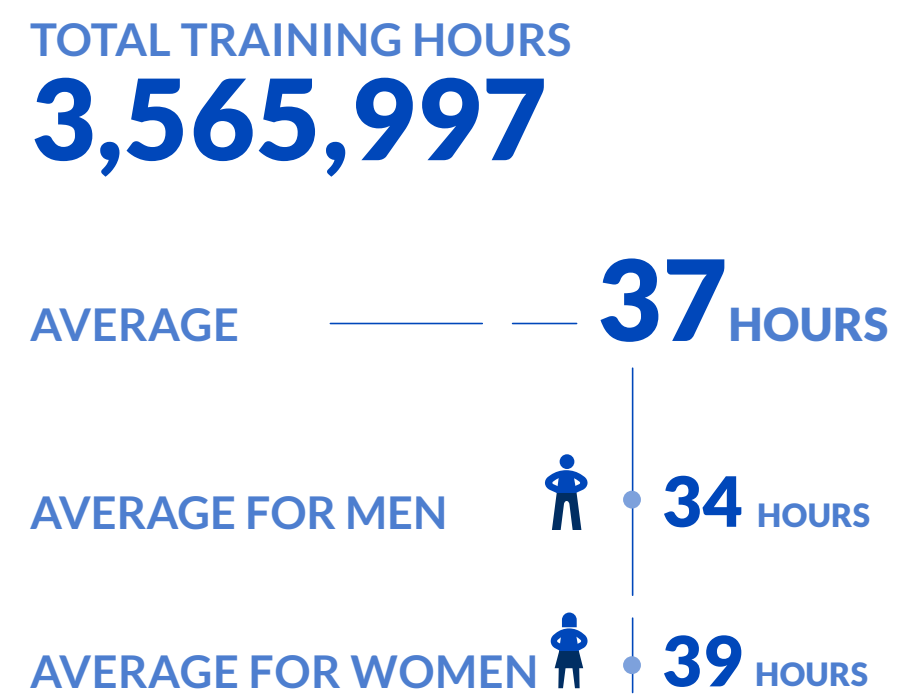




**TRAINING AND DEVELOPMENT**

When employees join Falabella for the first time, they complete an induction process, and take e-learning courses and internships at stores or distribution centers, which brings them into contact with the company's culture.

We strengthened the value of being One Team by developing a corporate induction capsule that is dovetailed into the welcoming program at each business and every country. The objective of this initiative is to welcome all new employees into Falabella and to tell them about important aspects of our working culture. This capsule presents Falabella's purpose, its values and explains the physical-digital ecosystem strategy. It also addresses legal, cyber-security and sustainability issues, which are important for new employees to be aware of from the moment they join the company. Subsequently, they continue an induction program that has been specifically designed for their role and business, which usually includes classroom and e-learning courses, as well as field visits.



Although training fell back during 2020 due to the pandemic, a significant improvement was achieved during 2021, especially in professional and managerial positions. This was due to introducing new training

methods and technologies that streamline distance learning. Average training hours for women increased for all positions, even surpassing pre-pandemic levels due to various gender equity programs.

POSITION	MANAGERS AND EXECUTIVES			PROFESSIONALS AND TECHNICIANS			OTHERS		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
WOMEN	33	32	64	27	51	47	35	30	37
MEN	35	33	78	30	32	43	46	34	30
<b>TOTAL</b>	<b>34</b>	<b>33</b>	<b>73</b>	<b>29</b>	<b>40</b>	<b>45</b>	<b>41</b>	<b>32</b>	<b>34</b>

**MAIN DEVELOPMENT PROGRAMS:**

**The Falabella Academy:** This manages Falabella's cultural transformation and talent development by empowering leaders to become essential facilitators that achieve our business purpose and strategies. Accordingly, we have developed various training and development programs for our employees.

**Ecosystem Leaders Program:** This is entirely online program enhances the skills defined in the Falabella Leader profile. Its content is focused mainly on strategy, technology and leadership issues and addresses 40 topics. It contains 100 live sessions and 200 videos, guides, podcasts and other content that involves 50 speakers. We have enhanced the learning experience of program participants and increased their satisfaction and commitment by implementing an LXP (Learning Experience Platform) at the beginning of 2021. Its functionalities encourage active, social, personalized and on-demand learning, by creating a more dynamic and attractive virtual environment.

**Its main objectives and outcomes were:**

- Develop change management skills: Our Ecosystem Leaders program trained 1729 leaders. Their satisfaction with the program was scored as 4.8 on a scale from 1 to 5, and they gave it an NPS of 84 points.
- Promote a shared values culture that contributes to the ecosystem: We trained 75% of our Top and Middle Management leaders, during an average of 4 hours each, resulting in 260 leaders being certified.

**Digital School:** We updated our Digital School, which is a job retraining program that strengthens our transformation. It provides our employees with training and development opportunities for digital positions within the business. Falabella's Digital School has already completed three courses, which involved 404 people from Chile, Colombia and Peru. The initial digital immersion phase teaches them how to learn and apply agile methods, then they advance to the technical training phase where they specialize as a Front End Developer and UX/UI Designer. Data Analytics training has been recently included. Participants complete a period of professional practice in the IT departments of various businesses, to bring them closer to these digital positions. Those who successfully complete this stage can relocate to a new position associated with their specialization at the Digital School. We currently have 20 graduates, and we are adding spaces for employees who are interested in participating.

**TRAINING GRIDS:** Every business unit has robust training grids to strengthen the customer service, sales and product management skills of everyone directly in contact with our customers. The greatest challenge facing today's learning programs is the speed of change in our society and business, as this requires that knowledge and skills must be continually updated. Accordingly, the first approaches to self-managed training and digitized content have

already appeared, and this trend will eventually become the principal learning technique used by our employees. We implement technological solutions that encourage continuous learning. They can be tailored to each student, with self-assigned courses and access to schedules, documents and course progress profiles. This gives us greater real-time traceability of content, results and reports. Finally, we have expanded our courses by forming partnerships with content providers such as Udemy, Ubits, Crehana, Degreed and MyAthina.

**Sponsorship programs<sup>7</sup>:** Since 2009 we have been financing MBA and Masters programs abroad in line with our commitment to professional training, in order to encourage the development of Falabella's high-performing and high-potential employees. We also grant scholarships for MBA/Masters programs, diplomas or local professional qualifications. We finance up to 75% of the total fees with grants and finance the remaining percentage as an interest-free loan.

**Career plans:** We retain our digital talent by designing professional growth paths, which comprise of several stages. Each stage involves learning new skills that enable our employees to progress their careers. We have already built 8 career plans for IT, Data and Logistics teams.

**“Muévete” (Move):** We promote job opportunities within the organization to strengthen our values of being One Team and growing through our achievements, in order to increase the opportunities for employees to move between Falabella's businesses and countries, and to encourage the exchange of best practices and cultural principles.

**Hiring Experts Leaders Program:** These training sessions were designed to teach how to attract talent, conduct successful interviews and build a differentiating process that selects the best talent for Falabella.

**Falabella Digital:** our Workplace is designed to share news associated with our transformation, develop Lives with internal and external guests, and demonstrate topics related to our ecosystem. We currently have more than 3,500 active users.

<sup>7</sup>EMPLOYEES MUST MEET SPECIFIC REQUIREMENTS TO BE ELIGIBLE FOR SPONSORSHIP PROGRAMS. THESE INCLUDE: I) A SATISFACTORY PERFORMANCE EVALUATION; II) A MINIMUM OF 2 YEARS SERVICE; III) THE APPROVAL OF THEIR DIRECT SUPERVISOR AND AREA MANAGER.

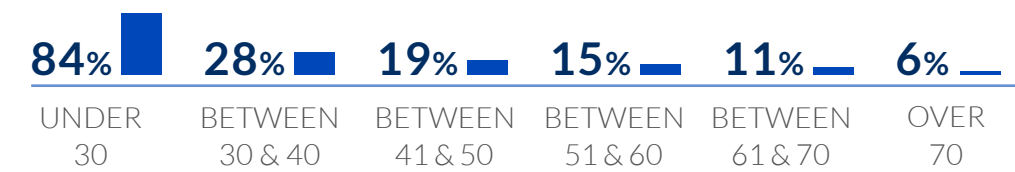
STAFF HIRING AND TURNOVER RATES AT FALABELLA

During 2021, the company's rates were:

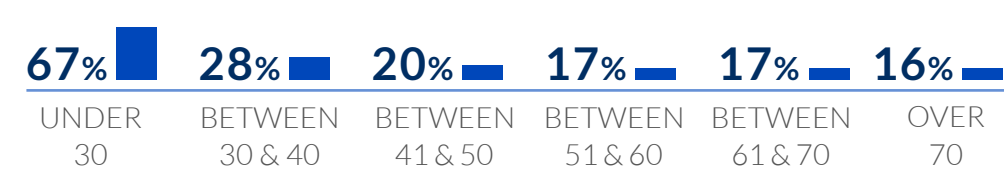
**TURNOVER<sup>8</sup> 41%** **HIRING<sup>9</sup> 47%**

These percentages include all the employment contracts at Falabella and its business units, which include fixed-term, indefinite, full-time and part-time. The turnover rate for central office employees with the same contracts was 22%, while for branches, stores and distribution centers it was 44%.

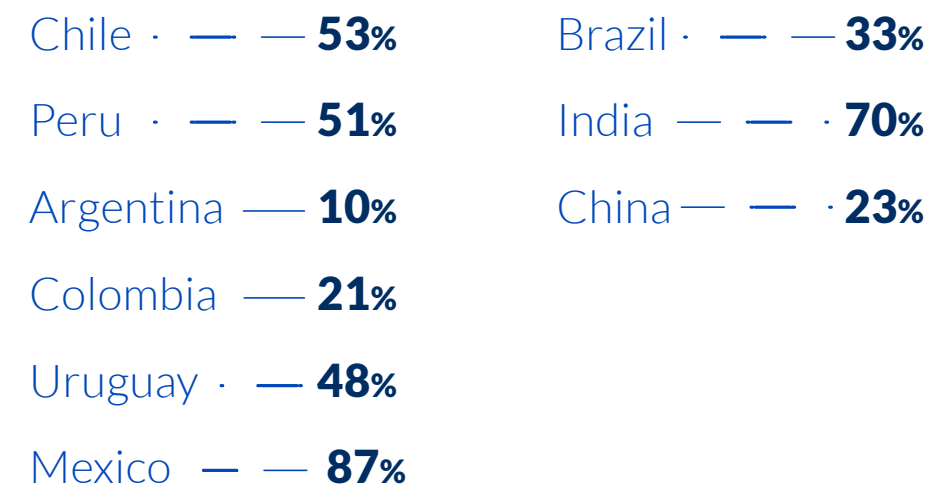
Staff hiring rate by age range



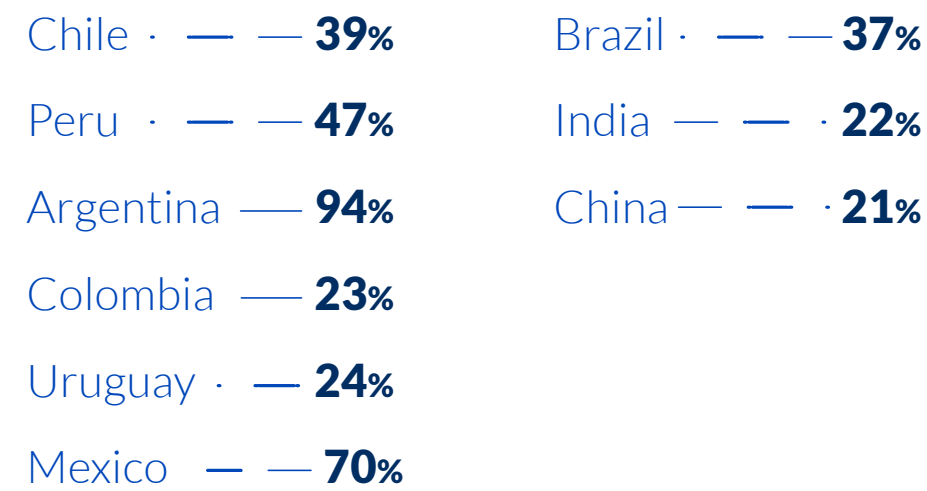
Staff turnover rate by age range



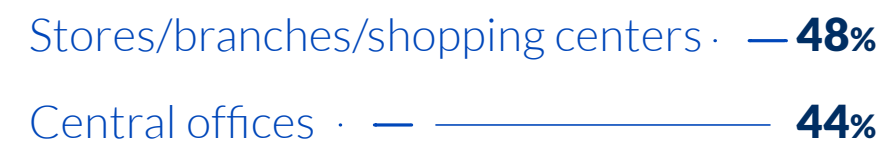
Staff hiring rate by country



Staff turnover rate by country



Staff hiring rate by job location



Staff turnover rate by job location



<sup>8</sup>STAFF TURNOVER RATE IS MEASURED AS THE TOTAL NUMBER OF EMPLOYEES LEAVING THE ORGANIZATION VOLUNTARILY OR DUE TO LA YOFF, RETIREMENT OR DEATH DURING 2020, OVER THE TOTAL DECEMBER HEADCOUNT.

<sup>9</sup>STAFF HIRING RATE IS MEASURED AS TOTAL NEW HIRES DURING 2020, OVER THE TOTAL DECEMBER HEADCOUNT.

B. CONSTRUCTIVE CULTURE

We strengthen the value of being One Team and achieve cultural alignment by promoting collaboration in all its senses and implementing initiatives and tools that are useful for all our employees, regardless of their business unit.

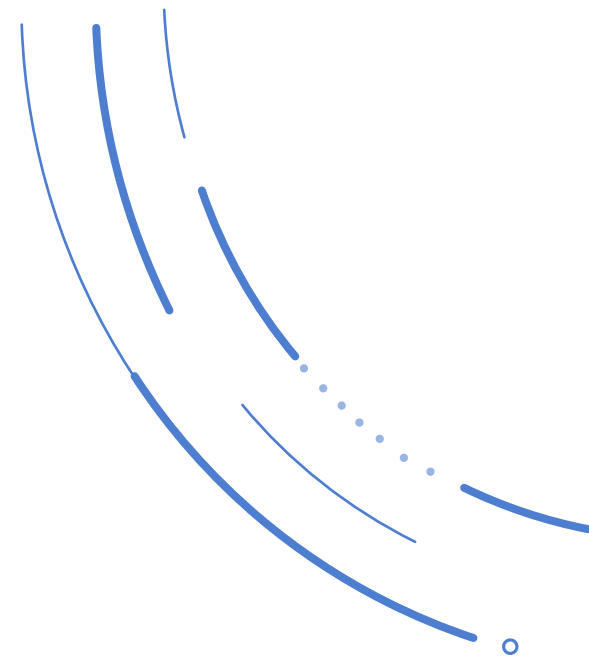
We achieve a constructive culture by developing leadership and trust, and promoting collaboration and inclusion for all our employees, which ensures that they feel connected, respected and valued, regardless of their identity.



## DEVELOPING LEADERSHIP AND TRUST

Falabella wants its employees to receive performance evaluations<sup>10</sup> that stimulate their professional development, track their growth plans, strengthen their leadership skills and align them with the corporate culture.

We arranged two evaluation processes in 2021, as in 2020: Executive evaluation for top and middle management, and 360°, 180°, 45° or other performance evaluations for other employees. We used a common tool that measures competencies, employee potential and specific KPIs.



A common performance evaluation tool is a specific example of how we promote our culture of becoming One Team, where competencies are based on common corporate principles and values that apply to all employees of all businesses across the region. The objective of this tool is not only to identify talent, but also to produce individual development plans that enable each employee to improve their performance and maximize their potential. The executive evaluation aimed to evaluate every employee with at least

five months' service as a manager, assistant manager or other core business position in every Falabella country and business.

As a result, the following were performed during 2021

**2,443 EXECUTIVE EVALUATIONS IN** Chile, Peru, Colombia, Argentina, Brazil, Uruguay, Mexico, China and India.

## TOP MANAGEMENT PERFORMANCE MANAGEMENT:

Performance management panels by business are created to monitor the development plans agreed by talent committees, which are reviewed quarterly with each Corporate CEO and in a monitoring committee with the business CEO. These include development commitments for top performers, critical talents and under-performers.



<sup>10</sup>THE NUMBER OF EVALUATIONS IS FOR 2020, AS THE 2020 PERFORMANCE EVALUATIONS WERE COMPLETED IN THE FIRST QUARTER OF 2022.

PROMOTE COLLABORATION

We promote collaboration and foster our shared values by leveraging our sense of community and retaining talent to accelerate Falabella's transformation.

This involves the following events:

**HACKATHON:** We created a sense of community, retained talent and accelerated our transformation by holding a fully online internal event where we invited every team in the region to create solutions that solved challenges associated with the pillars of our ecosystem. Over 500 people registered for the event and 62 teams were formed that involved 335 employees belonging to six ecosystem dimensions. These are data, logistics, e-commerce, payments, loyalty and marketplace.

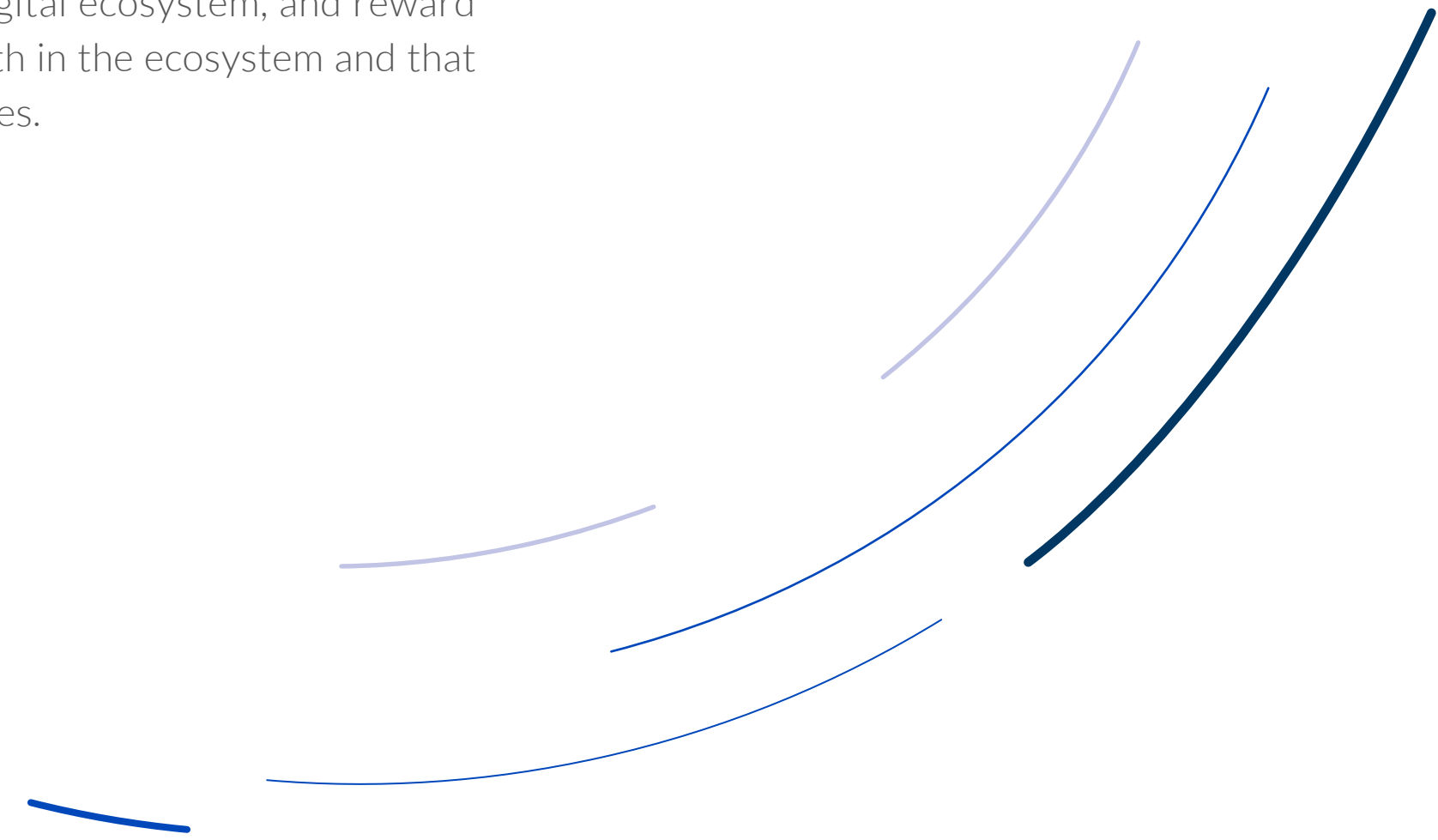
**MADE IN FALABELLA<sup>11</sup>:** We raised awareness among our employees regarding the importance of making innovation drive our culture, recognizing the entrepreneurial spirit and encouraging collaboration and a sense of One Team among people from many departments, businesses and countries. Accordingly, Falabella arranged a contest where participants must form teams and submit an innovative project. Corpo-

rate Managers, CEOs and Managers of departments associated with innovation and technology participated as contest judges. Furthermore, groups that were comprised of people from different business units/areas/companies/countries, or with several genders, received higher scores during the evaluation, as Falabella encourages diversity.

**ROUND TABLES:** These meetings take place four times a year and over 3,000 Falabella executives attend. They address any important strategic issues, reward the outstanding projects for the last quarter, review the Group's overall financial performance, and reinforce Falabella's culture through testimonials and milestones. They are streamed to the nine Falabella countries and attendees can submit questions at the end of the event using an application, which are answered by senior executives. An expanded version was held for the first time in November 2021, and

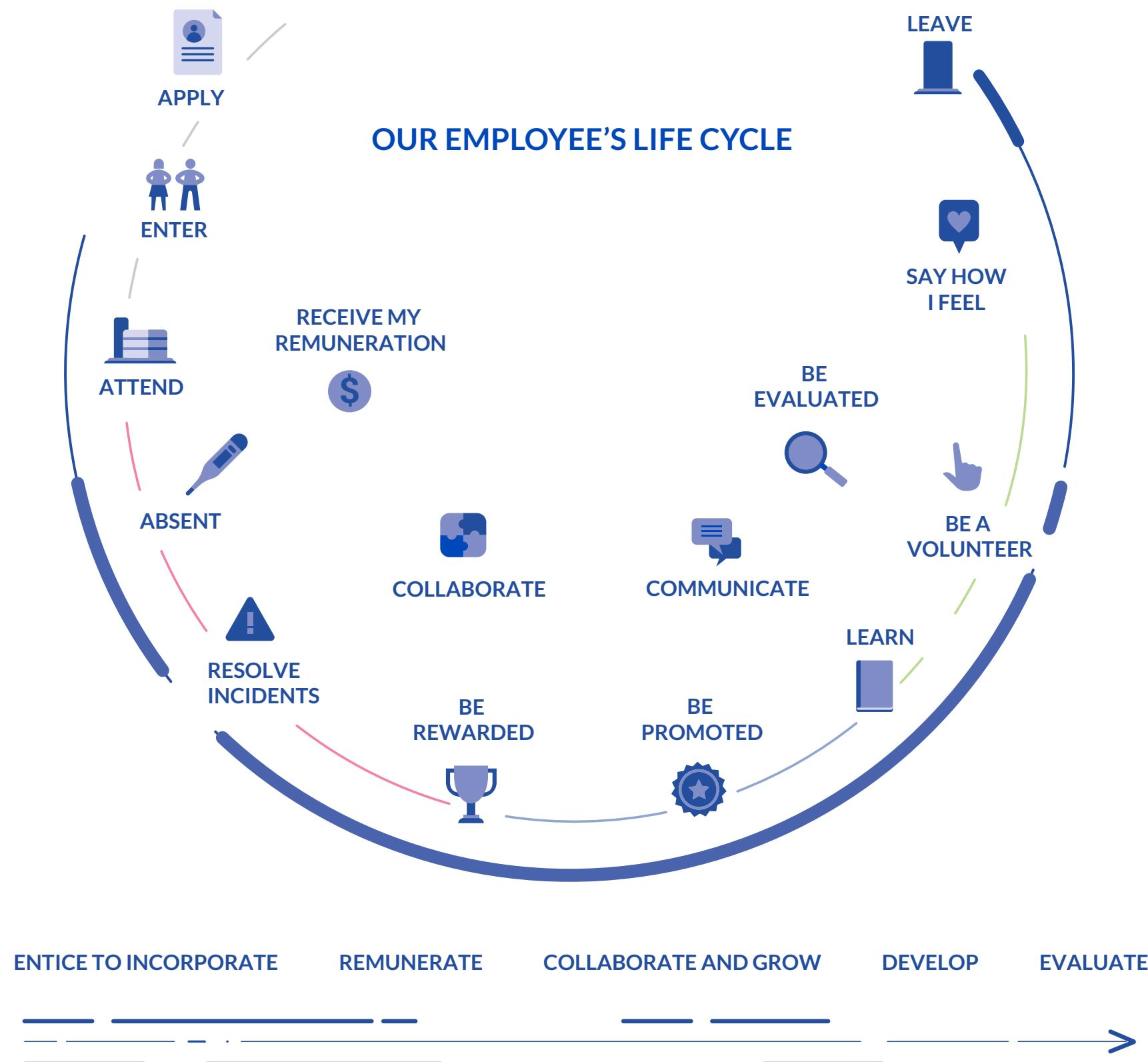
every employee from every business and country in the Workplace corporate platform was invited. The main theme of this meeting was to launch the new shared purpose "Make life simpler and more enjoyable". The meeting aimed to update leaders on the status of the business and answer questions about the topics addressed. It also aimed to strengthen our culture with a unique event that drew us together as One Team, to learn about the main milestones of Falabella's physical-digital ecosystem, and reward outstanding teams both in the ecosystem and that live the corporate values.

**WORKPLACE:** We implemented this Meta tool as an information and collaboration network, to strengthen communication, team spirit and pride among our employees in every business and country. The Chilean, Peruvian and Colombian businesses of Falabella Retail and the Chilean and Peruvian businesses of Sodimac and Imperial were incorporated into this platform during 2021. We already have more than 76,000 Workplace users.



<sup>11</sup>FURTHER INFORMATION CAN BE FOUND AT [HTTPS://HECHOENFALABELLA.COM/](https://hechoenfalabella.com/)

## C. FLEXIBLE ORGANIZATION



### DIGITALIZE THE EMPLOYEE EXPERIENCE AND ADAPT THE ORGANIZATION TO THE STRATEGY

We are convinced that working in our company must be an extraordinary experience, in order to attract, develop and retain the best talented people.

We are simplifying employee travel within the organization, and learning about their behavior and requirements, in order to enhance their working experience and value proposal.

We are implementing digital tools that deliver a personalized experience during each process in people's life cycle within our company. We aim to develop agile, digital and efficient processes, which provide us with better information that feeds back into the people management process.

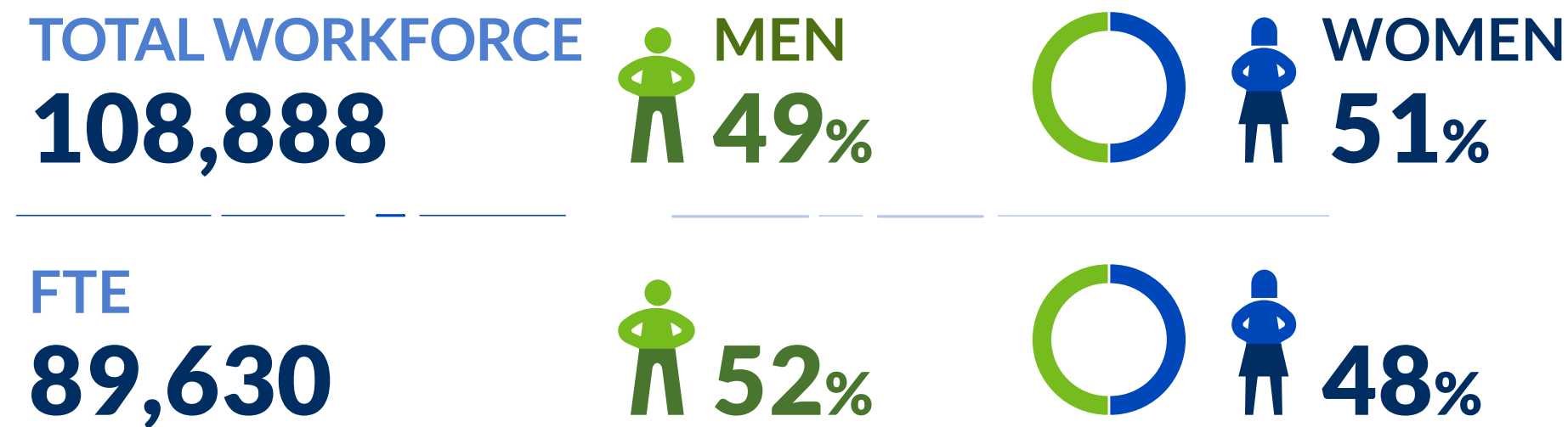
We are developing our people analytics capabilities and strengthening data management and reporting. We frequently listen to our employees and cultivate a people management culture based on information.

We are transforming organizational structures and working approaches to develop a company that operates and makes agile decisions. This agile culture and operating model implies greater collaboration and continually delivers greater value to our customers tailored to their requirements.

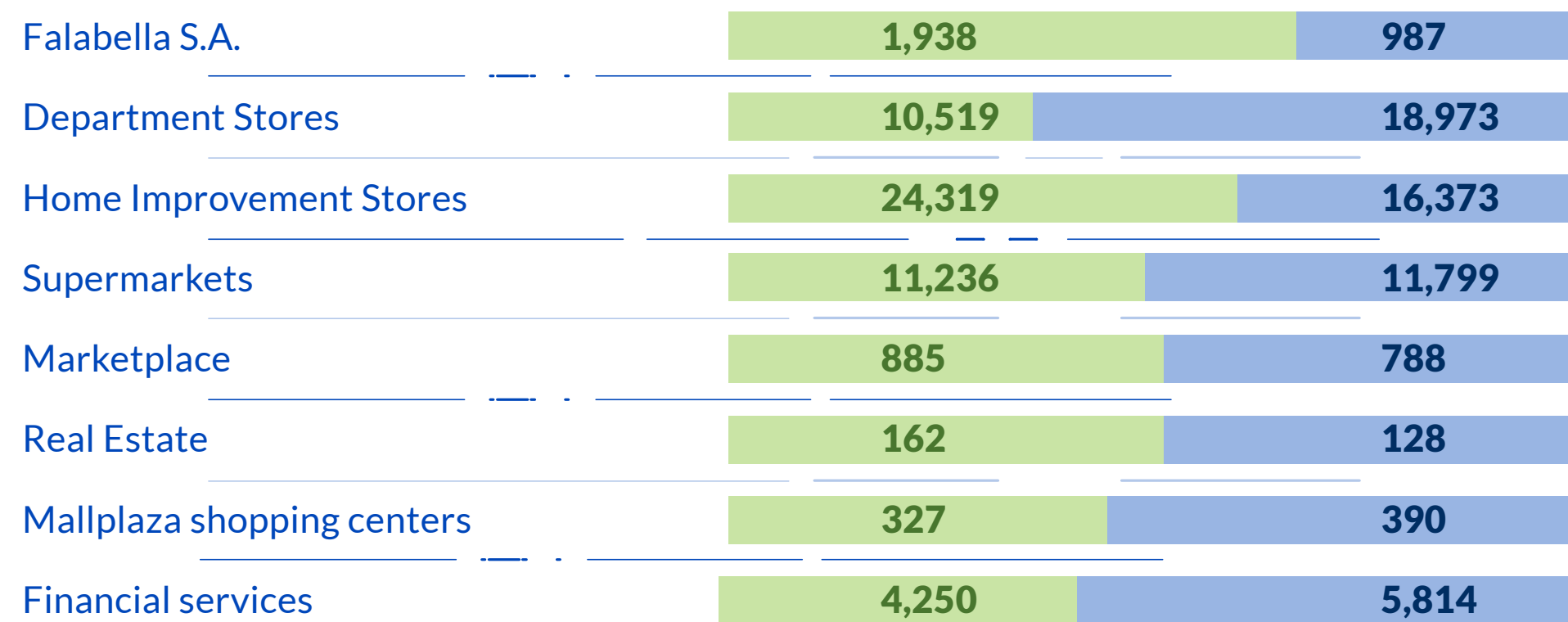
FALABELLA'S WORKFORCE<sup>12</sup>

Falabella and its subsidiaries ended 2021 with a total workforce of 108,888 people across all its business units.

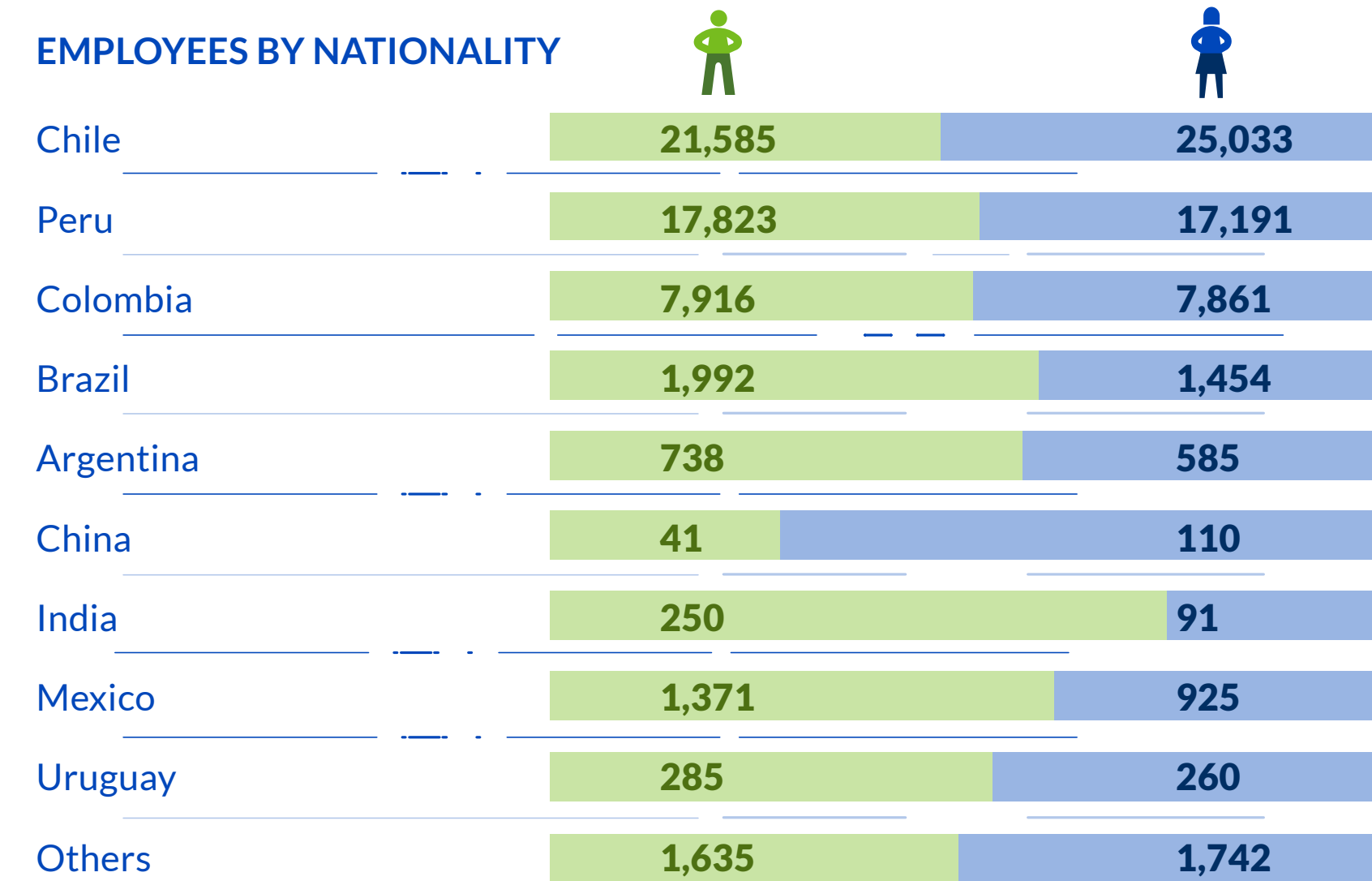
The demographics of our workforce are that 51% are women, 45% are under 30 years old and the majority are Chilean, followed by Peruvian and Colombian. This is directly related to the size of the business in each country.



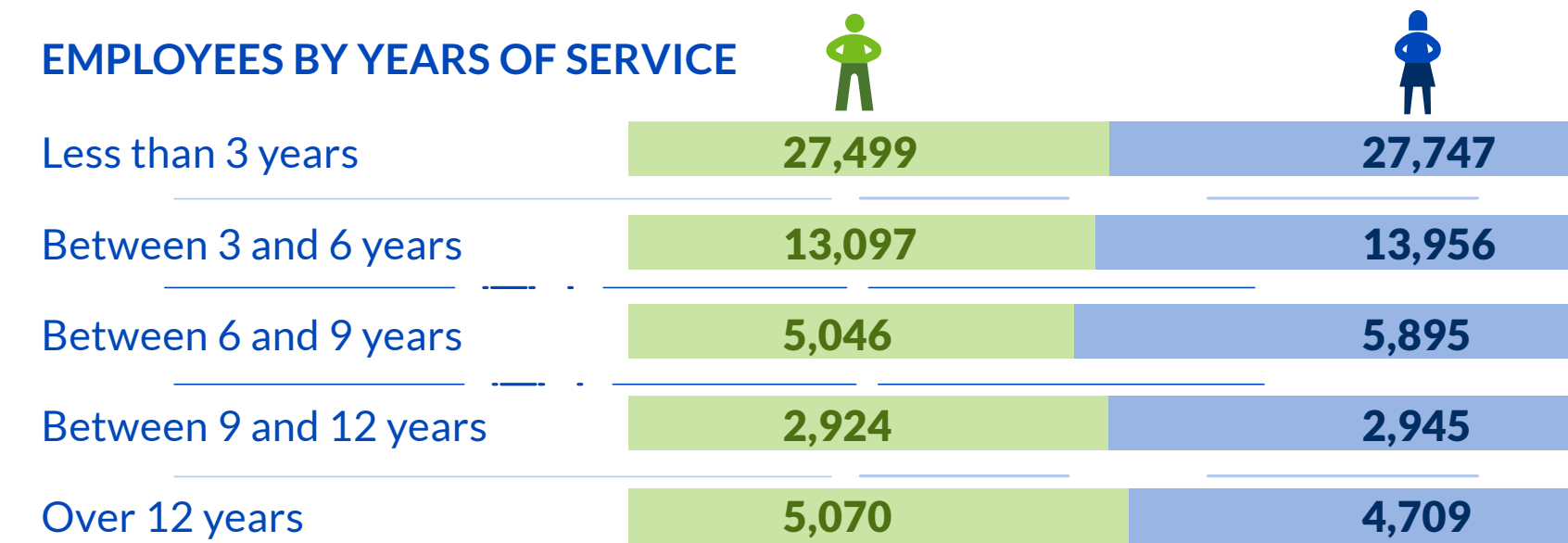
WORKFORCE OF FALABELLA S.A. AND SUBSIDIARIES



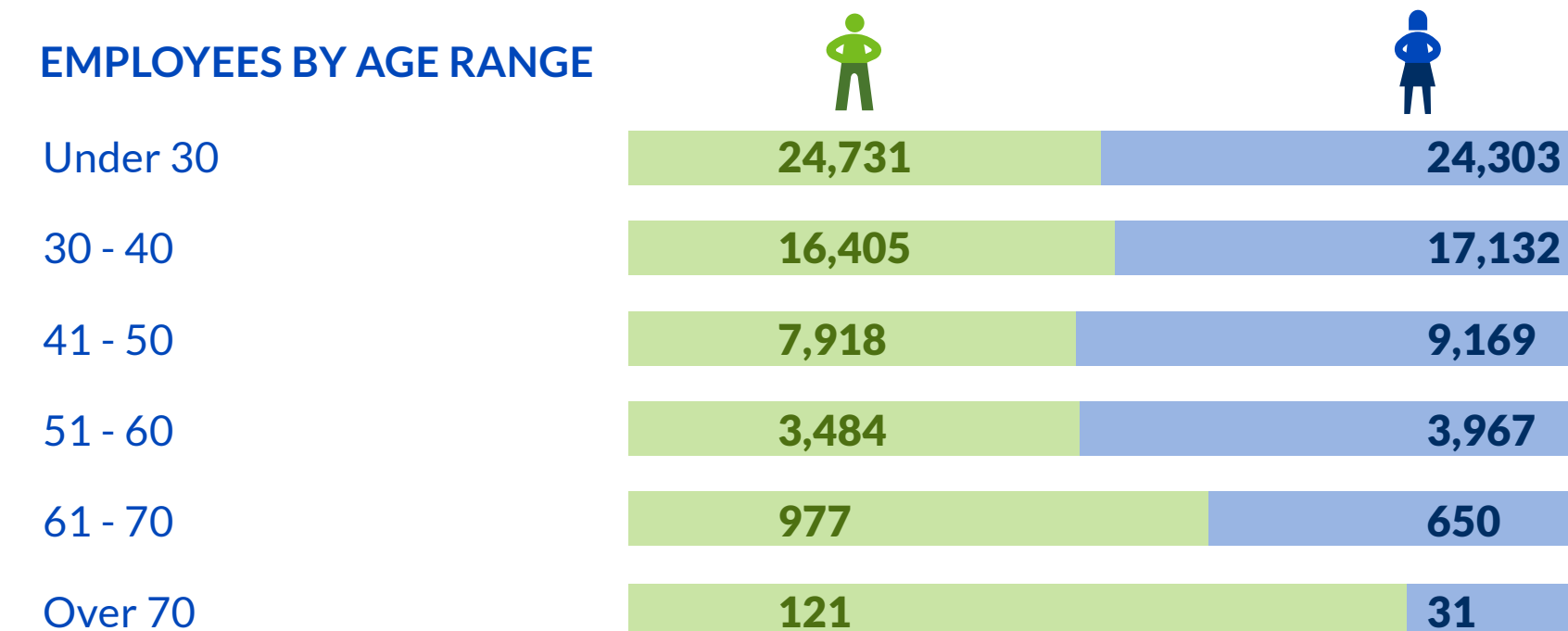
EMPLOYEES BY NATIONALITY



EMPLOYEES BY YEARS OF SERVICE



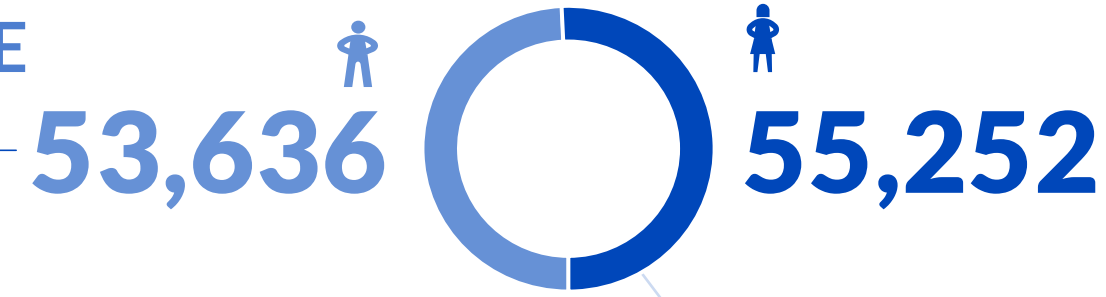
EMPLOYEES BY AGE RANGE



<sup>12</sup>FALABELLA S.A.'S WORKFORCE INCLUDES ITS CONSOLIDATED AND UNCONSOLIDATED SUBSIDIARIES. DETAILS OF THE WORKFORCE, AND THE BOARD, GENERAL MANAGEMENT AND ORGANIZATIONAL DIVERSITY CAN BE FOUND ON PAGE 270 OF THIS DOCUMENT, IN ACCORDANCE WITH CMF REQUIREMENTS.

TOTAL WORKFORCE

108,888



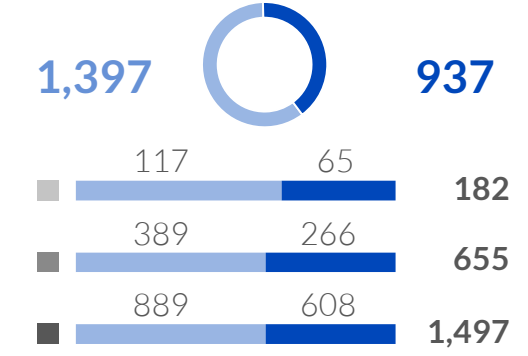
NATIONALITIES

+10

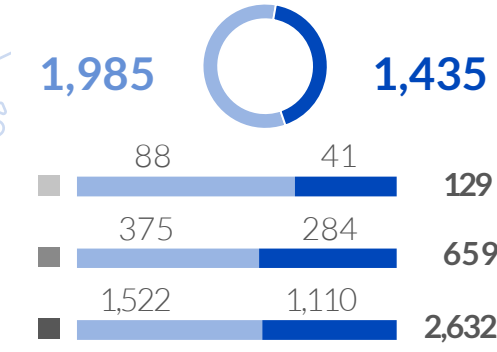
MEN WOMAN

- MANAGERS AND EXECUTIVES
- PROFESSIONALS
- OTHERS

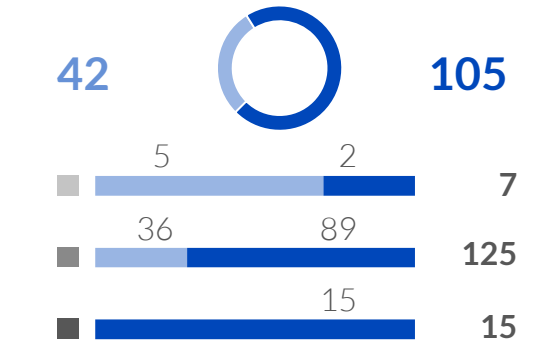
MEXICO 2,334



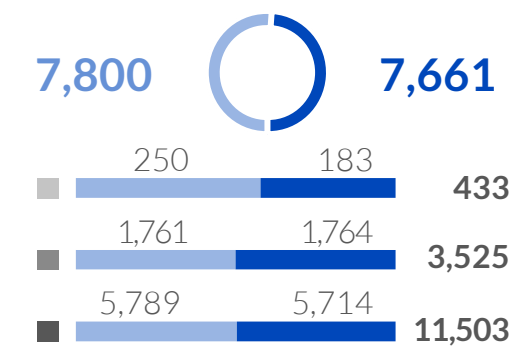
BRAZIL 3,420



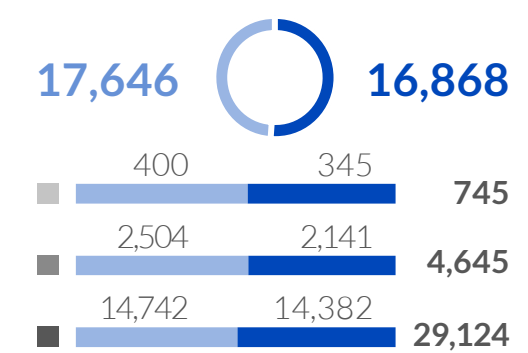
CHINA 147



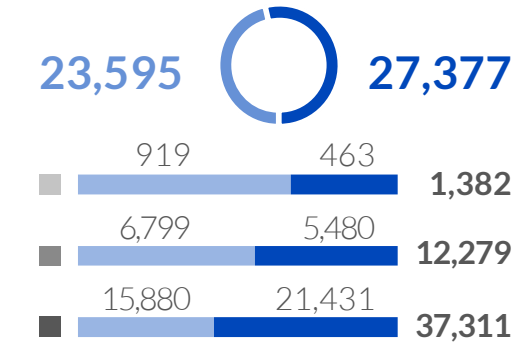
COLOMBIA 15,461



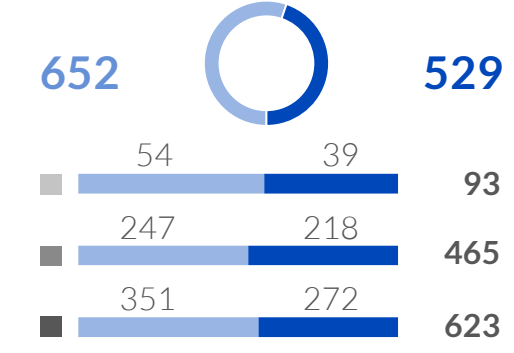
PERU 34,514



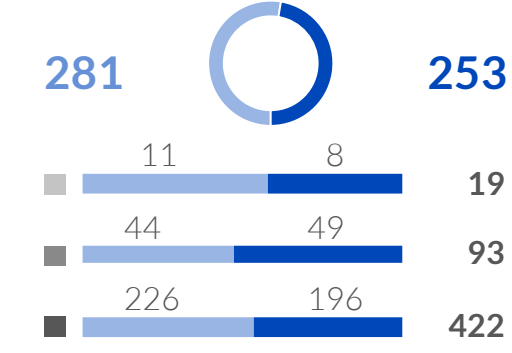
CHILE 50,972



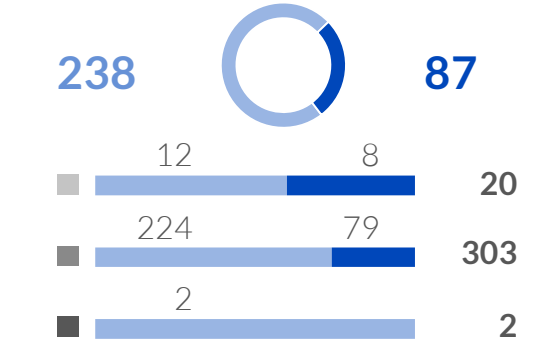
ARGENTINA 1,181



URUGUAY 534



INDIA 325

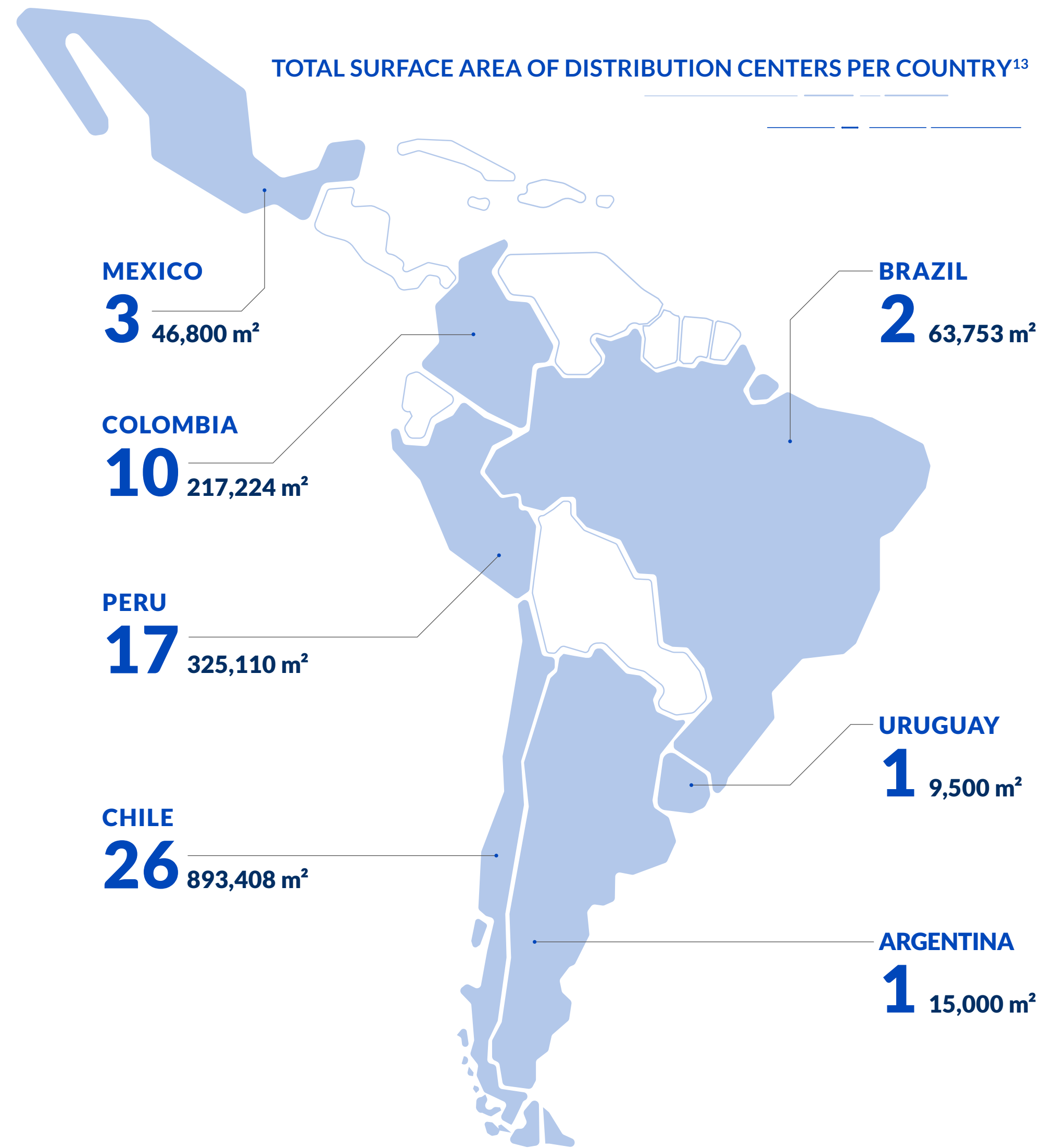




### III. LOGISTICS

We launched the integrated e-commerce platform under Falabella.com, and we also created an internal unit called Home Delivery Corporative, which centralizes all the group's deliveries. Its home deliveries go directly from retailers' distribution centers to the end customer, or cross-docking facilities are used that are specially dedicated to consolidating and classifying orders, in order to achieve cost synergies for low-density flows. We defined 4 macro logistics flows to accelerate the delivery of products sold by our sellers:

- i. Deliveries use logistics operators, with drop-off services at the logistics operator's offices or collection from the seller's premises.
- ii. Cross-docking at Home Delivery's Cross-dock Hub with drop-off services for the seller or collection with a logistics train. Then Home Delivery uses its dedicated fleet for customer deliveries.
- iii. Fulfilled by Falabella, where the seller delivers merchandise to be stored and managed in Home Delivery distribution centers dedicated to the sellers' operation.
- iv. Delivery by the seller, where they are responsible for their product logistics.



<sup>13</sup>INCLUDES TOTAL SURFACE AREA OF DISTRIBUTION CENTERS, TRANSFER CENTERS AND OTHER LOGISTICAL ASSETS.

The group delivered 37.6 million orders across the region during 2021, which was 25% more than in 2020, and double the orders in 2019. We are improving the speed that our customers receive their products, and during the year we managed to deliver over 60% of our retailers' deliveries in Chile in less than 48 hours.

We invest in developing the infrastructure we require to strengthen our logistics proposal to sellers by scaling up our Fulfillment capabilities.

We began operating three centers in Chile, Peru and Colombia, with a total surface area of 32,700 m<sup>2</sup> dedicated to storage, packing and delivery services for third-party products (marketplace), in order to improve our last-mile services.

The Transfer Centers (TC's) network was expanded, which will reduce delivery times in cities other than capital cities and achieve operational efficiencies: We added 3 new TCs (1,900 m<sup>2</sup>) in Peru, and TCs in Chile were expanded by 1,500 m<sup>2</sup>. A 5,900 m<sup>2</sup> sectorization and dispatch Hub (Crossdock XD HUB) was set up in Chile, which will take advantage of operational synergies among the group's retailers and improve operational efficiency.

We are leveraging our Click&Collect proposal, following a decline in uptake driven by the pandemic and travel restrictions. We are leveraging on our retailers' stores, by incorporating external points of sale using the network of specialized operators and new Stand Alone C&Cs. By the end of 2021, we

will have reached close to 1,000 collection points across the region, where close to 300 of them are multi-format, and as a result our customers can use this service to buy their products online and collect them at any Falabella, Sodimac or Tottus store. We are improving delivery productivity and aim to provide our customers with the best shopping experience, so we increased delivery capacity at existing collection points, in fact between Q1 and Q4 2021 we doubled the maximum daily delivery capacity in the network, and we extended the automation system to encompass 43 Falabella, Sodimac and Tottus stores.

During 2021, Falabella Retail leveraged its store network to expand its product picking capacity during periods of high demand.

We will account for 25% of deliveries in Chile in 2021. E-commerce capacity was increased by 20% in Colombia. We expect to increase capacity at our distribution centers during 2022. An additional 20,000m<sup>2</sup> will be achieved in Chile, with the expansion of LOF2. We will also improve productivity using automatic hanging equipment, additional aisles in the shuttle and automatic packing. Capacity is expected to increase by approximately 40% in Peru.



The Group's first mechanized gray Tottus store was commissioned in Santiago making it the second gray store in Chile. It aims to support the sale of supermarket products on [tottus.com](http://tottus.com) and has a capacity of 1,000 orders per day.

The first completely dark store was opened in the heart of Lima Moderna, serving mainly Fazil customers. We began the expansion and automation phase of the distribution center in Peru, which will improve its logistics capabilities, support store openings and guarantee service levels.

The Group's Fazil "deliveries on demand" platform is growing. It is delivering orders in Chile and Peru from the Group's stores and the marketplace. Fazil's last-mile marketplace support increased during the year, with 150 stores added in Peru and 34 stores in Chile.

Finally, Sodimac is developing operational improvements and infrastructure investments to support its significant increase in online sales.

The expansion of the Lurín DC in Peru was completed and its white goods operation began. The Pisos DC for customer deliveries opened in Cali, Colombia, which forms part of the new Pisos shopping experience project, and the white goods DC opened in Barranquilla to serve customers in the city and the region in 24 and 48 hours.

Along with our goals of speed and efficiency, we are also environmentally conscious. During the year, we developed deliveries using electric vehicles together with our last-mile partners. Orders are delivered to our customers using 49 zero-emission vans.



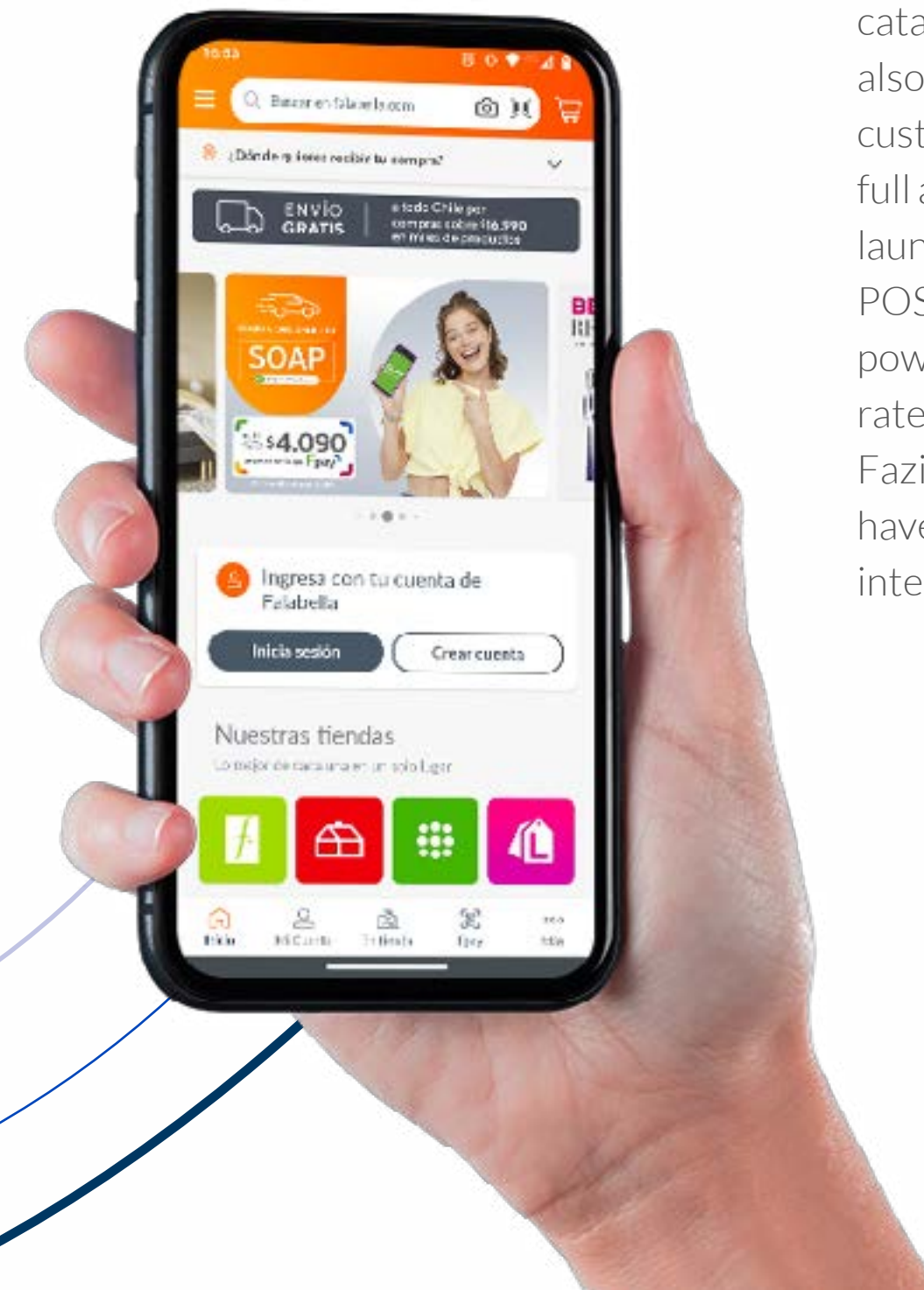
## IV. TECHNOLOGY

Our main objective has been evolving, integrating and unlocking the growth potential of the Group's multiple platforms, to create a holistic and unique value proposal for our customers and sellers.

Our approach has been to empower the ecosystem by developing interconnected platforms across our business domains. Our approach has been to empower our key ecosystem platforms. E-commerce, marketplace, payments, digital banking, loyalty and home delivery platforms are empowering our ecosystem to connect and develop new customer and retailer experiences, and ultimately to explore and expand new business models and opportunities.

These platforms are built on simple principles, such as cloud-native, microservice-based, API First designs that generally have no interfaces. These principles give us sufficient flexibility to develop our customers' experiences, and to experiment and improve our speed of change and time to market. We are using an agile product development methodology with a focus on automating our continuous deployment pipelines with integrated safety and quality controls. We have heavily invested in data with the creation of Data Lakes for various domains, which are now helping us to integrate data with our platforms to make them intelligent and autonomous.

2021 has been a special year for us, as we have made significant progress with our business platforms and our back-end platforms that help developers improve their productivity. We have improved our working methods and improved our ability to attract and hire digital talent.



## E-COMMERCE AND MARKETPLACE: APPS, WEB, DIGITAL STORE AND Q-COMMERCE EXPERIENCES

We have been growing and integrating digital commerce by building a common digital platform for the past two years called the "Catalyst" project, which has become fundamental to our digital commercial growth.

Catalyst is our multi-user, microservices-based, cloud-native, standalone digital retail platform. Marketplace (3P) growth has also been important. We are developing a platform called the Global Seller Center. This is a single portal for all our sellers to upload their catalogs, manage orders, leverage our own logistics capabilities and various value-added services. The big milestone in 2021 was launching the new Falabella.com in Chile. Its success was the result of tremendous dedication by our teams, with Catalyst and Global Seller Center as its central engine. We have integrated product catalogs from our separate system retailers into a unique digital catalyst platform. It also required us to integrate each downstream logistics system. It has consolidated customer traffic, by uniting our broadest product assortment into one place and take full advantage of our logistics network. This year, we also leveraged our platforms to launch our digital store experiences. These were our new Self-Checkout, new mobile POS and near-ready Scan & Go capabilities. Given that the same underlying platform powers both our e-commerce and digital store experiences, we believe it will generate significant differentiation for us to develop unique omni-channel experiences. Fazil is our on-demand delivery App and it made significant progress this year. We have the entire Tottus Food category available with a fast delivery option. We also integrated a selective catalog from Falabella and Sodimac with express delivery.



## PAYMENTS AND DIGITAL BANKING

Fpay is the Group's digital wallet and payment processor. During 2021 it was at the center of our developments and played a key role as an enabler. This platform has a decoupled and scalable architecture by design, and has grown elastically in terms of services and users. Market penetration by FPay PSP and payments reached 95% within the Group, and users quadrupled during the year. The platform's payment gateway is integrated into Catalyst and began processing payment methods for most of our formats. We also centralized and enhanced our fraudulent payment processing capabilities, by integrating every e-commerce information flow from On Us and On Them payments. The same design principles were applied to our ability to finance sellers, another key component of our ecosystem. We also extended the "buy now, pay later" function from digital retail to physical retail, again integrating APIs at more than 100 points of sale in associated stores.

## INFORMATION SECURITY

As technology evolves, so does our exposure to risks and threats. Protecting our systems is an ongoing challenge. We can mitigate our information security risks by operating two sets of industry best practices. The NIST Framework for our processes and structures, and the FAIR Risk Method for our risk management model. We developed our vulnerability identification and detection capabilities in 2021. We implemented the Group's Cyber Fraud capability and also improved stakeholder visibility. We improved the speed and effectiveness of our incident response by automating our response capability and strengthening our corporate crisis management plans. We formed two important alliances, which were critical to improving our response capability. CSIRT Chile will address



local cyber incidents and threats, and a global organization FIRST will connect incident response teams from multiple sectors. We will continue to build on these capabilities during 2022, we will strengthen and automate our security controls within the ongoing implementation pipeline. We will strengthen our ethical hacking capabilities, and strengthen our incident monitoring and response capabilities.



## DIGITAL CULTURE AND TALENT

As in the rest of Falabella, the digital departments aim to become "One Team". We strive to identify and attract the best talent and develop it within our ecosystem.

We created a Corporate Talented People Acquisition Team in 2021 to strengthen our ability to attract digital talent and take advantage of the pools of talent across all industries and countries. This team led the implementation of our Corporate Applicant Tracking System that simplifies and supports selection processes, manages data, anticipates our hiring needs and improves our candidates' experience. This system is integrated into the corporate talent engagement platform that we are beginning to implement throughout the Group. We focused on on-boarding for our digital positions, and involved our ecosystem

leaders in supporting our employees during their first days by developing material that helps them to better understand the Group and our strengths and challenges. The technology community was strengthened during 2021 as a result of several events. These include the "Technology Town Hall," which are events that bring together the entire technology team. Every two months over 1,500 people from each technology team gather to share achievements and discuss challenges and opportunities, regardless of positions, businesses or countries.

We also held our "Falabella Talks" program, with internal and external sessions, and leaders from a variety of digital fields, who spoke about developments, upcoming trends, and our special participation in Nerdearla.

We held our "Made in Falabella" global innovation contest, where over 1,000 people pledged to create solutions for our ecosystem, which encouraged innovative thinking in a risk-free environment. We held the annual Data & Analytics #DataShake regional event in October, where all the Group's data teams shared trends, news, integration games, with special guests and speakers from the data community. Finally, in November, we held our internal Hackathon. For five days, more than 300 participants from across the Group sought to resolve challenging problems related to data, logistics, e-commerce, payment systems, loyalty schemes and digital marketing.



## V. CMR PUNTOS LOYALTY PROGRAM

Our loyalty program examines interactions with our customers, and tries to increase their volume, frequency and increase our customer base, by keeping customer satisfaction high and ensuring that the program remains profitable.

CMR Puntos is the loyalty program of the Falabella ecosystem in Chile, Peru and Colombia. The value proposal of the program extends and personalizes the customer experience using a broad accumulation coalition, and increases their engagement by offering them the best benefits and the broadest redemption network in the market. It delivers simple experiences in our digital channels and at our stores, partners and shopping centers. Our CMR Puntos program had five transformation objectives during 2021, which aimed to deliver a simple experience and contribute to our customers' enjoyment of the Falabella ecosystem. We are extending our relationships with our customers, growing the number of active program participants and identifying customers in our stores, which will enable us to deliver personalized products, offers and experiences.

As a result, we increased the number of participating customers by 49% during 2021, to reach over 15.7 million customers accumulating CMR Puntos.

Meanwhile, we delighted and rewarded our customers by strengthening the convenience and scope of CMR Puntos redemptions in stores, shopping centers and the new digital redemption platforms launched at the end of 2020. Consequently, the number of customers using their CMR Puntos increased by 52% and the number of redemptions grew by 115% across the region. Also, we launched "Fan" in Peru and Colombia during December. This new customer cluster proposes extending benefits to our most loyal customers, and thus strengthen the program's value proposal for 2022. We are investing in improvements to our digital experience by digitizing and simplifying processes for our customers. We made progress integrating CMR Puntos into the digital ecosystem by deploying a single

CMR Puntos module for all e-commerce platforms in our ecosystem along with the Banco Falabella and Fpay mobile applications. These measures have increased customer engagement within the ecosystem, and we have taken advantage of our digital business flow to increase digital redemptions by 145% and improve customer satisfaction indicators. Finally, we aim to operate the most popular loyalty program in the region by expanding the CMR Puntos market. We made progress developing large accumulation and redemption alliances with Lipigas, Shell (Enex) and Econorent in Chile, and with Repsol in Peru. This will expand the scope of the program and form part of its value proposal.

These alliances, together with the remaining ecosystem improvements, have positioned CMR Puntos as the loyalty program of choice for Chileans, while positioning it in second place in Peru and Colombia.

## INVESTMENT PLANS

Falabella will invest US\$711 million in technology, logistics and stores during 2022, to strengthen its physical and digital ecosystem.

### It will invest 60%

of this sum on technology and logistics to strengthen the value proposal of Falabella.com and expand it in Peru and Colombia.

### The remaining 40%

will be mainly invested in expanding the store network, with a particular focus on IKEA in Chile and Colombia, Sodimac in Mexico and Brazil, and Tottus in Peru. Investments in technology and logistics are focused on leveraging physical assets within the ecosystem, with the aim of strengthening the omni-channel experience for customers and sellers through the following universal initiatives :

- Continuously improving e-commerce platforms by adding new product categories.

- Expanding App functionality to optimize the in-store shopping experience, by focusing on the complete customer journey from an omni-channel perspective.
- Strengthening digital banking platforms and positioning the Banco Falabella App as the main customer service channel.
- Strengthening Fpay, by expanding its functionalities as the payment processor for the integrated e-commerce platform, and implementing new use cases such as a digital wallet.



Furthermore, technological projects will strengthen home delivery logistics and focus on reducing delivery times, quickly responding to customer's requirements, and increasing last mile visibility and traceability. The following initiatives will strengthen the company's logistics capabilities:

- Increasing the order processing and packing capacity of existing distribution centers in Chile, Peru and Colombia.
- Growing third-party product processing capabilities, covering warehousing, packaging and delivery services.
- Improving on-demand delivery and expanding assortment, in order to expand the capabilities and products available to Marketplace sellers.

Investments in technology and logistics will total

**US\$ 418 MILLION IN 2022**

- **US\$ 308 MILLION** will be invested in technology.
- **US\$ 110 MILLION** will be invested in logistic.



**INVESTMENTS IN PHYSICAL STORES**

The remaining 40% will be mainly invested in developing IKEA in Chile and Colombia, Home Improvement in Mexico and Brazil, expanding Tottus in Peru, and improving and remodeling the regional store network.

**US\$ 135 MILLION**

of the 2022 investment plan will be invested in the multi-year store opening plan, which expects to open 19 stores in the region during 2022:

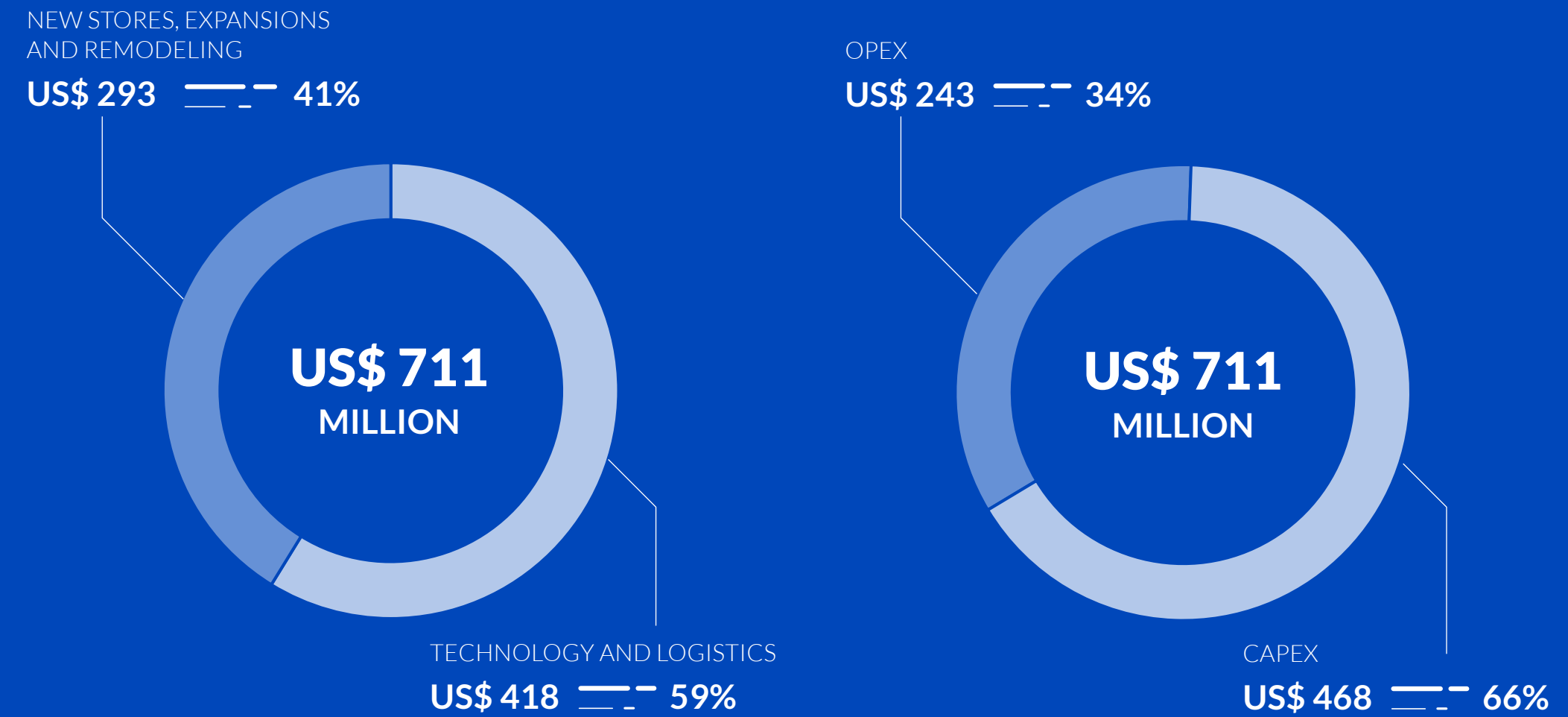
These comprise four Tottus and Hiperbodega supermarkets in Peru, which is the second largest player in the Peruvian market; one Tottus in Chile; four Sodimac stores in Mexico and seven in the rest of the region; two IKEA stores in Chile and one Falabella Retail store in Colombia.

**US\$ 158 MILLION**

will be invested in innovations and optimizing the existing store and shopping center network during 2022, through renovations and remodeling that will improve the integration of our digital proposal with the physical shopping experience, while accelerating the development of a store for the future that focuses on:

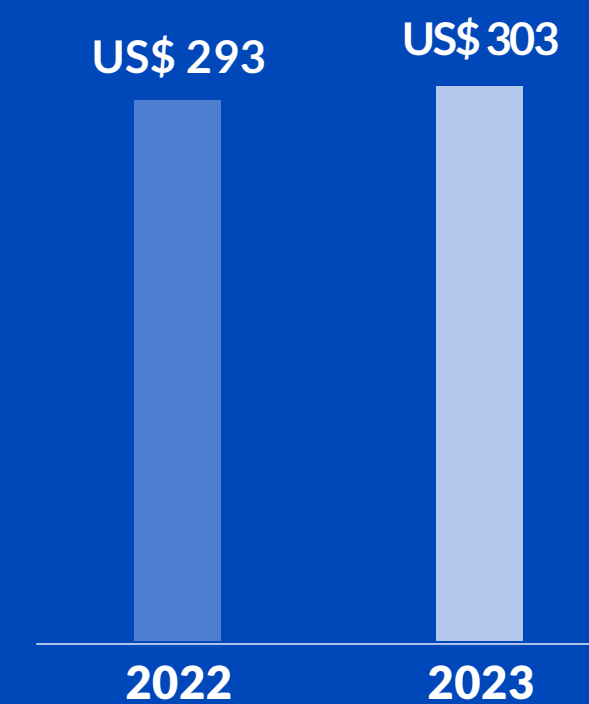
- Optimizing existing sales areas to improve “showrooming” for our own and third-party products.
- Increasing our self-service capabilities by leveraging our Apps’ ability to search and discover products and streamline the payment process.
- Strengthening the store’s logistics role, to support our “Click&Collect” deliveries, improve the returns and exchange experience, and expand our “ship from store” capabilities.

**INVESTMENT PLAN FOR 2022 (US\$ MILLION)**

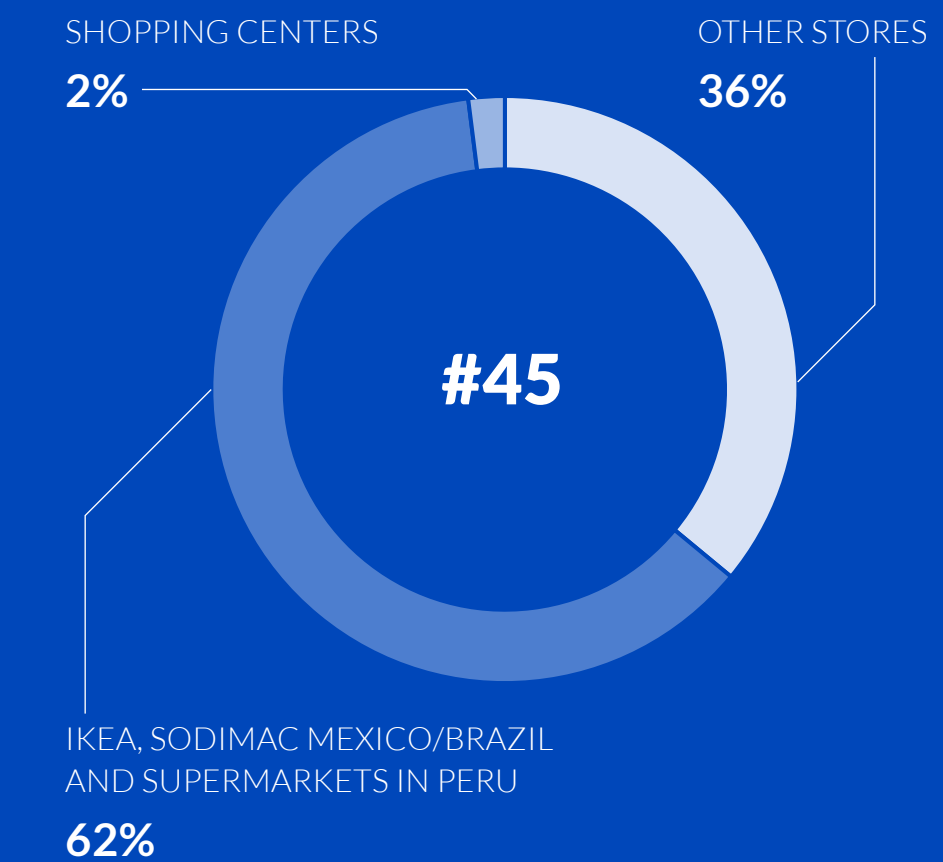


**INVESTMENT IN PHYSICAL ASSETS (US\$ MILLION)**

**NEW STORES, EXPANSIONS AND REMODELING**



**OPENING OF STORES FOR 2022-2023**



## CUSTOMER SATISFACTION

	UNIT	2019	2020	2021
<b>NET PROMOTER SCORE RETAIL</b>				
<b>CHILE</b>				
FALABELLA RETAIL	%	66%	66%	70%
SODIMAC	%	53%	30%	29%
TOTTUS	%	58%	63%	60%
<b>PERU</b>				
FALABELLA RETAIL	%	67%	67%	72%
SODIMAC	%	57%	41%	54%
TOTTUS	%	69%	69%	71%
<b>COLOMBIA</b>				
FALABELLA RETAIL	%	75%	69%	75%
SODIMAC	%	57%	55%	65%
<b>ARGENTINA</b>				
SODIMAC	%	45%	13%	33%
<b>BRAZIL</b>				
SODIMAC	%	71%	55%	58%
<b>URUGUAY</b>				
SODIMAC	%	46%	22%	42%
<b>MEXÍCO</b>				
SODIMAC	%	83%	56%	73%
<b>NET PROMOTER SCORE FINANCIERO</b>				
<b>CHILE, PERU Y COLOMBIA</b>				
BANCO FALABELLA Y CMR CHILE	%	64%	66%	71%
BANCO FALABELLA PERU	%	54%	66%	67%
BANCO FALABELLA COLOMBIA	%	60%	61%	62%

### NOTES

**2019**

DATA PUBLISHED IN THE 2019 ANNUAL REPORT FOR BANCO FALABELLA AND CMR IN CHILE WAS RECALCULATED TO REFLECT THE MERGER OF BOTH ENTITIES.

**2020**

FIGURES FOR SODIMAC HAVE BEEN CORRECTED.

# Model of sustainability

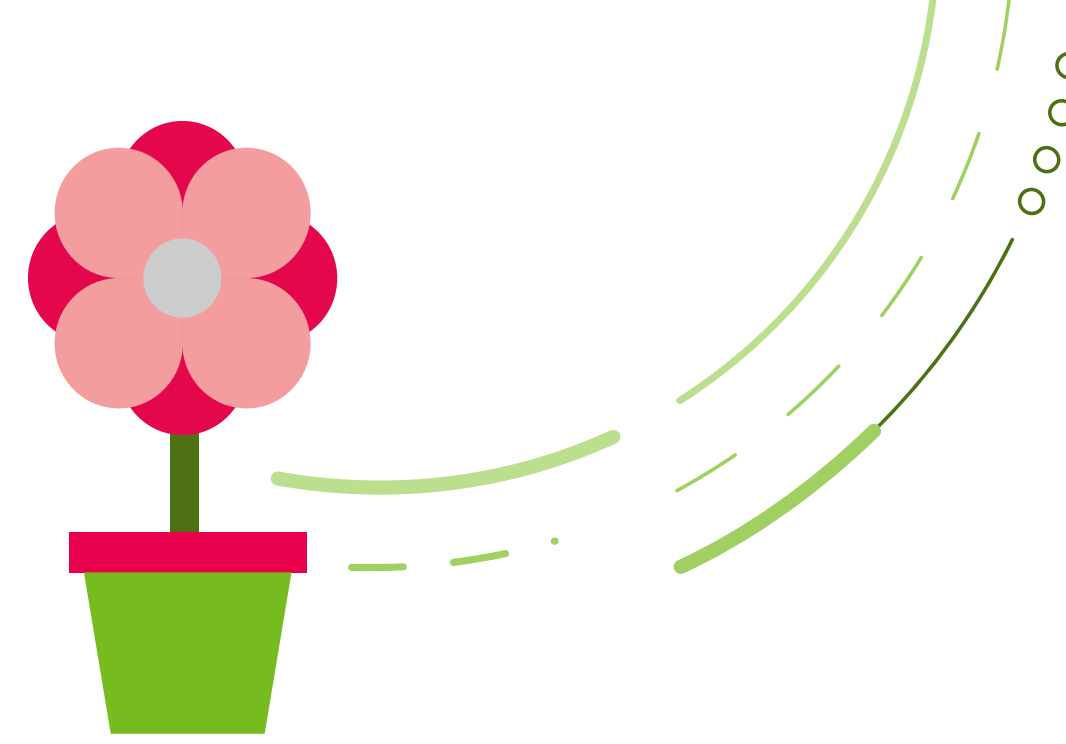


# OUR SUSTAINABILITY FOCUS STAKEHOLDER ENGAGEMENT

At Falabella, sustainability is understood to be how we operate and add shared value for all our internal and external stakeholders. This not only ensures that we are profitable and can continue growing, but also that we create economic, social and environmental value within our local communities.

This was achieved by first identifying all the stakeholders along Falabella's value chain, we analyzed their involvement and how our business model potentially impacts them. We maintain open communication channels in order to understand their requirements and promote best practices.

We have corporate values, policies and programs throughout Falabella that drive our stakeholder engagement, such as the Free Competition Policy and Program, the Integrity Code, the Crime Prevention Policy and Model, the Ethics Program, the Handling Conflicts of Interest Policy, the Environment and Climate Change Policy and Program, the Diversity and Inclusion Policy, and the Sustainability Policy.



PRINCIPAL STAKEHOLDERS	EXAMPLES	RELEVANT ISSUES	ENGAGEMENT AND DIALOG TOOLS		PARTICIPATION FREQUENCY	COMMITMENTS	SUSTAINABILITY STRATEGY																								
			COMMON	SPECIFIC																											
CUSTOMERS	<ul style="list-style-type: none"> <li>Physical store customer</li> <li>Online store customer</li> <li>Banking customers</li> <li>Shopping center visitors</li> </ul>	<ul style="list-style-type: none"> <li>Innovation and business model transformation</li> <li>Advertising ethics</li> <li>Privacy and cyber-security</li> <li>Product quality</li> </ul>	<b>Surveys</b>	<ul style="list-style-type: none"> <li>Physical and online stores and branches</li> <li>Shopping centers</li> <li>Click &amp; Collect</li> <li>Customer service teams</li> <li>Satisfaction surveys (ie. NPS)</li> <li>Apps</li> </ul>	<ul style="list-style-type: none"> <li>Constant dialog</li> <li>Constant dialog</li> <li>Constant dialog</li> <li>Constant dialog</li> <li>Constant dialog</li> <li>Constant dialog</li> </ul>	ALL OF OUR COMMITMENTS ARE REFLECTED IN OUR SUSTAINABILITY STRATEGY	<b>Climate action</b>																								
								EMPLOYEES	<ul style="list-style-type: none"> <li>Head offices</li> <li>Stores</li> <li>Distribution centers</li> <li>Production centers</li> <li>Factories</li> <li>Trade unions</li> </ul>	<ul style="list-style-type: none"> <li>Consumer experience and satisfaction</li> <li>Compliance and ethics</li> <li>Privacy and cyber-security</li> <li>Welfare and quality of life</li> </ul>	<b>Integrity Channel</b>	<ul style="list-style-type: none"> <li>Working environment surveys</li> <li>Workplace</li> <li>Internal mobility programs</li> <li>Falanet (Intranet)</li> <li>Quality of life teams</li> </ul>	<ul style="list-style-type: none"> <li>Annually</li> <li>Constant dialog</li> <li>Constant dialog</li> <li>Constant dialog</li> <li>When required</li> </ul>	We recognize the fundamental importance of employee growth. Accordingly, we are committed to their professional development and integral welfare. We actively attract and retain the best talent and teams for each of our businesses, while seeking diversity and inclusion.	<b>Circularity and waste</b>																
																SUPPLIERS	<ul style="list-style-type: none"> <li>Direct suppliers</li> <li>MMPP manufacturers</li> <li>Sellers</li> </ul>	<ul style="list-style-type: none"> <li>Compliance and ethics</li> <li>Corporate governance</li> <li>Advertising ethics</li> <li>Diversity and Inclusion</li> </ul>	<b>Materiality Analysis</b>	<ul style="list-style-type: none"> <li>Buyer-supplier meetings</li> <li>Supplier meetings</li> <li>Support programs to improve service standards</li> </ul>	<ul style="list-style-type: none"> <li>When required</li> <li>Annually</li> <li>When required</li> <li>* Specific engagement by business unit</li> </ul>	We build constructive long-term relationships with our suppliers. We believe that collaboration and trust fosters growth for us and our suppliers.	<b>Diversity and inclusion</b>								
																								COMMUNITY	<ul style="list-style-type: none"> <li>NGOs</li> <li>Beneficiaries of social investment programs</li> <li>Trade Associations</li> <li>Civil society</li> <li>Press</li> <li>Universities</li> <li>Regulatory authorities</li> </ul>	<ul style="list-style-type: none"> <li>Consumer experience and satisfaction</li> <li>Product quality</li> <li>Concern for the environment</li> <li>Welfare and quality of life</li> </ul>	<b>Strategic Alliances</b>	<ul style="list-style-type: none"> <li>Social action programs</li> <li>Corporate volunteering</li> <li>Green Building Council members</li> <li>Chambers of Commerce</li> <li>Government entities</li> </ul>	<ul style="list-style-type: none"> <li>Constant dialog</li> <li>Constant dialog</li> <li>When required</li> <li>Monthly</li> <li>When required</li> </ul>	We promote building links with local communities and contribute to their development and quality of life. We collaborate with social, economic and cultural developments within local communities across Latin America, and implement social programs with a measurable and meaningful benefit for these communities.	<b>Social impact</b>
<b>Annual Report</b>	<b>Social Networks</b>	<b>Governance, ethics and compliance</b>	<b>Employee welfare</b>																												

## OUR ESG PRIORITIES

We are a company of people and brands with one purpose, **which is to make life simpler and more enjoyable.**

We want to drive our business and how we do business while tackling common issues that affect us as a society. Therefore, we have prioritized various areas where we have taken and will continue to take action: Climate action, circularity and waste, diversity and inclusion, social impact, sustainable procurement, governance, ethics and compliance, and the wellbeing of our people.

ESG: ENVIRONMENTAL, SOCIAL AND GOVERNANCE

## CLIMATE ACTION

Falabella contributes to the global challenge presented by the climate crisis by implementing concrete measures that will identify, measure and manage our impact.

Our goal is to achieve a sustainable business that is resilient to climate change and we are committed to mitigating our emissions.

### OUR CARBON FOOTPRINT

We are committed to increasing the coverage of our emissions inventory, while maintaining our benchmarks for measuring and aligning our emissions with the international standards in the Greenhouse Gas (GHG) Protocol. Our carbon footprint has been measured for our department stores, home improvement stores, supermarkets, financial services and shopping centers in Chile, Peru and Colombia, which covers 96%<sup>14</sup> of our businesses.

The carbon footprint **has three scopes<sup>15</sup>.**

#### Scope 1: DIRECT EMISSIONS

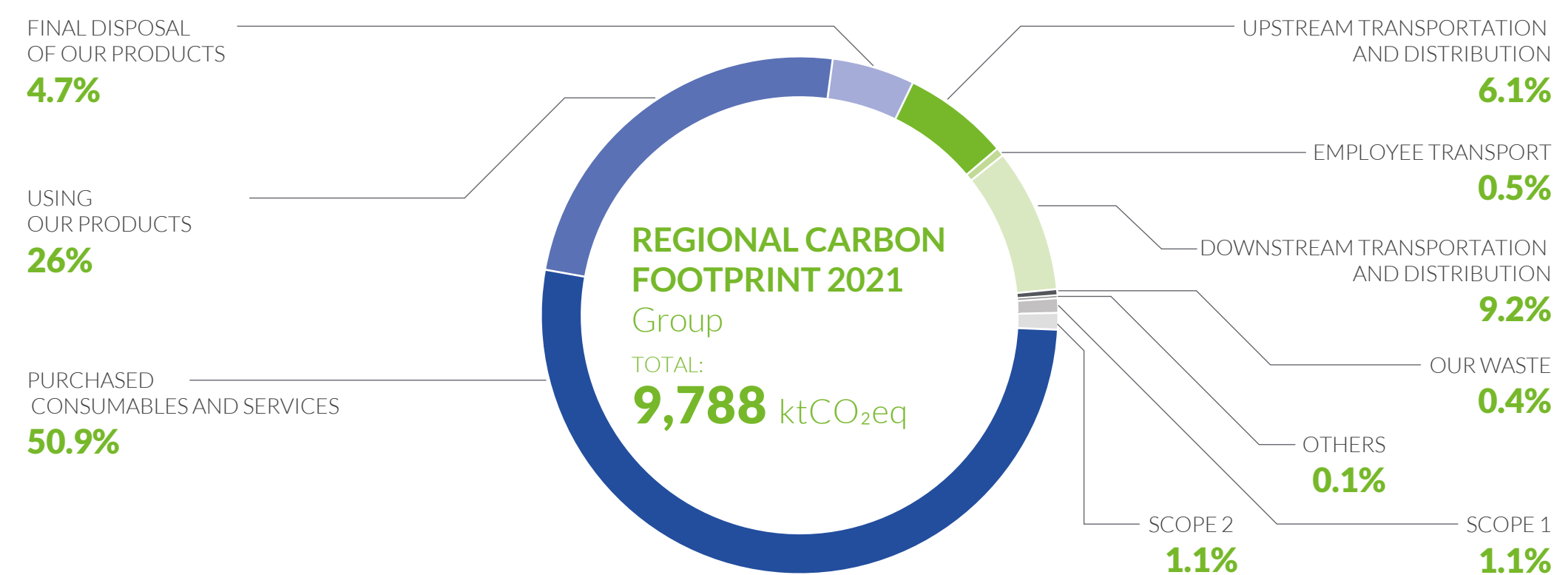
These are GHG emissions associated with sources under the direct control of the company.

#### Scope 2: INDIRECT EMISSIONS

These are GHG emissions from generating the electricity used by the company.

#### Scope 3: OTRAS EMISIONES INDIRECTAS

These are GHG emissions from the value chain that are outside the company's direct control, but are produced as a consequence of the company's business.



<sup>13</sup> COVERAGE IS EXPRESSED AS TOTAL REVENUE FOR THE BUSINESS UNIT AS A PERCENTAGE OF THE TOTAL CONSOLIDATED REVENUE OF FALABELLA S.A. THE HOME IMPROVEMENT COLOMBIA, HOME IMPROVEMENT MEXICO AND FINANCIAL SERVICES MEXICO FORMATS ARE NOT CONSOLIDATED.

<sup>14</sup> IN ACCORDANCE WITH THE METHOD PROPOSED BY THE WRI/WBSCD GREENHOUSE GAS PROTOCOL ([HTTPS://GHGPROTOCOL.ORG/CORPORATE-STANDARD](https://ghgprotocol.org/corporate-standard)).

## OUR PRINCIPAL CLIMATE CHANGE MITIGATION INITIATIVES

### SUSTAINABLE CONSTRUCTION

Construction and operating standards should be based on objective design, architecture and engineering factors, in order to improve the environmental performance of constructions. The infrastructure department at Falabella builds the group's real estate projects, such as stores, distribution centers and offices, to support its business growth. We minimize the environmental impact of each new construction, expansion and remodeling, by building healthy, safe and comfortable facilities, while incorporating the following criteria:

- Using building materials with a lower carbon footprint and encouraging waste recycling during construction.
- Designing buildings with good thermal and lighting performance to reduce energy requirements.
- Installing very energy efficient equipment for air conditioning and lighting, and using efficient faucets and systems that responsibly control how valuable water resources are used.
- Designating areas and installing suitable equipment for waste segregation and transportation.
- Selecting ventilation, natural lighting and safety conditions that optimize the well-being of people inside our buildings.

#### LEED certification

(Leadership in Energy & Environmental Design) has been developed by the US Green Building Council (USGBC), which is an organization that promotes sustainable construction.

Our Falabella Retail and Sodimac subsidiaries in Chile are founding members of their local representative.

In total, we have:



**LEED Certified**  
**14 STORES**



**LEED Silver**  
**26 STORES**

**3 SHOPPING CENTERS**  
**1 DISTRIBUTION CENTER**



**LEED Gold**  
**2 TIENDAS**

**2 SHOPPING CENTERS**  
**1 DISTRIBUTION CENTER**



**LEED Platinum**  
**1 STORES**



**FALABELLA.COM'S OMNISCANAL DISTRIBUTION CENTER** in Chile is a case in point of sustainable construction.



**IT HAS LEED GOLD CERTIFICATION**

It has LED lighting with an automatic control system that saves energy and SKYLIGHTS that take advantage of natural light.

**30 solar panels** that provide 29% of its energy requirements.

**Low consumption faucets** that save 42% in water consumption.

**Recycling areas, 8,140 m<sup>2</sup> of gardens and bicycle racks.**

Furthermore, **30% of the materials used** during construction and **96.5% of the site waste was recycled.**



**THE NEW FALABELLA RETAIL STORE IN PARQUE ARAUCO IN CHILE IS ALSO REMARKABLE.**

It is requesting LEED certification and **95% of the store construction waste was recycled.** The building also has efficient air conditioning and ventilation equipment, its systems save 45% in water consumption and are energy efficient. The building will be used for educational purposes, and it will have informative totems for customers to discover more about Falabella's commitment to sustainability.

**CONSUMPTION OF RENEWABLE ENERGY**

At Falabella we have achieved significant progress with decarbonizing our energy matrix through electricity agreements that supply electricity from certified renewable sources to those facilities with technical feasibility in the region.



Switching to renewable energy represents an opportunity to mitigate climate change that applies to all our business units.

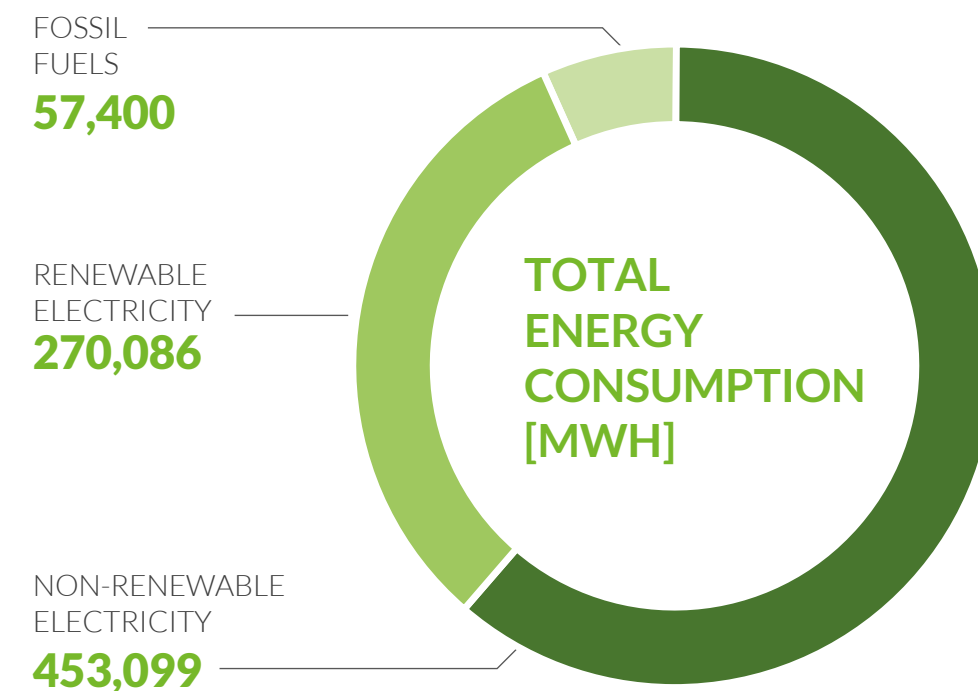
**In 2021, we signed an electricity agreement that supplied from entirely renewable energy, and it will supply:**

 **151 FACILITIES IN CHILE**

 **93 FACILITIES IN PERU**

This represents most of electricity required by Falabella Retail, Sodimac, Tottus, Ikea, Open Plaza and Mallplaza.

By the end of 2021, 35% of our facilities across the region will be supplied with renewable energy and 65% our real estate business. **While in Chile 64% of our facilities will be supplied with renewable energy.**





**EFFICIENT ENERGY AND WATER USE**

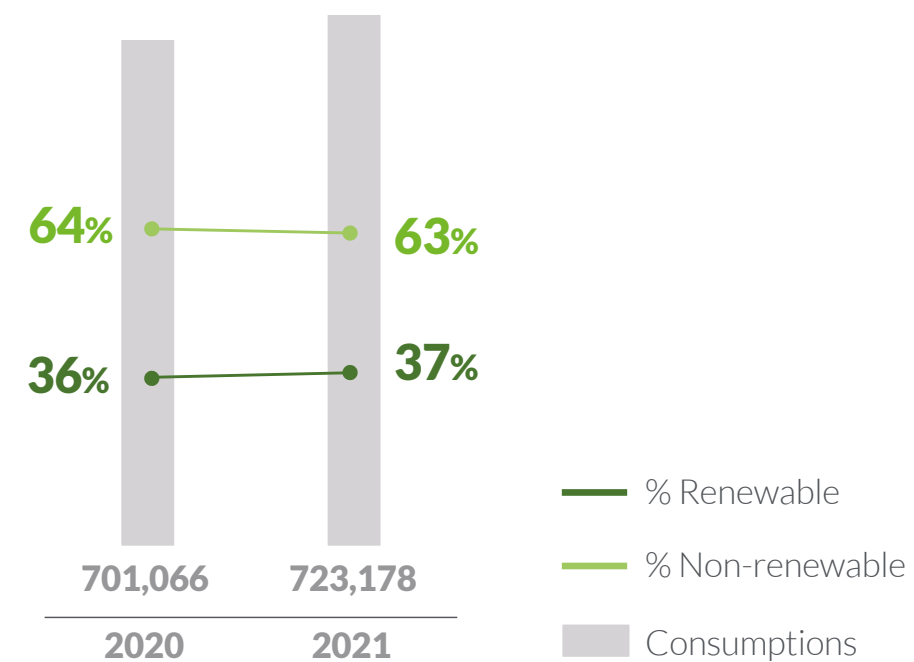
We encourage the rational use of energy at all our facilities, including administrative offices, stores and shopping centers, while ensuring that our customers and employees are comfortable.



This requires centralized control systems and efficient climate and lighting equipment that optimize energy performance. Our stores and shopping centers have passive design features that reduce their climatic energy requirements, which take advantage of natural light and involve construction materials with good thermal performance.

**Responsible water use is very important for operating Falabella's** shopping centers and distribution centers, as this resource is intensively used due to the number of people within these facilities.

**TOTAL ENERGY CONSUMPTION (MWH) BY SOURCE (%)**



Our consumption has been reduced by migrating to efficient faucets, implementing water consumption monitoring systems in bathrooms, and carefully landscaping our stores.



Our Mallplaza shopping centers use low-consumption plant species and native plants from each region in our gardens and green walls, where we also recycle the liquid nutrients from our biodigesters.



Our Huachipa distribution center for Tottus in Peru installed three wastewater treatment plants that produce more than 150 cubic meters of water per day, which is used for ornamental irrigation within the center.



Our Open and Mallplaza shopping centers are conducting water footprint measurement pilots, including both direct and indirect consumption that involves the value chain at these locations.

**TRANSPORT AND ELECTRO-MOBILITY**

A significant proportion of our emissions are generated by the products we sell, followed by those associated with the logistics that supply our stores and deliver to our customers' homes. These emissions are generated by burning fossil fuels, such as gasoline or diesel, in the company's own or outsourced fleet vehicles. Accordingly, we have implemented a last-mile strategy across our business units, which uses electric vehicles to reduce our greenhouse gas emissions by up to 78%.

Sodimac in Chile is decisively moving in this direction. It is the first company to make all its deliveries for online purchases carbon neutral, which was especially important during the pandemic, due to the significant growth in e-shopping. The company neutralizes its emissions using carbon credits from internationally registered renewable energy projects in Chile. This process is certified by the Santiago Climate Exchange, which provides a CO2 Neutral certificate that verifies process compliance and traceability. It also added electric vehicles for its last-mile and store deliveries, installed charging points at its main distribution center, and helped its carriers to switch



Sodimac in Chile is decisively moving in this direction. It is the first company to make all its deliveries for online purchases carbon neutral, which was especially important during the pandemic, due to the significant growth in e-shopping.

to this technology. It is also helping customers by installing the first in-store charging points in 2021 located in Sodimac Homecenter La Reina and Quilín in Peñalololén. This initiative will be rolled-out across the whole of Chile during 2022.

**Falabella.com has adopted similar measures and currently operates.**

**29 ELECTRIC VEHICLES** of various sizes including automobiles, trucks and tricycles.

It expects to add another **43** vehicles during 2022, bringing the total to **72**.



Deliveries using these vehicles cover a limited number of cities in Chile at the moment, with the aim of expanding to other Chilean cities in the future. Falabella.com is encouraging all its carriers to operate at least one electric vehicle by the close of 2022.

Various alliances have been developed to install electric vehicle charging points at our facilities, in line with the company's aim to make life simpler and more enjoyable for its customers and employees. A milestone for Chile in 2021 was announcing a plan together with Enel X, involving Falabella Retail, Sodimac, Tottus, Ikea, Open Plaza and Mallplaza. The plan involves setting up and operating charging centers for electric vehicles at stores, malls and distribution

centers throughout the country. Customers and logistics operators will then be able to charge their vehicles at Falabella group facilities. We expect to have 72 electric chargers by 2022, which altogether would reduce vehicle emissions by 142,915 tons of CO2 per year when compared to emissions by conventional automobiles. This collaboration will form the largest network of electric charging points at shopping centers in Chile and it will gradually begin operating from December.

## INTEGRATING CLIMATE RISKS INTO OUR RISK MANAGEMENT SYSTEM

The global challenges associated with climate change not only require an analysis of the company's impact on the environment, but also of the threats and opportunities arising from climate change that may affect the performance of the company and its value chain.

AR6 (Sixth Assessment Report) was published in August 2021 by the Intergovernmental Panel on Climate Change (IPCC). It reported that average global temperatures are likely to increase by 1.5°C above pre-industrial levels before 2040, with irreparable effects on ecosystems. Therefore, this phenomenon and its associated threats must be urgently addressed.

Furthermore, the G7 Central Banks expressed their concern in 2015 regarding the financial risks associated with climate change for companies, and the requirement to disclose their exposure to such risks<sup>16</sup>. Therefore, the Task Force on Climate-related Financial Disclosures (TCFD) was formed to develop recommendations on integrating this perspective into corporate reporting. These recommendations focus on governance, strategy, risk management and specific metrics to quantify the potential impact should these risks materialize.

Falabella recognizes the strategic challenge of managing climate risks and we have begun to integrate the TCFD's recommendations into our corporate risk management system. In fact, we were implementing the TCFD recommendations across all our business units as of the close of 2021. We took the four TCFD pillars and applied them to each business unit with a corporate perspective.

**Strategy**

The physical risks for priority assets and the transition risks for each entire business unit were assessed, which resulted in a qualitative analysis of the expected principal impacts. Prioritized risks were quantitatively analyzed using climate models and scenario analysis.

**Metrics and goals**

Metrics are being developed for Falabella and its business units to manage and eventually report on their climate change performance.

### PROGRESS WITH THE TCFD PILLARS

**Governance**

A plan has been prepared to formally include climate change issues in our governance structure. Particularly risk governance, in order to universally include climate risk throughout the risk management process.

**Risk management**

We are identifying, evaluating and prioritizing our climate risks, and integrating them into the company's operational risk management systems. We also identified opportunities for improvement, in order to refine climate risk management in the future.

<sup>16</sup> AS THE BANK OF ENGLAND (BOE) IN 2015.

**GOVERNANCE**

The plan to strengthen governance will examine our internal regulations and define the roles and responsibilities associated with our climate strategy throughout the organization.

The Board expects the various committees described below to be responsible for various aspects of the climate strategy. Particularly that they supervise, develop and approve policies and processes that ensure that the strategy is implemented and that long-term goals are achieved.

These responsibilities include:

- That the Remuneration Committee defines financial incentives for senior executives and other climate-sensitive employees.
- That the Strategy Committee includes climate change factors in major investment decisions and oversees the climate strategy.
- That the Directors' Committee audits climate risk management as thoroughly as traditional risks.

We also began to develop guidelines that will help each business unit to adopt these processes and assign responsibilities, in order to implement the corporate climate change strategy.

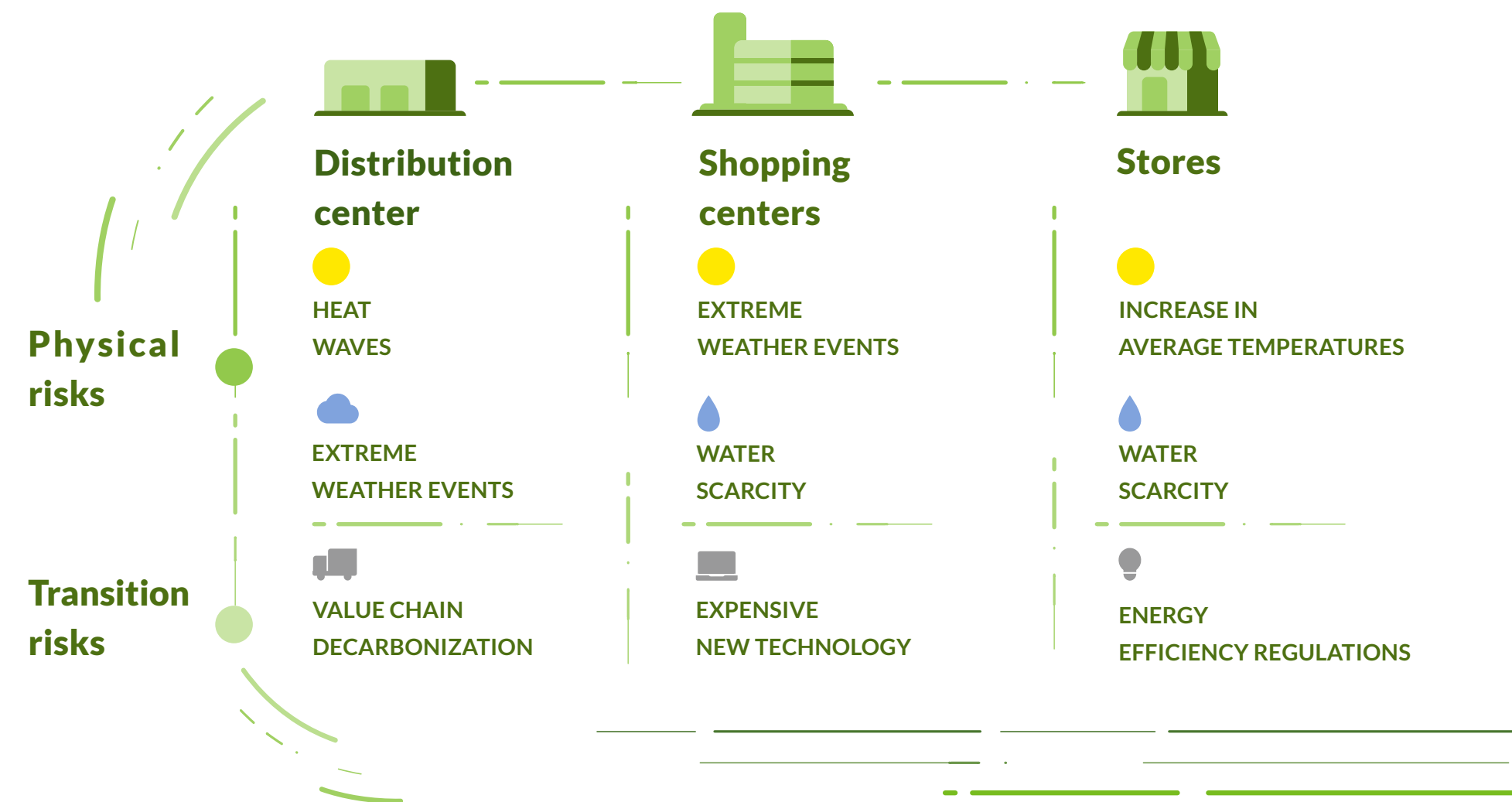
**STRATEGY**

Falabella has begun to evaluate the risks associated with climate change. It has begun to identify and evaluate the physical risks associated with various critical assets in each business unit. The process involves the following steps:

- Define critical assets by their importance to the business.
- Collect weather and climate information for the location of these assets.
- Identify the potential threats at each location
- Assess the vulnerability of each asset to each threat.
- Assign a risk severity based on the size of the hazard and the vulnerability.
- Prioritize threats based on risk severities.

Transition risks were assessed by business unit rather than by asset, and followed a similar process to physical risks.

**The principal risks assessed by asset are as follows:**



The direct, indirect and financial impacts of priority risks were assessed, in order to understand their effects on the business and integrate the results from the Operational Risk Management System.

A quantitative analysis of the business units and their prioritized assets examined physical risks and transition risks. The physical risks required examining the increase in energy consumption following an increase in average temperature under the RCP8.5 scenario.

The dependence of electricity consumption on several climatic variables was modeled based on historical information, in order to forecast the RCP8.5 scenario and calculate the potential impact.

The transition risks examined the impact of a carbon price, for example through a green tax. The analysis examined six different scenarios taken from the International Energy Agency and Chile's Long-Term Energy Planning. The effect of an uncertain carbon price on Falabella's costs was calculated using Monte Carlo simulations.

## RISK MANAGEMENT

A method was defined based on climate risk identification and priorities, which will be used in the future to extend risk identification and assessment to the remainder of Falabella's portfolio. This method involves examining climate hazards, assessing the company's vulnerability to them, prioritizing these hazards, analyzing their impact and finally integrating climate risks into the Operational Risk Management System. This will ensure that existing risk management abilities and structures can be efficiently used to address the impact of climate change.

The next steps were defined that will extend this analysis as climate risk management matures, in order to systematize and scale up this process in the future.

The method is supported by changes to the risk policy and responsibilities associated with climate risk management by the board, senior management, business unit risk departments and risk managers.

## METRICS AND GOALS

Metrics are being developed for Falabella and its business units to manage and eventually report on their climate change mitigation performance.

Simultaneously, metrics were identified for each business unit to report their climate change mitigation results, which were adapted to each industry. This exercise will also ensure that reporting is in line with the new regulatory requirements in Chile.

The TCFD proposes seven categories of metrics that cover various aspects of climate change mitigation:

- Greenhouse gas emissions
- Transition risks
- Physical risks
- Opportunities related to climate change
- Capital allocation
- Internal carbon price
- Remuneration



## CIRCULARITY AND WASTE



At Falabella we carefully manage our waste, in order to reduce the volume sent to landfills. We are committed to reducing the impact of our business on local communities using best practices that include carefully managing hazardous waste, reducing non-hazardous waste and recovering raw materials using circular economy principles.

Therefore, we have an Environmental and Climate Change Policy, which establishes that our companies must implement an environmental compliance program that incorporates the general objectives and principles in the policy, in accordance with the nature of their business.

### TRANSFORMING HOW WE VIEW OUR WASTE

Waste is produced by our business from a variety of sources that include:

- Customers and visitors to our stores, bank branches and shopping centers.
- Food and beverages consumed in stores and shopping centers.

- Food produced by food courts and restaurants in our shopping centers.
- Retail logistics associated with product commercialization or operational packaging.
- Product shrinkage in supermarkets, department stores and home improvement stores.
- Employees in our central offices and bank branches with administrative duties.

This waste is comprised of various materials that are correctly collected, segregated and transported to their final destination. Recovery is when waste material or its energy content is partially or totally recovered and subsequently integrated back into the value chain. Waste recovery methods include:

- Repair and reuse.
- Recycling products and consumables, such as paper, cardboard and stretch film.
- Industrial composting of organic waste.
- Energy recovery by incineration at technological landfills.

During 2021, we managed to recover **37% OF OUR WASTE**

This resulted in the material or energy content of over **46,000 METRIC TONES** of waste being partially or totally recovered, therefore diverted from landfills.

We measure the waste we produce using various operational practices, including traceability certificates issued by waste managers, scales at our own facilities, and dispatch notes from third parties. These figures are regularly reported to the corresponding authority in Chile, through the National Waste Declaration System and the Hazardous Waste Declaration and Tracking System.

## WASTE MANAGEMENT AND COMPLIANCE

Our internal governance ensures that our companies execute compliance programs that meet each respective country's regulations. This results in monitoring programs, dedicated roles within each company, declarations to the authorities, and procedures for responding to preventive inspections. We believe that it is essential for regulators, the public sector and the private sector to collaborate in minimizing environmental risks.



Falabella Retail, Sodimac and Tottus in Chile were founding partners of the first Packaging Management System in 2019, which was devised to achieve environmental compliance with the Extended Producer Responsibility Law (Law 20,920) enacted in June 2016. This system reduces the volume of solid waste sent to landfills by implementing best management practices, such as eco-design or circular economy principles, in order to avoid generating waste and increase its recovery.

Since 2019 our supermarkets, department stores and home improvement stores in Chile have adopted various Clean Production Agreements (CPA), in alliance with the Ministry of the Environment, which involve implementing good practices that avoid generating waste or that increase its recovery. This initiative has resulted in monitored stores recovering over 70% of their waste.



### Achievements in 2021 included:

The Sustainability and Climate Change Agency awarded Clean Production to 42 companies that fully achieved the goals in their Clean Production Agreements between 2018 and 2021, among them Sodimac, Tottus and Falabella Retail. These goals are essentially a commitment to produce zero waste, produce a solid waste diagnosis, and measure and monitor certain key indicators. Specifically:

Tottus La Cisterna and Tottus CP Puente Alto recovered

**68%** of their waste between June 2019 and November 2021, almost doubling their performance before implementing the CPA.

Falabella Retail Los Dominicos recovered

**80%** of its waste.

These stores demonstrate Falabella's commitment to reducing to zero the waste it sends to landfills.

## INNOVATION AND CIRCULARITY

Our business units have strengthened their commitment to circularity, as this also benefits our stakeholders.

Innovation and circularity has reduced the amount of virgin raw materials used, while reducing the waste generated by the business. Therefore, Falabella not only reduces and manages its waste, but also provides its customers with initiatives that prevent waste from being sent to landfills.

Our most important initiatives during 2021 were as follows.



### OPERATIONAL MATERIAL MANAGEMENT

Falabella Retail and Tottus have introduced a plastic hanger recovery program, which transforms them into pellets that can be used to manufacture new hangers or other products formed from recycled materials.



Since 2019 Falabella Retail has recovered

**12 MILLIONS OF HANGERS**

**EQUIVALENT 670 TONS**

from stores in Santiago.

Meanwhile, Tottus has only recently introduced this project and uses far fewer hangers, so it had collected

**200 KG OF PLASTIC DURING 2021 AT ITS FIVE PILOT STORES.**

This project will be extended to the remaining Tottus facilities during 2022.



Sodimac produces sustainable mulch. This was developed in partnership with the waste management company Armony, and aims to transform pallets from its stores into a material that covers planter or garden surfaces for decorative purposes and to prevent water evaporation. It makes multipurpose compost from plant and wood waste at its stores. **During 2021, over 1,000 tons of operational wood waste were recycled, which produced over 627,000 liters of mulch and over two million liters of compost.**



**RECYCLING SERVICES FOR CUSTOMERS**

Sodimac supports the life cycle of products used by customers, by offering to collect old furniture and white goods from their homes and recycle them. While Falabella Retail offers to recycle mattresses, household appliances, white goods, exercise machines, televisions and bicycles.

Sodimac Chile recycled

**40 TONS OF HOUSEHOLD GOODS**

Sodimac Peru is a member of RECOLECC, which is a recycling network for waste electrical and electronic equipment. It recycled more than

**80 TONS DURING 2021**

using two containers at two Sodimac stores, which ensures that these appliances are given a recycling opportunity or properly disposed of.

Falabella Retail has formed an alliance with Midas and Rembre, two leading companies and benchmarks in reuse and recycling in Chile. It recycled or reused more than

**1,500 ITEMS**

Sodimac provides communities with National Recycling Network stations, which is the largest private recycling network in the country and already has

**20 STATIONS DISTRIBUTED THROUGHOUT CHILE**

Since its creation in 2010, it has recycled over

**22,000 TONS OF WASTE and received over 3.8 million visitors.**

It has implemented circularity projects using the waste left at recycling stations by the community, and created new sustainable products that have been added to its "Haciendo Eco" (Doing Eco) catalog.



**Falabella's shopping centers promote a responsible culture through various initiatives.** The "Primavera Viva" (Spring Alive) exhibition was held at Open Kennedy during the second half of 2021, which brought a fresh breeze to the shopping center through art and innovation. The project was developed in partnership with CIAN. It displayed sculptures made from waste and painted with Photio, a paint additive that replicates plant photosynthesis on any surface. One square meter painted with this technology has the decontamination potential of two trees.



**Meanwhile, Mallplaza has an alliance with Claro in Chile to locate two fixed recycling stations for cell phones and accessories** at its Egaña and Los Dominicos shopping centers, plus a mobile recycling station. It launched a campaign in partnership with Entel-Kyklos to reuse computers, tablets and cell phones. The company supported the Sustainable Bathroom Routine campaign developed by Kyklos and Johnson & Johnson, which provided areas at shopping centers to install collection stations for plastic containers from personal hygiene products. The campaign collected 78 kg of containers.

**DONATED CLOTHING AND FABRICS**

Falabella Retail has also formed alliances with foundations, such as Niño y Cáncer, Banco de Ropa, Ciudad del Niño, La Protectora, Corpaliv, schools in the Haciendo Escuela Program and others. The aim is to donate clothing and fabrics to help those who need them most and extend the useful life of thousands of products.



A partnership was agreed with Banco de Ropa (Clothes Bank) in 2021 that donated display clothing to the foundation, who then distributed these products according to people's age, size and requirements. Over 5,000 garments were donated between July and December.

An initiative called "Urnas Ropa Usada" (Used Clothes Urns) was developed in Colombia, which installs several urns made from 12 tons of recycled

plastic in Falabella Retail stores for customers to deposit clothes that they no longer use and want to give a second lease of life. These clothes were then sent to the Minuto de Dios Foundation, who separated them and reused, reduced and recycled them to the benefit of low-income people. One ton of used clothing was collected during 2021, which resulted in approximately 3,000 garments not being sent to landfills.

**ORGANIC WASTE MANAGEMENT**

Organic waste management significantly reduces the waste sent to landfills, it thereby reduces greenhouse gas emissions, increases compost production and takes advantage of resources to generate new products. The most important initiatives include the following:

**Mallplaza in Chile has internal composters at its Egaña, Los Dominicos and Norte shopping centers,** which recover organic waste generated by tenants who prepare food. It also has five active composting facilities at its Egaña, Sur, Tobalaba, Oeste and Trébol shopping centers. These are used to compost the waste produced when pruning their green areas, which is used as fertilizer in their gardens.

**During 2021, these composters recovered**

**31.5 TONS OF ORGANIC WASTE**  
 generated by food outlets.

**10.9 TONS OF ORGANIC WASTE**  
 generated by gardeners.

**Tottus** aims to positively contribute to its local communities, by donating food, reducing waste and combating hunger. This vocation in Peru has resulted in a collaborative alliance with the Banco de Alimentos (Food Bank), to which the Huachipa Logistics Center and over 26 stores nationwide donate fruit, vegetables and consumer products.

**This initiative donated more than**  
**400 TONS OF FOOD in 2021.**

**Tottus Chile developed a farinaceous waste recovery project,** which consists of segregating its dry organic waste, such as bread, cakes, legumes, dried fruit, cookies, dough and other waste, and sending it to a plant operated by EccoFeed. This company is an expert in collecting surpluses from the food industry and transforming them into raw materials for animal feed.

**This project recovered**  
**29.8 TONS OF WASTE in 2021**  
 from the Tottus La Cisterna and Puente Alto stores, and the La Farfana Distribution Center.

It also has an organic waste recovery program using the black soldier fly. Waste from Tottus Talca, Colín and Curicó stores was removed by Food for Future and was fed to black soldier fly larvae, the most efficient organism for converting waste into food.

**It transformed**  
**25 TONS OF ORGANIC WASTE**  
 into 1 ton of insect protein, which was used as a highly nutritious fish feed.

# DIVERSITY AND INCLUSION

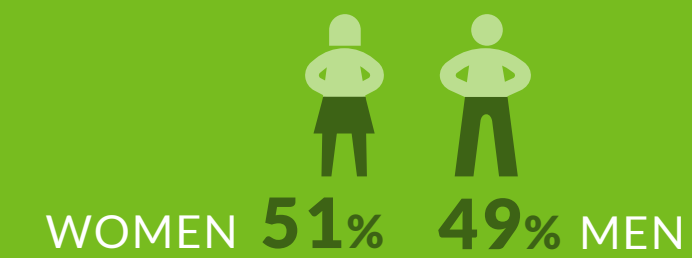
We strive to ensure that all our employees, regardless of their gender, sexual orientation, religion or any other fundamental characteristic, achieve a sense of belonging that encourages them to portray the best aspects of themselves at work.

Diversity and inclusion is important at Falabella, not only because each person can then develop to their full potential and enrich our organizational culture, but also because we can represent the customers we serve, which enriches our value proposition.

## DIVERSITY FORMS PART OF OUR IDENTITY

Our team is inherently diverse. The majority of our workforce are women and there is an increasing proportion of women in management and executive positions, as well as a wide range of ages and many nationalities.

**108,888**  
EMPLOYEES



**+1,100** MEMBERS OF THE LGBT+ AND ALIAD@S COMMUNITY ACROSS THE REGION

**800** EXECUTIVE MEMBERS PARTICIPATE IN THE CONNECTED WOMEN NETWORK

Inclusion is a strategic and indispensable value at Falabella and for this reason we have a Diversity and Inclusion Policy that establishes our commitment to:

- I. Respect and protect the dignity of everyone.
- II. Promote an inclusive and diverse working environment.
- III. Eliminate all arbitrary discrimination.

It creates common standards, structures<sup>17</sup> and processes, with an emphasis on three inclusion groups: gender, sexual diversity and people with disabilities.

We have sponsors on the executive committee for each inclusion group, where the sponsor's role is to stay informed, be visibly committed to diversity and inclusion and act as spokespersons for this important issue. We arranged various training activities at stores, branches and shopping centers operated by each business unit, which involved assigning people as ambassadors with the role of "trainers for inclusion". We launched this program during 2021 and it aims to co-construct an inclusive culture that builds teams where respect and diversity are encouraged. We held six sessions that were attended by people from 55 branches of Falabella Financiero, Tottus, Falabella Retail and Sodimac, resulting in 108 graduates and "trainers for inclusion" ambassadors. They became true role models and agents of change, and they have transmitted all of this knowledge to their teams.



"Trainers for Inclusion is more than a program name to me. It meant broadening my vision to encompass a world with tremendous differences, but with a great desire for respect and equality. Here we were taught how to live with dignity, where everyone is important, and where there is no absolute truth."

**Ángela Ambler,  
Banco Falabella.**



"Participating in this training course has helped me with several issues, to enlighten myself, immerse myself, refresh myself, and above all to develop the skills to promote such an important topic as inclusion (...). This experience has taught me that we should all use more inclusive language and cultural attitudes that exclude bias and discrimination of any kind. That respect for other people should be pure, true and from the heart."

**Joel Barrera,  
Tottus.**



<sup>17</sup>WE HAVE A CORPORATE DIVERSITY AND INCLUSION COMMITTEE, WHICH IS SUPPORTED BY DIVERSITY AND INCLUSION COMMITTEES FOR EACH BUSINESS UNIT IN CHILE AND A SIMILAR COMMITTEE FOR EACH COUNTRY.

**FOCUSING ON OUR PRIORITY GROUPS**

During 2021 we have created and developed initiatives for each inclusion group

The most important objectives and initiatives are the following:

**Gender equity**

Our goal is to create a working environment that attracts women and encourages their professional development, with the aim of 40% of our managers and executives being women by 2022.

Therefore, we have developed the following initiatives:

- **Working flexibly:** we understand that flexible working models are very effective at improving gender diversity, especially in executive positions, and they contribute to employee engagement. It is important for us to offer flexibility to everyone, in order for teams to manage their own time and interests. Accordingly, after the pandemic our employees will be able to work remotely from any location depending on their duties and alter their start and finish times.



- **Combating bias:** unconscious bias can have an adverse impact on our judgment, resulting in non-factual decisions that unconsciously favor one person or group to the detriment of others. We use various approaches to avoid bias at Falabella, such as creating an inclusive communication manual, reformulating job descriptions to make them gender neutral, requiring that at least a third of the long list of Managers and Executives positions should be held by women, and arranging regular training workshops on unconscious bias, where a workshop held in 2021 was attended by over 100 people. We are also equalizing the benefits for men and women, such as extending postnatal leave for men from 1 week to 1 month, which each business unit will shortly implement.

- **Programs aimed at key talents:** programs such as “Mujeres de Alto Rendimiento” (High Performance Women) accelerate the professional development of women within Falabella, and we strengthen their key leadership skills through training, coaching and career development sessions to prepare them for senior management positions. Falabella is the first company in Latin America to be certified in the #TrainTheTrainers program of the “I’m Remarkable” initiative organized by Google that empowers women and other under-represented groups. Four meetings were held during 2021, which were attended by 65 women in total.





- **Connected Women Network:** an independent network that brings together more than 800 female executives from all Falabella's businesses and countries, which promotes female talent and aims to:

- I. Increase the number of women in management positions through role modeling, networking, empowerment and achievement recognition.
- II. Contribute to employer branding for Falabella.

The 2021 initiatives included:

- 22 talks to raise the visibility of women leaders, which were attended by over 1,700 people.
- Gender equity survey: a second survey was conducted to review progress with the 2020 diagnosis.
- 12 workshops, which were attended by 388 women. These included a multi-business mentoring pilot in Chile and Peru and the certification of 16 trainers within Google's #IamRemarkable initiative, which empowers women and underrepresented groups to publicize their achievements.

- Salary gap: our policy states that identical positions should be in the same salary band, which is defined by variables such as the size of the business unit, the responsibility of the position, market research, the individual's experience and skills, and other variables.

**+100** PEOPLE RECEIVED TRAINING IN SUBCONSCIOUS BIAS

**+1500** EMPLOYEES ATTENDED LECTURES GIVEN BY CONNECTED WOMEN

**81%** THE SALARY GAP IS 81% (SALARY OF WOMEN OVER MEN IN MANAGERIAL AND EXECUTIVE POSITIONS ACROSS THE REGION)<sup>18</sup>

**38%** OF MANAGEMENT AND EXECUTIVE POSITIONS ARE HELD BY WOMEN (2022 Target: 40%)

<sup>18</sup>THE DIFFERENCE IN THE MANAGERS AND EXECUTIVES CATEGORY IS MAINLY DUE TO THE COMPOSITION OF THIS CATEGORY, AS SENIOR POSITIONS ARE FILLED BY FEWER WOMEN.

**Sexual diversity**

We celebrate love in all its forms. We embrace sexual diversity and encourage inclusion that is free of discrimination for everyone, regardless of their sexual orientation or gender identity. Accordingly, during 2021 we focused on:

- **Attracting LGBT+ talent:** Falabella supports the attraction and retention of LGBT+ professionals. We have created an environment where everyone can contribute and develop to their full potential, whatever their identity. Therefore, our vacancies are published on Pride Connection's Job Portal and we leverage the value created by our employer brand. It is important to Falabella that we provide our employees with the same benefits regardless of their union with their partners. Therefore, we have extended pre and post-natal adoption benefits to same-sex couples and provided the same benefits for marriage and civil union agreements between these couples.
- **Gender transition protocol:** during 2021 we approved and communicated this protocol to all business units in Chile, Peru and Colombia, to highlight our commitment to inclusion and protect the dignity of everyone, regardless of their gender identity or expression. The purpose of the protocol is to lay the groundwork for supporting employees who decide to begin or continue their transition process in an environment of respect and support. Furthermore, supplementary insurance in Chile provides coverage for gender transition, including psychological support, hormone treatment and surgery.
- **The LGBT+ and Aliad@s community:** this was created in 2020 from a voluntary initiative by a group of people at Sodimac Peru. During 2021 it has become a network for all our business units within Falabella Chile, Peru and Colombia. Employees use this community to meet, connect and communicate about issues that are important to them. It also provides an opportunity for everyone to lead the change and directly impact Falabella's cultural transformation by making it increasingly inclusive, while amplifying the diversity of voices and experiences involved in setting organizational priorities. Each community has its own leaders, who voluntarily choose to participate in order to raise awareness, build safe and comfortable environments, encourage conversation, and directly connect with Human Resources and Sustainability teams. By the close of 2021, we had 1,104 members.







**+14** people completed their gender transition, while supported by the **GENDER TRANSITION PROTOCOL.**

**+600** MANAGERS AND EXECUTIVES TRAINED IN SEXUAL DIVERSITY

- **Sexual diversity training:** we believe that education and training in sexual diversity is a useful mechanism to combat discrimination in the workplace. We spend more than a third of our lives in the workplace, and we understand that our personal lives do not stop when we arrive at work. Therefore, we believe that opportunities for reflection and training in diversity and inclusion are very important, as is clearly understanding sexual orientation, gender identity and gender expression. We arranged a series of awareness and education workshops and lectures during 2021, which included more than 600 managers and executives.

- **Strategic Alliances Falabella has been a member of Pride Connection Chile since 2019.** This network promotes inclusive working environments and unites over 80 Chilean companies who attract LGBT+ talented people. This strategic alliance gives us access to the best practices in the market and provides us with advice on developing and implementing our sustainability strategy. We participate in its “Equidad CL” survey every year, which diagnoses how far companies have progressed with their inclusion issues, with a particular focus on the LGBT+ pillar. Every group company responded collaboratively in 2021, which reflects the universal response from every business unit.

**People with Disabilities**

We want to be an increasingly inclusive organization that provides opportunities, encourages talented people and eliminates barriers within the organization. We promote equality when exercising rights and aim to make life simpler and more enjoyable for everyone. An appropriate indicator is that 1.5% of our total workforce are people with disabilities.

Our goal is to exceed the legal minimums by 2022 and then continue to move towards more ambitious targets. This requires going beyond 1% in Chile, 3% in Peru and 1% in Colombia, where our business is larger. We have a tremendous challenge ahead of us, as there are many barriers:

- I. Accessibility infrastructure is still limited, such as in streets, areas and buildings, which often makes commuting difficult, especially for people with physical disabilities.
- II. The standards of academic and professional training in the labor market do not always match the company's requirements, especially at its central offices where vacant positions have specific entry requirements.
- III. Support and training for teams that include people with disabilities is not always sufficient.

All of these factors together can create a mismatch between the supply and demand for vacancies among people with disabilities.

Therefore, in 2021 we started to diagnose labor inclusion at all our business units in Chile together with the Con Trabajo Foundation, in order to become truly inclusive and break down these barriers between supply and demand. The objective was to measure the perception of our employees and their environment regarding the inclusion of people with disabilities. The results reflected good progress with an "inclusive culture", as employees with disabilities themselves reported that they felt they belonged in their business units, that inclusive values were in evidence, that they had constant support from leaders, that they could request adaptations to their workstations, and that accessibility to facilities was progressing. In general, our business units ranked above the average global labor inclusion index.

However, we focused on improving the inclusion of our facilities and processes in 2021 by implementing the following:

- **Training and cultivating an inclusive culture:** we must break down cultural barriers to inclusion by raising our teams' awareness of the strategic value and indispensability of inclusion. Accordingly, we regularly arrange lectures and educational workshops and we arranged 7 activities in 2021, which were attended by over 1,800 people. Falabella Retail trained 1,400 employees on the "Falabella Inclusive" course with e-learning content, which introduces the skills to perform in diverse and inclusive working environments.
- **Accessibility:** this refers to a person's ability to arrive, move around and remain at work in a safe, comfortable and autonomous manner. We have made progress in many areas, while still having a long way to go. These include ramps at stores and branches to ease mobility and transport issues; online tickets at the SAP help desk for people with hearing or speech disabilities; progress towards performance evaluations based on people's abilities; and we have signed an alliance with RedApis that adds subtitles and sign language to our internal videos and lectures, in order to encourage inclusive communication.



- **Inclusive working cycle:** we must strengthen our inclusion practices throughout the working cycle of our employees with disabilities, in order to attract and retain diverse talent. Recruitment and selection, induction, training and performance evaluation processes must be designed to ensure that they apply to everyone working at Falabella. Our selection teams in Chile participate every year in Expo Inclusión. This event is a meeting point for companies, government, academia, entrepreneurship and foundations around inclusion for people with disabilities, senior citizens and migrants with disabilities, in order to highlight the rights of people with disabilities, and to provide mechanisms to achieve a nationwide cultural, social and educational transformation. For example, Tottus Chile regularly holds workshops for HR managers and business partners at its stores on topics such as:

- I. What is disability, and the status of people with disabilities in Chile.
- II. Latest developments with regard to inclusion laws.
- III. Analysis of regular recruitment, selection and inclusion processes in the company.
- IV. Keys to a successfully inclusive interview.

- **Labor inclusion programs:** specific initiatives in 2021 that emphasized the inclusion of people with disabilities at our business units were:

- **Program with a future:** Falabella Inmobiliario in Chile joined “Con Trabajo” Foundation's program of inclusion and job training for employees with disabilities. This program enables people with intellectual disabilities to increase their job skills while working, using an innovative method that offers a support system that integrates into the workplace. In 2021 it added one person to its team.

- **Falabella Retail** is working with Wazu Foundation to help 26 people with disabilities to start work at its stores in Chile. This process covers selection and preparing reports with recommendations and coaching to help them merge into their respective teams.

- **Strategic alliances:** we joined the Inclusive Companies Network developed by SOFOFA (Sociedad de Fomento Fabril - the Chilean Production Federation) to promote training on inclusion issues and to collaborate by arranging assemblies, mentoring, events and coaching from experts on diversity and inclusion issues.



### INTER-COMPANY DIVERSITY WEEK

Falabella participated in the first Diversity Week from November 8 to 12, 2021. This event was collaboratively arranged by companies in Chile to raise awareness and understanding around diversity, equity and inclusion issues. The agenda included an online masterclass from Lucas Chávez-Alcorta, Regional Branding & PR Manager at Falabella.com, who shared his knowledge on how to achieve true inclusion for people from the LGBT+ community and how to eliminate closets in the workplace.

### A TEAM WITH PRIDE

We arranged communication and awareness-raising campaigns in conjunction with various internal and external initiatives between April and June 2021, which aimed to extend our understanding of sexual diversity at Falabella. We commemorated special events between April and May, such as "Pink day" and the "International Day against Homophobia, Transphobia and Biphobia". We appointed 21 sexual diversity leaders with the aim of creating an "LGBT+ and Aliad@s Community" internal network to drive cultural change within Falabella. A workshop on sexual diversity was organized in June for managers and executives, which was attended more than 600 people. Each business unit and its employees publicly re-affirmed their commitment to Diversity and Inclusion, we organized interventions in the logos of our brands, and a "toolkit" was designed for external communications.

## SOCIAL IMPACT

We are committed to creating initiatives that have a positive impact on society and bring benefits to the majority. At Falabella all our business units make a difference, by transferring skills and forming long-term alliances that contribute to improving living conditions within our local communities.

We have five social investment objectives driven by the diverse nature of our businesses:

- A.** Strengthen and improve the educational development of children and adolescents, which is fundamental to improving their skills, reducing learning gaps and promoting social integration (Falabella Retail and Tottus).
- B.** Improve living conditions within our local communities (Sodimac).
- C.** Contribute to financial literacy and inclusion within local communities, in order to encourage inclusive economic growth (Falabella Financiero).
- D.** Promote entrepreneurial development by providing knowledge and job opportunities (Mallplaza).
- E.** Engage with neighbors, social organizations and state communal agencies to develop recreational and educational activities promoting entrepreneurship, culture and healthy living, while always tailoring them to the local context (Falabella Inmobiliario and Mallplaza).



We use a community investment model based on three pillars to achieve our social objectives:

- **Community investment:** this encompasses all our activities and programs designed to strategically address social issues, where we prioritize those that are closely related to our experience and core business. They are usually managed in partnership with a community organization.
- **Donations:** these are all our voluntary donations of money, goods or services. They respond to specific needs, requests or emergency situations.
- **Commercial initiatives:** these are activities carried out by commercial departments to promote our brands and corporate identity, in association with and benefiting community organizations.

Our community investment focused on the following programs:

**HACIENDO ESCUELA (SCHOOL SPONSORSHIP) PROGRAM**

Falabella's Hacienda Escuela Program has provided academic, socio-emotional and digital training to over 81,000 vulnerable children in 99 educational centers in Chile, Peru and Colombia for more than 50 years.

The purpose of the Hacienda Escuela Program is to help build a better future for children and their families through education. Falabella's social investment strategy includes this program, which is jointly implemented with school authorities, parents, related institutions and a multidisciplinary team of experts.

Corporate volunteering is a universal resource for this initiative. Our employees get involved and participate. Falabella encourages them to participate by allowing them time off during the working day to get involved in the program.

**OVER 1,000 VOLUNTEERS**

participated in Hacienda Escuela program in 2021,

**WHICH TOTALED 3,700 HOURS OF HELP.**

The Hacienda Escuela Program tackles the following topics:

- **Academic foundations:** it supports teachers with educational programs and materials, management support and training, with a focus on reading and writing.
- **Broadening horizons:** it offers students extracurricular activities that awaken their interest and foster values such as respect, discipline, companionship and self-confidence.
- **Digital skills and infrastructure:** it allocates resources to ensure that each school has sufficient learning facilities, with a special emphasis on securing digital connectivity for schools and for children who are taking online classes.
- **Community relations:** it expands the impact of the Hacienda Escuela program to the remainder of the school and the local community.



The program has operated through a web site since 2020 at [www.haciendoescuola.com](http://www.haciendoescuola.com), which has extended its impact on the region's children by providing academic content and recreational and artistic activities, and encouraging reading and schooling for parents through its website and social networks. Its web site [haciendoescuola.com](http://haciendoescuola.com) had 166,355 users and 640,766 visits during 2021.

Falabella evaluates the performance of its Hacienda Escuela program using the B4SI framework (Business for Social Impact, formerly LBG methodology). It records inputs, outputs and the impact of the program's initiatives each year.

The most significant initiatives in 2021 were as follows:

**ACADEMIC FOUNDATIONS**

Reading encouragement and storytelling programs supported students who were learning to read at the program's schools in Chile and Colombia. 75% of school principals in Chile and 71% of school principals in Colombia believe that students had improved their reading and writing skills.

**BROADENING HORIZONS**

Initiatives such as the "Knowledge Olympics" and "Good social network use workshop" motivate students to learn and develop their skills, according to 85% of school principals in Chile and 100% and Colombia.

**DIGITAL SKILLS AND INFRASTRUCTURE**

88% of school principals in Chile and Colombia believe that interventions such as improving school infrastructure or providing tablets or connectivity kits to be very valuable, as they encourage students to learn and use technological tools.

**COMMUNITY RELATIONSHIPS**

Initiatives such as "Murales para Chile" or "Bici Parquero" in Colombia are very well received by school communities.

**“CRECER SANO” GROWING UP HEALTHY WITH TOTTUS**

Tottus has developed principles that support how it engages with communities, neighbors and employees, and that guide how it effectively engages with its environment.

Tottus has developed principles that support how it engages with communities, neighbors and employees, and that guide how it effectively engages with its environment.

It emphasizes three specific areas, which are an entrepreneurial community, a sustainable community and a healthy community. Accordingly, Tottus continues to develop the Crecer Sano program, which improves the nutritional habits and lifestyles of thousands of children and their families. It has been developing this program since 2014 and last year it was recognized by the United Nations Food and Agriculture Organization (FAO) as an outstanding initiative within the private sector in Latin America and the Caribbean, for its contribution to educating thousands of households on healthy nutrition issues.

Educational content and activities were developed on the [crecersano.cl](http://crecersano.cl) web site during 2021. In total 9,000 families were reached through site browsing, newsletters to the school community and Tottus customers, and publications on Instagram, LinkedIn and company catalogs. Tottus maintains a direct link with these 40 schools every year, which are located in the Metropolitan, Fifth, Sixth and Seventh regions. It sends them audiovisual and educational material for children from nursery school to fourth grade. The web site also invited them to participate

in various motivational and knowledge contests, such as "The Bottle Fish", "Healthy Payas", "What do you know about healthy nutrition" and invited parents, teachers and web site users to participate in webinars on "Obesity and School Performance" and "Fruits and Vegetables: health and prevention". Lastly, it attended specific initiatives related to sports and nutrition, aimed at neighborhood councils and municipalities close to its supermarkets, where Crecer Sano provided a stand with water, fruit and educational material.



**BUILDING HOME DREAMS**



This is Sodimac's social investment and community engagement program. It is essentially collaborative and participatory, and it consists of contributing company resources and its employees as volunteers to implement projects that improve the quality of life within its local communities.

Each project involves repairing, remodeling or improving a community facility or environment. They are proposed and prepared by local civil society organizations. Sodimac provides resources, materials, transportation and its employees as volunteers, which produces a collaborative and participatory encounter with its local communities. The program has an Advisory Council made up of the Chairman of the Board, Directors, social leaders and Sodimac executives, who continually monitor and evaluate the program to ensure that it is carefully implemented and continuously improved.

It also promotes initiatives together with allied organizations such as Techo, Junto al Barrio and Movidos por Chile, which include building permanent housing, improving environments, and helping communities affected by emergencies or natural disasters.

Since its creation 15 years ago, "Building Dream Homes" has implemented 837 community projects, which has involved more than 15,000

Sodimac employees during volunteer days, and benefited more than 286,000 people. The program also helps Sodimac employees with projects to improve their own homes and quality of life. Recently 631 projects have been implemented, which have benefited 390 employees. This program benefited more than 90,000 people through 49 projects during 2021. The beneficiaries included entities with social vulnerability, neighborhood councils, schools, kindergartens, sports centers, firefighters and health centers.



**FINANCIAL INCLUSION**

Falabella Financiero is committed to financial inclusion, as it delivers financial services to thousands of people.

An example is providing people from the most vulnerable segments in the financial system with an initial loan facility, which opens up opportunities to meet their needs that have been adapted to their realistic repayment abilities. In 2021, 60% of the Bank's customers in Chile were offered a loan for the first time, 21% in Colombia and 19% in Peru. By 2022 we expect to develop other initiatives that will have an impact on inclusion across the region. Another indicator is that we provide our marketplace sellers with growth facilities. By the close of 2021, more than 170 sellers had received loans that support their development.

The financial business has incorporated financial literacy into its corporate strategy, under the conviction that a more informed society is more responsible and empowered to manage its personal



finances. Therefore, it has arranged initiatives that educate the local community on how to responsibly use these instruments, along with access to financial services.

An example is the Eddu financial literacy program that supports the local community. It teaches the basic concepts and provides advice on managing personal finances using a platform where users can find information on financial products and transaction security, together with guidance on significant transactions. This web site also provides online courses on fraud, responsible borrowing, investments and savings. Almost 800 children participated in an online financial literacy tournament during 2021. There were more than 129,000 visits to the edduteayuda website, and we reached more than 57,000 followers on Eddu's social networks.

**LOCAL ENTREPRENEURIAL AND EMPLOYMENT PROGRAM**



Mallplaza has developed an entrepreneurial model that integrates its community, commercial and innovation policies, in order to develop an entrepreneurial ecosystem.

This entrepreneurial model has been developed bottom-up and is based on Mallplaza's communities and networks. It aims to contribute to their growth and development opportunities.

The program has been implemented together with the Simon de Cyrene Corporation and it has three components:

- Free, effective and high-impact commercial, physical and virtual areas.
- Practical tools based on digital training and personalized advice that ensure effective learning.
- Empowerment of an ecosystem where entrepreneurs and other public and private institutions can support each other.

During 2021, 4,705 entrepreneurs benefited from the program operated by Mallplaza's community engagement team in its 17 shopping centers in Chile. It arranged over 382 selling opportunities, such as entrepreneurial fairs, permanent modules and entrepreneurial stores, which achieved over Ch\$2.1 billion in sales, and contributed to economic reactivation for their families and communities.

They acquired new skills and tools by attending 75 digital training courses that covered topics such as business models and management, digital marketing and social networks.

Alliances were forged with organizations, institutions and companies within the Falabella Group to support entrepreneurial development and to improve these training opportunities and sales points. Some of these training opportunities were the MBA from the UC Business School, training courses at Asech and Banco Falabella, and admission to the Tottus sales room for better performing entrepreneurs, thus creating an ecosystem around the Plaza Emprende program.

COMMUNITY ENGAGEMENT

We collaborate with and support our local communities, which requires constant monitoring to ensure that our business does not have any actual or potential negative impacts, while striving to strengthen these communities.

- Our business did not provoke any negative community impacts in 2021, and we conducted a survey of this issue at each Falabella business unit, to identify the components, methods and practices of their individual community engagement strategies. The objectives of this initiative are to:
  - Structure community engagement at each business unit by arranging regular meetings with social entities, strengthening dialog, building local trust, and identifying and engaging with social representatives and stakeholders.
  - Build coordination within the Falabella group and its business units.
  - Record each event, in order to monitor and manage any agreements.

Actively collaborating with social entities helps us to understand the local circumstances in the vicinity of our stores, which will help us to build trust and dialog, while contributing to the quality of life of our neighbors. Accordingly, each business unit will develop an engagement plan in 2022 based on the requirements and opportunities of each particular locality.

We also developed initiatives with a locality focus in 2021 that strengthened our role in the community, in addition to other programs that comprise our "community investment".





Mallplaza aims to create shared value and long-term relationships with the communities that neighbor its shopping centers, which is an objective that will develop and strengthen the company.

For example, the Mallplaza Academy program trains leaders and social representatives. It aims to open up opportunities and strengthen social organizations through various courses that promote practices that build and reinforce the social fabric of each locality.



This academy is supported by a user-friendly e-learning platform.

In 2021 it reached

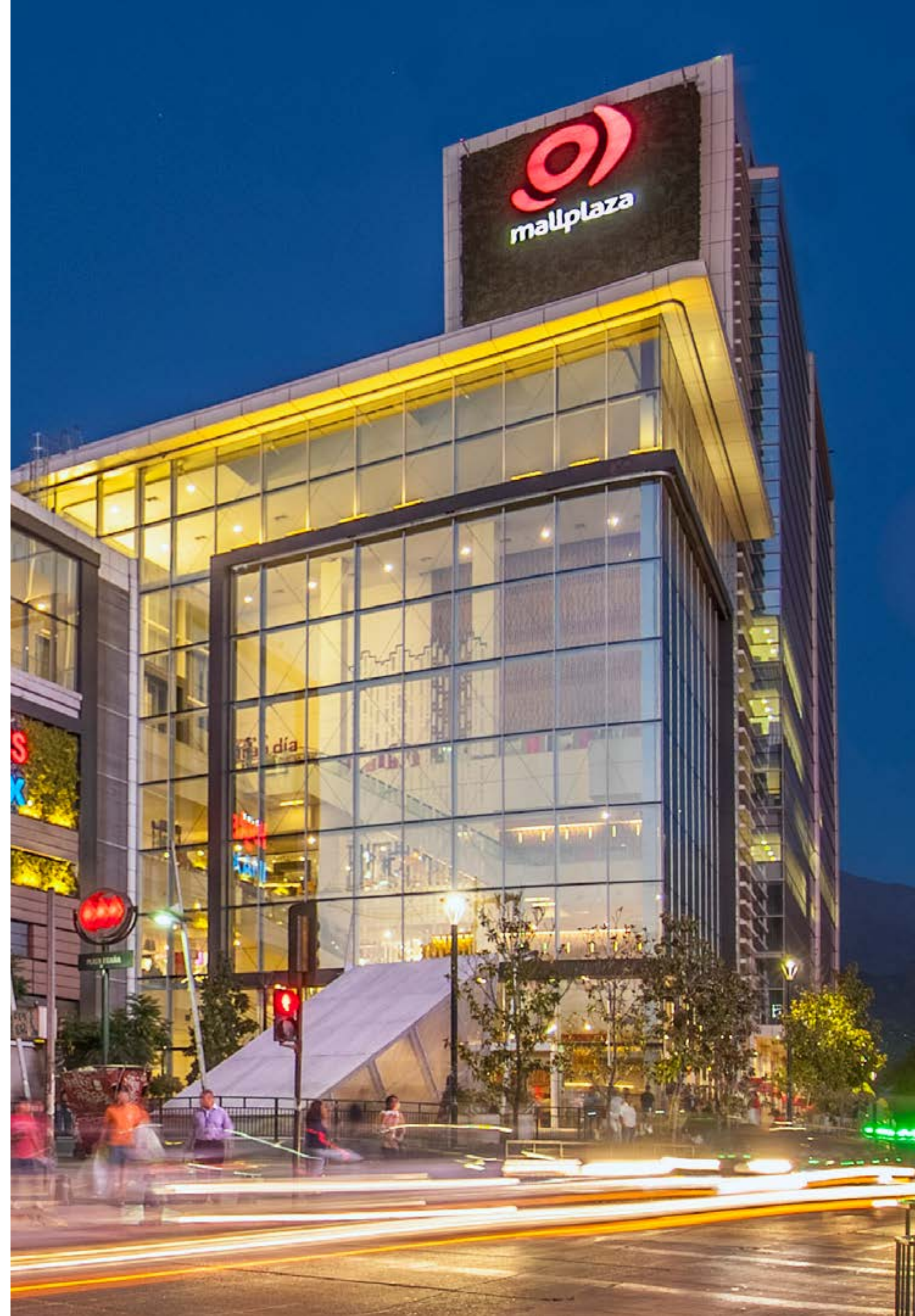
**172 SOCIAL REPRESENTATIVES**

**85 SOCIAL ORGANIZATIONS**

Mallplaza provided 6 courses at its 17 sites around the country, which dealt with topics such as communication, administration, financial management, networking, and community response in emergencies. It was presented as an opportunity for 16 Mallplaza employees to connect with their neighbors through mentoring and to explain the topics addressed on each course in greater detail.

This program helped leaders to learn about subjects that interest them and contributed to improving local management processes. It also developed a new approach to learning and connected with other leaders in Chile, which broke down existing geographical limitations.

Open Plaza aims to create public meeting venues, by swiftly establishing links with local institutions and communities. This is based on a community engagement model that gives life to various recreational and educational programs. They encourage entrepreneurship and culture, and aim to rescue local traditions. During 2021, 36 recreational and educational events were arranged that promoted local entrepreneurship, and two events were arranged together with the Solidarity and Social Investment Fund (FOSIS), the Uniformed Police and Municipalities.





**Volunteering** is universal and forms part of our plan to strengthen community investment, with the involvement of our employees. We encourage our employees to voluntarily participate in the social initiatives linked to our business lines that create value for the community and our company. Corporate volunteering is a principal focus for local community engagement, which benefits both our employees and our local communities. We provide our employees with opportunities that make them feel proud of the company and committed to their local communities.

Volunteering activities in 2021 included the following:

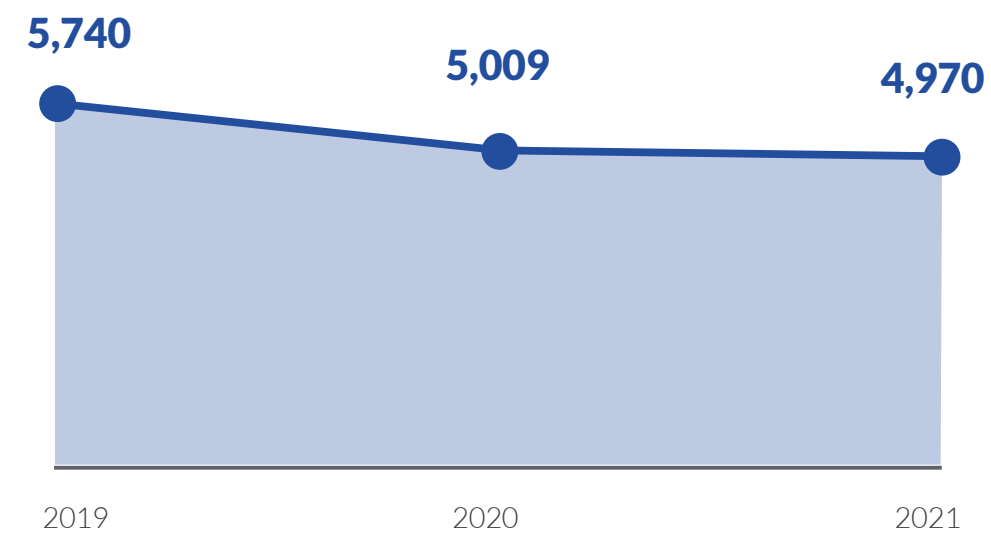
- Sodimac employees together with Techo have built permanent houses within vulnerable communities.
- A "Murales para Chile" initiative was developed within the Hacienda Escuela program and in alliance with Sodimac, the Antenna Foundation and the San Miguel Open Sky Museum, where corporate volunteers helped to paint murals at Hacienda Escuela program schools. Four murals were painted during 2021.
- Falabella Retail volunteers and the Make a Wish Foundation made the dreams of 25 children with critical illnesses come true. About 80 volunteers participated.



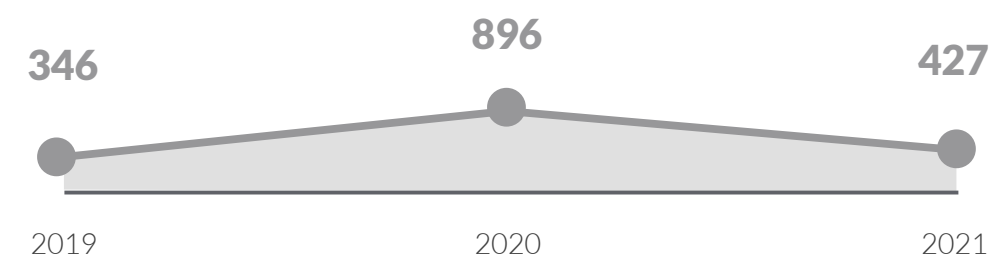
- A mentoring program was developed by the Mallplaza Academy that supports 6 asynchronous courses. Sixteen Mallplaza employee mentors voluntarily shared their knowledge with the various organizations and leaders who participated on these courses.
- Falabella Financiero developed "expert volunteering", which involved developing several workshops on financial literacy given by employees who are experts in topics such as finance, business, entrepreneurship, etc. A total of 9 workshops were arranged and 23 volunteers were involved.

## OUR SOCIAL INVESTMENT IN NUMBERS

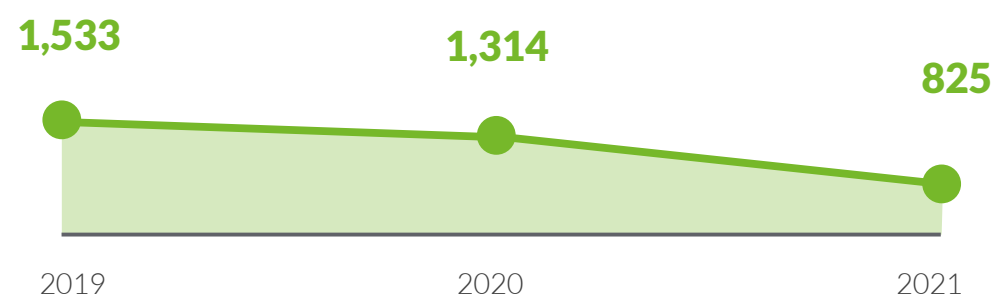
### COMMUNITY INVESTMENT (MM CLP)



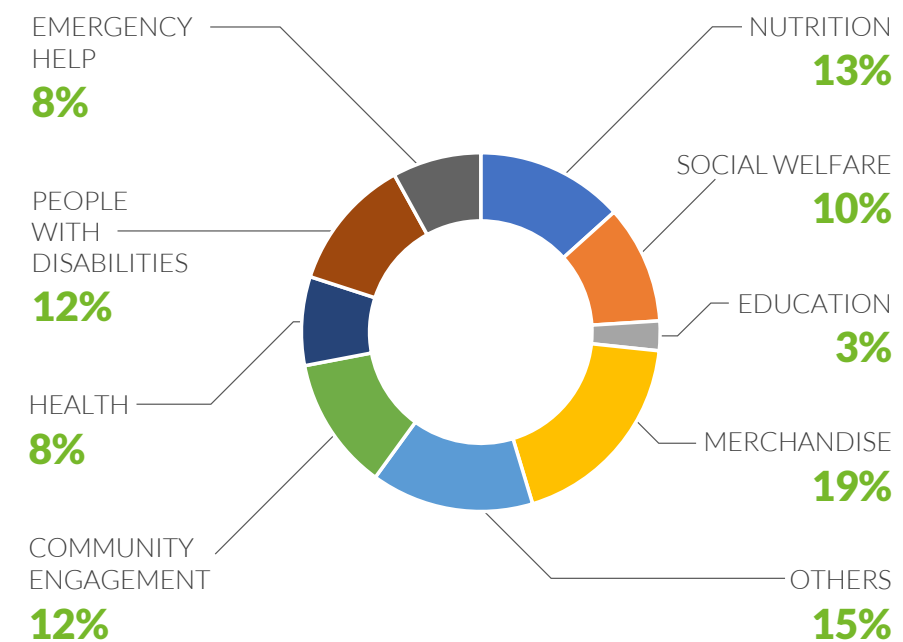
### COMMERCIAL INITIATIVES (MM CLP)



### DONATIONS (MM CLP)



### Number of donations by subject (%)



THE DEFINITION OF DONATIONS IN THIS REPORT MAY DIFFER FROM LOCAL TAX REGULATIONS, SINCE IT IS ALIGNED WITH THE GRI STANDARDS AND DOW JONES SUSTAINABILITY INDEX CRITERIA.

These achievements cannot be isolated from the alliances established with civil society organizations to develop our sustainable business model. The best way to achieve effective social investment is by developing strategic alliances.

Accordingly, we collaborate with social organizations to address common challenges where they can take the lead. In 2021 these organizations included:



**Techo**, which we support with various donations, construction materials, logistical support, volunteer work and technical advice (Sodimac in Chile, Uruguay y Peru).



**Corporación María Ayuda**, which we support with various initiatives such as recreational activities, containment and training (Falabella Retail in Chile).



**Junto al Barrio Foundation**, which we support within various neighborhoods by strengthening community leaders and organizations, and improving the quality of urban areas (Mallplaza and Sodimac in Chile).



**Red de Alimentos & Banco de Alimentos**, where we donate consumer products that these organizations then distribute to those who most need them (Tottus in Chile and Peru).



**América Solidaria**, which we support by contributing to equal opportunities and overcoming child poverty across the continent (Falabella Financiero across the whole of America).



**Fe y Alegría**, where we support their network of schools that provide study and training opportunities to the poorest sectors of society (Tottus and Sodimac in Peru).



**Corporación Abriendo Puertas**, where we support their social and labor reintegration programs for women deprived of liberty (Falabella Retail in Chile).



## SUSTAINABLE PROCUREMENT

Great products are created with sustainability at their core. This implies ethical procurement, primarily using sustainable raw materials to manufacture our own brands, and supporting our business partners.

We are constantly innovating and we design and purchase products that use sustainable raw materials. We prefer to purchase from suppliers that can achieve a positive impact on a larger scale and make long-term progress.

We have

**+50,000** ACTIVE SUPPLIERS

We started purchasing from almost

**9,000** NEW SUPPLIERS

We jointly create value with

**25,000** SME SUPPLIERS

# Our company commitments are channeled through various initiatives with **three pillars:**

## A. SUSTAINABLE PRODUCTS

Falabella's own brands form a strategic pillar. These brands provide an exclusive portfolio with the latest trends at competitive prices.

They also provide differentiation and greater value for our customers. Falabella has greater influence over production processes and can extend its environmental and social commitments to its supply chain.

### +Verde

We created a program that identifies standards that can accredit the source of products, which we call +Verde, with the purpose of systematically improving the traceability of our raw materials from Asia. This program identifies products where at least 50% of their raw materials have been certified as sustainable by an internationally recognized entity. We have mainly focused on:

- **Materials:** The company's own brands prioritize recycled materials, organic attributes and fair trade.

- **Control:** Each sustainable material must be certified by a reputable international organization.
- **Packaging and labeling:** The +Verde program minimizes packaging material waste, and prioritizes FSC (Forest Stewardship Council) certified containers, packaging and labels.

Portafolio of  
**+ 3,800**  
PRODUCTS IN THE +VERDE CATEGORY

**CH\$31 BILLION**  
IN SALES OF  
+VERDE PRODUCTS DURING 2021

+VERDE PRODUCTS  
REPRESENTED ALMOST  
**5%** of Falabella Retail's total sales in Chile within the program's categories.

### ECO Products

Sodimac offers customers products and services with environmental and social attributes within the ECO Products catalog. These include several cleaning, organization and household items made from plastic waste received at recycling collection points. They form part of the first circular economy initiative by a retailer in South America and are the result of an alliance with TriCiclos and Comberplast. ECO products must meet standards established by the quality control department in order to use special labeling. They must include more than 50% recycled content, be biodegradable in less than six months, be reusable, proven to efficiently use energy and water during their manufacture, and be free of VOC, which are chemical particles that are harmful to health. They must also meet recognized standards and manufacturing them must safeguard natural resources and mitigate any environmental effects.

Portafolio of  
**+ 5,300**  
ECO PRODUCTS

**CH\$ 206 BILLION**  
IN ECO PRODUCT  
SALES DURING 2021

ECO PRODUCTS REPRESENTED  
**6%** of Sodimac's total sales in Chile within the program's categories

## B. RESPONSIBLE SUPPLY CHAIN

We operate our business in a legal, ethical and socially responsible manner. Collaboration requires not only complying with labor legislation, but also adopting universal human rights principles.

We build long-term relationships with our suppliers, foster their growth, safeguard their working capital and encourage their commitment to sustainable production, which involves the following initiatives.

- We have produced a practical compliance guide for suppliers that illustrates the corporate integrity parameters guiding our business approach, and the behavior expected of our suppliers in their relationship with Falabella.
- 51% of our supplier contracts in the retail business and 100% in the real estate business had social responsibility clauses, which specify the ethical and human rights conditions that suppliers must respect. Furthermore, 50% of our contracts in the retail business have an environmental clause, while this rises to 100% in the real estate business.
- Supplier monitoring and auditing: Sedex (Supplier Ethical Data Exchange) is an organization that grants us access to the SMETA Social Audit Protocol. This

is used to encourage our own-brand suppliers to adopt good practices that ensure responsible and integral development. Sedex arranged remote evaluations until July 2021, due to travel restrictions as a result of the COVID-19 pandemic. This evaluation was not formally considered a SMETA audit, but we adapted these visits to a virtual format, in order to identify and mitigate any serious conditions in the workshops that manufacture our products. Since August these audits have been gradually rescheduled to match plans and workshop availability, while always respecting how the pandemic has progressed.

Therefore, the social and environmental aspects of more than 600 suppliers were evaluated during 2021, in order to improve the productive conditions of our supply chain.

The findings included

**96 SUPPLIERS**  
with negative potential social impacts.

**5 SUPPLIERS**  
with negative potential environmental impacts.

The commercial relationship was terminated with **3** of the suppliers with social impacts, while improvements were agreed with the remaining **93** suppliers. Improvements were agreed with all the suppliers with a negative potential environmental impact.



**C. LOCAL PROCUREMENT AND GENERATING SHARED VALUE WITH ENTREPRENEURS**

En nuestro compromiso de simplificar y disfrutar más la vida, colaboramos con otros para crear puestos de trabajo, habilidades necesarias y facilidades para potenciar los beneficios de todos.

Our objective to make life simpler and more enjoyable drives us to collaborate with others to create jobs and improve skills and facilities, which benefits everyone. Accordingly, several of our initiatives have developed a bottom-up entrepreneurial model, which included the following in 2021:

- **Mallplaza entrepreneurial program:** Mallplaza has created a program of benefits and mutual value for both the entrepreneur and Mallplaza using a regional entrepreneurial platform, through continuous training, the management of commercial areas and the entrepreneur's contribution to their commercial value proposition. This model also identifies potential business partners.
- **-#ApoyemosALosEmprendedores:** a social focus at Open Plaza's is promoting local entrepreneurs, so significant alliances were formed in Chile with INDAP's Farmer's Market, the Community Development Directorate (Dideco), Sernameg's women entrepreneurs, and the Municipal authorities in each city, in order to strengthen the local economy and to publish, support and sell local products in the aisles of shopping centers. Over 500 entrepreneurs were supported during 2021.
- **Community Vertex Rooms Program:** its objective is to present a showcase of the best enterprises in Open Plaza's localities. The project resulted from an alliance with local municipalities and institutions that support entrepreneurs, and it provides them with prepared, safe areas within shopping centers to offer courses and workshops, employment programs, community meetings and exhibitions. They also participate in fairs that showcase their talents and products, which are marketed in stands located in the aisles and supported by various musical and artistic cultural activities. Ten training sessions were held in 2021 and 36 fairs were held to bring products to local communities.

● **Falabella Seller Center**

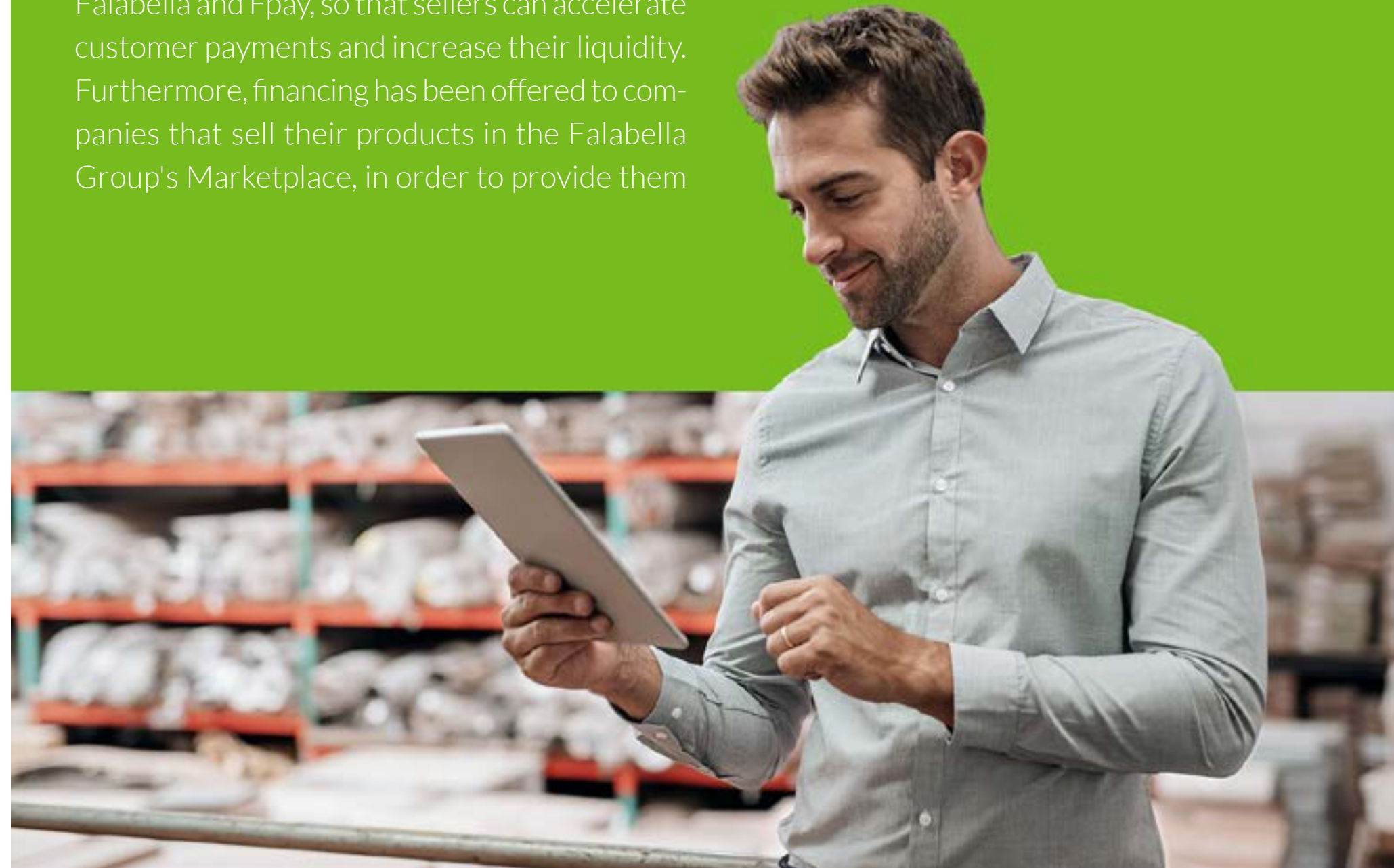
Falabella.com was launched in 2021 as an integrated platform and has generated shared value with its sellers.

Falabella.com provides them with logistics services that are complemented by a complete transport and store network, retail media campaigns and marketing services, and renewed technology for their businesses, such as the Falabella Seller Center. This internal, self-administered platform allows entrepreneurs to create their products, manage their inventory, manage their sales and deliveries, review their billings, and analyze key business performance metrics.

This has been achieved together with Banco Falabella and Fpay, so that sellers can accelerate customer payments and increase their liquidity. Furthermore, financing has been offered to companies that sell their products in the Falabella Group's Marketplace, in order to provide them

with working capital and increase their sales on the company's platforms.

Falabella.com has been supporting SME sellers to manage and grow their businesses by arranging training and webinars, which were attended by more than 6,000 people during 2021.



# GOVERNANCE, ETHICS AND COMPLIANCE

The company has a governance, ethics and compliance structure that appropriately manages its regulatory risks. It is based on compliance programs in areas such as crime prevention, ethics, antitrust, the environment, personal data protection and consumer rights protection.

We approved the following programs in 2021:

- **Personal data protection program**
- **Procurement and hiring of goods and internal services procedure.**
- **Human rights policy**
- **Supplier selection and validation policy.**

All our compliance programs contain the following guidelines:

- I. Regarding regulation. These establish the behavior expected of employees and the consequences of non-compliance.
- II. Regarding communication. These establish how the behavior expected of employees is communicated, which must reach the highest hierarchy in the organization and its entire structure.
- III. Regarding implementation. These establish how the regulatory components of our programs are applied in practice.
- IV. Regarding verification. These establish how correct implementation is verified.



We use this structure to continually manage our compliance risks and every quarter we report the management indicators that measure the effectiveness of our programs.





**ETHICAL PROGRAM**

Falabella is firmly committed to behaving ethically, operating its business with integrity, and promoting a culture of integrity among its employees, suppliers and third parties in general.

Therefore, we have had an Ethics Program since 2020 that includes various related internal regulations, such as the Code of Integrity, the Conflict of Interests Policy and the Gifts and Invitations Policy, which reflect the values of our company and defines correct behavior.

An important component of the Ethical program is the Integrity Channel for any employee, supplier, customer or individual who wishes to register an ethical inquiry or complaint, or register doubts or concerns related to non-compliance with the law or internal regulations. The corresponding communication channels are e-mail, telephone, the link on each company's web site and Intranet, and directly in person at the offices of the corresponding Ethics Department.

There is only one channel for all of Falabella's businesses, and investigations are referred from the Ethics Department to trained investigators. Subsequently, these investigators submit a report and appropriate measures are agreed with each business unit. Confidentiality is assured throughout this process, complainants or witnesses are protected against reprisals, and anonymous complaints and inquiries are accepted, unless legal regulations require identities

We worked hard on employee training during 2021

**57 TRAINING COURSES**

The main courses were for Integrity Investigators and Counselors on subjects such as the content of the Code of Integrity, fundamental rights and sexual and labor harassment.

We published our **INTEGRITY CHANNEL**

We conducted a **NATIONAL INTEGRITY SURVEY**

We celebrated the **ANNUAL INVESTIGATORS MEETING 2021** which was attended by international exhibitors and many employees.

We launched various ethical campaigns on conflicts of interest, and gifts and invitations, in particular our own campaign involving our gifts and invitations policy. **THANKS A MILLION, BUT NO.**

During the year **9 DISCRIMINATION CASES** were submitted, and **5 resulted in dismissals with the remaining 4 suffering disciplinary sanctions**, such as written warnings, verbal warnings, feedback from management, work plans and employee monitoring.

**CRIME PREVENTION  
AND ANTI-CORRUPTION PROGRAM**

The size, structure, diversity and multiplicity of Falabella's markets require that appropriate behavior standards are defined, to prevent behavior that could result in criminal liabilities for the company.

Accordingly, the Crime Prevention Model (CPM) and corporate Anti-Bribery Policy categorically prohibit the commission of any illegal act within the organization, such as bribery between private individuals and domestic or foreign public officials. For example, an annual campaign called "I play fair" was implemented to address this important issue, which communicates the minimum standards that apply to all company employees when interacting with any public official. Therefore, the commission of any crime should be proactively avoided, especially those related to money laundering, financing terrorism, bribery of public

officials or private parties, inappropriate business dealings, and any that may involve criminal or administrative liability for any of Falabella's companies.

Specifically, the 2021 initiatives focused on:

**Awareness and training:**

More than  
**48 TRAINING SESSIONS**  
were held to train **3,068**  
people in positions exposed to this risk.

These sessions addressed various aspects of the Crime Prevention Model, while the risks and checks to prevent the crimes of bribery, inappropriate business dealings and corruption between individuals were dealt with in greater detail. Various communications were published using our internal communication platforms, in particular Suppliers Compliance Day, which explained Falabella's main compliance requirements for its suppliers. Together with the "I Play Fair" campaign mentioned above, we have implemented an "Anti-Corruption Week" during which various initiatives raised our employee's awareness regarding this issue.

Our 2021 communications reached more than 37,000 employees and we trained nearly 13,000 people in anti-corruption policies and procedures.

**Compliance risk analysis:**

Falabella has a governance, ethics and compliance structure that manages its regulatory risks, based on compliance programs covering issues such as crime prevention, ethics, antitrust, the environment, personal data protection and consumer rights protection. We have established guidelines for identifying, analyzing, assessing and managing Falabella's compliance risks, while optimizing and standardizing a culture of compliance across the entire organization.

These programs continuously manage compliance risks, which have led to implementing various checks and action plans. We have defined management indicators that measure the effectiveness of our programs, and these are reported every quarter to the respective risk committees.

**Board oversight :**

A report on Falabella's compliance programs is submitted to the Board of Directors on a semi-annual basis and emphasizes the crime prevention and antitrust programs. This report describes the crime prevention program's prevention, detection, response and monitoring measures, and it focuses on:

- The main issues for the period
- Training and communication
- Audits, lawsuits and investigations
- Action plans to resolve any gaps

**Procedures for addressing the CPM with intermediaries:**

Falabella extends its own internal policies to its third-party intermediaries to prevent them becoming corrupted. We communicate our standards and provide training on anti-corruption issues to intermediaries. The same Risk Management Procedure is used to survey and manage these risks, and they are added to the crime prevention matrix for each business. Finally, compliance and anti-corruption clauses are added to all of Falabella's third-party contracts.



**HUMAN RIGHTS**



Falabella is committed to behaving in a socially responsible manner towards its customers, employees, suppliers, local communities, the environment, and society in general.

We understand that our business can impact the quality of life of our stakeholders. Therefore, we have mechanisms that adequately identify and evaluate risks, in order to prevent these impacts and correct them where necessary. Falabella has developed the following associated mechanisms:

**Business and Human Rights Policy**

Falabella approved its Business and Human Rights policy in 2021, which reflects its commitment to respect human rights. It defines the principles that will guide its behavior to actively and sustainably observe human rights standards, and minimize the impact of its business, in accordance with its corporate values and internal regulations. This policy encourages our suppliers to behave in accordance with these standards, guidelines and principles, and it establishes communication channels with stakeholders.

Our Policy has established three resources and monitoring mechanisms:

**A. Due Diligence:** each business unit must perform due diligence to identify and evaluate any human rights risks. It should incorporate any gaps into its risk matrices and prepare appropriate action plans to resolve them.

**B. Business and Human Rights program adoption:** each business unit must adopt an organizational system for modeling corporate behavior under a Business and Human Rights Program. The purpose of this program is to establish, communicate and guide the behavior expected of employees, in order to:

- I. Prevent human rights risks.
- II. Detect any potential violations of the Business and Human Rights policy and program, or the associated regulations that apply to each company.
- III. Promptly respond to such potential violations.
- IV. Monitor, continuously improve and update this program.

All our business units will conduct due diligence during 2022, which will complement the analysis carried out in Mallplaza in 2020 and 2021, in order to assess any existing or potential human rights risks to our business and value chain.

Another important milestone is that Falabella's business units in Chile have adopted the UN Global Compact. Falabella S.A., Tottus, Falabella.com and Falabella Financiero joined Mallplaza, Sodimac and Falabella Retail in 2021, as members of this network in Chile.



### ANTITRUST PROGRAM

Falabella has an Antitrust Compliance program that mitigates the risk of antitrust behavior, which confirms Falabella's commitment to compete freely and fairly.

This program focuses on communication and training activities for people working in positions exposed to the antitrust risks that may arise at Falabella, and explain the checks designed to prevent exposure to them.

During 2021

**+3,100** exposed employees from several business units received nearly **52 TRAINING COURSES.**

These courses addressed the main antitrust risks and how our checks counteract them, in order to prevent any conduct that might violate antitrust regulations. These courses were complemented by various publications during the year that used internal communication channels, including bulletins with relevant news on this subject and the "Antitrust Month", when communications were published containing examples of practical cases and relevant information that helped to prevent antitrust violations.



### ENVIRONMENTAL PROGRAM

An Environmental program was approved in 2020 that demonstrates Falabella's commitment to caring for the environment and sustainably operating its business.

The program objectives are to:

- I. Guide the behavior of employees and suppliers in caring for the environment.
- II. Establish mechanisms that will fulfill the legal requirements and Falabella's environmental commitments.
- III. Manage Falabella's risks associated with caring for the environment.

This program encompasses several internal regulations related to environmental issues, such as the Environmental and Climate Change policy, the Inspections by Environmental Authorities protocol, the Environmental Permit Submission and Administration Instructions, the Reporting Information to Authorities protocol, and the Compliance with Extended Producer Responsibility protocol.

During 2021, we prepared for and raised awareness of recently approved requirements and regulations relating to energy efficiency, waste management, single-use plastics and polluting emissions. We prioritized communication and training for employees and suppliers, and our environmental and sustainability teams jointly developed strategies and guidelines that comprehensively address these challenges.



## PERSONAL DATA PROTECTION PROGRAM

We know that a good shopping experience for our customers includes protecting their privacy. Accordingly, the Personal Data Protection Compliance program was approved in November 2021, which compliments the technological advances that Falabella has introduced.

Protecting personal data is evidence of Falabella's commitment to respecting the fundamental rights of individuals. Accordingly, we have the following objectives:

- I. Proactively comply with personal data protection regulations.
- II. Protect the personal data that it can directly or indirectly access.

These objectives involve defining general corporate principles and guidelines, and minimum personal data protection requirements for each company, in order to guarantee that all data owners, who can be customers, employees or suppliers, have their personal data processed in accordance with legal regulations and Falabella's standards. This program establishes instructions for communicating and guiding the behavior expected of employees, and ensuring that there is a unique personal data protection standard throughout Falabella.

The Personal Data Protection Compliance Department is currently implementing this program in all Falabella group companies, in order to fulfill these guidelines.



## MY CUSTOMER PROGRAM

At Falabella, we want to offer our customers the best shopping experience and exceed their expectations.

Therefore, we have implemented the My Customer Compliance program, which contains the main guidelines on protecting customer's rights and preventing behavior that could breach the law.

This program includes training and publications that cover the following areas:

- I. The Preparation of Advertising and Promotional Material policy and procedure.
- II. The Guarantee Requirements procedure.
- III. The Authority's Inspections procedure.
- IV. The Customer Safety procedure.
- V. The Processing and Responding to Customer Complaints procedure.
- VI. The Customer's Rights Protection policy.

The program is led by the Compliance Officer, whose main function is to ensure that the program is correctly executed.

Approximately 30 training sessions relating to this program were held during 2021. The following specific topics were addressed:

- I. Preparation of advertising and promotional material.
- II. The authority's inspections .
- III. Customer safety.
- IV. Guarantees.

We also publish the My Customer News Report, which presents the main program indicators, any proposed bills and legal cases.



## SUPPLIER ENGAGEMENT

We have implemented several initiatives related to responsible and ethical relationships with our suppliers, because we believe that behaving ethically and responsibly is not only the right thing to do, but also the right way to do business.

Currently all of Falabella's suppliers are assessed and created in our systems by following the guidelines and checks described in the Supplier Selection and Validation policy together with the Background Data Review procedure. These two regulations govern the process for accepting any supplier that initiates a relationship with Falabella. All new suppliers are reviewed by compliance software, which compares them to public lists of prohibited people. Finally, they are reviewed for any negative press comments, and a report is submitted on any findings.

By 2022 we aim to publish our "Practical Compliance Guide for Falabella Suppliers". This practical guide illustrates the corporate integrity parameters guiding our business approach, and the behavior expected of our suppliers in their relationship with Falabella.

## ASSOCIATIONS AND ORGANIZATIONS

Falabella participates in many national and international associations and organizations, in order to develop strategic alliances with organization that share common sustainability objectives.

**We do not make contributions to political campaigns or lobbying organizations, in accordance with our internal regulations and policies.**

The total amount contributed during 2021 was

**Ch\$ 905 million**

Most of these contributions were to chambers of commerce, financial organizations and shopping center associations, which totaled **Ch\$ 633 million.**

Our contributions to chambers of commerce contribute to national economic development through collaboration and trust. We develop open communication with large and small companies, with the aim of developing in a complementary manner to achieve higher standards and responsible regional growth. The total amount contributed during 2021 was **Ch\$ 136 million.**

Our contributions to financial organizations promote self-regulation initiatives and develop better business practices in the country. These contributions foster continuous improvement for the benefit of consumer inclusion and protection, promote the highest standards of service quality, and encourage a better understanding of the products offered to our customers. The total amount contributed during 2021 was **Ch\$ 256 million.**

Finally, the contributions to chambers and shopping center associations have the strategic aim of aligning ourselves with the market, sharing best practices for the benefit of shopping centers, and discussing the issues that affect these associations. The total amount contributed during 2021 was **Ch\$ 271 million.**



# THE WELLBEING OF OUR PEOPLE

The well-being of our people has always been a priority for Falabella, but as the pandemic emerged and social and economic restrictions were applied, it became even more important than before.

We introduced a number of appropriate prevention and mitigation measures during 2021 that enabled us to continue making life simpler and more enjoyable.

## OUR EMPLOYEES' WELL-BEING AND QUALITY OF LIFE

### Care of our employees

At Falabella we understand that caring for our employees is a fundamental value associated with business sustainability, so we have developed several benefits and measures that aim to achieve this objective:

- **Health insurance services:** We provide access to non-work related medical and health care services and we provide complementary health insurance for all of our employees and their legal dependents. This has three layers, which are a life insurance policy, an inpatient and outpatient health expense policy, and a catastrophic health insurance policy. Employees may also incorporate their partner without being legally married or their same-sex partner, and incorporate stepchildren without distinction. This may also voluntarily include a dental plan and life

insurance extensions at very reasonable premiums. Finally, the complementary health insurance has an additional service, which gives employees access to medical services at no cost, such as nutritional advice, medical advice and psychological counseling.

- **Disability coverage:** The complementary life insurance package that we offer our employees covers accidental disability and 2/3 permanent disability up to 100% of the insured capital, subject to the corresponding age limits.

- **Parental leave:**

- Days off for parents on the birth of a child: Employees are entitled to 10 working days of paid leave on the birth or adoption of a child. This includes any days established by law and will be extended to 1 month. This leave must be taken within 30 days of the child's birth and can be divided into two 5-day periods.
- Payment of full remuneration during pre and post-natal leave: Falabella pays all remuneration without limitation, regardless of the parental post-natal leave taken by the employee.
- Post-natal gradual return: If the employee returns from post-natal leave on a part-time basis, Falabella will extend this leave for an additional 2 months, in addition to the provisions of the law.
- Days off when a direct family member is hospitalized: If an employee's direct family member is hospitalized, they can request 1 to 3 days of paid leave.

- **Other benefits such as:**

- Remote working, this is supported by recommendations and guidelines that ensure that it is effective, such as information sent through workplace regarding the best ergonomics, preventive advice, e-learning on managing the health and safety aspects, guidance on occupational accidents, and ACHS recommendations.
- Support for each employee to acquire the infrastructure and facilities to work remotely.
- Flexible schedules with various optional starting and finishing times, and early finishing on Fridays.
- Co-working and collaborative working opportunities. Employees can reserve a place at the location that suits them best using online applications.
- Leave usable during the year, plus non-working days for special events such as marriage, moving house, birthdays, deaths, COVID-19 vaccinations and extra vacation days.

- Bonuses and loans for employees for schooling, emergencies and illnesses that endanger health. Differential prices are granted for nurseries, or that amount can be received in cash if this benefit is not taken.
- Gift cards for apparel, Christmas and national holidays, and shopping discounts.
- Mental health and wellness programs for employees, such as those provided through our alliance with Betterfly:
  - Unlimited telemedicine, which can include up to 5 dependents.
  - Veterinary telemedicine.
  - Stress reduction, a meditation platform with guides for meditating at home.
  - Fitness at home, with training exercises at home.
  - Gym memberships.
  - Wellness education.

- Legal advice.
- Classpass, an application for booking studios, gyms, beauty centers and spas by accumulating credits.
- Life insurance that grows with good habits.
- Social donations, which can be delivered using an App to various causes and foundations on the platform.
- Ophthalmology benefits, through agreements with three clinics. Two campaigns were carried out in the offices during 2021, to bring raise awareness of these services among employees.

## Occupational health and safety protection

At Falabella we are concerned for the health and safety of our people, especially during the pandemic. Accordingly, we have introduced various measures that make our facilities safe and healthy places, which involved implementing risk prevention programs and promoting positive lifestyles.

- Our occupational health and safety systems comply with the OHSAS 18,001 standard, which establishes legal compliance requirements and minimizes the risk of accidents and illnesses. They apply to all our employees, contractors and customers, and are audited by external entities.
- We have risk prevention experts and Health and Safety Committees at our stores and distribution centers, whose findings are reported directly by each business unit, in order to identify the main risks and subsequently integrate them into our continuous improvement processes. We have risk matrices that identify and verify risks, which are then weighted, prioritized and managed through an action plan that is regularly audited by internal audit teams.

- The main responsibilities of these Health and Safety Committees are:
  - I. Instruct employees on how to correctly use protective equipment.
  - II. Ensure that companies and employees fully comply with prevention, hygiene and safety measures.
  - III. Investigate the causes of any occupational accidents or diseases at the company.
  - IV. Determine whether the occupational accident or disease was due to the employee's inexcusable negligence.
- These committees meet at least once a month, with extraordinary meetings called for accident investigations or at the request of the Chairman, and they represent all employees.



- Our employees are continually aware of our occupational health and safety policies from the day they start, due to our induction processes and the channels for reporting hazards, checks and information. These channels include the integrity channel, books for employees, information panels, monthly meetings with supervisors, Intranet, Workplace, etc. They are the company's formal means of internal communication for publishing important information on employee health and safety, in addition to direct and immediate contact with managers or risk prevention managers.
- Falabella and its subsidiaries are governed by local regulations that require them to provide medical, financial and preventive benefits to all their employees. They assure the quality of these benefits by carrying out regular evaluations, led by the risk prevention departments. These evaluations cover patient care services and preventive management indicators. External suppliers also review benefit compliance and coverage, by visiting our facilities and recommending changes to our regulations.
- Finally, we developed various public health prevention and control initiatives during the COVID-19 pandemic to the benefit of employees, customers, contractors and anyone involved in Falabella's businesses:
  - We applied the COVID-19 Risk Matrix protocol and the Health and Safety procedures, to prevent the spread of infection. This was supported by various health and safety equipment, such as hand sanitizer pedestals, acrylics, separators, masks and face shields, for all our employees at our stores, offices, distribution centers and other facilities, in order to meet the highest standards of sanitation and social distancing.
  - We conducted continual safety inspections at our facilities, and monitored accident and sanitation indicators that were regularly evaluated.
  - We arranged regular training led by the risk prevention teams, which cared for the physical, personal and emotional health of employees and their families.



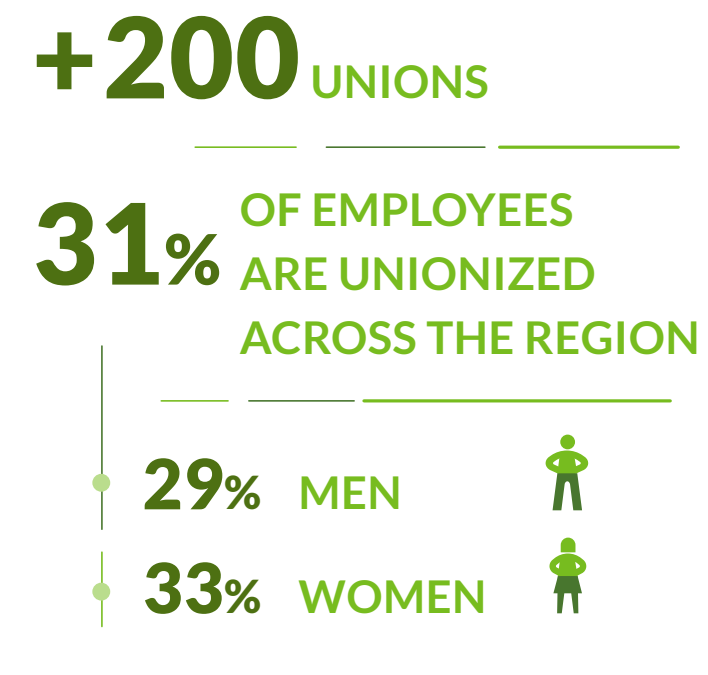
## Respect for freedom of association rights and collective bargaining

At Falabella we encourage dialog and transparency. We recognize the right to freedom of association, workers' labor rights, and collective bargaining for both unions and union members.

Our business units comply with local labor regulations and develop their own internal procedures to optimally and collaboratively manage union negotiations:

We did not identify any internal risks to freedom of association and collective bargaining in our own facilities and distribution centers during 2021.

- We have departments that specialize in labor relations and we use a collective bargaining model that regularly involves various groups to represent the company.
- We use several communication channels to maintain continual contact with union leaders, such as instant messaging, e-mail and telephone calls.
- We have invited our employees to form Joint Health and Safety Committees, so they can become representatives and organizational agents for hygiene and occupational health and safety issues, sexual harassment prevention, and other issues.
- We integrate union presentations into our induction programs.



## PROTECTION FOR OUR CUSTOMERS

### Advertising ethics

At Falabella we are driving through a progressive and responsible business agenda on a variety of issues.

These not only affect our employees, but also our customers. We want to reach the highest standards in marketing, innovation and product quality. Two major groups of associated initiatives are as follows:

#### RESPONSIBLE LABELING

##### Falabella Retail

Falabella Retail has several internal rules that validate a product as +Verde, which were created by the Sustainability Department. They apply to various categories, such as footwear, clothing and furniture. The steps involved are summarized as follows:

- A product must be made from at least 50% sustainable material.
- Its composition must be corroborated by attaching a materiality certificate to a purchasing management platform.
- This certificate is reviewed and validated both in Asia and Chile.
- Information regarding the component or the product is incorporated into the care label, to inform our customers.





Home Improvement

Sodimac ensures that it complies with regulations using a product control and validation process, which has several stages:

Information validation when the product is added to the catalog. This requires not only reviewing and validating the documentation submitted by the supplier, but also the supplier is given an instruction manual with the minimum requirements in terms of packaging and storage.

**25%** of Sodimac's products are subject to a critical review, as some products are subject to government regulations.

The remaining **75%** must meet minimum requirements that cover careful handling, storage and secure distribution to points of sale.

There are other products classified as **ECO** Products, which must meet one or more of the following criteria:

- **Sustainable production:** resources are efficiently used and their impact on the environment during production is minimized.
- **Efficient consumption:** energy and fresh water use is reduced or avoided altogether.
- **Healthy home:** they contribute to an indoor environment free of harmful chemical particles in the home.
- **Circularity and recycling:** they are recycled, re-assembled, reused, recyclable, compostable or biodegradable.
- **Accountability and transparency:** they promote commitments to social causes and ethical behavior.

Each of these criteria are validated using various certificates and Chilean standards, or validated by a third party, which are listed and sent to suppliers for review.

**TOTTUS**

Supermarkets

Products are assured to be safe and healthy using quality control, certificates and product and food tracing systems.

These mechanisms apply to both in-house and outsourced products. They include origin traceability and suppliers are supported during process development.

Product labeling and advertising are key elements of these internal processes, not only from a legal and food hygiene regulatory perspective, but also from a good practice perspective. We currently have:

- Process sheets associated with product development. All of Tottus' own brands are subject to this check.
- Information on each product label includes:
  - The origin of the product and an indication of its "intended" use, which is a legal requirement.
  - "Eco-labeling" of packaging, which is being incorporated into the company's own brands.
  - We currently have 15 own-brand products with the #Elijo Reciclar seal, which indicates that at least 80% of the packaging by weight is made from recyclable materials. The purpose of this seal is to help customers to identify packaging with the highest recyclable content, by providing clear information and encouraging recycling.

**RESPONSIBLE SELLING**

We have tools that help us to advise people of the benefits of our products and innovations.

These measures reflect some of the ways we engage with our consumers:

**We protect our customers' ability to pay:** Banco Falabella has a risk strategy based on rules and models developed using Machine Learning methods. This strategy can identify vulnerable segments with low repayment capabilities, in order to protect them from an increase in borrowing that they may not be able to afford. Therefore, we evaluate the entire portfolio every month and protect it by limiting the expenses our customers can incur, to ensure that they do not exceed their current and future repayment capabilities.

**We advise our customers:** We have a consumer loan sales protocol that standardizes how we sell financial products, in order to provide our customers with good advice and information on how to use these products, which highlights their benefits, convenience and main features.

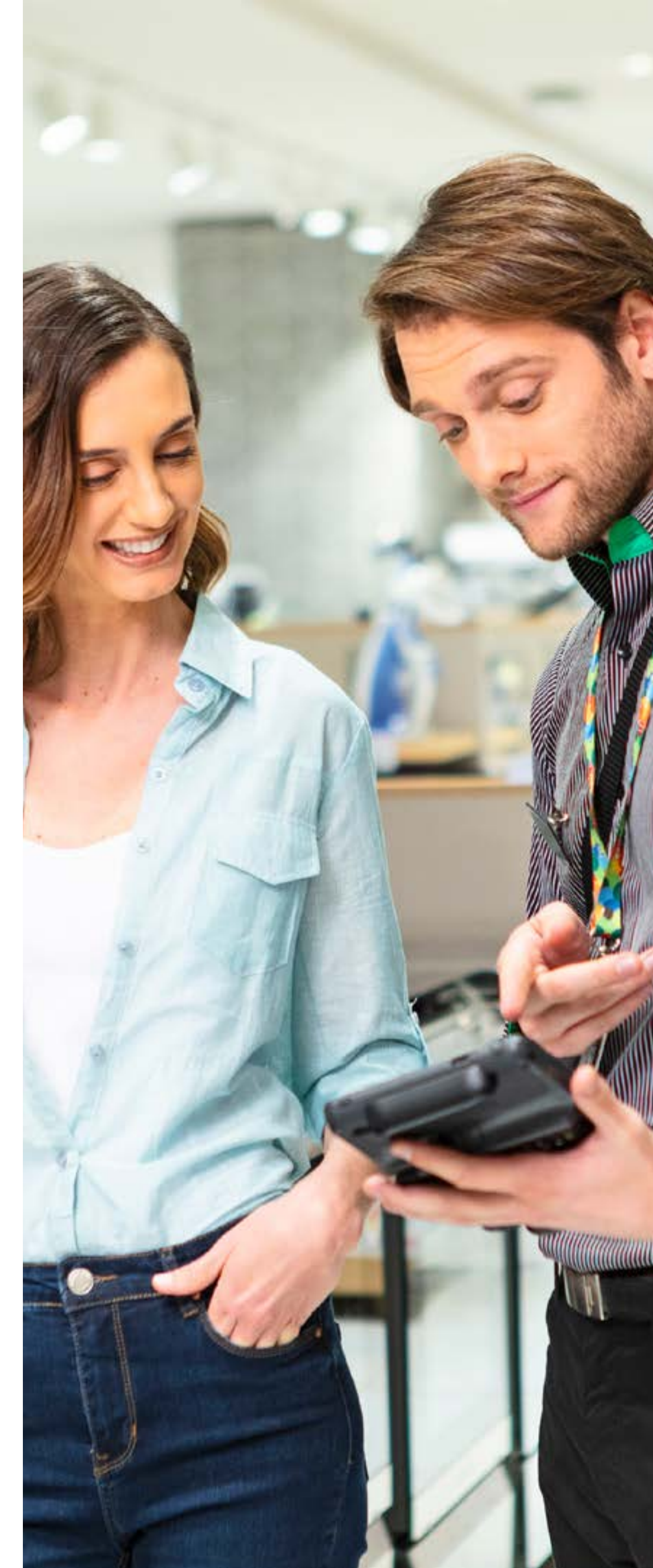
**We provide healthier products:** our Tottus supermarkets provide unique, high quality products at reasonable prices through our own brands as leaders. This vision has driven us to create new product lines in recent years that include healthier products.

Relevant progress includes:

- Supplying organic, vegetarian and vegan products, and others free or low in gluten, sugars, allergens, fats and sodium.
- We have a research and development team of 14 people in the Quality department at Tottus Peru, who are responsible for making healthy products, such as high protein quinoa bread, together with a range of own brand products that promote healthy eating and serve a population segment that would welcome this proposal.
- We also reformulated close to 300 own brand products and reduced their seals in Peru. We implemented an octagon verification manual for our suppliers, which includes additional checks for the corresponding internal departments.



**We have developed a social education program that addresses nutritional habits:** the “Creceer Sano con Tottus” program aims to improve the nutritional habits of thousands of children and their families. We are committed to our sponsored schools and in recent years we have freely delivered material to them using a single platform that is accessible by all interested parties. We use the crecersano.cl website to strengthen our three objectives, which are healthy eating education, physical activity and healthy habits. Each week, we add content to the site with new learning materials for children, which includes educational videos that improve their reading and interaction. We also developed webinars on nutrition for the community and invited children to participate in contests that recognize the importance of good nutrition at home.



## My customer program

The customer is at the core of our decisions at Falabella. Therefore, we have created a customer rights protection program called "My Customer".

The My Customer program expresses our commitment to a culture of integrity, transparency and compliance with our customers rights and the associated regulations, in order to prevent or mitigate any harm to customers and risk exposure or damage to the company.

This program has various regulatory components, such as the Customer Rights Protection policy and the Customer Safety procedure. Monitoring our compliance with these policies involves the whole organization, which includes the Board of Directors, senior management and every employee.

The Customer Rights Protection policy specifically establishes customer safety as a fundamental principle, and our obligation to reasonably guarantee it. Its scope covers the entire shopping experience, using or consuming the product or service, and it includes protecting their health and the environment.

The Customer Safety procedure standardizes our response in the event of an accident, an arrest by security guards, or any illicit act that affects our customers in our stores, offices and other facilities. It also establishes guidelines that govern the secure management of their personal data. This procedure establishes employee roles and responsibilities regarding this matter. For example, in the event of an accident involving a customer, the Risk Prevention Department is responsible for coordinating the initial customer care and if necessary arranging to take them to a medical center. They must coordinate the investigation and collect the required background data, while keeping it confidential. The store manager is responsible for listening to the customer, supporting the submission of any subsequent complaint, and for staying in contact with them and their family members, while keeping this information confidential. The Treasury Department is responsible for paying or reimbursing any expenses that are duly accredited by our customers.

We ensure general compliance with the procedure and program by continually issuing publications and conducting training, with a special emphasis on the positions described above.

Around **557 EMPLOYEES** from several business units in Chile attended the Customer Safety procedure training during 2021.

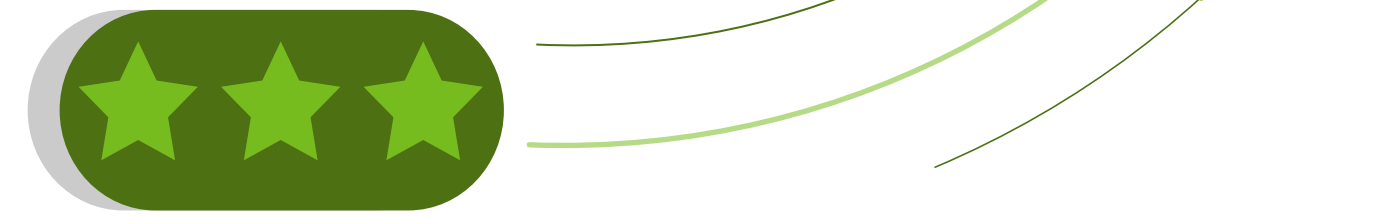
Furthermore, the **My Customer program** has established various procedures that manage the compliance risks related to protecting customer's rights, and reinforces the checks associated with these risks. The procedures include various obligations, prohibitions and disciplinary measures, the investigation and treatment of non-compliance, and outsourced processing checks.

We recorded **33 INCIDENTS** related to customer safety in Chile during 2021.

**11** of them involved **ACCIDENTS AT OUR FACILITIES**

The remaining **22** were **ARRESTS AND THEFTS** at our stores.

In every case, our safety procedures served as a guide when responding to each situation.



# Corporate Governance





# CORPORATE GOVERNANCE

## BOARD OF DIRECTORS

Falabella's Board of Directors is comprised of nine members, who hold office for three years from their appointment date and can be re-elected indefinitely. The Board does not have any alternate directors.

The Annual General Meeting of Shareholders on April 28, 2020 reappointed the current Company directors for the statutory period of three years.

The Board of Falabella as of December 31, 2021 was composed of the following members:

NAME	RCHILEAN ID	POSITION	PROFESSION	DIRECTOR FROM	ATTENDANCE 2021
CARLO SOLARI DONAGGIO	9,585,749-3	CHAIRMAN	ENGINEER	2011	15
JUAN CARLOS CORTÉS SOLARI	7,017,522-3	VICE-PRESIDENT	CIVIL ENGINEER	2002	15
HERNÁN BÜCHI BUC	5,718,666-6	DIRECTOR (INDEPENDIENTE)	CIVIL ENGINEER	1996	15
SERGIO CARDONE SOLARI	5,082,229-K	DIRECTOR	BUSINESS ADMINISTRATOR	1986	15
FELIPE AURELIO DEL RÍO GOUDIE	5,851,869-7	DIRECTOR	CIVIL ENGINEER	2020	15
JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6	DIRECTOR	CIVIL ENGINEER	2003	14
CARLOS HELLER SOLARI	8,717,000-4	DIRECTOR	EXECUTION ENGINEER	2002	14
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8	DIRECTOR	ENTREPRENEUR	2003	14
PAOLA CÚNEO QUEIROLO	8,506,868-7	DIRECTOR	BUSINESS ADMINISTRATOR	2014	15

NOTES:

ARLO SOLARI DONAGGIO HAS BEEN CHAIRMAN OF THE BOARD SINCE 2014.

JUAN CARLOS CORTES HAS BEEN VICE-CHAIRMAN OF THE BOARD SINCE 2014..

## IN 2021



Pursuant to Falabella S.A.'s bylaws, there is no minimum attendance requirement for directors, but rather **at least five directors** are required to attend in **order to hold a meeting**.

### Board of Directors composition



all with Chilean nationality.

## NUMBER OF BOARD MEMBERS

### By age range



### By seniority



The Board of Directors did not hire any consultants during 2021.

## DIRECTORS PAYMENTS SUMMARY FOR 2021 (ThCh\$)

DIRECTOR	CHILEAN ID NUMBER	FEES	PROFIT SHARE	TOTAL 2021
CARLO SOLARI DONAGGIO	9,585,749-3	CH\$ 202,116	CH\$ 21,531	CH\$ 223,647
SERGIO CARDONE SOLARI	5,082,229-K	CH\$ 18,075	CH\$ 10,765	CH\$ 28,841
HERNÁN BÜCHI BUC	5,718,666-6	CH\$ 18,075	CH\$ 10,765	CH\$ 28,841
CARLOS HELLER SOLARI	8,717,000-4	CH\$ 18,075	CH\$ 10,765	CH\$ 28,841
JUAN CARLOS CORTÉS SOLARI	7,017,522-3	CH\$ 18,075	CH\$ 10,765	CH\$ 28,841
JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6	CH\$ 18,075	CH\$ 10,765	CH\$ 28,841
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8	CH\$ 18,075	CH\$ 10,765	CH\$ 28,841
PAOLA CÚNEO QUEIROLO	6,066,460-9	CH\$ 18,075	CH\$ 10,765	CH\$ 28,841
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2	CH\$ 0	CH\$ 3,588	CH\$ 3,588
FELIPE DEL RÍO GOUDIE	5,851,869-7	CH\$ 18,075	CH\$ 7,177	CH\$ 25,253
<b>TOTAL</b>		<b>346,719</b>	<b>107,654</b>	<b>454,373</b>

## DIRECTORS PAYMENTS SUMMARY FOR 2020 (ThCh\$)

DIRECTOR	CHILEAN ID NUMBER	FEES	PROFIT SHARE	TOTAL 2021
CARLO SOLARI DONAGGIO	9,585,749-3	CH\$184,188	CH\$206,831	CH\$391,020
SERGIO CARDONE SOLARI	5,082,229-K	CH\$15,775	CH\$103,416	CH\$119,191
HERNÁN BÜCHI BUC	5,718,666-6	CH\$15,775	CH\$103,416	CH\$119,191
CARLOS HELLER SOLARI	8,717,000-4	CH\$15,775	CH\$103,416	CH\$119,191
JUAN CARLOS CORTÉS SOLARI	7,017,522-3	CH\$15,775	CH\$103,416	CH\$119,191
JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6	CH\$15,775	CH\$103,416	CH\$119,191
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8	CH\$15,775	CH\$103,416	CH\$119,191
PAOLA CÚNEO QUEIROLO	6,066,460-9	CH\$15,775	CH\$103,416	CH\$119,191
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2	CH\$6,273	CH\$103,416	CH\$109,688
FELIPE DEL RÍO GOUDIE	5,851,869-7	CH\$9,502	CH\$ -	CH\$9,502
<b>TOTAL</b>		<b>310,389</b>	<b>1,034,157</b>	<b>1,344,547</b>



## RESUMEN GENERAL PAGOS DIRECTORES EN FILIALES, AÑO 2021 (M\$)

DIRECTORS	CHILEAN ID NUMBER	HYPERMARKETS TOTTUS S.A.	MALLS	SODIMAC	CMR	FIF	RETAIL	BANK	2021
PAOLA CÚNEO QUEIROLO	6,066,460-9	-	-	CH\$18,535	-	-	-	-	CH\$18,535
SERGIO CARDONE SOLARI	5,082,229-K	-	CH\$79,011	-	-	CH\$18,274	CH\$18,167	-	CH\$115,452
CARLOS HELLER SOLARI	8,717,000-4	-	-	-	-	-	CH\$72,863	-	CH\$72,863
JUAN CARLOS CORTÉS SOLARI	7,017,522-3	CH\$54,827	-	-	-	-	-	-	CH\$54,827
JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6	-	-	CH\$18,535	-	-	-	-	CH\$18,535
CARLO SOLARI DONAGGIO	9,585,749-3	CH\$18,276	CH\$39,506	-	-	CH\$18,274	CH\$18,167	-	CH\$94,223
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2	-	-	-	-	-	-	-	-
FELIPE DEL RÍO GOUDIE	5,851,869-7	-	-	-	-	-	-	-	-
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8	-	-	CH\$18,535	-	-	-	-	CH\$18,535
<b>TOTALES</b>		<b>CH\$73,103</b>	<b>CH\$118,517</b>	<b>CH\$55,605</b>	<b>CH\$0,000</b>	<b>CH\$36,548</b>	<b>CH\$109,197</b>	<b>CH\$0,000</b>	<b>CH\$392,970</b>

## DIRECTORS OF SUBSIDIARIES PAYMENTS SUMMARY FOR 2020 (ThCh\$)

DIRECTORS	CHILEAN ID NUMBER	HYPERMARKETS TOTTUS S.A.	MALLS	SODIMAC	CMR	FIF	RETAIL	BANK	2021
PAOLA CÚNEO QUEIROLO	6,066,460-9	-	-	CH\$15,506	-	-	-	-	CH\$15,506
SERGIO CARDONE SOLARI	5,082,229-K	-	CH\$68,855	-	-	CH\$15,932	CH\$15,839	-	CH\$100,626
CARLOS HELLER SOLARI	8,717,000-4	-	-	-	-	-	CH\$63,741	-	CH\$63,741
JUAN CARLOS CORTÉS SOLARI	7,017,522-3	CH\$48,041	-	-	-	-	-	-	CH\$48,041
JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6	-	-	CH\$15,506	-	-	-	-	CH\$15,506
CARLO SOLARI DONAGGIO	9,585,749-3	CH\$15,933	CH\$34,427	-	-	CH\$15,932	CH\$15,839	-	CH\$82,131
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2	-	-	CH\$92,805	-	-	-	-	CH\$92,805
FELIPE DEL RÍO GOUDIE	5,851,869-7	-	-	-	-	CH\$6,335	-	-	CH\$6,335
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8	-	-	CH\$15,506	-	-	-	-	CH\$15,506
<b>TOTALES</b>		<b>CH\$63,974</b>	<b>CH\$103,282</b>	<b>CH\$139,323</b>	<b>CH\$0,000</b>	<b>CH\$38,199</b>	<b>CH\$95,419</b>	<b>CH\$0,000</b>	<b>CH\$440,197</b>



1. Felipe del Río Goudie

2. Sergio Cardone Solari

3. José Luis del Río Goudie

4. Carlos Heller Solari

5. Paola Cúneo Queirolo

6. Carlo Solari Donaggio

7. Juan Carlos Cortés Solari

8. María Cecilia Karlezi Solari

9. Hernán Büchi Buc



## BOARD EVALUATIONS AND TRAINING

The Company is advised by an external consulting firm that conducts a survey on corporate governance matters, which supports the detection and implementation of potential improvements.

This process involved sending a questionnaire to the Company's directors on corporate governance practices, with the aim of diagnosing the roles and responsibilities within the Company's senior management, the decision-making structures and processes, the dedication of Directors and other aspects, with the objective of evaluating whether they effectively and efficiently perform their roles. The process culminates in a presentation to the Board of Directors of the main conclusions and suggestions for improvement. The Board of Directors conducts this survey annually.

The Board has agreed to hold at least one training day per year going forward. The first day was held during September 2016, and two training days have been held per year through to 2021 usually between May and October, except in 2019 when there was only one in May. The topics covered in the two 2021 training days dealt with the following:

- Falabella strategy.
- E-Commerce.
- Antitrust update.
- Deep Dive Technology.
- Update on Consumer Protection Legislation.

## DIRECTORS' COMMITTEES

The Annual General Meeting of Shareholders held on April 28, 2020 completely reappointed the Board of Directors for the statutory period of three years.

The meeting reappointed Mr. Hernán Büchi Buc as Independent Director (hereinafter, Independent Director). At a Regular Board meeting held on the same date, the Independent Directors appointed Mr. Sergio Cardone Solari and Mr. Jose Luis del Rio Goudie as members of the Directors' Committee, pursuant to Article 50 bis of Law 18,046 on Corporations.

As of that date, the Committee is composed of the aforementioned Directors and is chaired by the Independent Director.

The expense budget of the Committee and the compensation of each of its members for the period between the Annual General Meeting of shareholders held on April 27, 2021 (hereinafter the "2021 AGM") and the meeting to be held on April 19, 2022 (the "2021/2022 Period" and the "2022 AGM", respectively) were determined by the Company's shareholders at the 2021 AGM, as follows:

1. The expense budget for Committee and for consultancy services regarding matters within its jurisdiction was agreed as the sum of the annual remuneration of the members of the Committee; and,

2. The remuneration of each member of the Committee was set at:

I. **A fixed monthly fee** in Chilean pesos equivalent to one third of the fixed monthly fee for a Director of the Company, for each Committee meeting attended by the respective member, and the Committee Chairman should receive an additional fixed monthly fee being the equivalent in Chilean pesos of 160 Unidades de Fomento gross for each month or fraction of a month served from the appointment date, plus,

II. **The fixed monthly fees described in the previous point**, and the Committee members also receive an annual variable fee in Chilean pesos equivalent to one third of the annual variable fee provided for the Company Directors, plus,

III. **All these fees shall be in addition** to the fees that the Committee members are entitled to receive as Directors of the Company.

There were no Committee consulting expenses in 2021.



## MEETINGS

The Committee met on five occasions during 2021. These were February 22, May 10, August 30, October 30, November 8 and December 13.

## MATTERS DISCUSSED

The Committee addressed the matters within its jurisdiction at these meetings in 2021. The Committee addressed various matters described in Article 50 bis of Law 18,046 on Corporations and other matters that were delegated by the Board, which included:

- Examined the quarterly and annual financial statements of the Company, including the reports submitted by both the Company's executives and the external auditors. It expressed its opinion on them prior to submitting them to the Board of Directors and, where applicable, to the shareholders for their approval;
- It proposed to the Board the appointment of the Company's external auditors and private risk classifiers, which were proposed and approved by the 2021 AGM;
- It recommended to the Board the appropriateness of using the external audit firm to provide non-audit services, in accordance with numeral 6 of paragraph 8 of Article 50 bis of Law 18,046 on Corporations;

- It reviewed information on the Company's compensation systems and compensation plans for managers, senior executives and employees, in relation to the general compensation positioning policy for its fixed, variable and total components, and the long-term incentive programs for a target group;
- It reviewed reports on the progress of audits at the Company and its subsidiaries, and the internal control report submitted by the external auditors;
- It reviewed the reports submitted by the Corporate Internal Audit Department, and approved the internal audit plan for 2022.
- It reviewed the certification process for the crime prevention model of the Company and its subsidiaries being performed by the certifying entity.

**At the meeting held on December 13, 2021,** the Committee evaluated service proposals for 2022 received from external audit firms and proposed to the Board for the Board to propose to the 2022 AGM that they choose from the following in order of preference

- I. In first place, EY Servicios Profesionales de Auditoría y Asesorías SpA (hereinafter "EY"), and,
- II. In second place, Deloitte Auditores y Consultores Limitada.

The Committee mentioned that the professional aspects of the EY service proposal that should receive first priority are as follows:

- Quality of the professional team responsible for the company's audit.
- The Company's experience working with EY in the past.
- EY's international coverage in the countries where the company has subsidiaries.
- The financial proposal for the audit services.
- New countries and businesses that have recently been incorporated into the group, which need to be correctly introduced to the audit process.

During the meeting held on February 22, 2021, the Committee agreed to propose to the Board to propose to the AGM 2021 the following risk classifiers for the company's securities that are offered to the public:

1. Continue with Fitch Chile Clasificadora de Riesgo Limitada and Feller-Rate Clasificadora de Riesgo Limitada for the company's shares, bonds and commercial papers issued in Chile for the 2021/2022 Period.
2. Continue with Standard & Poor's and Fitch Ratings for its securities issued abroad for the 2021/2022 Period.



## MEMBERS AND ATTENDANCE AT MEETINGS

DIRECTOR	ATTENDANCE 2021	ATTENDANCE 2020
HERNÁN BÜCHI BUC (CHAIRMAN)*	5	5
SERGIO CARDONE SOLARI	5	5
JOSÉ LUIS DEL RÍO GOUDIE	1	4

\*INDEPENDENT DIRECTOR

## DIRECTORS' COMMITTEE REMUNERATION (ThCh\$)

DIRECTOR	CHILEAN ID NUMBER	FIXED FEES	VARIABLE FEES	TOTAL 2021	TOTAL 2020
SERGIO CARDONE SOLARI	5,082,229-K	CH\$2,625	CH\$3,588	CH\$6,214	CH\$36,580
HERNÁN BÜCHI BUC	5,718,666-6	CH\$59,902	CH\$3,588	CH\$63,490	CH\$84,843
JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6	CH\$402	CH\$3,588	CH\$3,991	CH\$36,058
<b>TOTAL</b>				<b>CH\$73,695</b>	<b>CH\$157,481</b>

## STRATEGY COMMITTEE

The Strategy Committee aims to evaluate and prepare Board proposals regarding industry trends and their implications for Falabella, and medium and long-term strategic opportunities within the business.

It also amplifies the guidelines relating to the corporate strategic plan and business unit plans. It proposes adjustments to the strategic plan submitted by Management.

The Committee also delves deeper into investment and divestment analysis, and proposes the Company's investment and risk management policies. It is responsible for leading analysis and developing proposals on critical issues as requested by the Board.

The Strategic Committee met twice during 2021.

## MEMBERS AND ATTENDANCE AT MEETINGS

DIRECTOR	ATTENDANCE 2020	ATTENDANCE 2021
CARLO SOLARI DONAGGIO (CHAIRMAN)	3	2
JUAN CARLOS CORTÉS SOLARI	3	2
SERGIO CARDONE SOLARI	3	2
JOSÉ LUIS DEL RÍO GOUDIE	3	1
PAOLA CÚNEO QUEIROLO	3	2
FELIPE DEL RÍO GOUDIE	3	2
HERNÁN BÜCHI BUC	-	1

## COMPENSATION AND TALENT COMMITTEE

This Committee analyzes compensation, evaluation and talent management policies, and reviews the nominated directors for subsidiary companies, if appropriate.

It analyzes and proposes compensation policies for executives of the company and its subsidiaries. It evaluates the long-term incentives to be awarded during the year. It ensures that the performance evaluation of the company's main executives is correctly implemented.

It regularly receives reports regarding key talent management issues and nominations within the organization. It proposes procedures relating to succession planning for the CEO and their direct reports, and monitors the performance of senior executives.

The Remuneration and Talent Committee met twice during 2021.

## MEMBERS AND ATTENDANCE AT MEETINGS

DIRECTOR	ATTENDANCE 2020	ATTENDANCE 2021
JUAN CARLOS CORTÉS SOLARI (CHAIRMAN)	2	2
CARLO SOLARI DONAGGIO	2	2
FELIPE DEL RÍO GOUDIE	2	1
SERGIO CARDONE SOLARI	2	2

NOTE: FELIPE DEL RIO JOINED THE COMPANY IN 2020, TO REPLACE JUAN PABLO DEL RIO.

# MANAGEMENT SENIOR EXECUTIVES

NAME	CHILEAN ID NUMBER	POSITION	PROFESSION	YEARS	GROUP DATE APPOINTMENT
GASTON BOTTAZZINI	22,923,569-9	CHIEF EXECUTIVE OFFICER	ECONOMIST	13	06-01-2018
ALEJANDRO GONZÁLEZ DALE	10,054,917-4	CORPORATE FINANCE MANAGER	BUSINESS ADMINISTRATOR	15	11-06-2006
GONZALO SMITH FERRER	9,959,968-5	CORPORATE MANAGER LEGAL AFFAIRS AND GOVERNANCE	ATTORNEY	6	12-16-2015
JORGE JOANNON ERRÁZURIZ	7,003,348-8	CORPORATE INTERNAL AUDIT MANAGER	INDUSTRIAL ENGINEER	7	08-01-2014
MARÍA FRANCISCA PRIETO ARROYO	11,833,668-2	CORPORATE TECHNOLOGY OF PERSONS	BUSINESS ADMINISTRATOR	10	09-01-2018
RODRIGO FAJARDO ZILLERUELO	7,649,739-7	COUNTRY MANAGER COLOMBIA	BUSINESS ADMINISTRATOR	27	02-09-2010
JUAN FERNANDO CORREA MALACHOWSKI	FOREIGNER	COUNTRY MANAGER PERU	INDUSTRIAL ENGINEER	18	01-01-2017
ALEJANDRO ARZE SAFIAN	12,232,048-0	CHIEF EXECUTIVE OFFICER HOME IMPROVEMENT	BUSINESS ADMINISTRATOR	24	03-01-2020
JUAN MANUEL MATHEU LOITEGUI	21,658,334-5	CHIEF EXECUTIVE OFFICER FALABELLA FINANCIERO	BUSINESS ADMINISTRATOR	12	06-01-2018
FERNANDO DE PEÑA IVER	7,556,207-1	CHIEF EXECUTIVE OFFICER MALL PLAZA	CIVIL ENGINEER	32	01-01-1990
ANDREA GONZALEZ BAYON	23,663,893-6	STRATEGY AND SUSTAINABILITY MANAGER	BUSINESS ADMINISTRATOR	4	12-01-2021
ASHISH GROVER	FOREIGNER	CORPORATE TECHNOLOGY	ENGINEER	4	01-01-2021
FRANCISCO IRARRÁZVAL MENA	12,854,914-5	CORPORATE MANAGER DEPARTMENT STORES	CIVIL ENGINEER	1	02-15-2021
JOHANN RAMBERG ARNILLAS	FOREIGNER	CHIEF EXECUTIVE OFFICER CORP. SUPERMARKETS	ECONOMIST	18	09-01-2018
RICARDO HEPP DE LOS RÍOS	7,617,431-8	CHIEF EXECUTIVE OFFICER FALABELLA INMOBILIARIO	BUSINESS ADMINISTRATOR	27	04-01-2009
BENOIT DE GRAVE*	14,705,241-3	CHIEF EXECUTIVE OFFICER FALABELLA.COM	BUSINESS ADMINISTRATOR	9	09-23-2019

\*NOTA: EL 17 DE ENERO DE 2022 SE INCORPORÓ COMO NUEVO GERENTE GENERAL DE FALABELLA.COM JAIME RAMÍREZ CASTRO.



## AS OF DECEMBER 31, 2021

No Executive or Director (who is not a member of the controlling group that is described below) individually owned more 0.5% of the Company.

Jointly they did not own more than 0.5% of the Company.

As of December 2021, nine of the senior executives are Chilean and seven are foreign while 14 are men and 2 are women.



## INCENTIVE PLANS

The Company provides employees with specific bonuses, that are in addition to fixed remuneration.

These bonuses are calculated on the basis of results and compliance with objectives set at the beginning of each period. Senior executives also participate in a long-term incentive plan associated With the parent company's share value. Further information on share-based payments can be found in Note 22 d) of the Company's financial statements as of December 2021.

## NUMBER OF MANAGERS

### By age range



### y seniority



# OWNERSHIP AND CONTROL

## CONTROLLING GROUP

The Company is controlled by groups of shareholders as follows. As of December 31, 2021, the Controlling Group owns 70.00% of the Company's share capital. This Controlling Group has a coordination agreement, in accordance with the shareholders' agreement signed on September 24, 2013. It contains limitations on freely disposing of shares.

Social, environmental and governance risks are managed by our Board of Directors.

AUGURI GROUP	CHILEAN ID NUMBER	NUMBER OF SHARES	%
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8	14,000,000	0.56%
<b>INVERSIONES AUGURI SpA.</b>	<b>78,907,330-9</b>	<b>37,533,331</b>	<b>1.50%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8		
SEBASTIAN ARISPE KARLEZI	15,636,728-1		
<b>LUCEC TRES SpA.</b>	<b>99,556,440-8</b>	<b>267,803,642</b>	<b>10.67%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
MARÍA CECILIA KARLEZI SOLARI	7,005,097-8		
SEBASTIAN ARISPE KARLEZI	15,636,728-1		

BETHIA	CHILEAN ID NUMBER	NUMBER OF SHARES	%
<b>BETHIA S.A.</b>	<b>78,591,370-1</b>	<b>225,532,394</b>	<b>8.99%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
LILIANA SOLARI FALABELLA	4,284,210-9		
CARLOS ALBERTO HELLER SOLARI	8,717,000-4		
ANDREA HELLER SOLARI	8,717,078-0		
PEDRO HELLER ANCAROLA	17,082,751-1		
ALBERTO HELLER ANCAROLA	18,637,628-5		
PAOLA BARRERA HELLER	15,960,799-2		
FELIPE ROSSI HELLER	18,637,490-8		
<b>INBET S.A.</b>	<b>85,487,000-9</b>	<b>2,678,697</b>	<b>0.11%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
LILIANA SOLARI FALABELLA	4,284,210-9		
CARLOS ALBERTO HELLER SOLARI	8,717,000-4		
ANDREA HELLER SOLARI	8,717,078-0		
PEDRO HELLER ANCAROLA	17,082,751-1		
ALBERTO HELLER ANCAROLA	18,637,628-5		
PAOLA BARRERA HELLER	15,960,799-2		
FELIPE ROSSI HELLER	18,637,490-8		



CORSO GROUP	CHILEAN ID NUMBER	NUMBER OF SHARES	%
JUAN CARLOS CORTÉS SOLARI	7,017,522-3	2,081,442	0.08%
TERESA MATILDE SOLARI FALABELLA	4,661,725-8	2,229,487	0.09%
MARÍA FRANCISCA CORTÉS SOLARI	7,017,523-1	2,082,186	0.08%
INVERSIONES MAPTER DOS LIMITADA	76,839,460-1	6,180,193	0.25%
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
TERESA MATILDE SOLARI FALABELLA	4,661,725-8		
JUAN CARLOS CORTÉS SOLARI	7,017,522-3		
MARÍA FRANCISCA CORTÉS SOLARI	7,017,523-1		
<b>INVERSIONES QUITAFAL LIMITADA</b>	<b>76,038,402-K</b>	<b>18,300,200</b>	<b>0.73%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
TERESA MATILDE SOLARI FALABELLA	4,661,725-8		
JUAN CARLOS CORTÉS SOLARI	7,017,522-3		
MARÍA FRANCISCA CORTÉS SOLARI	7,017,523-1		
<b>INVERSIONES DON ALBERTO CUATRO SpA.</b>	<b>99,552,470-8</b>	<b>151,079,494</b>	<b>6.02%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
TERESA MATILDE SOLARI FALABELLA	4,661,725-8		
JUAN CARLOS CORTÉS SOLARI	7,017,522-3		
MARÍA FRANCISCA CORTÉS SOLARI	7,017,523-1		
<b>MAPCOR CUATRO SpA.</b>	<b>99,556,480-7</b>	<b>45,000,000</b>	<b>1.79%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
TERESA MATILDE SOLARI FALABELLA	4,661,725-8		
JUAN CARLOS CORTÉS SOLARI	7,017,522-3		
MARÍA FRANCISCA CORTÉS SOLARI	7,017,523-1		
<b>MAPCOR CUATRO ALFA SpA.</b>	<b>77,112,738-K</b>	<b>63,247,346</b>	<b>2.52%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
TERESA MATILDE SOLARI FALABELLA	4,661,725-8		
JUAN CARLOS CORTÉS SOLARI	7,017,522-3		
MARÍA FRANCISCA CORTÉS SOLARI	7,017,523-1		

SAN VITTO GROUP	CHILEAN ID NUMBER	NUMBER OF SHARES	%
<b>INVERSIONES SAN VITTO LIMITADA</b>	<b>77,945,970-5</b>	<b>243,698,146</b>	<b>9.71%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
PIERO SOLARI DONAGGIO	9,585,725-6		
SANDRO SOLARI DONAGGIO	9,585,729-9		
CARLO SOLARI DONAGGIO	9,585,749-3		
<b>ASESORÍAS E INVERSIONES BRUNELLO LIMITADA</b>	<b>78,907,380-5</b>	<b>8,542,268</b>	<b>0.34%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
PIERO SOLARI DONAGGIO	9,585,725-6		
SANDRO SOLARI DONAGGIO	9,585,729-9		
CARLO SOLARI DONAGGIO	9,585,749-3		
<b>INVERSIONES BRUNELLO DOS LIMITADA</b>	<b>76,265,839-9</b>	<b>310,000</b>	<b>0.01%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
PIERO SOLARI DONAGGIO	9,585,725-6		
SANDRO SOLARI DONAGGIO	9,585,729-9		
CARLO SOLARI DONAGGIO	9,585,749-3		
<b>ASESORÍAS E INVERSIONES BAROLO LIMITADA</b>	<b>78,907,350-3</b>	<b>8,852,288</b>	<b>0.35%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
PIERO SOLARI DONAGGIO	9,585,725-6		
SANDRO SOLARI DONAGGIO	9,585,729-9		
CARLO SOLARI DONAGGIO	9,585,749-3		
<b>ASESORÍAS E INVERSIONES SANGIOVESE LIMITADA</b>	<b>78,907,390-2</b>	<b>8,852,248</b>	<b>0.35%</b>
THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:			
PIERO SOLARI DONAGGIO	9,585,725-6		
SANDRO SOLARI DONAGGIO	9,585,729-9		
CARLO SOLARI DONAGGIO	9,585,749-3		
<b>SANDRO SOLARI DONAGGIO</b>	<b>9,585,729-9</b>	<b>360,000</b>	<b>0.01%</b>

LIGURIA GROUP	CHILEAN ID NUMBER	NUMBER OF SHARES	%
<b>INVERSIONES LOS OLIVOS SpA.</b>	<b>76,360,576-0</b>	<b>196,328,581</b>	<b>7.83%</b>

THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JUAN CÚNEO SOLARI	3,066,418-3
PAOLA CÚNEO QUEIROLO	8,506,868-7
GIORGIANNA CÚNEO QUEIROLO	9,667,948-3

<b>INVERSIONES SAN LORENZO SpA.</b>	<b>77,486,835-6</b>	<b>9,000,000</b>	<b>0.36%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JUAN CÚNEO SOLARI	3,066,418-3
PAOLA CÚNEO QUEIROLO	8,506,868-7
GIORGIANNA CÚNEO QUEIROLO	9,667,948-3

<b>INVERSIONES SANTA MARGARITA SpA.</b>	<b>77,486,834-8</b>	<b>9,000,000</b>	<b>0.36%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JUAN CÚNEO SOLARI	3,066,418-3
PAOLA CÚNEO QUEIROLO	8,506,868-7

GIORGIANNA CÚNEO QUEIROLO	9,667,948-3
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AMALFI GROUP	CHILEAN ID NUMBER	NUMBER OF SHARES	%
<b>IMPORTADORA Y COMERCIALIZADORA AMALFI SpA.</b>	<b>87,743,700-0</b>	<b>45,542,102</b>	<b>1.82%</b>

THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

SERGIO CARDONE SOLARI	5,082,229-K
INÉS FANTUZZI MUTINELLI	6,066,811-6
MACARENA CARDONE ARMENDARIZ	10,091,903-6
MATÍAS CARDONE ARMENDARIZ	10,091,901-K
VALENTINA CARDONE ARMENDARIZ	15,642,572-9
JOSEFINA CARDONE MATTE	17,406,681-7
FRANCISCO DE PABLO FANTUZZI	12,265,592-K
CRISTIAN DE PABLO FANTUZZI	12,585,617-9
NICOLAS DE PABLO FANTUZZI	13,550,768-7

<b>INVERSIONES VIETRI SpA.</b>	<b>76,182,636-0</b>	<b>10,899,037</b>	<b>0.43%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

SERGIO CARDONE SOLARI	5,082,229-K
INÉS FANTUZZI MUTINELLI	6,066,811-6
MACARENA CARDONE ARMENDARIZ	10,091,903-6
MATÍAS CARDONE ARMENDARIZ	10,091,901-K
VALENTINA CARDONE ARMENDARIZ	15,642,572-9
JOSEFINA CARDONE MATTE	17,406,681-7
FRANCISCO DE PABLO FANTUZZI	12,265,592-K
CRISTIAN DE PABLO FANTUZZI	12,585,617-9
NICOLAS DE PABLO FANTUZZI	13,550,768-7

DERSA GROUP	CHILEAN ID NUMBER	NUMBER OF SHARES	%
<b>DERSA SpA.</b>	<b>95,999,000-K</b>	<b>136,444,501</b>	<b>5.44%</b>

THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6
BÁRBARA DEL RÍO GOUDIE	4,778,798-K
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
FELIPE DEL RÍO GOUDIE	5,851,869-7
IGNACIO DEL RÍO GOUDIE	6,921,717-6
SEBASTIAN DEL RÍO GOUDIE	6,921,716-8
CAROLINA DEL RÍO GOUDIE	6,888,500-0

<b>DT CARRERA SpA.</b>	<b>76,338,127-7</b>	<b>35,877,447</b>	<b>1.43%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

FELIPE DEL RÍO GOUDIE	5,851,869-7
MARIANA DE JESÚS ARTEAGA VIAL	6,695,852-3
LUIS FELIPE DEL RÍO ARTEAGA	13,234,925-8
ANDRÉS ANTONIO DEL RÍO ARTEAGA	14,118,360-5
MARTÍN DEL RÍO ARTEAGA	15,642,668-7
JAVIER DEL RÍO ARTEAGA	16,605,546-6
JOSÉ PABLO DEL RÍO ARTEAGA	17,703,172-0
MARIANA TERESITA CARMEN DEL RÍO ARTEAGA	18,641,820-4

<b>QUILICURA S.A.</b>	<b>76,338,077-7</b>	<b>22,415,828</b>	<b>0.89%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6
BÁRBARA DEL RÍO GOUDIE	4,778,798-K
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
FELIPE DEL RÍO GOUDIE	5,851,869-7
IGNACIO DEL RÍO GOUDIE	6,921,717-6
SEBASTIAN DEL RÍO GOUDIE	6,921,716-8
CAROLINA DEL RÍO GOUDIE	6,888,500-0

<b>EL ROQUERIO S.A.,</b>	<b>76,338,125-0</b>	<b>22,415,828</b>	<b>0.89%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6
BÁRBARA DEL RÍO GOUDIE	4,778,798-K
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
FELIPE DEL RÍO GOUDIE	5,851,869-7
IGNACIO DEL RÍO GOUDIE	6,921,717-6
SEBASTIAN DEL RÍO GOUDIE	6,921,716-8
CAROLINA DEL RÍO GOUDIE	6,888,500-0

<b>DT D Y D SpA.</b>	<b>76,338,126-9</b>	<b>34,105,996</b>	<b>1.36%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
PATRICIA EDWARDS BRAUN	5,711,271-9
ELISA DEL RÍO EDWARDS	12,628,617-1
DIEGO DEL RÍO EDWARDS	13,234,004-8
ANA DEL RÍO EDWARDS	13,435,488-7
PEDRO DEL RÍO EDWARDS	15,382,612-9
SARA DEL RÍO EDWARDS	15,641,769-6
PAULA DEL RÍO EDWARDS	16,371,405-1

<b>BFD S.A.</b>	<b>76,338,129-3</b>	<b>22,415,828</b>	<b>0.89%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6
BÁRBARA DEL RÍO GOUDIE	4,778,798-K
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
FELIPE DEL RÍO GOUDIE	5,851,869-7
IGNACIO DEL RÍO GOUDIE	6,921,717-6
SEBASTIAN DEL RÍO GOUDIE	6,921,716-8
CAROLINA DEL RÍO GOUDIE	6,888,500-0

<b>DT PEÑUELAS SpA.</b>	<b>76,338,177-3</b>	<b>33,784,036</b>	<b>1.35%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

CAROLINA DEL RÍO GOUDIE	6,888,500-0
VICTOR PUCCI LABATUT	6,474,224-8
VICTOR PUCCI DEL RÍO	15,643,671-2
PABLO PUCCI DEL RÍO	15,637,474-1
RODRIGO PUCCI DEL RÍO	16,371,133-8
FELIPE PUCCI DEL RÍO	18,392,648-9

<b>INVERSIONES TORCA LIMITADA</b>	<b>79,875,040-2</b>	<b>723,797</b>	<b>0.03%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

IGNACIO DEL RÍO GOUDIE	6,921,717-6
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<b>INVERSIONES VITACURA S.A.</b>	<b>88,494,700-6</b>	<b>5,376,695</b>	<b>0.21%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6
BÁRBARA DEL RÍO GOUDIE	4,778,798-K
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
FELIPE DEL RÍO GOUDIE	5,851,869-7
IGNACIO DEL RÍO GOUDIE	6,921,717-6
SEBASTIAN DEL RÍO GOUDIE	6,921,716-8
CAROLINA DEL RÍO GOUDIE	6,888,500-0

<b>INVERSIONES AUSTRAL LIMITADA</b>	<b>94,309,000-9</b>	<b>14,255,119</b>	<b>0.57%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6
BÁRBARA DEL RÍO GOUDIE	4,778,798-K
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
FELIPE DEL RÍO GOUDIE	5,851,869-7
IGNACIO DEL RÍO GOUDIE	6,921,717-6
SEBASTIAN DEL RÍO GOUDIE	6,921,716-8
CAROLINA DEL RÍO GOUDIE	6,888,500-0

<b>INPESCA S.A.</b>	<b>79,933,960-9</b>	<b>49,343,681</b>	<b>1.97%</b>
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THIS COMPANY IS CONTROLLED BY THE FOLLOWING INDIVIDUALS:

JOSÉ LUIS DEL RÍO GOUDIE	4,773,832-6
BÁRBARA DEL RÍO GOUDIE	4,778,798-K
JUAN PABLO DEL RÍO GOUDIE	5,898,685-2
FELIPE DEL RÍO GOUDIE	5,851,869-7
IGNACIO DEL RÍO GOUDIE	6,921,717-6
SEBASTIAN DEL RÍO GOUDIE	6,921,716-8
CAROLINA DEL RÍO GOUDIE	6,888,500-0

<b>TOTAL CONTROLLERS</b>	<b>1,756,291,838</b>	<b>70.00%</b>
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## EQUITY

As of December 31, 2021

the Company's equity was divided into

**2,508,844,629**

of subscribed and paid shares as of that date of equal value belonging to a single series, **with 2,326 registered shareholders.**



### 12 Largest Shareholders

NAME	CHILEAN ID NUMBER	SHARES	%
LUCEC TRES SpA.	99,556,440-8	267,803,642	10.67%
INVERSIONES SAN VITTO LTDA	77,945,970-5	243,698,146	9.71%
BETHIA S.A.	78,591,370-1	225,532,394	8.99%
INVERSIONES LOS OLIVOS SpA.	76,360,576-0	196,328,581	7.83%
BANCO DE CHILE ON BEHALF OF NON-RESIDENT THIRD PARTIES	97,004,000-5	157,597,914	6.28%
INVERSIONES DON ALBERTO CUATRO SpA.	99,552,470-8	151,079,494	6.02%
BANCO DE CHILE ON BEHALF OF STATE STREET	97,004,000-5	139,551,119	5.56%
DERSA S.A.	95,999,000-K	136,444,501	5.44%
BANCO SANTANDER ON BEHALF OF FOREIGN INVESTORS	97,036,000-K	99,842,325	3.98%
MAPCOR CUATRO ALFA SpA.	77,112,738-K,	63,247,346	2.52%
BANCO DE CHILE ON BEHALF OF CITI NA NEW YORK CLIENTS	97,004,000-5	52,093,317	2.08%
INPESCA S.A.	79,933,960-9	49,343,681	1.97%

## CHANGES IN OWNERSHIP

Banco de Chile on behalf of State Street decreased its shareholding from 8.32% to 5.56%. During the year, there were no other changes that represent an interest of over 1%.

## DIVIDEND POLICY

The Annual General Shareholders' Meeting has approved our dividend policy to distribute at least 30% of net distributable income each year.

The dividends distributed during 2015, 2016, 2017, 2018, 2019, 2020 and 2021 were as follows

:



	CH\$/SHARE
<b>FINAL DIVIDEND N° 36</b>	
PAID IN MAY 2015	47
<b>INTERIM DIVIDEND N° 37</b>	
PAID IN OCTOBER 2015	26
<b>FINAL DIVIDEND N° 38</b>	
PAID IN MAY DE 2016	54
<b>INTERIM DIVIDEND N° 39</b>	
PAID IN NOVEMBER 2016	26
<b>FINAL DIVIDEND N° 40</b>	
PAID IN MAY 2017	54
<b>INTERIM DIVIDEND N° 41</b>	
PAID IN NOVEMBER 2017	26
<b>FINAL DIVIDEND N° 42</b>	
PAID IN MAY 2018	54
<b>INTERIM DIVIDEND N°43</b>	
PAID IN JANUARY 2019	26
<b>FINAL DIVIDEND N°44</b>	
PAID IN MAY 2019	50
<b>INTERIM DIVIDEND N°45</b>	
PAID IN JANUARY 2020	17
<b>FINAL DIVIDEND N°46</b>	
PAID IN MAY 2020	19
<b>FINAL DIVIDEND N°47</b>	
PAID IN MAY 2021	5
<b>INTERIM DIVIDEND N°48</b>	
PAID IN SEPTEMBER 2021	30



## SUSTAINABILITY IN OUR GOVERNANCE

Our company has a governance body that continuously manages the economic, social and environmental risks related to our business.

This is the Board of Directors, which is composed of nine members who serve for three years from the date of election and may be re-elected indefinitely. Falabella's Chief Executive Officer reports to the Board, and the corporate managers of each business report to the CEO.

Falabella has three areas of risk management and governance for economic, social and environmental decision-making:

- The Board of Directors manages risks in accordance with the Risk Management and Control Policy, and the results are presented to the Board of Directors at least once a year.

- Specifically, the Board of Directors meets every six months with each business unit, where this meeting is attended by the corresponding Chief Executive Officer and the Corporate Internal Audit Manager. The purpose is to ensure that risk management processes are functioning correctly and it addresses risk detection, categorization and monitoring.

- Finally, each business unit has a Sustainability Committee, which is composed of a member of its Board of Directors, its Chief Executive Officer, managers of the departments involved in business strategy and managers responsible for sustainability projects. The purpose of this Committee is to review compliance with the guidelines issued by the Board of Directors, approve strategies and review progress.

# Corporate Information





# CORPORATE INFORMATION COMPANY IDENTIFICATION

Falabella S.A. is a publicly held corporation registered on the Securities Registry of the Chilean Financial Market Commission under number 582. Its domicile and its headquarters address is 1404 Catedral, Santiago, Chile, telephone +56 2 2380 2000, fax 223802077, PO Box 1737, web site: [www.falabella.com](http://www.falabella.com), e-mail: [inversionistas@falabella.cl](mailto:inversionistas@falabella.cl). Its Chilean identification number is 90.749.000-9.

Falabella S.A. was formed as "Sociedad Anónima Comercial Industrial Falabella SACIF", by public deed granted on March 19, 1937, before Santiago Notary Mr. Jorge Gaete Rojas, and was authorized and declared legally constituted by Supreme Decree Number 1,424 dated April 14, 1937, having registered the statutes and this Supreme Decree on pages 1,181 and 1,200 under the numbers 400 and 401 of the Commercial Register for 1937, at the Santiago Property Registrar.

These Statutes and Supreme Decree were published in the Official Journal on April 27, 1937, and in the Santiago version of La Nación newspaper on April 27, 29 and 30 and May 3, 1937.

During the years since its incorporation, the bylaws have undergone several amendments, which included changing its corporate name to

"S.A.C.I. Falabella" by public deed dated December 23, 1970, and subsequently to "Falabella S.A.", this being its current corporate name, agreed at an Extraordinary Shareholders' Meeting held on April 23, 2019, whose minutes were reduced to public deed on May 2, 2019 before the Santiago notary Mr. Francisco Leiva Carvajal, notary public of the Second Notary Office of Santiago. An extract of this deed was published in Official Journal 42,346 dated May 6, 2019 and registered on page 34,034, number 17,064 of the Commercial Register of the Santiago Property Registrar in 2019.

The latest Company amendment consists of a capital decrease because on August 20, 2021, three years had elapsed since the Extraordinary

Shareholders' Meeting of Falabella S.A. that approved its latest capital increase on August 20, 2018. This amendment is recorded in a public deed dated October 7, 2021, granted at the Santiago Notary Office of Mr. Francisco Leiva Carvajal, under the number 86,204-2021. This amendment was noted in the margin on page 1,181 number 400 of the Commercial Registry of the Real Estate Registry of Santiago of 1937, dated October 15, 2021, and a copy of the records was sent to the National Archive.





## THE COMPANY'S PURPOSE

- 1 To implement and operate, directly or through third parties, in the country or abroad, any kind of commercial establishments, stores, warehouses or supermarkets, intended for the retail trade of any kind of products or services that include clothing, raw materials, fabrics, ready-made clothing, garments, ornaments and accessories, any kind of hardware products, household goods, household equipment, electrical items, electronic items, radios, receivers, televisions, computers, kitchens, washing machines and anything of a similar nature, and in general any kind of products and services suitable for retail marketing in large stores, warehouses and supermarkets.
- 2 To implement and operate, directly or through third parties, in the country or abroad, workshops or factories that produce articles to be sold.
- 3 To purchase and sell, import, export and generally market the aforementioned products and services.
- 4 To organize, commission, develop and manage, in the country or abroad, by itself or with companies where it has an interest, systems that promote, grant credit or finance retail sales of all the articles, merchandise, products and services being marketed.
- 5 To operate, directly or through third parties, in the country or abroad, any kind of real estate business.





## INSURANCE

Falabella and its subsidiaries have insurance policies with first-class insurance companies in the insurance market that reasonably cover the risks of any loss, deterioration, partial or total destruction to which their assets and property may be exposed, including buildings, inventories, facilities, vehicles, machinery, storage and transportation of products for sale.

These insured risks have expressly included fire, strikes, looting, popular uprisings and also natural catastrophic risks, such as earthquakes and tsunamis. The construction all-risk policy reasonably covers

the risks of enabling works, construction, maintenance, and other construction risks. The physical property policy covers the risks of loss of profits at various locations, through an additional policy for damages due to stoppages. There are also policies that reasonably cover other operational risks, such as third-party civil liability, cyber-security and others related to the banking sector.



## TRADEMARKS AND PATENTS

The Company has registered a large number of the brands it sells both in Chile and abroad. The Company uses the services of the law firm Silva to protect its brands. Moreover, the subsidiary Plaza S.A. uses the services of the law firm Porzio, Rios, Garcia. The main brands owned and registered by Falabella and its subsidiaries include: Falabella, Sodimac, Homecenter, Homecenter Sodimac, Sodimac Constructor, Imperial, Maestro, Homy, Tottus, Precio Uno, CMR, Banco Falabella, Viajes Falabella, Seguros Falabella, FPay, Mallplaza, Open Plaza, Linio, Fazil, Sybilla, Basement, Blue, Florencia, Harris & Frank, Holley, Mica, Qfeel, Scoop, Stefano Cocci, Textil Viña, Americanino, Newport, Apology, University Club, Coniglio, Denimlab, Yamp, Doo, Eleven, Roberta Allen, Bearcliff, Dröm, Fratta, Click & Collect, Home Collection, Bauker, Kölor Mr. Beef, Recco, Ubermann, Wurden, Ozom, Dear Santa, Klein, Topex, Redline, Autostyle, Halux, Dairu, Fixser, Volker, Klimber, Hölztek, Karson, Ergo, Do It, Humboldt, Petizoos y Sensi D'Acqua and Murana.



## REGULATORY FRAMEWORK

Falabella S.A. is a publicly-held corporation and is subject to Law 18,046 on Corporations, Law 18,045 on the Stock Market and Regulations issued by the Financial Market Commission and other legislation. Depending on their business, Falabella S.A. subsidiaries are subject to Consumer Protection Law, General Banking Law, Regulations issued by the Financial Market Commission and other legislation. Finally, the business conducted by subsidiaries in countries other than Chile is governed by the regulations in such jurisdictions.



## RISKS

Falabella S.A. and its subsidiaries are exposed to risks that could adversely affect its business, operations, assets, performance and investments.

The Company has introduced various measures, policies and procedures to identify, manage and mitigate the risks facing its business.

Accordingly, it has developed a model with three lines of defense. Business units and those responsible for each process are responsible for the first line. Senior management and the risk departments are responsible for the second line, who evaluate and provide risk management assistance. Finally, internal audit is responsible for the third line, whose objective is to verify, independently from management, that the control environment is adequate, especially with regard to the risks detected and the weaknesses in how they are managed, to ensure that critical risks are being managed correctly.

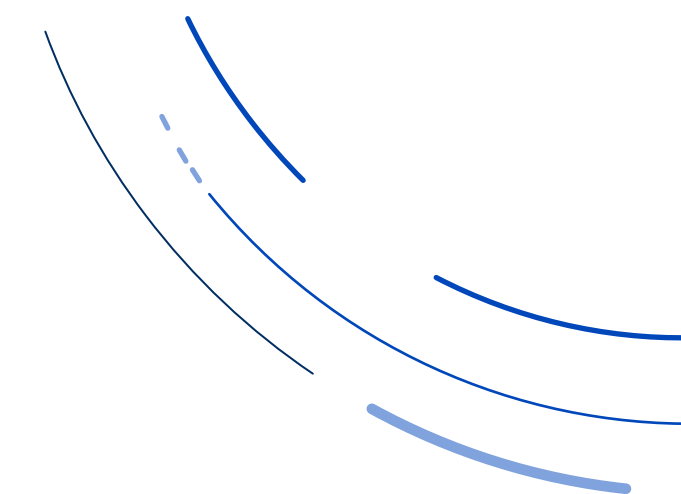
Falabella S.A. has a Risk Management and Control Policy and an Internal Audit Policy. Both policies apply to its subsidiaries, who can issue additional policies and guidelines, provided they do not contradict or conflict with the aforementioned policies. Falabella S.A. has risk committees that meet

quarterly, where the CEO's direct reports (functions and businesses) present to the CEO how they are managing their risks. Many Falabella S.A. business units have risk committees, whose purpose is to analyze potential risks to their respective businesses. These committees meet regularly and their members comprise senior executives from every business, including the respective CEO and in some cases directors.

The directors of Falabella S.A. and its principal business units also analyze potential risks at Board meetings, at Director's Committee meetings and at Audit Committee meetings at specific subsidiaries.



## Falabella S.A. has a Risk Management and Control Policy and an Internal Audit Policy.



OPERATIONAL RISK

## We are exposed to the risk of harm to people and physical assets

Our business requires operating numerous physical facilities such as stores, shopping centers, distribution centers, call centers, offices, and other facilities. These facilities, goods and assets are subject to events that could impair their operability, such as fires, floods, earthquakes and other natural disasters or harmful events. Some of these events and their effects can potentially be controlled or contained. Damage to our facilities could temporarily or permanently disable them, which could result in

financial losses, depending on the scope of the event and the coverage of our insurance policies. Harm to people within our facilities, including customers, employees, suppliers, contractors or visitors, could have legal, financial or reputational consequences for the Company and its subsidiaries.

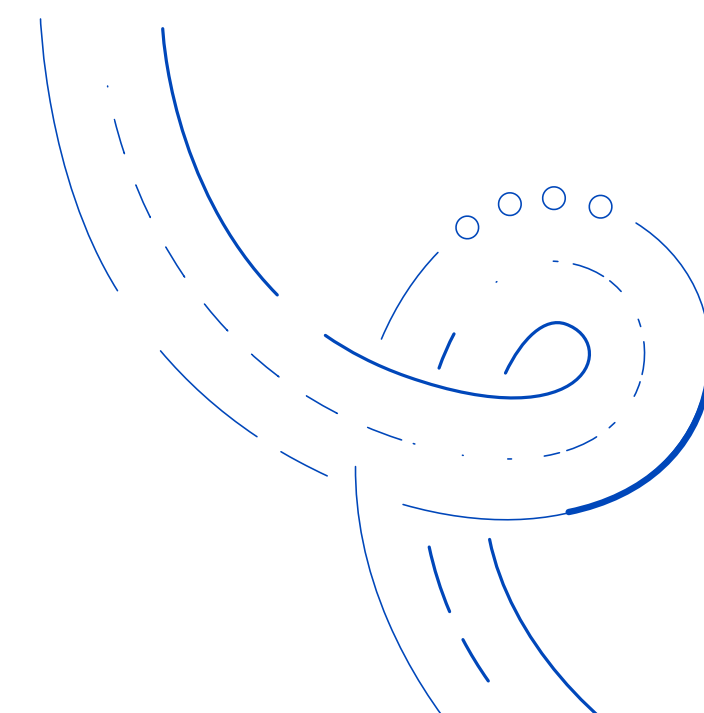


## We face increasing and disruptive competition in our markets

We operate in highly competitive businesses, where competition could intensify in the future. A potential failure to compete against current or future competitors could result in lost market share, lower revenue, lower margins, or in an extreme cases the obsolescence of our business model or value proposition.

## We are exposed to various risks as a result of our international businesses

Our financial position and results of operations depend on the state of the economy in each country, which is impacted by factors such as economic and other policies imposed by governments, inflation rates and the mechanisms used to combat inflation, changes in foreign currency exchange rates, changes in customs tariff policies and other geopolitical factors. Adverse changes in these factors could impact us, our customers and our suppliers.





## The commercial sector is sensitive to economic cycles

Our revenue is subject to economic cycles. Consumer behavior is affected by factors such as their perception of economic performance, inflation rate, interest rate, exchange rate, unemployment and geopolitical factors. Changes to these factors may affect the purchasing and borrowing behavior of our customers, which could negatively impact our revenue and profitability.

## We are exposed to persistent inventory risk

We must maintain sufficient inventory to successfully operate our businesses and avoid both inventory stock-outs and excesses. Generally, our suppliers require significant advance notice to fulfill purchase orders. Therefore, we have to issue purchase orders long before these products will be sold, so it is vitally important that we accurately forecast future demand for a product, estimate lead times, and plan our inventory to ensure that inventory levels are appropriate. Weather and seasonality are factors that impact the performance of various business units. Customers purchase products to meet their needs for each season and we believe this tendency will continue in the future. Preparation for peak seasons requires us to increase inventories to above average levels. Geopolitical,

demographic, socioeconomic and other global, regional or local events could affect the supply of products and the supply chain, which would delay deliveries by our suppliers. Any unforeseen effects on demand, errors in projections or supplier delays may require us to introduce sales measures that mitigate these situations, which may negatively impact our performance.

## Our relationship with suppliers exposes us to several risks

We have suppliers of key products and services for our business. If our suppliers cease to sell or license products, content, components or services on acceptable terms, or delivery delays arise as a result of suppliers going bankrupt due to poor economic conditions, natural disasters, international trade disputes, pandemics, epidemics or other reasons, we may not be able to source alternatives from new suppliers in a timely, efficient manner or on acceptable terms. Furthermore, if our suppliers breach laws, regulations, our codes, or implement practices considered unethical, unsafe, or hazardous to the environment or local communities, then they could damage our reputation, limit our growth and negatively affect our performance.

## We are increasingly dependent on e-commerce growth across the region

E-commerce in Latin America is in full swing. An increasing proportion of our revenue depends on Latin American consumers using the Internet and our digital products. This requires a suitable telecommunications infrastructure for each market.

## We depend on rapidly identifying and responding to the preferences of current and potential customers

We develop customer relationships by rapidly identifying and appropriately responding to their preferences and buying patterns. Otherwise, this would impact the demand for our products, our inventories, market share and business growth.

### INFORMATION TECHNOLOGY AND SECURITY RISKS

## Technology network damage, information loss or corruption, cyber-attacks or security breaches may result in losing operational continuity

All our businesses use information systems and technologies for their operational processes, which are located either in our facilities or those of suppliers. A system failure could interrupt some of these processes, which could affect our businesses.

We are also exposed to the risk that third parties may attempt to breach our systems, or the systems of our technology providers, to gain access to confidential company, customer or supplier information. A security breach in the information security systems could severely damage our reputation and impact future revenue.

## We are exposed to technological obsolescence

The significant speed of technological change is constantly impacting our systems and their supporting infrastructure. Obsolescence management requires promptly introducing new tools and adapting to

technological changes and new industry standards. Otherwise, the company's digital transformation processes and customer services could be impacted.

**COMPLIANCE RISKS**

## We are exposed to changes in the legal regulations in each country

How we conduct our business is determined by the legal and regulatory frameworks that vary from country to country. These frameworks may change in the future, which may impact or restrict our business models, increase costs and affect profitability and viability.

Our businesses could suffer legal, regulatory and reputational consequences if crime prevention, antitrust, environmental, consumer rights or personal data regulations are breached. They could be sanctioned as a result of investigations by the corresponding regulators. These contingencies are not predictable and could have a negative impact on our performance, the Company's reputation, and result in higher than estimated costs.



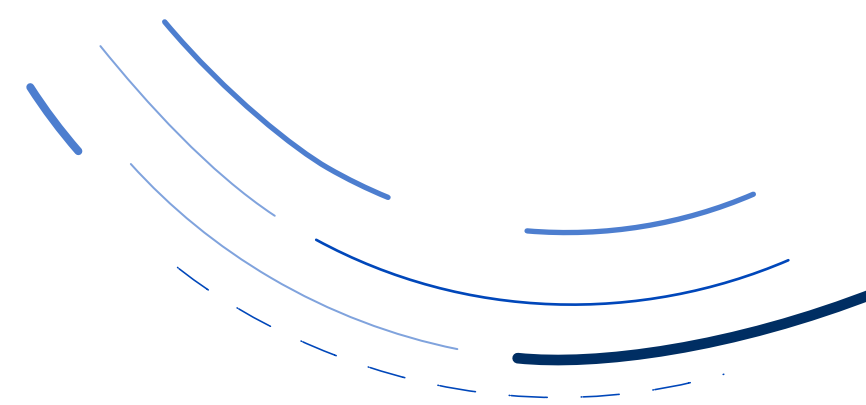
**PEOPLE RISKS**

## Our growth depends on attracting, developing and retaining the best talented people

We must have highly qualified and committed people in every department, in order to meet our customers' expectations. Our talent management can be affected by external factors, as there is increasing competition for digital talent, potential legislative changes that may affect salaries and working hours, demographic changes, unexpected movements in the employment rate, and other factors.

## Our business requires a minimum volume of people

Political, demographic, socioeconomic and health events, such as pandemics, could affect the number of people required by our businesses. This will affect service availability and quality and the profitability of businesses that require many people.



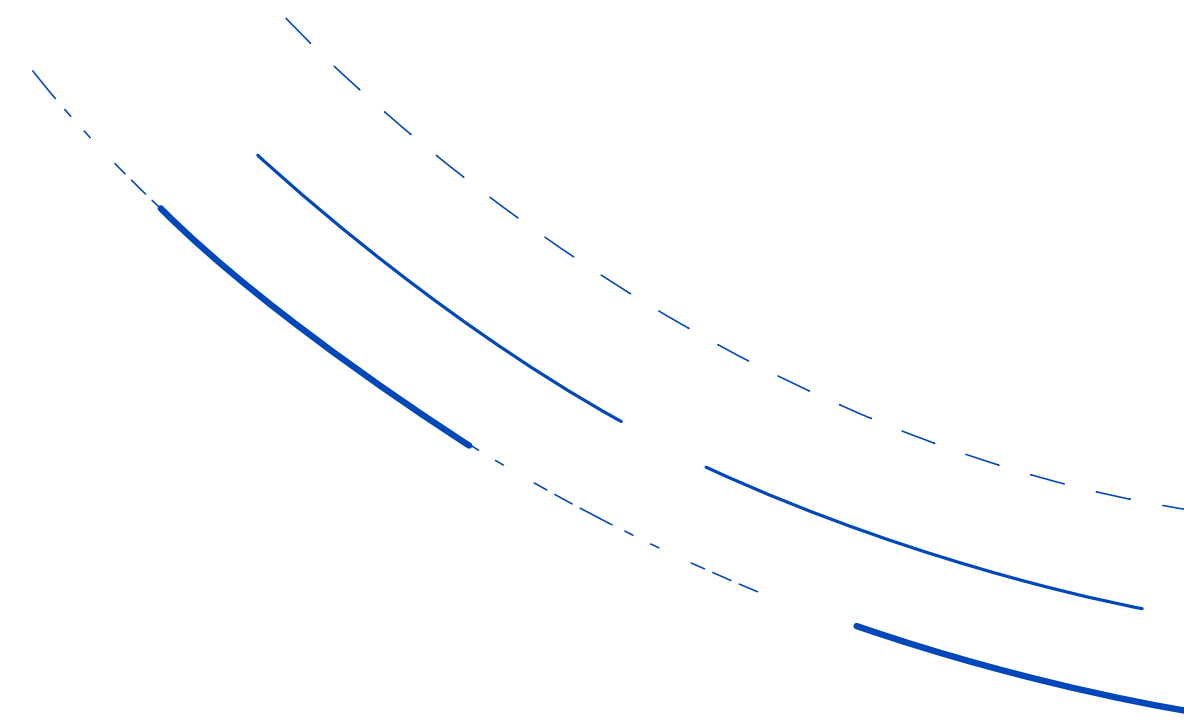
**FINANCIAL RISKS**

**Exchange rate risks**

# Fluctuations in foreign currencies could have a significant impact on our business

The Chilean peso and other national currencies have been subject to great devaluations and appreciations in the past, and could have significant fluctuations in the future. Many of the products we sell are imported and denominated in foreign currencies, mainly the US dollar, which exposes us to foreign exchange risk.

Fluctuations in the exchange rates of currencies with respect to the Chilean peso can affect the value of our foreign net investments.



**Inflation risks**

# Rising inflation may increase our operating costs

Global, regional and local inflationary pressures could have a negative impact on our profitability.

**Interest rate risks**

# Rising interest rates could negatively impact our financial costs

Interest rate risk is the risk of losses caused by adverse changes in market interest rates, which could be caused by global, regional or local political or economic events that negatively affect our costs.

**Credit risks**

Our financial businesses may be affected by a deterioration in the credit quality of our portfolio, resulting in an increase in delinquency and charge-offs indicators and increased impairment provisions, which would negatively impact our financial performance.

Credit risk is the risk of losses caused by counter-parties failing to meet their contractual obligations (default risk). Our credit business provides consumer loans to individuals to acquire consumer goods and services, mortgage loans to acquire residential real estate and automobile loans to acquire vehicles. It also provides loans to legal entities for their purchases, which involves our corporate sales teams. Our real estate business leases property to tenants who may delay their lease payments. Delinquency ratios can be affected by exogenous factors, such as macroeconomic, geopolitical and

social factors that go beyond the strategic decisions and risk management practices of the business. Therefore, we cannot ensure that these ratios will not increase, which may result in additional impairment provisions that will adversely affect our financial performance.

**Liquidity risks**

A scarcity of funds in the market could cause an increase in our financing costs.

Liquidity risk is the risk of a temporary gap between cash receipts and payments, which could be caused by global, regional or local political or economic events that cause a sudden or unexpected shortage of funds at our businesses, which will increase the costs required to maintain business continuity.







## AWARDS AND RECOGNITION

### DOW JONES SUSTAINABILITY INDEX

Falabella was the only Chilean company selected to join the Dow Jones Sustainability World Index (DJSI World), which unites leading international listed companies by their sustainability performance. The LGBT+ and Aliad@s Community was launched across the region and the “Mujeres Conectadas” (Connected Women) network, which are both aligned with our commitment to inclusion and diversity. The former promotes inclusion and sexual

diversity, and protects employee dignity, while the latter promotes women in leadership positions. The Company has also encouraged local community development, through its social investment and community engagement programs that focus on education and entrepreneurship.

#### FALABELLA

## Fifth in the global ranking for the retail category

and in the top 2%

The only Chilean company included **in four sustainability indices: : World, Emerging Markets, MILA and Chile.**





## FALABELLA RETAIL



CHILE

- Second Best Place to Work for Women in the Great Place To Work survey.
- The fourth best company to work for in Chile according to CompuTrabajo Chile and the best in the retail sector.
- Awarded the "Most Innovative Retailer" by America Retail and the Santiago Chamber of Commerce.
- Consumer Loyalty Award in Chile, awarded by ALCO for the sixth time.
- Merco 2021: Sixth place in the best Corporate Reputation in Chile and first in the retail category.
- Eikon 2021 Award for our Corporate Communication Campaign in the Sustainability Programs with Suppliers category. - US Green Business Council Leadership Award - Latin America (international award based on the sustainability of our buildings).



PERU

- Second place in the Peruvian retail category in the 17th Merco Talento ranking.



COLOMBIA

- Colombian Carbon Neutral Certification for the third consecutive year.
- Falabella Colombia won a Gold Effie in the "Crisis Response/Directional Change" category with the agency Leo Burnett and the 3,362 falabella.com campaign.
- Bronze award for Creativity in Commerce for Falabella.com Colombia with the Aliado Emprendedor campaign and finalists in Creative Operational Transformation.
- Nominated for portfolio awards in the environmental category.



FALABELLA

## Second Best Place to Work for Women

in the Great Place To Work survey



FALABELLA

## Best place to work in Chile in the retail sector

according to CompuTrabajo Chile



## HOME IMPROVEMENT



- Sodimac received the Excellence Seal from the Ministry of the Environment's HuellaChile program for the third consecutive year, in recognition of its measures to reduce its greenhouse gas (GHG) emissions. It is the only retail company to receive the highest distinction from HuellaChile, which is a voluntary program that encourages public and private organizations to measure, manage and report their GHG emissions.
- Sodimac Chile received the "Giro Limpio" certification from the Energy Sustainability Agency for the second consecutive year. This rewards manufacturing companies that transport at least 50% of their cargo using trucks with the Giro Limpio seal, which is awarded to carriers that are committed to energy efficiency and reducing their emissions. The company encourages its carriers to join this program. Giro Limpio helps carriers to reduce their emissions by improving driving practices, improving access to technological replacement and introducing other initiatives.
- Sodimac consolidated its position as one of the two brands most trusted by Chileans, once again taking second place after Firefighters in the I-CREO study.
- Sodimac ranked in first place among the most reputable household retailers in the country, and was thirteenth in the overall ranking prepared annually by the Corporate Reputation Business Monitor (Merco), which rewards the one hundred most respected companies in Chile.
- First place in the Merco Corporate Governance and Responsibility ranking within the retail sector and seventh place overall.
- Fourth place in "Best Place to Work in Chile for Women" and twelfth place in "Best Place to Work in Chile 2020" in the International Great Place to Work (GPTW) survey, in the category for organizations with over 1,000 employees.
- Sodimac ranked first in the retail sector in the 2021 Corporate Reputation Study by Ipsos and INC Consultores (formerly Hill & Knowlton) and eleventh place overall in the 100 companies in Chile category.
- Sodimac is the top brand associated with corporate volunteering: Sodimac ranked in first place for the third consecutive year in the 2021 National Survey on Volunteering and Solidarity, among the brands associated with corporate volunteering prepared by Trascender Foundation and Criteria.
- First place in the Home Improvement sector in the Most Innovative Companies in Chile 2021 ranking, conducted by the ESE Business School, in partnership with the newspaper El Mercurio and the consulting firm MIC Innovation.
- First place in the retail sector in the Cadem Citizen Brands ranking.
- First place in the Chile 3D ranking as a Home Improvement retail brand.

## SODIMAC

# First place in the retail sector in the 2021 Corporate Reputation Study

by Ipsos and INC Consultants  
(formerly Hill & Knowlton)

- Sodimac Chile received the COVID-19 ACHS seal for its nationwide preventive handling of the pandemic in Chile, including its stores, supply chain and central office.
- Sodimac's Great Training Fair was recognized by the "Let's Get Through This Together Latin America; Resilience and Sustainability for our Cities" summit organized by the Chilean Association of Municipalities, AMUR, Sistema B, Stgo+B, and other entities.



PERU

- Sodimac and Maestro were placed top for the second consecutive year in the 2021 Great Place To Work survey in the Diversity and Inclusion category, as the most inclusive companies in the country.
- Third place in the national 2020 Great Place To Work survey.
- Eighth place in the Great Place To Work for Millennials survey, as a consequence of strengthening the employer brand with quality of life, development, digitalization and sustainability best practices.
- Awarded the Socially Responsible Company award for the eighth consecutive year, by the Sustainable Peru Organization and the Mexican Philanthropy Center - CEMEFI, which recognizes that it has sustainably managed its economic, social and environmental issues.
- Finalist in the 2021 PAR ranking, and sixth place in the 2020 PAR ranking, which recognizes compa-

nies that promote gender equity in Latin America.

- It was also mentioned in the 2021 Best Work Places prepared by "Computrabajo" as one of the best employers in Peru.
- Ranked in fiftieth place among the companies with the best business reputation by Merco Peru 2021 and among the top one hundred in terms of Talent.
- Certification from the NGO Presente, which recognizes the best places for talented LGTBIQ+ people to develop. It was awarded third place in the Best Companies for LGTBIQ+ Talent ranking and in the Top 5 most Trans-inclusive companies according to the same organization.
- Special recognition as a finalist in the Best Practices Contest in the Diversity and Inclusion Category awarded by the National Integration of People with Disabilities Council (CONADIS), in recognition of its "Junto a ti" program.



COLOMBIA

- Sodimac Colombia was included in the national inclusive companies ranking for the second consecutive year, selected by the Colombian Chamber of LGBT Merchants (CCLGBT) and the National Consulting Center. It was awarded ninth place among the fifteen most inclusive companies in Colombia.
- Sodimac Colombia was recognized by Employers For Youth (EFY) as one of the best employers, according to young people. It was awarded twenty-ninth place among 700 companies from 13 countries.
- Top 10 in the Companies Committed to Youth ranking, awarded by the International Youth Organization for Ibero-America (OIJ) and DCH, which brings together companies and private sector entities that consider intergenerational objectives and propose solutions to help young people during their transition to working life and while building their own autonomy.
- Merco Corporate Ranking. Awarded twenty-third place in the 100 companies with the best corporate reputation in the country.
- Merco Talento Ranking. Awarded twenty-fourth place and climbed five positions compared to the previous year, in a ranking that identifies the most

SODIMAC COLOMBIA

## Top ten companies committed to youth, awarded

by the International Youth Organization for Iberoamerica

attractive employers. It was awarded first place in the retail sector.

- INcluye 2021 Award for Best Practices in Diversity and Inclusion, which recognizes its diversity and inclusion program as the best in the Andean region.
- The company achieved ISO 14001 Environmental Management Systems (EMS) certification, making it the only retailer in Colombia and the region to certify all its stores. The company also achieved carbon neutral certification granted by ICONTEC, after offsetting all of its scope 1 and 2 carbon footprint.



SODIMAC Y MAESTRO

## First place in the diversity and inclusion category

of the GPTW survey



BRAZIL

- Sodimac Brazil was nominated for the Reclame Aquí Award for the second consecutive year in December. This is one of the most respected awards in Brazil, as companies that provide good service are selected by popular vote.
- Sodimac Brazil was included for the first time as one of the 150 Best Companies to Work For in Brazil, according to the Great Place to Work (GPTW) survey, as a result of its commitment to its employees and its organizational climate. There were 70 winners in the large companies category, which included Sodimac.
- Sodimac Brazil was included for the fourth time as one of the Best Companies for Customer Satisfaction in the retail construction category, according to a survey conducted by the MESC Institute in partnership with Google. There were more than 10 million customer reviews this year, and more than 10,000 companies analyzed in 117 market segments.
- The company was rewarded for the eighteenth time in the Top of Mind survey conducted by Jornal A Tribuna. Sodimac Dicico was awarded first place in the construction materials segment in Baixada Santista, on the coast of São Paulo state.



URUGUAY

- Once again, the Forge Foundation rewarded Sodimac Uruguay twice: "For its valuable support in finding work for young people" and for its "Significant contribution" to training.

SUPERMARKETS



CHILE

- Tottus is proud of the award from the United Nations Food and Agriculture Organization, FAO, for its "Crece Sano con Tottus" program, as an outstanding private sector initiative in Latin America and the Caribbean that contributes to improving eating habits in households. Since 2014, we have wanted to reach thousands of children and their families, with activities, workshops and initiatives that promote healthy eating and consumption. We would like to thank every school that have opened their doors to us and allowed Crece Sano con Tottus to contribute to healthy eating.
- Tottus is committed to the environment and to reducing its carbon footprint, and it was rewarded for the third time by the Ministry of the Environment with the 2020 Footprint Quantification Seal. We received the Carbon Footprint Reduction Seal for the first time from the Footprint Chile Program, due to our greenhouse gas emissions reduction by reducing electricity consumption (scope 2).
- Our store in La Cisterna received the Zero Waste to Landfill Seal granted by the Ministry of the Environment within the framework of the Zero Waste Disposal Clean Production Agreement, as a result of our waste management, which concentrates on recycling.
- The Sustainability and Climate Change Agency awarded a certificate to Tottus La Cisterna for having fully complied with the objectives of the Zero Waste Disposal Clean Production Agreement.



PERU

- Top 3 in the "The Best Companies to Work for in Peru - Diversity and Inclusion 2021" survey by Great Place to Work (GPTW), which recognizes the good practices implemented during our "Tottus for All" program. This program aims to create diversity and inclusion with equal opportunities for everyone to grow and develop, regardless of the employee's position or department.
- Tenth place in the "Best Place to Work for Women" survey in Peru, and seventh place in the "Best Place to Work for Millennials" survey in Peru 2021.
- Tottus is the only supermarket represented in the price consultation App "Mi Caserita" published by the Ministry of Agriculture and Irrigation, which contains over 150 staple products, such as fruits, vegetables and groceries. This application was recognized by "Citizens Advice" as good public management.
- Bronze EFFIE® at the EFFIE® AWARDS PERU 2021 in the Internal Communication category for its "Unique Advice" campaign, which secured the health and safety of our employees during the pandemic.
- Green Seal Certification for the Tottus Cusco store from the Cusco Municipality for adopting environmental practices and efficient resource use.



FINANCIAL BUSINESS



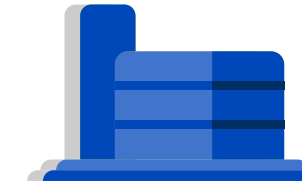
CHILE

- First place in the ProQuality Awards for Customer Satisfaction in the banking and retail card categories.
- First place in the ALCO Consumer Loyalty Awards in the banking and retail card categories.
- First place in the Servitest (IPSOS) Customer Satisfaction Survey for banks.



COLOMBIA

- "Best Mobile Banking App" awarded by CHILE PAN Finance.
- Silver award by Financial Innovators of the Americas.



MALLPLAZA



- First place in the Cadem Citizen Brands Study in the shopping center category.
- First place in the 2021 Social Innovation Awards given by the Shopping Centers Chamber.
- Dow Jones Sustainability Index: Mallplaza has been included in the Dow Jones Sustainability Index for MILA and Chile for the third consecutive year.
- S&P GLOBAL SUSTAINABILITY YEARBOOK 2022. Mallplaza was included as a member in the S&P Global Sustainability Yearbook for the second consecutive year, in recognition of its commitment to ESG issues. This is one of the most comprehensive annual publications on corporate sustainability.
- Featured in Employers for Youth. We were featured in a study by First Job in Peru, who are leaders in employer branding. This study considers aspects such as working environment, infrastructure, diversity, culture, benefits, talent and career development.

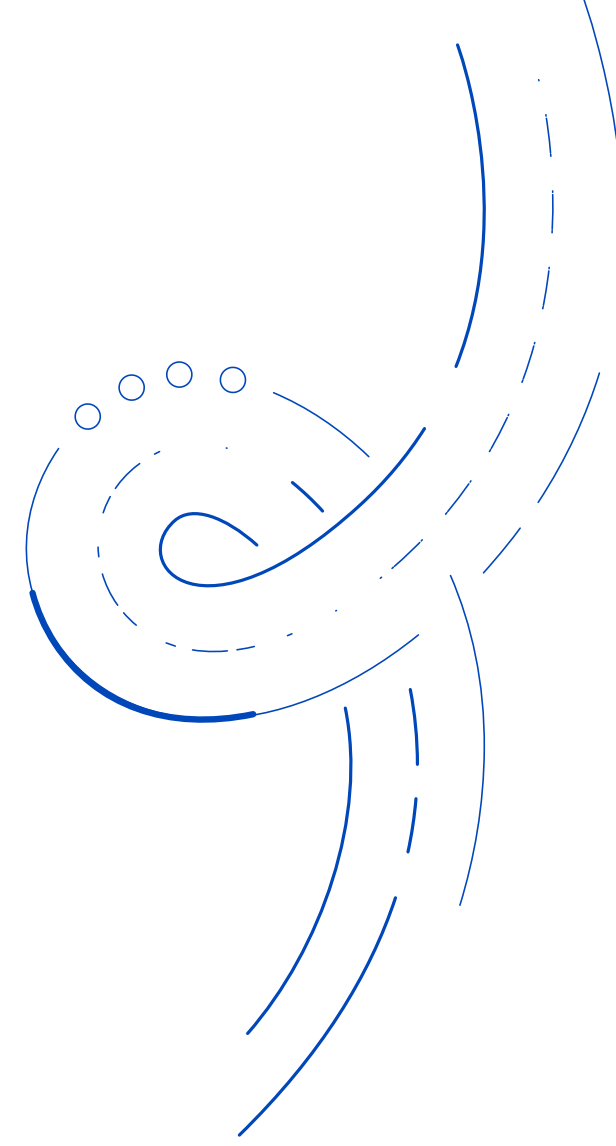


REAL ESTATE BUSINESS



CHILE

- Open Plaza Chile was officially certified by the ACHS with the Covid Verified seal. This means that eight of our shopping centers in Chile fully complied with the company's protocols to operate safely, and this was verified.
- Infrastructure Falabella received an award that recognized its leadership and commitment to electromobility.



# SUMMARY OF MATERIAL EVENTS FOR THE YEAR

## MATERIAL EVENT 1

April 27, 2021

A meeting of the Board of Directors agreed:

### A 2021 Annual General Shareholders Meeting

To convene an Annual General Shareholders Meeting for April 27, 2021, at 3:00pm in the Alamo AB Room of the Courtyard Hotel, in Av. Kennedy 5601, Floor 7, Las Condes, Santiago, (hereinafter, the "AGM").

### B Objective of the AGM

The AGM will be responsible for addressing all the matters that according to law fall within its jurisdiction. The AGM will address:

- **2020 Annual Report.** Accept the Company's annual report for the year ended December 31, 2020 (hereinafter, respectively, the "Report" and "Year 2020").

- **2020 Statement of Financial Position.** Approve the Company's audited consolidated statement of financial position for the Year 2020.
- **2020 Statement of Income.** Approve the Company's audited consolidated statement of income for the Year 2020.
- **External Auditors Opinion.** Accept the external auditors report by EY Servicios Profesionales de Auditoria y Asesorías SpA for the Year 2020.
- **Earnings Distribution for the Year 2020 - A Single, Final Dividend.** Approve a single, final dividend payable from distributable earnings for the Year 2020 (hereinafter, the "2020 Earnings").
- **Earnings Distribution for the Year 2020 - Undistributed Earnings.** Approve the use of 2020 Earnings not paid to the Company's shareholders.
- **Dividend Policy for the Year 2021:** Approve the Company's dividend payment policy for the year

ending December 31, 2021 (hereinafter, the "Year 2021").

- **Directors Remuneration.** Approve the Directors remuneration for the period between the AGM and the Annual General Shareholders' Meeting to be held in the first four months of 2022 (hereinafter, the "Period 2021/2022").
- **Appointment of the External Auditors for the Year 2021.** Approve the Company's external auditors for the Year 2021.
- **Appointment of the Risk Rating Agencies for the Period 2021/2022.** Approve the risk rating agencies for the securities issued by the Company during the Period 2021/2022.
- **Related Party Transactions.** Accept the Board of Directors' report of related party transactions during the Year 2020, regulated by Chapter XVI of Law 18,046 on Corporations (hereinafter, the "LSA").
- **Directors' Committee Report.** Accept the Directors' Committee report for the Year 2020, established in compliance with Article 50 bis of the LSA (hereinafter, the "Directors' Committee").
- **Directors' Committee Remuneration.** Approve the remuneration for the Company's directors

who are members of its Directors' Committee for the Period 2021/2022, in accordance with the law and in addition to the fees payable to them as members of the Board of Directors.

- **Directors' Committee Expense Budget.** Approve the Directors' Committee budget for the Period 2021/2022 covering this committee's operating expenses and any consultancy services for matters within its jurisdiction.
- **Corporate Publications.** Approve the journal where the Company's publications required by law will be published during the Period 2021/2022.

## C Proposed Dividend

It will propose to the AGM (i) that a single, final dividend be distributed from 2020 Earnings of Ch\$5 per share, representing 40.65% of the 2020 Earnings, (ii) that this dividend be paid on May 13, 2021 to the shareholders registered in the shareholders' register as of May 7, 2021, and iii) that the proposed dividend be paid to shareholder's bank accounts, or that they collect a bank check in their name from any branch of Banco de Crédito Inversiones (BCI) in Chile.

## D Other Board Proposals

All the Board's proposals that will be submitted to the AGM regarding these matters, including the single, final dividend and the documents explaining them will be available to shareholders as of April 12, 2021 on the Company's website <https://investors.falabella.com>.

## E AGM Participation

Shareholders registered in the company's shareholder register at midnight on the fifth business day prior to the AGM, which is midnight on April 21, 2021, shall be entitled to attend it. Powers of attorney, if any, shall be accepted on the day of the AGM, when it is due to start.

## F Notices Calling the AGM

The first notice calling the AGM will be published in the electronic newspaper <http://www.latercera.com> on April 9, 2021.

## G Publication of the financial statements and annual report

The financial statements and annual report will be published for shareholders as of April 9, 2021 on the Company's website <https://investors.falabella.com>, in accordance with Article 75 of the LSA and Circular 444 issued by the CMF.

## H Impact of the Pandemic on the AGM

Any public health measures that apply on the date of the AGM could impact both the manner in which it can be held and whether it can be held at all, within the term required by law. Accordingly, the CMF in its General Rule 435 and its Circular 1,141 authorized that technological means can be used by shareholders who cannot physically attend the meetings of publicly held companies, in order to participate and vote at such meetings. Therefore, the Company will make these technological means

available to its shareholders so that they may remotely participate in the AGM. Shareholders who are entitled to participate in the AGM can remotely participate by registering in accordance with the instructions that will be published on April 12, 2021, on the Company's website <https://investors.falabella.com>. Remote registration closes at 2:00pm on April 26, 2021. These registered shareholders will be sent the link and password to remotely participate and vote at the AGM by e-mail to the address provided when they registered. On the day of the AGM, shareholders should open the web platform for this purpose with an access code or control number that will be provided, in order to remotely participate and vote at the AGM. The electronic registration and voting services will be provided by DCV Registros S.A., a subsidiary of Depósito Central de Valores S.A.





## MATERIAL EVENT 2

April 27, 2021

The AGM approved the following resolutions:

- The Company's annual report, consolidated financial statements and the external auditors opinion, all relating to the year ended December 31, 2020 (hereinafter, the "Year 2020").
- A single, final dividend to be distributed from 2020 Earnings of Ch\$5 per share, which will be paid on May 13, 2021 to the shareholders of the Company's single series shares registered in its shareholders' register as of May 7, 2021, and for which purposes, Form 1 of Circular 660 issued by the CMF is attached hereto.
- The Company's dividend policy for the year ending December 31, 2021 (hereinafter, the "Year 2021"), which consists of distributing at least 30% of the distributable net income for the Year 2021.
- The appointment of EY Servicios Profesionales de Auditoría y Asesorías SpA. as the Company's external auditors for the Year 2021.

## MATERIAL EVENT 3

April 28, 2021

Section 2.03 of the second Form of CMF Circular 660 was amended, which was attached to Material Event 02/21 dated April 27 of this year. The amendment affects the single, final dividend to be paid on May 13, 2021 to the shareholders of the Company's single series shares that are registered in its shareholder register as of May 7, 2021, as where it says "Ch\$9,227,495,556", it should read "Ch\$3,277,222,659". Form 1 of Circular 660 issued by the CMF is attached hereto with this amendment.

## MATERIAL EVENT 4

September 1, 2021

A Board meeting was held on August 31, 2021, which approved the distribution of an interim dividend from earnings for the Year 2021 of Ch\$30 per share. This dividend will be paid on September 29, 2021 to single series shareholders registered in the Shareholders Register as of September 23, 2021. Form 1 of Circular 660 is attached hereto.

## MATERIAL EVENT 5

October 13, 2021

On October 12, 2021, the Company agreed to issue and place bonds in the international markets that total US\$650,000,000 (six hundred and fifty million United States dollars), subject to Rule 144A and Regulation S. of the US Securities and Exchange Commission, under the Securities Act of 1993 of the United States of America. On the same date, the Company signed a bond Purchase Agreement with Citigroup Global Markets Inc., Goldman Sachs & Co. LLC and J.P. Morgan Securities LLC, as initial purchasers and bond underwriters. In accordance with the applicable legislation, these bonds will not be subject to registration with the US Securities and Exchange Commission nor the CMF, nor be offered to the public in the United States of America nor in Chile.

The bonds will mature in 10 years' time, with semi-annual interest payments and capital repayment at maturity. The nominal interest rate on the bond was 3.375% ("coupon") and the issue rate was

3.477% ("yield"), which is a 190 basis points spread over 10 year US Treasury bonds. The proceeds of this placement will be primarily used for wholly or partially financing: (i) a voluntary early redemption offer (Tender Offer) for the bonds issued by the Company that mature in 2023 at an interest rate of 3.750% per annum and the bonds issued by the Company that mature in 2025 at an interest rate of 4.375% up to a total combined maximum of US\$550,000,000 (five hundred and fifty million United States dollars), and (ii) short-term liabilities. The form from Circular 1,702 is attached hereto.

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## SHAREHOLDER'S COMMENTS AND PROPOSALS

No comments or proposals were received from shareholders during the Annual General Shareholder's Meeting held on April 27, 2021, in accordance with paragraph 3 of Article 74 of Law 18,046.





## 2021 STOCK INFORMATION

The Company's shares are traded on Santiago Exchange and the Chilean Electronic Stock Exchange.

### STOCK STATISTICS FOR FALABELLA 2020-2021

PERIOD	NO. OF SHARES	VOLUME	AVERAGE PRICE
1Q 2020	170,761,594	CH\$439,846,538,003	CH\$2,576
2Q 2020	363,503,291	CH\$794,534,468,129	CH\$2,186
3Q 2020	218,290,260	CH\$566,900,375,522	CH\$2,597
4Q 2020	192,798,332	CH\$472,207,485,952	CH\$2,449
1Q 2021	205,293,315	CH\$608,097,799,347	CH\$2,962
2Q 2021	263,990,301	CH\$853,508,554,132	CH\$3,233
3Q 2021	266,499,595	CH\$792,059,404,332	CH\$2,972
4Q 2021	343,629,081	CH\$904,592,409,490	CH\$2,632

### CHANGES IN THE FALABELLA SHARE PRICE AND IPSA (BASE 100)



# STORES BY FORMAT AND COUNTRY

## OWNERSHIP STRUCTURE



56%  
leased  
to other  
real estate  
developers

44%  
owned by  
the company  
through its  
subsidiaries



100%  
Wholly  
owned by  
subsidiaries



## DEPARTMENT STORES



Nº	STORE	LOCATION	CITY
1	CENTRO	AHUMADA 25, 165, 167, 366, SANTIAGO	SANTIAGO
2	CONCEPCIÓN	BARROS ARANA 802	CONCEPCIÓN
3	PARQUE ARAUCO	AV. PRESIDENTE KENNEDY 5413, LAS CONDES	SANTIAGO
4	TEMUCO	ARTURO PRAT 570	TEMUCO
5	VIÑA DEL MAR	SUCRE 250	VIÑA DEL MAR
6	PLAZA VESPUCIO	AV. VICUÑA MACKENNA 7110, SANTIAGO	SANTIAGO
7	LYON	AV. PROVIDENCIA 2188, PROVIDENCIA	SANTIAGO
8	RANCAGUA	SARGENTO CUEVAS 405	RANCAGUA
9	PLAZA CALAMA	AV. BALMACEDA 3242, LOCAL 268	CALAMA
10	ALTO LAS CONDES	AV. KENNEDY 9001, LOCAL 1001, LAS CONDES	SANTIAGO
11	PLAZA OESTE	AV. AMÉRICO VESPUCIO 1501, MAIPÚ	SANTIAGO
12	PLAZA TRÉBOL	AV. JOSÉ ALESSANDRI 3177, ACCESO CARRIEL SUR	CONCEPCIÓN
13	OSORNO	ELEUTERIO RAMÍREZ 840	OSORNO
14	CHILLAN	EL ROBLE 770, LOCAL A	CHILLÁN
15	TALCA	1 NORTE 1485	TALCA
16	PLAZA TOBALABA	AV. CAMILO HENRÍQUEZ 3296, PUENTE ALTO	SANTIAGO
17	PLAZA LA SERENA	ALBERTO SOLARI 1400, MALL PLAZA LA SERENA	LA SERENA
18	VALPARAÍSO	INDEPENDENCIA 1806	VALPARAÍSO
19	CURICÓ	PEÑA 615	CURICÓ
20	IQUIQUE	HÉROES DE LA CONCEPCIÓN 2555	IQUIQUE
21	PUERTO MONTT	AV. JUAN SOLER MANFREDINI 101	PUERTO MONTT

22	QUILPUÉ	DIEGO PORTALES 822	QUILPUÉ
23	PLAZA LOS ÁNGELES	VALDIVIA 472	LOS ÁNGELES
24	PLAZA NORTE	AV. AMÉRICO VESPUCCIO 1737, SANTIAGO	SANTIAGO
25	PUCÓN	O´HIGGINS 112, LOCALES 9/10/11	PUCÓN
26	PUENTE	PUENTE 530, SANTIAGO	SANTIAGO
27	PORTAL LA DEHESA	LA DEHESA 1445, LOCAL 1, LO BARNECHEA	SANTIAGO
28	PLAZA ANTOFAGASTA	BALMACEDA 2355, MALL PLAZA	ANTOFAGASTA
29	LA CALERA	PROLONGACIÓN J.J. PÉREZ 12010	LA CALERA
30	VALDIVIA	ARAUCO 561	VALDIVIA
31	MELIPILLA	VARGAS 457, MELIPILLA	MELIPILLA
32	PUNTA ARENAS	AVENIDA FREI 01110	PUNTA ARENAS
33	PLAZA ALAMEDA	AV. LIBERTADOR BERNARDO O´HIGGINS 3470 LOCAL A-2, ESTACIÓN CENTRAL	SANTIAGO
34	PLAZA SUR	AV. JORGE ALESSANDRI 20.040, LOCAL 1, SAN BERNARDO	SANTIAGO
35	SAN FELIPE	AV. BERNARDO O´HIGGINS 1150	SAN FELIPE
36	COSTANERA CENTER	AVENIDA ANDRÉS BELLO 2461, PROVIDENCIA	SANTIAGO
37	ARAUCO MAIPÚ	AV. AMÉRICO VESPUCCIO 399, LOCAL 500, MAIPÚ	SANTIAGO
38	PUENTE ALTO	AV. CONCHA Y TORO 1477	SANTIAGO
39	OVALLE	PROLONGACIÓN BENAVENTE 1075	OVALLE
40	PLAZA EGAÑA	LARRAÍN 5862, LA REINA	SANTIAGO
41	SAN FERNANDO	CHILLÁN 744, SAN FERNANDO	SAN FERNANDO
42	PLAZA COPIAPÓ	MAIPÚ 110	COPIAPÓ
43	CASTRO	SAN MARTÍN 457	CASTRO
44	LOS DOMINICOS	AV. PADRE HURTADO SUR 875, LAS CONDES	SANTIAGO
45	MALL PLAZA ARICA	AV. DIEGO PORTALES 640	ARICA
46	INDEPENDENCIA	AV. INDEPENDENCIA 565	SANTIAGO



PERU

Nº	STORE	LOCATION	CITY
1	SAN ISIDRO	AV. PASEO DE LA REPÚBLICA 3220, SAN ISIDRO	LIMA
2	SAN MIGUEL	AV. LA MARINA 2100 (PLAZA SAN MIGUEL), SAN MIGUEL	LIMA
3	JOKEY PLAZA	AV. JAVIER PRADO ESTE 4200 (JOKEY PLAZA), SANTIAGO DE SURCO	LIMA
4	LIMA CENTRO	JR. DE LA UNIÓN 517, LIMA CERCADO	LIMA
5	PIURA	ESQUINA JR. AREQUIPA 802 Y JR. HUANCAMELICA 551, PIURA CERCADO	PIURA
6	AREQUIPA	AV. EJÉRCITO 793, CAYMA	AREQUIPA
7	MIRAFLORES	AV. AREQUIPA 5280, MIRAFLORES	LIMA
8	CHICLAYO MALL	CALLE MIGUEL DE CERVANTES 300 (REAL PLAZA), P.J. DIEGO FERRÉ	CHICLAYO
9	MEGAPLAZA	AV. INDUSTRIAL 3515 (MEGAPLAZA), INDEPENDENCIA	LIMA
10	CAJAMARCA	JR. SOR MANUELA GIL 151 URB, SAN CARLOS	CAJAMARCA
11	TRUJILLO CC	AV. MANSICHE S/N (MALL AVENTURA PLAZA), CASERÍO EL CORTIJO	TRUJILLO
12	BELLAVISTA	AV. ÓSCAR R. BENAVIDES 3866 (MALL AVENTURA PLAZA), BELLAVISTA	LIMA
13	ATOCONGO	AV. CIRCUNVALACIÓN (ATOCONGO OPEN PLAZA), SAN JUAN DE MIRAFLORES	LIMA
14	ANGAMOS	AV. ANGAMOS ESTE 1803 (ANGAMOS OPEN PLAZA), SURQUILLO	LIMA
15	PIURA MALL OPEN PLAZA	AV. ANDRES AVELINO CACERES 147 (PIURA OPEN PLAZA), CASTILLA	PIURA
16	AREQUIPA PORONGOCHÉ	AV. PORONGOCHÉ 502 (MALL AVENTURA PLAZA), PAUCARPATA	AREQUIPA
17	CHIMBOTE	AV. VICTOR RAÚL HAYA DE LA TORRE 4694, NUEVO CHIMBOTE	CHIMBOTE
18	SANTA ANITA	AV. CARRETERA CENTRAL 111 (TIENDA TD-1) SANTA ANITA - LIMA	LIMA
19	LIMA NORTE	AV. ALFREDO MENDIOLA 1400, ANCLA 6 (C.C. PLAZA NORTE) - INDEPENDENCIA	LIMA

20	MEGAPLAZA	AV. MARISCAL BENAVIDES 1000 - SAN VICENTE DE CAÑETE - CAÑETE	LIMA
21	ICA MALL	CALLE LIMA 433, ICA CERCADO	ICA
22	PUCALLPA OP	AV. CENTENARIO 2086 - ANCLA 2 - YARINACocha	PUCALLPA
23	IQUITOS	JR. PROSPERO 560 - MAYNAS	IQUITOS
24	SALAVERRY	AV. GENERAL FELIPE SALAVERRY 2370 - JESUS MARÍA	LIMA
25	HUÁNUCO OPEN PLAZA	JR. DOS DE MAYO 125	HUÁNUCO
26	CENTRO CÍMICO	AV. GARCILASO DE LA VEGA N° 1337	LIMA
27	MALL DEL SUR	AV. LOS LIRIOS 301 - URB. ENTEL - SAN JUAN DE MIRAFLORES	LIMA
28	HUANCAYO	AV. FERROCARRIL 146 - HUANCAYO	HUANCAYO
29	PURUCHUCO	AV. NICOLÁS AYLLÓN 4770, ATE VITARTE	LIMA
30	COMAS	AV. LOS ÁNGELES 602, COMAS	LIMA
31	CUSCO	AV. COLLASUYO 2964, CUSCO	CUSCO



N°	STORE	LOCATION	CITY
1	SANTAFÉ	CALLE 185 N° 45 - 03, CENTRO COMERCIAL SANTAFÉ	BOGOTÁ
2	SUBA	AV. CARRERA 104 N° 148 - 07, CENTRO COMERCIAL PLAZA IMPERIAL	BOGOTÁ
3	SAN DIEGO	CARRERA 43 N° 36 - 04, CENTRO COMERCIAL SANDIEGO	MEDELLÍN
4	HAYUELOS	CALLEN 20 N° 82 - 52, CENTRO COMERCIAL HAYUELOS	BOGOTÁ
5	UNICENTRO BOGOTÁ	AVENIDA 15 N° 123 - 30, CENTRO COMERCIAL UNICENTRO	BOGOTÁ
6	GALERÍAS	CALLE 53 N° 25 - 35, CENTRO COMERCIAL GALERÍAS	BOGOTÁ

7	CENTRO MAYOR	AUTOPISTA SUR CARRERA 27 N° 38 A SUR, CENTRO COMERCIAL CENTRO MAYOR	BOGOTÁ
8	SANTAFÉ MEDELLÍN	CARRERA 43A N° 7 SUR - 170, CENTRO COMERCIAL SANTAFÉ MEDELLÍN	MEDELLÍN
9	PARQUE ARBOLEDA	AV. CIRCUNVALAR N° 5 - 20, LOCAL 214, PARQUE ARBOLEDA CENTRO COMERCIAL	PEREIRA
10	VILLA COUNTRY	CALLE 78 N° 53 - 70 LOCAL 100, CENTRO COMERCIAL VILLA COUNTRY	BARRANQUILLA
11	TITÁN	CARRERA 72 N° 80-94 LOCAL 130-350, CENTRO COMERCIAL TITÁN PLAZA	BOGOTÁ
12	EL CASTILLO	CARRERA 13 N° 31-45 CHAMBACU LOCAL 125, CENTRO COMERCIAL MALL PLAZA	CARTAGENA
13	PARQUE CARACOLI	CARRERA 23 N° 29-145 LOCAL 101, CENTRO COMERCIAL PARQUE CARACOLI	BUCARAMANGA
14	ACQUA	CALLE 57 N° 60K - 8E AVENIDA GUABINAL, CENTRO COMERCIAL ACQUA	IBAGUE
15	WTC CALI	AVENIDA 6ª NORTE ENTRE CALLES 35AN Y 36AN, WORLD TRADE CENTER	CALI
16	CACIQUE	TRANSVERSAL ORIENTAL 93 # 34 - 99, CENTRO COMERCIAL CACIQUE	BUCARAMANGA
17	HACIENDA FONTANAR	KM 2.5 VÍA CHÍA-CAJICÁ CENTRO COMERCIAL FONTANER	CHÍA
18	JARDÍN PLAZA	CARRERA 98 N° 16 - 20 LOCAL 229, CENTRO COMERCIAL JARDÍN PLAZA	CALI
19	PRIMAVERA	CALLE 15 N° 42 - 01 LOC 101 - 201 - 301, CENTRO COMERCIAL PRIMAVERA	VILLAVICENCIO
20	PLAZA CENTRAL	AVENIDA CALLE 13, ENTRE LAS CARRERA. 62 #11-2 Y LA CARRERA 65 #11-48 CENTRO COMERCIAL PLAZA CENTRAL	BOGOTÁ
21	DIVERPLAZA	DIRECCIÓN TRASVERSAL 99 # 70 A - 89, CENTRO COMERCIAL DIVERPLAZA	BOGOTÁ
22	LA FELICIDAD	AVENIDA BOYACÁ CON CALLE 13, CENTRO COMERCIAL MULTIPLAZA	BOGOTÁ
23	LA CAROLA	CARRERA 11 NO. 56A - 16 ; (AVENIDA KEVIN ANGEL), CENTRO COMERCIAL LA CAROLA	MANIZALES
24	BUENAVISTA	CARRERA 55 NO. 98ª-15, CENTRO COMERCIAL BUENAVISTA 3	BARRANQUILLA
25	LA MOTA	CARRERA 70 1-30, CENTRO COMERCIAL ARKADIA	MEDELLÍN
26	COLINA CAMPESTRE	CARRERA 58 D N° 146 - 51, LOCAL L 100, CENTRO COMERCIAL PARQUE LA COLINA	BOGOTÁ

## HOME IMPROVEMENT



CHILE



Nº	STORE	LOCATION	CITY
1	IMPERIAL SANTA ROSA	AV. SANTA ROSA 7850, LA GRANJA	SANTIAGO
2	CO VIÑA DEL MAR	CALLE LIMACHE 3119	VIÑA DEL MAR
3	CO CANTAGALLO	AV. LAS CONDES 12422, LO BARNECHEA	SANTIAGO
4	CO VALPARAÍSO	YUNGAY 2516	VALPARAÍSO
5	HC LAS CONDES	AV. LAS CONDES 11049, LAS CONDES	SANTIAGO
6	CO ANTOFAGASTA	AV. ANTONIO RENDIC 6852	ANTOFAGASTA
7	HC VIÑA DEL MAR	AV. 15 NORTE 961	VIÑA DEL MAR
8	HC RANCAGUA	AV. ALBERT EINSTEIN 297	RANCAGUA
9	HC PUENTE ALTO	AV. CONCHA Y TORO 1315, PUENTE ALTO	SANTIAGO
10	HC EL TRÉBOL	AUTOPISTA CONCEP-TALCAHUANO 9200	TALCAHUANO
11	HC LA SERENA	AV. FRANCISCO DE AGUIRRE 02	LA SERENA
12	IMPERIAL MAPOCHO	CALLE MAPOCHO 5906, QUINTA NORMAL	SANTIAGO
13	HC PARQUE ARAUCO	AV. PDTE. KENNEDY 5601, LAS CONDES	SANTIAGO
14	IMPERIAL MAIPÚ	CALLE ALBERTO LLONA 1153, MAIPÚ	SANTIAGO
15	IMPERIAL VESPUCIO	AV. AMÉRICO VESPUCIO 1030, PEÑALOLÉN	SANTIAGO
16	HC SAN MIGUEL	GRAN AV. JOSÉ MIGUEL CARRERA 5508, SAN MIGUEL	SANTIAGO
17	HC LA REINA	AV. JORGE ALESSANDRI 1347, LA REINA	SANTIAGO
18	CO VALLENAR	MERCED 501, VALLENAR	VALLENAR
19	HC ÑUBLE	AV. VICUÑA MACKENNA 1700, ÑUÑO A	SANTIAGO
20	HC VALDIVIA	AV. PICARTE 3349	VALDIVIA

21	HC NUEVA LA FLORIDA	AV. JOSÉ PEDRO ALESSANDRI 6402, PEÑALOLÉN	SANTIAGO
22	IMPERIAL VALPARAÍSO	AV. INDEPENDENCIA 3033	VALPARAÍSO
23	HC SS TEMUCO	CAUPOLICÁN 0457	TEMUCO
24	HC HUECHURABA	AV. AMÉRICO VESPUCIO 1737, HUECHURABA	SANTIAGO
25	HC VILLARRICA	SATURNINO EPULEF 1580	VILLARRICA
26	HC OSORNO	AV. RENÉ SORIANO 2619	OSORNO
27	HC ANGOL	AV. BERNARDO O'HIGGINS 1744	ANGOL
28	HC CHILLÁN	AV. ECUADOR 599	CHILLAN
29	HC CURICÓ	AV. CARLOS CONDELL 1192	CURICÓ
30	HC COQUIMBO	RUTA 5 NORTE 849	COQUIMBO
31	HC PLAZA OESTE	AV. AMÉRICO VESPUCIO 1501, CERRILLOS	SANTIAGO
32	HC LA CALERA	PROLONGACIÓN J.J. PÉREZ 12010	LA CALERA
33	HC PUERTO MONTT	AV. PRESIDENTE IBÁÑEZ 650	PUERTO MONTT
34	HC PLAZA VESPUCIO	AV. AMÉRICO VESPUCIO 7310, LA FLORIDA	SANTIAGO
35	HC SAN FELIPE	TOCORNAL 2810	SAN FELIPE
36	HC ARICA	AV. SANTA MARÍA 2985	ARICA
37	IMPERIAL CONCEPCIÓN	TUCAPEL 1259	CONCEPCIÓN
38	HC IQUIQUE	HÉROES DE LA CONCEPCIÓN 2311	IQUIQUE
39	HC ANTOFAGASTA	BALMACEDA 2355	ANTOFAGASTA
40	HC PLAZA CONCEPCIÓN	AV. PDTE. JORGE ALESSANDRI 3177	CONCEPCIÓN
41	HC PUNTA ARENAS	AVDA. PDTE. EDUARDO FREI M. 01400	PUNTA ARENAS
42	HC LINARES	AV. LEÓN BUSTOS 0376	LINARES
43	IMPERIAL HUECHURABA	AV. A. VESPUCIO 1399, ESQ. PEDRO FONTOVA, HUECHURABA	SANTIAGO
44	HC TALCA	AV. CIRCUNVALACIÓN, 2 NORTE 3344	TALCA

45	HC COPIAPÓ	PANAMERICANA SUR 140	COPIAPÓ
46	HC ESTACIÓN CENTRAL	SAN FRANCISCO DE BORJA 402, ESTACIÓN CENTRAL	SANTIAGO
47	HC LOS ÁNGELES	AV. ALEMANIA 850	LOS ÁNGELES
48	HC EL BOSQUE	AV. JOSÉ MIGUEL CARRERA 10375, EL BOSQUE	SANTIAGO
49	HC CALAMA	AV. BALMACEDA 3398	CALAMA
50	HC SAN BERNARDO	AV. JORGE ALESSANDRI RODRÍGUEZ 20040, SAN BERNARDO	SANTIAGO
51	IMPERIAL TEMUCO	AV. CAUPOLICÁN 1151	TEMUCO
52	HC COYHAIQUE	AV. OGANA 869	COYHAIQUE
53	HC QUILPUÉ	AV. FREIRE 1351	QUILPUÉ
54	CO RANCAGUA	AV. KOKE 011	RANCAGUA
55	IMPERIAL RANCAGUA	CALLE LA CRUZ 01000	RANCAGUA
56	HC REÑACA SANTA JULIA	ALESSANDRI 5	VIÑA DEL MAR
57	HC QUINTA VERGARA	AV. VALPARAÍSO 1070	VIÑA DEL MAR
58	HC QUILICURA	AV. MANUEL A. MATTA 581, QUILICURA	SANTIAGO
59	HC PLAZA TOBALABA	AV. CAMILO HENRÍQUEZ 3692, PUENTE ALTO	SANTIAGO
60	HC RIBERA NORTE	AV. LOS CARRERA PONIENTE 301	CONCEPCIÓN
61	IMPERIAL REÑACA	CAMINO INTERNACIONAL 1025 (ROTONDA SANTA JULIA)	VIÑA DEL MAR
62	IMPERIAL TALCA	AV. SAN MIGUEL 2687, ESQ. 23 ORIENTE (EX SAN PABLO)	TALCA
63	HC TALCA COLÍN	AV. COLÍN 0635	TALCA
64	HC SAN FERNANDO	AV. LIBERTADOR B. O'HIGGINS 0450, RUTA I-50	SAN FERNANDO
65	HC ALTO HOSPICIO	AV. LOS AROMOS 2780	ALTO HOSPICIO
66	HC CASTRO	RUTA 5 NORTE 2456, SECTOR TEN TEN, CASTRO, CHILOÉ	CASTRO
67	HC SANTA CRUZ	RAFAEL CASANOVA 412	SANTA CRUZ
68	HC OVALLE	PROLONGACIÓN BENAVENTE 1075	OVALLE

69	HC QUILLOTA	RAMÓN FREIRE 1551	QUILLOTA
70	IMPERIAL PUERTO MONTT	PILPILCO 200, PARQUE INDUSTRIAL, CAMINO A PARGUA	PUERTO MONTT
71	HC CORONEL	AV. CARLOS PRATS 0901	CORONEL
72	HC COPIAPÓ CORDILLERA	AV. LOS CARRERA 4723	COPIAPÓ
73	HC LOS DOMINICOS	AV. PADRE HURTADO 875, LAS CONDES	SANTIAGO
74	HC TALAGANTE	AV. LIBERTADOR BERNARDO O'HIGGINS 2337, TALAGANTE	SANTIAGO
75	HC MELIPILLA	AV. VICUÑA MACKENNA 1415, MELIPILLA	SANTIAGO
76	IMPERIAL LA SERENA	AV. BALMACEDA 3070, LA SERENA	LA SERENA
77	HC ÑUÑO A	AV. AMÉRICO VESPUCIO 925, ÑUÑO A	SANTIAGO
78	HC SAN ANTONIO	21 DE MAYO 950, SAN ANTONIO	SAN ANTONIO
79	HC LA SERENA - BALMACEDA	AV. BALMACEDA 2885, LA SERENA	LA SERENA
80	HC INDEPENDENCIA	AV. INDEPENDENCIA 565, INDEPENDENCIA	SANTIAGO
81	HC MAIPÚ	AV. PAJARITOS 4444, MAIPÚ	SANTIAGO
82	HC QUILIN	ALTOS DEL PARQUE SUR 5800, PEÑALOLÉN	SANTIAGO
83	HC ANTOFAGASTA LA PORTADA	AV. PEDRO AGUIRRE CERDA 10578, ANTOFAGASTA	ANTOFAGASTA
84	HE CHICUREO	AV. CHICUREO 99, COLINA	SANTIAGO





N°	STORE	LOCATION	CITY
1	SAN MIGUEL	AV. DE LA MARINA 2355, SAN MIGUEL	LIMA
2	MEGAPLAZA	AV. INDUSTRIAL 3515 - 3517, LOCAL A-8, CC MEGA PLAZA	LIMA
3	ATOCONGO	AV. CIRCUNVALACIÓN 1801-1803-1805	LIMA
4	JAVIER PRADO	AV. JAVIER PRADO ESTE 1057 - A	LIMA
5	CHICLAYO	AV. VICTOR RAÚL HAYA DE LA TORRE S/N URB. SAN EDUARDO.	CHICLAYO
6	TRUJILLO OPEN PLAZA	AV. AMÉRICA NORTE 1245, ANCLA 2, URB. LOS JARDINES, OPEN PLAZA.	TRUJILLO
7	LIMA CENTRO	AV. TACNA 640	LIMA
8	CANTA CALLAO	AV. JAPON (EX. BERTELLO) / CALLE LAS BEGONIAS S/N, CC CANTA CALLAO OPEN PLAZA - CALLAO	LIMA
9	TRUJILLO MALL	AV. MANSICHE S/N TRUJILLO - C.C. MALL AVENTURA PLAZA	TRUJILLO
10	BELLAVISTA	AV. OSCAR R. BENAVIDES 3866, LOCAL TH - 1, MALL PLAZA - BELLAVISTA	LIMA
11	ICA MINKA	AV. SAN MARTÍN 727, INTERIOR 101, C.C. PLAZA DEL SOL	ICA
12	ANGAMOS	AV. NUEVA TOMÁS MARSANO 961, ESQ. C/ ANGAMOS 1803 - ANCLA 01	LIMA
13	PIURA	AV. A.A. CACERES 147-CC OPEN PLAZA - URB MIRAFLORES - CASTILLA	PIURA
14	AREQUIPA	AV. PORONGOCHÉ 500, MALL AVENTURA, DEL DISTRITO DE PAUCARPATA	AREQUIPA
15	JOKEY PLAZA	AV. PRADO, JAVIER ESTE 4010 TDA TD-3 URB. FUNDO MONTEERRICO CHICO, SANTIAGO DE SURCO, LIMA	LIMA
16	CHIMBOTE	VICTOR HAYA DE LA TORRE 4694, INTERIOR A04, MZ B, LOTE 1-A 1-A2, PARQUE GRAN CHAVIN	CHIMBOTE
17	SANTA ANITA (ATE)	AV. LOS FRUTALES 202, SÓTANO, 1.ERPISO, MEZANINE Y AZOTEA URB. FUNDO MONTEERRICO GRANDE OESTE	LIMA

18	CAÑETE	AV. MARISCAL BENAVIDES S/N (CUADRA 10) SAN VICENTE DE CAÑETE	SAN VICENTE DE CAÑETE
19	HUACHO	AV. 9 DE OCTUBRE CON 28 DE JULIO, HUACHO	HUACHO
20	SAN JUAN LURIGANCHO	AV. LAS LOMAS 601-649 MZ. L, LT 11 - URB ZARATE INDUSTRIAL	LIMA
21	PUCALLPA	AV. CENTENARIO 2086, ANCLA 3 DISTRITO DE YARINOCOCHA	PUCALLPA
22	SULLANA	CARRETERA SULLANA A PAITA N° 101- SUB LOTE A - SULLANA	SULLANA
23	VILLA EL SALVADOR	PARQUE IND. PARC. II, MANZANA C LOTE 1 Y 7	LIMA
24	CAJAMARCA OP	AV. ANDRES ZEVALLOS CUADRA 26 / URB. HORACIO ZEVALLOS GOMEZ	CAJAMARCA
25	CHACARILLA	AV CAMINOS DEL INCA 100 MZ. A LT 12345 URB. TAMBO DE MONTEERRICO	LIMA
26	SURQUILLO	AV. ANGAMOS ESTE 1353 - 1355 ESQ. CON AV. REPÚBLICA DE PANAMÁ	LIMA
27	PUEBLO LIBRE	AV. UNIVERSITARIA SUR 2271, PUEBLO LIBRE	LIMA
28	CHORRILLOS	AV. PASEO DE LA REPÚBLICA, PRLG N° S/N DEPARTAMENTO LM - 04, PLAZA LIMA SUR.	LIMA
29	ATE	AV. LA MOLINA 378, FUNDO IQUISIDOR Y PULIDO, ATE	LIMA
30	AREQUIPA	AV. LOS INCAS 400 - A. REF. SECTOR LAMBRAMANI, AREQUIPA	AREQUIPA
31	NARANJAL	AV. ALFREDO MENDIOLA 5118 - 5150, LOT. INDUSTRIAL INFANTAS, II ETAPA, LOS OLIVOS	LIMA
32	CALLAO	AV. ARGENTINA 2842 - 2868	LIMA
33	COLONIAL	AV. COLONIAL 751	LIMA
34	PIURA	AV. SANCHEZ CERRO 3254 - ZONA INDUSTRIAL III ETAPA- VENTISEIS DE OCTUBRE - PIURA	PIURA
35	INDEPENDENCIA	AV. ALFREDO MENDIOLA 1400 SECTOR 6 C.C. PLAZA LIMA NORTE	LIMA
36	CHICLAYO	CALLE HERMANOS GALINDO S/N - CUADRA 3 - URB. PATAZCA. CHICLAYO	CHICLAYO

37	TRUJILLO	AV. AMERICA DEL SUR 1451 - 1459, CA JOSÉ GALVEZ N.º 955 URBA-NIZACIÓN BARRIO CHICAGO	TRUJILLO
38	HUANCAYO	AV. HUANCVELICA 221 - 225 EL TAMBO	HUANCAYO
39	ICA	AV. LOS MAESTROS 206 - 208	ICA
40	CUSCO	PROLONGACIÓN AV. CULTURA LOTE 1,2,9 VERSALLES	CUSCO
41	CERRO COLORADO	AV. AVIACIÓN CUADRA 1 S/N - CERRO COLORADO	AREQUIPA
42	SAN LUIS	AV. NICOLÁS AYLLÓN 1680 URB. EL PINO DISTRITO SAN LUIS	LIMA
43	TACNA	CERCADO - PROLONGACIÓN 2 DE MAYO, PARCELA N.º 3.	TACNA
44	CAJAMARCA	JR. SAN LUIS S/N, SECTOR 09, PUEBLO LIBRE, CAJAMARCA	CAJAMARCA
45	SULLANA	PROLONGACIÓN AV. SÁNCHEZ CERRO N.º 3264, MZ V, LOTE 07, ZONA INDUSTRIAL III - 26 DE OCTUBRE - PIURA	SULLANA
46	COMAS	AV. CHACRA CERRO ZON C LT- 121 EX. FUNDO CHACRA CERRO (SÓTANO, 1.ERAL 3ER PISO Y AZOTEA).	LIMA
47	PUENTE PIEDRA	CALLE 07 MZ J LT 01 URBANIZACIÓN LAS VEGAS	LIMA
48	HUACHO	PROLONGACIÓN AV. CULTURA LOTE 1,2,9 URB VERSALLES	HUACHO
49	CHINCHA	AV. SAN IDELFONSO S/N CP. CINCO ESQUINAS - ACEQUIA GRANDE	CHINCHA
50	VENTANILLA	CALLE ALONSO DE MOLINA LT. 5,6,7,8,9 SUBLOTE 14C URB ZONA INDUSTRIAL, DISTRITO VENTANILLA- CALLAO	LIMA
51	SAN JUAN DE MIRA-FLORES	AV. BELISARIO SUAREZ 181 ZONA INDUSTRIAL, SAN JUAN DE MI-RAFLORES	LIMA
52	BARRIOS ALTOS	JR. LUIS SOTOMAYOR PIMENTEL 252, CERCADO	LIMA
53	CHICLAYO 2	AV. JOSE MARÍA ESCRIVA DE BALAGUER 1415 - CARRETERA A LAM-BAYEQUE	CHICLAYO
54	HUANCAYO	AV. FERROCARRIL 146 -150	HUANCAYO
55	PURUCHUCO	LOCAL 0-5, 0-6, 0-11, 0-12 BOULEVARD ASIA, PANAMERICANA SUR KM 97.5 - ASIA- CAÑETE.	LIMA
56	COMAS	AV. LOS ÁNGELES 668 DPTO: (TH1) MZ: A-1 LT: 1 URB. ALAMEDAS DEL RETABLO COMAS	LIMA



COLOMBIA

Nº	STORE	LOCATION	CITY
1	HC CALLE 80	AVDA CRA 68 NO 80-77	BOGOTÁ
2	HC SUR	AV. 68 # 37 - 37 SUR	BOGOTÁ
3	HC NORTE	AUTOPISTA NORTE # 175 - 50	BOGOTÁ
4	HC MEDELLÍN INDUSTRIALES	AV. LOS INDUSTRIALES 14 - 135	MEDELLÍN
5	HC CALI SUR	CRA 100 NO 16-251	CALI
6	HC BARRANQUILLA	CRA 53 NO 99 - 160	BARRANQUILLA
7	HC PEREIRA	AV. SUR # 45 - 06	EJE CAFETERO
8	HC EL DORADO	CALLE 50 # 82-55	BOGOTÁ
9	HC MEDELLÍN SAN JUAN	CALLE 44 SAN JUAN # 65- 100	MEDELLÍN
10	HC CALI NORTE	AVDA 6ª A NORTE NO. 35-00	CALI
11	HC SUBA	AV. CARRERA 104 # 148 - 07 CC. PLAZA IMPERIAL L-152	BOGOTÁ
12	HC SOACHA	CARRERA 7 # 32 - 35 CC. MERCURIO L- 108	BOGOTÁ
13	HC IBAGUÉ	CRA 5 NO.83-100	IBAGUÉ Y ALREDEDORES
14	HC CARTAGENA	AV. EL LAGO - CARRERA 29B PIE DE LA POPA C.C. CARIBE	CARTAGENA
15	HC BELLO	DIAG 51 # 34 -16 C.C PUERTA DEL NORTE	MEDELLÍN
16	HC MOLINOS MEDELLÍN	CALLE 30ª N.º 82ª - 26 CC. LOS MOLINOS	MEDELLÍN
17	HC CÚCUTA	AV. DIAG. SANTANDER N.º 11-200	SANTANDERES
18	HC VILLAVICENCIO	CRA 48 NO 1-180	VILLAVICENCIO Y ALREDEDORES
19	HC BUCARAMANGA	CRA 21 NO. 45 - 02	SANTANDERES
20	HC CALIMA	CALLE 22 NO 27-49	BOGOTÁ

21	HC MONTERÍA	CARRERA 68 # 06- 50	COSTA
22	HC NEIVA	CALLE 50 # 16 - 02	IBAGUÉ Y ALREDEDORES
23	HC MANIZALES	CALLE 70 # 18-165	EJE CAFETERO
24	HC CEDRITOS	CALLE152 NO.9-08	BOGOTÁ
25	HC ENVIGADO	CRA 49 AV. REGIONAL NO 32 B SUR 24	MEDELLÍN
26	HC VALLEDUPAR	TRANSVERSAL 19 # 3 - 150	COSTA
27	HC SANTA MARTA	CARRERA 35 NO. 29ª - 355	COSTA
28	HC PALMIRA	CALLE 42 # 39 ESQUINA	CALI
29	HC BARRANQUILLA PRADO CENTRO	CRA 46 NO 48-50	BARRANQUILLA
30	HC ARMENIA	AV. CENTENARIO # 3-180	EJE CAFETERO
31	HC RIONEGRO	CALLE 43 NO. 54 – 139 CC SAN NICOLÁS	MEDELLÍN
32	HC CAJICÁ	KM. 27 VÍA BOGOTÁ - CAJICÁ	BOGOTÁ
33	HC TINTAL	CALLE 10 N 86-50	BOGOTÁ
34	HC GIRARDOT	AV. KENNEDY CON CALLE 35	IBAGUÉ Y ALREDEDORES
35	HC YOPAL	CALLE 24 NO 35-39	VILLAVICENCIO Y ALREDEDORES
36	HC CARTAGENA SAN FERNANDO	CALLE 31 N. 82 - 112	CARTAGENA
37	HC TULUÁ	CARRERA 40 NO 37 229 CENTRO COMERCIAL TULUÁ AL LADO DEL ALMACÉN LA 14 BARRIO EL RETIRO.	CALI
38	HC BARRANQUILLA 3	CRA 10 N27B - 211 DIAGONAL AL C.C. PANORAMA	BARRANQUILLA
39	HC TUNJA	AVENIDA UNIVERSITARIA # 50 - 21	TUNJA
40	HC MOSQUERA FUNZA	AV. TRONCAL OCCIDENTE #1 59 ESTE ETAPA 8 PARQUE INDUSTRIAL EL PORTAL	MOSQUERA



N°	STORE	LOCATION	CITY
1	ANCHIETA	RUA GÓIS RAPOSO, 400. ANCHIETA - SP	SÃO PAULO
2	GUARULHOS	RUA BARTOLOMEU DE GUSMÃO, 316. J. SANTA FRANCISCA GUARULHOS - SP, BRAZIL.	GUARULHOS
3	OSASCO	AV. FRANZ VOEGELI, 751 - CONTINENTAL, OSASCO - SP 06010-190, BRAZIL	OSASCO
4	RIBEIRAO PRETO	AV. FÁBIO BARRETO 263, VILA TIBÉRIO, RIBEIRÃO PRETO - SP	RIBEIRÃO PRETO
5	SÃO JOSÉ DOS CAMPOS	AV. DEP. BENEDITO MATARAZZO, 5301 - SÃO JOSÉ DOS CAMPOS - SP	SÃO JOSÉ DOS CAMPOS
6	TAMBORÉ	ALAMEDA ARAGUAIA, 1801 TAMBORÉ - SP	BARUERI
7	ARICANDUVA	AV. ARICANDUVA, 5555 - JARDIM - ARICANDUVA, SÃO PAULO - SP, CEP 03930-110.	SÃO PAULO
8	ARUJÁ	AV. JOÃO MANOEL, 1150 - CENTRO RESIDENCIAL- ARUJÁ - SP - CEP: 07400-000.	ARUJÁ
9	ATIBAIA	AV. DR. JOVIANO ALVIM, 1190 - VILA NOVA ACLIMAÇÃO, ATIBAIA - SP, CEP 12942-653.	ATIBAIA
10	BERTIOGA	AV. MARGINAL, 10.001 - JD ALBATROZ, BERTIOGA - SP, CEP 11250-003.	BERTIOGA
11	CAMPINAS DP	ROD. DOM PEDRO I, KM 127/128, BOX25, PARQUE IMPERADOR, CAMPINAS	CAMPINAS
12	CARAGUATATUBA	AV. RIO-BRANCO, 450 - INDAIÁ, CARAGUATATUBA - SP, CEP 11665-600.	CARAGUATATUBA
13	DIADEMA	AV. PIRAPORINHA, 50 - FÁBIO ESQUIVEL, DIADEMA - SP - CEP 09950-000	DIADEMA
14	ENSEADA	AV. DOM PEDRO I, 2520 - JARDIM BELMAR, GUARUJÁ - SP, CEP 11440-002.	GUARUJÁ
15	FERNÃO DÍAS	ROD. FERNÃO DIAS, KM 87, S/N - PARQUE EDU CHAVES, SÃO PAULO - SP, CEP 02283-000.	SÃO PAULO
16	GUAIANASES	ESTRADA ITAQUERA GUAIANASES, 2000 (NO D'AVÓ) - JARDIM HELENA, SÃO PAULO - SP, CEP 08420-000.	SÃO PAULO
17	GUARAPIRANGA	AV. GUARAPIRANGA, 881, LOJA 1, VILA SOCORRO, SÃO PAULO - SP	SÃO PAULO

18	GUARATINGUETÁ	AV. JUSCELINO KUBITSCHECK DE OLIVEIRA, 870 - CAMPO DO GALVÃO, GUARATINGUETÁ - SP, CEP 12500-290.	GUARATINGUETA
19	GUARUJÁ Balsa	AV. ADHEMAR DE BARROS, 1531 (Balsa) - JARDIM HELENA MARIA, GUARUJÁ - SP, CEP 11430-003.	GUARUJÁ
20	INDAIATUBA	AV. PRESIDENTE KENNEDY, 330 - CIDADE NOVA I, INDAIATUBA - SP, CEP 13334-170.	INDAIATUBA
21	IPIRANGA	R. DOS PATRIOTAS, 1211, IPIRANGA	SÃO PAULO
22	ITANHAÉM	R. JOÃO PEDRO ORSI, 117/120 - CIDADE ANCHIETA, ITANHAÉM - SP CEP 11740-000.	ITANHAÉM
23	ITU	AV. NOVE DE JULHO, 897 - VILA PADRE BENTO, ITU - SP, CEP 13313-100.	ITU
24	JACAREÍ	PRAÇA CHARLES GATES, 90 - JARDIM DAS INDUSTRIAS, JACAREÍ - SP, CEP 12306-090.	JACAREÍ
25	JUNDIAÍ	AV. ANTÔNIO FREDERICO OZANAN, 6080 (AO LADO DO MAXI SHOPPING) - HORTO FLORESTAL, JUNDIAÍ - SP, CEP 13214-205.	JUNDIAÍ
26	LIMEIRA	R. MIGUEL GUIDOTTI, 2155, PARQUE EGISTO RAGAZZO, LIMEIRA - SP	LIMEIRA
27	M. TIETÉ	AV. THOMAS EDISON, 1324 - BARRA FUNDA, SÃO PAULO - SP, CEP 01140-001	SÃO PAULO
28	M. TITO	AVENIDA MARECHAL TITO, 5768 (NO ROLDÃO) - ITAIM PAULISTA, SÃO PAULO - SP, CEP 08115-000.	SÃO PAULO
29	MAUÁ	AV. ANTÔNIA ROSA FIORAVANTE - CENTRO (MAUÁ PLAZA SHOPPING), MAUÁ - SP - CEP 09390-015.	MAUÁ
30	MOGI	RUA PROFESSOR ISMAEL ALVES DOS SANTOS, 455 - VILA MOGILAR - MOGI DAS CRUZES - SP - CEP 08773-550.	MOGI DAS CRUZES
31	MOGI GUAÇU	AV. MOGI MIRIM, 252 (AO LADO DO BIG BOM) - AREIÃO, MOGI GUAÇU - SP, CEP 13844-110.	MOGI GUAÇU
32	MONGAGUÁ	AV. ANTÔNIO MARTINS DE ARAÚJO, 100 - CENTRO, MONGAGUÁ - SP, CEP 11730-000.	MONGAGUA
33	PERUÍBE	AV. PADRE ANCHIETA, 4741 - TRÊS MARIAS, PERUÍBE - SP, CEP 11750-000.	PERUÍBE
34	PIRITUBA	AV. RAIMUNDO PEREIRA DE MAGALHÃES 11.980, JARDIM PIRITUBA	SÃO PAULO
35	POÁ	ROD. HENRIQUE EROLES, 141 - VILA ERCILIA, POÁ - SP, CEP 08557-700.	POÁ

36	PRAIA GRANDE	AV. PRES. KENNEDY, 1876 - GUILHERMINA, PRAIA GRANDE - SP, CEP 11702-200.	PRAIA GRANDE
37	RADIAL LESTE	AV. ALCÂNTARA MACHADO, 1993 - BRÁS, SÃO PAULO - SP, CEP 03101-003	SÃO PAULO
38	SÃO JOSÉ DOS CAMPOS	AV. ENGENHEIRO FRANCISCO JOSÉ LONGO, 1595, LOJA 1, JARDIM SÃO DIMAS, SÃO JOSÉ DOS CAMPOS - SP	SÃO JOSÉ DOS CAMPOS
39	SANTA BÁRBARA	R. DO ÓSMIO, 915 - JARDIM MOLLON, SANTA BÁRBARA D'OESTE - SP, CEP 13456-625.	SANTA BARBARA D'OESTE
40	SANTO ANDRÉ	AV. ANTÔNIO CARDOSO, 536 - BANGÚ (NO SAM'S CLUB), SANTO ANDRÉ - SP, CEP 09280-570.	SANTO ANDRÉ
41	SANTOS	SHOPPING PRAIAMAR - R. ALEXANDRE MARTINS, 80 - 301 - APARECIDA, SANTOS - SP, CEP 11025-200.	SANTOS
42	SÃO CARLOS	AV. GETÚLIO VARGAS, 157 - VILA LUTFALLA, SÃO CARLOS - SP, CEP 13570-672.	SÃO CARLOS
43	SÃO MIGUEL	AV. SÃO MIGUEL, 8201 - SÃO MIGUEL PAULISTA, SÃO PAULO - SP, CEP 08070-001.	SÃO PAULO
44	SÃO VICENTE	AV. PREFEITO JOSÉ MONTEIRO, 1045 - JARDIM INDEPENDENCIA, SÃO VICENTE - SP, CEP 11380-001.	SÃO VICENTE
45	SOROCABA	AV. PROFESSORA IZORAIDA MARQUES PERES, 401, LJ B, PARQUE CAMPOLIM	SOROCABA
46	STO. AMARO	AV. JOÃO DIAS, 1713 - SANTO AMARO, SÃO PAULO - SP, CEP 04723-002	SÃO PAULO
47	SUMARÉ	AV. JOSÉ MANCINE, 350 - JARDIM SAO CARLOS, SUMARÉ - SP, CEP 13170-040.	SUMARÉ
48	SUZANO	AV. VER. JOÃO BATISTA FITIPALDI, 380 (NO ATACADÃO) - VILA MALUF, SUZANO - SP, CEP 08685-000.	SUZANO
49	T. VILELA	AV. SEN. TEOTÔNIO VILELA, 8030 (ATACADÃO) - JARDIM SÃO RAFAEL, SÃO PAULO - SP, CEP 04864-002.	SÃO PAULO
50	TAUBATÉ	AV. CHARLES SCHNEIDER, 850 - PARQUE SR. DO BONFIM, TAUBATÉ - SP, CEP 12040-000.	TAUBATÉ
51	TREMembÉ	AV. CEL. SEZEFREDO FAGUNDES, 1855 - TREMEMBÉ, SÃO PAULO - SP, CEP 02306-000.	SÃO PAULO
52	SÃO BERNARDO	AV. SENADOR VERGUEIRO, N° 2000 JR. TRÊS MARIAS, SÃO BERNARDO DO CAMPO - SP, CEP 09750-900.	SÃO PAULO

 ARGENTINA

N°	STORE	LOCATION	CITY
1	HC SAN MARTÍN	AV. SAN MARTÍN 421,ESQ GRAL.PAZ, PARTIDO DE SAN MARTÍN	BUENOS AIRES
2	HC SAN JUSTO	AVENIDA DON BOSCO 2680, PARTIDO DE LA MATANZA	BUENOS AIRES
3	HC VICENTE LOPEZ	AV. LIBERTADOR 77, VICENTE LÓPEZ	PROVINCIA BUENOS AIRES
4	HC TORTUGAS	AV. OLIVOS 4051, PARTIDO DE MALVINAS ARGENTINA, TORTUGUITAS	PROVINCIA BUENOS AIRES
5	HC CÓRDOBA	AV. COLÓN 4880, BARRIO VILLA URQUIZA	CÓRDOBA
6	HC LA PLATA	CAMINO GENERAL BELGRANO S/N ENTRE 514 Y 517	LA PLATA
7	HC ADROGUÉ	BOULEVARD SHOPPING - AV. HIPÓLITO YRIGOYEN 13298, ADROGUÉ	PROVINCIA BUENOS AIRES

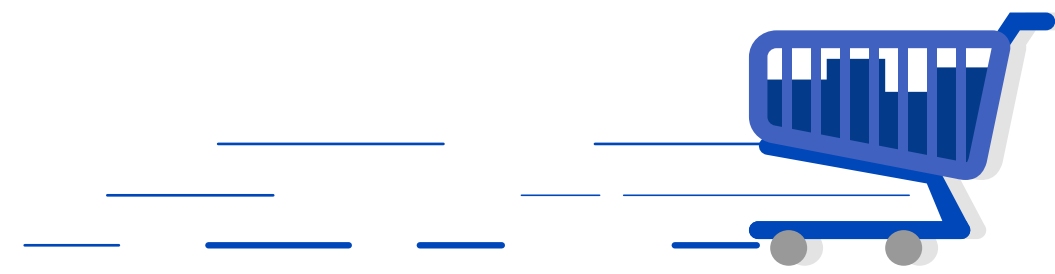
 URUGUAY

N°	STORE	LOCATION	CITY
1	HC GIANNATTASIO	AVDA. GIANNATTASIO KM 16, BARRA DE CARRASCO	CANELONES
2	HC SAYAGO	ARIEL CAMINO 4620, MONTEVIDEO	MONTEVIDEO
3	HC MALDONADO	RUTA 39, ESQ. AV. LUIS DE HERRERA	MALDONADO
4	AV. ITALIA	AVENIDA ITALIA 4250, ESQ. COLOMBRES, MONTEVIDEO	MONTEVIDEO

 MEXICO

N°	STORE	LOCATION	CITY
1	HC IZCALLI	AVENIDA JORGE JIMÉNEZ CANTÚ, MANZANA C 248, CENTRO URBANO, 54750	CUAUTITLÁN IZCALLI
2	HC ARBOLEDAS	VÍA DR. GUSTAVO BAZ 4001, CENTRO INDUSTRIAL TLALNEPANTLA, 54030	TLALNEPANTLA DE BAZ
3	HC JACARANDAS	BLVD. PASEO CUAUHNÁHUAC 101, RICARDO FLORES MAGON, 62370	CUERNAVACA, MOR.
4	HC VERACRUZ BOCA DEL RIO	BV. ADOLFO RUIZ CORTINES S/N, FRACCIONAMIENTO, SUTSEM, 94294	VERACRUZ, VER.
5	HC SAN MATEO	AV. VÍA ADOLFO LÓPEZ MATEOS S/N, STA CRUZ ACATLAN, 53150	NAUCALPAN DE JUÁREZ
6	HC EL PASEO SAN LUIS POTOSI	AV. DR. SALVADOR NAVA MARTINEZ 435, SAN PATRICIO	SAN LUIS POTOSI
7	CERRO GORDO	BLVD. CAMPESTRE 2106, VALLE DEL CAMPESTRE, 37150	LEÓN, GUANAJUATO
8	HC SENDERO	AV. SENDERO DIVISORIO 801, PRIVADAS DE ANÁHUAC, 66050	MONTERREY, NUEVO LEÓN
9	SANTA CATARINA	BLVD. GUSTAVO DÍAZ ORDAZ 108 LA FAMA ANTES, LOS TREVIÑO, 66150	MONTERREY, NUEVO LEÓN

SUPERMARKET



N°	STORE	LOCATION	CITY
1	EL MONTE	LOS LIBERTADORES 316, EL MONTE	SANTIAGO
2	TALAGANTE PLAZA	EYZAGUIRRE 715, TALAGANTE	SANTIAGO
3	SB PLAZA	O'HIGGINS 550, SAN BERNARDO	SANTIAGO
4	BUIN	SAN MARTÍN 174, BUIN	SANTIAGO
5	SB ESTACIÓN	ARTURO PRAT 117, SAN BERNARDO	SANTIAGO
6	PEÑAFLORES	ALCALDE LUIS ARAYA CERECEDA 4237, PEÑAFLORES	SANTIAGO
7	RENGO	CONDELL 100	RENGO
8	MELIPILLA	AVDA. SERRANO 395, MELIPILLA	SANTIAGO
9	SAN ANTONIO	AVDA. BARROS LUCO 1399	SAN ANTONIO
10	TALAGANTE CORDILLERA	CALETERA LOS AROMOS 0441, TALAGANTE	SANTIAGO
11	PUENTE ALTO	AVDA. CONCHA Y TORO 1477, PUENTE ALTO	SANTIAGO
12	NATANIEL	NATANIEL COX 620, SANTIAGO	SANTIAGO
13	LA CALERA	PROLONGACIÓN PEREZ 12010	LA CALERA
14	ANTOFAGASTA MALL	BALMACEDA 2355	ANTOFAGASTA
15	LA FLORIDA	AVDA. AMÉRICO VESPUCIO 7310, LA FLORIDA	SANTIAGO
16	ANTOFAGASTA CENTRO	CONDELL 2639-2645	ANTOFAGASTA
17	COLINA	AVDA. CONCEPCIÓN 47, COLINA	SANTIAGO
18	ALAMEDA	AV. LIBERTADOR BERNARDO O'HIGGINS 3470, ESTACIÓN CENTRAL	SANTIAGO
19	EL BOSQUE	GRAN AVENIDA JOSÉ MIGUEL CARRERA 10375, EL BOSQUE	SANTIAGO

20	SAN FERNANDO	AV. CARAMPANGUE 681	SAN FERNANDO
21	PADRE HURTADO	CAMINO SAN ALBERTO HURTADO 2436, PADRE HURTADO	SANTIAGO
22	SAN FELIPE	AV. LIBERTADOR BERNARDO O'HIGGINS 1150	SAN FELIPE
23	TALCA	CALLE 4 NORTE 1530	TALCA
24	CATEDRAL	CATEDRAL 1850, SANTIAGO	SANTIAGO
25	MACHALÍ	AVDA. SAN JUAN 133, MACHALÍ	MACHALÍ
26	SANTA JULIA	AVDA. ALESSANDRI 4025	VIÑA DEL MAR
27	CALAMA CENTRO	CENTRO AVDA. GRANADEROS 3651	CALAMA
28	HUECHURABA	SANTA MARTA DE HUECHURABA 7300, HUECHURABA	SANTIAGO
29	BÍO BÍO	AVDA. LOS CARRERA PONIENTE 301, CONCEPCIÓN	BIOBÍO
30	CHILLÁN	ECUADOR 599	CHILLÁN
31	RANCAGUA CENTRO	CUEVAS 405	RANCAGUA
32	VICUÑA MACKENNA	AV. VICUÑA MACKENNA 665, SANTIAGO	SANTIAGO
33	MALL PLAZA TOBALABA	AVDA. CAMILO HENRÍQUEZ 3692, LOCAL H100, PUENTE ALTO	SANTIAGO
34	LOS ÁNGELES	MENDOZA 535	LOS ÁNGELES
35	VITACURA	AVDA. VITACURA 9019, VITACURA	SANTIAGO
36	EL TRÉBOL	AV. JORGE ALESSANDRI 3177	TALCAHUANO
37	PLAZA EGAÑA	AV. LARRAÍN 5862, LOCAL H100, LA REINA	SANTIAGO
38	OVALLE	PROLONGACIÓN CALLE BENAVENTE 1075, LOCAL 200	OVALLE
39	QUILPUÉ	AV. FREIRE 120	QUILPUÉ
40	CONCÓN	AV. MANANTIALES 955	CONCÓN
41	WALKER MARTÍNEZ	WALKER MARTÍNEZ 3600, LA FLORIDA	SANTIAGO
42	MALL PLAZA COPIAPÓ	MAIPÚ 109, LOTE B	COPIAPÓ
43	REÑACA	AV. VICUÑA MACKENNA 1050, LOCAL 1; REÑACA BAJO	VIÑA DEL MAR
44	CHAMISERO	AV. CHAMISERO, LOTE A8, LOCAL 1, COLINA	SANTIAGO

45	VIVACETA	AV. FERMÍN VIVACETA 1018-1030, INDEPENDENCIA	SANTIAGO
46	MAITENCILLO	VÍA F-30 E, ESQUINA CALLE SAN ISIDRO, LOCAL 1, MAITENCILLO, PUCHUNCAVÍ	MAITENCILLO
47	TALCA COLÍN	AV. COLÍN 0665	TALCA
48	RECOLETA	AV. RECOLETA N°888	SANTIAGO
49	QUILLOTA LAS PALMAS	AV. CONDELL 1687, LOCAL A3, QUILLOTA	QUILLOTA
50	CIUDAD EMPRESARIAL	AV. DEL PARQUE 4722, LOCAL 22, HUECHURABA	SANTIAGO
51	COQUIMBO	AV. ALESSANDRI 1117, COQUIMBO	COQUIMBO
52	QUILICURA	AV. LIBERTADOR BERNARDO O'HIGGINS 800, LOCAL 1	SANTIAGO
53	VITACURA ALDERETE	AV. VITACURA 6980, VITACURA	SANTIAGO
54	LA CISTERNA	GRAN AVENIDA 8988, LOCAL 1, LA CISTERNA	SANTIAGO
55	LOS DOMINICOS	AV. PADRE HURTADO 875, LAS CONDES	SANTIAGO
56	LOS ANDES CHACABUCO	AV. SANTA TERESA 680	LOS ANDES
57	PIEDRA ROJA	AV. CHICUREO S/N, LOTE 14 A-4, COLINA	SANTIAGO
58	BALMACEDA	BALMACEDA 2885, SECTOR LA PAMPA, LA SERENA	LA SERENA
59	LOS ÁNGELES ALEMANIA	AV. ALEMANIA 831, LOCAL 1, LOS ÁNGELES.	LOS ÁNGELES
60	FACTORÍA ITALIA	AV. FRANCISCO BILBAO 461	SANTIAGO
61	CURICÓ NORTE	CARMEN 1220	CURICÓ
62	VALLENAR	AV. BRAZIL 941	VALLENAR
63	CURAUMA	AV. CARDENAL SAMORE 2290, PLACILLA DE PEÑUELAS.	VALPARAÍSO
64	QUILÍN	AV. ALTOS DEL PARQUE SUR 5800	SANTIAGO
65	MP LA SERENA	AV. ALBERTO SOLARI 1400	LA SERENA
66	PLAZA OESTE II	AV. AMÉRICO VESPUCIO 1501	SANTIAGO

67	ANTOFAGASTA NORTE	AV. PEDRO AGUIRRE CERDA 10578	ANTOFAGASTA
68	SAN VICENTE	AV. DIEGO PORTALES 081	SAN VICENTE DE T.T
69	PAJARITOS	AV. LOS PAJARITOS 2356	SANTIAGO
70	COPIAPÓ LOS CARRERA	AV. LOS CARRERA 4723	COPIAPÓ



PERU

N°	STORE	LOCATION	CITY
1	MEGAPLAZA	ALFREDO MENDIOLA 3698, CENTRO COMERCIAL MEGA PLAZA, INDEPENDENCIA	LIMA
2	LAS BEGONIAS	AV. LAS BEGONIAS 785, URB. JARDÍN, SAN ISIDRO	LIMA
3	LA MARINA	AV. LA MARINA 2355, URB MARANGA - 1ERA ETAPA ANCLA 2 - SAN MIGUEL	LIMA
4	ATOCONGO	AV. CIRCUNVALACIÓN 1803, TIENDA ANCLA 2, SAN JUAN DE MIRAFLORES	LIMA
5	HUAYLAS	AV DEFENSORES DEL MORRO 1350, CHORRILLOS	LIMA
6	TRUJILLO 1	AV. MANSICHE S/N - CASERIO CORTIJO	TRUJILLO
7	CHICLAYO 1	VICTOR RAÚL HAYA DE LA TORRE 150 - 250 - URB. SAN EDUARDO - TIENDA ANCLA 1	CHICLAYO
8	QUILCA	AV. LIMA 4208, URB. BOCANEGRA, PROVINCIA CONSTITUCIONAL DEL CALLAO	LIMA
9	SAENZ PEÑA	CALLE CASTILLA 496, PROVINCIA CONSTITUCIONAL DEL CALLAO	LIMA
10	CANTA CALLAO	CARRETERA CANTA CALLAO 378, CALLE CASTILLA 496, PROVINCIA CONSTITUCIONAL DEL CALLAO	LIMA
11	LIMA CENTRO	AV. TACNA 665 - CERCADO DE LIMA	LIMA
12	EL AGUSTINO	AV. ANCASH 2479, EL AGUSTINO	LIMA
13	PUENTE PIEDRA	AV. PUENTE PIEDRA SUR 322 - ALT. KM 30 PANAMERICANA NORTE - PUENTE PIEDRA	LIMA

14	TRUJILLO 2	AV. AMÉRICA NORTE 1245 URB. LOS JARDINES OPEN PLAZA TRUJILLO	TRUJILLO
15	BELLAVISTA	AV. ÓSCAR R. BENAVIDES 3866 (SM 1) BELLAVISTA - CALLAO	LIMA
16	ICA	AV. SAN MARTÍN 763	ICA
17	PACHACÚTEC	AV. PROLONG. PACHACUTEC 6321, TABLADA DE LURIN ZONA 4 VILLA MARIA DEL TRIUNFO	LIMA
18	ZORRITOS	AV. COLONIAL 1291, 1293 - JR. ZORRITOS 1504, 1548, 1552	LIMA
19	LA FONTANA	AV. LA FONTANA 790, URB. LA RIVERA DE MONTEERRICO II ETAPA LA MOLINA	LIMA
20	ANGAMOS	AV. ANGAMOS ESTE 1803 - ESQ. TOMAS MARSANO Y ANGAMOS ESTE - SURQUILLO	LIMA
21	TUSILAGOS	AV. LOS TUSILAGOS OESTE 281 URB. LOS JARDINES DE SAN JUAN SECTOR 3 SAN JUAN DE LURIGANCHO	LIMA
22	PIURA	AV. ANDRÉS AVELINO CÁCERES 147 SECTOR 1B TDA ANCLA 2 - URB. MIRAFLORES - CASTILLA	PIURA
23	AREQUIPA CAYMA	AV. EJERCITO 793, AREQUIPA CAYMA	AREQUIPA
24	AREQUIPA PORONGOCHE	AV. PORONGOCHE 500, DISTRITO DE PAUCARPATA	AREQUIPA
25	PRÓCERES	AV. LOS PRÓCERES 1030, SANTIAGO DE SURCO	LIMA
26	JOKEY PLAZA	AV. JAVIER PRADO ESTE 4010, URB. FUNDO MONTEERRICO CHICO, SANTIAGO DE SURCO	LIMA
27	CHICLAYO BELAÚNDE Y LORA	AV. FERNANDO BELAUNDE TERRY 685 - URB LA PRIMAVERA	CHICLAYO
28	CAMPOY	AV. PROLONGACIÓN MALECÓN CHECA, CON A.D.V VILLA MERCEDES, CON CALLE 5 MANZANA L SUB LOTE 1-1A*	LIMA
29	CHINCHA	ESQUINA AV. MASSARO CON ESQ MARISCAL CASTILLA - CHINCHA ALTA - CHINCHA - ICA*	ICA
30	CHIMBOTE	AV. PANAMERICANA NORTE 505 MZ. B LOTE. 1A-1-A2 CHIMBOTE - SANTA - ANCASH	CHIMBOTE
31	SANTA ANITA	Z.I. A - B CARRETERA CENTRAL 135, SANTA ANITA	LIMA
32	LOS OLIVOS	AV. ALFREDO MENDIOLA 5810, LOS OLIVOS	LIMA

33	CHICLAYO SAN JOSÉ	AV. LUIS GONZALES 881	CHICLAYO
34	CAÑETE	AV. MARISCAL BENAVIDES 1000 - SAN VICENTE DE CAÑETE - CAÑETE - LIMA	CAÑETE
35	AV. CENTRAL	AV. CANTA CALLAO 3005 - S.M.P. (MZ. G LOTE 3 - URB. HUERTOS DEL NARANJAL)	LIMA
36	CHICLAYO LEGUÍA	AV. AUGUSTO B LEGUÍA 110	CHICLAYO
37	PACASMAYO	AV. GONZALO UGAZ SALCEDO 23	PACASMAYO
38	AREQUIPA PARRA	AV. PARRA 218 - 218A - 220	AREQUIPA
39	SULLANA	AV. PANAMERICANA 445 ESQ. CA. SANTO TORIBIO 160	SULLANA
40	PUCALLPA	AV. CENTENARIO 2086, YARINACOCCHA - CORONEL PORTILLO	PUCALLPA
41	SAN LUIS	AV. SAN LUIS AV. SAN LUIS MZ. A LOTE 1 URB. SAN BORJA CENTRO (FICHA REGISTRAL)	LIMA
42	MIRAFLORES	AV. 28 DE JULIO 1045, MIRAFLORES (CENTRO COMERCIAL PASO 28 DE JULIO)	LIMA
43	HB PUENTE PIEDRA	AV. LEONCIO PRADO 1916 - PUENTE PIEDRA - LIMA	LIMA
44	CHEPÉN	CARRETERA PANAMERICANA 715 - 721	CHEPÉN
45	HUÁNUCO	JR. 2 DE MAYO 125, HUÁNUCO	LIMA
46	HB HUAYCÁN	AV. LOS INCAS 205 MZ. A LT. 7 EX. AV. CIRCUNVALACIÓN - ATE	HUAYCAN
47	CAJAMARCA	JR. CINCO ESQUINAS S/N C/AV. VÍA DE EVITAMIENTO	CAJAMARCA
48	SAN HILARION	AV SAN HILARION ESTE 150-180 URB. SAN HILARION SJ LURIGANCHO (TEMPORAL)	LIMA
49	MOLICENTRO	AV. 7 510 - EL SUACE - RINCONADA, LA MOLINA	LIMA
50	HUACHO	AVENIDA MOORE, 213-215, HUACHO, PROVINCIA DE HUAURA, DEPARTAMENTO DE LIMA	LIMA
51	HUARAL	AV. CHANCAY KM. 8. 5 HUARAL	LIMA
52	HB GUARDIA CIVIL	AV. GUARDIA CIVIL MZA M LOTE 13 - LA CAMPIÑA, CHORRILLOS	LIMA
53	LIMA SUR	AV. LOS LIRIOS NRO. 301 URB. ENTEL PERU - SAN JUAN DE MIRAFLORES	LIMA

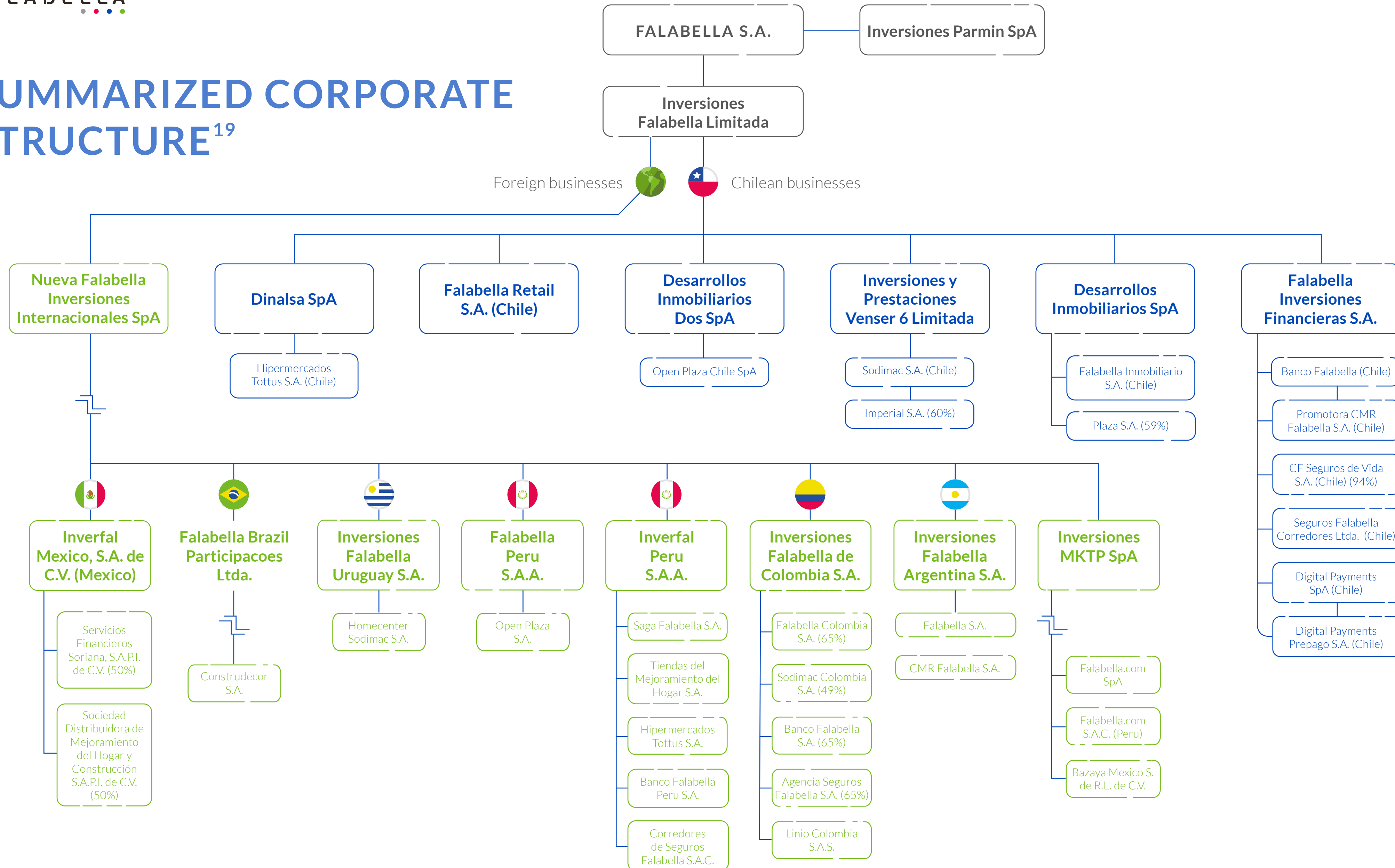


54	HB CHINCHA	CAL. LEOPOLDO CARRILLO NRO.0 - CHINCHA ALTA, ICA	CHINCHA
55	HBP1 PISCO	CALLE COMERCIO 700, PISCO	ICA
56	HBP1 BARRIOS ALTOS	JR. HUÁNUCO 925, CERCADO	LIMA
57	HT PIURA NORTE	AV. SÁNCHEZ CERRO 3264 - INTERIOR 101, DISTRITO DE 26 DE OCTUBRE, PIURA	PIURA
58	TOTTUS HUANCAYO	AV. FERROCARRIL ESQ CON PROLONGACIÓN SAN CARLOS S/N SECTOR 14	HUANCAYO
59	VILLA EL SALVADOR	MZA. D LOTE. 3 - ZONA AGROPECUARIA (FRENTE MERCADO UNICACHI ) VILLA EL SALVADOR, LIMA	LIMA
60	TOTTUS CUSCO	AV. DE LA CULTURA 2219, CUSCO	CUSCO
61	HB CHULUCANAS	AV. RAMÓN CASTILLA N°1480 CHULUCANAS MORROPÓN - PIURA	PIURA
62	HBP1 ICA PANAMERICANA	AV. FERNANDO LEÓN DE VIVERO 611 URB. SAN JOAQUÍN	ICA
63	TOTTUS DOMINICOS	AV. TOMAS VALLE 3305 URB. JORGE CHÁVEZ, CALLAO	LIMA
64	TOTTUS COMANDANTE ESPINAR	AV. COMANDANTE ESPINAR 719, MIRAFLORES	LIMA
65	HB SULLANA	AH SANTA TERESITA CAL. JORGE CHÁVEZ 131	PIURA
66	HB TRUJILLO PIÉROLA	AV. NICOLÁS DE PIÉROLA 1971, URB. LA ESPERANCITA, TRUJILLO	TRUJILLO
67	HB ICA TINGUIÑA	AV. RIO DE JANEIRO 361, DISTRITO DE LA TINGÜIÑA, ICA	ICA
68	HB HUACHO	AV. CHANCAY 1248	LIMA
69	HB NICOLÁS DUEÑAS	AV. NICOLÁS DUEÑAS 475, CERCADO DE LIMA	LIMA
70	HB MOYOBAMBA	JR. MANUEL DEL ÁGUILA 837, MOYOBAMBA	MOYOBAMBA
71	HB FERREÑAFE	ESQUINA AV. AUGUSTO B. LEGUÍA CON AV. TACNA - FERREÑAFE, LAMBAYEQUE	FERREÑAFE
72	HB TRUJILLO UNION	URB. EL SOL DEL CHACARERO / PROLONGACIÓN UNIÓN 2325, TRUJILLO	TRUJILLO
73	HB PIURA GRAU	AV. GRAU 4816, PIURA	PIURA

74	HB IQ LA MARINA	AV. LA MARINA 405	IQUITOS
75	HB MAESTRO PUCALLPA	AV. SALVADOR ALLENDE S/N	PUCALLPA
76	PURUCHUCO	AV. PROLONGACIÓN JAVIER PRADO 8680, ATE	LIMA
77	HB TARAPOTO	JR. JIMÉNEZ PIMENTEL 1043, TARAPOTO	TARAPOTO
78	HB IQ ALF UGARTE	AV. ALFONSO UGARTE 1393 (EX AV. EJÉRCITO)	IQUITOS
79	PLAZA COMAS	AV. LOS ÁNGELES 602 URB. ALAMEDAS DEL RETABLO, COMAS	LIMA
80	HB PANAMERICANA URBANA	AV. LEONCIO PRADO 916,, ZAPALLAL, PUENTE PIEDRA	LIMA
81	HB LA MERCED	AV. PERU 438, CHANCHAMAYO, JUNÍN	JUNÍN
82	BODEGA ATE KAMPU	PARCELACIÓN FUNDO LA ESTRELLA LOTE 86 A,B, D Y E LOTE 2 SECTOR 3, ATE	LIMA
83	BODEGA LURIN	FND SAN VICENTE N/S UC 10579 SUBLOTE 17, LURIN	LIMA
84	BODEGA V PACHACUTEC	AV. PROLONGACIÓN PACHACUTEC 6321, VILLA MARÍA DEL TRIUNFO	LIMA
85	HB VMT MARIATEGUI	PROLONGACIÓN AV. JOSÉ CARLOS MARIATEGUI 2524	LIMA



# SUMMARIZED CORPORATE STRUCTURE<sup>19</sup>



<sup>19</sup> COMPANIES MARKED IN BLUE ARE BUSINESSES IN CHILE, WHILE COMPANIES MARKED IN GREEN ARE FOREIGN BUSINESSES.

# INFORMATION ON SUBSIDIARIES AND ASSOCIATES

## DIRECT SUBSIDIARIES

### INVERSIONES PARMIN SpA

Inversiones Parmin SpA is a simplified company constituted in accordance with Chilean law, with subscribed and paid share capital totaling Ch\$232,400,047. Falabella S.A. owns all the issued shares. During 2021 the company had a capital increase to reach this total, as stated in a public deed dated December 29, 2021, without resulting in any significant variations to ownership percentages.

#### Business description

Invest in any capacity in all kinds of tangible and intangible goods, fixed or movable assets; in transferable securities, bonds, debentures, promissory notes or other financial documents, and their use and management; participation in all kinds of civil and commercial companies, whether collectives, limited partnerships as partner or manager, corporations, or limited liability companies, irrespective of their purpose.

#### MANAGEMENT

Falabella S.A.

#### Class A Representatives:

- Mr. Carlo Solari Donaggio
- Mr. Juan Carlos Cortés Solari
- Mr. Gaston Bottazzini

	M\$ (2021)	M\$ (2020)
TOTAL ASSETS	1,048,464	785,087
TOTAL LIABILITIES	3	923
TOTAL EQUITY	1,048,461	784,164
NET INCOME FOR THE YEAR	368,355	(392,112)
CHANGES IN EQUITY	264,297	(321,316)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(3)</b>	<b>3</b>

### INVERSIONES FALABELLA LTDA

Inversiones Falabella Ltda. is a limited liability company incorporated in accordance with Chilean law, with subscribed and paid capital totaling Ch\$ 2,388,161,497,717. Falabella owns approximately 99.99% of the share capital, with the remainder owned by Inversiones Parmin SpA. During 2021, the Company had a capital increase to reach this total, as stated in public deeds dated May 11, 2021, August 4, 2021, November 17, 2021, December 13, 2021, December 28, 2021 and December 30, 2021, without resulting in any significant variations to ownership percentages.

#### Business description

Invest in any class of shares, bonds, debentures, units or rights in companies in any capacity and securities and other fixed-income securities, to administer such assets, invest in all kinds of real estate and use and lease them to obtain income from such property. Therefore, the company may carry out all transactions, sign all contracts and generally perform anything that is appropriate or necessary in the opinion of its manager.

#### MANAGEMENT

Corresponde a Falabella S.A.

#### Class A Representatives:

- Mr. Carlo Solari Donaggio
- Mr. Juan Carlos Cortés Solari
- Mr. Gaston Bottazzini

	M\$ (2021)	M\$ (2020)
TOTAL ASSETS	21,026,351,550	18,577,135,069
TOTAL LIABILITIES	14,215,000,826	12,680,164,073
TOTAL EQUITY	6,811,350,724	5,896,970,996
NET INCOME FOR THE YEAR	695,795,596	35,341,101
CHANGES IN EQUITY	914,379,728	(242,303,314)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>133,525,150</b>	<b>1,074,819,963</b>

## SODIMAC COLOMBIA S.A.

Sodimac Colombia S.A. is a company incorporated under the laws of Colombia, with subscribed and paid capital totaling COP\$29,975,000,000. Falabella indirectly owns 49% of the issued shares, and there have been no changes during 2021.

### BOARD AND MANAGEMENT

#### Principal Directors

- Mr. Roberto Junguito Pombo
- Mr. Alvaro Andres Echavarria Olano
- Mr. Daniel Echavarria Arango
- Mr. Rodrigo Agustin Fajardo Zilleruelo
- Mr. Rodrigo Andrés Sabugal Armijo

#### Alternate Directors

- Ms. Emilia Restrepo Gómez
- Mr. Julio Manuel Ayerbe Muñoz
- Mr. Gaston Bottazzini
- Mr. Alejandro Arze Safian

#### Chief Executive Officer

Mr. Miguel Pardo Brigard

### Business description

Purchase, sell, distribute, manufacture, produce, import, export, transport and market products suitable for human use or consumption or for animal consumption, including all kinds of fish, pets and animals, goods, machinery, and services for construction, decoration, renovation, improvement, staffing or equipping the home, marketing agricultural consumables and seeds for planting, surveillance equipment and private security services, and all the services that are complementary to these activities.

	M\$ (2021)	M\$ (2020)
TOTAL ASSETS	750.859.352	722.251.736
TOTAL LIABILITIES	513.764.721	479.018.423
TOTAL EQUITY	237.094.631	243.233.313
NET INCOME FOR THE YEAR	71.681.244	36.912.580
CHANGES IN EQUITY	(6.138.682)	(19.558.873)
<b>FALABELLA S.A.'S PERCENTAGE OWNERSHIP</b>	<b>49%</b>	<b>49%</b>
<b>ASSET PARTICIPATION</b>	<b>1,11%</b>	<b>1,29%</b>

## SERVICIOS FINANCIEROS SORIANA, S.A.P.I DE C.V., SOFOM, E.N.R.

Servicios Financieros Soriana, S.A.P.I. de C.V., SOFOM, E.N.R. is a variable-capital private equity, multi-financial purpose, non-regulated entity constituted in accordance to the laws of Mexico, with subscribed and paid capital totaling MXN\$2,061,366,102. The

Company increased its capital twice during 2021 as recorded in unanimous shareholder resolutions dated March 12, 2021 and August 31, 2021. Falabella S.A. indirectly owns 50% of the issued shares.

### Business description

Grant all kinds of loans and credits of any nature, documented according to applicable legislation, with or without guarantees, with or without interest, repayable in one or various installments, including issuing credit cards in accordance with contracts for current-account credit facilities.

### BOARD AND MANAGEMENT

#### Principal Directors

- Mr. Ricardo Martin Bringas (Chairman)
- Mr. Alberto Martin Soberón
- Mr. Ismael Humberto Fayad Wolff
- Mr. Carlo Solari Donaggio
- Mr. Gaston Bottazzini
- Mr. Juan Manuel Matheu

#### Alternate Directors

- Mr. Ricardo Martin Bringas
- Mr. Francisco Ramírez Díaz
- Mr. Rodrigo Jesus Benet Cordova
- Mr. Benoit Jean-Marie de Grave
- Mr. Leonardo Di Nucci
- Mr. Jordi Gaju Nicolau

#### Chief Executive Officer

Mr. Miguel Pardo Brigard

	M\$ (2021)	M\$ (2020)
TOTAL ASSETS	116,122,064	86,848,392
TOTAL LIABILITIES	59,497,102	50,186,388
TOTAL EQUITY	56,624,962	36,662,004
NET INCOME FOR THE YEAR	(10,226,326)	(17,356,465)
CHANGES IN EQUITY	19,962,958	9,007,171
<b>FALABELLA S.A.'S PERCENTAGE OWNERSHIP</b>	<b>50%</b>	<b>50%</b>
<b>ASSET PARTICIPATION</b>	<b>0.26%</b>	<b>0.20%</b>

## SOCIEDAD DISTRIBUIDORA DE MEJORAMIENTO DEL HOGAR Y CONSTRUCCIÓN S.A.P.I. DE C.V.

Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I. de C.V. is a variable-capital private equity company constituted in accordance with the laws of Mexico, with subscribed and paid capital totaling MXN\$ 5,027,356,663.48. The Company increased its capital five times during 2021, as recorded in unanimous shareholder resolutions dated January 27, 2021, February 1, 2021, March 5, 2021, September 6, 2021 and November 18, 2021. Falabella S.A. indirectly owns 50% of the issued shares.

### Business description

Promote, organize, acquire, constitute, sell or manage commercial businesses, commercial or civil societies, trusts, or any other entity, whether or not it has legal personality, and according to the laws of any jurisdiction. Develop and build stores that sell all kinds of goods and market services, both directly and indirectly, using the companies that the company constitutes, or which it invests in for such purposes, through the construction or improvement of any kind of buildings, being able to sell, without being limited to, anything related to hardware and tools, timber, electricity, lighting, plumbing, doors, windows, furniture, kitchen and table utensils, paints and coatings, bathrooms and kitchens, floors, and gardening.

### BOARD AND MANAGEMENT

#### Principal Directors

- Mr. Ricardo Martin Bringas (Chairman)
- Mr. Alberto Martin Soberón
- Mr. Rodrigo Jesus Benet Cordova
- Mr. Carlo Solari Donaggio
- Mr. Gaston Bottazzini
- Mr. Alejandro Arze Safian

#### Alternate Directors

- Mr. Ricardo Martin Bringas
- Mr. Francisco Ramírez Díaz
- Mr. Ismael Humberto Fayad Wolff
- Mr. Jordi Gaju Nicolau
- Mr. Fabio de Petris Duarte
- Mr. Francisco Errazuriz Lopez

#### Chief Executive Officer

Mr. Eduardo de Vries de los Santos



	M\$ (2021)	M\$ (2020)
TOTAL ASSETS	262,903,422	173,351,508
TOTAL LIABILITIES	132,719,279	99,707,359
TOTAL EQUITY	130,184,143	73,644,149
NET INCOME FOR THE YEAR	(14,856,764)	(15,198,634)
CHANGES IN EQUITY	56,539,994	8,414,285
<b>FALABELLA S.A.'S PERCENTAGE OWNERSHIP</b>	<b>50%</b>	<b>50%</b>
<b>ASSET PARTICIPATION</b>	<b>0.61%</b>	<b>0.39%</b>

# SUBSIDIARIES WITH SHARES



CHILEAN ID NUMBER	SUBSIDIARY COMPANY NAME	DEC-31-2021 DIRECT %	DEC-31-2021 INDIRECT %	DEC-31-2021 TOTAL %	DEC-31-2020 TOTAL %	COUNTRY	FUNCTIONAL CURRENCY	SHARE OF TOTAL ASSETS IN-DIVIDUAL FSA DEC-21 %
76.020.391-2	INVERSIONES FALABELLA LIMITADA	99,992	0,008	100	100	CHILE	CLP	71,39%
76.020.385-8	INVERSIONES PARMIN SpA.	100	-	100	100	CHILE	CLP	0,01%
79.598.260-4	ADMINISTRADORA DE SERVICIOS COMPUTACIONALES Y DE CRÉDITO CMR FALABELLA LTDA.	-	100	100	100	CHILE	CLP	-0,63%
79.990.670-8	ADMINISTRADORA PLAZA VESPUCIO S.A.	-	59,272	59,272	59,272	CHILE	CLP	1,18%
76.644.120-3	APORTA SOLUCIONES PARA LA ADMINISTRACIÓN DE RECURSOS HUMANOS SpA.	-	100	100	100	CHILE	CLP	0,00%
76.046.439-2	APYSER SpA.	-	100	100	100	CHILE	CLP	0,03%
76.683.615-1	ASESORÍAS Y EVALUACIÓN DE CRÉDITOS LTDA.	-	100	100	100	CHILE	CLP	0,42%
76.044.159-7	AUTOPLAZA SpA.	-	59,278	59,278	59,278	CHILE	CLP	0,03%
76.011.659-9	BANCO FALABELLA CORREDORES DE SEGUROS LIMITADA.	-	100	100	100	CHILE	CLP	0,04%
96.509.660-4	BANCO FALABELLA	-	100	100	100	CHILE	CLP	9,33%
76.153.976-0	CAPYSER SpA.	-	100	100	100	CHILE	CLP	0,03%
76.662.120-1	SERVICIOS GENERALES CERRO COLORADO LIMITADA.	-	88	88	88	CHILE	CLP	0,00%
76.477.116-8	C.F. SEGUROS DE VIDA S.A.	-	94,206	94,206	90	CHILE	CLP	0,24%
76.046.445-7	CONFECIONES INDUSTRIALES SpA.	-	100	100	100	CHILE	CLP	0,23%
77.104.802-1	DESARROLLOS INMOBILIARIOS DOS SpA.	-	100	100	100	CHILE	CLP	3,77%

76.883.720-1	DESARROLLOS E INVERSIONES INTERNACIONALES SpA.	-	59,278	59,278	59,278	CHILE	CLP	2,96%
99.593.960-6	DESARROLLOS INMOBILIARIOS SpA.	-	100	100	100	CHILE	CLP	14,00%
99.564.380-4	DESARROLLOS URBANOS SpA.	-	45,94	45,94	45,94	CHILE	CLP	3,74%
76.788.282-3	DIGITAL PAYMENTS SpA.	-	100	100	100	CHILE	CLP	0,05%
76.039.672-9	DINALSA SpA.	-	100	100	100	CHILE	CLP	1,52%
76.212.492-0	FALABELLA.COM SpA.	-	100	100	100	CHILE	CLP	0,00%
99.556.170-0	FALABELLA INMOBILIARIO S.A.	-	100	100	100	CHILE	CLP	-0,01%
76.046.433-3	FALABELLA INVERSIONES FINANCIERAS S.A.	-	100	100	100	CHILE	CLP	13,21%
77.261.280-K	FALABELLA RETAIL S.A.	-	100	100	100	CHILE	CLP	4,62%
76.587.847-0	FALABELLA SERVICIOS PROFESIONALES DE TI SpA.	-	100	100	100	CHILE	CLP	0,04%
77.612.410-9	FALABELLA TECNOLOGÍA CORPORATIVA LTDA.	-	100	100	100	CHILE	CLP	0,42%
77.275.077-3	FALABELLA TRADING SpA.	-	100	100	100	CHILE	CLP	0,01%
96.792.430-K	FAZIL SpA	-	100	100	-	CHILE	CLP	-0,03%
76.142.721-0	GIFT CORP SpA.	-	100	100	100	CHILE	CLP	0,01%
78.627.210-6	HIPERMERCADOS TOTTUS S.A.	-	100	100	88	CHILE	CLP	1,37%
76.993.859-1	IKSO SpA.	-	100	100	100	CHILE	CLP	0,32%
76.821.330-5	IMPERIAL S.A.	-	60	60	60	CHILE	CLP	0,65%
77.107.881-8	INMOBILIARIA RENTAS DOS SpA.	-	100	100	100	CHILE	CLP	0,46%
96.951.230-0	INMOBILIARIA MALL CALAMA SpA.	-	59,278	59,278	59,278	CHILE	CLP	0,80%
96.824.450-7	INMOBILIARIA MALL LAS AMÉRICAS S.A.	-	45,143	45,143	45,143	CHILE	CLP	0,29%
76.007.317-2	INVERCOL SpA.	-	100	100	100	CHILE	CLP	0,00%

76.282.188-5	INVERFAL BRAZIL SpA.	-	100	100	100	CHILE	CLP	-2,66%
76.803.189-4	INVERFAL INDIA SpA.	-	100	100	100	CHILE	CLP	0,07%
76.159.684-5	INVERFAL URUGUAY SpA.	-	100	100	100	CHILE	CLP	-0,44%
76.149.308-6	INVERSIONES BRAZIL SpA.	-	100	100	100	CHILE	CLP	-2,66%
76.319.068-4	INVERSIONES INDIA SpA.	-	100	100	100	CHILE	CLP	0,07%
76.141.046-6	INVERSIONES INVERFAL ARGENTINA SpA.	-	-	-	100	CHILE	CLP	-1,95%
76.141.045-8	INVERSIONES INVERFAL COLOMBIA SpA.	-	100	100	100	CHILE	CLP	1,73%
96.647.930-2	INVERSIONES INVERFAL PERU SpA.	-	100	100	100	CHILE	CLP	30,22%
76.335.739-2	INVERSIONES MEXICO SpA.	-	100	100	100	CHILE	CLP	-0,94%
76.899.941-4	INVERSIONES MKTP SpA.	-	100	100	100	CHILE	CLP	-1,75%
76.159.664-0	INVERSIONES URUGUAY SpA.	-	100	100	100	CHILE	CLP	-0,44%
76.042.509-5	INVERSIONES Y PRESTACIONES VENSER SEIS LTDA.	-	100	100	100	CHILE	CLP	5,82%
76.167.965-1	LOGÍSTICA INTERNACIONAL LTDA.	-	100	100	100	CHILE	CLP	0,09%
96.573.100-8	MANUFACTURAS DE VESTUARIO MAVESA LTDA.	-	100	100	100	CHILE	CLP	0,23%
76.042.371-8	NUEVA FALABELLA INVERSIONES INTERNACIONALES SpA.	-	100	100	100	CHILE	CLP	27,09%
76.308.853-7	NUEVA INVERFAL ARGENTINA SpA.	-	100	100	100	CHILE	CLP	-1,95%
76.582.813-9	NUEVA INVERFAL MEXICO SpA.	-	100	100	100	CHILE	CLP	-0,94%
76.023.147-9	NUEVA INVERFIN SpA.		100	100	100	CHILE	CLP	0,64%
76.882.330-8	NUEVOS DESARROLLOS S.A.		45,94	45,94	45,94	CHILE	CLP	6,57%
77.110.043-0	OPEN PLAZA CHILE SpA.		100	100	100	CHILE	CLP	3,77%
99.555.550-6	PLAZA ANTOFAGASTA S.A.		59,278	59,278	59,278	CHILE	CLP	1,06%



76.882.090-2	PLAZA CORDILLERA SpA.	45,94	45,94	45,94	CHILE	CLP	0,09%
96.653.660-8	PLAZA DEL TRÉBOL SpA.	59,278	59,278	59,278	CHILE	CLP	5,18%
96.795.700-3	PLAZA LA SERENA SpA.	59,278	59,278	59,278	CHILE	CLP	1,36%
96.653.650-0	PLAZA OESTE SpA.	59,278	59,278	59,278	CHILE	CLP	17,02%
76.017.019-4	PLAZA S.A.	59,278	59,278	59,278	CHILE	CLP	22,08%
76.034.238-6	PLAZA SPA.	59,278	59,278	59,278	CHILE	CLP	0,00%
96.791.560-2	PLAZA TOBALABA SpA.	59,278	59,278	59,278	CHILE	CLP	0,89%
76.677.940-9	PLAZA VALPARAÍSO S.A.	45,94	45,94	45,94	CHILE	CLP	0,25%
96.538.230-5	PLAZA VESPUCIO SpA.	59,278	59,278	59,278	CHILE	CLP	3,78%
76.027.825-4	PROMOCIONES Y PUBLICIDAD LTDA.	100	100	100	CHILE	CLP	0,00%
76.000.935-0	PROMOTORA CHILENA DE CAFÉ COLOMBIA S.A.	65	65	65	CHILE	CLP	0,07%
90.743.000-6	PROMOTORA CMR FALABELLA S.A.	99,998	99,998	99,996	CHILE	CLP	6,71%
76.434.317-4	PROMOTORA CMR INVERSIONES S.A.	99,996	99,996	99,996	CHILE	CLP	0,05%
76.201.304-5	RENTAS HOTELERAS SpA.	100	100	100	CHILE	CLP	-0,08%
77.099.010-6	SEGUROS FALABELLA CORREDORES LTDA.	100	100	100	CHILE	CLP	0,02%
77.235.510-6	SERVICIOS DE EVALUACIONES Y COBRANZAS SEVALCO LTDA.	100	100	100	CHILE	CLP	0,00%
76.427.811-9	SERVICIOS DE INFRAESTRUCTURA FALABELLA SpA.	100	100	100	CHILE	CLP	0,01%
96.847.200-3	SERVICIOS E INVERSIONES FALABELLA LTDA.	100	100	100	CHILE	CLP	0,10%
77.070.342-5	SERVICIOS FALABELLA SpA.	100	100	100	CHILE	CLP	0,01%
76.222.370-8	SERVICIOS GENERALES BASCUÑÁN LTDA.	100	100	100	CHILE	CLP	0,01%
78.566.830-8	SOC. DE COBRANZAS LEGALES LEXICOM LTDA.	100	100	100	CHILE	CLP	0,00%

96.792.430-K	SODIMAC S.A.	100	100	100	CHILE	CLP	3,22%
99.556.180-8	SODIMAC TRES S.A.	100	100	100	CHILE	CLP	0,00%
76.512.060-8	SOLUCIONES CREDITICIAS CMR FALABELLA LTDA.	100	100	100	CHILE	CLP	0,01%
76.054.151-6	TRAINEEMAC S.A.	100	100	100	CHILE	CLP	0,02%
78.745.900-5	TRASCIENDE GESTIÓN INTEGRAL DE CAPACITACIÓN SpA.	100	100	100	CHILE	CLP	0,01%
77.303.603-9	DESARROLLOS INMOBILIARIOS ÑUBLE SpA.	100	100	-	CHILE	CLP	0,16%
77.312.496-5	DIGITAL PAYMENTS PREPAGO S.A.	100	100	-	CHILE	CLP	0,01%
O-E	LINIO ASIA LIMITED (HONG KONG)	100	100	100	CHINA	HKD	0,00%
O-E	LINIO CONSULTING (SHENZHEN) CO., LTDA.	100	100	100	CHINA	CNY	0,00%
O-E	SHEARVAN COMMERCIAL (SHANGAI) CO., LTDA.	100	100	100	CHINA	CNY	0,02%
O-E	ABC DE SERVICIOS S.A.S.	65	65	65	COLOMBIA	COP	0,21%
O-E	AGENCIA DE SEGUROS FALABELLA LTDA.	65	65	65	COLOMBIA	COP	0,07%
O-E	BANCO FALABELLA S.A.	65	65	65	COLOMBIA	COP	1,86%
O-E	DIGITAL PAYMENTS S.A.S.	100	100	-	COLOMBIA	COP	0,06%
O-E	FALABELLA COLOMBIA S.A.	65	65	65	COLOMBIA	COP	0,73%
O-E	FONDO DE CAPITAL PRIVADO MALL PLAZA DE COLOMBIA	59,278	59,278	59,278	COLOMBIA	COP	1,79%
O-E	IKSO S.A.S.	51	51	51	COLOMBIA	COP	0,07%
O-E	INVERSIONES FALABELLA DE COLOMBIA S.A.	100	100	100	COLOMBIA	COP	3,70%
O-E	LINIO COLOMBIA S.A.S.	100	100	100	COLOMBIA	COP	0,01%
O-E	MALL PLAZA COLOMBIA S.A.S.	-	-	59,278	COLOMBIA	COP	0,00%
O-E	MALL PLAZA SERVICIOS S.A.S.	-	59,278	59,278	COLOMBIA	COP	0,02%

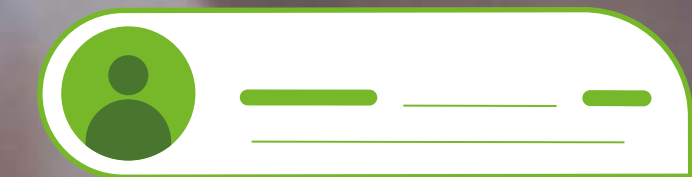
O-E	PATRIMONIO AUTÓNOMO CENTRO COMERCIAL BARRANQUILLA	-	38,531	38,531	38,531	COLOMBIA	COP	0,90%
O-E	PATRIMONIO AUTÓNOMO CENTRO COMERCIAL CARTAGENA	-	59,278	59,278	59,278	COLOMBIA	COP	0,21%
O-E	PATRIMONIO AUTÓNOMO CENTRO COMERCIAL MANIZALES DOS	-	47,422	47,422	47,422	COLOMBIA	COP	0,25%
O-E	PATRIMONIO AUTÓNOMO MALL PLAZA CALÍ	-	59,278	59,278	59,278	COLOMBIA	COP	0,49%
O-E	PATRIMONIO AUTÓNOMO MALL PLAZA CALIMA HOLDING	-	59,278	59,278	59,278	COLOMBIA	COP	0,94%
O-E	FALABELLA SERVICIOS S.A.S.	-	100	100	-	COLOMBIA	COP	0,00%
O-E	JADE 1364 GMBH & CO. 14. VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364 GMBH & CO. DRITTE VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364 GMBH & CO. FÜNFTE VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364 GMBH & CO. SECHSTE VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364 GMBH & CO. SIEBTE VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364 GMBH & CO. VIERTE VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364 GMBH & CO. ZEHNTE VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364 GMBH & CO. ZWEITE VERWALTUNGS KG	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	JADE 1364. GMBH	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	NEW TIN LINIO I GMBH	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	TIN JADE GBMH	-	100	100	100	ALEMANIA	EUR	0,00%
O-E	CENTRO LOGÍSTICO APLICADO S.A.	-	100	100	99,999	ARGENTINA	ARS	0,00%
O-E	CMR FALABELLA S.A.	-	100	100	99,999	ARGENTINA	ARS	0,00%
O-E	DP FACTORY S.A.	-	100	100	99,999	ARGENTINA	ARS	0,00%

O-E	FALABELLA S.A.	-	100	100	99,999	ARGENTINA	ARS	0,00%
O-E	INVERSIONES FALABELLA ARGENTINA S.A.	-	100	100	99,999	ARGENTINA	ARS	-0,01%
O-E	LINIO ARGENTINA S.R.L.	-	100	100	100	ARGENTINA	ARS	-0,04%
O-E	PRODUCTORA DE SEGUROS FALABELLA S.A.	-	100	100	99,999	ARGENTINA	ARS	0,00%
O-E	SERVICIOS DE PERSONAL LOGÍSTICO S.A.	-	100	100	99,999	ARGENTINA	ARS	-0,05%
O-E	CONSTRUDECOR PROPERTIES LTDA.	-	100	100	100	BRAZIL	BRL	0,00%
O-E	CONSTRUDECOR S.A.	-	100	100	100	BRAZIL	BRL	1,81%
O-E	CONSTRUDECOR SERVICIOS LTDA.	-	100	100	100	BRAZIL	BRL	0,01%
O-E	FALABELLA BRAZIL LTDA.	-	100	100	100	BRAZIL	BRL	2,20%
O-E	LILLE INVESTIMENTOS INMOBILIARIO LTDA.	-	100	100	100	BRAZIL	BRL	0,13%
O-E	SODIMAC BRAZIL LTDA.	-	100	100	100	BRAZIL	BRL	2,19%
O-E	TENERIFE EMPRENDIMIENTOS E PARTICIPACOES LTDA.	-	100	100	100	BRAZIL	BRL	0,12%
O-E	SHEARVAN CORPORATE S.A.	-	100	100	100	I.V. BRITÁNICAS	USD	0,43%
O-E	FALABELLA CORPORATE SERVICES INDIA PRIVATE LIMITED	-	100	100	100	INDIA	INR	0,00%
O-E	SHEARVAN PURCHASING INDIA PRIVATE LIMITED	-	100	100	100	INDIA	INR	0,43%
O-E	INVERFAL MEXICO S.A. DE C.V.	-	100	100	100	MEXICO	MXN	1,60%
O-E	BAZAYA MEXICO S. DE R.L. DE C.V.	-	100	100	100	MEXICO	MXM	0,04%
O-E	BANCO FALABELLA PERU S.A.	-	99,759	99,759	99,759	PERU	PEN	2,03%
O-E	COMPAÑÍA SAN JUAN S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,04%
O-E	CONTAC CENTER FALABELLA S.A.C.	-	99,759	99,759	99,759	PERU	PEN	0,04%

O-E	CORREDORA DE SEGUROS FALABELLA S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,04%
O-E	DIGITAL PAYMENT PERU S.A.C	-	99,758	99,758	99,758	PERU	PEN	0,09%
O-E	FALABELLA CORPORATIVO PERU S.A.C	-	99,759	99,759	99,759	PERU	PEN	0,02%
O-E	FALABELLA PERU S.A.A.	-	99,758	99,758	99,758	PERU	PEN	5,12%
O-E	FALABELLA SERVICIOS GENERALES S.A.C.	-	99,759	99,759	99,759	PERU	PEN	0,04%
O-E	FALABELLA TECNOLOGÍA PERU S.A.C.	-	99,759	99,759	99,759	PERU	PEN	0,02%
O-E	FALABELLA.COM S.A.C.	-	100	100	100	PERU	PEN	0,02%
O-E	FAZIL PERU SAC	-	99,758	99,758	99,758	PERU	PEN	0,00%
O-E	GEMMA NEGOCIOS S.A.C.	-	60,386	60,386	60,386	PERU	PEN	0,02%
O-E	GESTIONES INTEGRALES DE SERVICIOS S.A.C.	-	99,15	99,15	99,15	PERU	PEN	0,02%
O-E	HIPERMERCADOS TOTTUS IQUITOS S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,03%
O-E	HIPERMERCADOS TOTTUS ORIENTE S.A.	-	99,758	99,758	99,758	PERU	PEN	0,30%
O-E	HIPERMERCADOS TOTTUS S.A.	-	99,758	99,758	99,758	PERU	PEN	2,71%
O-E	IKSO S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,02%
O-E	INDUSTRIAS DELTA S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,04%
O-E	INMOBILIARIA DOMEL S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,79%
O-E	INMOBILIARIA KAINOS S.A.C.	-	99,758	94,758	94,758	PERU	PEN	0,11%
O-E	INMOBILIARIA ISIC S.A.	-	98,39	98,39	98,39	PERU	PEN	0,26%
O-E	INVERFAL PERU S.A.A.	-	99,758	99,758	99,758	PERU	PEN	11,76%
O-E	INVERSIONES CORPORATIVAS BETA S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,15%
O-E	INVERSIONES CORPORATIVAS GAMMA S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,02%

O-E	INVERSIONES FALABELLA S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,01%
O-E	LOGÍSTICA Y DISTRIBUCIÓN S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,07%
O-E	MAESTRO PERU AMAZONIA S.A.C.	-	-	-	99,758	PERU	PEN	0,00%
O-E	MALL PLAZA INMOBILIARIA S.A.	-	86,266	86,266	86,266	PERU	PEN	0,42%
O-E	MALL PLAZA PERU S.A.	-	86,265	86,265	86,265	PERU	PEN	2,53%
O-E	OPEN PLAZA S.A.C.	-	99,758	99,758	99,758	PERU	PEN	3,47%
O-E	OPEN PLAZA CORPORATIVO PERU S.A.C	-	99,758	99,758	99,758	PERU	PEN	0,01%
O-E	SAGA FALABELLA IQUITOS S.A.C.	-	-	-	97,799	PERU	PEN	0,00%
O-E	SAGA FALABELLA ORIENTE S.A.C.	-	97,799	97,799	97,799	PERU	PEN	0,11%
O-E	SAGA FALABELLA S.A.	-	97,799	97,799	97,799	PERU	PEN	1,58%
O-E	SALÓN MOTOR PLAZA S.A.	-	59,278	59,278	59,278	PERU	PEN	0,02%
O-E	SODIMAC PERU ORIENTE S.A.C.	-	99,758	99,758	99,758	PERU	PEN	0,14%
O-E	TIENDAS DE MEJORAMIENTO DEL HOGAR S.A.	-	99,758	99,758	99,758	PERU	PEN	4,62%
O-E	FALABELLA SUCURSAL URUGUAY S.A.	100	-	100	100	URUGUAY	CLP	0,07%
O-E	HOMECENTER SODIMAC S.A.	-	100	100	100	URUGUAY	UYU	0,62%
O-E	INVERSIONES FALABELLA URUGUAY S.A.	-	100	100	100	URUGUAY	UYU	0,68%
O-E	INVERSORA FALKEN S.A.	-	100	100	100	URUGUAY	CLP	14,95%
O-E	JOSMIR S.A.	-	100	100	100	URUGUAY	UYU	0,02%
O-E	TEVER CORPORATION S.A.	-	100	100	100	URUGUAY	CLP	0,44%

summarized consolidated  
**FINANCIAL**  
**STATEMENTS**





# SUMMARIZED CONSOLIDATED FINANCIAL STATEMENTS

Financial Statements are available to the public on the websites of the reporting entity and the Financial Market Commission.

Operating revenue 2021

**CLP 11,471,883 million**

**+21.2%** compared to 2020

This increase is due to improved performance from the retail and real estate formats, partially offset by a decrease in operating revenue from the banking business associated with lower credit loans.

Net operating income 2021

**CLP 1,116,753 million**

**+204.7%** compared to 2020

This was due to an improvement in contributions from the three formats of Retail, Shopping Centers and Financial Service.

Non-Operating Results

**-CLP 212,919 million**

**-25.3%** compared to 2020

Net Profit

**CLP 652,031 million**

**21X** compared to 2020

This is mainly due to higher net profit from the Department Stores and Home Improvement formats in Chile, the banking business in Chile, and the real estate business.



# FINANCIAL POSITION STATEMENTS

## Assets

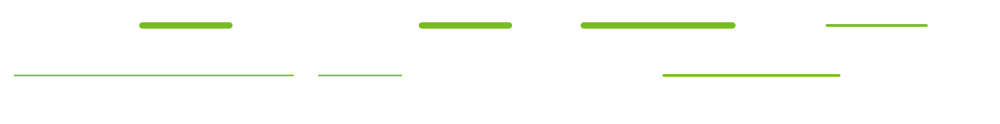
	DEC-31-21 THCH\$	DEC-31-20 THCH\$
<b>NON-BANKING BUSINESSES</b>		
<b>CURRENT ASSETS</b>		
CASH AND CASH EQUIVALENTS	533,265,538	1,216,193,920
OTHER FINANCIAL ASSETS	45,368,100	41,163,435
OTHER NON-FINANCIAL ASSETS	123,118,533	103,954,106
TRADE AND OTHER ACCOUNTS RECEIVABLE	392,422,932	416,572,521
ACCOUNTS RECEIVABLE FROM RELATED PARTIES	19,394,535	33,374,856
INVENTORY	1,867,793,791	1,161,244,547
TAX ASSETS	52,894,382	59,292,980
<b>"TOTAL OF CURRENT ASSETS DIFFERENT FROM THOSE ASSETS OR DISPOSAL GROUPS CLASSIFIED AS HELD FOR SALE OR AS HELD FOR DISTRIBUTION TO OWNERS"</b>	<b>3,034,257,811</b>	<b>3,031,796,365</b>
NON-CURRENT ASSETS OR DISPOSAL GROUPS CLASSIFIED AS HELD FOR SALE OR AS HELD FOR DISTRIBUTION TO OWNERS	38,129,032	29,095,216
<b>"NON-CURRENT ASSETS OR DISPOSAL GROUPS CLASSIFIED AS HELD FOR SALE OR AS HELD FOR DISTRIBUTION TO OWNERS"</b>	<b>38,129,032</b>	<b>29,095,216</b>
<b>TOTAL CURRENT ASSETS</b>	<b>3,072,386,843</b>	<b>3,060,891,581</b>
<b>NON-CURRENT ASSETS</b>		
OTHER FINANCIAL ASSETS	507,250,640	195,004,590
OTHER NON-FINANCIAL ASSETS	79,200,811	91,649,259
ACCOUNTS RECEIVABLE FROM CLIENTS	11,810,824	5,594,155
ACCOUNTS RECEIVABLE TO RELATED PARTIES	30,315,227	13,841,640

INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD	246,099,787	194,146,313
INTANGIBLE ASSETS OTHER THAN GOODWILL	331,012,433	340,551,306
GOODWILL	626,955,302	607,108,378
PROPERTY, PLANT AND EQUIPMENT	3,562,938,875	3,388,090,202
INVESTMENT PROPERTIES	3,406,025,227	3,315,319,472
NON-CURRENT TAX ASSETS	13,289,193	16,538,022
DEFERRED TAX ASSETS	260,646,688	233,685,099
<b>TOTAL NON-CURRENT ASSETS</b>	<b>9,075,545,007</b>	<b>8,401,528,436</b>
<b>TOTAL ASSETS - NON-BANKING BUSINESS</b>	<b>12,147,931,850</b>	<b>11,462,420,017</b>
<b>"BANKING SERVICES ASSETS"</b>		
CASH AND BANK DEPOSITS	562,625,424	336,805,631
TRANSACTIONS WITH SETTLEMENT IN PROGRESS	59,886,059	273,561,309
FINANCIAL ASSETS HELD FOR TRADING	99,356,256	450,773,778
RETRO-PURCHASE AGREEMENTS AND SECURITIES LOANS	15,171,250	15,016,800
FINANCIAL DERIVATIVE CONTRACTS	692,381,202	640,330,966
LOANS AND ACCOUNTS RECEIVABLE FROM CLIENTS	5,346,827,330	4,304,988,052
AVAILABLE FOR SALE INSTRUMENTS	2,018,807,924	1,071,527,684
INVESTMENTS IN COMPANIES	3,810,616	3,134,482
INTANGIBLES	78,416,922	76,525,371
PROPERTY, PLANT AND EQUIPMENT	57,637,796	58,890,879
CURRENT TAXES	21,297,373	13,217,364
DEFERRED TAXES	75,691,795	66,492,338
OTHER ASSETS	252,802,069	144,844,995
<b>TOTAL BANK SERVICES ASSETS</b>	<b>9,284,712,016</b>	<b>7,456,109,649</b>
<b>TOTAL ASSETS</b>	<b>21,432,643,866</b>	<b>18,918,529,666</b>

## NET EQUITY AND LIABILITIES

	DEC-31-21 THCH\$	DEC-31-20 THCH\$
<b>NON-BANKING BUSINESS</b>		
<b>CURRENT LIABILITIES</b>		
OTHER FINANCIAL LIABILITIES	508,082,080	530,542,382
LEASING LIABILITIES, CURRENT	96,132,009	79,955,074
TRADE AND OTHER ACCOUNTS PAYABLE	1,296,379,060	1,145,100,927
ACCOUNTS PAYABLE TO RELATED PARTIES	33,530,717	18,084,369
OTHER CURRENT PROVISIONS	27,769,367	26,052,956
CURRENT TAX LIABILITIES	90,466,042	22,623,827
EMPLOYEE BENEFITS PROVISIONS	207,125,196	145,574,678
OTHER NON-FINANCIAL LIABILITIES	188,173,945	194,908,389
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,447,658,416</b>	<b>2,162,842,602</b>
<b>NON-CURRENT LIABILITIES</b>		
OTHER FINANCIAL LIABILITIES	3,143,925,925	3,229,990,163
LEASING LIABILITIES, NON-CURRENT	978,459,876	853,592,987
TRADE AND OTHER ACCOUNTS PAYABLE, NON-CURRENT	1,098,361	1,074,634
OTHER LONG-TERM PROVISIONS	9,394,347	8,425,778
DEFERRED TAX LIABILITIES	613,288,475	591,807,294
EMPLOYEE BENEFITS PROVISION	47,702,105	43,599,751
OTHER NON-FINANCIAL LIABILITIES	48,385,267	50,636,869
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>4,842,254,356</b>	<b>4,779,127,476</b>
<b>TOTAL NON-BANKING BUSINESS LIABILITIES</b>	<b>7,289,912,772</b>	<b>6,941,970,078</b>

<b>BANKING SERVICES LIABILITIES (PRESENTATION)</b>		
DEPOSITS AND OTHER DEMAND LIABILITIES	2,311,017,791	1,549,896,493
TRANSACTIONS WITH SETTLEMENT IN PROGRESS	448,849,277	265,976,430
TIME DEPOSITS AND OTHER TERM DEPOSITS	2,422,073,787	2,421,271,205
FINANCIAL DERIVATIVE CONTRACTS	779,430,144	587,247,845
DUE TO BANKS	781,593,376	341,118,713
DEBT INSTRUMENTS ISSUED	212,007,852	205,447,491
OTHER FINANCIAL OBLIGATIONS	65,170,753	74,735,593
LEASING LIABILITIES	26,397,415	27,237,056
DEFERRED TAXES	19,975,132	13,390,117
PROVISIONS	53,761,481	31,025,702
OTHER LIABILITIES	377,389,356	473,957,252
<b>TOTAL BANKING SERVICES LIABILITIES</b>	<b>7,497,666,364</b>	<b>5,991,303,897</b>
<b>TOTAL LIABILITIES</b>	<b>14,787,579,136</b>	<b>12,933,273,975</b>
<b>NET EQUITY</b>		
ISSUED CAPITAL	919,419,389	919,419,389
RETAINED EARNINGS	4,912,670,411	4,459,532,797
SHARE PREMIUM	93,482,329	93,482,329
OWN SHARES IN PORTFOLIO	-27,738,111	-43,405,118
OTHER RESERVES	-246,427,061	-407,289,735
EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT	5,651,406,957	5,021,739,662
NON-CONTROLLING INTERESTS	993,657,773	963,516,029
<b>TOTAL EQUITY</b>	<b>6,645,064,730</b>	<b>5,985,255,691</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>21,432,643,866</b>	<b>18,918,529,666</b>



# COMPREHENSIVE INCOME STATEMENT BY FUNCTION

## STATEMENT OF INCOME

	JAN 01-21 DEC-31-21 THCH\$	JAN 01-20 DEC-31-20 THCH\$
<b>NON-BANKING BUSINESS</b>		
REVENUE FROM CONTINUING OPERATIONS	10,335,383,740	8,281,049,949
COST OF SALES	-7,047,860,245	-5,790,733,690
<b>GROSS PROFIT</b>	<b>3,287,523,495</b>	<b>2,490,316,259</b>
DISTRIBUTION COSTS	-220,052,786	-191,796,601
ADMINISTRATIVE EXPENSES	-2,080,380,919	-1,988,674,117
OTHER EXPENSES, BY FUNCTION	-181,917,875	-111,787,544
OTHER GAINS (LOSSES)	-29,055,029	-45,064,092
FINANCIAL INCOME	124,517,244	67,907,001
FINANCIAL EXPENSES	-234,461,905	-254,510,949
EQUITY INTEREST IN PROFITS (LOSSES) OF ASSOCIATES ACCOUNTED FOR USING THE EQUITY METHOD	22,662,137	3,579,174
FOREIGN CURRENCY TRANSLATION	-41,110,070	-29,085,779
INCOME FROM INDEXATION UNITS	-56,003,432	-28,678,051
<b>PROFIT (LOSS), BEFORE TAXES</b>	<b>591,720,860</b>	<b>(87,794,699)</b>
INCOME TAX EXPENSE	-137,325,967	-5,243,074
<b>PROFIT (LOSS) FROM NON-BANKING BUSINESS</b>	<b>454,394,893</b>	<b>(93,037,773)</b>
<b>BANKING SERVICES (PRESENTATION)</b>		
INTEREST AND INDEXATION REVENUE	901,241,504	978,716,654
INTEREST AND INDEXATION EXPENSES	-115,989,486	-138,045,499
<b>NET INCOME FROM INTEREST AND INDEXATION</b>	<b>785,252,018</b>	<b>840,671,155</b>
FEE REVENUE	231,937,086	206,908,355

FEE EXPENSES	-88,385,525	-86,761,814
<b>NET FEE INCOME</b>	<b>143,551,561</b>	<b>120,146,541</b>
NET INCOME FROM FINANCIAL OPERATIONS	22,555,337	26,894,489
NET EXCHANGE GAINS (LOSSES)	-8,379,431	-3,198,974
OTHER OPERATING INCOME	3,320,434	2,125,477
PROVISION FOR LOAN LOSSES	-130,842,039	-384,783,080
<b>TOTAL OPERATING INCOME, NET</b>	<b>815,457,880</b>	<b>601,855,608</b>
EMPLOYEE REMUNERATIONS AND EXPENSES	-132,165,948	-139,733,434
ADMINISTRATIVE EXPENSES	-281,848,447	-206,582,607
DEPRECIATION AND AMORTIZATION	-39,291,807	-37,506,177
OTHER OPERATING EXPENSES	-50,571,387	-49,636,946
<b>TOTAL OPERATING EXPENSES</b>	<b>(503,877,589)</b>	<b>(433,459,164)</b>
<b>OPERATING INCOME</b>	<b>311,580,291</b>	<b>168,396,444</b>
INCOME FROM EQUITY METHOD INVESTMENTS IN COMPANIES	531,673	708,890
<b>INCOME BEFORE INCOME TAXES</b>	<b>312,111,964</b>	<b>169,105,334</b>
INCOME TAX EXPENSE	-71,485,124	-39,403,119
<b>PROFIT (LOSS) FROM BANKING BUSINESS</b>	<b>240,626,840</b>	<b>129,702,215</b>
<b>PROFIT (LOSS)</b>	<b>695,021,733</b>	<b>36,664,442</b>
<b>PROFIT (LOSS), ATTRIBUTABLE TO:</b>		
OWNERS OF THE PARENT	652,030,703	30,758,319
NON-CONTROLLING INTERESTS	42,991,030	5,906,123
<b>PROFIT (LOSS)</b>	<b>695,021,733</b>	<b>36,664,442</b>
<b>EARNINGS (LOSS) PER SHARE</b>		
<b>BASIC EARNINGS (LOSS) PER SHARE</b>		
BASIC EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS	0,26	0,01
<b>BASIC EARNINGS (LOSS) PER SHARE</b>	<b>0,26</b>	<b>0,01</b>
<b>DILUTED EARNINGS (LOSS) PER SHARE</b>		
DILUTED EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS	0,26	0,01
<b>DILUTED EARNINGS (LOSS) PER SHARE</b>	<b>0,26</b>	<b>0,01</b>

# STATEMENT OF COMPREHENSIVE INCOME

	JAN 01-21 DEC-31-21 THCH\$	JAN 01-20 DEC-31-20 THCH\$
<b>NET INCOME FOR THE PERIOD</b>	<b>695,021,733</b>	<b>36,664,442</b>
COMPONENTS OF OTHER COMPREHENSIVE INCOME THAT WILL NOT BE RECLASSIFIED TO INCOME FOR THE YEAR, BEFORE TAX		
ACTUARIAL LOSSES FOR DEFINED BENEFIT PLANS, BEFORE TAX	-107,719	575,530
<b>OTHER COMPREHENSIVE INCOME THAT WILL NOT BE RECLASSIFIED TO INCOME FOR THE YEAR</b>	<b>(107,719)</b>	<b>575,530</b>
COMPONENTS OF OTHER COMPREHENSIVE INCOME THAT WILL BE RECLASSIFIED TO INCOME FOR THE YEAR, BEFORE TAX		
<b>FOREIGN CURRENCY CONVERSION</b>		
GAIN ON FOREIGN CURRENCY CONVERSION, BEFORE TAX	152,953,755	-316,247,593
<b>OTHER COMPREHENSIVE INCOME, BEFORE TAX, FROM FOREIGN CURRENCY CONVERSION</b>	<b>152,953,755</b>	<b>(316,247,593)</b>
INCOME (LOSSES) FROM RE-MEASUREMENT OF FINANCIAL ASSETS HELD FOR SALE, BEFORE TAX	-30,810,463	-146,803
<b>OTHER COMPREHENSIVE INCOME, BEFORE TAX, ON FINANCIAL ASSETS HELD FOR SALE</b>	<b>(30,810,463)</b>	<b>(146,803)</b>
<b>CASH FLOW HEDGES</b>		
GAIN (LOSS) FROM CASH FLOW HEDGES, BEFORE TAX	88,904,050	60,324,824
<b>OTHER COMPREHENSIVE INCOME FROM CASH FLOW HEDGES, BEFORE TAX</b>	<b>88,904,050</b>	<b>60,324,824</b>
<b>OTHER COMPONENTS OF OTHER COMPREHENSIVE INCOME THAT WILL BE RECLASSIFIED TO INCOME FOR THE YEAR, BEFORE TAX</b>	<b>211,047,342</b>	<b>(256,069,572)</b>

<b>INCOME TAXES RELATED TO COMPONENTS OF OTHER COMPREHENSIVE INCOME</b>		
INCOME TAX RELATED TO DEFINED BENEFITS PLANS IN OTHER COMPREHENSIVE INCOME	32,365	-164,100
<b>TOTAL INCOME TAX RELATED TO COMPONENTS OF OTHER COMPREHENSIVE INCOME THAT WILL NOT BE RECLASSIFIED TO INCOME FOR THE YEAR</b>	<b>32,365</b>	<b>(164,100)</b>
<b>INCOME TAXES RELATED TO COMPONENTS OF OTHER COMPREHENSIVE INCOME</b>		
INCOME TAX RELATED TO FINANCIAL ASSETS HELD FOR SALE IN OTHER COMPREHENSIVE INCOME	4,698,313	39,634
INCOME TAX RELATING TO CASH FLOW HEDGES IN OTHER COMPREHENSIVE INCOME	-23,941,007	-16,246,906
<b>TOTAL INCOME TAX RELATED TO COMPONENTS OF OTHER COMPREHENSIVE INCOME</b>	<b>(19,242,694)</b>	<b>(16,207,272)</b>
<b>TOTAL OTHER COMPREHENSIVE INCOME (LOSS)</b>	<b>191,729,294</b>	<b>(271,865,414)</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>886,751,027</b>	<b>(235,200,972)</b>
<b>COMPREHENSIVE INCOME ATTRIBUTABLE TO</b>		
COMPREHENSIVE INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY	841,252,873	-226,588,051
COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	45,498,154	-8,612,921
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>886,751,027</b>	<b>(235,200,972)</b>

# STATEMENT OF CHANGES IN NET EQUITY

	SHARE CAPITAL (SEE NOTE 35)	SHARE PREMIUM	TREASURY SHARES (NOTE 22.D)	FOREIGN CURRENCY CONVERSION RESERVES	CASH FLOW HEDGE RESERVES	ACTUARIAL GAINS OR LOSSES ON DEFINED BENEFIT PLANS RESERVES	GAINS OR LOSSES ON RE-MEASURING FINANCIAL ASSETS HELD FOR SALE RESERVES	OTHER MISCELLANEOUS RESERVES	OTHER RESERVES	RETAINED EARNINGS (LOSSES)	EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY	NON-CONTROLLING INTERESTS	TOTAL SHAREHOLDER'S EQUITY
OPENING BALANCE AS OF 01/01/2021	919,419,389	93,482,329	-43,405,118										
CHANGES IN EQUITY													
COMPREHENSIVE INCOME													
NET INCOME FOR THE PERIOD	-	-	-	-	-	-	-	-	-	652,030,703	652,030,703	42,991,030	695,021,733
OTHER COMPREHENSIVE INCOME	-	-	-	149,640,965	64,161,216	-71,132	-24,508,879	-	189,222,170	-	189,222,170	2,507,124	191,729,294
<b>TOTAL COMPREHENSIVE INCOME</b>	-	-	-	<b>149,640,965</b>	<b>64,161,216</b>	<b>-71,132</b>	<b>-24,508,879</b>	-	<b>189,222,170</b>	<b>652,030,703</b>	<b>841,252,873</b>	<b>45,498,154</b>	<b>886,751,027</b>
EQUITY ISSUED	-	-	-	-	-	-	-	-	-	-	-	8,080,281	8,080,281
DIVIDENDS	-	-	-	-	-	-	-	-	-	-78,408,217	-78,408,217	-8,598,312	-87,006,529
"INCREASE (DECREASE) DUE TO TRANSFERS AND OTHER CHANGES"	-	-	-	-	-	-	-	-22,868,381	-22,868,381	-120,484,872	-143,353,253	-14,838,379	-158,191,633
"INCREASE (DECREASE) FOR TRANSACTIONS WITH TREASURY SHARES"		-	15,667,007	-	-	-	-	-5,491,115	-5,491,115	-	10,175,892	-	10,175,892
<b>TOTAL CHANGES IN EQUITY</b>		-	<b>15,667,007</b>	<b>149,640,965</b>	<b>64,161,216</b>	<b>-71,132</b>	<b>-24,508,879</b>	<b>-28,359,496</b>	<b>160,862,674</b>	<b>453,137,614</b>	<b>629,667,295</b>	<b>30,141,744</b>	<b>659,809,039</b>
CLOSING BALANCE AS OF 12/31/2021		93,482,329	-27,738,111	-119,738,475	64,557,133	-21,135,488	-23,751,909	-146,358,322	-246,427,061	4,912,670,411	5,651,406,957	993,657,773	6,645,064,730

# CASH FLOW STATEMENT DIRECT METHOD

## CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES

	JAN 01-21 DEC-31-21 THCH\$	JAN 01-20 DEC-31-20 THCH\$
<b>NON-BANKING BUSINESS (PRESENTATION)</b>		
<b>CLASSES OF PROCEEDS FROM OPERATING ACTIVITIES</b>		
PROCEEDS FROM SALE OF GOODS AND PROVIDING SERVICES	12,410,116,796	9,938,936,822
<b>CLASSES OF PAYMENTS</b>		
PAYMENT TO SUPPLIERS FOR SUPPLYING GOODS AND SERVICES	-10,650,085,675	-7,846,998,881
PAYMENTS TO AND ON ACCOUNT OF EMPLOYEES	-1,108,191,356	-1,125,689,570
INCOME TAXES REFUNDED (PAID)	-35,105,536	13,252,206
OTHER CASH INFLOWS (OUTFLOWS)	-283,729,208	-197,870,348
<b>SUBTOTAL NET CASH FLOWS PROVIDED BY NON-BANKING BUSINESS OPERATING ACTIVITIES</b>	<b>333,005,021</b>	<b>781,630,229</b>
<b>BANKING SERVICES (PRESENTATION)</b>		
CONSOLIDATED NET INCOME (LOSS) FOR THE PERIOD	240,626,840	129,702,215
<b>CHARGES (CREDITS) TO INCOME THAT DO NOT INVOLVE CASH MOVEMENTS:</b>		
DEPRECIATION AND AMORTIZATION	39,291,807	37,506,177
CREDIT RISK PROVISION	210,366,358	467,908,202
NET PROFIT FROM EQUITY METHOD INVESTMENTS	-531,673	-708,890
OTHER CHARGES THAT DO NOT INVOLVE SIGNIFICANT CASH FLOW MOVEMENTS	71,485,124	39,403,119
NET CHANGE IN INTEREST, INDEXATIONS AND FEES ACCRUED ON ASSETS AND LIABILITIES	-39,080,293	60,263,614
<b>CHANGES IN ASSETS AND LIABILITIES AFFECTING OPERATING CASH FLOW:</b>		
INCREASE IN INVESTMENTS UNDER RESALE AGREEMENTS AND OBLIGATIONS UNDER RE-PURCHASE AGREEMENTS	-15,171,250	-
DECREASE (INCREASE) IN LOANS AND ACCOUNTS RECEIVABLE FROM CLIENTS	-1,200,636,435	399,516,167
NET DECREASE IN INSTRUMENTS HELD FOR TRADING	101,031,312	-35,624,166

INCREASE IN DEPOSITS AND OTHER DEMAND OBLIGATIONS	761,121,298	747,524,423
(DECREASE) INCREASE IN DEPOSITS AND OTHER TIME DEPOSITS	9,213,236	-620,906,874
INCREASE (DECREASE) IN OBLIGATIONS WITH BANKS	174,981,370	19,423,687
OTHER USE OF CASH	-214,690,024	172,698,136
<b>SUBTOTAL NET CASH FLOWS PROVIDED BY BANKING SERVICES OPERATING ACTIVITIES</b>	<b>138,007,670</b>	<b>1,416,705,810</b>
<b>NET CASH FLOWS PROVIDED BY OPERATING ACTIVITIES</b>	<b>471,012,691</b>	<b>2,198,336,039</b>

## CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES

<b>NON-BANKING BUSINESS (PRESENTATION)</b>		
CASH FLOWS FROM LOSS OF CONTROL OF SUBSIDIARIES OR OTHER BUSINESSES	3,287,485	4,209,950
CASH FLOWS USED TO OBTAIN CONTROL OF SUBSIDIARIES OR OTHER BUSINESSES	-30,365,760	-18,421,834
CONTRIBUTIONS MADE TO RELATED COMPANIES	-33,283,172	-29,275,407
LOANS TO RELATED PARTIES	-7,930,022	-2,047,852
PROCEEDS FROM DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT	9,108,127	1,538,896
ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT	-286,987,282	-279,388,984
PURCHASES OF INTANGIBLE ASSETS	-46,308,324	-49,918,932
AMOUNTS FROM SALES OF INTANGIBLE ASSETS	6,405,494	13,366,043
ADDITIONS TO OTHER LONG-TERM ASSETS	-80,366,015	-123,383,685
DIVIDENDS RECEIVED	39,164,111	16,186,707
INTEREST RECEIVED	28,120,697	24,914,283
OTHER CASH INFLOWS (OUTFLOWS)	7,244,082	-6,708,836
<b>SUBTOTAL NET CASH FLOWS USED IN INVESTING ACTIVITIES IN THE NON-BANKING BUSINESS</b>	<b>-391,910,579</b>	<b>-448,929,651</b>
<b>BANKING SERVICES (PRESENTATION)</b>		
NET DECREASE IN INVESTMENT SECURITIES AVAILABLE FOR SALE	-111,301,445	-65,414,091
PURCHASE OF FIXED ASSETS	-25,228,300	-33,982,056
DIVIDENDS RECEIVED	506,422	247,434
OTHER SOURCES OF CASH	-35,555	-84,180
<b>SUBTOTAL NET CASH FLOWS USED IN BANKING SERVICES INVESTING ACTIVITIES</b>	<b>-136,058,878</b>	<b>-99,232,893</b>
<b>NET CASH FLOWS USED IN INVESTING ACTIVITIES</b>	<b>-527,969,457</b>	<b>-548,162,544</b>

# CASH FLOW STATEMENT DIRECT METHOD

## CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES

	JAN 01-21 DEC-31-21 THCH\$	JAN 01-20 DEC-31-20 THCH\$
<b>NON-BANKING SERVICES (PRESENTATION)</b>		
AMOUNTS FROM THE ISSUANCE OF SHARES	8,080,281	4,959,484
PAYMENTS FOR SELLING THE ENTITY'S SHARES	10,175,892	-
PROCEEDS FROM LONG-TERM LOANS	944,407,127	809,818,703
PROCEEDS FROM SHORT-TERM LOANS	407,535,776	1,898,099,783
<b>TOTAL PROCEEDS FROM LOANS</b>	<b>1,351,942,903</b>	<b>2,707,918,486</b>
PAYMENT OF LOANS	-1,753,763,358	-2,044,888,397
DIVIDENDS PAID	-93,063,481	-108,030,689
INTEREST PAID	-152,165,733	-186,551,639
<b>OTHER CASH OUTFLOWS</b>	<b>845,809</b>	<b>3,483,996</b>
<b>SUBTOTAL NET CASH FLOWS PROVIDED BY (USED IN) NON-BANKING BUSINESS FINANCING ACTIVITIES</b>	<b>-627,947,687</b>	<b>376,891,241</b>

### BANKING SERVICES (PRESENTATION)

RETRIEVAL OF LETTERS OF CREDIT	-5,790,964	-9,934,960
BOND ISSUANCE AND OTHER LIABILITIES (PAYMENT)	272,053,653	-283,907,431
OTHER CASH OUTFLOWS	-176,612	-4,736,907
<b>SUBTOTAL NET CASH FLOWS PROVIDED BY (USED IN) BANKING SERVICES FINANCING ACTIVITIES</b>	<b>266,086,077</b>	<b>-298,579,298</b>
<b>NET CASH FLOWS (USED IN) PROVIDED BY FINANCING ACTIVITIES</b>	<b>-361,861,610</b>	<b>78,311,943</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS, BEFORE THE EFFECT OF CHANGES IN THE EXCHANGE RATE</b>	<b>-418,818,376</b>	<b>1,728,485,438</b>

### EFFECTS OF CHANGES IN THE EXCHANGE RATE ON CASH AND CASH EQUIVALENTS

EFFECTS OF CHANGES IN THE EXCHANGE RATE ON CASH AND CASH EQUIVALENTS	19,468,608	-103,891,485
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>-399,349,768</b>	<b>1,624,593,953</b>
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	2,462,375,816	837,781,863
CASH AND CASH EQUIVALENTS AT END OF PERIOD	2,063,026,048	2,462,375,816

# How do we report







# HOW DO WE REPORT REPORTING STANDARDS

Falabella S.A.'s Integrated Annual Report uses guidelines provided by various national and international reporting standards, as follows:

- I. GRI Standards (Global Reporting Initiative)
- II. Recommendations issued by the Task Force on Climate Related Financial Disclosures (TCFD)
- III. General Standard 385 dated 2015 issued by the Chilean Financial Market Commission
- IV. Sustainability recommendations issued by the Dow Jones Sustainability Index and FTSE 4Good sustainability stock indices



Falabella S.A. has been producing an integrated Annual Report since 2013, which has complied with the GRI standards, in order to assess the true importance of its material issues to the Company and all its related parties.

This report was prepared in accordance with the "core" compliance option of the GRI standards. The required disaggregation of indicators has been omitted in some cases, as we do not have this level of detail from all our subsidiaries. However, each Falabella business unit prepares its own sustainability report, which contains further details of items in this report and is also guided by the GRI standards.

We have prepared a GRI content index to make this report easier to understand, which is supported by tables with quantitative information covering the last three years that illustrate how our indicators have evolved.

Furthermore, we became Supporters of the Taskforce on Climate-Related Financial Disclosures (TCFD) and in 2021 we began to integrate its recommendations into our corporate risk management system and into this report, in order to give greater transparency to the risks and opportunities arising from climate change for Falabella and its subsidiaries. Our objective is to complete this integration, in order to comprehensively incorporate its recommendations in future years

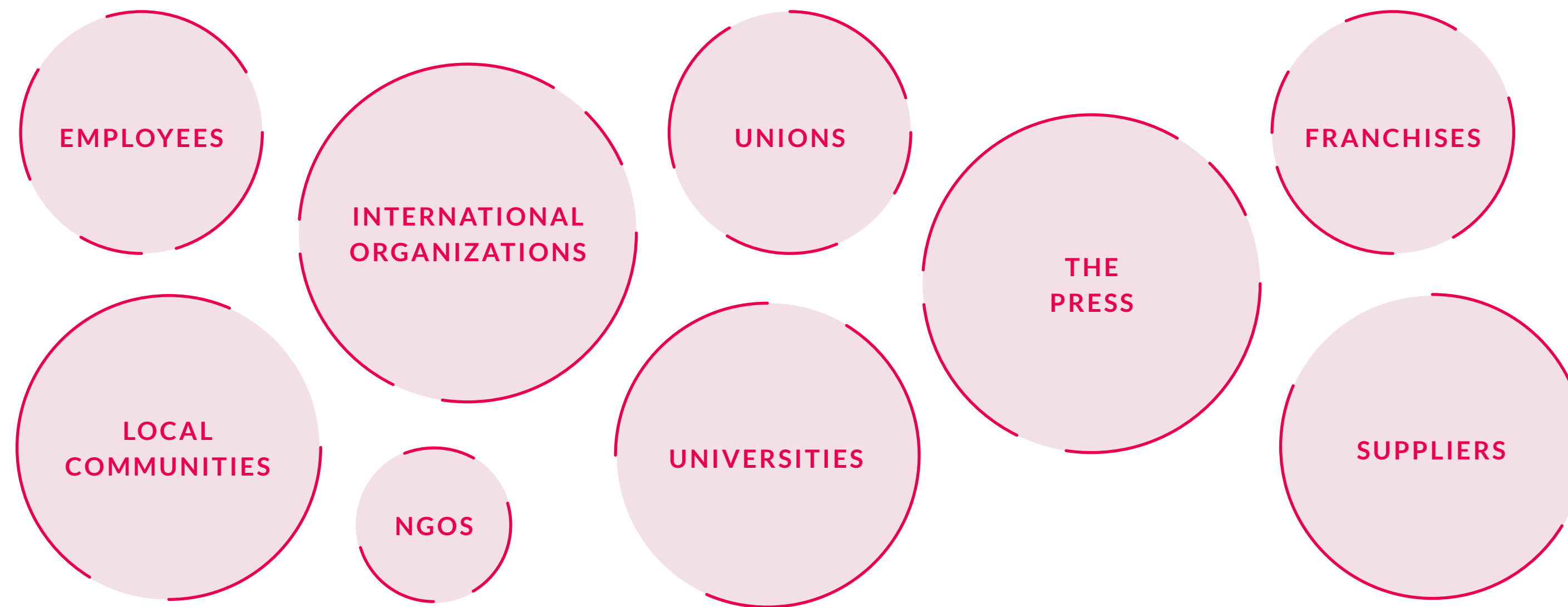


## DEFINITION OF MATERIALITY

We live in an uncertain and constantly changing world. As a result, materiality helps us to report the sustainability issues that matter most to our business and our stakeholders. An issue is material for Falabella if it meets two conditions. First, whether it has a significant impact on our business by affecting our growth, costs or risks. Second,

whether it is important to our stakeholders, such as investors, local communities, citizens, NGOs, customers, suppliers and employees, and they expect us to respond accordingly. We determine whether an issue is material by assessing its impact on the entire value chain.

## MAIN STAKEHOLDERS INVOLVED IN FALABELLA'S MATERIALITY ANALYSIS



Our first corporate materiality study was completed in 2018, which helped to develop strategic guidelines that focused our priorities and investments. We recently repeated this exercise in 2021 to update our assessment and ensure that it reflects any subsequent changes within our business and the environment.

This new exercise has identified emerging issues, and verified whether we are disclosing enough information and being transparent in the right areas.

We use an independent consulting firm specializing in social and environmental management to achieve an objective and best-practice approach.

We conduct in-depth analyses of our business impact and use data and insights to measure the relative importance of each issue to our stakeholders. This process is described as follows:

## THE MATERIALITY MATRIX PREPARATION PROCESS

### A Identification of potentially material issues

The potential material issues for Falabella and its subsidiaries were identified by reviewing reports, employee and customer surveys, enterprise risk management research, press reports, ESG ratings and ESG data trends.

### C Effective external stakeholder participation

Customers, suppliers, NGOs, trade union leaders, consumer organizations and other external stakeholders were interviewed, to develop a 360° perspective of our ESG opportunities and risks.

### B Effective internal stakeholder participation

Between 10 and 12 interviews lasting 45 minutes were arranged with corporate executives, to understand their priorities, business challenges and their ESG perspective.

### D Draft matrix and strategy

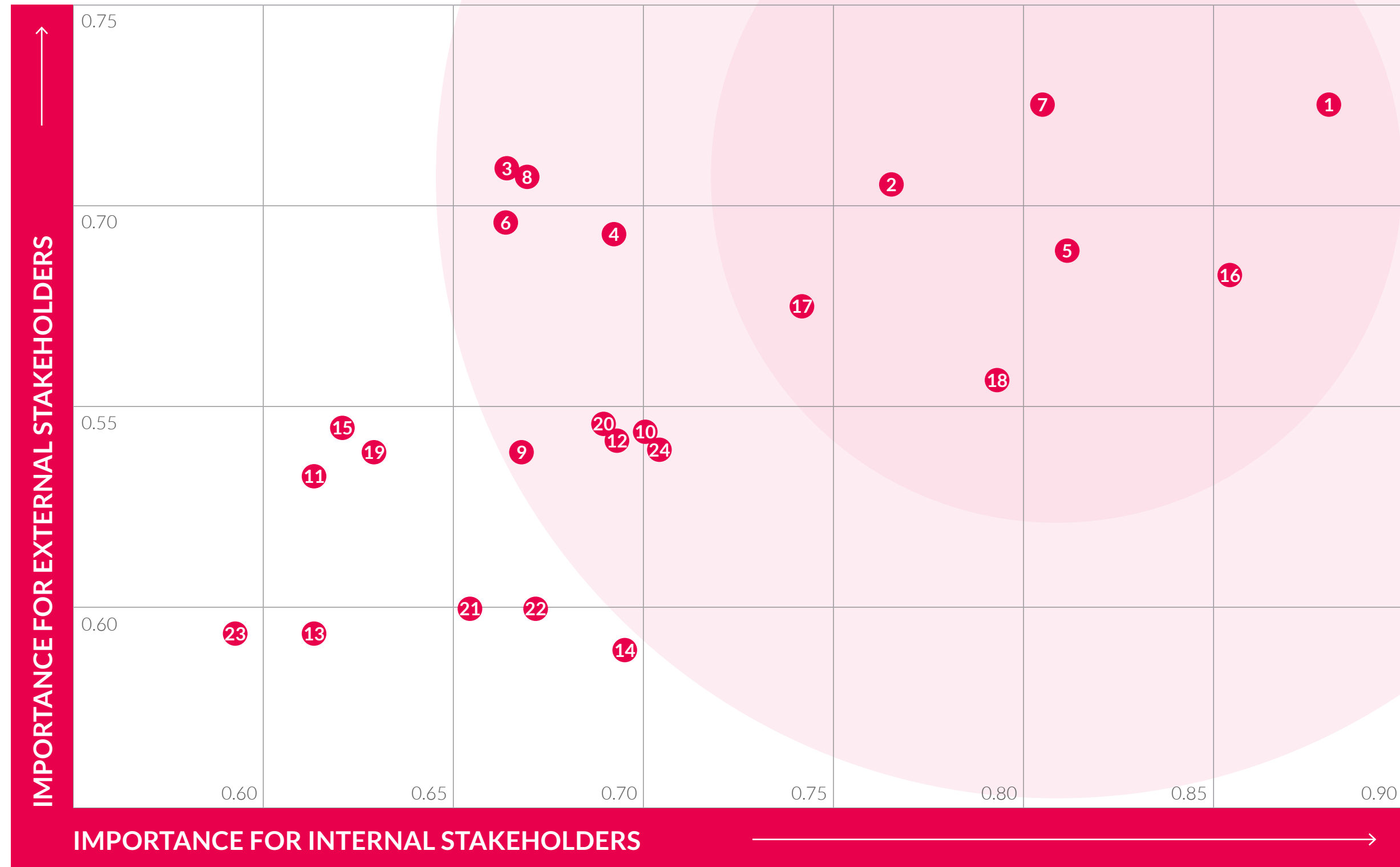
The materiality matrix was developed and validated by the Strategy and Sustainability team.



A materiality matrix was created from these results for the 21 issues identified as material, where the "y" axis is the external perception and the "x" axis is the internal perception. We have grouped these issues into six main priorities, which helps us to create economic, social and environmental value, which is aligned with our stakeholders.

## MATERIALITY MATRIX

based on the importance for both internal and external stakeholders



	MATERIAL ISSUES	SECTION IN THE ANNUAL REPORT
1	CONSUMER EXPERIENCE AND SATISFACTION	ECOSYSTEM
2	COMPLIANCE AND ETHICS	ETHICS AND GOVERNANCE
3	CORPORATE GOVERNANCE	CORPORATE GOVERNANCE
4	DIGITAL ECOSYSTEM	ECOSYSTEM
5	BUSINESS MODEL TRANSFORMATION AND INNOVATION	ECOSYSTEM
6	ADVERTISING ETHICS	WELLBEING OF OUR PEOPLE
7	PRIVACY AND CYBER-SECURITY	ECOSYSTEM
8	OUR PRODUCT QUALITY	ECOSYSTEM
9	SUSTAINABLE PACKAGING	CIRCULARITY AND WASTE
10	OPERATIONAL ECO-EFFICIENCY	CLIMATE ACTION
11	CLIMATE CHANGE STRATEGY	CLIMATE ACTION
12	SUSTAINABLE PRODUCTS	ECOSYSTEM
13	SUSTAINABLE CONSTRUCTION	CLIMATE ACTION
14	CARBON FOOTPRINT	CLIMATE ACTION
15	ENVIRONMENTAL STANDARDS IN THE SUPPLY CHAIN	SUSTAINABLE PROCUREMENT
16	EMPLOYEE WELFARE AND QUALITY OF LIFE	WELLBEING OF OUR PEOPLE
17	DIVERSITY AND INCLUSION	DIVERSITY AND INCLUSION
18	TALENT MANAGEMENT	ECOSYSTEM
19	SOCIAL STANDARDS IN THE SUPPLY CHAIN	SUSTAINABLE PROCUREMENT
20	COMMUNITY ENGAGEMENT AND SOCIAL IMPACT	SOCIAL IMPACT
21	DIGITAL SKILLS	ECOSYSTEM
22	LOCAL ENTREPRENEURIAL PROMOTION	SOCIAL IMPACT
23	FINANCIAL LITERACY AND INCLUSION	SOCIAL IMPACT
24	CUSTOMER SAFETY	WELLBEING OF OUR PEOPLE

# GRI INDEX

GRI STANDARD	CONTENTS	PAGE NUMBER	COMMENTS
<b>LETTER FROM THE CEO</b>			
	102-14 STATEMENT FROM SENIOR DECISION-MAKER	6 TO 8	
<b>WHO WE ARE</b>			
FALABELLA AT A GLANCE			
	102-4 LOCATION OF OPERATIONS	10	
	102-6 MARKETS SERVED	10	
	102-7 SCALE OF THE ORGANIZATION	10	
<b>OUR PURPOSE / OUR VALUES</b>			
	102-16 VALUES, PRINCIPLES, STANDARDS, AND NORMS OF BEHAVIOR	12 TO 14, 97 TO 99	
<b>PRINCIPAL MILESTONES IN 2021</b>			
	102-10 SIGNIFICANT CHANGES TO THE ORGANIZATION AND ITS SUPPLY CHAIN	15	
<b>PHYSICAL-DIGITAL ECOSYSTEM</b>			
<b>OUR BUSINESSES</b>			
	DIGITAL ECOSYSTEM	19 TO 35	
<b>ECOSYSTEM ENABLERS</b>			
<b>TALENT</b>			
	401-1 NEW EMPLOYEE HIRES AND EMPLOYEE TURNOVER	43, 201 TO 202	
	404-1 AVERAGE HOURS OF TRAINING PER YEAR PER EMPLOYEE	41, 202	
	404-2 PROGRAMS FOR UPGRADING EMPLOYEE SKILLS AND TRANSITION ASSISTANCE PROGRAMS	41 TO 42, 45	
	404-3 PERCENTAGE OF EMPLOYEES RECEIVING REGULAR PERFORMANCE AND CAREER DEVELOPMENT REVIEWS	44, 202	
	405-1 DIVERSITY OF GOVERNANCE BODIES AND EMPLOYEES	47 TO 48, 200 TO 201	
	102-7 SCALE OF THE ORGANIZATION	47 TO 48, 200	
<b>TECHNOLOGY</b>			
	INFORMATION SECURITY AND CYBER-SECURITY	53	
<b>CUSTOMER SATISFACTION</b>			
	RETAIL / FINANCIAL NET PROMOTER SCORE	58	
<b>OUR SUSTAINABILITY FOCUS</b>			
	102-40 LIST OF STAKEHOLDER GROUPS	60 TO 61	
	102-42 IDENTIFYING AND SELECTING STAKEHOLDERS	60 TO 61	
	102-43 APPROACH TO STAKEHOLDER ENGAGEMENT	60 TO 61, 186 TO 187	
	102-44 KEY TOPICS AND CONCERNS RAISED	188 TO 194	

GRI STANDARD	CONTENTS	PAGE NUMBER	COMMENTS
<b>OUR ESG PRIORITIES</b>			
CLIMATE ACTION			
	103-1 EXPLANATION OF THE MATERIAL TOPIC AND ITS BOUNDARY	62 TO 69	
	103-2 THE MANAGEMENT APPROACH AND ITS COMPONENTS	62 TO 69	
	103-3 EVALUATION OF THE MANAGEMENT APPROACH	62 TO 69	
OUR CARBON FOOTPRINT			
	305-1 DIRECT (SCOPE 1) GHG EMISSIONS	62, 204	
	305-2 ENERGY INDIRECT (SCOPE 2) GHG EMISSIONS	62, 204	
	305-3 OTHER INDIRECT (SCOPE 3) GHG EMISSIONS	62, 204	
INTEGRATING CLIMATE RISKS INTO OUR RISK MANAGEMENT SYSTEM			
	CLIMATE CHANGE STRATEGY	62 TO 69	
OUR PRINCIPAL CLIMATE CHANGE MITIGATION INITIATIVES			
	SUSTAINABLE CONSTRUCTION	63	
	302-1 ENERGY CONSUMPTION WITHIN THE ORGANIZATION	64 TO 65, 203	
	303-5 WATER CONSUMPTION	65, 203	
CIRCULARITY AND WASTE			
	103-1 EXPLANATION OF THE MATERIAL TOPIC AND ITS BOUNDARY	70 TO 75	
	103-2 THE MANAGEMENT APPROACH AND ITS COMPONENTS	70 TO 75	
	103-3 EVALUATION OF THE MANAGEMENT APPROACH	70 TO 75	
TRANSFORMING HOW WE VIEW OUR WASTE			
	306-1 WASTE GENERATION AND SIGNIFICANT WASTE-RELATED IMPACTS	70	
	306-2 MANAGEMENT OF SIGNIFICANT WASTE-RELATED IMPACTS	71 TO 75	
	306-3 WASTE GENERATED	70, 204	
	306-4 WASTE DIVERTED FROM DISPOSAL	70, 204	
	306-5 WASTE DIRECTED TO DISPOSAL	70, 204	
INNOVATION AND CIRCULARITY			
	301-3 RECLAIMED PRODUCTS AND THEIR PACKAGING MATERIALS.	72 TO 74	
DIVERSITY AND INCLUSION			
	103-1 EXPLANATION OF THE MATERIAL TOPIC AND ITS BOUNDARY	76 TO 83	
	103-2 THE MANAGEMENT APPROACH AND ITS COMPONENTS	76 TO 83	
	103-3 EVALUATION OF THE MANAGEMENT APPROACH	76 TO 83	
FOCUSING ON OUR PRIORITY GROUPS			
	405-2 RATIO OF BASIC SALARY AND REMUNERATION OF WOMEN TO MEN	79, 201	

GRI STANDARD	CONTENTS	PAGE NUMBER	COMMENTS
SOCIAL IMPACT			
	103-1 EXPLANATION OF THE MATERIAL TOPIC AND ITS BOUNDARY	84 TO 91	
	103-2 THE MANAGEMENT APPROACH AND ITS COMPONENTS	84 TO 91	
	103-3 EVALUATION OF THE MANAGEMENT APPROACH	84 TO 91	
	413-1 OPERATIONS WITH LOCAL COMMUNITY ENGAGEMENT, IMPACT ASSESSMENTS AND DEVELOPMENT PROGRAMS	199	
	413-2 OPERATIONS WITH SIGNIFICANT ACTUAL AND POTENTIAL NEGATIVE IMPACTS ON LOCAL COMMUNITIES.	88	
	FINANCIAL EDUCATION AND INCLUSION	25 TO 26, 87	
SUSTAINABLE PROCUREMENT			
	103-1 EXPLANATION OF THE MATERIAL TOPIC AND ITS BOUNDARY	92 TO 95	
	103-2 THE MANAGEMENT APPROACH AND ITS COMPONENTS	92 TO 95	
	103-3 EVALUATION OF THE MANAGEMENT APPROACH	92 TO 95	
	102-9 SUPPLY CHAIN	92, 94 TO 95	
SUSTAINABLE PRODUCTS			
	SUSTAINABLE PRODUCTS	93	
	SUSTAINABLE PACKAGING	93	
RESPONSIBLE SUPPLY CHAIN			
	308-2 NEGATIVE ENVIRONMENTAL IMPACTS IN THE SUPPLY CHAIN AND ACTIONS TAKEN.	94, 198	
	414-2 NEGATIVE SOCIAL IMPACTS IN THE SUPPLY CHAIN AND ACTIONS TAKEN.	94, 198	
LOCAL PROCUREMENT AND GENERATING SHARED VALUE WITH ENTREPRENEURS			
	PROMOTING LOCAL ENTREPRENEURSHIP	95	

GRI STANDARD	CONTENTS	PAGE NUMBER	COMMENTS
GOVERNANCE, ETHICS AND COMPLIANCE			
	103-1 EXPLANATION OF THE MATERIAL TOPIC AND ITS BOUNDARY	96 TO 102	
	103-2 THE MANAGEMENT APPROACH AND ITS COMPONENTS	96 TO 102	
	103-3 EVALUATION OF THE MANAGEMENT APPROACH	96 TO 102	
ETHICAL PROGRAM			
	406-1 INCIDENTS OF DISCRIMINATION AND CORRECTIVE ACTIONS TAKEN	97	
CRIME PREVENTION AND ANTI-CORRUPTION PROGRAM			
	205-2 COMMUNICATION AND TRAINING ABOUT ANTI-CORRUPTION POLICIES AND PROCEDURES	98	
	205-3 CONFIRMED INCIDENTS OF CORRUPTION AND ACTIONS TAKEN	-	OMITTED BY THE COMPANY.
	206-1 LEGAL ACTIONS FOR ANTI-COMPETITIVE BEHAVIOR, ANTI-TRUST AND MONOPOLY PRACTICES.	-	THERE WERE NO LEGAL ACTIONS RELATED TO ANTI-COMPETITIVE PRACTICES.
HUMAN RIGHTS			
	102-12 EXTERNAL INITIATIVES	99	
	408-1 OPERATIONS AND SUPPLIERS AT SIGNIFICANT RISK FOR INCIDENTS OF CHILD LABOR	99	SUBJECT TO THE RESULTS OF DUE DILIGENCE THAT WAS PLANNED DURING 2021 AND WILL BE PERFORMED IN 2022.
	409-1 OPERATIONS AND SUPPLIERS AT SIGNIFICANT RISK FOR INCIDENTS OF FORCED OR COMPULSORY LABOR	99	SUBJECT TO THE RESULTS OF DUE DILIGENCE THAT WAS PLANNED DURING 2021 AND WILL BE PERFORMED IN 2022.
	412-1 OPERATIONS THAT HAVE BEEN SUBJECT TO HUMAN RIGHTS REVIEWS OR IMPACT ASSESSMENTS	99	SUBJECT TO THE RESULTS OF DUE DILIGENCE THAT WAS PLANNED DURING 2021 AND WILL BE PERFORMED IN 2022.
PERSONAL DATA PROTECTION PROGRAM			
	INFORMATION PRIVACY	101	
	418-1 SUBSTANTIATED COMPLAINTS CONCERNING BREACHES OF CUSTOMER PRIVACY AND LOSSES OF CUSTOMER DATA	-	OMITTED BY THE COMPANY.
ASSOCIATIONS AND ORGANIZATIONS			
	102-13 MEMBERSHIP OF ASSOCIATIONS	102	



GRI STANDARD	CONTENTS	PAGE NUMBER	COMMENTS
THE WELLBEING OF OUR PEOPLE			
	103-1 EXPLANATION OF THE MATERIAL TOPIC AND ITS BOUNDARY	103 TO 109	
	103-2 THE MANAGEMENT APPROACH AND ITS COMPONENTS	103 TO 109	
	103-3 EVALUATION OF THE MANAGEMENT APPROACH	103 TO 109	
OUR EMPLOYEES' WELL-BEING AND QUALITY OF LIFE			
	401-2 BENEFITS PROVIDED TO FULL-TIME EMPLOYEES THAT ARE NOT PROVIDED TO TEMPORARY OR PART-TIME EMPLOYEES.	103 TO 104	
	401-3 PARENTAL LEAVE	103	
	403-1 OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM.	104 TO 105	
	403-2 HAZARD IDENTIFICATION, RISK ASSESSMENT AND INCIDENT INVESTIGATION	104 TO 105	
	403-3 OCCUPATIONAL HEALTH SERVICES	103 TO 105	
	403-4 WORKER PARTICIPATION, CONSULTATION AND COMMUNICATION ON OCCUPATIONAL HEALTH AND SAFETY	104 TO 105	
	403-5 WORKER TRAINING ON OCCUPATIONAL HEALTH AND SAFETY	105	
	403-6 PROMOTION OF WORKER HEALTH	103 TO 105	
	403-7 PREVENTION AND MITIGATION OF OCCUPATIONAL HEALTH AND SAFETY IMPACTS DIRECTLY LINKED BY BUSINESS RELATIONSHIPS	103 TO 105	
	403-8 WORKERS COVERED BY AN OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM	104	
	403-9 WORK-RELATED INJURIES	199	
	403-10 WORK-RELATED ILL HEALTH	199	
	407-1 OPERATIONS AND SUPPLIERS IN WHICH THE RIGHT TO FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING MAY BE AT RISK	199	
PROTECTION FOR OUR CUSTOMERS			
	417-1 REQUIREMENTS FOR PRODUCT AND SERVICE INFORMATION AND LABELING	106 TO 107	
	416-2 INCIDENTS OF NON-COMPLIANCE CONCERNING THE HEALTH AND SAFETY IMPACTS OF PRODUCTS AND SERVICES	109	WE REPORT INCIDENTS RELATED TO THE SAFETY OF OUR CUSTOMERS AT OUR FACILITIES, DUE TO THE NATURE OF OUR BUSINESS.
CORPORATE GOVERNANCE			
	102-18 GOVERNANCE STRUCTURE	111 TO 112, 114, 116 TO 119	
	102-27 COLLECTIVE KNOWLEDGE OF HIGHEST GOVERNANCE BODY	115	
	102-28 EVALUATING THE HIGHEST GOVERNANCE BODY'S PERFORMANCE	115	

GRI STANDARD	CONTENTS	PAGE NUMBER	COMMENTS
<b>CORPORATE INFORMATION</b>			
COMPANY INFORMATION			
	102-1 NAME OF THE ORGANIZATION	127	
	102-2 ACTIVITIES, BRANDS, PRODUCTS, AND SERVICES	128 TO 129	
	102-3 LOCATION OF HEADQUARTERS	127	
	102-5 OWNERSHIP AND LEGAL FORM	120	
RISKS			
	102-11 PRECAUTIONARY PRINCIPLE OR APPROACH	130 TO 136	
<b>HOW DO WE REPORT</b>			
	102-45 ENTITIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS	162 TO 165	
	102-46 DEFINING REPORT CONTENT AND TOPIC BOUNDARIES	186 TO 188	
	102-47 LIST OF MATERIAL ASPECTS	188	
	102-48 RESTATEMENTS OF INFORMATION	203	
	102-49 CHANGES IN REPORTING	186 TO 187	
	102-50 REPORTING PERIOD	-	FALABELLA S.A.'S ANNUAL REPORT REFLECTS ITS ECONOMIC, SOCIAL AND ENVIRONMENTAL PERFORMANCE FOR 2021
	102-51 DATE OF MOST RECENT REPORT	-	APRIL 2021
	102-52 REPORTING CYCLE	-	ANNUAL
	102-53 CONTACT POINT FOR QUESTIONS REGARDING THE REPORT	2	
	102-54 CLAIMS OF REPORTING IN ACCORDANCE WITH THE GRI STANDARDS	185	
	102-55 GRI CONTENT INDEX	189 TO 194	
	102-56 EXTERNAL ASSURANCE	195	

# NON FINANCIAL AUDIT LETTER



## EXTERNAL AUDIT REPORT FOR FALABELLA ANNUAL REPORT 2021

March 29<sup>th</sup>, 2022

Sirs of Falabella S.A.:

Present.

Please find here in the outcomes of the revision of the 2021 Annual Report of Falabella according to the following aspects:

### Scope

Limited assurance engagement of the adherence of the contents and indicators included in the 2021 Annual Report to the Global Reporting Initiative (GRI) Standards, regarding the organization's profile and material indicators arising from the materiality process that the Company carried out following said Standards related to the economic, social, and environmental dimensions.

### Standards and Assurance Process

We have carried out our task in accordance with the guidelines of the International Standard on Assurance Engagements Other than Audits or Reviews of Historical Financial Information (ISAE 3000) issued by the International Auditing and Assurance Standard Board (IAASB) of the International Federation of Accountants (IFAC).

Our review has consisted in an inquiry process involving different Falabella units and management areas, involved in the process of developing the Annual Report, as well as in the application of analytic procedures and verification tests, which are described in the following items:

- ✓ Meeting with Sustainability management.
- ✓ Requirements and review of evidence with the areas participating in the preparation of the 2021 Annual Report.
- ✓ Analysis of the adherence of the contents of the 2021 Annual Report to the GRI Standards. Core option, and review of the indicators included in the Report in order to verify that they are aligned with the protocols established in the Standards, and whether the fact that some indicators are not applicable or not material is justified.
- ✓ Verification, through tests of quantitative and qualitative information corresponding to the GRI Standards indicators included in the 2021 Annual Report, and its adequate gathering from the data provided by Falabella information sources.

### Conclusions

The assurance process was based on the indicators established in the materiality process carried out by Falabella. Once those indicators were identified, prioritized, and validated, they were included in the Report. The reported and verified indicators appear in the following table:

102-17	102-18	102-27	102-28	205-2	205-3	206-1
301-3	303-1	305-1	305-5	308-1	308-2	403-1
403-2	403-3	403-4	403-7	403-8	403-9	407-1
412-3	418-1					

Regarding the verified indicators, we can say that no aspect has arisen to lead us to believe that the 2021 Annual Report of Falabella has not been prepared in accordance with the GRI Standards in those areas identified in the scope.

### Falabella Management and Deloitte Responsibilities

- The drafting of the 2021 Annual Report, as well as its contents are under Falabella responsibility, which is in charge of the definition, adaptation, and maintenance of the management and internal control systems from who the information is obtained.
- Our responsibility is to issue an independent report based on the procedures applied in our review.
- This Report has been prepared exclusively by Falabella's request, in accordance with the terms established in the Engagement Letter.
- We have developed our work according to the standards of Independence established in the Code of Ethics of the IFAC.
- The conclusions of the verification made by Deloitte apply to the latest version of the Falabella Annual Report received on April 05, 2021.
- The scope of a limited assurance engagement is essentially inferior to a reasonable assurance engagement, thus, we are not hereby providing opinion about the 2021 Falabella Annual Report.

Christian Durán

Partner

# RESPONSIBILITY AND SOCIAL INDICATORS

## NUMBER OF PEOPLE BY GENDER

POSITION	MEN	WOMEN	TOTAL
DIRECTORS	7	2	9
MANAGERS	14	2	16
EMPLOYEES	53.636	55.252	108.888

## NUMBER OF PEOPLE BY NATIONALITY

POSITION	CHILEAN	FOREIGN	TOTAL
DIRECTORS	9	0	9
MANAGERS	9	7	16
EMPLOYEES	46.618	62.270	108.888

## NUMBER OF PEOPLE BY AGE RANGE

POSITION	LESS THAN 30 YEARS	BETWEEN 30 - 40 YEARS	BETWEEN 41 - 50 YEARS	BETWEEN 51 - 60 YEARS	BETWEEN 61 - 70 YEARS	MORE THAN 70 YEARS	TOTAL
DIRECTORS	0	0	1	4	1	3	9
MANAGERS	0	1	6	6	3	0	16
EMPLOYEES	49.034	33.537	17.087	7.451	1.627	152	108.888

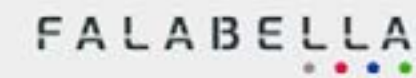
## NUMBER OF PEOPLE BY SENIORITY

POSITION	LESS THAN 3 YEARS	BETWEEN 3 AND 6 YEARS	MORE THAN 6 AND LESS THAN 9 YEARS	BETWEEN 9 AND 12 YEARS	MORE THAN 12 YEARS	TOTAL
DIRECTORS	1	0	1	1	6	9
MANAGERS	1	2	2	3	8	16
EMPLOYEES	55.246	27.053	10.941	5.869	9.779	108.888

## SALARY RANGE BY GENDER

POSITION	BASE SALARY WOMEN / MEN
MANAGERS AND DEPUTY MANAGERS	81%
TECHNICIAN AND PROFESSIONALS	90%
OTHER	100%

# RESPONSIBILITY STATEMENT




## DECLARACIÓN DE RESPONSABILIDAD


De conformidad con lo establecido en el numeral 10 del literal C del párrafo I de la Sección II de la Norma de Carácter General n.º 30 de la Comisión para el Mercado Financiero de la República de Chile (en adelante, la "CMF"); y, teniendo en cuenta la información que les fuera proporcionada por la administración de Falabella S.A. (en adelante, "Falabella"), sociedad anónima abierta constituida y vigente de conformidad con las leyes de la República de Chile, con rol único tributario n.º 90.749.000-9 e inscrita en el Registro de Valores de la CMF bajo el n.º 582; por medio de la presente declaración los Directores de Falabella firmantes de la misma y su Gerente General, quien también la suscribe, se hacen responsables, bajo juramento, de la veracidad de la información incorporada en la Memoria Anual 2021 de Falabella.

  
 Carlo Solari Donaggio  
 RUT 9.585.749-3  
 Presidente

  
 Juan Carlos Cortés Solari  
 RUT 7.017.522-3  
 Director

  
 Cecilia Karlezi Solari  
 RUT 7.005.097-8  
 Directora

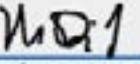
  
 Paola Cúneo Queirolo  
 RUT 8.506.868-7  
 Directora

  
 Carlos Alberto Heller Solari  
 RUT 8.717.000-4  
 Director

[no participó de la sesión de aprobación]  
 José Luis del Río Goudie  
 RUT 4.773.832-6  
 Director

  
 Felipe del Río Goudie  
 RUT 5.851.869-7  
 Director

  
 Sergio Cardone Solari  
 RUT 5.082.229-K  
 Director

  
 Hernán Büchi Buc  
 RUT 5.718.666-6  
 Director

  
 Gaston Bottazzini  
 RUT 22.923.569-9  
 Gerente General

# ANEX - GRI DISCLOSURES

## ECONOMIC PILLAR

### CORPORATE GOVERNANCE

GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021
<b>GOVERNANCE STRUCTURE</b>					
102-18; 405-1	NUMBER OF DIRECTORS	PERSON	9	9	9
	<b>NUMBER OF DIRECTORS BY AGE GROUP</b>				
	AGED UNDER 30	PERSON	-	-	-
	AGED BETWEEN 30 AND 40	PERSON	-	-	-
	AGED BETWEEN 41 AND 50	PERSON	1	1	1
	AGED BETWEEN 51 AND 60	PERSON	3	4	4
	AGED BETWEEN 61 AND 70	PERSON	-	1	1
	AGED OVER 70	PERSON	5	3	3
	<b>NUMBER OF DIRECTORS BY LENGTH OF SERVICE</b>				
	UNDER 3 YEARS	PERSON	1	1	1
	BETWEEN 3 AND 6 YEARS	PERSON	1	1	-
	BETWEEN 6 AND 9 YEARS	PERSON	1	-	1
	BETWEEN 9 AND 12 YEARS	PERSON	-	1	1
	OVER 12 YEARS	PERSON	6	6	6
	<b>NUMBER OF DIRECTORS BY GENDER</b>				
	MEN	PERSON	7	7	7
	WOMEN	PERSON	2	2	2
	<b>NUMBER OF DIRECTORS BY TYPE</b>				
	EXECUTIVE DIRECTORS	PERSON	-	-	-
	INDEPENDENT DIRECTORS	PERSON	1	1	1
OTHER NON-EXECUTIVE DIRECTORS	PERSON	8	8	8	
<b>DIRECTORS' COMMITTEES</b>					
NUMBER OF COMMITTEES	NUMBER	14	16	15	
AVERAGE ATTENDANCE AT BOARD MEETINGS	% PER YEAR	93%	93%	93%	

### SUPPLIER ASSESSMENT

GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021
<b>SUPPLIER ENVIRONMENTAL ASSESSMENT</b>					
308-2	NUMBER OF SUPPLIERS WHOSE ENVIRONMENTAL IMPACT WAS EVALUATED				
	RETAIL BUSINESS	SUPPLIERS	-	63	357
	REAL ESTATE BUSINESS	SUPPLIERS	-	134	312
	<b>NUMBER OF SUPPLIERS IDENTIFIED AS HAVING A SIGNIFICANT NEGATIVE ENVIRONMENTAL IMPACT</b>				
	RETAIL BUSINESS	SUPPLIERS	-	-	5
	REAL ESTATE BUSINESS	SUPPLIERS	-	-	-
	<b>PERCENTAGE OF SUPPLIERS WITH IMPROVEMENT AGREEMENTS FOR NEGATIVE ENVIRONMENTAL IMPACTS</b>				
	RETAIL BUSINESS	%	-	-	100%
	REAL ESTATE BUSINESS	%	-	-	-
	<b>PERCENTAGE OF SUPPLIERS WHOSE RELATIONSHIP WAS TERMINATED DUE TO NEGATIVE ENVIRONMENTAL IMPACTS</b>				
RETAIL BUSINESS	%	-	-	0%	
REAL ESTATE BUSINESS	%	-	-	-	
<b>SUPPLIER SOCIAL ASSESSMENT</b>					
414-2	NUMBER OF SUPPLIERS WHOSE SOCIAL IMPACT WAS EVALUATED				
	RETAIL BUSINESS	SUPPLIERS	1.137	168	402
	REAL ESTATE BUSINESS	SUPPLIERS	122	134	312
	<b>NUMBER OF SUPPLIERS IDENTIFIED AS HAVING SIGNIFICANT NEGATIVE SOCIAL IMPACTS</b>				
	RETAIL BUSINESS	SUPPLIERS	26	81	83
	REAL ESTATE BUSINESS	SUPPLIERS	-	-	13
	<b>PERCENTAGE OF SUPPLIERS WITH IMPROVEMENT AGREEMENTS FOR NEGATIVE SOCIAL IMPACTS</b>				
	RETAIL BUSINESS	%	92%	100%	99%
	REAL ESTATE BUSINESS	%	-	-	85%
	<b>PERCENTAGE OF SUPPLIERS WHOSE RELATIONSHIP WAS TERMINATED DUE TO NEGATIVE SOCIAL IMPACTS</b>				
RETAIL BUSINESS	%	8%	0%	1%	
REAL ESTATE BUSINESS	%	-	-	15%	

# SOCIAL PILLAR

## SOCIAL INVESTMENT

GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021
	SOCIAL INVESTMENT DISTRIBUTION (MILLION)				
	COMMUNITY INVESTMENT	CLP	5.740	5.009	4.970
	DONATIONS	CLP	1.533	1.314	825
	COMMERCIAL INITIATIVES	CLP	346	896	427
	SOCIAL INVESTMENT DISTRIBUTION				
413-1	COMMUNITY INVESTMENT	%	75%	70%	80%
	DONATIONS	%	20%	18%	13%
	COMMERCIAL INITIATIVES	%	5%	12%	7%
	CONTRIBUTION TYPE (MILLION)				
	CASH	CLP	5.596	5.968	5.198
	SPECIE	CLP	1.604	1.211	933
	VOLUNTEERING COSTS	CLP	419	40	91
	ADMINISTRATIVE COSTS	CLP	223	491	647

## OCCUPATIONAL HEALTH AND SAFETY - EMPLOYEES

GRI STANDARD	DESCRIPTION	UNIT	2019		2020		2021	
			MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
	HAZARD IDENTIFICATION, RISK ASSESSMENT AND INCIDENT INVESTIGATION							
	LOST TIME INJURY FREQUENCY RATE (LTIFR)	RATE	15,9	12,8	14,3	11,5	14,8	11,2
	OCCUPATIONAL ILLNESS FREQUENCY RATE (OIFR)	RATE	1,3	1,2	1,4	1,6	1,0	0,9
403-9; 403-10	HOURS WORKED	HOURS	98.758.551	92.626.133	89.342.343	82.277.952	88.582.975	85.312.017
	DEATHS DUE TO OCCUPATIONAL ACCIDENTS OR DISEASES	-	-	-	-	-	-	-
	TOTAL ACCIDENTS	-	1.571	1.187	1.280	944	1.314	954
	TOTAL OCCUPATIONAL DISEASES	-	131	107	126	129	90	78

### DEFINITIONS AND CALCULATION GUIDE

1. LTIFR: NUMBER OF LOST-TIME ACCIDENTS DURING THE WORKING DAY PER MILLION HOURS WORKED IN THE REPORTING PERIOD.
2. OIFR: NUMBER OF LOST-TIME OCCUPATIONAL ILLNESSES DURING THE WORKING DAY PER MILLION HOURS WORKED IN THE REPORTING PERIOD.

EMPLOYEE MANAGEMENT, DEVELOPMENT AND COMMITMENT

GRI STANDARD	DESCRIPTION	UNIT	2019		2020		2021	
			MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
102-7	WORKFORCE							
	TOTAL WORKFORCE							
	WORKFORCE	PERSON	56,590	58,573	53,230	53,699	53,636	55,252
	EMPLOYEES BY CATEGORY							
	MANAGERS AND EXECUTIVES	PERSON	2,500	1,317	1,935	1,078	1,855	1,155
	PROFESSIONALS AND TECHNICIANS	PERSON	13,580	14,057	10,800	9,440	12,379	10,370
	OTHER EMPLOYEES	PERSON	40,510	43,199	40,498	43,178	39,402	43,727
	EMPLOYEES BY AGE RANGE							
	UNDER 30	PERSON	25,121	24,044	24,010	22,363	24,731	24,303
	30 - 40	PERSON	18,578	19,840	16,873	17,568	16,405	17,132
	41 - 50	PERSON	7,951	9,730	7,755	9,162	7,918	9,169
	51 - 60	PERSON	3,643	4,142	3,455	3,950	3,484	3,967
	61 - 70	PERSON	1,131	749	1,016	620	977	650
	OVER 70	PERSON	166	68	124	33	121	31
	EMPLOYEES BY LENGTH OF SERVICE							
	UNDER 3 YEARS	PERSON	31,071	29,827	28,758	27,150	27,499	27,747
	BETWEEN 3 AND 6 YEARS	PERSON	9,617	11,378	10,265	11,286	13,097	13,956
	BETWEEN 6 AND 9 YEARS	PERSON	6,436	7,628	6,093	7,047	5,046	5,895
	BETWEEN 9 AND 12 YEARS	PERSON	3,636	4,184	2,961	3,159	2,924	2,945
	OVER 12 YEARS	PERSON	5,830	5,556	5,156	5,054	5,070	4,709
EMPLOYEES BY JOB LOCATION								
CHILE	PERSON	-	-	21,941	25,198	23,595	27,377	
PERU	PERSON	-	-	18,082	16,660	17,646	16,868	
ARGENTINA	PERSON	-	-	1,333	1,581	652	529	
COLOMBIA	PERSON	-	-	8,051	7,671	7,800	7,661	
URUGUAY	PERSON	-	-	219	196	281	253	
MEXICO	PERSON	-	-	1,309	814	1,397	937	
BRAZIL	PERSON	-	-	2,107	1,434	1,985	1,435	
INDIA	PERSON	-	-	146	39	238	87	
CHINA	PERSON	-	-	45	103	42	105	
EMPLOYEES BY NATIONALITY								
CHILE	PERSON	22,814	26,731	20,189	23,293	21,585	25,033	
PERU	PERSON	17,439	16,307	18,225	16,934	17,823	17,191	
COLOMBIA	PERSON	8,732	8,780	8,163	7,839	7,916	7,861	
BRAZIL	PERSON	2,159	1,403	2,117	1,456	1,992	1,454	
ARGENTINA	PERSON	2,039	2,762	1,380	1,581	738	585	
CHINA	PERSON	-	-	42	103	41	110	
INDIA	PERSON	-	-	162	44	250	91	
MEXICO	PERSON	-	-	1,274	798	1,371	925	
URUGUAY	PERSON	249	207	224	202	285	260	
OTHERS	PERSON	3,158	2,383	1,454	1,449	1,635	1,742	
405-1	EMPLOYEES BY NATIONALITY							
	CHILE	PERSON	22,814	26,731	20,189	23,293	21,585	25,033
	PERU	PERSON	17,439	16,307	18,225	16,934	17,823	17,191
	COLOMBIA	PERSON	8,732	8,780	8,163	7,839	7,916	7,861
	BRAZIL	PERSON	2,159	1,403	2,117	1,456	1,992	1,454
	ARGENTINA	PERSON	2,039	2,762	1,380	1,581	738	585
	CHINA	PERSON	-	-	42	103	41	110
	INDIA	PERSON	-	-	162	44	250	91
	MEXICO	PERSON	-	-	1,274	798	1,371	925
	URUGUAY	PERSON	249	207	224	202	285	260
	OTHERS	PERSON	3,158	2,383	1,454	1,449	1,635	1,742



GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021
<b>EQUALITY</b>					
405-2	WOMEN'S SALARIES OVER MEN'S SALARIES IN THE REGION				
	MANAGERS AND EXECUTIVES	%	77%	66%	81%
	PROFESSIONALS AND TECHNICIANS	%	98%	88%	90%
	OTHER EMPLOYEES	%	110%	100%	100%
	WOMEN'S SALARIES OVER MEN'S SALARIES IN CHILE				
	MANAGERS AND EXECUTIVES	%	86%	81%	80%
	PROFESSIONALS AND TECHNICIANS	%	95%	83%	84%
	OTHER EMPLOYEES	%	118%	95%	100%
	PERCENTAGE OF WOMEN BY LABOR CATEGORY - % WOMEN/TOTAL				
	MANAGERS AND EXECUTIVES [TARGET 2022: 40%	%	35%	36%	38%
	PROFESSIONALS AND TECHNICIANS [TARGET 2022: 50%	%	51%	47%	46%
	OTHER EMPLOYEES [TARGET 2022: 50%	%	52%	52%	53%
<b>EMPLOYMENT</b>					
401-1	OVERALL STAFF HIRING RATE - STAFF HIRING RATE BY AGE RANGE				
	UNDER 30	%	79%	61%	84%
	30 - 40	%	27%	23%	28%
	41 - 50	%	18%	16%	19%
	51 - 60	%	14%	10%	15%
	61 - 70	%	10%	5%	11%
	OVER 70	%	15%	6%	6%
	STAFF HIRING RATE BY COUNTRY				
	CHILE	%	39%	35%	53%
	PERU	%	68%	50%	51%
	ARGENTINA	%	6%	5%	10%
	COLOMBIA	%	32%	16%	21%
	URUGUAY	%	27%	19%	48%
	MEXICO	%	108%	90%	87%
	BRAZIL	%	38%	33%	33%
	INDIA	%	100%	46%	70%
	CHINA	%	11%	18%	23%
	OTHERS	%	64%	-	-
	STAFF HIRING RATE BY JOB LOCATION				
	STORES/BRANCHES/SHOPPING CENTERS	%	-	39%	48%
	CENTRAL OFFICES	%	-	23%	44%

GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021			
<b>EMPLOYEE COMMITMENT AND RETENTION</b>								
STAFF TURNOVER BY AGE RANGE								
	UNDER 30	%	67%	66%	67%			
	30 - 40	%	28%	33%	28%			
	41 - 50	%	22%	26%	20%			
	51 - 60	%	19%	26%	17%			
	61 - 70	%	20%	50%	17%			
	OVER 70	%	20%	96%	16%			
STAFF TURNOVER BY COUNTRY								
	CHILE	%	41%	47%	39%			
	PERU	%	55%	51%	47%			
401-1	ARGENTINA	%	21%	70%	94%			
	COLOMBIA	%	27%	25%	23%			
	URUGUAY	%	27%	26%	24%			
	MEXICO	%	95%	86%	70%			
	BRAZIL	%	35%	35%	37%			
	INDIA	%	18%	14%	22%			
	CHINA	%	14%	25%	21%			
	OTHERS	%	187%	-	-			
STAFF TURNOVER BY JOB LOCATION								
	STORES/BRANCHES/SHOPPING CENTERS	%	-	48%	22%			
	CENTRAL OFFICES	%	-	35%	44%			
<b>EMPLOYEE DEVELOPMENT</b>								
AVERAGE TRAINING HOURS PER EMPLOYEE								
	MANAGERS AND EXECUTIVES	HOURS	35	33	33	32	78	64
404-1	PROFESSIONALS AND TECHNICIANS	HOURS	30	27	32	51	43	47
	OTHER EMPLOYEES	HOURS	46	35	34	30	30	37
PERFORMANCE EVALUATIONS								
	MANAGERS AND EXECUTIVES	%			94%	100%	91%	100%
404-3	PROFESSIONALS AND TECHNICIANS	%	75%	69%	90%	87%	63%	63%
	OTHER EMPLOYEES	%			82%	87%	81%	76%

# ENVIRONMENTAL PILLAR

## WATER CONSUMPTION

GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021
303-5	SOURCE				
	MUNICIPAL / DRINKING / WATER UTILITIES	M³	6,722,446	4,462,620	5,630,543
	SURFACE SOURCES, SUCH AS RIVERS AND CANALS	M³	53,281	-	-
	UNDERGROUND SOURCES, SUCH AS WELLS	M³	514,237	293,026	108,042
	TOTAL WATER CONSUMPTION	M³	7,289,964	4,755,646	5,738,585
	MEASUREMENT COVERAGE	%	63%	67%	96%

## ENERGY CONSUMPTION OF OWN BUSINESS

GRI STANDARD	DESCRIPTION	UNIT	2019				2020				2021			
			RETAIL BUSINESS	REAL ESTATE BUSINESS	FINANCIAL	CONSOLIDATED	RETAIL BUSINESS	REAL ESTATE BUSINESS	FINANCIAL	CONSOLIDATED	RETAIL BUSINESS	REAL ESTATE BUSINESS	FINANCIAL	CONSOLIDATED
CONSUMO DE ENERGÍA														
302-1	<b>TOTAL CONSUMPTION</b>	<b>MWH</b>	<b>389,521</b>	<b>279,816</b>	<b>-</b>	<b>669,337</b>	<b>656,331</b>	<b>99,371</b>	<b>11,903</b>	<b>767,604</b>	<b>669,815</b>	<b>99,906</b>	<b>10,864</b>	<b>780,585</b>
	<b>NON-RENEWABLE ENERGY</b>	<b>MWH</b>	<b>207,294</b>	<b>14,788</b>	<b>-</b>	<b>222,082</b>	<b>470,082</b>	<b>33,632</b>	<b>11,903</b>	<b>515,617</b>	<b>464,738</b>	<b>34,897</b>	<b>10,864</b>	<b>510,499</b>
	FOSSIL FUELS	MWH	34,113	3,977	-	38,090	65,284	1,206	44	66,534	56,507	842	51	57,400
	ELECTRICITY	MWH	173,181	10,811	-	183,992	404,798	32,426	11,859	449,083	408,231	34,055	10,813	453,099
	STEAM/HEATING/COOLING AND OTHER ENERGY	MWH	-	-	-	-	-	-	-	-	-	-	-	-
	<b>TOTAL RENEWABLE ENERGY</b>	<b>MWH</b>	<b>182,228</b>	<b>265,027</b>	<b>-</b>	<b>447,255</b>	<b>186,249</b>	<b>65,739</b>	<b>-</b>	<b>251,987</b>	<b>205,077</b>	<b>65,009</b>	<b>-</b>	<b>270,086</b>
	100% RENEWABLE ELECTRICITY (PHOTOVOLTAIC PANELS)	MWH	-	-	-	-	11,599	1,083	-	12,682	16,542	1,267	-	17,809
	100% RENEWABLE ELECTRICITY (CONTRACTUAL)	MWH	-	-	-	-	174,645	64,656	-	239,301	188,528	63,742	-	252,270
	BIOFUELS	MWH	-	-	-	-	4	-	-	4	7	-	-	7
	NON-RENEWABLE ENERGY	%	53%	5%	-	33%	72%	34%	100%	67%	69%	35%	100%	65%
	RENEWABLE ENERGY	%	47%	95%	-	67%	28%	66%	0%	33%	31%	65%	0%	35%
		MEASUREMENT COVERAGE	%			50%			91%				96%	

### NOTES

1. INFORMATION FOR 2020 WAS RECALCULATED USING BETTER DATA SOURCES FOR GREATER TRANSPARENCY. THIS CAUSED A REDUCTION OF 9.8% IN THE TOTAL ENERGY CONSUMPTION REPORTED IN THE 2020 ANNUAL REPORT.
2. COVERAGE IS EXPRESSED AS TOTAL REVENUE FOR THE BUSINESS UNIT AS A PERCENTAGE OF THE TOTAL CONSOLIDATED REVENUE OF FALABELLA S.A. THE HOME IMPROVEMENT COLOMBIA, HOME IMPROVEMENT MEXICO AND FINANCIAL SERVICES MEXICO UNITS ARE NOT CONSOLIDATED.
3. AN ANALYSIS BY RENEWABLE ENERGY TYPE WAS NOT AVAILABLE IN 2019, NOR WAS THE ENERGY CONSUMPTION OF THE FINANCIAL BUSINESS REPORTED.
4. THIRD-PARTY TENANT CONSUMPTION WAS INCLUDED IN THE REAL ESTATE BUSINESS IN 2019. THIS WAS RECTIFIED FOR THE CONSUMPTION REPORTED FOR 2020 AND 2021.
5. BIOFUELS WERE INCLUDED IN THE MIX USED IN FALABELLA COLOMBIA FOR GENERATOR SETS.
6. THE CONSOLIDATION ELIMINATES DUPLICATIONS THAT MAY OCCUR DUE TO ENERGY CONSUMPTION BY FALABELLA GROUP STORES AND BRANCHES WITHIN ITS SHOPPING CENTERS.

## WASTE

GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021
	HAZARDOUS WASTE				
	DISPOSAL IN LANDFILLS	TONS	586	505	1,301
	OTHER DISPOSAL METHODS	TONS	722	918	50
	<b>TOTAL HAZARDOUS WASTE</b>	<b>TONS</b>	<b>1,308</b>	<b>1,423</b>	<b>1,351</b>
	NON-HAZARDOUS WASTE				
	REUSE	TONS	503	97	130
	RECYCLE	TONS	40,011	38,817	39,687
306-3; 306-4; 306-5	COMPOST	TONS	1,575	2,006	2,458
	ENERGY RECOVERY	TONS	8,902	5,374	4,599
	<b>TOTAL NON-HAZARDOUS WASTE RECOVERED</b>	<b>TONS</b>	<b>50,991</b>	<b>46,295</b>	<b>46,875</b>
	DISPOSAL IN LANDFILLS	TONS	79,111	52,251	77,915
	OTHER DISPOSAL METHODS	TONS	2,471	893	502
	<b>TOTAL NON-HAZARDOUS WASTE</b>	<b>TONS</b>	<b>132,573</b>	<b>99,438</b>	<b>125,292</b>
	% RECOVERY OF NON-HAZARDOUS WASTE	%	38%	47%	37%
	MEASUREMENT COVERAGE		50%	81%	96%

### DEFINITIONS AND CALCULATION GUIDE

1. RECOVERY = (REUSE + RECYCLE + COMPOST + ENERGY RECOVERY) / TOTAL WASTE \* 100
2. THE MEASUREMENT COVERAGE IS TOTAL REVENUE FOR BANKING AND NON-BANKING BUSINESS UNITS, EXPRESSED AS A PERCENTAGE OF TOTAL CONSOLIDATED REVENUE FOR FALABELLA S.A.

## CORPORATE CARBON FOOTPRINT

GRI STANDARD	DESCRIPTION	UNIT	2019	2020	2021
CARBON FOOTPRINT					
	SCOPE				
	SCOPE 1	tCO <sub>2</sub> eq	73,452	103,161	106,328
	SCOPE 2 (LOCATION-BASED)	tCO <sub>2</sub> eq	90,621	195,399	198,102
	SCOPE 2 (MARKET-BASED)	tCO <sub>2</sub> eq	73,400	110,016	104,258
305-1; 305-2; 305-3	SCOPE 3 (LOCATION-BASED)	tCO <sub>2</sub> eq	565,395	7,140,729	9,621,245
	SCOPE 3 (MARKET-BASED)	tCO <sub>2</sub> eq	565,847	7,105,321	9,577,114
	SCOPE 1 + 2 (MARKET-BASED)	tCO <sub>2</sub> eq	146,852	213,178	210,586
	<b>TOTAL</b>	<b>tCO<sub>2</sub>eq</b>	<b>712,699</b>	<b>7,318,499</b>	<b>9,787,700</b>
	MEASUREMENT COVERAGE	%	50%	94%	96%

### DEFINITIONS AND CALCULATION GUIDE

1. THIS CALCULATION IS BASED ON THE CORPORATE GREENHOUSE GAS PROTOCOL ACCOUNTING AND REPORTING STANDARD (GHG PROTOCOL: A CORPORATE ACCOUNTING AND REPORTING STANDARD). 2020 AND 2021 MEASUREMENT BY PROYECTAE.
2. THE GLOBAL WARMING POTENTIALS FROM THE IPCC FIFTH ASSESSMENT REPORT (AR5) WERE USED.
3. EMISSION FACTORS INCLUDE TRACEABLE SOURCES, USING VALUES FROM EACH YEAR IF POSSIBLE. THEY ARE CLASSIFIED INTO 3 MAJOR GROUPS: ENERGY: OFFICIAL SOURCES FOR EACH COUNTRY (ELECTRICITY, FUELS) MATERIALS, TRANSPORTATION, OTHERS: BASED ON FACTORS PUBLISHED BY THE DEPARTMENT FOR THE ENVIRONMENT, FOOD & RURAL AFFAIRS (DEFRA). PRODUCTS PURCHASED: SPEND-BASED METHOD, BASED ON FACTORS PUBLISHED BY DEFRA.
4. SCOPE 2 IS PRESENTED USING THE LOCATION METHOD AND THE MARKET METHOD.
5. EMISSIONS ARE PRESENTED IN TONS OF CARBON DIOXIDE EQUIVALENT (TCO<sub>2</sub>E), WHICH COMBINES THE EFFECT OF 7 GREENHOUSE GASES (CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, HFCS, PFCS, SF<sub>6</sub>, NF<sub>3</sub>).
6. THE IMPACT OF CUSTOMER'S TRAVEL TO FALABELLA GROUP COMPANIES, INCLUDES SURVEYS TO DETERMINE THE MEANS OF TRANSPORTATION AND DISTANCES TRAVELED.
7. 2021 DATA WAS VERIFIED BY AN INDEPENDENT THIRD PARTY AS COMPLYING WITH THE GHG PROTOCOL. AUDIT PERFORMED BY GEOINVEST
8. MALLPLAZA AND FALABELLA INMOBILIARIO REPORT THEIR 2020 AND 2021 ENERGY CONSUMPTION FOR COMMON AREAS AND PARKING UNDER SCOPE 2 AND THEIR TENANTS CONSUMPTION UNDER SCOPE 3.
9. COVERAGE IS EXPRESSED AS TOTAL REVENUE FOR THE BUSINESS UNIT AS A PERCENTAGE OF THE TOTAL CONSOLIDATED REVENUE OF FALABELLA S.A.  
THE HOME IMPROVEMENT COLOMBIA, HOME IMPROVEMENT MEXICO AND FINANCIAL SERVICES MEXICO UNITS ARE NOT CONSOLIDATED.
10. FURTHER INFORMATION ON OUR CARBON FOOTPRINT AND MITIGATION MEASURES CAN BE FOUND IN THE SUSTAINABILITY REPORTS AT INVESTORS.FALABELLA.COM

# HISTORICAL INFORMATION OF THE COMPANY

- **1889**  
Salvatore Falabella opened his first great tailoring store on Ahumada Street, Santiago, Chile.
- **1937**  
Alberto Solari joined the company, transforming it into an important clothing store.
- **1958**  
Household products were introduced, laying the foundations for the first department store in Chile, and Ahumada Street became known as "Falabella Street".
- **1980**  
Falabella launched CMR, its own credit card and the first of its kind in Chile.
- **1990**  
Mallplaza opened its first shopping mall in Chile, Mallplaza Vespucio in La Florida.
- **1993**  
Falabella entered Argentina, and Sodimac entered Colombia.
- **1995**  
Falabella entered Peru by acquiring Saga.
- **1996**  
Falabella went public and its shares began to trade on the Santiago Stock Exchange.
- **1997**  
Viajes Falabella and Seguros Falabella were created.
- **1997**  
Falabella formed a partnership with Home Depot in Chile, and acquired it four years later.
- **1998**  
Banco Falabella was formed by acquiring a license from ING Bank Chile.
- **1999**  
Falabella.com launched internet sales in Chile.
- **2002**  
Falabella opened the first Tottus supermarket in Lima, Peru.
- **2003**  
Falabella and Sodimac merged, launching the first regional home improvement chain in Latin America.
- **2004**  
Falabella acquired the San Francisco supermarket chain in Chile.
- **2006**  
Falabella Retail entered Colombia with its first department store in Bogotá.
- **2007**  
Banco Falabella was launched in Peru.
- **2007**  
Aventura Plaza was launched in Peru.
- **2007**  
Sodimac acquired 60% of the Imperial home improvement chain in Chile.
- **2008-09**  
CMR formed a partnership with Visa in Peru and Chile. Then formed a partnership with MasterCard in Argentina and Colombia in 2011.
- **2009**  
Homy was launched in Chile.
- **2011**  
Banco Falabella was launched in Colombia.
- **2012**  
Mallplaza opened its first shopping mall in Colombia.
- **2013**  
Falabella entered Brazil by acquiring 50.1%

of the Dicico home improvement chain.

**2014**

Sodimac acquired the Maestro home improvement chain in Peru.

**2014**

Hiperbodega Precio Uno was launched in Peru.

**2015**

Sodimac entered Uruguay by opening its first two stores.

**2015**

Falabella opened its first two Sodimac stores in Brazil.

**2016**

Falabella was admitted into the Dow Jones Sustainability World Index.

**2016**

Separation of Aventura Plaza S.A. in Peru.

**2016**

Falabella and Soriana signed final contracts to jointly develop Home Improvement (Sodimac) and Financial Services (CMR) businesses in Mexico.

**2017**

SFalabella acquired 50% of Servicios Financieros Soriana S.A.P.I de C.V. in Mexico and the first Falabella-Soriana credit card was issued.

**2018**

Falabella signed an MOU with IKEA to build and operate at least nine IKEA stores in Chile, Colombia and Peru over the next ten years.

**2018**

CMR and Banco Falabella Chile announced the integration of their businesses to improve their customer value proposal by focusing it

on convenience and simplicity.

**2018**

On August 1, the company advanced towards its goal of becoming a regional e-commerce leader by acquiring Linio, which is a regional marketplace with significant market share in Mexico, Colombia and Peru.

Also in August 2018, Falabella acquired the minority interests in Construdecor in Brazil from third parties, making it a wholly owned subsidiary.

**2019**

Falabella agreed to sell Viajes Falabella to Despegar and formed a long-term strategic alliance.

**2020**

Falabella launched Fazil in Chile, which is an on-demand-delivery App using a supermarket format. It had already been piloted in Peru at

the end of 2019.

**2020**

Falabella's virtual wallet FPay was launched, where users can upload cards issued by any bank, and shop at Falabella stores and other participating businesses using QR codes.

**2020**

A fully digital CMR card was launched in Chile and Colombia.

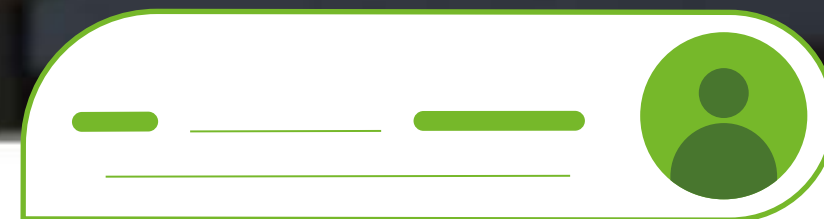
**2021**

Department stores operation in Argentina was closed.

**2021**

The Falabella.com integrated platform was launched in Chile.

# Consolidated financial statements



# Falabella S.A. and Subsidiaries

## Consolidated Financial Statements

### December 31, 2021

F A L A B E L L A



ThCh\$-Thousands of Chilean pesos





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Las Condes, Santiago

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## **Independent Auditor's Report** (Translation of the report originally issued in Spanish)

To the Shareholders and Directors  
Falabella S.A.

We have audited the accompanying consolidated financial statements of Falabella S.A. and subsidiaries ("The company"), which comprise the consolidated statement of financial position as of December 31, 2021 and 2020, and the comprehensive consolidated income statement, statement of changes in equity, and statement of cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with generally accepted auditing standards in Chile. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluating the overall presentation of the consolidated financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion on the Regulatory Basis of Accounting**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Falabella S.A. and subsidiaries as of December 31, 2021 and 2020, and the results of their operations and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

A handwritten signature in blue ink, appearing to read 'Albert Oppenländer L.', written over a horizontal line.

Albert Oppenländer L.  
EY Audit SpA

Santiago, March 1, 2022

## Consolidated Statement of Financial Position

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Consolidated Statement of Financial Position.....	1
Consolidated Statement of Comprehensive Income by Function .....	3
Statement of Changes in Equity .....	5
Consolidated Statement of Cash Flow.....	6
Note 1 - Company Information.....	9
Note 2 - Summary of Significant Accounting Policies .....	10
Note 3 - Cash and Cash Equivalents.....	32
Note 4 - Other Current and Non-Current Financial Assets .....	33
Note 5 - Other Current and Non-Current Non-Financial Assets.....	34
Note 6 - Trade and Other Receivables .....	34
Note 7 - Related Company Receivables and Payables .....	38
Note 8 - Inventories.....	42
Note 9 - Current and Non-Current Tax Assets and Liabilities .....	42
Note 10 - Current and Deferred Income Tax .....	43
Note 11 - Investments in Associates.....	47
Note 11 - Investments in Associates, continued .....	48
Note 12 - Intangible Assets other than Goodwill .....	49
Note 13 - Goodwill .....	53
Note 14 - Property, Plant and Equipment .....	56
Note 15 - Investment Property.....	62
Note 16 - Investment Instruments held for Sale.....	64
Note 17 - Other Banking Business Assets.....	64
Note 18 - Other Current and Non-Current Financial Liabilities .....	65
Note 19 - Current and Non-Current Leasing Liabilities .....	74
Note 19 - Current and Non-Current Leasing Liabilities, continued.....	75
Note 19 - Current and Non-Current Leasing Liabilities, continued.....	76
Note 20 - Current and Non-Current Trade and Other Payables .....	77
Note 21 - Current and Non-Current Provisions .....	79
Note 22 - Current and Non-Current Employee Benefits Provisions .....	81
Note 23 - Other Current and Non-Current Non-Financial Liabilities.....	85
Note 24 - Savings accounts and other term deposits - Banking Business.....	85
Note 25 - Bank Obligations - Banking Business .....	86
Note 26 - Debt Instruments Issued and Other Financial Obligations - Banking Business .....	88
Note 27 - Other Liabilities - Banking Business.....	89
Note 28 - Operating Revenue.....	89
Note 29 - Cost of Continuing Operations.....	90
Note 30 - Administrative Expenses.....	91
Note 31 - Financial and Indexation Costs .....	92
Note 32 - Other Income (Losses).....	92
Note 33 - Earnings per Share .....	93
Note 34 - Financial Instruments and Risk Management .....	93
Note 35 - Share Capital .....	106
Note 36 - Financial Information by Segment.....	108
Note 37 - Contingencies, Lawsuits and Other Legal Issues .....	113
Note 38 - Guarantees with Third Parties.....	116
Note 39 - The Environment.....	118
Note 40 - Main Financial Covenants.....	123
Note 41 - Business Combinations.....	132
Note 42 - COVID - 19.....	133
Note 43 - Subsequent Events.....	134

## Consolidated Statement of Financial Position

As of December 31, 2021, and 2020

	Note	Dec-31-21	Dec-31-20
	Note	ThCh\$	ThCh\$
<b>Assets</b>			
Non-Banking Businesses (Presentation)			
Current assets			
Cash and cash equivalents	3	533,265,538	1,216,193,920
Other financial assets, current	4	45,368,100	41,163,435
Other non-financial assets, current	5	123,118,533	103,954,106
Trade and other receivables, current	6	392,422,932	416,572,521
Related party receivables, current	7	19,394,535	33,374,856
Inventories	8	1,867,793,791	1,161,244,547
Current tax assets	9	52,894,382	59,292,980
<b>Total current assets other than assets or disposal groups classified as held for sale or as held for distribution to owners</b>		<b>3,034,257,811</b>	<b>3,031,796,365</b>
Non-current assets or groups of assets classified as held-for-sale or held-for-distribution to the owners	2.16	38,129,032	29,095,216
<b>Non-current assets or groups of assets classified as held-for-sale or held-for-distribution to the owners</b>		<b>38,129,032</b>	<b>29,095,216</b>
<b>Total current assets</b>		<b>3,072,386,843</b>	<b>3,060,891,581</b>
Non-current assets			
Other financial assets, non-current	4	507,250,640	195,004,590
Other non-financial assets, non-current	5	79,200,811	91,649,259
Trade and other receivables, non-current	6	11,810,824	5,594,155
Related party receivables, non-current	7	30,315,227	13,841,640
Equity method investments	11	246,099,787	194,146,313
Intangible assets other than goodwill	12	331,012,433	340,551,306
Goodwill	13	626,955,302	607,108,378
Property, plant and equipment	14	3,562,938,875	3,388,090,202
Investment properties	15	3,406,025,227	3,315,319,472
Tax assets, non-current	9	13,289,193	16,538,022
Deferred tax assets	10	260,646,688	233,685,099
<b>Total non-current assets</b>		<b>9,075,545,007</b>	<b>8,401,528,436</b>
<b>Total assets - non-banking businesses</b>		<b>12,147,931,850</b>	<b>11,462,420,017</b>
Assets Banking Businesses (Presentation)			
Cash and bank deposits	3	562,625,424	336,805,631
Transactions pending settlement	3	59,886,059	273,561,309
Traded instruments	3	99,356,256	450,773,778
Receivables from repurchase agreements and securities lending		15,171,250	15,016,800
Financial derivative contracts		692,381,202	640,330,966
Customer loans and receivables	6	5,346,827,330	4,304,988,052
Investment instruments held for sale	16	2,018,807,924	1,071,527,684
Investments in companies	11	3,810,616	3,134,482
Intangible assets	12	78,416,922	76,525,371
Property, plant and equipment	14	57,637,796	58,890,879
Current tax liabilities	9	21,297,373	13,217,364
Deferred tax liabilities	10	75,691,795	66,492,338
Other assets	17	252,802,069	144,844,995
<b>Total assets - banking businesses</b>		<b>9,284,712,016</b>	<b>7,456,109,649</b>
<b>Total assets</b>		<b>21,432,643,866</b>	<b>18,918,529,666</b>

The accompanying notes 1 to 43 form an integral part of these consolidated financial statements.

## Consolidated Statement of Financial Position

As of December 31, 2021 and 2020

	Note	Dec-31-21	Dec-31-20
	Note	ThCh\$	ThCh\$
Net Liabilities and Shareholders' Equity			
Non-Banking Businesses (Presentation)			
Current liabilities			
Other financial liabilities, current	18	508,082,080	530,542,382
Leasing liabilities, current	19	96,132,009	79,955,074
Trade and other payables	20	1,296,379,060	1,145,100,927
Related party payables, current	7	33,530,717	18,084,369
Other provisions, current	21	27,769,367	26,052,956
Current tax liabilities	9	90,466,042	22,623,827
Employee benefit provisions	22	207,125,196	145,574,678
Other non-financial liabilities, current	23	188,173,945	194,908,389
<b>Total current liabilities</b>		<b>2,447,658,416</b>	<b>2,162,842,602</b>
Non-current liabilities			
Other financial liabilities, non-current	18	3,143,925,925	3,229,990,163
Leasing liabilities, non-current	19	978,459,876	853,592,987
Trade and other payables, non-current	20	1,098,361	1,074,634
Other provisions, non-current	21	9,394,347	8,425,778
Deferred tax liabilities	10	613,288,475	591,807,294
Employee benefit provisions, non-current	22	47,702,105	43,599,751
Other non-financial liabilities, non-current	23	48,385,267	50,636,869
<b>Total non-current liabilities</b>		<b>4,842,254,356</b>	<b>4,779,127,476</b>
<b>Total liabilities - non-banking businesses</b>		<b>7,289,912,772</b>	<b>6,941,970,078</b>
Banking Business Liabilities (Presentation)			
Deposits and other demand obligations		2,311,017,791	1,549,896,493
Transactions pending settlement.	3	448,849,277	265,976,430
Savings accounts and other term deposits	24	2,422,073,787	2,421,271,205
Financial derivative contracts		779,430,144	587,247,845
Obligations to banks	25	781,593,376	341,118,713
Debt instruments issued	26	212,007,852	205,447,491
Other financial obligations	26	65,170,753	74,735,593
Leasing liabilities	19	26,397,415	27,237,056
Current tax liabilities	9	19,975,132	13,390,117
Provisions	21	53,761,481	31,025,702
Other liabilities	27	377,389,356	473,957,252
<b>Total liabilities - banking businesses</b>		<b>7,497,666,364</b>	<b>5,991,303,897</b>
<b>Total liabilities</b>		<b>14,787,579,136</b>	<b>12,933,273,975</b>
Equity			
Share capital	35	919,419,389	919,419,389
Retained earnings		4,912,670,411	4,459,532,797
Share premium	35	93,482,329	93,482,329
Treasury shares		(27,738,111)	(43,405,118)
Other reserves	35	(246,427,061)	(407,289,735)
<b>Equity attributable to owners of the parent company</b>		<b>5,651,406,957</b>	<b>5,021,739,662</b>
Non-controlling interests		993,657,773	963,516,029
<b>Total equity</b>		<b>6,645,064,730</b>	<b>5,985,255,691</b>
<b>Total equity and liabilities</b>		<b>21,432,643,866</b>	<b>18,918,529,666</b>

The accompanying notes 1 to 43 form an integral part of these consolidated financial statements.

## Consolidated Statement of Comprehensive Income by Function

For the years ended December 31, 2021 and 2020

	Note	Jan 01-21 Dec-31-21 ThCh\$	Jan 01-20 Dec-31-20 ThCh\$
Statement of Net Income			
Non-Banking Businesses (Presentation)			
Operating revenue	28	10,335,383,740	8,281,049,949
Cost of sales	29	(7,047,860,245)	(5,790,733,690)
<b>Gross margin</b>		<b>3,287,523,495</b>	<b>2,490,316,259</b>
Distribution costs		(220,052,786)	(191,796,601)
Administrative expenses	30	(2,080,380,919)	(1,988,674,117)
Other expenses, by function		(181,917,875)	(111,787,544)
Other gains (losses)	32	(29,055,029)	(45,064,092)
Financial income		124,517,244	67,907,001
Financial costs	31	(234,461,905)	(254,510,949)
Share of net income of equity method associates and joint ventures	11	22,662,137	3,579,174
Exchange differences		(41,110,070)	(29,085,779)
Gain (loss) on indexed assets and liabilities	31	(56,003,432)	(28,678,051)
<b>Net income (loss) before tax</b>		<b>591,720,860</b>	<b>(87,794,699)</b>
Income tax expense	10	(137,325,967)	(5,243,074)
<b>Net income (loss) from non-banking businesses</b>		<b>454,394,893</b>	<b>(93,037,773)</b>
Banking Businesses (Presentation)			
Interest and indexation income.	28	901,241,504	978,716,654
Interest and indexation expense	29	(115,989,486)	(138,045,499)
<b>Net interest and indexation income</b>		<b>785,252,018</b>	<b>840,671,155</b>
Commission income	28	231,937,086	206,908,355
Commission expenses	29	(88,385,525)	(86,761,814)
<b>Net commission income</b>		<b>143,551,561</b>	<b>120,146,541</b>
Net income (loss) on financial transactions		22,555,337	26,894,489
Net income (loss) on currency exchange		(8,379,431)	(3,198,974)
Other operating income		3,320,434	2,125,477
Credit risk allowances	29	(130,842,039)	(384,783,080)
<b>Total net operating income</b>		<b>815,457,880</b>	<b>601,855,608</b>
Staff remuneration and expenses	30	(132,165,948)	(139,733,434)
Administrative expenses	30	(281,848,447)	(206,582,607)
Depreciation and amortization	30	(39,291,807)	(37,506,177)
Other operating expenses	30	(50,571,387)	(49,636,946)
<b>Total operating expenses</b>		<b>(503,877,589)</b>	<b>(433,459,164)</b>
<b>Net operating income</b>		<b>311,580,291</b>	<b>168,396,444</b>
Income from investments in companies	11	531,673	708,890
<b>Net income before taxes</b>		<b>312,111,964</b>	<b>169,105,334</b>
Income tax expense	10	(71,485,124)	(39,403,119)
<b>Net income from banking businesses</b>		<b>240,626,840</b>	<b>129,702,215</b>
<b>Net income for the year</b>		<b>695,021,733</b>	<b>36,664,442</b>
Net income attributable to			
Net income attributable to owners of the parent company	33	652,030,703	30,758,319
Net income attributable to non-controlling interests		42,991,030	5,906,123
<b>Net income for the year</b>		<b>695,021,733</b>	<b>36,664,442</b>
Earnings per Share			
Basic earnings per share			
Basic earnings per share from continuing operations	33	0,26	0,01
<b>Basic earnings per share</b>		<b>0,26</b>	<b>0,01</b>
Diluted earnings per share			
Diluted earnings per share from continuing operations	33	0,26	0,01
<b>Diluted earnings per share</b>		<b>0,26</b>	<b>0,01</b>

The accompanying notes 1 to 43 form an integral part of these consolidated financial statements.

## Consolidated Statement of Comprehensive Income by Function

For the years ended December 31, 2021 and 2020

	Jan 01-21 Dec-31-21 ThCh\$	Jan 01-20 Dec-31-20 ThCh\$
Statement of Comprehensive Income		
Net income for the year	695,021,733	36,664,442
Components of other comprehensive income that will not be reclassified to income for the year, before tax		
Actuarial income (losses) on defined benefit plans, before tax	(107,719)	575,530
Other comprehensive income that will not be reclassified to income for the year	(107,719)	575,530
Components of other comprehensive income that will be reclassified to income for the year, before tax		
Foreign currency conversion		
Income (losses) from foreign currency conversion, before tax	152,953,755	(316,247,593)
Other comprehensive income from foreign currency conversion, before tax	152,953,755	(316,247,593)
Income (losses) on financial assets held for sale, before tax	(30,810,463)	(146,803)
Other comprehensive income on financial assets held for sale, before tax	(30,810,463)	(146,803)
Cash flow hedges		
Income (losses) on cash flow hedges, before tax	88,904,050	60,324,824
Other comprehensive income on cash flow hedges, before tax	88,904,050	60,324,824
Other components of other comprehensive income that will be reclassified to income for the year, before tax		
Income tax related to components of other comprehensive income		
Income tax related to defined benefits plans in other comprehensive income	32,365	(164,100)
Total income tax related to components of other comprehensive income that will not be reclassified to income for the year	32,365	(164,100)
Income tax related to components of other comprehensive income		
Income tax related to financial assets held for sale in other comprehensive income	4,698,313	39,634
Income tax related to cash flow hedges in other comprehensive income	(23,941,007)	(16,246,906)
Total income tax related to components of other comprehensive income	(19,242,694)	(16,207,272)
Total other comprehensive income (losses)	191,729,294	(271,865,414)
Total comprehensive income (losses)	886,751,027	(235,200,972)
Comprehensive income (losses) attributable to		
Comprehensive income (losses) attributable to owners of the parent company	841,252,873	(226,588,051)
Comprehensive income (losses) attributable to non-controlling interests	45,498,154	(8,612,921)
Total comprehensive income (losses)	886,751,027	(235,200,972)

The accompanying notes 1 to 43 form an integral part of these consolidated financial statements.

Statement of Changes in Equity

a) The Statement of Changes in Equity for the year ended December 31, 2021 was as follows:

	Share capital (Note 35)	Share premium	Treasury shares (Note 22.d)	Foreign currency conversion reserves	Cash flow hedge reserves	Actuarial gains or losses on defined benefit plans reserves	Gains or losses on financial assets held for sale reserves	Other miscellaneous reserves	Other reserves	Retained earnings (losses)	Equity attributable to owners of the parent company	Non-controlling interests	Total shareholder's equity
Opening balance as of 01/01/2021	919,419,389	93,482,329	(43,405,118)	(269,379,440)	395,917	(21,064,356)	756,970	(117,998,826)	(407,289,735)	4,459,532,797	5,021,739,662	963,516,029	5,985,255,691
Changes in equity													
Comprehensive income													
Net income for the year	-	-	-	-	-	-	-	-	-	652,030,703	652,030,703	42,991,030	695,021,733
Other comprehensive income	-	-	-	149,640,965	64,161,216	(71,132)	(24,508,879)	-	189,222,170	-	189,222,170	2,507,124	191,729,294
Total comprehensive income	-	-	-	149,640,965	64,161,216	(71,132)	(24,508,879)	-	189,222,170	652,030,703	841,252,873	45,498,154	886,751,027
Shares issued	-	-	-	-	-	-	-	-	-	-	-	8,080,281	8,080,281
Dividends	-	-	-	-	-	-	-	-	-	(78,408,216)	(78,408,216)	(8,598,312)	(87,006,528)
Increase (decrease) due to transfers and other changes	-	-	-	-	-	-	-	(22,868,381)	(22,868,381)	(120,484,873)	(143,353,254)	(14,838,379)	(158,191,633)
Increase (decrease) for transactions with treasury shares	-	-	15,667,007	-	-	-	-	(5,491,115)	(5,491,115)	-	10,175,892	-	10,175,892
Total changes in equity	-	-	15,667,007	149,640,965	64,161,216	(71,132)	(24,508,879)	(28,359,496)	160,862,674	453,137,614	629,667,295	30,141,744	659,809,039
Closing balance as of 12/31/2021	919,419,389	93,482,329	(27,738,111)	(119,738,475)	64,557,133	(21,135,488)	(23,751,909)	(146,358,322)	(246,427,061)	4,912,670,411	5,651,406,957	993,657,773	6,645,064,730

b) The Statement of Changes in Net Equity for the year ended December 31, 2020 was as follows:

	Share capital (Note 35)	Share premium	Treasury shares (Note 22.d)	Foreign currency conversion reserves	Cash flow hedge reserves	Actuarial gains or losses on defined benefit plans reserves	Gains or losses on financial assets held for sale reserves	Other miscellaneous reserves	Other reserves	Retained earnings (losses)	Equity attributable to owners of the parent company	Non-controlling interests	Total shareholder's equity
Opening balance as of 01/01/2020	919,419,389	93,482,329	(43,405,118)	25,472,380	(36,810,863)	(21,475,754)	869,698	(117,998,826)	(149,943,365)	4,439,393,886	5,258,947,121	973,664,955	6,232,612,076
Changes in equity													
Comprehensive income													
Net income for the year	-	-	-	-	-	-	-	-	-	30,758,319	30,758,319	5,906,123	36,664,442
Other comprehensive income	-	-	-	(294,851,820)	37,206,780	411,398	(112,728)	-	(257,346,370)	-	(257,346,370)	(14,519,044)	(271,865,414)
Total comprehensive income	-	-	-	(294,851,820)	37,206,780	411,398	(112,728)	-	(257,346,370)	30,758,319	(226,588,051)	(8,612,921)	(235,200,972)
Shares issued	-	-	-	-	-	-	-	-	-	-	-	4,959,484	4,959,484
Dividends	-	-	-	-	-	-	-	-	-	(1,391,912)	(1,391,912)	(5,731,299)	(7,123,211)
Increase (decrease) due to transfers and other changes	-	-	-	-	-	-	-	-	-	(9,227,496)	(9,227,496)	(764,190)	(9,991,686)
Total changes in equity	-	-	-	(294,851,820)	37,206,780	411,398	(112,728)	-	(257,346,370)	20,138,911	(237,207,459)	(10,148,926)	(247,356,385)
Closing balance as of 12/31/2020	919,419,389	93,482,329	(43,405,118)	(269,379,440)	395,917	(21,064,356)	756,970	(117,998,826)	(407,289,735)	4,459,532,797	5,021,739,662	963,516,029	5,985,255,691

The accompanying notes 1 to 43 form an integral part of these consolidated financial statements.



## Consolidated Statement of Cash Flow

For the years ended December 31, 2021 and 2020

Cash Flow Statement - Direct Method	Jan 01-21	Jan 01-20
	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Cash flow statements		
Cash flow provided by (used in) operating activities		
Non-Banking Businesses (Presentation)		
Proceeds from operating activities		
Proceeds from sale of goods and services	12,410,116,796	9,938,936,822
Payments for operating activities		
Payments to suppliers for goods and services	(10,650,085,675)	(7,846,998,881)
Payments to and on behalf of employees	(1,108,191,356)	(1,125,689,570)
Income taxes refunded (paid)	(35,105,536)	13,252,206
Other payments	(283,729,208)	(197,870,348)
<b>Subtotal net cash flow provided by operating activities from Non-Banking Businesses</b>	<b>333,005,021</b>	<b>781,630,229</b>
Banking Businesses (Presentation)		
Consolidated net income for the year	240,626,840	129,702,215
Charges (credits) not affecting cash flows:		
Depreciation and amortization	39,291,807	37,506,177
Credit risk allowances	210,366,358	467,908,202
Net income from investments in companies with significant influence	(531,673)	(708,890)
Other charges that do not involve cash movements	71,485,124	39,403,119
Net changes in accrued interest, indexation and commission on assets and liabilities	(39,080,293)	60,263,614
Changes in assets and liabilities that affect operating cash flows:		
Increase from repurchase agreements and securities loans	(15,171,250)	-
Increase (decrease) in customer loans and receivables	(1,200,636,435)	399,516,167
Net (increase) decrease in instruments held for trading	101,031,312	(35,624,166)
Increase in deposits and other demand obligations	761,121,298	747,524,423
Increase (decrease) in savings accounts and other term deposits	9,213,236	(620,906,874)
Increase in obligations to banks	174,981,370	19,423,687
Other proceeds (payments)	(214,690,024)	172,698,136
<b>Subtotal net cash flow provided by operating activities from Banking Businesses</b>	<b>138,007,670</b>	<b>1,416,705,810</b>
<b>Net cash flow provided by operating activities</b>	<b>471,012,691</b>	<b>2,198,336,039</b>
Cash flow provided by (used in) investing activities		
Non-Banking Businesses (Presentation)		
Proceeds from the loss of control of subsidiaries or other businesses	3,287,485	4,209,950
Payments to obtain control of subsidiaries or other businesses	(30,365,760)	(18,421,834)
Contributions to associates	(33,283,172)	(29,275,407)
Loans to related parties	(7,930,022)	(2,047,852)
Proceeds from sales of property, plant and equipment	9,108,127	1,538,896
Purchases of property, plant and equipment	(286,987,282)	(279,388,984)
Purchases of intangible assets	(46,308,324)	(49,918,932)
Proceeds from other long-term assets	6,405,494	13,366,043
Purchases of other long-term assets	(80,366,015)	(123,383,685)
Dividends received	39,164,111	16,186,707
Interest received	28,120,697	24,914,283
Other proceeds (payments)	7,244,082	(6,708,836)
<b>Subtotal net cash flow used in investing activities for Non-Banking Businesses</b>	<b>(391,910,579)</b>	<b>(448,929,651)</b>
Banking Businesses (Presentation)		
Net increase in investment instruments held for sale	(111,301,445)	(65,414,091)
Purchases of property, plant and equipment	(25,228,300)	(33,982,056)
Dividends received	506,422	247,434
Other payments	(35,555)	(84,180)
<b>Subtotal net cash flow provided by (used in) investing activities for Banking Businesses</b>	<b>(136,058,878)</b>	<b>(99,232,893)</b>
<b>Net cash flow used in investing activities</b>	<b>(527,969,457)</b>	<b>(548,162,544)</b>

The accompanying notes 1 to 43 form an integral part of these consolidated financial statements.

## Consolidated Statement of Cash Flow

For the years ended December 31, 2021 and 2020

Cash Flow Statement - Direct Method	Jan 01-21	Jan 01-20
	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Cash flow provided by (used in) financing activities Non-Banking Businesses (Presentation)		
Proceeds from share issues	8,080,281	4,959,484
Proceeds from selling the Company's own shares	10,175,892	-
Proceeds from long-term loans	944,407,127	809,818,703
Proceeds from short-term loans	407,535,776	1,898,099,783
<b>Total proceeds from loans</b>	<b>1,351,942,903</b>	<b>2,707,918,486</b>
Loan repayments	(1,753,763,358)	(2,044,888,397)
Dividends paid	(93,063,481)	(108,030,689)
Interest paid	(152,165,733)	(186,551,639)
Other proceeds	845,809	3,483,996
<b>Subtotal net cash flows provided by (used in) financing activities for Non-Banking Businesses</b>	<b>(627,947,687)</b>	<b>376,891,241</b>
Banking Businesses (Presentation)		
Letters of credit redeemed	(5,790,964)	(9,934,960)
Procurement (repayment) of loans and other liabilities	272,053,653	(283,907,431)
Other proceeds (payments)	(176,612)	(4,736,907)
<b>Subtotal net cash flows provided by (used in) financing activities for Banking Businesses</b>	<b>266,086,077</b>	<b>(298,579,298)</b>
<b>Net cash flows provided by (used in) financing activities</b>	<b>(361,861,610)</b>	<b>78,311,943</b>
<b>Net (decrease) increase in cash &amp; cash equivalents before effect of changes in exchange rates</b>	<b>(418,818,376)</b>	<b>1,728,485,438</b>
Effect of changes in exchange rates on cash and cash equivalents		
Effect of changes in exchange rates on cash and cash equivalents	19,468,608	(103,891,485)
<b>Net increase in cash and cash equivalents</b>	<b>(399,349,768)</b>	<b>1,624,593,953</b>
Cash and cash equivalents at the start of the year	2,462,375,816	837,781,863
<b>Cash and cash equivalents at the end of the year</b>	<b>2,063,026,048</b>	<b>2,462,375,816</b>

*The accompanying notes 1 to 43 form an integral part of these consolidated financial statements.*

## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

#### Note 1 - Company Information

Falabella S.A. (hereinafter the "Parent Company") is a publicly traded company established in Santiago, Chile on March 19, 1937 in accordance with Law No. 18,046. Its formation was legally authorized by Supreme Decree No. 1,424 of April 14, 1937. The Company is registered in the Securities Registry under No. 582 and is subject to the supervision of the Chilean Financial Market Commission ("FMC"). Its main offices and legal domicile are located at Manuel Rodríguez Norte 730, Santiago, Chile.

The subsidiary companies registered with the FMC are detailed as follows:

SUBSIDIARY	Chilean ID Number	Registration number
Sodimac S.A.	96,792,430-K	850
Plaza S.A.	76,017,019-4	1,028
Banco Falabella S.A	96,509,660-4	051

Falabella S.A. and its subsidiaries (hereinafter the "Company" or "Falabella") operates in Chile, Argentina, Perú, Colombia, Uruguay, México and Brazil.

The Company's business is selling a wide range of products, including the retail sale of clothing, accessories, home products, electronics, beauty products and others. A significant portion of sales in this segment occurs during the second half of each year. In addition it sells retail and wholesale construction and home improvement products, including building materials, hardware, tools, kitchen accessories, bathroom, gardening and decorative products, as well as food products in Supermarkets. It also operates in the real estate segment through constructions, administration, management, operations, and the leasing and subleasing of stores and malls, and is renowned for providing a comprehensive supply of goods and services in world class malls, working with the main commercial operators in the countries where it operates. It also works with other businesses that support its main business such as financial services (CMR, insurance brokers and banking), and in textile manufacturing (Mavesa).

Falabella had the following number of employees as of December 31, 2021 and 2020:

Country	Dec-31-21	Dec-31-20
Chile	50,972	47,139
Perú	34,514	34,742
Colombia	7,097	6,730
Argentina	1,181	2,914
Brazil	3,420	3,541
Uruguay	534	415
India	325	185
China	147	148
México	240	297
TOTAL	98,430	96,111
Senior Executives	2,774	2,475

## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

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#### Note 2 - Summary of Significant Accounting Policies

##### 2.1. Basis of Preparation of the Consolidated Financial Statements

These consolidated financial statements of Falabella S.A. and subsidiaries include consolidated statements of financial position, consolidated statements of comprehensive income by function, statements of changes in equity and consolidated statements of cash flow for the years ended December 31, 2021 and 2020 and their corresponding notes which have been prepared and presented in accordance with International Financial Reporting Standards ("IFRS"), including additional information required by the Chilean Financial Market Commission ("FMC") which does not contradict IFRS.

These consolidated financial statements have been prepared on the basis of historical cost, except for certain financial instruments, employee benefit obligations and share-based payment obligations, which are measured at fair value.

The preparation of these consolidated financial statements in accordance with IFRS requires the use of estimates and critical assumptions that could affect the reported amounts of certain assets and liabilities, as well as certain income and expenses. It also requires that Management exercises judgment in applying the Company's accounting policies. Subsection 2.28 discloses the areas that entail a greater degree of judgment or complexity, and the areas where the assumptions and estimates are significant for the consolidated financial statements.

The Company uses mixed presentation criteria, separating the balances of the banking companies (Banking Business) from the remaining consolidated companies (Non-Banking Business). The Falabella banking companies that were separated were: Banco Falabella Chile, Banco Falabella Perú and Banco Falabella Colombia.

The consolidated financial statements of Falabella S.A. for 2020 were approved by its Board at a meeting held on February 23, 2021 and were subsequently submitted to the Annual General Shareholders' Meeting held on April 27, 2021, where they were finally approved.

##### 2.2. New standards, interpretations and amendments adopted by Falabella

The accounting policies adopted in preparing these consolidated financial statements are consistent with those applied in preparing Falabella's consolidated financial statements for the year ended December 31, 2020. Certain items from the previous year's financial statements have been reclassified for the purpose of ensuring comparability with the current year's presentation.

##### 2.3. Presentation and Functional Currency

These consolidated financial statements are presented in Chilean pesos, which is the functional currency of the Parent Company and Falabella's presentation currency. Chilean pesos are rounded to the nearest thousand pesos.

Each Falabella company has determined its own functional currency in accordance with the requirements of IAS 21 "The Effects of Changes in Foreign Exchange Rates". The items included in the financial statements of each company are measured using that functional currency, and are then converted to Falabella's presentation currency, in accordance with IAS 21.

## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

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#### Note 2 - Summary of Significant Accounting Policies (continued)

##### 2.4. Period covered by the Consolidated Financial Statements

The consolidated financial statements comprise the statements of financial position, the statements of comprehensive income by function, the statements of cash flow, and the statements of changes in equity for the years ended December 31, 2021 and 2020.

##### 2.5. Basis for Consolidation of the Financial Statements

These consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries, including all of its assets, liabilities, income, expenses and cash flows after performing the adjustments and eliminations related to transactions between the companies that form part of the consolidation. These consolidated financial statements also include structured entities created in asset securitization processes, for which the Company has not transferred all the risks of the associated assets and liabilities.

Subsidiaries are all companies over which Falabella has control, in accordance with IFRS 10. In order to comply with the definition of control in IFRS 10, three criteria must be met, which include: (a) an investor must be able to exercise authority over the investee's business, (b) an investor must be exposed, or have the rights to variable returns resulting from its involvement in the investee, and (c) an investor must have the ability to use its authority over the investee to influence the investor's returns.

The non-controlling interest represents the portion of net assets and net income or losses that are not owned by Falabella, which is presented separately in the statement of comprehensive income and in equity in the consolidated statement of financial position.

The Company has not consolidated the financial statements of R-SC Internet Services C.A. (Linio Venezuela). Although it controls this company, the conditions established by IFRS 10 to consolidate it have not been met, because the economic situation and measures in Venezuela have caused significant distortions with respect to receiving the cash flows generated there. Additionally, the identifiable net assets of this subsidiary were valued at a fair value of zero as of the business combination date, given this situation.

The acquisition of subsidiaries is recorded in accordance with IFRS 3 "Business Combinations", using the acquisition method. This method requires the recognition of identifiable assets (including intangible assets not previously recognized and goodwill) and business liabilities acquired at fair value on the date of acquisition. The non-controlling interest is the minority shareholder's share of the fair values of recognized assets and liabilities.

The excess of the acquisition cost over the fair value of the Company's share in the net identifiable assets acquired is recognized as goodwill. If the cost of acquisition is lower than the fair value of the net assets of the acquired subsidiary, the difference is recognized directly in the statement of income.

The financial statements of subsidiaries have been prepared on the same date as the Parent Company and uniform accounting policies have been applied, considering the specific nature of each business.

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 2 - Summary of Significant Accounting Policies (continued)

2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows:

CHILEAN ID NUMBER	SUBSIDIARY	OWNERSHIP INTEREST				COUNTRY	FUNCTIONAL CURRENCY
		Dec-31-21 DIRECT %	Dec-31-21 INDIRECT %	Dec-31-21 TOTAL %	Dec-31-20 TOTAL %		
76.020.391-2	Inversiones Falabella Limitada	99,992	0,008	100	100	CHILE	CLP
76.020.385-8	Inversiones Parmin SpA.	100	-	100	100	CHILE	CLP
79.598.260-4	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.	-	100	100	100	CHILE	CLP
79.990.670-8	Administradora Plaza Vespucio S.A.	-	59,272	59,272	59,272	CHILE	CLP
76.644.120-3	Aporta Soluciones para la Administración de Recursos Humanos SpA.	-	100	100	100	CHILE	CLP
76.046.439-2	Apysyer SpA.	-	100	100	100	CHILE	CLP
76.683.615-1	Asesorías y Evaluación de Créditos Ltda.	-	100	100	100	CHILE	CLP
76.044.159-7	Autoplaza SpA.	-	59,278	59,278	59,278	CHILE	CLP
76.011.659-9	Banco Falabella Corredores de Seguros Limitada.	-	100	100	100	CHILE	CLP
96.509.660-4	Banco Falabella	-	100	100	100	CHILE	CLP
76.153.976-0	Capysyer SpA.	-	100	100	100	CHILE	CLP
76.662.120-1	Servicios Generales Cerro Colorado Limitada.	-	88	88	88	CHILE	CLP
76.477.116-8	C.F. Seguros de Vida S.A.	-	94,206	94,206	90	CHILE	CLP
76.046.445-7	Confecciones Industriales SpA.	-	100	100	100	CHILE	CLP
77.104.802-1	Desarrollos Inmobiliarios Dos SpA.	-	100	100	100	CHILE	CLP
76.883.720-1	Desarrollos e Inversiones Internacionales SpA.	-	59,278	59,278	59,278	CHILE	CLP
99.593.960-6	Desarrollos Inmobiliarios SpA.	-	100	100	100	CHILE	CLP
99.564.380-4	Desarrollos Urbanos SpA.	-	45,94	45,94	45,94	CHILE	CLP
76.788.282-3	Digital Payments SpA.	-	100	100	100	CHILE	CLP
76.039.672-9	Dinalsa SpA.	-	100	100	100	CHILE	CLP
76.212.492-0	Falabella.com SpA.	-	100	100	100	CHILE	CLP
99.556.170-0	Falabella Inmobiliario S.A.	-	100	100	100	CHILE	CLP
76.046.433-3	Falabella Inversiones Financieras S.A.	-	100	100	100	CHILE	CLP
77.261.280-K	Falabella Retail S.A.	-	100	100	100	CHILE	CLP
76.587.847-0	Falabella Servicios Profesionales de TI SpA.	-	100	100	100	CHILE	CLP
77.612.410-9	Falabella Tecnología Corporativa Ltda.	-	100	100	100	CHILE	CLP
77.275.077-3	Falabella Trading SpA.	-	100	100	100	CHILE	CLP
96.792.430-K	Fazil SpA	-	100	100	-	CHILE	CLP
76.142.721-0	Gift Corp SpA.	-	100	100	100	CHILE	CLP
78.627.210-6	Hipermercados Tottus S.A.	-	100	100	88	CHILE	CLP
76.993.859-1	IKSO SpA.	-	100	100	100	CHILE	CLP
76.821.330-5	Imperial S.A.	-	60	60	60	CHILE	CLP
77.107.881-8	Inmobiliaria Rentas Dos SpA.	-	100	100	100	CHILE	CLP
96.951.230-0	Inmobiliaria Mall Calama SpA.	-	59,278	59,278	59,278	CHILE	CLP
96.824.450-7	Inmobiliaria Mall Las Américas S.A.	-	45,143	45,143	45,143	CHILE	CLP
76.007.317-2	Invercol SpA.	-	100	100	100	CHILE	CLP
76.282.188-5	Inverfal Brasil SpA.	-	100	100	100	CHILE	CLP
76.803.189-4	Inverfal India SpA.	-	100	100	100	CHILE	CLP
76.159.684-5	Inverfal Uruguay SpA.	-	100	100	100	CHILE	CLP
76.149.308-6	Inversiones Brasil SpA.	-	100	100	100	CHILE	CLP
76.319.068-4	Inversiones India SpA.	-	100	100	100	CHILE	CLP
76.141.046-6	Inversiones Inverfal Argentina SpA.	-	-	-	100	CHILE	CLP
76.141.045-8	Inversiones Inverfal Colombia SpA.	-	100	100	100	CHILE	CLP
96.647.930-2	Inversiones Inverfal Perú SpA.	-	100	100	100	CHILE	CLP
76.335.739-2	Inversiones México SpA.	-	100	100	100	CHILE	CLP
76.899.941-4	Inversiones Mktsp SpA.	-	100	100	100	CHILE	CLP
76.159.664-0	Inversiones Uruguay SpA.	-	100	100	100	CHILE	CLP
76.042.509-5	Inversiones y Prestaciones Venser Seis Ltda.	-	100	100	100	CHILE	CLP
76.167.965-1	Logística Internacional Ltda.	-	100	100	100	CHILE	CLP
96.573.100-8	Manufacturas de Vestuario Mavesa Ltda.	-	100	100	100	CHILE	CLP
76.042.371-8	Nueva Falabella Inversiones Internacionales SpA.	-	100	100	100	CHILE	CLP
76.308.853-7	Nueva Inverfal Argentina SpA.	-	100	100	100	CHILE	CLP
76.582.813-9	Nueva Inverfal México SpA.	-	100	100	100	CHILE	CLP

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 2 - Summary of Significant Accounting Policies (continued)

2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows (continued):

CHILEAN ID NUMBER	SUBSIDIARY	OWNERSHIP INTEREST				COUNTRY	FUNCTIONAL CURRENCY
		Dec-31-21 DIRECT %	Dec-31-21 INDIRECT %	Dec-31-21 TOTAL %	Dec-31-20 TOTAL %		
76.023.147-9	Nueva Inverfin SpA.	-	100	100	100	CHILE	CLP
76.882.330-8	Nuevos Desarrollos S.A.	-	45,94	45,94	45,94	CHILE	CLP
77.110.043-0	Open Plaza Chile SpA.	-	100	100	100	CHILE	CLP
99.555.550-6	Plaza Antofagasta S.A.	-	59,278	59,278	59,278	CHILE	CLP
76.882.090-2	Plaza Cordillera SpA.	-	45,94	45,94	45,94	CHILE	CLP
96.653.660-8	Plaza del Trébol SpA.	-	59,278	59,278	59,278	CHILE	CLP
96.795.700-3	Plaza La Serena SpA.	-	59,278	59,278	59,278	CHILE	CLP
96.653.650-0	Plaza Oeste SpA.	-	59,278	59,278	59,278	CHILE	CLP
76.017.019-4	Plaza S.A.	-	59,278	59,278	59,278	CHILE	CLP
76.034.238-6	Plaza SpA.	-	59,278	59,278	59,278	CHILE	CLP
96.791.560-2	Plaza Tobalaba SpA.	-	59,278	59,278	59,278	CHILE	CLP
76.677.940-9	Plaza Valparaíso S.A.	-	45,94	45,94	45,94	CHILE	CLP
96.538.230-5	Plaza Vespucio SpA.	-	59,278	59,278	59,278	CHILE	CLP
76.027.825-4	Promociones y Publicidad Ltda.	-	100	100	100	CHILE	CLP
76.000.935-0	Promotora Chilena de Café Colombia S.A.	-	65	65	65	CHILE	CLP
90.743.000-6	Promotora CMR Falabella S.A.	-	99,998	99,998	99,996	CHILE	CLP
76.434.317-4	Promotora CMR Inversiones S.A.	-	99,996	99,996	99,996	CHILE	CLP
76.201.304-5	Rentas Hoteleras SpA.	-	100	100	100	CHILE	CLP
77.099.010-6	Seguros Falabella Corredores Ltda.	-	100	100	100	CHILE	CLP
77.235.510-6	Servicios de Evaluaciones y Cobranzas Sevalco Ltda.	-	100	100	100	CHILE	CLP
76.427.811-9	Servicios de Infraestructura Falabella SpA.	-	100	100	100	CHILE	CLP
96.847.200-3	Servicios e Inversiones Falabella Ltda.	-	100	100	100	CHILE	CLP
77.070.342-5	Servicios Falabella SpA.	-	100	100	100	CHILE	CLP
76.222.370-8	Servicios Generales Bascañán Ltda.	-	100	100	100	CHILE	CLP
78.566.830-8	Soc. de Cobranzas Legales Lexicom Ltda.	-	100	100	100	CHILE	CLP
96.792.430-K	Sodimac S.A.	-	100	100	100	CHILE	CLP
99.556.180-8	Sodimac Tres S.A.	-	100	100	100	CHILE	CLP
76.512.060-8	Soluciones Crediticias CMR Falabella Ltda.	-	100	100	100	CHILE	CLP
76.054.151-6	Traineemac S.A.	-	100	100	100	CHILE	CLP
78.745.900-5	Trasciende Gestión Integral de Capacitación SpA.	-	100	100	100	CHILE	CLP
77.303.603-9	Desarrollos Inmobiliarios Nuble SpA	-	100	100	-	CHILE	CLP
77.312.496-5	Digital Payments Prepago S.A.	-	100	100	-	CHILE	CLP
O-E	Linio Asia Limited (Hong Kong)	-	100	100	100	CHINA	HKD
O-E	Linio Consulting (Shenzhen) Co., Ltda.	-	100	100	100	CHINA	CNY
O-E	Shearvan Commercial (Shanghai) Co., Ltda.	-	100	100	100	CHINA	CNY
O-E	ABC de Servicios S.A.S.	-	65	65	65	COLOMBIA	COP
O-E	Agencia de Seguros Falabella Ltda.	-	65	65	65	COLOMBIA	COP
O-E	Banco Falabella S.A.	-	65	65	65	COLOMBIA	COP
O-E	Digital Payments S.A.S.	-	100	100	-	COLOMBIA	COP
O-E	Falabella Colombia S.A.	-	65	65	65	COLOMBIA	COP
O-E	Fondo de Capital Privado Mall Plaza De Colombia	-	59,278	59,278	59,278	COLOMBIA	COP
O-E	IKSO S.A.S.	-	51	51	51	COLOMBIA	COP
O-E	Inversiones Falabella de Colombia S.A.	-	100	100	100	COLOMBIA	COP
O-E	Linio Colombia S.A.S.	-	100	100	100	COLOMBIA	COP

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 2 - Summary of Significant Accounting Policies (continued)

2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows (continued):

CHILEAN ID NUMBER	SUBSIDIARY	OWNERSHIP INTEREST				COUNTRY	FUNCTIONAL CURRENCY
		Dec-31-21	Dec-31-21	Dec-31-21	Dec-31-20		
		DIRECT %	INDIRECT %	TOTAL %	TOTAL %		
O-E	Mall Plaza Colombia S.A.S.	-	-	-	59,278	COLOMBIA	COP
O-E	Mall Plaza Servicios S.A.S.	-	59,278	59,278	59,278	COLOMBIA	COP
O-E	Patrimonio Autónomo Centro Comercial Barranquilla	-	38,531	38,531	38,531	COLOMBIA	COP
O-E	Patrimonio Autónomo Centro Comercial Cartagena	-	59,278	59,278	59,278	COLOMBIA	COP
O-E	Patrimonio Autónomo Centro Comercial Manizales Dos	-	47,422	47,422	47,422	COLOMBIA	COP
O-E	Patrimonio Autónomo Mall Plaza Cali	-	59,278	59,278	59,278	COLOMBIA	COP
O-E	Patrimonio Autónomo Mall Plaza Calima Holding	-	59,278	59,278	59,278	COLOMBIA	COP
O-E	Falabella Servicios S.A.S.	-	100	100	-	COLOMBIA	COP
O-E	Jade 1364 Gmbh & Co. 14. Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364 Gmbh & Co. Dritte Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364 Gmbh & Co. Fünfte Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364 Gmbh & Co. Sechste Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364 Gmbh & Co. Siebte Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364 Gmbh & Co. Vierte Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364 Gmbh & Co. Zehnte Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364 Gmbh & Co. Zweite Verwaltungs Kg	-	100	100	100	GERMANY	EUR
O-E	Jade 1364. Gmbh	-	100	100	100	GERMANY	EUR
O-E	New Tin Linio I Gmbh	-	100	100	100	GERMANY	EUR
O-E	Tin Jade Gmbh	-	100	100	100	GERMANY	EUR
O-E	Centro Logístico Aplicado S.A.	-	100	100	99,999	ARGENTINA	ARS
O-E	CMR Falabella S.A.	-	100	100	99,999	ARGENTINA	ARS
O-E	DP Factory S.A.	-	100	100	99,999	ARGENTINA	ARS
O-E	Falabella S.A.	-	100	100	99,999	ARGENTINA	ARS
O-E	Inversiones Falabella Argentina S.A.	-	100	100	99,999	ARGENTINA	ARS
O-E	Linio Argentina S.R.L.	-	100	100	100	ARGENTINA	ARS
O-E	Productora de Seguros Falabella S.A.	-	100	100	99,999	ARGENTINA	ARS
O-E	Servicios de Personal Logístico S.A.	-	100	100	99,999	ARGENTINA	ARS
O-E	Construdecor Properties Ltda.	-	100	100	100	BRAZIL	BRL
O-E	Construdecor S.A.	-	100	100	100	BRAZIL	BRL
O-E	Construdecor Servicios Ltda.	-	100	100	100	BRAZIL	BRL
O-E	Falabella Brasil Ltda.	-	100	100	100	BRAZIL	BRL
O-E	Lille Investimentos Imobiliario Ltda.	-	100	100	100	BRAZIL	BRL
O-E	Sodimac Brasil Ltda.	-	100	100	100	BRAZIL	BRL
O-E	Tenerife Emprendimientos e Participacoes Ltda.	-	100	100	100	BRAZIL	BRL
O-E	Ecuaelecommerce S.A.	-	100	100	100	ECUADOR	USD
O-E	Shearvan Corporate S.A.	-	100	100	100	I.V. BRITÁNICAS	USD
O-E	Falabella Corporate Services India Private Limited	-	100	100	100	INDIA	INR
O-E	Shearvan Purchasing India Privated Limited	-	100	100	100	INDIA	INR
O-E	Inverfal México S.A. de C.V.	-	100	100	100	MEXICO	MXN
O-E	Bazaya Mexico S.A. de R.L. De C.V.	-	100	100	100	MÉXICO	MXM
O-E	Banco Falabella Perú S.A.	-	99,759	99,759	99,759	PERÚ	PEN
O-E	Compañía San Juan S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN



Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 2 - Summary of Significant Accounting Policies (continued)

2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows (continued):

CHILEAN ID NUMBER	SUBSIDIARY	OWNERSHIP INTEREST				COUNTRY	FUNCTIONAL CURRENCY
		Dec-31-21 DIRECT %	Dec-31-21 INDIRECT %	Dec-31-21 TOTAL %	Dec-31-20 TOTAL %		
O-E	Contac Center Falabella S.A.C.	-	99,759	99,759	99,759	PERÚ	PEN
O-E	Corredora de Seguros Falabella S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Digital Payment Perú S.A.C	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Falabella Corporativo Perú S.A.C	-	99,759	99,759	99,759	PERÚ	PEN
O-E	Falabella Perú S.A.A.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Falabella Servicios Generales S.A.C.	-	99,759	99,759	99,759	PERÚ	PEN
O-E	Falabella Tecnología Perú S.A.C.	-	99,759	99,759	99,759	PERÚ	PEN
O-E	Falabella.com S.A.C.	-	100	100	100	PERÚ	PEN
O-E	Fazil Perú SAC	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Gemma Negocios S.A.C.	-	60,386	60,386	60,386	PERÚ	PEN
O-E	Gestiones Integrales de Servicios S.A.C.	-	99,15	99,15	99,15	PERÚ	PEN
O-E	Hipermercados Tottus Iquitos S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Hipermercados Tottus Oriente S.A.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Hipermercados Tottus S.A.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	IKSO S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Industrias Delta S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Inmobiliaria Dome1 S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Inmobiliaria Kainos S.A.C.	-	99,758	94,758	94,758	PERÚ	PEN
O-E	Inmobiliaria ISIC S.A.	-	98,39	98,39	98,39	PERÚ	PEN
O-E	Inverfal Perú S.A.A.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Inversiones Corporativas Beta S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Inversiones Corporativas Gamma S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Inversiones Falabella S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Logística y Distribución S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Maestro Perú Amazonia S.A.C.	-	-	-	99,758	PERÚ	PEN
O-E	Mall Plaza Inmobiliaria S.A.	-	86,266	86,266	86,266	PERÚ	PEN
O-E	Mall Plaza Perú S.A.	-	86,265	86,265	86,265	PERÚ	PEN
O-E	Open Plaza S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Open Plaza Corporativo Perú S.A.C	-	99,758	99,758	99,758	PERÚ	PEN
O-E	SAGA Falabella Iquitos S.A.C.	-	-	-	97,799	PERÚ	PEN
O-E	SAGA Falabella Oriente S.A.C.	-	97,799	97,799	97,799	PERÚ	PEN
O-E	SAGA Falabella S.A.	-	97,799	97,799	97,799	PERÚ	PEN
O-E	Salón Motor Plaza S.A.	-	59,278	59,278	59,278	PERÚ	PEN
O-E	Sodimac Perú Oriente S.A.C.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Tiendas de Mejoramiento del Hogar S.A.	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Open Plaza Corporativo Perú S.A.C	-	99,758	99,758	99,758	PERÚ	PEN
O-E	Falabella Sucursal Uruguay S.A.	100	-	100	100	URUGUAY	CLP
O-E	Homecenter Sodimac S.A.	-	100	100	100	URUGUAY	UYU
O-E	Inversiones Falabella Uruguay S.A.	-	100	100	100	URUGUAY	UYU
O-E	Inversora Falken S.A.	-	100	100	100	URUGUAY	CLP
O-E	Josmir S.A.	-	100	100	100	URUGUAY	UYU
O-E	Tever Corporation S.A.	-	100	100	100	URUGUAY	CLP

The consolidation includes subsidiaries of subsidiaries controlled by Falabella, even when the total direct and indirect participation represents less than a 50% of voting rights.

## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (continued)

##### 2.6. Conversion of Foreign Subsidiaries

Assets and liabilities of foreign subsidiaries with a functional currency other than the Chilean peso are converted into Falabella S.A.'s presentation currency (the Chilean peso) at the exchange rate on the date of the statement of financial position, and its statement of net income is converted at the average exchange rates for each month, in accordance with IAS 21. Foreign exchange differences arising from the conversion are recorded in "Other Reserves" as a separate component of equity. At the disposal of a foreign company, the accumulated deferred amount recognized in equity specifically relating to this foreign business shall be recognized in the income statement.

Any goodwill arising from the acquisition of a foreign business and any adjustment to fair value of the book values of assets and liabilities that arise from the acquisition is treated as an asset and liability of the foreign business in the functional currency of this company and is converted to Chilean pesos at the exchange rate on the reporting date.

Argentina's economy has been regarded as hyperinflationary with effect from July 1, 2018, according to the criteria established in IAS 29 "Financial Reporting in Hyperinflationary Economies". This treatment was based on qualitative and quantitative criteria, with the most significant being a cumulative inflation rate exceeding 100% over the past three years.

Non-monetary items were restated from their original values and subsequently converted from the Argentine peso to Chilean Pesos at the exchange rate as of the reporting date, in accordance with IAS 21 for hyperinflationary economies. Previously, the statement of income for Argentine subsidiaries was converted at the average exchange rate for each month, which also applies to the statement of income for the remaining operating subsidiaries in other countries whose economies are not regarded as hyperinflationary.

The functional and presentation currency of Falabella S.A. is not the currency of a hyperinflationary economy, according to the guidelines established by IAS 29. Therefore, comparative periods do not need to be restated in Falabella's consolidated financial statements.

##### 2.7. Foreign Currency Conversion

Foreign currency is any currency other than the functional currency of a company. Transactions in foreign currencies are initially recorded at the exchange rate of the company's functional currency as of the transaction date. Monetary assets and liabilities denominated in foreign currency are converted at the exchange rate of the functional currency as of their settlement date or closing date of the statement of financial position. All these conversion differences are included in net income or losses, except for differences on liabilities in foreign currencies that provide hedges for net investments in foreign companies, and/or assets and liabilities in foreign currencies that are an integral part of the investment in foreign subsidiaries. These are recorded directly in equity, in the "Other Reserves" account, until disposal of the net investment, at which time they are recognized as net income or losses.

The foreign currency exchange rates and the Unidad de Fomento (Chilean monetary unit indexed to the rate of inflation) rate to the Chilean peso as of December 31, 2021 and 2020 are the following:

	Dec-31-21	Dec-31-20
US dollar (USD)	844.69	710.95
Peruvian new sol (PEN)	211.88	196.36
Argentine peso (ARS)	8.22	8.45
Uruguayan peso (UYU)	19.01	16.87
Euro (EUR)	955.64	873.30
Colombian peso (COP)	0.21	0.21
Brazilian real (BRL)	151.68	137.33
Indian rupee (INR)	11.35	9.70
Chinese yuan (CNY)	132.45	109.23
Unidad de Fomento (UF)	30,991.74	29,070.33
Mexican peso (MXN)	41.13	35.68

Note 2 - Summary of Significant Accounting Policies (continued)

2.8. Financial Information by Operating Segment

Segment information is presented in accordance with IFRS 8 "Operating Segments," in a manner that is consistent with the internal reports that are regularly reviewed by Falabella's Management for use in decision-making regarding the allocation of resources and evaluating the performance of each operating segment. Income attributed to geographical regions is based on the location of the respective businesses. Note 36 presents the reporting requirements for IFRS 8 and Information on Assets, Liabilities and Income by Segments.

2.9. Investments in Associates

Associates are all companies over which the Company exercises significant influence but not control, which is generally accompanied by a share of between 20% and 50% of the voting rights, as stated in IAS 28 "Investment in Associates." Investments in associates are accounted for using the equity method and are initially recognized at cost. Investments in associates are presented in the statement of financial position together with goodwill identified in the acquisition of the associate, net of any accumulated impairment loss.

Under the equity method, the investment in an associate is recorded in the statement of financial position at cost plus the Company's share in the increase or decrease in the equity of the associate. The statement of income reflects the Company's interest in the income of the associate. When there has been a change recognized directly in the associate's equity, the Company recognizes its interest in that change and discloses it in the statement of changes in equity. The accounting policies of associates conform to those used by the Company.

2.10. Property, Plant and Equipment

Property, plant and equipment items are recorded at cost and are presented net of accumulated depreciation and impairment as applicable, except for land which does not depreciate.

Cost includes the acquisition price and all costs directly related to the location of the asset in the place and under the conditions necessary for it to be able to operate in the manner foreseen by Management, in addition to the initial estimate for the dismantling, withdrawal or partial or total removal of the asset, as well as reconditioning of the place where it is located, when the Company is obligated to do so. For construction in progress, the cost includes expenses of directly related employees and others of an operating nature attributable to the construction, as well as finance expenses related to external financing accrued during the construction period. The interest rate used to capitalize finance expenses corresponds to specific asset financing or, when not available, the Company's average financing rate.

Costs of expansion, modernization or improvements that represent an increase in productivity, capacity or efficiency, and therefore an extension of the useful lives of assets, are capitalized as an increase in the cost of the corresponding assets. Regular maintenance, conservation and repair expenses are expensed in the year in which they are incurred. A property, plant and equipment item is derecognized at the time of its disposal or when no future financial benefits are expected from its use or disposal. Any gain or loss that arising from derecognizing an asset, calculated as the difference between the asset's net disposal value and net book value, is taken to the statement of net income in the year it is derecognized.

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 2 - Summary of Significant Accounting Policies (continued)

2.10. Property, Plant and Equipment (continued)

Depreciation begins when the assets are available for use, i.e. when they are at the location and under the conditions necessary to operate in the manner foreseen by Management. Depreciation is calculated using the straight-line method over the estimated useful financial lives of assets, up to their residual amount. Estimated financial useful lives by category are detailed as follows:

Category	Range
General constructions	50 to 80 years
Exterior works	20 years
Furniture and accessories	4 to 10 years
Fixtures and fittings	10 to 35 years
Machinery and equipment	2 to 20 years
Vehicles	5 to 7 years

Assets located on leased properties, structural work and facilities depreciate over the term of the lease or their estimated useful financial lives for the corresponding category, including contract renewals, whichever is less.

This item includes "Right of use assets" arising from the application of IFRS 16, which are depreciated over the term of the respective lease agreements.

Probable residual values of assets, their useful lives and depreciation methods are reviewed as of each reporting date and adjusted if applicable as a prospective change in estimate.

2.11. Investment Properties

Investment properties are real estate (land and buildings) that are held by Falabella to receive financial benefits from renting them or to capital appreciation by merely holding them, which are measured at cost. Investment properties and investment properties under construction are recorded at cost and presented net of their accumulated depreciation and accumulated impairment as applicable, except for land which is not subject to depreciation.

Falabella owns shopping centers containing its own stores and stores leased to third parties. In these cases, only the portion leased to third parties is considered investment properties. The company's own stores are recognized as property, plant and equipment in the statement of financial position.

The acquisition cost and all other costs associated with investment properties, as well as the effects of depreciation and the treatment of derecognized assets are recorded in the same manner as property, plant and equipment, as described in Note 2.10.

The estimated financial useful lives for the main elements of investment properties are detailed as follows:

Category	Range
Buildings	80 years
Exterior works	20 to 30 Years
Facilities	20 years
Machinery and equipment	5 to 8 years

This item includes "Right of use assets" arising from the application of IFRS 16, which are depreciated over the term of the respective lease agreements.

The residual values of assets, their useful lives and depreciation methods are reviewed as of each reporting date and adjusted if applicable as a prospective change in estimate.

Note 2 - Summary of Significant Accounting Policies (continued)

2.12. Goodwill

At the date of transition to IFRS, the Company chose not to revisit its business combinations prior to this date, in accordance with IFRS 1.

Subsequently, goodwill represents the excess total compensation paid for the acquisition of an investment in a subsidiary or associate, over the fair value of the net identifiable assets at the date of acquisition.

After the initial recognition of goodwill, it is measured at cost less any accumulated impairment loss, as appropriate.

Goodwill related to the acquisition of subsidiaries is subject to annual impairment testing. Goodwill is allocated to cash generating units (or groups of cash generating units, or "CGUs") that are expected to benefit from the synergies of a business combination, for impairment testing purposes.

Goodwill related to acquisition of interests in Associates is presented together with the respective investment under "Investments Accounted for Using the Equity Method" in the statement of financial position, and is subject to impairment testing together with the value of the investment in the Associate should there be any indicators of a potential loss of value.

The Company tests goodwill impairment every year in accordance with IFRS, and has found no impairment.

2.13. Intangible assets

Intangible assets acquired separately are measured at acquisition cost. The cost of intangible assets acquired in a business combination is their fair value as of the date of acquisition. After the initial recognition of intangible assets with defined useful lives, they are recorded at cost less any accumulated amortization and any accumulated impairment loss, as appropriate. Intangible assets generated internally are software programs developed for the Company's use. Costs associated with software development are capitalized when the completion of their development is considered possible, Management has the intention and the capacity to use or sell the intangible asset, disbursements attributable to the asset can be valued and it has been determined that the intangible asset will generate future financial benefits. Research costs are directly incorporated into income.

Useful lives of intangible assets are evaluated as finite or indefinite. Intangible assets with finite lives are amortized linearly during their estimated useful financial lives, and they are evaluated whenever there is an indication of impairment. The amortization term and method for intangible assets with finite lives are reviewed at each reporting date. Changes resulting from these evaluations are treated prospectively as changes in the accounting estimates

Intangible assets with indefinite useful lives are not amortized and their impairment is evaluated annually. The useful life of an intangible asset with indefinite useful life is reviewed annually. Currently, since the commercial trademarks have no expiration date and there is intention to use them in an indefinite manner, the Company has determined to allocate an indefinite useful life to specific trademarks acquired in business combinations. If applicable, the change in evaluation of useful lives from indefinite to definite is made on a prospective basis.

## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

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#### Note 2 - Summary of Significant Accounting Policies (continued)

##### 2.13. Intangible Assets (continued)

The Company tests impairment of intangibles with indefinite useful lives annually as required by IFRS, and has not identified any impairment whatsoever.

The estimated useful lives for each category of intangible asset are detailed as follows:

Category	Range
Commercial trademarks acquired in business combinations	Indefinite
Internally developed software	3 to 10 years
Patents, registered trademarks and other rights	5 to 10 years
Computer programs	3 to 10 years
Other intangible assets	5 to 10 years

##### 2.14. Impairment of Non-Current Assets

The Company evaluates whether there are any indications that an asset might be impaired as of each reporting date. If such indications are detected, or impairment is identified as a result of annual impairment testing for goodwill and intangible assets with indefinite useful lives, the Company estimates the recoverable amount of the asset. When the book value of an asset exceeds its recoverable amount, the asset is considered impaired and is decreased to its recoverable amount. The recoverable amount is the greater of its fair value less selling costs, or its value in use.

##### 2.15. Inventories

Inventory is recorded at cost or net realizable value, whichever is less. Cost includes the purchase price plus additional costs necessary to bring each product to its current location and condition, net of trade discounts and other discounts. The net realizable value is the estimated selling price during the ordinary course of business, less estimated costs required to complete the sale. The net realizable value is also measured in terms of obsolescence based on the particular characteristics of each inventory item. Cost is calculated using the weighted average method.

##### 2.16. Assets held for sale and discontinued operations

Non-current assets with a book value that will be recovered through a sales transaction and not through ongoing use are classified as held for sale and discontinued operations. This condition is considered to have been satisfied only when the sale is highly probable and the asset is available for sale in its current condition.

These assets are valued at their book value or their realizable fair value, whichever is less.

As of December 31, 2021 and 2020, the assets presented under this category belong to two subsidiaries, Sodimac S.A., Plaza S.A. and Inmobiliaria Rentas Dos SpA, and include properties held for sale that comply with the criteria stated in the preceding paragraph. As of December 31, 2020, these assets correspond to the subsidiaries Sodimac S.A. and Plaza S.A.

##### 2.17. Financial Instruments

Falabella recognizes financial assets and liabilities when it assumes the obligations or acquires the contractual rights to them.

Note 2 - Summary of Significant Accounting Policies (continued)

2.17. Financial Instruments (continued)

2.17.1. Financial Assets

2.17.1.1. Recognition, Measurement and Withdrawal of Financial Assets

Financial assets within the scope of IFRS 9 are classified at initial recognition as financial assets at fair value through profit and loss, financial assets at amortized cost, or financial assets at fair value through comprehensive income. Where allowed and appropriate, this designation is re-evaluated as of each reporting date.

When financial instruments are initially recognized, they are measured at fair value, and the costs or gains directly attributable to the transaction are recognized in the income statement. Financial assets are subsequently measured at their fair value, except for loans and receivables, and investments classified as held to maturity, which are measured at amortized cost using the effective rate method.

The adjustment of assets recorded at fair value is recorded in the income statement, except for investments held for sale whose adjustment to market value is recognized as a separate component of equity, net of applicable deferred tax.

Financial assets are derecognized when the rights to receive cash flows from them have expired or have been transferred, and Falabella has substantially transferred all risks and benefits arising from their ownership.

2.17.1.2. Cash and Cash Equivalents

Cash equivalents comprise cash, bank balances, short-term deposits with original maturity of three months or less, and other money-market securities easily convertible to cash, which are subject to insignificant risk of changes in value.

The cash flow statement classifies cash-generating activities as follows:

- Operating activities: The main source of ordinary revenue and expenses of businesses in subsidiaries, as well as activities that cannot be classified as investing or financing.
- Investing activities: Those activities involving the acquisition, sale or disposal by other means of non-current assets and other investments not included in cash and cash equivalents.
- Financing activities: Those activities that produce changes in the size and composition of net equity and financial liabilities.

2.17.1.3. Assets pledged as guarantee subject to sale or a new pledge

The consolidated statement of financial position includes balances of financial assets, loans, receivables and cash equivalents that cover debt obligations held by the Company through a guaranteed portfolio. The Company cannot freely dispose of these balances since they are restricted to the payment of related obligations.

Note 2 - Summary of Significant Accounting Policies (continued)

2.17. Financial Instruments (continued)

2.17.1. Financial Assets (continued)

2.17.1.4. Impairment of Financial Assets

The Company assesses whether a financial asset or group of financial assets is impaired as of each reporting date.

The main financial assets subject to impairment due to contractual non-compliance of the counterparty are assets recorded at amortized cost (loans and receivables).

IFRS 9 requires that expected credit losses on loans and receivables are recognized either on a twelve-month basis or over their entire remaining life.

Falabella has used a three-stage approach to measure expected credit losses for "financial receivables" within the non-banking business, and "customer's loans and receivables" within the banking business.

This approach monitors receivables and classifies their trends according to the following categories, which are based on any changes to the credit risk since the financial asset was initially recognized.

- Allowance category1:

This category contains those financial assets whose credit risk has not significantly increased since initial recognition, and do not exhibit any objective evidence of impairment. This category recognizes the portion of any expected credit loss caused by potential default events within twelve months of the reporting date.

- Allowance category2:

This category contains those financial assets whose credit risk has significantly increased since initial recognition, although they do not exhibit any objective evidence of impairment. This category recognizes the portion of any expected credit loss caused by potential default events throughout the life of the financial instrument.

- Allowance category3:

This category defines an impaired financial asset as one that meets one or more objective impairment events that have a detrimental impact on expected future cash flows from that asset. This category defines arrears of over ninety days as objective impairment evidence, among others. This category recognizes the portion of any expected credit loss caused by potential default events throughout the remaining life of the financial instrument.

The loss is measured as the difference between the book value of the asset and the present value of its estimated future cash flows, discounted at the financial asset's original effective interest rate, which is the effective interest rate used at initial recognition. The book value of the asset is reduced using an allowance account.

Falabella uses the simplified model established by IFRS 9 to recognize expected loss allowances on receivables within a non-banking business, excluding "financial receivables". It has established an allowance matrix based on historical experience of credit losses, adjusted for specific prospective factors that apply to debtors and to Falabella's economic environment.

If an impairment loss decreases in a subsequent period and the decrease can be objectively related to an event that occurred after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the income statement, to the extent that the book value of the asset does not exceed its amortized cost as of the reversal date.



Note 2 - Summary of Significant Accounting Policies (continued)

2.17. Financial Instruments (continued)

2.17.2. Financial Liabilities

2.17.2.1. Recognition, Measurement and Withdrawal of Financial Liabilities

All obligations to the public and to financial institutions are initially recognized at fair value, net of costs incurred in the transaction. After initial recognition, obligations and loans that accrue interest are subsequently measured at amortized cost, recognizing in the income statement any higher or lower value on the term of the respective debt using the effective interest rate method, unless they are designated items hedged in a fair value hedge.

Financial liabilities are derecognized when the obligations specified in such contracts are settled, expired or waived.

2.17.2.2 Financial Derivatives and Hedge Instruments

The Company uses derivative financial instruments such as currency forward contracts and swaps to hedge its risks associated with fluctuations in interest rates and exchange rates. Those derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is signed and are subsequently measured at fair value in an ongoing manner. Any gain or loss during the year arising from changes in the fair value of derivatives that do not qualify for hedge accounting is recorded directly in the statement of income.

2.17.2.3. Offsetting of Financial Instruments

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a legal right to receive or pay the net value and the Company intends to settle them on a net basis or to recover the assets and settle the liabilities in a simultaneous manner as of the reporting date.

2.18. Leases

As of January 1, 2019, IFRS 16 introduces a single lease accounting model and requires a lessee to recognize the assets and liabilities of all leases with a duration of over 12 months. A lessee is required to recognize a 'right of use asset' representing its right of use the underlying leased asset and a 'lease liability' representing its lease payment obligations.

A lease is a contract or part of a contract that conveys the right to use an asset for a period in exchange for payment, where substantially all the risks inherent in ownership of the underlying asset may or may not be transferred.

Right of use assets are presented within the item "Property, plant and equipment" or in the item "Investment property" and liabilities are presented in "Leasing liabilities" in the statement of financial position.

Lease payments that are contingent in nature are recognized as an expense for the period in which payment is probable.

The Company has undertaken certain sales transactions with leaseback agreements, which are classified as leases. Gains or losses derived from the initial sale of such assets are deferred over the term of the lease.

Note 2 - Summary of Significant Accounting Policies (continued)

2.19. Provisions

Provisions are recorded when the Company has a legal or implied obligation as a result of a past event, it is likely that a payment will be required to settle the obligation, and the amount can be reliably estimated.

Provisions are discounted to their present value if it is estimated that the discount effect is significant.

Provisions for expected losses on the unused portion of credit lines are presented under this heading, as required by IFRS 9.

2.20. Liabilities for technical reserves and claims payable

The subsidiary C.F. Seguros de Vida S.A. has recorded unexpired risk reserves, mathematical life reserves (technical reserves) and provisions for claims payable. The Company has also recorded assets equivalent to the participation of reinsurers in each of these technical reserves, as a result of the risks assumed.

Assets and liabilities are disclosed in "Other non-financial assets" and "Other non-financial liabilities" in the statement of financial position.

2.21. Minimum Dividend

According to Article 79 of Law 18,046, publicly traded corporations in Chile must distribute at least 30% of their net income for each year to their shareholders. By virtue of the Company's legal obligation, an equivalent liability has been recorded which also includes the portion of the minimum dividend of subsidiaries that are publicly traded corporations, in which there is a non-controlling interest. This liability is recorded in "Trade and Other Payables, Current" as of December of each year, and the movement for the year is recorded in the Statement of Changes in Equity in the "Increase (decrease) due to transfers and other changes" line.

2.22. Defined Employee Benefits Plans

The Company provides certain short-term benefits to its employees in addition to remuneration, such as bonuses, vacations and holiday bonuses. In addition, the Company provides specific defined benefits plans to some of its employees. The cost of providing benefits under defined benefits plans is determined separately for each plan, in accordance with IAS 19 "Employee Benefits." Employee benefit liabilities represent the present value of obligations under the plans, which are discounted using the interest rates of government bonds denominated in the currency in which the benefits will be paid with similar terms to the duration of the respective obligations.

Actuarial gains or losses that are related to adjustments for experience and changes in variables are recognized as "Other Comprehensive Income" and form part of "Other Reserves" under equity.

Note 2 - Summary of Significant Accounting Policies (continued)

2.23. Share-Based Compensation Plans

The Company has granted specific share-based compensation plans for its executives, which are paid in cash. These plans are disclosed in "Provisions for Employee Benefits" in the consolidated statement of financial position and are measured at fair value, in accordance with IFRS 2.

The charge or credit to the consolidated statements of comprehensive income is recorded in "Administrative Expenses" in the company where the executive provides the related services.

2.24. Revenue recognition

Operating revenue is the consideration received or receivable to which the Company has the right in exchange for transferring goods or services to a customer. The Company has analyzed all relevant facts and circumstances in applying each step of the model established by IFRS 15 to contracts with its customers: identify the contract, identify its performance obligations, identify the transaction price, assign the price, and recognize the revenue.

Revenue is measured at the fair value of the consideration received, excluding discounts, deductions and other sales taxes. The following specific recognition criteria must also be fulfilled before recognizing revenue:

- Sale of goods

Revenue from the sale of goods is recognized when the significant risks and benefits of ownership of the goods have been transferred to the purchaser, which generally occurs when the goods are physically delivered.

- Services provided (includes fees from bank services)

Revenue is recognized according to the degree of completion. When the results of contracts cannot be reliably measured, revenue is recognized only to the extent that expenses incurred are recoverable.

- Interest income

Interest income related to the Financial Retail business is recognized to the extent that interest is accrued using the effective interest rate method. The Company stops recognizing interest income when it considers that its recoverability is improbable, which generally occurs when it is 90 days overdue.

- Lease revenue

Lease income is recognized on an accrual basis, except for minimum income arising from the leasing of investment properties, which is recognized using the straight-line method over the term of the lease.

- Sales on behalf of third parties

When the Company acts as a representative, agent or broker in the sale of goods or services produced by other agents, revenue is recorded on a net basis. Therefore, only the commission or share received is recorded as revenue. The status of agent is established by considering whether the product is explicitly sold in the name of the supplier, and whether it assumes any product risks and responsibility for the product and its sales price.

## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

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#### Note 2 - Summary of Significant Accounting Policies (continued)

##### 2.25. Cost of sales

Cost of sales includes the acquisition cost of the products sold and other costs incurred to bring inventory to the locations and the conditions necessary for its sale. These costs mainly include acquisition costs net of discounts, non-recoverable import expenses and duties, insurance and transporting products to distribution centers.

Cost of sales also includes interest expenses and impairment losses on the receivable loans portfolio related to our Financial Retail business and the depreciation cost of Falabella's investment properties.

Costs at banking subsidiaries include interest and indexation expenses, commission expenses and credit risk allowances, which are presented on separate lines in the banking business section of the statement of comprehensive income.

##### 2.26. Income Tax

###### 2.26.1. Income Tax

Tax assets and liabilities are the amounts expected to be recovered from or paid to the tax authorities of each country. Tax rates and tax laws used to compute the amount are those enacted as of the date of the statement of financial position. Income tax related to items recognized directly in equity is recognized in equity and not in the statement of income.

###### 2.26.2. Deferred Tax

Deferred tax is calculated on the temporary differences as of each reporting date between the tax value of assets and liabilities and their book values for financial reporting purposes. Deferred tax assets are recognized for all deductible temporary differences including tax losses, provided that sufficient taxable profits are expected in the future to absorb these deductible temporary differences, unused tax credits and tax losses.

The book value of deferred tax assets is reviewed as of the reporting date and reduced to the extent that it is no longer probable that there will be sufficient taxable profits to absorb all or part of the deferred tax asset. Deferred taxes related to items recorded directly in equity, are recognized in equity and not in the statement of income.

Deferred tax assets and deferred tax liabilities are presented net in the statement of financial position if there is a legally enforceable right to offset tax assets against tax liabilities and the deferred tax is related to the same company and the same tax authority.

##### 2.27. Deferred Income

The Company records deferred income on various transactions for which it receives cash, but for which the conditions for revenue recognition described in subsection 2.24 above have not been fulfilled, such as prepayments for services being provided, sales of products for which dispatch has not occurred, gift cards, and cash initially received for lease agreements on Falabella's investment properties. In addition, the portion of the sale associated with the subsequent delivery of products in customer loyalty programs is recognized as deferred revenue.

Deferred revenue from customer loyalty programs is recognized at the market value of the benefits provided to customers, adjusted by their historical maturity experience. Deferred revenue is presented under "Other Non-Financial Liabilities" in the statement of financial position.

Note 2 - Summary of Significant Accounting Policies (continued)

2.28. Estimates, Judgment and Key Assumptions

Key assumptions with respect to the future and other key sources of uncertainty in estimates as of the reporting date, which have a significant risk of causing a material adjustment to the book values of assets and liabilities are presented below:

- Useful lives and residual values of Intangible Assets, Property, Plant and Equipment, and Investment Properties

The useful lives and residual values of the components of Intangible Assets with defined useful lives, Property, Plant and Equipment, and Investment Properties involve judgment and assumptions that might be affected should circumstances change. Management regularly reviews these assumptions and adjusts them on a prospective basis if a change is identified.

- Impairment of Goodwill and Intangible Assets with Indefinite Useful Lives

The Company conducts impairment testing on goodwill and intangible assets with indefinite useful lives on an annual basis. These tests require an estimate of the "value in use" of the cash generating units to which goodwill and intangible assets with indefinite useful lives are associated. "Value in use" requires Management to estimate the future expected cash flows of the cash generating unit (or group of CGUs), and choose an appropriate discount rate to calculate the present value of these cash flows.

- Deferred Tax Assets

Deferred tax assets are recognized for all temporary deductible differences between the financial and tax base of assets and liabilities, and for unused tax losses, to the extent that there will be probable taxable profits against which the losses can be used, and whether there are sufficient taxable temporary differences to absorb them. Management use significant judgment to value deferred tax assets based on the probable timing of projected taxable profits.

- Employee Benefits

The cost of employee benefits that qualify as defined benefit plans in accordance with IAS 19 "Employee Benefits" is calculated using actuarial valuations. The actuarial valuation involves assumptions regarding discount rates, future salary increases, employee turnover rates and mortality rates, among other things. Due to the long-term nature of these plans, those estimates are subject to a significant amount of uncertainty.

- Fair Value of Assets and Liabilities

In certain cases IFRS require that assets and liabilities be recorded at fair value. Fair value is defined as the price at which an asset would be sold, or the price paid to transfer a liability, in an orderly transaction between market participants at the date of measurement (disposal price). When measuring the fair value, the company considers the characteristics of the asset or liability in the same way that market participants would take those characteristics into account when determining the price of said asset or liability on the measurement date. The basis for measurement of assets and liabilities at their fair value is their current prices in active markets. In their absence, the Company estimates those values on the basis of the best information available, including the use of models or other valuation techniques.

## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

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#### Note 2 - Summary of Significant Accounting Policies (continued)

##### 2.28. Estimates, Judgment and Key Assumptions (continued)

###### - Fair Value of Assets and Liabilities (continued)

Derivative instruments are assets and liabilities that are measured at fair value in the statement of financial position. The notes to the financial statements disclose the fair value of investment properties (Note 15) and the market value of financial liabilities (Note 34). Fair value is established by applying the following hierarchies:

- Level 1: List price (not adjusted) in an active market for identical assets and liabilities.
- Level 2: Inputs other than list prices that are included in Level 1 and which may be observed for assets and liabilities, whether directly (i.e. as price) or indirectly (i.e. price derivative).
- Level 3: Inputs for assets or liabilities which are not based on observable market information (unobservable inputs).

###### - Share-based Payments

The Company estimates the fair value of share based compensation plans provided to its executives. That value is estimated as of the grant date using an appropriate valuation model, taking into consideration the terms and conditions under which the instruments were granted.

###### - Loan Allowances

The Company recognizes loan allowances based on the requirements of IFRS 9 as indicated in paragraph 2.17.1.4.

###### - Obsolete Inventory

The Company records provisions for obsolete inventory based on the specific characteristics of each inventory item, and its use. This provision is reviewed at each reporting date.

###### - Customer Loyalty Programs

The Company has loyalty programs for the use of its credit card, through which "points" are given which can be exchanged for products within a fixed period. Points granted in sales transactions are recorded as a separate component of the sale, equivalent to the recording of the sale of products pending dispatch, in accordance with IFRS 15. The market value of the points granted is recorded as deferred revenue, adjusted by the estimated rate of benefits lapsing as they expire. The estimated rate of benefits lapsing is determined using historical data of expired unused points.

Although these estimates have been performed using the best information available on the date these consolidated financial statements were issued, it is possible that events that might take place in the future could force them to be modified (upward or downward) in future periods, which would be carried out prospectively, recognizing the effects of changes in estimate in the corresponding future consolidated financial statements.

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 2 - Summary of Significant Accounting Policies (continued)

2.29. New accounting pronouncements (IFRS and interpretations of the IFRS Interpretations Committee)

Improvements and amendments to IFRS as well as the most significant interpretations for the Company that have been published during the year are detailed below. At the date of these financial statements, these standards have not yet taken effect and the Company has not applied them early:

a) New accounting pronouncements:

	New Accounting Pronouncements	Mandatory effective date
IFRS 17	Insurance contracts	January 1, 2023

IFRS 17 "Insurance Contracts"

The IASB issued IFRS 17 "Insurance Contracts" in May 2017, a new accounting standard specifically for insurance contracts covering recognition, measurement, presentation and disclosure. It will replace IFRS 4 "Insurance Contracts" issued in 2005, when it becomes mandatory. The new standard applies to all insurance contracts, regardless of the entity that issued them.

The IASB issued an exposure draft of IFRS 17 with proposed amendments. The IASB proposed 12 specific amendments in eight areas, including the deferral of the application date of IFRS 17 for two years. In March 2020, the IASB deferred the application date of IFRS 17 to January 1, 2023

The Company is evaluating the potential impact of this standard

b) Improvements and amendments

	Improvements and amendments	Mandatory effective date
IAS 16	Property, plant and equipment: Proceeds before Intended use	January 1, 2022
IAS 1	Classification of liabilities as current and non-current	January 1, 2023
IAS 37	Onerous contracts: Cost of fulfilling a contract	January 1, 2022
NIC 12	Deferred Tax Related to Assets and Liabilities arising from a Single Transaction	January 1, 2023
IFRS 10 and IAS 28:	Consolidated Financial Statements: Sale or transfer of assets between an investor and its associate or joint venture	To be determined

IAS 16 "Property, plant and equipment: Proceeds before Intended use"

The amendment prohibits companies from deducting from the cost of property, plant and equipment any sales proceeds while bringing that asset to the location and condition required for it to operate in the manner intended by management. Instead, a company shall recognize any sales proceeds and their cost in net income for the period, in accordance with accounting standards.

The amendments are effective for periods beginning on or after January 1, 2022. The amendment should be applied retrospectively only to items of property, plant and equipment available for use on or after the beginning of the financial statements in which the company first applies the amendment.

The Company concluded that the aforementioned standard will not significantly affect its Financial Statements.

Note 2 - Summary of Significant Accounting Policies (continued)

b) Improvements and Amendments (continued)

IAS 1 "Classification of liabilities as current and non-current"

The IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements when classifying liabilities as current or non-current.

The amendments are effective for periods beginning on or after January 1, 2023 and should be applied retrospectively. The amendments clarify that the classification of liabilities as current or non-current is based on the rights at the end of the reporting period and specify that the classification is not affected by expectations about whether the company will exercise its right to defer settlement of a liability.

The Company is evaluating the potential impact of this standard.

IAS 37 "Onerous contracts - cost of fulfilling a contract"

In May 2020, the IASB issued amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets to specify the costs that a company needs to include when assessing whether a contract is onerous or loss-making.

The amendments are effective for periods beginning on or after January 1, 2022. The amendment should be applied retrospectively to contracts at the beginning of the annual reporting period that the Company first applies the amendment. Early application is permitted and must be disclosed.

The amendments are intended to provide clarity and help ensure consistent application of the standard. Companies that previously applied the incremental cost approach will see an increase in provisions to reflect the inclusion of costs directly related to contracts, while companies that previously recognized provisions for contract losses using the guidance in the previous standard, IAS 11 "Construction Contracts", should exclude the allocation of indirect costs from their provisions.

The Company concluded that the aforementioned standard will not significantly affect its Financial Statements.

IAS 12 "Deferred Tax Related to Assets and Liabilities arising from a Single Transaction"

In May 2021, the IASB issued amendments to IAS 12 that narrowed the scope of the initial recognition exception of IAS 12, so that it no longer applies to transactions that, upon initial recognition, give rise to equal taxable and deductible temporary differences.

The amendments clarify that when the payments that settle a liability are deductible for tax purposes, it is a question of judgment (taking into consideration applicable tax legislation) whether those deductions are attributable to tax effects on the liability recognized in the financial statements (and interest expenses) or to the related asset component (and interest expenses). This judgment is important to determine whether there are temporary differences in the initial recognition of the asset and liability.

Likewise, according to the amendments issued, the initial recognition exception is not applicable to transactions that, upon initial recognition, result in equal taxable and deductible temporary difference. It is only applicable if the recognition of a lease asset and a lease liability (or a liability for decommissioning and an asset component for decommissioning) give rise to taxable and deductible temporary differences that are not equal. However, it is possible for the resulting deferred tax assets and liabilities to not be the same (for example if an entity cannot benefit from tax deductions or if different tax rates are applied to the taxable and deductible temporary differences). In those cases, an entity would have to account for the difference between the deferred tax asset and liability in



## Falabella S.A. and Subsidiaries

### Notes to the Consolidated Classified Financial Statements

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Note 2 - Summary of Significant Accounting Policies (continued)

c) Improvements and Amendments (continued)

IAS 12 "Deferred Tax Related to Assets and Liabilities arising from a Single Transaction" (continued)

Income.

The amendment will be effective for annual periods beginning on January 1, 2023.

The Company is evaluating the potential impact of this standard

IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures"

Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" (2011) address an recognized inconsistency between the requirements of IFRS 10 and IAS 28 (2011) that prescribe the treatment applicable to the sale or contribution of assets between an investor and its associate or joint venture.

The amendments were issued in September 2014 and establish that when transactions involve a business (whether or not in a subsidiary) a gain or loss should be fully recognized. They recognize a partial gain or loss when the transaction involves assets that do not constitute a business, even if these assets are in a subsidiary. The mandatory date for applying these amendments is undetermined, as the IASB is awaiting the results of their research project into accounting using the equity method. These amendments should be applied retrospectively and early adoption is permitted, which must be disclosed.

The Company is evaluating the potential impact of this standard.

d) New accounting standards adopted by Falabella:

The most significant IFRS standards and amendments that became mandatory as of the reporting date, together with their nature and impact, are detailed as follows:

Amendment to IFRS 16 "COVID-19-related rent concessions"

In May 2020, the IASB issued an amendment to IFRS 16 "Leases" to provide relief to lessees when applying IFRS 16 guidance related to lease amendments for rent reductions as a direct result of the COVID-19 pandemic. The amendment does not apply to lessors.

As a practical solution, a lessee can choose not to assess whether the COVID-19-related rent reduction granted by a lessor is a lease amendment. A lessee that chooses to do so will recognize changes in lease payments from rent reductions related to COVID-19 in the same manner as it would recognize the change under IFRS 16 as if such change were not a lease amendment.

This interpretation is applicable for accounting periods beginning on or after June 1, 2020.

This amendment was adopted by the Company on the required application date.

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 3 - Cash and Cash Equivalents

Consolidated cash and cash equivalents are detailed as follows:

	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Total Consolidated Cash and Cash Equivalents	2,063,026,048	2,462,375,816
Cash and cash equivalents - Non-Banking Business	533,265,538	1,216,193,920
Cash and cash equivalents - Banking Business	1,529,760,510	1,246,181,896

a) Information on Cash and Cash Equivalents - Non-Banking Business:

Cash and cash equivalents	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Cash floats	58,537,318	53,634,640
Bank balances	202,779,323	175,791,775
Term deposits	206,472,548	704,981,059
Repurchase agreements	18,449,269	29,699,033
Mutual funds	47,027,080	252,087,413
<b>Total</b>	<b>533,265,538</b>	<b>1,216,193,920</b>

Information on Cash and Cash Equivalents by Currency - Non-Banking Business:

Currency	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Chilean peso	218,525,041	863,766,632
US dollars	69,257,067	24,629,061
Euros	472,322	424,248
Argentine peso	7,065,764	14,595,413
Peruvian new sol	138,494,285	202,915,221
Colombian peso	70,508,575	77,377,317
Chinese Yuan	1,361,353	1,060,666
Indian rupee	2,379,163	1,789,455
Uruguayan peso	1,763,464	3,064,074
Mexican peso	3,708,143	359,462
Brazilian real	19,730,361	26,212,371
<b>Total</b>	<b>533,265,538</b>	<b>1,216,193,920</b>

b) Information on Cash and Cash Equivalents by Currency - Banking Business

Cash and cash equivalents	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Cash floats	149,484,537	99,841,741
Bank balances	296,724,156	162,542,924
Term deposits	116,416,731	74,420,966
<b>Cash and bank deposits</b>	<b>562,625,424</b>	<b>336,805,631</b>
Highly liquid financial instruments <sup>(1)</sup>	1,356,098,304	901,791,386
Transactions with settlement in process, net <sup>(2)</sup>	(388,963,218)	7,584,879
<b>Total</b>	<b>1,529,760,510</b>	<b>1,246,181,896</b>

<sup>(1)</sup> Mainly deposits and funds managed by third parties maturing in less than 90 days. The difference produced under "Instruments held for trading" relates to Financial Instruments maturing in more than 90 days of ThCh\$ 58,773,239 as of December 31, 2020. As of December 31, 2021 and 2020, are included M\$1,356,098,304 and M\$494,774,047 respectively, as investment instruments held for sale that mature no more than three months after their acquisition date. Additionally, ThCh\$ 15,016,800 is included as of December 31, 2020, which correspond to operations with repurchase agreements that mature in no more than three months after their acquisition date.

<sup>(2)</sup> Net difference between Asset and Liability transactions.

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 3 - Cash and Cash Equivalents (continued)

Information on Cash and Cash Equivalents by Currency - Banking Business

Currency	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Chilean peso	1,274,835,982	1,084,678,861
US dollars	95,697,218	51,768,259
Peruvian new sol	101,651,994	83,619,465
Colombian peso	57,575,316	26,115,311
<b>Total</b>	<b>1,529,760,510</b>	<b>1,246,181,896</b>

Note 4 - Other Current and Non-Current Financial Assets

This category includes the following current financial assets for the Non-Banking Business.

Other Financial Assets	Current		Non-Current	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Held for Trading				
Derivative instruments (non-hedging)	27,493,291	5,468,474	-	-
Funds with restriction	5,438,411	17,671,810	-	-
Investments in bonds	3,631,914	6,315,468	24,345,326	4,019,180
Other assets	-	-	7,502,509	1,045,127
<b>Subtotal of fair value through profit and loss</b>	<b>36,563,616</b>	<b>29,455,752</b>	<b>31,847,835</b>	<b>5,064,307</b>
Fair value through equity	-	-	-	-
Hedging assets	8,804,484	11,707,683	475,402,805	189,940,283
<b>Sub-total of fair value through Equity</b>	<b>8,804,484</b>	<b>11,707,683</b>	<b>475,402,805</b>	<b>189,940,283</b>
<b>Total Other Financial Assets</b>	<b>45,368,100</b>	<b>41,163,435</b>	<b>507,250,640</b>	<b>195,004,590</b>

The Company takes positions in derivative financial instruments with counterparts that have a minimal risk rating and are subject to a prior credit analysis. Those analyses are required by the Company's internal procedures.

These instruments are swap contracts and currency, tax or inflation forward contracts. The Company uses valuation models to determine the market value of these derivatives. The valuation methods are price models that use present value calculations. These models require financial market data, which is obtained from information platforms with public and private access. The information required mainly includes spot and forward exchange rates and interest rate curves.

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 5 - Other Current and Non-Current Non-Financial Assets

This category includes the following non-financial assets for the Non-Banking Business.

Other Current Non-Financial Assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Advertising contracts	326,490	859,918
Prepaid rent	5,258,151	4,664,499
VAT receivable	69,774,848	52,355,716
Software maintenance contracts	13,189,816	11,271,833
Insurance policies	9,440,342	11,524,787
Bank guarantees	2,496,822	633,387
Share of reinsurance in technical reserves	4,729,299	6,130,914
Early settlement bonus	4,089,122	3,387,930
Recoverable taxes	7,916,380	7,109,266
Other assets	5,897,263	6,015,856
<b>Total Other Current Non-Financial Assets</b>	<b>123,118,533</b>	<b>103,954,106</b>

Other Non-Current Non-financial Assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Guarantees	3,095,249	3,476,064
Early settlement bonus	2,251,518	2,338,066
Prepaid rent	18,556,535	20,695,813
Recoverable taxes	8,083,833	9,734,260
Other rights receivable	619,065	2,648,696
Prepaid expenses	3,166,352	4,500,496
Advances	36,273,726	32,494,513
Share of reinsurance in technical reserves	7,154,533	15,761,351
<b>Total Other Non-Current Non-financial Assets</b>	<b>79,200,811</b>	<b>91,649,259</b>

Nota 6 - Trade and Other Receivables

The Company's net trade receivables are detailed as follows:

	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
a) Non-Banking Business		
Trade and other receivables, current	392,422,932	416,572,521
Trade and other receivables, non-current	11,810,824	5,594,155
b) Banking Business		
Customer loans and receivables	5,346,827,330	4,304,988,052
<b>Total</b>	<b>5,751,061,086</b>	<b>4,727,154,728</b>

a) Current and Non-Current Trade and Other Receivables for the Non-Banking Business are detailed as follows:

	Current		Non-Current	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Trade receivables	222,799,663	247,666,891	234,663	216,189
Allowance for doubtful receivables	(16,856,523)	(27,750,467)	-	-
<b>Sub-total trade receivables, net</b>	<b>205,943,140</b>	<b>219,916,424</b>	<b>234,663</b>	<b>216,189</b>
Notes receivable	116,398,557	115,214,709	6,617,430	4,590,182
Allowance for doubtful receivables	(4,037,148)	(5,684,990)	(896,754)	(581,915)
<b>Sub-total notes receivable, net</b>	<b>112,361,409</b>	<b>109,529,719</b>	<b>5,720,676</b>	<b>4,008,267</b>
Sundry debtors	77,073,902	66,711,533	5,855,485	1,027,642
Allowance for doubtful receivables	(2,955,519)	(2,900,160)	-	-
<b>Sub-total miscellaneous receivables, net</b>	<b>74,118,383</b>	<b>63,811,373</b>	<b>5,855,485</b>	<b>1,027,642</b>
Financial receivables	-	32,368,067	-	474,875
Allowance for doubtful receivables	-	(809,897)	-	(11,024)
Impairment losses <sup>(1)</sup>	-	(8,243,165)	-	(121,794)
<b>Sub-total financial receivables, net</b>	<b>-</b>	<b>23,315,005</b>	<b>-</b>	<b>342,057</b>
<b>Total trade and other receivables</b>	<b>392,422,932</b>	<b>416,572,521</b>	<b>11,810,824</b>	<b>5,594,155</b>

<sup>(1)</sup> The impairment of financial receivables at CMR Argentina based on their estimated recoverable value as of December 31, 2020.

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 6 - Trade and Other Receivables (continued)

On June 9, 2021, the Argentine subsidiary CMR Falabella S.A. transferred its portfolio of active credit cards to the Argentine "Banco Columbia". The assignment was made "free of claims", therefore, CMR Falabella S.A. will not be responsible for any uncollectibility.

The holders of these cards will be able to continue using them as clients of Banco Columbia. The CMR brand will continue to be stamped on the credit cards in circulation while the bank completes the replacement process (until June 9, 2022, at the latest).

b) Loans and receivables for Banking Business customers are detailed as follows:

	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Customer loans and receivables	5,626,936,857	4,621,087,923
Allowance for doubtful receivables	(280,109,527)	(316,099,871)
Net customer loans and receivables	5,346,827,330	4,304,988,052

The main guarantees in the Banking Business are mortgages, CORFO for university student loans, state-guaranteed university student loans (CRUGE), and automotive collateral.

c) Current financial receivables and the corresponding allowances by category, within trade and other receivables for the Non-Banking Business were as follows:

Current financial receivables	Assets before allowances		Allowances		Net Total	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-21 ThCh\$
Credit card receivables	-	32,368,067	-	(9,053,062)	-	23,315,005
Total current financial receivables	-	32,368,067	-	(9,053,062)	-	23,315,005

d) Non-current financial receivables and the corresponding allowances by category, within non-current trade and other receivables for the Non-Banking Business are detailed as follows:

Non-current financial receivables	Assets before allowances		Allowances		Net Total	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Credit card receivables	-	474,875	-	(132,818)	-	342,057
Total non-current financial receivables	-	474,875	-	(132,818)	-	342,057

Falabella S.A. and Subsidiaries  
Notes to the Consolidated Classified Financial Statements

Note 6 - Trade and Other Receivables (continued)

e) Loans and receivables and the corresponding allowances by category, within customer loans and receivables for the Banking Business are detailed as follows:

	Assets before allowances		Allowances		Net Total	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Commercial loans	74,168,537	78,831,146	(881,517)	(2,281,049)	73,287,020	76,550,097
Mortgage loans	579,273,550	532,522,206	(10,702,308)	(14,721,807)	568,571,242	517,800,399
Consumer loans	1,726,677,391	1,314,292,378	(104,289,322)	(120,932,129)	1,622,388,069	1,193,360,249
Credit card receivables	3,246,817,379	2,695,442,193	(164,236,380)	(178,164,886)	3,082,580,999	2,517,277,307
<b>Total customer loans and receivables</b>	<b>5,626,936,857</b>	<b>4,621,087,923</b>	<b>(280,109,527)</b>	<b>(316,099,871)</b>	<b>5,346,827,330</b>	<b>4,304,988,052</b>

f) Maturity analysis

The maturity analysis at each period-end of current and non-current trade and other receivables before allowances for the Non-Banking Business is detailed as follows:

	Total ThCh\$	Not yet due ThCh\$	Overdue				
			<30 days ThCh\$	30-60 days ThCh\$	60-90 days ThCh\$	90-120 days ThCh\$	>120 days ThCh\$
Dec-31-21	428,979,700	338,075,668	40,809,793	11,204,719	13,026,843	3,082,094	22,780,583
Dec-31-20	468,270,088	350,495,747	58,617,119	12,159,518	7,989,096	5,064,297	33,944,311

The maturity analysis at each period-end of customer loans and receivables before allowances for the Banking Business is detailed as follows:

	Total ThCh\$	Not yet due ThCh\$	Overdue				
			<30 days ThCh\$	30-60 days ThCh\$	60-90 days ThCh\$	90-120 days ThCh\$	>120 days ThCh\$
Dec-31-21	5,626,936,857	5,193,432,355	214,880,510	64,723,955	51,085,505	39,467,032	63,347,500
Dec-31-20	4,621,087,923	4,304,921,627	104,246,145	54,462,972	47,502,019	61,034,604	48,920,556

Falabella uses models (for example Behavior Score) to classify the risk of each customer. Several scoring groups are used depending on the action plan for the portfolio. Furthermore, there are ongoing reviews of the entire customer portfolio with respect to external behavior (returned checks and delinquency).

Note 6 - Trade and Other Receivables (continued)

g) Changes in impairment allowances

The following table shows the evolution of the impairment allowances for the Non-Banking Business portfolio:

Changes in impairment allowances - Trade and other receivables	Separate Impairment		Group Impairment		Total
	Current	Non-current	Current	Non-current	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	36.335.617	581.915	9.053.062	132.818	46.103.412
Expense for the year	3,932,503	323,016	907,708	12,512	5,175,739
Amount used (less)	(4,355,796)	(8,177)	(5,114,659)	(78,434)	(9,557,066)
Reversal of unused amounts	(12,472,763)	-	(852,825)	(12,512)	(13,338,100)
Impairment losses <sup>(1)</sup>	-	-	(3,460,432)	(50,769)	(3,511,201)
Conversion adjustment	409,629	-	(532,854)	(3,615)	(126,840)
Balance as of December 31, 2021	23,849,190	896,754	-	-	24,745,944
Balance as of January 1, 2020	20,815,897	79,406	2,598,191	80,580	23,574,074
Expense for the year	34,722,138	502,509	904,326	-	36,128,973
Amount used (less)	(10,015,038)	-	(416,605)	(54,429)	(10,486,072)
Reversal of unused amounts	(7,930,080)	-	(2,242,691)	-	(10,172,771)
Impairment losses <sup>(1)</sup>	-	-	9,053,062	132,818	9,185,880
Conversion adjustment	(1,257,300)	-	(843,221)	(26,151)	(2,126,672)
Balance as of December 31, 2020	36,335,617	581,915	9,053,062	132,818	46,103,412

<sup>(1)</sup> The impairment of financial receivables at CMR Argentina based on their estimated recoverable value.

The following table shows the evolution of the impairment allowances for the Banking Business portfolio:

Changes in impairment allowances - Customer loans and receivables	Group Impairment ThCh\$
Balance as of January 1, 2021	316,099,871
Expense for the year	379,176,827
Amount used (less)	(253,815,509)
Reversal of unused amounts	(164,881,483)
Conversion adjustment	3,529,821
Balance as of December 31, 2021	280,109,527
Balance as of January 1, 2020	336,760,896
Expense for the year	687,285,896
Amount used (less)	(495,506,499)
Reversal of unused amounts	(194,791,053)
Conversion adjustment	(17,649,369)
Balance as of December 31, 2020	316,099,871

The Company is not exposed to risks associated with credit concentrations. This is due to fragmentation of Falabella's customer portfolio as of December 31, 2021 and 2020.

Note 7 - Related Company Receivables and Payables

a) Current receivables

Chilean ID Number	Company	Country	Relationship	Current		Currency
				Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	
0-E	Sodimac Colombia S.A.	Colombia	Associate	7,163,906	5,039,738	COP
0-E	Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I. de C.V.	México	Associate	4,752,567	23,669,114	MXN
0-E	Organización Corona S.A.	Colombia	Subsidiary minority shareholder	4,047,793	-	COP
0-E	Comercializadora SDMHC S.A. de C.V.	México	Associate	1,197,582	160,191	CLP
0-E	Servicios Financieros Soriana S.A.P.I de C.V.	México	Associate	705,758	510,613	CLP
0-E	Otras sociedades	Chile	Related Director	199,454	239,826	CLP
76074938-9	Deportes Sparta Limitada	Chile	Related Director	384,734	361,386	CLP
96837630-6	BNP Paribas Cardif Seguros de Vida S.A.	Chile	Subsidiary minority shareholder	365,403	2,520,940	CLP
96550660-8	Constructora Santa María S.A.	Chile	Related Director	152,573	9,339	CLP
99597600-5	Inmobiliaria Cervantes S.A.	Chile	Associate	113,626	112,006	CLP
82995700-0	Dercocenter S.A.	Chile	Related Director	113,134	544,531	CLP
94340000-8	Derco Chile Repuestos S.A.	Chile	Related Director	66,122	62,985	CLP
94141000-6	Derco S.A.	Chile	Related Director	60,414	94,865	CLP
79757460-0	Agrícola Ancali Limitada	Chile	Related Director	26,063	6,960	CLP
96545450-0	Dercomaq S.A.	Chile	Related Director	22,253	15,054	CLP
78057000-8	Sotraser S.A.	Chile	Related Director	21,110	5,975	CLP
76320186-4	Tecno Fast S.A.	Chile	Related Director	2,043	21,333	CLP
TOTAL				19,394,535	33,374,856	

b) Receivables, non-current

Chilean ID Number	Company	Country	Relationship	Non-current		Currency
				Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	
Foreign	Loans to executives	Chile and others	Senior executives	30,315,227	13,841,640	CLP
TOTAL				30,315,227	13,841,640	

As of December 31, 2021 and 2020, the Company has evaluated the recoverability of receivables from related companies. As a result it believes that these receivables will be fully recovered, and therefore no allowance for doubtful receivables has been recorded.



Note 7 - Related Company Receivables and Payables (continued)

c) Current payables

Chilean ID Number	Company	Country	Relationship	Current		Currency
				Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	
0-E	Organización Corona S.A.	Colombia	Subsidiary minority shareholder	11,424,261	31,298	COP
92176000-0	Aceros Aza S.A.	Chile	Related Director	10,642,906	5,458,280	CLP
0-E	Borchester Holdings Limited	Colombia	Subsidiary minority shareholder	2,449,000	2,409,791	COP
94340000-8	Derco Chile Repuestos S.A.	Chile	Related Director	2,052,318	1,255,436	CLP
0-E	Sodimac Colombia S.A.	Colombia	Associate	1,479,457	2,289,294	COP
96545450-0	Dercomaq S.A.	Chile	Related Director	1,285,068	997,421	CLP
76185964-1	Megamedia S.A.	Chile	Related Director	1,189,293	404,205	CLP
0-E	Compañía Colombiana de Cerámica S.A	Colombia	Subsidiary minority shareholder	836,802	-	COP
76074938-9	Deportes Sparta Limitada	Chile	Related Director	447,854	281,566	CLP
0-E	Servicios Financieros Soriana S.A.P.I de C.V.	México	Associate	395,458	350,830	CLP
0-E	Otras sociedades	Chile	Related Director	384,913	272,247	CLP
94141000-6	Derco S.A.	Chile	Related Director	248,427	118,496	CLP
77693700-2	Inversiones e Inmobiliaria Monte de Asis S.p.A.	Chile	Related Director	230,954	203,276	CLP
0-E	Promotora de Café Colombia S.A	Colombia	Subsidiary minority shareholder	168,402	60,958	CLP
77693970-6	Inversiones e Inmobiliaria San Francisco de el Monte Limitada	Chile	Related Director	90,208	86,470	CLP
0-E	Comercializadora SDMHC S.A. de C.V.	México	Associate	76,533	49,034	MXN
79952350-7	Red Televisiva Megavisión S.A.	Chile	Related Director	67,421	8,211	CLP
0-E	Locería de Colombia S.A.S.	Colombia	Subsidiary minority shareholder	41,914	561,695	COP
78034110-6	Voxline Serigrafía Limitada	Chile	Related Director	11,187	514,126	CLP
96837630-6	BNP Paribas Cardif Seguros de Vida S.A.	Chile	Subsidiary minority shareholder	8,341	2,517,931	CLP
95946000-0	Sociedad Inmobiliaria San Bernardo Limitada	Chile	Related Director	-	158,546	CLP
76070957-3	Inmobiliaria Azul Azul S.p.A.	Chile	Related Director	-	55,258	CLP
<b>TOTAL</b>				<b>33,530,717</b>	<b>18,084,369</b>	

Note 7 - Related Company Receivables and Payables (continued)

d) The effects on the statement of net income of the main transactions with non-consolidated related companies for the years ended December 31, 2021 and 2020, are detailed as follows:

Chilean ID Number	Company	Relationship	Country	Transaction	Dec-31-21		Dec-31-20	
					Amount ThCh\$	Effect on income ThCh\$	Amount ThCh\$	Effect on income ThCh\$
						(Charge)/Credit		(Charge)/Credit
78187230-K	Agrícola Casa del Bosque Limitada.	Related Director	Chile	Purchase of Products	136,376	-	-	-
99594430-8	Alto S.A.	Related Director	Chile	Legal Services	468,341	(468,341)	329,728	(303,787)
96815800-7	Apóstoles S.A.	Related Director	Chile	Purchase of Products	365,485	-	259,214	-
92176000-0	Aceros Aza S.A.	Related Director	Chile	Purchase of Products	57,070,469	-	23,609,432	-
92176000-0	Aceros Aza S.A.	Related Director	Chile	Other cost of sales	4,127,515	3,468,500	1,974,707	1,659,417
92176000-0	Aceros Aza S.A.	Related Director	Chile	Product Sales	137,544	115,583	74,369	62,495
92176000-0	Aceros Aza S.A.	Related Director	Chile	Income from services rendered	129,197	129,197	-	-
76185964-1	Megamedia S.A.	Related Director	Chile	Publications, Advertising and Promotion	4,261,447	(3,742,931)	-	-
96837630-6	BNP Paribas Cardif Seguros de Vida S.A.	Subsidiary minority shareholder	Chile	Commissions Received	5,700,966	5,662,764	32,280,777	32,280,777
93930000-7	Clinica Las Condes S.A.	Related Director	Chile	Product Sales	137,597	137,597	-	-
0-E	Comercializadora SDMHC S.A. de C.V.	Associate	México	Product Sales	1,739,748	1,739,748	126,112	126,112
0-E	Comercializadora SDMHC S.A. de C.V.	Associate	México	IT Services	390,544	390,544	2,142,612	2,142,612
76578970-2	Comercializadora la Postal Limitada.	Related Director	Chile	Product Sales	116,769	98,126	51,946	43,652
76131997-3	Constructora San Pedro S.A.	Related Director	Chile	Product Sales	107,749	90,545	16,296	13,694
96550660-8	Constructora Santa Maria S.A.	Related Director	Chile	Product Sales	368,365	309,552	20,624	17,331
76072469-6	Cruzados S.D.A.P.	Related Director	Chile	Publications, Advertising and Promotion	215,608	(181,183)	305,978	(257,124)
76074938-9	Deportes Sparta Limitada	Related Director	Chile	Purchase of Products	132,461	-	89,558	-
76074938-9	Deportes Sparta Limitada	Related Director	Chile	Lease Income	2,503,053	2,142,207	1,841,918	1,556,268
94141000-6	Derco S.A.	Related Director	Chile	Lease Income	452,544	382,016	460,062	387,755
94141000-6	Derco S.A.	Related Director	Chile	Product Sales	669,893	562,850	482,265	418,781
82995700-0	Dercocenter S.A.	Related Director	Chile	Lease Income	1,944,884	1,617,934	2,132,054	1,791,865
96545450-0	Dercomaq S.A.	Related Director	Chile	Rent and Common Expenses	5,216,754	(4,383,827)	5,724,632	(4,801,186)
96545450-0	Dercomaq S.A.	Related Director	Chile	Product Sales	137,711	135,514	163,838	162,628
96545450-0	Dercomaq S.A.	Related Director	Chile	Machinery/equipment maintenance	206,821	(173,799)	171,095	(143,777)
94340000-8	Derco Chile Repuestos S.A.	Related Director	Chile	Purchase of Products	8,945,060	-	8,526,625	-
94340000-8	Derco Chile Repuestos S.A.	Related Director	Chile	Freight, Dispatches and Deliveries	290,954	244,499	237,435	199,526
94340000-8	Derco Chile Repuestos S.A.	Related Director	Chile	Product Sales	230,541	226,570	174,924	170,905
76070957-3	Inmobiliaria Azul Azul S.p.A.	Related Director	Chile	Publications, Advertising and Promotion	-	-	363,968	(305,856)
77693700-2	Inversiones e Inmobiliaria Monte de Asis S.p.A.	Related Director	Chile	Rent and Common Expenses	2,354,749	(2,264,204)	2,049,598	(1,979,094)
77693970-6	Inversiones e Inmobiliaria San Francisco de el Monte Limitada	Related Director	Chile	Rent and Common Expenses	1,095,158	(1,074,801)	1,032,592	(1,011,879)
78391700-9	Inversiones e Inmobiliaria Santa Clara II Limitada	Related Director	Chile	Rent and Common Expenses	4,024,232	(3,563,880)	3,802,078	(3,367,348)
78794060-9	Producciones Megavisión Limitada.	Related Director	Chile	Publications, Advertising and Promotion	203,089	(183,633)	144,542	(122,138)
79952350-7	Red Televisiva Megavisión S.A.	Related Director	Chile	Publications, Advertising and Promotion	81,728	(53,532)	2,740,289	(2,303,071)

Note 7 - Related Company Receivables and Payables (continued)

d) The effects on the statement of net income of the main transactions with non-consolidated related companies for the years ended December 31, 2021 and 2020, are detailed as follows, continued:

Chilean ID Number	Company	Relationship	Country	Transaction	Dec-31-21		Dec-31-20	
					Amount ThCh\$	Effect on income ThCh\$	Amount ThCh\$	Effect on income ThCh\$
						(Charge)/Credit		(Charge)/Credit
0-E	Servicios Financieros Soriana, S.A.P.I de C.V.	Associate	México	Computer and Other Services	3,322,611	3,322,611	3,011,154	3,011,154
76547410-8	Sociedad de Créditos Automotrices S.A.	Related Director	Chile	Commission	4,994,041	(4,196,673)	2,452,690	(2,061,084)
77072500-3	Sociedad de Rentas Comerciales S.A.	Related Director	Chile	Rent and common expenses	701,541	(627,534)	648,234	(577,179)
0-E	Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I de CV	Associate	México	Accrued interest	830,867	830,867	1,476,179	1,476,179
95946000-0	Sociedad Inmobiliaria San Bernardo Limitada	Related Director	Chile	Rent and common expenses	1,705,716	(1,624,810)	1,500,619	(1,438,298)
0-E	Sodimac Colombia S.A.	Associate	Colombia	Product sales	8,344,261	8,344,261	3,258,834	3,258,770
0-E	Sodimac Colombia S.A.	Associate	Colombia	Others	247,975	(1,307)	1,893,884	1,893,884
0-E	Sodimac Colombia S.A.	Associate	Colombia	Lease income	1,270,661	1,067,783	870,806	749,032
0-E	Sodimac Colombia S.A.	Associate	Colombia	IT services	2,108,367	2,108,367	2,621,864	2,621,864
0-E	Sodimac Colombia S.A.	Associate	Colombia	Rent and common expenses	1,937,877	(1,748,575)	1,770,175	(1,770,175)
0-E	Sodimac Colombia S.A.	Associate	Colombia	Publications and advertising	2,449,031	(1,029,351)	4,034,360	(3,383,800)
78057000-8	Soiraser S.A.	Related Director	Chile	Freight, dispatch and delivery	1,009,288	(937,815)	338,473	(284,431)
0-E	Tecno Fast S.A.	Related Director	Chile	Product sales	37,997	31,930	169,458	142,402
0-E	Ejecutivos	Key Personnel	Chile	Interest earned	798,567	798,567	131,640	131,640

Note 7 - Related Company Receivables and Payables (continued)

e) Key management employees

Key employees are defined as those persons who have authority and responsibility to directly or indirectly plan, direct and control the company's business, including any Board member (whether or not an executive) or the equivalent governing body. The Company has determined that key management employees are the Directors and senior executives on Falabella S.A.'s private payroll. Key management remuneration by category is detailed as follows.

	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Management remuneration	18,301,614	7,802,298
Directors remuneration	409,648	364,454

Note 8 - Inventories

Inventories are detailed as follows:

Description	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Raw materials	1,731,771	2,337,980
Products for sale	1,405,043,943	1,009,885,082
Products in process	1,459,989	1,072,450
Materials and packaging	4,848,096	5,927,615
Goods in transit	454,709,992	142,021,420
<b>Total Inventories</b>	<b>1,867,793,791</b>	<b>1,161,244,547</b>

During the year ended December 31 2021, the Company moved ThCh\$ 6,805,561,958 from inventory to cost of sales (ThCh\$ 5,508,091,923 for the year ended December 31, 2020).

Furthermore, provisions for shortages, realization, and obsolescence of ThCh\$ 9,571,256 were recognized in cost of sales as of December 31, 2021 (ThCh\$ 26,868,119 as of December 31, 2020).

The Company has no inventory provided in guarantee to be disclosed as of December 31, 2021 and 2020.

Note 9 - Current and Non-Current Tax Assets and Liabilities

Current tax assets, Non-Banking Business

Current tax assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Monthly tax installments (income tax net balance)	10,354,152	17,295,955
Employee training tax credit	3,147,733	3,722,131
Credit for absorbed profits	6,093,431	7,188,397
Recoverable income taxes	28,377,525	28,866,633
Other recoverable taxes	4,921,541	2,219,864
<b>Total</b>	<b>52,894,382</b>	<b>59,292,980</b>

Note 9 - Current and Non-Current Tax Assets and Liabilities (continued)

Non-current tax assets, Non-Banking Business

Non-current tax assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Recoverable income taxes <sup>(1)</sup>	13,289,193	16,538,022
<b>Total</b>	<b>13,289,193</b>	<b>16,538,022</b>

<sup>(1)</sup> It mainly includes benefits in accordance with Law 19,420 on incentives to develop the Arica and Parinacota provinces,

Current tax assets - Banking Business

Current tax assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Monthly tax installments (income tax net balance)	20,006,444	13,019,331
Recoverable income taxes	1,290,929	198,033
<b>Total</b>	<b>21,297,373</b>	<b>13,217,364</b>

Current tax liabilities - Non-Banking Business

Current tax liabilities	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Current income tax provision net of monthly tax installments	88,237,494	21,292,321
Provision for 40% tax on disallowable expenditure	10,699	53,241
Monthly tax installments payable	2,187,700	1,274,611
Other taxes payable	30,149	3,654
<b>Total</b>	<b>90,466,042</b>	<b>22,623,827</b>

Current tax liabilities - Banking Business

Current tax liabilities	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Current income tax provision net of monthly tax installments	19,975,132	13,390,117
<b>Total</b>	<b>19,975,132</b>	<b>13,390,117</b>

Note 10 - Current and Deferred Income Tax

a) Income tax expense/income as of December 31, 2021 and 2020 for the Non-Banking Business and Banking Business are detailed as follows:

Non-Banking Business

Income tax	Jan 01-21 Dec-31-21 ThCh\$	Jan 01-20 Dec-31-20 ThCh\$
Current tax expense (tax provision)	157,837,018	54,568,879
Tax expense adjustment (previous year)	(2,100,472)	270,839
Tax credit on tax losses	(6,093,431)	(7,188,397)
<b>Total net current tax expense</b>	<b>149,643,115</b>	<b>47,651,321</b>
Deferred tax credit from temporary differences	(2,807,607)	(6,312,456)
Tax credit on tax losses	(6,575,241)	(36,095,791)
Deferred income from income tax related to changes in the tax rate or new rates	(2,934,300)	-
<b>Total net deferred tax credit</b>	<b>(12,317,148)</b>	<b>(42,408,247)</b>
<b>Total</b>	<b>137,325,967</b>	<b>5,243,074</b>

Note 10 - Current and Deferred Income Tax (continued)

- a) Income tax expense/income as of December 31, 2021 and 2020 for the Non-Banking Business and Banking Business are detailed as follows, continued:

Banking Business

Income tax	Jan 01-21	Jan 01-20
	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Current tax expense (tax provision)	74,832,665	59,187,613
Tax expense adjustment (previous year)	(150,380)	1,036,991
<b>Total net current tax expense</b>	<b>74,682,285</b>	<b>60,224,604</b>
Deferred tax credit from temporary differences	(3,924,184)	(9,601,067)
Tax credit on tax losses	796,339	(11,220,418)
Deferred income tax relating to changes in tax rates or new tax rates	(69,316)	-
<b>Total net deferred tax (credit) expense</b>	<b>(3,197,161)</b>	<b>(20,821,485)</b>
<b>Total</b>	<b>71,485,124</b>	<b>39,403,119</b>

In Colombia, on September 14, 2021, Law No. 2,155 increased the income tax rate from 31% to 35%, from the 2022 fiscal year onwards (although a tax rate of 30% was expected for the 2022 fiscal year before the tax reform). In addition, financial institutions will face an additional 3% rate from the years 2022 to 2025, yielding a combined tax rate of 38%.

According to IAS 12 (Income Tax) deferred tax assets and liabilities must be measured using the fiscal rates that the Company expects will apply during the year in which the asset is collected or the liability paid, based on the rates (and laws) that have been approved or are about to be approved at the end of the year.

- b) A reconciliation of the income tax expense at the statutory rate compared to the effective rate as of December 31, 2021 and 2020 was as follows:

Non-Banking Business

Income before tax using the Chilean legal tax rate Legal taxation in Chile	Jan 01-21		Jan 01-20	
	Dec-31-21		Dec-31-20	
	ThCh\$	%	ThCh\$	%
Income before tax using the Chilean legal tax rate	159,764,632	27.00	(23,704,569)	27.00
Effect of tax rates in other jurisdictions (effect of local rate vs Chilean rate)	4,145,870	0.70	(1,904,694)	2.17
Effect on rates of non-taxable income	(6,118,777)	(1.03)	(966,377)	1.10
Effect on rates of disallowable expenditure	2,170,613	0.37	2,515,266	(2.87)
Effect of using tax losses	(6,093,431)	(1.03)	(7,188,397)	8.19
Effect of changes in rates in other jurisdictions	(2,934,300)	(0.50)	-	-
Effect of tax (over)/under-provided in prior years	(2,100,472)	(0.36)	270,839	(0.31)
Net tax inflation adjustments	(31,708,703)	(5.36)	(8,857,188)	10.09
Other increase (decrease)	20,200,535	3.41	45,078,194	(51.35)
<b>Total adjustments to legal tax rate</b>	<b>(22,438,665)</b>	<b>(3.79)</b>	<b>28,947,643</b>	<b>(32.97)</b>
<b>Income tax expense (credit) for the year</b>	<b>137,325,967</b>	<b>23.21</b>	<b>5,243,074</b>	<b>(5.97)</b>
<b>Effective tax rate</b>		<b>23.21</b>		<b>(5.97)</b>

Note 10 - Current and Deferred Income Tax (continued)

- b) A reconciliation of the income tax expense at the statutory rate compared to the effective rate as of December 31, 2021 and 2020 was as follows, continued:

Banking Business

Income before tax using the Chilean legal tax rate Legal taxation in Chile	Jan 01-21 Dec-31-21		Jan 01-20 Dec-31-20	
	ThCh\$	%	ThCh\$	%
Income before tax using the Chilean legal tax rate	84,270,230	27.00	45,658,440	27.00
Effect of tax rates in other jurisdictions (effect of local rate vs Chilean rate)	1,171,584	0.38	242,827	0.14
Effect on rates of non-taxable income	(143,552)	(0.05)	(191,400)	(0.11)
Effect on rates of disallowable expenditure	2,853,094	0.91	1,547,911	0.92
Effect of changes in rates in other jurisdictions	(69,316)	(0.02)	-	-
Effect of tax (over)/under-provided in prior years	(150,380)	(0.05)	1,036,991	0.61
Net tax inflation adjustments	(17,322,473)	(5.55)	(6,438,897)	(3.81)
Other increase (decrease)	875,937	0.28	(2,452,753)	(1.45)
<b>Total adjustments to legal tax rate</b>	<b>(12,785,106)</b>	<b>(4.10)</b>	<b>(6,255,321)</b>	<b>(3.70)</b>
<b>Income tax expense (credit) for the year</b>	<b>71,485,124</b>	<b>22.90</b>	<b>39,403,119</b>	<b>23.30</b>
<b>Effective tax rate</b>		<b>22.90</b>		<b>23.30</b>

- c) Deferred tax balances by category are detailed as follows:

Non-Banking Business

Statement of Financial Position	Dec-31-21		Dec-31-20	
	Deferred Asset ThCh\$	Deferred Liability ThCh\$	Deferred Asset ThCh\$	Deferred Liability ThCh\$
Intangible asset valuation difference	-	31,200,446	-	33,483,761
Property, plant and equipment valuation difference	-	558,566,048	-	537,974,472
Inventory valuation difference	13,410,640	-	4,960,237	-
Capitalized prepaid expenses	-	446,167	-	373,917
Employee termination benefits	8,950,341	-	9,008,880	-
Deferred income	22,820,964	-	21,861,241	-
Tax losses brought forward	138,290,807	-	130,843,186	-
Allowances for doubtful receivables	6,737,347	-	9,117,540	-
Obsolescence provision	10,495,225	-	11,847,619	-
Disposal provision	5,621,123	-	6,151,991	-
Vacation provision	15,568,607	-	13,265,726	-
Other provisions	43,386,634	-	27,131,501	-
Derivative instruments	-	3,694,401	-	364,565
Others	-	24,016,413	-	20,113,401
<b>Total</b>	<b>265,281,688</b>	<b>617,923,475</b>	<b>234,187,921</b>	<b>592,310,116</b>
<b>Net balance</b>		<b>352,641,787</b>		<b>358,122,195</b>

Note 10 - Current and Deferred Income Tax (continued)

c) Deferred tax balances by category are detailed as follows, continued:

Banking Business

Statement of Financial Position	Dec-31-21		Dec-31-20	
	Deferred Asset ThCh\$	Deferred Liability ThCh\$	Deferred Asset ThCh\$	Deferred Liability ThCh\$
Intangible asset valuation difference	-	3,838,229	-	3,547,534
Property, plant and equipment valuation difference	-	6,239,370	-	6,687,142
Capitalized prepaid costs	-	1,694,694	-	2,306,908
Prepaid revenue	10,637,886	-	7,799,004	-
Tax losses brought forward	9,917,900	-	9,930,921	-
Allowances for doubtful receivables	61,771,935	-	61,721,937	-
Vacation provision	1,315,173	-	1,190,573	-
Other provisions	-	669,479	-	1,383,239
Estimated expenses provision	4,490,673	-	-	225,274
<b>Total</b>	<b>88,133,567</b>	<b>12,441,772</b>	<b>80,642,435</b>	<b>14,150,097</b>
<b>Net balance</b>	<b>75,691,795</b>		<b>66,492,338</b>	

d) Reconciliation between the statement of financial position and the deferred tax tables

Non-Banking Business

Net balance according to the above tables	Dec-31-21	Dec-31-20
Deferred tax assets	260,646,688	233,685,099
Deferred tax liabilities	613,288,475	591,807,294
<b>Total</b>	<b>352,641,787</b>	<b>358,122,195</b>

Banking Business

Net balance according to the above tables	Dec-31-21	Dec-31-20
Deferred tax assets	75,691,795	66,492,338
<b>Total</b>	<b>75,691,795</b>	<b>66,492,338</b>



Note 11 - Investments in Associates

a) Investments in associates - Non-Banking Business

Information regarding the Company's direct and indirect investments in Associates in the Non-Banking Business as of December 31, 2021 and 2020, are detailed as follows:

As of December 31, 2021

Company	Country	Functional currency	Percentage of ownership	Beginning balance as of January 1, 2021	Additions / Contributions	Profit share	Dividends	Translation adjustments and other reserves	Balance as of December 31, 2021
			%	M\$	M\$	M\$	M\$	M\$	M\$
Sodimac Colombia S.A,	Colombia	COL	49.00%	123,247,771	-	35,123,810	(41,697,847)	3,566,083	120,239,817
Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A,P,I, de C.V,	México	MXN	50.00%	36,799,754	31,043,576	(7,428,382)	-	4,677,124	65,092,072
Inmobiliaria Cervantes S,A,	Chile	CLP	33.70%	282,665	-	18,432	(19,082)	(482)	281,533
Servicios Financieros Soriana S,A,P,I de C.V,	México	MXN	50.00%	28,652,717	7,494,500	(5,113,163)	-	4,571,056	35,605,110
Sodimeg Jacaranda S,A, de C.V, <sup>(1)</sup>	México	MXN	50.00%	-	3,686,262	90,091	-	2,982,572	6,758,925
Sodimeg San Mateo S,A, de C.V, <sup>(1)</sup>	México	MXN	49.00%	-	8,974,558	(111,634)	-	521,779	9,384,703
Sodimeg SLP S,A, de C.V, <sup>(1)</sup>	México	MXN	49.00%	-	2,917,610	(46,977)	-	316,586	3,187,219
Inmobiliaria Sodimeg S,A de C.V	México	MXN	30.61%	5,163,406	-	129,960	-	257,042	5,550,408
<b>Total</b>				<b>194,146,313</b>	<b>54,116,506</b>	<b>22,662,137</b>	<b>(41,716,929)</b>	<b>16,891,760</b>	<b>246,099,787</b>

<sup>(1)</sup> Interests acquired in November and December 2021.

As of December 31, 2020

Company	Country	Functional currency	Percentage of ownership	Beginning balance as of January 1, 2020	Additions / Contributions	Profit share	Dividends	Translation adjustments and other reserves	Balance as of December 31, 2020
			%	M\$	M\$	M\$	M\$	M\$	M\$
Sodimac Colombia S.A,	Colombia	COL	49.00%	133,218,614	-	18,087,164	(16,300,932)	(11,757,075)	123,247,771
Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A,P,I, de C.V,	México	MXN	50.00%	32,614,932	15,907,500	(7,622,311)	-	(4,100,366)	36,799,755
Inmobiliaria Cervantes S,A,	Chile	CLP	33.70%	285,687	-	15,834	(18,361)	(495)	282,665
Servicios Financieros Soriana S,A,P,I de C.V,	México	MXN	50.00%	25,359,445	13,065,000	(6,950,315)	-	(2,821,413)	28,652,717
Inmobiliaria Sodimeg S,A de C.V, <sup>(1)</sup>	México	MXN	30.61%	-	5,043,246	48,802	-	71,357	5,163,405
<b>Total</b>				<b>191,478,678</b>	<b>34,015,746</b>	<b>3,579,174</b>	<b>(16,319,293)</b>	<b>(18,607,992)</b>	<b>194,146,313</b>

<sup>(1)</sup> Interests acquired in December 2020,

There are no significant restrictions on the distribution of dividends and debt settlement by Associates arising from regulatory or any other matters related to debt covenants.

Note 11 - Investments in Associates (continued)

b) Investments in Associates - Banking Business

Information regarding the Company's direct and indirect investments in Associates in the Banking Business as of December 31, 2021 and 2020, are detailed as follows:

As of December 31, 2021

Company	Country	Functional currency	Percentage of ownership %	Beginning balance as of January 1, 2021 M\$	Additions / Contributions M\$	Profit Share M\$	Dividends M\$	Translation adjustment and other reserves M\$	Balance as of December 31, 2021 M\$
Unibanca S.A.	Perú	PEN	23.13%	3,134,482	-	531,673	-	144,461	3,810,616
Total				3,134,482	-	531,673	-	144,461	3,810,616

As of December 31, 2020

Company	Country	Functional currency	Percentage of ownership %	Beginning balance as of January 1, 2020 M\$	Additions / Contributions M\$	Profit Share M\$	Dividends M\$	Translation adjustment and other reserves M\$	Balance as of December 31, 2020 M\$
Unibanca S.A.	Perú	PEN	23.13%	3,721,554	-	708,890	(713,292)	(582,670)	3,134,482
Total				3,721,554	-	708,890	(713,292)	(582,670)	3,134,482

c) Summarized information on associates:

Summarized financial information on Associates as of December 31, 2021 and 2020, are detailed as follows:

Associate	Information as of December 31, 2021						
	Total Assets	Total Assets	Total Liabilities	Total Liabilities	Goodwill	Revenue	Net Income
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$	from investments ThCh\$	ThCh\$	for the year ThCh\$
Sodimac Colombia S.A.	282,633,580	468,225,772	209,079,282	304,685,439	4,063,448	1,067,628,847	71,681,244
Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I. de C.V.	102,946,955	159,956,467	34,616,775	98,102,504	-	95,719,076	(14,856,764)
Unibanca S.A.	3,581,138	14,171,894	3,451,514	357,374	584,917	10,425,757	2,298,331
Inmobiliaria Cervantes S.A.	23,719	489,175	116,112	-	147,817	69,584	54,695
Servicios Financieros Soriana S.A.P.I. de C.V.	78,645,372	37,476,692	59,497,102	-	7,292,630	29,905,004	(10,226,326)
Sodimeg Jacaranda S.A. de C.V. <sup>(1)</sup>	2,156,490	13,623,406	1,175,382	1,086,665	-	416,377	180,182
Sodimeg San Mateo S.A. de C.V. <sup>(1)</sup>	2,038,628	21,618,756	4,504,930	-	-	124,758	(227,825)
Sodimeg SLP S.A. de C.V. <sup>(1)</sup>	1,119,188	11,279,532	5,894,188	-	-	42,093	(95,871)
Inmobiliaria Sodimeg S.A. DE C.V.	1,517,925	16,650,919	4,855	29,550	-	384,201	424,567
Total	474,662,995	743,492,613	318,340,140	404,261,532	12,088,812	1,204,715,697	49,232,233

Associate	Information as of December 31, 2020						
	Total Assets	Total Assets	Total Liabilities	Total Liabilities	Goodwill	Revenue	Net Income
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$	from investments ThCh\$	ThCh\$	for the year ThCh\$
Sodimac Colombia S.A.	246,711,436	475,540,300	148,339,069	330,679,354	4,063,448	844,961,642	36,912,580
Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I. de C.V.	92,116,327	81,235,181	48,607,591	51,099,768	-	76,234,743	(15,244,622)
Unibanca S.A.	3,843,991	12,280,503	5,143,123	341,663	542,073	9,754,513	3,064,410
Inmobiliaria Cervantes S.A.	39,565	478,275	117,699	-	147,817	67,055	46,986
Servicios Financieros Soriana S.A.P.I. de C.V.	61,241,960	29,907,149	46,478,227	18,073	6,326,308	26,016,866	(13,900,630)
Inmobiliaria Sodimeg S.A. de C.V. <sup>(2)</sup>	2,636,657	14,428,548	195,188	-	-	292,861	159,448
Total	406,589,936	613,869,956	248,880,897	382,138,858	11,079,646	957,327,680	11,038,172

<sup>(1)</sup> Interests acquired in November and December 2021.

<sup>(2)</sup> Interests acquired in December 2020.

Note 12 - Intangible Assets other than Goodwill

a) Intangible assets in the Non-Banking Business are detailed as follows:

Net Intangible Assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Intangible assets with defined useful lives, net	207,091,351	217,674,702
Intangible assets with indefinite useful lives	123,921,082	122,876,604
<b>Total Net Intangible Assets</b>	<b>331,012,433</b>	<b>340,551,306</b>

a.1) Intangible assets in the Non-Banking Business are detailed as follows:

Intangible Assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Internally developed software	294,222,851	259,676,582
Licenses and software programs	172,879,735	168,216,919
Patents, registered trademarks and other rights	30,313,312	29,102,032
Other identifiable intangible assets	20,296,646	19,364,896
Trademarks with indefinite useful lives	123,921,082	122,876,604
<b>Subtotal</b>	<b>641,633,626</b>	<b>599,237,033</b>
Less: Accumulated amortization and impairment	(310,621,193)	(258,685,727)
<b>Net Total</b>	<b>331,012,433</b>	<b>340,551,306</b>

a.2) Intangible assets with indefinite useful lives in the Non-Banking Business are detailed as follows:

Individually Significant Identifiable Intangible Assets	Remaining amortization period	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Trademark Sodimac	Indefinite	110,641,102	110,641,102
Trademark Imperial	Indefinite	2,239,800	2,239,800
Trademark Dico	Indefinite	11,040,180	9,995,702
<b>Total</b>		<b>123,921,082</b>	<b>122,876,604</b>

Note 12 - Intangible Assets other than Goodwill (continued)

a.3) Movements of Intangible Assets other than Goodwill in the Non-Banking Business for the year ended December 31, 2021 are detailed as follows:

Gross Balance	Internally developed software	Licenses and software programs	Patents, registered trademarks and other rights	Other identifiable intangible assets	Trademarks with indefinite useful lives	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	259,676,582	168,216,919	29,102,032	19,364,896	122,876,604	599,237,033
Internally developed additions	35,020,221	-	-	-	-	35,020,221
Purchased additions	-	12,942,278	99,333	56,691	-	13,098,302
Withdrawals	(1,924,768)	(16,992,613)	(373,818)	(506,343)	-	(19,797,542)
Reclassification of concept and capitalization	282,808	(270,996)	-	(11,812)	-	-
Transfer from or to another account	457,004	2,165,635	-	377,225	-	2,999,864
Restatement and conversion adjustment (Note 2.6)	711,004	6,818,512	1,485,765	1,015,989	1,044,478	11,075,748
Balance as of December 31, 2021	294,222,851	172,879,735	30,313,312	20,296,646	123,921,082	641,633,626

Amortization and impairment	Internally developed software	Licenses and software programs	Patents, registered trademarks and other rights	Other identifiable intangible assets	Trademarks with indefinite useful lives	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	114,056,982	119,221,843	15,756,747	9,650,155	-	258,685,727
Amortization for the year	47,039,683	9,932,913	2,713,100	834,055	-	60,519,751
Withdrawals	(804,015)	(9,497,408)	(187,770)	(26,425)	-	(10,515,618)
Transfers between accounts	-	5,727	-	(6,263)	-	(536)
Impairment losses <sup>(1)</sup>	-	(6,256,992)	(186,049)	-	-	(6,443,041)
Restatement and conversion adjustment (Note 2.6)	349,496	6,427,315	1,145,862	452,237	-	8,374,910
Balance as of December 31, 2021	160,642,146	119,833,398	19,241,890	10,903,759	-	310,621,193

Net book value as of January 1, 2021	145,619,600	48,995,076	13,345,285	9,714,741	122,876,604	340,551,306
Net book value as of December 31, 2021	133,580,705	53,046,337	11,071,422	9,392,887	123,921,082	331,012,433

<sup>(1)</sup> Impairment losses on intangible assets at Argentine subsidiaries.

Note 12 - Intangible Assets other than Goodwill (continued)

a.4) Movements in Intangible Assets other than Goodwill in the Non-Banking Business for the year ended December 31, 2020 are detailed as follows:

Gross Balance	Internally developed software	Licenses and software programs	Patents, registered trademarks and other rights	Other identifiable intangible assets	Trademarks with indefinite useful lives	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2020	211,543,661	167,144,609	31,070,207	24,781,733	126,456,219	560,996,429
Internally developed additions	47,429,357	-	-	-	-	47,429,357
Purchased additions	-	11,730,632	-	1,173,590	-	12,904,222
Withdrawals	(612,301)	(5,993,667)	(1,236,456)	(3,431,267)	-	(11,273,691)
Reclassification of concept and capitalization	945,760	(2,746,025)	1,833,470	(33,205)	-	-
Transfer from or to another account	734,864	3,679,333	(97,495)	(1,167,912)	-	3,148,790
Restatement and conversion adjustment (Note 2.6)	(364,759)	(5,597,963)	(2,467,694)	(1,958,043)	(3,579,615)	(13,968,074)
Balance as of December 31, 2020	259,676,582	168,216,919	29,102,032	19,364,896	122,876,604	599,237,033

Depreciation	Internally developed software	Licenses and software programs	Patents, registered trademarks and other rights	Other identifiable intangible assets	Trademarks with indefinite useful lives	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2020	84,886,100	106,524,254	14,003,166	12,900,475	-	218,313,995
Amortization for the year	30,108,390	12,318,651	3,001,306	1,012,518	-	46,440,865
Withdrawals	(173,202)	(4,494,699)	-	(3,367,676)	-	(8,035,577)
Transfer from or to another account	(353,913)	2,651,029	-	(141,869)	-	2,155,247
Reclassification of concept and capitalization	(200,705)	164,288	36,417	-	-	-
Impairment losses <sup>(1)</sup>	-	6,346,458	186,414	-	-	6,532,872
Restatement and conversion adjustment (Note 2.6)	(209,688)	(4,288,138)	(1,470,556)	(753,293)	-	(6,721,675)
Balance as of December 31, 2020	114,056,982	119,221,843	15,756,747	9,650,155	-	258,685,727

Net book value as of January 1, 2020	126,657,561	60,620,355	17,067,041	11,881,258	126,456,219	342,682,434
Net book value as of December 31, 2020	145,619,600	48,995,076	13,345,285	9,714,741	122,876,604	340,551,306

<sup>(1)</sup> This item corresponds to Intangible Assets impairment from the subsidiaries in Argentina.

b) Intangible assets - Banking Business:

b.1) Intangible Assets in the Banking Business are detailed as follows:

Intangible assets	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Internally developed software	121,515,733	110,649,911
Licenses and software programs	57,911,379	53,387,870
Subtotal	179,427,112	164,037,781
Accumulated amortization (less)	(101,010,190)	(87,512,410)
Net Total	78,416,922	76,525,371

Note 12 - Intangible Assets other than Goodwill (continued)

b.2) Movements in Intangible Assets in the Banking Business as of December 31, 2021 are detailed as follows:

Gross Balance	Internally developed software ThCh\$	Licenses and software programs ThCh\$	Total ThCh\$
Balance as of January 1, 2021	110,649,911	53,387,870	164,037,781
Internally developed additions	14,416,376	-	14,416,376
Purchased additions	-	5,995,645	5,995,645
Withdrawals	(8,162,505)	(1,978,058)	(10,140,563)
Conversion adjustment	4,611,951	505,922	5,117,873
Balance as of December 31, 2021	121,515,733	57,911,379	179,427,112

Depreciation	Internally developed software ThCh\$	Licenses and software programs ThCh\$	Total ThCh\$
Balance as of January 1, 2021	60,292,245	27,220,165	87,512,410
Amortization for the year	11,506,006	9,240,897	20,746,903
Withdrawals	(8,052,267)	(1,609,094)	(9,661,361)
Conversion adjustment	1,931,080	481,158	2,412,238
Balance as of December 31, 2021	65,677,064	35,333,126	101,010,190

Net book value as of January 1, 2021	50,357,666	26,167,705	76,525,371
Net book value as of December 31, 2021	55,838,669	22,578,253	78,416,922

b.3) Movements in Intangible Assets in the Banking Business for the year ended December 31, 2020 are detailed as follows:

Gross Balance	Internally developed software ThCh\$	Licenses and software programs ThCh\$	Total ThCh\$
Balance as of January 1, 2020	107,844,291	47,285,964	155,130,255
Internally developed additions	14,260,752	-	14,260,752
Purchased additions	-	8,128,732	8,128,732
Reclassifications between items	(2,836,281)	2,836,281	-
Withdrawals	(755,450)	(1,501,146)	(2,256,596)
Conversion adjustment	(7,863,401)	(3,361,961)	(11,225,362)
Balance as of December 31, 2020	110,649,911	53,387,870	164,037,781

Depreciation	Internally developed software ThCh\$	Licenses and software programs ThCh\$	Total ThCh\$
Balance as of January 1, 2020	55,393,265	21,618,508	77,011,773
Amortization for the year	8,386,945	8,772,892	17,159,837
Withdrawals	(200,745)	(1,316,514)	(1,517,259)
Conversion adjustment	(3,287,220)	(1,854,721)	(5,141,941)
Balance as of December 31, 2020	60,292,245	27,220,165	87,512,410

Net book value as of January 1, 2020	52,451,026	25,667,456	78,118,482
Net book value as of December 31, 2020	50,357,666	26,167,705	76,525,371

Note 12 - Intangible Assets other than Goodwill (continued)

c) Other information regarding intangible assets:

- c.1) As of December 31, 2021 there are no identifiable intangible assets in use that are fully amortized.
- c.2) Amortization of intangible assets is presented in the statement of net income by function under Administrative Expenses and amounts to ThCh\$ 81,266,654 and ThCh\$ 63,600,702 as of December 31, 2021 and 2020, respectively, as presented in Note 30.
- c.3) The Company performed annual impairment tests on intangible assets with indefinite useful lives, which did not result in adjustments to the values recognized by the Company.

Note 13 - Goodwill

Goodwill in the Non-Banking Business is detailed as follows:

Goodwill	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Sodimac S,A,	205,688,300	205,688,300
Imperial S,A,	13,836,495	13,836,495
Hipermercados Tottus S,A,	14,575,143	14,575,143
Inverfal S,A,	5,354,756	5,354,756
Plaza Oeste S,A,	10,770,845	10,770,845
Plaza del Trébol S,A,	3,946,308	3,946,308
Plaza Tobalaba S,A,	1,558,544	1,558,544
Plaza La Serena S,A,	418,818	418,818
Mall Calama S,A,	357,778	357,778
Inmobiliaria Las Condes S,A,	3,457,846	3,457,846
Construdecor S,A,	27,742,210	25,117,601
Tienda Mejoramiento del Hogar S,A,	174,292,620	161,525,859
Mall Plaza Perú S,A,	60,827,475	56,371,921
New TIN Linio I GmbH	104,128,164	104,128,164
<b>Total</b>	<b>626,955,302</b>	<b>607,108,378</b>

Goodwill impairment is determined through evaluating the recoverable amount of the cash generating units (or group of cash generating units) related to the goodwill.

When the recoverable amount of the cash generating units (or groups of cash generating units) is less than the total book value of the cash generating units (or group of cash generating units) related to the goodwill, an impairment loss is recognized, Impairment losses related to goodwill cannot be reversed in future periods.

Impairment of intangible assets with indefinite useful lives is tested annually at an individual or cash generating unit level, as applicable.

The Company performs annual goodwill impairment tests and these tests have not resulted in adjustments to the recognized values.

Note 13 - Goodwill (continued)

Goodwill by segments as of December 31, 2021 and 2020 is detailed as follows:

Segment	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Home Improvement Stores	421,559,625	406,168,255
Real estate	81,337,614	76,882,060
Supermarkets	14,575,143	14,575,143
Other businesses	109,482,920	109,482,920
<b>Total Goodwill by Segment</b>	<b>626,955,302</b>	<b>607,108,378</b>

The Company performed goodwill impairment testing as of December 31, 2021, in accordance with accounting policies (Note 2.12). The value-in-use method was used, based on the future cash flows that are generated by the assets associated with goodwill.

The primary parameters and indicators used to evaluate impairment are:

a) Discount rate

To determine the discount rate, the average cost of capital methodology (WACC) is used, using market inputs and data from comparable companies.

The discount rates used, are differentiated according to the business and the country where the evaluated cash-generating units are located.

As of December 31, 2021, the weighted average discount rates used in each segment are detailed as follows:

Segments	Dec. 31, 2021
Home Improvement	10.00%
Real Estate	7.16%
Supermarkets	4.90%
Other Businesses	13.92%

b) Cash flow projections

Cash flow projections are made for each country and business, considering the main variables of historical cash flows and the approved budgets. For projections beyond the approved budgets, macroeconomic variables that affect the markets in which the businesses operate are considered.

The main business variables considered are related to revenues, margins, and operating expenses, as well as maintenance costs of existing assets.



Note 13 – Goodwill, continued

As of December 31, 2021, the average growth rates of the aforementioned variables are detailed as follows:

Segments	Average growth rates	
	Revenues	Costs and expenses
Home Improvement	3.2% to 14.0%	3.4% to 12.1%
Real Estate	0.6% to 1.2%	0.6% to 0.9%
Supermarkets	8.80%	8.20%
Other Businesses	24.1% to 48.1%	13.9% to 20.5%

Revenue projections from shopping centers from the Real Estate segment are based on the sales projections of each business unit or type of leasable area.

For the Marketplace sub-segment, (included in the “Other Businesses” segment), the key variables considered are associated with the leverage of the business with the remaining segments of the Group (home improvement, department stores, supermarkets, etc.).

To determine projected cash flows, historical growth in recent years and the impact of inflation are taken into consideration.

c) Time frame of cash flow projections

As of December 31, 2021, projections were made over a 5-year term, plus perpetuity, except for goodwill associated with: i) Real Estate, for which a term of up to 30 years was projected, given the underlying long-term assets associated with this segment; and ii) New TIN Linio I GmbH (Other Businesses Segment: Marketplace), for which a time period of 10 years was projected, as it is a growing business, located in dissimilar markets and countries.

For the Home Improvement segment, growth rates of perpetual cash flows fluctuate between 2% and 5%, depending on the country. In the case of the Supermarket segment, the growth rate amounts to 3%, whereas the Marketplace segment fluctuates between 2.5% and 4%, depending on the country. In the Real Estate segment, no growth rate is applied to perpetual cash flows.

After being tested for impairment, no impairment losses were identified in Falabella S.A.’s goodwill.

Note 14 - Property, Plant and Equipment

a) Property, plant and equipment for the Non-Banking Business was as follows:

Description	Dec-31-21			Dec-31-20		
	Gross value	Accumulated depreciation and impairment	Net value	Gross value	Accumulated depreciation and impairment	Net value
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Land	727,753,245	-	727,753,245	734,788,964	-	734,788,964
Buildings	1,015,394,430	(217,061,511)	798,332,919	979,387,974	(195,654,968)	783,733,006
Plant and equipment	351,286,173	(185,836,780)	165,449,393	319,638,925	(161,617,860)	158,021,065
IT equipment	167,989,411	(121,843,638)	46,145,773	149,823,644	(108,025,412)	41,798,232
Fixtures and accessories	1,320,581,215	(755,719,439)	564,861,776	1,219,257,738	(675,099,796)	544,157,942
Motor vehicles	39,113,852	(26,986,510)	12,127,342	38,551,602	(26,371,389)	12,180,213
Construction in progress	221,962,087	-	221,962,087	213,386,011	(52,956)	213,333,055
Right of use assets <sup>(1)</sup>	1,115,995,896	(227,102,584)	888,893,312	932,586,766	(162,828,405)	769,758,361
Other property, plant and equipment <sup>(2)</sup>	422,822,741	(285,409,713)	137,413,028	391,200,052	(260,880,688)	130,319,364
<b>Total</b>	<b>5,382,899,050</b>	<b>(1,819,960,175)</b>	<b>3,562,938,875</b>	<b>4,978,621,676</b>	<b>(1,590,531,474)</b>	<b>3,388,090,202</b>

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities and construction of stores.

<sup>(2)</sup> Primarily furniture and equipment

b) Property, plant and equipment in the Banking Business was as follows:

Description	Dec-31-21			Dec-31-20		
	Gross value	Accumulated Depreciation	Net value	Gross value	Accumulated Depreciation	Net value
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Land	173,909	-	173,909	173,909	-	173,909
Buildings	322,978	(322,978)	-	322,978	(322,978)	-
Plant and equipment	20,280,923	(15,224,638)	5,056,285	20,295,746	(13,854,708)	6,441,038
IT equipment	36,591,288	(25,146,494)	11,444,794	35,344,915	(22,413,843)	12,931,072
Fixtures and accessories	32,308,101	(25,188,054)	7,120,047	30,976,877	(23,290,773)	7,686,104
Motor vehicles	135,467	(66,136)	69,331	57,124	(57,124)	-
Construction in progress	7,786,778	-	7,786,778	8,449,865	-	8,449,865
Right of use assets <sup>(1)</sup>	40,600,383	(18,107,934)	22,492,449	38,420,142	(18,380,796)	20,039,346
Other property, plant and equipment <sup>(2)</sup>	6,853,039	(3,358,836)	3,494,203	6,793,649	(3,624,104)	3,169,545
<b>Total</b>	<b>145,052,866</b>	<b>(87,415,070)</b>	<b>57,637,796</b>	<b>140,835,205</b>	<b>(81,944,326)</b>	<b>58,890,879</b>

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities.

<sup>(2)</sup> Primarily furniture and equipment.

Note 14 - Property, Plant and Equipment (continued)

c) Movements for the Non-Banking Business for the year ended December 31, 2021 are detailed as follows:

Cost	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets <sup>(1)</sup>	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	734,788,964	979,387,974	319,638,925	149,823,644	1,219,257,738	38,551,602	213,386,011	932,586,766	391,200,052	4,978,621,676
Additions	869,506	3,330,626	12,499,067	11,548,213	12,604,150	288,842	220,922,782	198,625,775	4,631,670	465,320,631
Sales	(722,203)	(36,622)	(5,409,109)	(132,460)	(3,731,279)	(96,708)	(796,486)	-	(1,665,644)	(12,590,511)
Withdrawals	-	(13,458,095)	(18,304,244)	(7,993,258)	(57,786,890)	(39,642)	(2,453,977)	(43,273,749)	(26,280,346)	(169,590,201)
Reclassification of concept and capitalization	-	20,979,224	31,937,705	9,327,312	92,295,200	234,746	(192,341,780)	154,518	37,413,075	-
Transfers between accounts	-	-	-	12,858	(4,069)	-	(1,265,392)	-	-	(1,256,603)
Transfer to and from Investment Property	(30,912,894)	(17,603,288)	601,801	-	(2,395,275)	-	(19,378,555)	2,821,377	573,108	(66,293,726)
Transfers to non-current assets held for sale	(2,796,573)	(2,619,434)	-	-	(141,440)	-	(450,514)	-	-	(6,007,961)
Restatement and conversion adjustment (Note 2.6)	26,526,445	45,414,045	10,322,028	5,403,102	60,483,080	175,012	4,339,998	25,081,209	16,950,826	194,695,745
Balance as of December 31, 2021	727,753,245	1,015,394,430	351,286,173	167,989,411	1,320,581,215	39,113,852	221,962,087	1,115,995,896	422,822,741	5,382,899,050

Depreciation and impairment	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	-	195,654,968	161,617,860	108,025,412	675,099,796	26,371,389	52,956	162,828,405	260,880,688	1,590,531,474
Depreciation for the year	-	21,393,338	38,275,779	17,272,358	99,124,543	626,859	-	92,750,319	37,292,426	306,735,622
Transfers between accounts	-	-	-	536	-	-	-	-	-	536
Transfers to Investment Property	-	(3,672,896)	(1,467)	-	(2,336,523)	-	-	487,787	(1,332)	(5,524,431)
Sales	-	(17,817)	(4,381,887)	(127,903)	(2,573,288)	(73,807)	-	-	(1,374,771)	(8,549,473)
Withdrawals	-	(11,231,914)	(16,381,692)	(7,103,629)	(48,734,057)	(39,642)	-	(31,248,309)	(22,996,705)	(137,735,948)
Transfers to non-current assets held for sale	-	(639,298)	-	-	(87,317)	-	-	-	-	(726,615)
Impairment losses <sup>(2)</sup>	-	(449,681)	(583,010)	(555,051)	(4,825,778)	-	(52,956)	(4,208,852)	(954,016)	(11,629,344)
Restatement and conversion adjustment (Note 2.6)	-	16,024,811	7,291,197	4,331,915	40,052,063	101,711	-	6,493,234	12,563,423	86,858,354
Balance as of December 31, 2021	-	217,061,511	185,836,780	121,843,638	755,719,439	26,986,510	-	227,102,584	285,409,713	1,819,960,175

Net balance as of January 1, 2021	734,788,964	783,733,006	158,021,065	41,798,232	544,157,942	12,180,213	213,333,055	769,758,361	130,319,364	3,388,090,202
Net balance as of December 31, 2021	727,753,245	798,332,919	165,449,393	46,145,773	564,861,776	12,127,342	221,962,087	888,893,312	137,413,028	3,562,938,875

(1) Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities.

(2) Impairment losses on property, plant and equipment at Argentine subsidiaries.

Note 14 - Property, Plant and Equipment (continued)

d) Movements for the Non-Banking Business for the year ended December 31, 2020, are detailed as follows:

Cost	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets <sup>(1)</sup>	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2020	805,835,417	1,028,646,142	339,326,412	147,835,103	1,287,432,691	37,456,028	196,314,989	914,354,446	394,013,823	5,151,215,051
Additions	1,676,519	2,161,324	17,238,081	8,077,660	10,731,110	454,410	178,308,871	85,208,286	2,912,350	306,768,611
Sales	(237,707)	(555,570)	(1,808,705)	(228,758)	(4,080,041)	(380,630)	(1,996,631)	-	(1,166,228)	(10,454,270)
Withdrawals	-	(10,400,847)	(16,827,019)	(3,341,541)	(45,989,865)	(405,538)	(147,886)	(12,524,139)	(16,562,374)	(106,199,209)
Reclassification of concept and capitalization	-	16,194,487	4,985,005	5,408,054	74,180,117	1,620,464	(119,588,523)	377,937	16,822,459	-
Transfers between accounts	(488,512)	(670,421)	(9,761,696)	(1,605,585)	(12,848,949)	1,506,863	(8,530,857)	99,247	29,151,120	(3,148,790)
Transfer to and from Investment Property	(17,220,060)	3,689,240	14,261	-	798,876	-	(21,382,535)	-	51,282	(34,048,936)
Transfers to non-current assets held for sale	(54,776,693)	(59,676,381)	(13,527,414)	(6,321,289)	(90,966,201)	(1,699,995)	(9,591,417)	(54,929,011)	(34,022,380)	(325,510,781)
Balance as of December 31, 2020	734,788,964	979,387,974	319,638,925	149,823,644	1,219,257,738	38,551,602	213,386,011	932,586,766	391,200,052	4,978,621,676

Depreciation	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2020	-	191,463,815	166,771,015	97,281,311	651,903,951	25,514,660	-	89,421,695	230,472,823	1,452,829,270
Depreciation for the year	-	21,839,496	41,132,260	17,674,833	107,043,565	527,917	-	92,588,357	39,481,352	320,287,780
Transfers between accounts	-	(6,647,891)	(13,718,415)	1,577,038	(5,376,651)	1,037,472	-	858,712	20,114,488	(2,155,247)
Transfers to Investment Property	-	(9,320,125)	355,587	(755)	268,929	(3,649)	-	-	(935,337)	(9,635,350)
Sales	-	(203,681)	(1,700,818)	(225,867)	(2,949,908)	(211,906)	-	-	(921,862)	(6,214,042)
Withdrawals	-	(6,026,208)	(15,844,415)	(3,059,149)	(36,537,874)	(386,857)	-	(17,921,286)	(13,653,941)	(93,429,730)
Reclassification of concept and capitalization	-	-	161,520	(498,853)	1,585	-	-	-	335,748	-
Impairment losses <sup>(2)</sup>	-	4,685,944	990,219	555,051	7,254,189	-	52,956	12,410,522	1,517,629	27,466,510
Restatement and conversion adjustment (Note 2.6)	-	(136,382)	(16,529,093)	(5,278,197)	(46,507,990)	(106,248)	-	(14,529,595)	(15,530,212)	(98,617,717)
Balance as of December 31, 2020	-	195,654,968	161,617,860	108,025,412	675,099,796	26,371,389	52,956	162,828,405	260,880,688	1,590,531,474

Net balance as of January 1, 2020	805,835,417	837,182,327	172,555,397	50,553,792	635,528,740	11,941,368	196,314,989	824,932,751	163,541,000	3,698,385,781
Net balance as of December 31, 2020	734,788,964	783,733,006	158,021,065	41,798,232	544,157,942	12,180,213	213,333,055	769,758,361	130,319,364	3,388,090,202

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities,

<sup>(2)</sup> Impairment losses on property, plant and equipment at Argentine subsidiaries.

Note 14 - Property, Plant and Equipment (continued)

e) Movements for the Banking Business for the year ended December 31, 2021 are detailed as follows:

Cost	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets <sup>(1)</sup>	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	173,909	322,978	20,295,746	35,344,915	30,976,877	57,124	8,449,865	38,420,142	6,793,649	140,835,205
Additions	-	-	631,514	3,010,598	137,022	73,053	3,112,376	11,861,534	101,781	18,927,878
Withdrawals	-	-	(1,045,412)	(2,764,269)	(2,264,361)	-	(1,662)	(9,106,004)	(864,034)	(16,045,742)
Reclassification of concept and capitalization	-	-	282,812	134,978	2,701,949	-	(3,842,209)	-	722,470	-
Conversion adjustment	-	-	116,263	865,066	756,614	5,290	68,408	(575,289)	99,173	1,335,525
Net balance as of December 31, 2021	173,909	322,978	20,280,923	36,591,288	32,308,101	135,467	7,786,778	40,600,383	6,853,039	145,052,866

Depreciation	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	-	322,978	13,854,708	22,413,843	23,290,773	57,124	-	18,380,796	3,624,104	81,944,326
Depreciation for the year	-	-	2,191,025	4,691,024	2,997,516	7,589	-	8,236,530	421,220	18,544,904
Withdrawals	-	-	(891,635)	(2,605,843)	(1,490,892)	-	-	(7,190,473)	(748,006)	(12,926,849)
Conversion adjustment	-	-	70,540	647,470	390,657	1,423	-	(1,318,919)	61,518	(147,311)
Net balance as of December 31, 2021	-	322,978	15,224,638	25,146,494	25,188,054	66,136	-	18,107,934	3,358,836	87,415,070

Net balance as of January 1, 2021	173,909	-	6,441,038	12,931,072	7,686,104	-	8,449,865	20,039,346	3,169,545	58,890,879
Net balance as of December 31, 2021	173,909	-	5,056,285	11,444,794	7,120,047	69,331	7,786,778	22,492,449	3,494,203	57,637,796

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities,

Note 14 - Property, Plant and Equipment (continued)

f) Movements for the Banking Business for the year ended December 31, 2020 are detailed as follows:

Cost	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets <sup>(1)</sup>	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2020	173,909	322,978	21,180,134	32,322,173	31,913,821	63,287	9,557,126	44,580,118	5,915,283	146,028,829
Additions	-	-	798,706	2,950,324	2,827,147	-	2,580,504	9,198,830	1,712,875	20,068,386
Withdrawals	-	-	(1,052,632)	-	(3,104,362)	-	(2,116)	(13,094,646)	(633,456)	(17,887,212)
Reclassification of concept and capitalization	-	-	61,272	1,241,919	2,145,524	-	(3,567,922)	-	119,207	-
Conversion adjustment	-	-	(691,734)	(1,169,501)	(2,805,253)	(6,163)	(117,727)	(2,264,160)	(320,260)	(7,374,798)
Balance as of Dec 31, 2020	173,909	322,978	20,295,746	35,344,915	30,976,877	57,124	8,449,865	38,420,142	6,793,649	140,835,205

Depreciation	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2020	-	322,978	12,990,569	21,236,427	20,760,164	59,472	-	13,827,863	3,923,396	73,120,869
Depreciation for the year	-	-	2,448,312	4,733,467	3,830,211	3,803	-	8,914,258	416,289	20,346,340
Withdrawals	-	-	(1,169,936)	(2,575,059)	(19,335)	-	-	(4,183,241)	(489,166)	(8,436,737)
Conversion adjustment	-	-	(414,237)	(980,992)	(1,280,267)	(6,151)	-	(178,084)	(226,415)	(3,086,146)
Balance as of December 31, 2020	-	322,978	13,854,708	22,413,843	23,290,773	57,124	-	18,380,796	3,624,104	81,944,326

Net balance as of January 1, 2020	173,909	-	8,189,565	11,085,746	11,153,657	3,815	9,557,126	30,752,255	1,991,887	72,907,960
Net balance as of December 31, 2020	173,909	-	6,441,038	12,931,072	7,686,104	-	8,449,865	20,039,346	3,169,545	58,890,879

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities

Property, plant and equipment that have been fully depreciated and are still used by the Company are not significant,

The total charge to income from depreciation for the year ended December 31, 2021 and 2020 was ThCh\$ 325,280,526 and ThCh\$ 340,634,120 respectively. These values are presented in the Statement of Net Income, by function, as follows:

- ThCh\$ 321,868,280 and ThCh\$ 336,985,897, under Administrative expenses as of December 31, 2021 and December 31, 2020, as presented in Note 30.
- ThCh\$ 3,412,246 and ThCh\$ 3,648,223 under Cost of Sales as of December 31, 2021 and 2020, respectively, mainly for depreciation on leased machinery.

Note 14 - Property, Plant and Equipment (continued)

- g) During 2021, the Company capitalized interest of ThCh\$ 2,338,658, The average capitalized interest rate was 4,87%, During 2020, the Company capitalized interest of ThCh\$ 1,885,192, The average capitalized interest rate was 4,98%.

As of December 31, 2021, the Company had contractual commitments to suppliers to acquire Property, plant and equipment totaling ThCh\$ 37,148,852.

Falabella has pledged assets in guarantee of ThCh\$ 26,684,707 as of December 31, 2021, which form part of Property, plant and equipment.

- h) The Company has also carried out sale-and-leaseback transactions. These transactions are detailed as follows:

Purchaser	Seller	Assets involved	Nominal value	Contract term	Purchase price
SCOTIABANK (PERU)	OPEN PLAZA S,A,C,	BUILDINGS AND FACILITIES	6,129,110	09-05-2028	6,129,110
Total			6,129,110		6,129,110

There are no significant clauses in these lease contracts, since they have normal terms for such contracts.

Sale-and-leaseback transactions have no effect on net income, because their sale prices are the same as their book values on the transaction date.

- i) The group as lessor

The Company leases its Investment Properties as part of its business, As of December 31, 2021 and 2020, the Company had the following rights receivable under non-cancellable leases:

Description	Dec-31-21 Minimum payments receivable ThCh\$	Dec-31-20 Minimum payments receivable ThCh\$
Up to one year	201,673,916	187,164,537
From one to five years	450,637,861	416,445,955
Over five years	465,330,187	386,359,106
Total	1,117,641,964	989,969,598

The Company leases stores to third parties that form part of its Investment Properties. The lease agreements establish their term, lease installments and their calculation, the characteristics of the leased assets and other obligations related to the promotion, services and correct operation of these stores.

Note 14 - Property, Plant and Equipment (continued)

Fixed and variable lease income from Investment Properties was as follows:

Leases charged to third parties	Jan 01-21 Dec-31-21 ThCh\$	Jan 01-20 Dec-31-20 ThCh\$
Fixed income	217,145,968	147,133,784
Variable income	30,253,314	22,153,405
<b>Total</b>	<b>247,399,282</b>	<b>169,287,189</b>

Leasing income of ThCh\$ 247,399,282 as of December 31, 2021 and ThCh\$ 169,287,189 as of December 31, 2020 is receivable from third parties for all Falabella real estate companies. Conversely, in Note 36 Financial Information by Segments, operating revenue from the Chile Real Estate segment is total revenue receivable from third parties and related to real estate companies in Chile.

Note 15 - Investment Property

a) Movements during the year ended December 31, 2021 are detailed as follows:

Cost	ThCh\$
Balance as of January 1, 2021	3,594,931,120
Additions	89,889,765
Withdrawals	(8,704,934)
Disposals	(3,357,610)
Transfers to non-current assets held for sale	(3,882,578)
Transfers from property, plant and equipment	64,550,465
Conversion adjustment	32,008,868
<b>Balance as of December 31, 2021</b>	<b>3,765,435,096</b>

Depreciation	ThCh\$
Balance as of January 1, 2021	279,611,648
Depreciation for the year	60,936,173
Withdrawals	(4,077,688)
Disposals	(23,698)
Transfers from property, plant and equipment	5,524,431
Impairment (Note 32)	14,464,604
Conversion adjustment	2,974,399
<b>Balance as of December 31, 2021</b>	<b>359,409,869</b>

<b>Net balance as of January 1, 2021</b>	<b>3,315,319,472</b>
<b>Net balance as of December 31, 2021</b>	<b>3,406,025,227</b>



Note 15 - Investment Property (continued)

b) Movements during the year ended December 31, 2020, are detailed as follows:

Cost	ThCh\$
Balance as of January 1, 2020	3,468,527,251
Additions	134,304,988
Withdrawals	(21,425,459)
Acquisitions through business combinations (See Note 41)	70,746,361
Transfers to non-current assets held for sale	(11,735,053)
Transfers from property, plant and equipment	34,048,936
Conversion adjustment	(79,535,904)
Balance as of December 31, 2020	3,594,931,120

Depreciation	ThCh\$
Balance as of January 1, 2020	233,457,548
Depreciation for the year	57,766,026
Withdrawals	(16,606,665)
Transfer from property, plant and equipment	9,635,350
Conversion adjustment	(4,640,611)
Balance as of December 31, 2020	279,611,648

Net balance as of January 1, 2020	3,235,069,703
Net balance as of December 31, 2020	3,315,319,472

Note 29.1.c) includes a breakdown of the Costs of Investment Properties, including the depreciation of these assets.

Investment properties include shopping centers, works in progress and land available for future malls.

As of December 31, 2021, and 2020, this item also includes ThCh\$12,846,372 and ThCh\$13,660,006, respectively, corresponding to right-of-use assets, mainly from plots of land.

Investment properties are depreciated using the straight-line method based on their estimated useful lives.

Depreciation of investment properties for the years ended December 31, 2021 and 2020 are recorded in Cost of sales in the consolidated statement of net income by function.

During 2021, the Company capitalized interest of ThCh\$ 4,524,753, The average capitalized interest rate was 4,24%, During 2020, the Company capitalized interest of ThCh\$ 7,027,400, The average capitalized interest rate was 5,33%.

The estimated market value of investment properties as of December 31, 2021 and 2020 is ThCh\$ 4,002,179,213 and ThCh\$ 4,438,879,687, respectively.

As of December 31, 2021, the Company tested Investment Property for impairment, and recognized an impairment loss of ThCh\$14,464,604.

As of December 31, 2021, the contractual obligations for purchasing, constructing, repairing, maintaining and developing Investment Properties were ThCh\$ 31,401,057.

Unused land and land not being used to construct shopping malls as of December 31, 2021 and 2020 was ThCh\$ 112,734,351 and ThCh\$ 118,291,710, respectively. There are no maintenance expenses associated with these properties, nor are there any restrictions on real estate investment sales, collecting income from them or collecting the proceeds from their sale or disposal by other means.

Note 15 - Investment Property (continued)

The market value hierarchy according to IFRS 13 is detailed as follows:

	Dec-31-21	Fair value measured as of the reporting date		
		Level 1	Level 2	Level 3
Assets and liabilities at market value, disclosed in note				
Investment properties	4,002,179,213	-	4,002,179,213	-
<b>Total</b>	<b>4,002,179,213</b>	<b>-</b>	<b>4,002,179,213</b>	<b>-</b>

	Dec-31-20	Fair value as of the reporting date		
		Level 1	Level 2	Level 3
Assets and liabilities at market value, disclosed in note				
Investment properties	4,438,879,687	-	4,438,879,687	-
<b>Total</b>	<b>4,438,879,687</b>	<b>-</b>	<b>4,438,879,687</b>	<b>-</b>

Note 16 - Investment Instruments held for Sale

Investment instruments classified as held for sale are detailed as follows:

Details of Instruments held for Sale	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Instruments issued by the State and the Chilean Central Bank		
Bonds issued by the Chilean Central Bank	1,337,955,415	490,077,097
Other Instruments issued by the State and the Chilean Central Bank	122,007,222	256,739,494
Instruments issued by other Chilean Institutions		
Negotiable Time Deposits issued by Chilean Banks	402,792,511	168,850,572
Instruments issued by Foreign Institutions		
Instruments issued by Foreign Governments or Central Banks	156,052,776	155,860,521
<b>Total</b>	<b>2,018,807,924</b>	<b>1,071,527,684</b>

Note 17 - Other Banking Business Assets

The following Banking Business Assets are classified in this category:

Other Assets	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Guarantee deposits	148,648,978	61,947,533
Accrued commissions receivable	1,577,092	1,303,976
Deferred expenses	1,116,628	990,210
Bills receivable <sup>(1)</sup>	94,979,151	76,614,829
Investment in auxiliary company	348,458	312,903
Assets acquired at auction	61,484	44,470
Software maintenance contracts	563,959	644,910
Others <sup>(2)</sup>	5,506,319	2,986,164
<b>Total</b>	<b>252,802,069</b>	<b>144,844,995</b>

<sup>(1)</sup> Primarily "pending daily transactions", receivables for using ATMs, invoices for leasing areas in branches, and others,

<sup>(2)</sup> Primarily licenses for using Redbanc, subscriptions, advertising contracts, balances due to card theft and cloning under investigation, stationary and others,

Note 18 - Other Current and Non-Current Financial Liabilities

a) Other current and non-current financial liabilities for the Non-banking Business are detailed as follows:

Other financial liabilities	Dec-31-21		Dec-31-20	
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Bank loans	379,889,660	415,596,291	269,891,314	849,362,017
Bond obligations	55,879,712	2,706,338,480	145,318,756	2,377,296,350
Other financial liabilities	72,312,708	21,991,154	115,332,312	3,331,796
<b>Total</b>	<b>508,082,080</b>	<b>3,143,925,925</b>	<b>530,542,382</b>	<b>3,229,990,163</b>

Dec-31-21

b) Bank Loans as of December 31, 2021 are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate %
							Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non-Current				
90749000-9	FALABELLA S.A.	CHILE	97006000-6	BANCO DE CREDITO E INVERSIONES	CHILE	CLP	94,879	-	25,000,000	25,094,879	-	-	-	At Maturity	4,99	25,000,000	4,88
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	2,097	-	-	2,097	10,000,000	-	10,000,000	At Maturity	7,69	10,000,000	7,55
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	3,146	-	-	3,146	15,000,000	-	15,000,000	At Maturity	7,69	15,000,000	7,55
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	5,222	-	-	5,222	25,000,000	-	25,000,000	At Maturity	7,69	25,000,000	7,52
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	1,977,639	-	-	1,977,639	-	-	-	At Maturity	1,80	1,977,639	1,80
99556170-0	FALABELLA INMOBILIARIO S.A.	CHILE	97008000-7	CITIBANK N.A.	CHILE	UF	-	-	1,791,042	1,791,042	-	-	-	Six monthly	3,94	1,787,985	3,64
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	EUR	31	32,960	-	32,991	-	-	-	At Maturity	2,01	32,960	2,01
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	128,285	298,086	161,489	587,860	-	-	-	At Maturity	2,01	586,350	2,01
77261280-K	FALABELLA RETAIL S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	93,713	58,165	4,792	156,670	-	-	-	At Maturity	2,01	156,278	2,01
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	USD	315,762	419,482	6,861	742,105	-	-	-	At Maturity	1,65	741,808	1,65
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	61,872	-	61,872	-	-	-	At Maturity	0,64	61,727	0,64
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	77,226	-	-	77,226	-	-	-	At Maturity	0,02	77,226	0,02
96573100-8	MANUFACTURAS DE VESTUARIOS MAVESA LTDA.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	533,916	-	533,916	-	-	-	At Maturity	0,66	531,794	0,66
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97006000-6	BANCO DE CREDITO E INVERSIONES	CHILE	UF	-	-	35,660,638	35,660,638	-	-	-	At Maturity	2,26	35,660,638	2,26
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	-	13,019,972	13,019,972	-	-	-	At Maturity	2,40	13,020,002	2,40
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	UF	-	633,859	-	633,859	61,950,651	-	61,950,651	At Maturity	2,46	62,608,480	2,46
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	6,125,978	-	6,125,978	-	-	-	At Maturity	2,25	6,125,979	2,25
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	6,169,827	-	6,169,827	-	-	-	At Maturity	2,28	6,169,996	2,28
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,103,513	-	3,103,513	-	-	-	At Maturity	2,28	3,103,597	2,28

Note 18 - Other Current and Non-Current Financial Liabilities (continued)

b) Bank loans as of December 31, 2021 are detailed as follows (continued):

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate %
							Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non-Current				
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,124,643	-	3,124,643	-	-	-	At Maturity	2,34	3,124,889	2,34
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,126,077	-	3,126,077	-	-	-	At Maturity	2,36	3,126,404	2,36
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	4,754,834	-	4,754,834	-	-	-	At Maturity	2,38	4,755,392	2,38
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,130,852	-	3,130,852	-	-	-	At Maturity	2,39	3,131,260	2,39
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97006000-6	BANCO DE CREDITO E INVERSIONES	CHILE	UF	-	-	6,947	6,947	11,725,138	-	11,725,138	At Maturity	2,37	11,732,085	2,37
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	UF	-	-	49,385	49,385	30,973,337	-	30,973,337	At Maturity	2,61	31,040,604	2,61
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	16,955	16,955	14,358,258	-	14,358,258	At Maturity	1,70	14,375,215	1,70
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	16,955	16,955	14,358,258	-	14,358,258	At Maturity	1,70	14,375,215	1,70
96792430-K	SODIMAC S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	14,381,314	7,555,295	-	21,936,609	-	-	-	At Maturity	1,44	21,915,616	1,44
96792430-K	SODIMAC S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	588,280	309,056	-	897,336	-	-	-	At Maturity	2,98	896,324	2,98
76821330-5	IMPERIAL S.A.	CHILE	97032000-8	BANCO BBVA CHILE	CHILE	CLP	-	-	1,256,231	1,256,231	-	-	-	Six monthly	5,96	1,250,000	5,96
76821330-5	IMPERIAL S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	4,014,387	4,014,387	-	-	-	Six monthly	3,74	4,000,000	3,74
76821330-5	IMPERIAL S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	USD	-	101,404	-	101,404	-	-	-	At Maturity	2,33	101,285	2,33
76821330-5	IMPERIAL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	8,318	-	8,318	-	-	-	At Maturity	2,94	8,316	2,94
76821330-5	IMPERIAL S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	-	9,744,346	-	9,744,346	-	-	-	At Maturity	2,50	9,734,653	2,50
76821330-5	IMPERIAL S.A.	CHILE	97032000-8	BANCO BBVA CHILE	CHILE	USD	-	16,172	-	16,172	-	-	-	At Maturity	3,02	16,121	3,02
0-E	FALABELLA S.A.	ARGENTINA	0-E	BANCO DE LA PROVINCIA DE CORDOBA	ARGENTINA	ARS	37	-	-	37	-	-	-	Monthly	0,37	37	0,37
0-E	FALABELLA S.A.	ARGENTINA	0-E	SANTANDER RIO CC	ARGENTINA	ARS	121	-	-	121	-	-	-	Monthly	38,50	121	38,50
0-E	FALABELLA S.A.	ARGENTINA	0-E	JP MORGAN NY	ARGENTINA	ARS	8	-	-	8	-	-	-	Monthly	38,50	8	38,50
0-E	OPEN PLAZA S.A.C.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	25,692	36,591	170,533	232,816	1,093,965	475,117	1,569,082	Monthly	7,13	1,653,845	6,90
0-E	OPEN PLAZA S.A.C.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	41,744	59,372	276,796	377,912	1,778,853	774,080	2,552,933	Monthly	7,13	2,695,853	6,90
0-E	OPEN PLAZA S.A.C.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	26,798	38,117	177,704	242,619	1,141,922	496,867	1,638,789	Monthly	7,13	1,730,373	6,90
0-E	SAGA FALABELLA S.A.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	-	979,230	2,678,226	3,657,456	10,906,262	-	10,906,262	Three monthly	5,50	14,563,718	5,35
0-E	SAGA FALABELLA S.A.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	-	10,621,112	-	10,621,112	-	-	-	At Maturity	0,32	10,621,112	0,32
0-E	SAGA FALABELLA S.A.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	-	25,506,001	-	25,506,001	-	-	-	At Maturity	0,60	25,506,001	0,60
0-E	SAGA FALABELLA S.A.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	-	-	10,633,185	10,633,185	-	-	-	At Maturity	0,89	10,633,185	0,89
0-E	SAGA FALABELLA S.A.	PERU	0-E	BANCO DE CREDITO	PERU	PEN	-	4,243,720	-	4,243,720	-	-	-	At Maturity	1,69	4,243,720	1,69
0-E	SAGA FALABELLA S.A.	PERU	0-E	BANCO CONTINENTAL	PERU	PEN	-	-	16,995,893	16,995,893	-	-	-	At Maturity	1,91	16,995,893	1,91
0-E	HIPERMERCADOS TOTTUS S.A.	PERU	0-E	BANCO SCOTIABANK	PERU	PEN	-	-	17,004,000	17,004,000	-	-	-	At Maturity	0,60	16,950,400	0,60
0-E	HIPERMERCADOS TOTTUS S.A.	PERU	0-E	BANCO DE CREDITO	PERU	PEN	-	10,621,112	-	10,621,112	-	-	-	At Maturity	0,50	10,594,000	0,50
0-E	HIPERMERCADOS TOTTUS S.A.	PERU	0-E	BANCO CONTINENTAL	PERU	PEN	-	-	10,634,587	10,634,587	-	-	-	At Maturity	0,32	10,594,000	0,32

Note 18 - Other Current and Non-Current Financial Liabilities (continued)

b) Bank loans as of December 31, 2021 are detailed as follows: (continued)

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate %
							Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non-Current				
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	-	10,633,185	10,633,185	-	-	-	At Maturity	0,89	10,594,000	0,89
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	12,756,134	12,756,134	-	-	-	At Maturity	1,09	12,712,800	1,09
0-E	TIENDAS DE MEJORAMIENTO DEL HOGAR S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	6,383,682	6,383,682	-	-	-	At Maturity	1,69	5,889,900	1,69
0-E	FALABELLA PERÚ S.A.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	139,085	103,967	-	243,052	21,066,921	10,594,000	31,660,921	At Maturity	5,30	31,782,000	3,05
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	161,281	308,165	1,480,841	1,950,287	18,702,437	-	18,702,437	Bi-monthly	9,34	20,680,935	8,81
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	65,774	134,884	756,035	956,693	45,467,655	-	45,467,655	At Maturity	6,76	47,374,290	6,76
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	8,522,794	8,522,794	-	-	-	At Maturity	1,13	8,522,793	0,90
0-E	INVERFAL PERÚ S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	94,857	-	94,857	26,951,129	-	26,951,129	Monthly	7,75	27,014,700	3,05
0-E	INVERFAL PERÚ S.A.	PERÚ	0-E	BANCO CONTINENTAL	PERÚ	PEN	-	821,619	2,542,560	3,364,179	12,611,135	-	12,611,135	Three monthly	2,73	16,102,880	2,73
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO POPULAR	COLOMBIA	COP	146,296	-	-	146,296	9,728,577	-	9,728,577	At Maturity	4,31	9,728,577	4,24
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COP	3,849	-	5,460,000	5,463,849	-	-	-	At Maturity	4,70	5,460,000	4,62
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	460	-	3,242,421	3,242,881	-	-	-	At Maturity	5,25	3,242,421	5,11
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	447	-	3,150,000	3,150,447	-	-	-	At Maturity	5,25	3,150,000	5,11
0-E	PATRIMONIO AUTONOMO CENTRO COMERCIAL CARTAGENA	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	231,849	2,410,275	2,642,124	10,573,779	886,113	11,459,892	Monthly	9,09	14,851,667	8,77
0-E	PATRIMONIO AUTONOMO CENTRO COMERCIAL MANIZALES DOS	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	206,887	479,285	686,172	2,591,100	2,759,591	5,350,691	At Maturity	8,67	5,829,975	8,67
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	SCOTIABANK COLOMBIA	COLOMBIA	COP	-	91,861	60,808,685	60,900,546	-	-	-	At Maturity	6,21	60,900,000	6,05
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	BANCO DAVIVIENDA	COLOMBIA	COP	-	-	-	-	16,319,432	23,486,746	39,806,178	At Maturity	5,76	64,789,200	3,73
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	-	-	-	13,824,968	-	13,824,968	At Maturity	5,76	18,900,000	5,76
Total Bank Loans							18,279,186	103,407,999	258,202,475	379,889,660	376,123,777	39,472,514	415,596,291				

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument.

Note 18 - Other Current and Non-Current Financial Liabilities (continued)

c) Bond obligations as of December 31, 2021 are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor Name	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity						Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate of the Obligation according to Contract Conditions %	
					Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years					Total Non-Current
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	-	-	1,062,146	1,062,146	-	105,751,369	105,751,369	At Maturity	4,41	106,706,688	3,96
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	1,310,966	-	-	1,310,966	-	89,520,194	89,520,194	At Maturity	3,44	92,033,266	3,08
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	CLP	-	-	15,907,982	15,907,982	-	-	-	At Maturity	5,17	15,750,000	5,04
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	-	-	251,345	251,345	-	88,626,010	88,626,010	At Maturity	3,12	92,199,615	2,78
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	CLP	-	-	1,024,709	1,024,709	-	94,325,479	94,325,479	At Maturity	6,74	94,588,500	6,50
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	USD	-	-	1,013,755	1,013,755	-	161,724,692	161,724,692	At Maturity	4,03	159,027,197	3,75
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	USD	3,334,743	-	-	3,334,743	-	175,868,939	175,868,939	At Maturity	4,57	175,598,371	4,38
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	USD	-	-	2,111,725	2,111,725	-	332,946,045	332,946,045	At Maturity	4,07	335,883,942	3,75
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	-	-	384,530	384,530	-	60,640,724	60,640,724	At Maturity	3,18	61,725,195	2,98
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	-	-	610,537	610,537	-	157,230,371	157,230,371	At Maturity	1,71	155,185,414	1,89
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	-	-	192,975	192,975	-	62,374,121	62,374,121	At Maturity	1,32	62,033,714	1,49
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	USD	-	-	3,860,499	3,860,499	-	516,820,961	516,820,961	At Maturity	4,02	548,133,044	3,37
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	1,098,489	1,098,489	4,141,329	3,654,583	7,795,912	Six monthly	4,72	8,986,482	4,50
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	682,193	682,193	-	91,608,138	91,608,138	At Maturity	4,00	93,641,413	3,85
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	454,084	454,084	-	61,115,552	61,115,552	At Maturity	3,99	62,427,609	3,85
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	371,366	371,366	-	74,522,253	74,522,253	At Maturity	3,90	77,825,855	3,50
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	312,243	312,243	-	92,420,867	92,420,867	At Maturity	3,92	93,287,462	3,90
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	1,340,411	-	1,340,411	-	93,037,492	93,037,492	At Maturity	3,76	94,329,559	3,80
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	611,318	-	-	611,318	-	61,965,053	61,965,053	At Maturity	2,09	62,594,534	2,10
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	140,439	140,439	-	127,487,904	127,487,904	At Maturity	1,32	124,142,580	1,70
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	521,682	521,682	-	66,863,854	66,863,854	At Maturity	4,76	74,464,752	3,60
96792430-K	SODIMAC S.A.	CHILE	Varios Acreedores	UF	-	-	127,817	127,817	14,146,478	31,621,039	45,767,517	Six monthly	3,98	46,962,021	3,70
0-E	SAGA FALABELLA S.A.	PERÚ	Varios Acreedores	PEN	-	321,311	316,699	638,010	-	-	-	Three monthly	5,94	635,640	5,81
0-E	SAGA FALABELLA S.A.	PERÚ	Varios Acreedores	PEN	-	216,418	422,639	639,057	-	-	-	Three monthly	5,52	635,640	5,41
0-E	SAGA FALABELLA S.A.	PERÚ	Varios Acreedores	PEN	264,738	15,878	793,541	1,074,157	-	529,521	529,521	Three monthly	5,12	1,589,100	5,00
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Varios Acreedores	PEN	19,165	83,072	257,385	359,622	1,644,478	4,777,833	6,422,311	Three monthly	7,61	6,807,506	7,40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Varios Acreedores	PEN	19,228	83,199	257,954	360,381	1,647,365	4,780,938	6,428,303	Three monthly	7,61	6,807,506	7,40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Varios Acreedores	PEN	24,036	104,000	322,449	450,485	2,059,241	5,976,209	8,035,450	Three monthly	7,61	8,509,381	7,40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Varios Acreedores	PEN	24,075	104,077	322,794	450,946	2,060,990	5,978,093	8,039,083	Three monthly	7,61	8,509,381	7,40
0-E	INVERFAL PERU S.A.	PERÚ	Varios Acreedores	PEN	306,921	-	-	306,921	2,595,530	18,058,087	20,653,617	Three monthly	8,31	20,764,240	8,06
0-E	INVERFAL PERU S.A.	PERÚ	Varios Acreedores	PEN	-	1,777,174	5,164,575	6,941,749	-	3,444,172	3,444,172	Three monthly	7,38	10,329,150	7,19
0-E	INVERFAL PERU S.A.	PERÚ	Acreedores Varios	PEN	1,024,994	-	2,860,380	3,885,374	-	2,859,507	2,859,507	Three monthly	6,40	6,674,220	6,25
0-E	INVERFAL PERU S.A.	PERÚ	Acreedores Varios	PEN	666,330	-	3,026,857	3,693,187	24,214,856	15,043,007	39,257,863	Three monthly	7,22	42,375,999	7,03
0-E	INVERFAL PERU S.A.	PERÚ	Acreedores Varios	PEN	-	353,869	-	353,869	-	42,255,206	42,255,206	Three monthly	5,91	42,376,000	5,78
Total Bond Obligations					7,606,514	4,399,409	43,873,789	55,879,712	52,510,267	2,653,828,213	2,706,338,480				

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument.

Note 18 - Other Current and Non-Current Financial Liabilities (continued)

d) Other financial liabilities as of December 31, 2021 and 2020 are detailed as follows:

Other Financial Liabilities	As of Dec 31, 2021		As of Dec 31, 2020	
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Financial liabilities at fair value through profit and loss	541,298	-	5,447,049	-
Hedging liabilities	71,771,410	21,991,154	109,885,263	3,331,796
Total	72,312,708	21,991,154	115,332,312	3,331,796

Note 18 - Other Current and Non-Current Financial Liabilities (continued)

Dec-31-20

e) Bank loans as of December 31, 2020 are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate of the Obligation according to Contract Conditions %
							Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non-Current				
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	9.809	863.316	-	873.125	-	-	-	At Maturity	4,62	863.316	4,57
90749000-9	FALABELLA S.A.	CHILE	97018000-1	SCOTIABANK	CHILE	CLP	-	24.990.627	-	24.990.627	-	-	-	At Maturity	4,23	25.000.000	3,35
90749000-9	FALABELLA S.A.	CHILE	97006000-6	BANCO DE CREDITO E INVERSIONES	CHILE	CLP	94.897	-	94.897	-	24.999.983	24.999.983	At Maturity	4,99	25.000.000	4,88	
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	75.000	-	75.000	-	24.999.766	24.999.766	At Maturity	3,65	25.000.000	3,6	
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	75.000	-	75.000	-	24.999.766	24.999.766	At Maturity	3,65	25.000.000	3,6	
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	15.500	-	15.500	-	15.499.954	15.499.954	At Maturity	3,65	15.000.000	3,6	
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	20.000	-	20.000	-	19.999.941	19.999.941	At Maturity	3,65	20.000.000	3,6	
90749000-9	FALABELLA S.A.	CHILE	97006000-6	BANCO DE CREDITO E INVERSIONES	CHILE	CLP	6.267	-	6.267	-	9.999.979	9.999.979	At Maturity	2,85	10.000.000	2,82	
90749000-9	FALABELLA S.A.	CHILE	97006000-6	BANCO DE CREDITO E INVERSIONES	CHILE	CLP	9.620	-	9.620	-	15.350.379	15.350.379	At Maturity	2,85	15.000.000	2,82	
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	23.382	-	23.382	-	24.936.238	24.936.238	At Maturity	3,27	25.000.000	3,27	
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	23.382	-	23.382	-	24.936.238	24.936.238	At Maturity	3,27	25.000.000	3,27	
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	20.533	-	20.533	-	19.874.555	19.874.555	At Maturity	4,62	20.000.000	4,62	
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	37.414	-	37.414	-	24.979.068	24.979.068	At Maturity	3,17	25.000.000	3,17	
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	33.873	-	33.873	-	25.001.769	25.001.769	At Maturity	2,87	25.000.000	2,87	
90749000-9	FALABELLA S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	11.672	-	11.672	-	9.940.706	9.940.706	At Maturity	3,82	10.000.000	3,82	
90749000-9	FALABELLA S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	19.571	-	19.571	-	14.935.816	14.935.816	At Maturity	4,27	15.000.000	4,27	
90749000-9	FALABELLA S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	35.000	-	35.000	-	24.962.069	24.962.069	At Maturity	3,36	25.000.000	3,36	
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	556.926	498.753	127.245	1.182.924	-	-	At Maturity	2,70	1.182.924	2,70	
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	EUR	13.509	-	-	13.509	-	-	At Maturity	3,70	13.509	3,70	
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	-	9.903	9.903	-	-	At Maturity	3,70	9.903	3,70	
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	794	-	-	794	-	-	At Maturity	0,14	794	0,14	
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	USD	42.181	252.508	110.158	404.847	-	-	At Maturity	2,28	404.496	2,28	
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	EUR	-	48.403	-	48.403	-	-	At Maturity	2,28	48.403	2,28	
99593960-6	DESARROLLOS INMOBILIARIOS S.A	CHILE	97008000-7	CITIBANK N.A.	CHILE	UF	-	-	3.362.917	3.362.917	-	1.676.915	Six monthly	3,94	5.031.403	3,64	
96573100-8	MANUFACTURAS DE VESTUARIOS MAVESA LTDA.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	313.765	-	313.765	-	-	At Maturity	0,68	313.765	0,68	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	14.402.903	-	14.402.903	-	-	At Maturity	4,49	14.428.564	3,68	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	-	2.442	2.442	-	12.209.454	At Maturity	2,40	12.211.981	2,40	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	53.375	-	53.375	-	5.692.796	At Maturity	2,25	5.746.184	2,25	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	54.437	-	54.437	-	5.731.189	At Maturity	2,28	5.787.472	2,25	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	27.383	-	27.383	-	2.882.871	At Maturity	2,28	2.911.182	2,25	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	28.219	-	28.219	-	2.900.247	At Maturity	2,34	2.931.154	2,25	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	28.557	-	28.557	-	2.900.450	At Maturity	2,36	2.932.575	2,25	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	43.683	-	43.683	-	4.410.791	At Maturity	2,38	4.460.569	2,25	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	28.927	-	28.927	-	2.903.749	At Maturity	2,39	2.937.130	2,25	
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	16.276	16.276	-	14.358.257	Six monthly	1,70	14.374.536	1,70	



Note 18 - Other Current and Non-Current Financial Liabilities (continued)

e) Bank loans as of December 31, 2020 are detailed as follows (continued):

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate of the Obligation according to Contract Conditions %	
							Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non-Current					
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	16,276	16,276	-	-	14,358,256	14,358,256	Six monthly	1,70	14,374,536	1,70
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97006000-6	BANCO DE CRÉDITO E INVERSIONES	CHILE	UF	-	-	18,888	18,888	-	-	33,430,879	33,430,879	At Maturity	2,26	33,449,768	2,26
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97006000-6	BANCO DE CRÉDITO E INVERSIONES	CHILE	UF	-	-	6,516	6,516	-	-	10,998,209	10,998,209	At Maturity	2,37	11,004,725	2,37
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	UF	-	8,561,776	-	8,561,776	-	-	-	-	At Maturity	3,04	8,577,138	2,23
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	UF	-	594,358	-	594,358	-	-	58,090,016	58,090,016	At Maturity	2,46	58,726,912	2,42
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	1,040,713	1,040,713	-	-	-	-	Six monthly	5,23	1,041,066	5,13
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	UF	-	4,134,869	-	4,134,869	-	-	-	-	At Maturity	3,11	4,142,391	2,30
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	UF	-	7,182,746	-	7,182,746	-	-	-	-	At Maturity	3,36	7,139,270	2,55
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	UF	-	-	46,310	46,310	-	-	29,045,120	29,045,120	At Maturity	2,61	29,116,164	2,58
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	79.884.170-k	BTG PACTUAL CHILE S.A.	CHILE	UF	-	-	3,998	3,998	-	-	6,395,448	6,395,448	At Maturity	1,50	6,399,470	1,50
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	79.884.170-k	BTG PACTUAL CHILE S.A.	CHILE	UF	-	-	3,998	3,998	-	-	6,395,448	6,395,448	At Maturity	1,50	6,399,470	1,50
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	79.884.170-k	BTG PACTUAL CHILE S.A.	CHILE	UF	-	-	3,998	3,998	-	-	6,395,448	6,395,448	At Maturity	1,50	6,399,470	1,50
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	79.884.170-k	BTG PACTUAL CHILE S.A.	CHILE	UF	-	-	3,998	3,998	-	-	6,395,448	6,395,448	At Maturity	1,50	6,399,470	1,50
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97018000-1	SCOTIABANK	CHILE	UF	-	29,252,886	-	29,252,886	-	-	-	-	At Maturity	1,80	29,302,085	1,00
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97018000-1	SCOTIABANK	CHILE	USD	75,273	-	11,825,127	11,900,400	-	-	-	-	At Maturity	2,70	11,900,401	2,70
76017019-4	PLAZA S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	UF	-	-	13,271,107	13,271,107	-	-	-	-	At Maturity	1,99	13,271,107	1,99
76017019-4	PLAZA S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	UF	-	-	14,718,308	14,718,308	-	-	-	-	At Maturity	1,80	14,718,308	1,80
96653660-8	PLAZA DEL TRÉBOL S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	-	7,299,377	7,299,377	-	-	-	-	At Maturity	1,75	7,299,379	1,75
96538230-5	PLAZA VESPUCCIO S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	-	7,299,377	7,299,377	-	-	-	-	At Maturity	1,75	7,299,379	1,75
96792430-K	SODIMAC S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	USD	5,024,333	2,639,558	-	7,663,891	-	-	-	-	At Maturity	2,16	7,651,388	1,72
96792430-K	SODIMAC S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	USD	453,558	238,279	-	691,837	-	-	-	-	At Maturity	3,08	691,330	1,84
96792430-K	SODIMAC S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	294,257	154,589	-	448,846	-	-	-	-	At Maturity	5,66	448,256	3,22
96792430-K	SODIMAC S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	46,400	-	-	46,400	-	-	14,883,696	14,883,696	At Maturity	2,60	15,052,800	2,78
76821330-5	IMPERIAL S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	-	-	1,648,576	1,648,576	-	-	-	-	Annual	5,85	1,600,000	5,85
76821330-5	IMPERIAL S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	-	-	1,545,540	1,545,540	-	-	-	-	Annual	3,70	1,500,000	3,70
76821330-5	IMPERIAL S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	-	-	1,754,468	1,754,468	-	-	-	-	Annual	4,49	1,700,000	4,49
76821330-5	IMPERIAL S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	-	-	1,754,468	1,754,468	-	-	-	-	Annual	4,32	1,700,000	4,32
76821330-5	IMPERIAL S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	-	-	1,805,020	1,805,020	-	-	-	-	Annual	4,32	1,750,000	4,32
76821330-5	IMPERIAL S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	CLP	-	-	1,805,020	1,805,020	-	-	-	-	Annual	4,32	1,750,000	4,32
76821330-5	IMPERIAL S.A.	CHILE	97032000-8	BANCO BBVA CHILE	CHILE	CLP	-	-	2,518,891	2,518,891	-	-	1,247,788	1,247,788	Six monthly	5,96	3,750,000	5,85
76821330-5	IMPERIAL S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	1,292,405	1,292,405	-	-	-	-	Annual	4,49	1,250,000	4,49
76821330-5	IMPERIAL S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	177,395	8,000,000	8,177,395	-	-	-	-	Six monthly	4,72	8,000,000	4,60
76821330-5	IMPERIAL S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	13,976	13,976	-	-	4,000,000	4,000,000	Six monthly	3,74	4,000,000	3,70
76821330-5	IMPERIAL S.A.	CHILE	97023000-9	BANCO ITAÚ	CHILE	USD	-	1,468,910	-	1,468,910	-	-	-	-	At Maturity	2,15	1,466,464	2,15
76821330-5	IMPERIAL S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	USD	-	62,123	-	62,123	-	-	-	-	At Maturity	1,73	62,117	1,73
0-E	FALABELLA S.A.	ARGENTINA	0-E	BANCO ITAÚ BUEN AYRE S.A.	ARGENTINA	ARS	8,665	-	-	8,665	-	-	-	-	Monthly	36,24	8,653	36,24
0-E	FALABELLA S.A.	ARGENTINA	0-E	BANCO DE GALICIA Y BUENOS AIRES S.A.	ARGENTINA	ARS	2	-	-	2	-	-	-	-	Monthly	36,24	2	36,24

Note 18 - Other Current and Non-Current Financial Liabilities (continued)

e) Bank loans as of December 31, 2020 are detailed as follows (continued):

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate of the Obligation according to Contract Conditions %
							Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non-Current				
0-E	INVERFAL PERÚ	PERÚ	0-E	SCOTIABANK	PERÚ	PEN	-	-	14,827,139	14,827,139	-	10,330,608	10,330,608	Six monthly	4.85	25,035,900	4.85
0-E	INVERFAL PERÚ	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	16,699,172	16,699,172	-	16,690,600	16,690,600	Six monthly	4.73	33,381,200	4.73
0-E	FALABELLA PERÚ S.A.A.	PERÚ	0-E	SCOTIABANK	PERÚ	PEN	-	17,674,561	-	17,674,561	-	-	-	Six monthly	4.56	17,672,400	4.50
0-E	SAGA FALABELLA S.A.	PERÚ	0-E	SCOTIABANK	PERÚ	PEN	-	902,021	2,317,819	3,219,840	-	13,386,172	13,386,172	Three monthly	5.50	16,606,012	5.50
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	BANCO SANTANDER CENTRAL HISPANO	PERÚ	PEN	-	-	6,409,400	6,409,400	-	-	-	Monthly	2.23	-	2.21
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	SCOTIABANK	PERÚ	PEN	23,413	31,423	146,449	201,285	723,497	939,467	1,662,964	Monthly	7.13	1,888,735	6.90
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	SCOTIABANK	PERÚ	PEN	38,027	50,950	237,532	326,509	1,178,330	1,526,516	2,704,846	Monthly	7.13	3,078,738	6.90
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	SCOTIABANK	PERÚ	PEN	24,413	32,712	152,501	209,626	756,361	979,971	1,736,332	Monthly	7.13	1,976,133	6.90
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	BANCO SANTANDER CENTRAL HISPANO	PERÚ	PEN	153,134	256,908	1,333,609	1,743,651	-	3,152,205	3,152,205	Monthly	7.6	4,877,889	7.40
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	SCOTIABANK	PERÚ	PEN	150,825	301,650	1,339,416	1,791,891	-	19,166,076	19,166,076	Bi-monthly	0.09	38,494,467	0.09
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	-	-	-	51,361,687	51,361,687	Bi-monthly	0.07	51,361,687	0.07
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	5,644,228	5,644,228	-	-	-	Bi-monthly	0.04	5,644,227	0.04
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	153,720	-	-	153,720	-	10,500,000	10,500,000	Annual	6.62	10,500,000	6.46
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	47,469	-	-	47,469	-	3,242,421	3,242,421	Annual	6.62	3,242,421	6.46
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	46,116	-	-	46,116	-	3,150,000	3,150,000	Annual	6.62	3,150,000	6.46
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	79,934	-	-	79,934	-	5,460,000	5,460,000	Annual	6.62	5,460,000	6.46
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO POPULAR	COLOMBIA	COP	135,541	-	-	135,541	-	9,728,578	9,728,578	At Maturity	4.31	9,728,577	4.24
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COP	1,466	-	-	1,466	-	5,460,000	5,460,000	At Maturity	4.70	5,460,000	4.62
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COP	1,172	-	2,625,000	2,626,172	-	-	-	At Maturity	4.40	2,625,000	4.33
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	USD	2,616	-	2,100,000	2,102,616	-	-	-	At Maturity	4.40	2,100,000	4.33
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	ITAU BBA COLOMBIA S.A. CORPORACION FINANCIERA	COLOMBIA	COP	85,001	-	9,560,472	9,645,473	-	-	-	At Maturity	4.40	9,560,472	3.87
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO COLPATRIA	COLOMBIA	COP	57,347	-	-	57,347	-	-	-	At Maturity	0.65	57,347	0.65
0-E	PATRIMONIO AUTONOMO CENTRO COMERCIAL CARTAGENA	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	-	1,523,374	1,523,374	3,318,666	10,550,725	13,869,391	Monthly	8.78	15,516,667	7.41
0-E	PATRIMONIO AUTONOMO CENTRO COMERCIAL M ANIZALES DOS	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	211,765	-	211,765	3,076,932	2,753,044	5,829,976	At Maturity	7.83	5,829,976	7.30
0-E	FONDO DE CAPITAL PRIVADO MALL PLAZA	COLOMBIA	0-E	SCOTIABANK COLOMBIA	COLOMBIA	COP	-	54,562	-	54,562	-	60,726,915	60,726,915	At Maturity	4.87	60,900,000	4.71
0-E	FONDO DE CAPITAL PRIVADO MALL PLAZA	COLOMBIA	0-E	BANCO DAVIVIENDA	COLOMBIA	COP	-	-	-	-	39,511,171	-	39,511,171	At Maturity	5.76	39,185,297	3.73
0-E	FONDO DE CAPITAL PRIVADO MALL PLAZA	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	-	-	-	12,577,925	-	12,577,925	At Maturity	5.76	12,217,340	5.76
Total Bank Loans							8,027,012	115,618,897	146,245,405	269,891,314	61,142,882	788,219,135	849,362,017				

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument.

Note 18 - Other Current and Non-Current Financial Liabilities (continued)

f) Obligations to the Public (Bonds payable) as of December 31, 2020 are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor Name	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity						Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate of the Obligation according to Contract Conditions %		
					Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years					Total Non-Current	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	996,296	-	-	996,296	-	98,907,940	98,907,940	At Maturity	4,41	101,746,155	3,96	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	1,229,689	-	-	1,229,689	-	83,796,430	83,796,430	At Maturity	3,44	87,210,990	3,08	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	235,763	-	-	235,763	-	82,947,133	82,947,133	At Maturity	3,18	87,210,990	2,98	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	360,690	-	-	360,690	-	56,821,507	56,821,507	At Maturity	3,18	58,140,660	2,98	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	CLP	495,790	-	31,500,000	31,995,790	-	15,727,089	15,727,089	At Maturity	5,17	47,250,000	5,04	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	CLP	381,942	-	78,000,000	78,381,942	43,843	-	43,843	At Maturity	5,04	78,000,000	5,03	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	CLP	1,024,709	-	-	1,024,709	94,143,057	-	94,143,057	At Maturity	6,74	94,588,500	6,50	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	USD	2,221,719	-	-	2,221,719	353,696,033	-	353,696,033	At Maturity	4,01	355,475,000	3,75	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	USD	5,287,691	-	-	5,287,691	283,050,324	-	283,050,324	At Maturity	4,55	284,380,000	4,38	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	USD	1,777,375	-	-	1,777,375	-	279,613,029	279,613,029	At Maturity	4,07	284,380,000	3,75	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	572,686	-	-	572,686	-	147,719,313	147,719,313	At Maturity	1,71	145,351,650	1,89	
90749000-9	FALABELLA S.A.	CHILE	Varios Acreedores	UF	181,011	-	-	181,011	36,629,612	21,977,768	58,607,380	At Maturity	1,32	58,140,660	1,49	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	1,036,092	1,036,092	3,876,659	4,402,236	8,278,895	Six monthly	4,72	9,421,029	4,50	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	639,087	639,087	-	85,819,563	85,819,563	At Maturity	4,00	87,835,881	3,85	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	425,417	425,417	-	57,257,284	57,257,284	At Maturity	3,99	58,557,254	3,85	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	347,353	347,353	-	69,703,438	69,703,438	At Maturity	3,90	73,000,847	3,50	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	292,777	292,777	-	86,659,314	86,659,314	At Maturity	3,92	87,503,874	3,90	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	1,257,354	-	1,257,354	-	87,272,521	87,272,521	At Maturity	3,76	88,481,363	3,80	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	573,413	-	-	573,413	-	58,122,811	58,122,811	At Maturity	2,09	58,713,830	2,10	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	132,161	132,161	-	119,972,940	119,972,940	At Maturity	1,32	116,446,052	1,70	
76017019-4	PLAZA S.A.	CHILE	Varios Acreedores	UF	-	-	485,770	485,770	-	62,261,270	62,261,270	At Maturity	4,76	409,687	3,60	
96792430-K	SODIMAC S.A.	CHILE	Varios Acreedores	UF	-	-	119,892	119,892	10,410,899	32,429,138	42,840,037	Six monthly	3,98	43,605,495	3,70	
0-E	SAGA FALABELLA S.A.	PERU	Varios Acreedores	PEN	-	304,812	882,534	1,187,346	-	588,804	588,804	Three monthly	5,94	1,776,150	5,81	
0-E	SAGA FALABELLA S.A.	PERU	Varios Acreedores	PEN	-	206,681	588,443	795,124	-	588,820	588,820	Three monthly	5,52	1,383,944	5,41	
0-E	SAGA FALABELLA S.A.	PERU	Varios Acreedores	PEN	-	270,085	735,741	1,005,826	-	1,472,154	1,472,154	Three monthly	5,12	2,477,980	5,00	
0-E	HIPERMERCADOS TOTTUS S.A.	PERU	Varios Acreedores	PEN	18,616	71,487	221,399	311,502	1,414,556	4,852,495	6,267,051	Three monthly	7,61	6,606,093	7,40	
0-E	HIPERMERCADOS TOTTUS S.A.	PERU	Varios Acreedores	PEN	18,675	71,605	221,930	312,210	1,417,304	4,856,012	6,273,316	Three monthly	7,61	6,606,093	7,40	
0-E	HIPERMERCADOS TOTTUS S.A.	PERU	Varios Acreedores	PEN	23,339	89,497	277,372	390,208	1,771,416	6,069,742	7,841,158	Three monthly	7,61	8,257,616	7,40	
0-E	HIPERMERCADOS TOTTUS S.A.	PERU	Varios Acreedores	PEN	23,385	89,590	277,788	390,763	1,773,577	6,072,506	7,846,083	Three monthly	7,61	8,257,616	7,40	
0-E	INVERFAL PERU S.A.	PERU	Varios Acreedores	PEN	284,440	-	-	284,440	441,920	18,690,303	19,132,223	Three monthly	8,06	19,243,280	8,06	
0-E	INVERFAL PERU S.A.	PERU	Varios Acreedores	PEN	-	1,677,708	4,786,275	6,463,983	-	9,558,401	9,558,401	Three monthly	7,19	15,954,250	7,19	
0-E	INVERFAL PERU S.A.	PERU	Varios Acreedores	PEN	987,233	883,620	1,767,240	3,638,093	-	6,175,714	6,175,714	Three monthly	6,25	9,719,820	6,25	
Total Bond Obligations					17,659,046	4,922,439	122,737,271	145,318,756	808,179,492	1,569,116,858	2,377,296,350					

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument.

g) Reconciliation of current and non-current financial liabilities to the statement of cash flow required by IAS 7:

	Dec-31-20 ThCh\$	Cash flow ThCh\$	Interest and indexation ThCh\$	Other non-monetary movements ThCh\$	Dec-31-21 ThCh\$
Bank loans	1,119,253,331	(421,189,658)	32,545,675	64,876,603	795,485,951
Bond obligations	2,522,615,106	(70,321,997)	163,338,088	146,586,995	2,762,218,192
Other financial liabilities	118,664,108	(62,474,533)	53,764,817	(15,650,530)	94,303,862
Total current & non-current other financial liabilities	3,760,532,545	(553,986,188)	249,648,580	195,813,068	3,652,008,005

Note 19 - Current and Non-Current Leasing Liabilities

a) As of December 31, 2021 and 2020, lease liabilities from Non-Banking Businesses are detailed as follows:

As of December 31, 2021

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non-Current debt	Total	Effective Rate	Nominal Rate
79598260-4	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.	Chile	Misc. creditors	CLP	255,656	763,053	1,018,709	331,883	338,004	333,412	269,631	230,483	1,503,413	2,522,122	2.85%	2.85%
77261280-K	Falabella Retail S.A.	Chile	Misc. creditors	U.F.	4,049,941	11,434,183	15,484,124	17,624,541	6,637,102	5,498,774	5,290,630	79,967,253	115,018,300	130,502,424	3.26%	3.26%
90749000-9	Falabella S.A.	Chile	Misc. creditors	U.F.	125,772	382,783	508,555	554,444	571,626	589,775	281,797	4,387,031	6,384,673	6,893,228	3.44%	3.44%
76587847-0	Falabella Servicios Profesionales de TI SpA	Chile	Misc. creditors	CLP	127,296	374,545	501,841	423,738	434,113	444,733	-	-	1,302,584	1,804,425	2.42%	2.42%
77612410-9	Falabella Tecnología Corporativa Ltda.	Chile	Misc. creditors	U.F.	203,686	621,516	825,202	854,263	884,200	915,210	947,331	14,664,714	18,265,718	19,090,920	3.59%	3.59%
77612410-9	Falabella Tecnología Corporativa Ltda.	Chile	Misc. creditors	USD	33,282	33,394	66,676	-	-	-	-	-	-	66,676	1.99%	1.99%
76212492-0	Falabella.com SpA	Chile	Misc. creditors	U.F.	508,731	1,533,462	2,042,193	1,249,108	641,100	278,073	240,099	3,031,986	5,440,366	7,482,559	1.40%	1.40%
78627210-6	Hipermercados Tottus S.A.	Chile	Misc. creditors	U.F.	4,452,995	13,567,206	18,020,201	18,025,259	13,326,688	8,253,282	6,676,900	77,463,749	123,745,878	141,766,079	2.93%	2.93%
76993859-1	Ikso SpA	Chile	Misc. creditors	U.F.	64,675	194,597	259,272	260,801	196,610	87,661	-	-	545,072	804,344	0.59%	0.59%
76821330-5	Impertal S.A.	Chile	Misc. creditors	U.F.	1,419,569	4,251,565	5,671,134	4,267,801	3,907,196	4,033,203	4,258,149	22,053,061	38,519,410	44,190,544	3.01%	3.01%
76882330-8	Nuevos Desarrollos S.A.	Chile	Misc. creditors	U.F.	97,830	298,635	396,465	475,484	254,793	258,724	262,752	5,452,479	6,704,232	7,100,697	3.45%	3.45%
99555550-6	Plaza Antofagasta S.A.	Chile	Misc. creditors	U.F.	134,279	394,939	529,218	540,329	556,462	573,079	590,192	4,533,617	6,793,679	7,322,897	2.98%	2.98%
76009350-0	Promotora Chilena de Café Colombia S.A.	Chile	Misc. creditors	U.F.	101,910	290,981	392,891	528,156	55,485	-	-	-	583,641	976,532	1.36%	1.36%
77099010-6	Seguros Falabella Corredores Ltda.	Chile	Misc. creditors	CLP	58,454	177,497	235,951	267,910	274,468	281,196	-	-	823,574	1,059,525	2.10%	2.10%
78566830-8	Soc. de Cobranzas Legales Lexicom Ltda.	Chile	Misc. creditors	CLP	3,898	11,665	15,563	15,771	16,091	16,417	6,973	-	55,252	70,815	2.10%	2.10%
96792430-K	Sodimac S.A.	Chile	Misc. creditors	CLP	28,174	76,302	104,476	21,951	10,094	-	-	-	32,045	136,521	2.48%	2.48%
96792430-K	Sodimac S.A.	Chile	Misc. creditors	U.F.	4,345,518	12,392,459	16,737,977	16,903,721	16,901,624	18,152,475	18,472,506	197,840,527	268,270,853	285,008,830	3.10%	3.10%
0-E	DP Factory S.A	Argentina	Misc. creditors	ARS	4,783	17,527	22,310	26,616	-	-	-	-	26,616	48,926	48.21%	48.21%
0-E	Falabella S.A.	Argentina	Misc. creditors	ARS	18,658	63,906	82,564	112,522	133,046	169,229	218,643	3,660,609	4,294,049	4,376,613	15.91%	15.91%
0-E	Falabella S.A.	Argentina	Misc. creditors	USD	18,107	57,389	75,496	84,218	93,951	104,808	116,919	847,367	1,247,263	1,322,759	2.70%	2.70%
0-E	Constudcor S.A	Brasil	Misc. creditors	BRL	1,976,160	3,788,418	5,764,578	4,582,196	5,978,751	5,134,974	3,775,135	33,367,579	52,838,635	58,603,213	11.82%	11.82%
0-E	ABC de Servicios S.A.S.	Colombia	Misc. creditors	COP	37,564	116,220	153,784	108,920	-	-	-	-	108,920	262,704	6.17%	6.17%
0-E	Agencia de Seguros Falabella Ltda.	Colombia	Misc. creditors	COP	28,027	87,279	115,306	124,208	-	-	-	-	124,208	239,514	8.00%	8.00%
0-E	Falabella Colombia S.A.	Colombia	Misc. creditors	COP	2,076,963	6,167,357	8,244,320	7,961,464	6,425,348	6,000,737	5,186,793	18,910,447	44,484,789	52,729,109	10.38%	10.38%
0-E	Linio Colombia S.A.S.	Colombia	Misc. creditors	COP	50,973	483,752	534,725	390,851	15,408	-	-	-	406,259	940,984	17.37%	17.37%
0-E	Falabella Corporate Services India Private Limited	India	Misc. creditors	INR	141,285	444,924	586,209	261,485	-	-	-	-	261,485	847,694	10.15%	10.15%
0-E	Bazaya México S.A. de R.L. de C.V.	México	Misc. creditors	MXN	45,633	136,900	182,533	-	-	-	-	-	-	182,533	1.47%	1.47%
0-E	Bazaya México S.A. de R.L. de C.V.	México	Misc. creditors	USD	42,123	126,369	168,492	386,116	193,058	-	-	-	579,174	747,666	2.71%	2.71%
0-E	Corredora de Seguros Falabella S.A.C	Perú	Misc. creditors	USD	28,995	64,561	93,556	105,486	94,417	105,672	99,782	25,040	430,397	523,953	0.03%	0.03%
0-E	Hipermercado Tottus S.A.	Perú	Misc. creditors	PEN	223,841	530,917	754,758	841,424	884,857	942,085	1,027,349	22,100,024	25,795,339	26,550,497	2.43%	2.43%
0-E	Hipermercado Tottus S.A.	Perú	Misc. creditors	USD	930,162	2,495,036	3,425,198	3,856,525	3,766,315	3,965,468	3,270,741	32,237,649	47,096,698	50,521,896	3.96%	3.96%
0-E	Inmobiliaria Domel S.A.C.	Perú	Misc. creditors	USD	112,375	345,223	457,598	490,581	215,787	-	-	-	706,368	1,163,966	4.17%	4.17%
0-E	Falabella.com S.A.C	Perú	Misc. creditors	PEN	131,423	411,493	542,916	551,907	517,618	535,818	137,464	-	1,742,807	2,285,723	3.00%	3.00%
0-E	Falabella.com S.A.C	Perú	Misc. creditors	USD	25,019	16,843	41,862	-	-	-	-	-	-	41,862	4.80%	4.80%
0-E	Mall Plaza Peru S.A.	Perú	Misc. creditors	USD	7,488	-	7,488	-	-	-	-	-	-	7,488	4.62%	4.62%
0-E	SAGA Falabella Oriente S.A.C.	Perú	Misc. creditors	PEN	8,904	25,013	33,917	28,180	30,014	31,968	34,049	60,859	185,070	218,987	1.75%	1.75%
0-E	SAGA Falabella Oriente S.A.C.	Perú	Misc. creditors	USD	31,446	96,936	128,382	68,691	74,725	79,014	83,550	152,260	458,240	586,622	4.16%	4.16%
0-E	SAGA Falabella S.A.	Perú	Misc. creditors	PEN	536,001	1,843,199	2,379,200	2,172,959	1,844,203	1,924,591	1,849,802	29,022,984	36,814,539	39,193,739	3.48%	3.48%
0-E	SAGA Falabella S.A.	Perú	Misc. creditors	USD	957,777	2,580,870	3,538,647	2,631,497	3,152,590	3,165,681	2,480,443	21,968,783	33,398,994	36,937,641	2.64%	2.64%
0-E	Salón Motor Plaza S.A.	Perú	Misc. creditors	USD	29,424	80,992	110,416	-	-	-	-	-	-	110,416	7.10%	7.10%
0-E	Tienda de Mejoramiento del Hogar S.A.	Perú	Misc. creditors	PEN	31,193	97,215	128,408	288,063	161,324	174,075	187,833	6,620,421	7,431,716	7,560,124	7.90%	7.90%
0-E	Tienda de Mejoramiento del Hogar S.A.	Perú	Misc. creditors	USD	1,471,649	3,853,334	5,324,983	13,676,180	7,247,505	5,839,029	5,982,659	85,838,016	118,583,389	123,908,372	6.07%	6.07%
0-E	Homecenter Sodimac S.A.	Uruguay	Misc. creditors	USD	71,427	146,847	218,274	237,155	237,156	402,935	402,935	362,745	1,642,926	1,861,200	1.34%	1.34%
0-E	Homecenter Sodimac S.A.	Uruguay	Misc. creditors	UYU	67,230	138,411	205,641	491,180	491,180	706,459	706,454	3,417,632	5,812,905	6,018,546	4.48%	4.48%
			<b>Total</b>		<b>25,116,296</b>	<b>71,015,713</b>	<b>96,132,009</b>	<b>101,823,584</b>	<b>76,562,909</b>	<b>68,998,557</b>	<b>62,857,511</b>	<b>668,217,315</b>	<b>978,459,876</b>	<b>1,074,591,885</b>		

Note 19 - Current and Non-Current Leasing Liabilities (continued)

As of December 31, 2020

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non-Current debt	Total	Effective Rate	Nominal Rate
79598260-4	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.	Chile	Misc. creditors	CLP	390,850	1,174,859	1,565,709	1,601,173	946,014	946,014	471,196	470,047	4,434,444	6,000,153	2,59%	2,59%
76046433-3	Falabella Inversiones Financieras S.A.	Chile	Misc. creditors	CLP	46,275	92,577	138,852	276,968	23,083	-	-	-	300,051	438,903	2,41%	2,41%
77261280-K	Falabella Retail S.A.	Chile	Misc. creditors	U.F.	3,912,378	10,998,121	14,910,499	21,756,885	5,468,913	4,915,747	4,018,019	35,544,569	71,704,133	86,614,632	3,23%	3,23%
90749000-9	Falabella S.A.	Chile	Misc. creditors	U.F.	54,639	166,845	221,484	229,457	237,717	246,275	255,141	4,379,371	5,347,961	5,569,445	3,60%	3,60%
76587847-0	Falabella Servicios Profesionales de TI SpA.	Chile	Misc. creditors	CLP	127,524	385,501	513,025	468,806	244,480	248,202	190,108	266,150	1,417,746	1,930,771	1,74%	1,74%
77612410-9	Falabella Tecnología Corporativa Ltda.	Chile	Misc. creditors	U.F.	212,545	649,029	861,574	892,591	924,724	958,014	992,502	17,035,695	20,803,526	21,665,100	3,57%	3,57%
77612410-9	Falabella Tecnología Corporativa Ltda.	Chile	Misc. creditors	USD	29,109	87,327	116,436	51,829	-	-	-	-	51,829	168,265	1,99%	1,99%
78627210-6	Hipermercados Tottus S.A.	Chile	Misc. creditors	U.F.	3,660,179	10,406,844	14,067,023	11,563,481	11,478,041	10,737,612	7,130,172	58,089,138	98,998,444	113,065,467	3,00%	3,00%
76993859-1	Ikso SpA.	Chile	Misc. creditors	U.F.	60,309	181,461	241,770	243,197	265,083	246,196	-	-	754,476	996,264	0,59%	0,59%
76821330-5	Imperial S.A.	Chile	Misc. creditors	U.F.	1,194,933	2,504,389	3,699,322	3,056,298	3,137,198	3,260,651	3,378,195	21,023,220	33,855,562	37,554,884	3,59%	3,59%
76882330-8	Nuevos Desarrollos S.A.	Chile	Misc. creditors	U.F.	106,345	269,857	376,202	433,301	428,548	239,475	243,162	5,298,048	6,642,534	7,018,736	3,46%	3,46%
99555550-6	Plaza Antofagasta S.A.	Chile	Misc. creditors	U.F.	122,427	359,716	482,143	492,137	506,829	521,962	537,549	4,806,145	6,864,622	7,346,765	2,97%	2,97%
76000935-0	Promotora Chilena de Café Colombia S.A.	Chile	Misc. creditors	U.F.	138,804	373,420	512,224	362,282	381,007	172,701	-	-	915,990	1,428,214	1,48%	1,48%
77099010-6	Seguros Falabella Corredores Ltda.	Chile	Misc. creditors	CLP	100,312	185,082	285,394	162,584	121,272	124,194	127,187	320,169	855,406	1,140,800	2,41%	2,41%
78566830-8	Soc. de Cobranzas Legales Lexicom Ltda.	Chile	Misc. creditors	CLP	1,324	3,972	5,296	-	-	-	-	-	5,296	5,296	2,10%	2,10%
96792430-K	Sodimac S.A.	Chile	Misc. creditors	CLP	29,507	82,380	111,887	91,925	8,924	-	-	-	100,849	212,736	4,36%	4,36%
96792430-K	Sodimac S.A.	Chile	Misc. creditors	U.F.	4,776,676	13,281,908	18,058,584	16,163,736	16,318,915	16,256,592	16,755,727	202,902,891	268,397,861	286,456,445	3,40%	3,40%
0-E	DP Factory S.A.	Argentina	Misc. creditors	ARS	26,331	89,278	115,609	147,291	186,430	150,052	-	-	483,773	599,382	23,53%	23,53%
0-E	Falabella S.A.	Argentina	Misc. creditors	ARS	429,172	935,176	1,364,348	1,472,037	1,492,894	1,515,704	1,231,441	5,753,534	11,465,610	12,829,958	13,78%	13,78%
0-E	Falabella S.A.	Argentina	Misc. creditors	USD	45,063	142,895	187,958	209,869	234,335	261,654	292,157	1,636,193	2,634,208	2,822,166	2,10%	2,10%
0-E	Construdcor S.A.	Brasil	Misc. creditors	BRL	1,172,021	3,149,347	4,321,368	4,116,369	3,358,752	3,489,160	3,556,522	28,927,931	43,448,734	47,770,102	14,16%	14,16%
0-E	ABC de Servicios S.A.S.	Colombia	Misc. creditors	COP	39,372	121,715	161,087	171,030	119,236	-	-	-	290,266	451,353	6,17%	6,17%
0-E	Agencia de Seguros Falabella Ltda.	Colombia	Misc. creditors	COP	45,017	90,011	135,028	298,425	-	-	-	-	298,425	433,453	8,00%	8,00%
0-E	Falabella Colombia S.A.	Colombia	Misc. creditors	COP	1,497,223	4,333,611	5,830,834	5,155,999	5,319,781	5,653,572	5,532,089	23,617,438	45,278,879	51,109,713	10,84%	10,84%
0-E	Linio Colombia S.A.S.	Colombia	Misc. creditors	COP	-	-	-	515,226	-	-	-	-	515,226	515,226	16,12%	16,12%
0-E	Mall Plaza Servicios S.A.S.	Colombia	Misc. creditors	COP	14,808	-	14,808	-	-	-	-	-	14,808	14,808	5,50%	5,50%
0-E	Falabella Corporate Services India Private Limited	India	Misc. creditors	INR	99,922	338,615	438,537	724,469	-	-	-	-	724,469	1,163,006	10,15%	10,15%
0-E	Bazaya México S.A. de R.L. de C.V.	México	Misc. creditors	MXN	-	-	-	482,347	-	-	-	-	482,347	482,347	7,48%	7,48%
0-E	Bazaya México S.A. de R.L. de C.V.	México	Misc. creditors	USD	-	-	-	18,430	-	-	-	-	18,430	18,430	2,46%	2,46%
0-E	Corredora de Seguros Falabella S.A.C	Perú	Misc. creditors	USD	27,552	102,329	129,881	361,982	181,172	145,548	-	96,658	785,360	915,241	5,13%	5,13%
0-E	Hipermercado Tottus S.A.	Perú	Misc. creditors	PEN	175,545	356,625	532,170	570,109	585,714	602,319	648,963	11,177,421	13,584,526	14,116,696	1,79%	1,79%
0-E	Hipermercado Tottus S.A.	Perú	Misc. creditors	USD	403,828	1,447,194	1,851,022	3,373,507	3,130,414	3,059,534	3,222,888	28,967,009	41,753,552	43,604,374	4,64%	4,64%
0-E	Inmobiliaria Domel S.A.C.	Perú	Misc. creditors	USD	87,933	270,176	358,109	384,408	412,116	181,274	-	-	977,798	1,335,907	4,17%	4,17%
0-E	Falabella.com S.A.C	Perú	Misc. creditors	USD	-	-	-	154,933	-	-	-	-	154,933	154,933	4,80%	4,80%
0-E	Mall Plaza Perú S.A.	Perú	Misc. creditors	USD	36,099	110,974	147,073	6,263	-	-	-	-	6,263	153,336	4,62%	4,62%
0-E	SAGA Falabella Iquitos S.A.C.	Perú	Misc. creditors	PEN	7,336	23,019	30,355	33,738	28,546	30,378	32,328	83,674	208,664	239,019	1,88%	1,88%
0-E	SAGA Falabella Iquitos S.A.C.	Perú	Misc. creditors	USD	24,686	76,096	100,782	103,540	53,151	57,958	61,286	195,460	471,395	572,177	3,98%	3,98%
0-E	SAGA Falabella S.A.	Perú	Misc. creditors	PEN	426,222	1,416,328	1,842,550	1,983,594	1,849,121	1,542,074	1,635,359	24,031,611	31,041,759	32,884,309	3,77%	3,77%
0-E	SAGA Falabella S.A.	Perú	Misc. creditors	USD	781,982	2,305,414	3,087,396	2,794,618	2,011,850	2,375,473	2,310,742	16,443,630	25,936,313	29,023,709	2,55%	2,55%
0-E	Salón Motor Plaza S.A.	Perú	Misc. creditors	USD	22,803	61,283	84,086	102,268	-	-	-	-	102,268	186,354	5,75%	5,75%
0-E	Tienda de Mejoramiento del Hogar S.A.	Perú	Misc. creditors	PEN	26,265	81,859	108,124	116,670	125,891	135,841	146,578	6,344,210	6,869,190	6,977,314	7,92%	7,92%
0-E	Tienda de Mejoramiento del Hogar S.A.	Perú	Misc. creditors	USD	666,340	1,946,838	2,613,178	4,107,178	4,438,154	4,091,876	3,524,295	81,807,298	97,968,801	100,581,979	6,02%	6,02%
0-E	Homecenter Sodimac S.A.	Uruguay	Misc. creditors	USD	42,525	131,143	173,668	188,690	188,690	210,654	210,654	765,966	1,564,654	1,738,322	1,41%	1,41%
0-E	Homecenter Sodimac S.A.	Uruguay	Misc. creditors	UYU	39,058	120,621	159,679	381,418	381,418	355,062	355,055	3,608,957	5,081,910	5,241,589	4,40%	4,40%
					21,101,239	58,853,835	79,955,074	85,821,058	64,588,413	62,731,768	56,859,315	583,592,433	853,592,987	933,548,061		

Note 19 - Current and Non-Current Leasing Liabilities (continued)

b) As of December 31, 2021 and 2020, lease liabilities from Banking Businesses are detailed as follows

Al 31 de diciembre 2021

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non-Current debt	Total	Effective Rate	Nominal Rate
96509660-4	Banco Falabella	Chile	Misc. creditors	CLP	1,995	-	1,995	-	-	-	-	-	-	1,995	2,94%	2,94%
96509660-4	Banco Falabella	Chile	Misc. creditors	U.F.	1,354,951	3,198,172	4,553,123	2,597,227	1,809,355	1,249,243	411,162	459,447	6,526,434	11,079,557	1,54%	1,54%
90743000-6	Promotora CMR Falabella S.A.	Chile	Misc. creditors	U.F.	2,226	6,683	8,909	8,919	744	-	-	-	9,663	18,572	0,11%	0,11%
0-E	Banco Falabella S.A.	Colombia	Misc. creditors	COP	291,585	893,581	1,185,166	1,127,511	761,569	629,951	383,542	2,733,457	5,636,030	6,821,196	7,15%	7,15%
0-E	Banco Falabella Perú S.A.	Peru	Misc. creditors	PEN	54,961	111,590	166,551	380,125	376,161	357,291	296,997	721,491	2,132,065	2,298,616	1,85%	1,85%
0-E	Banco Falabella Perú S.A.	Peru	Misc. creditors	USD	214,090	434,566	648,656	985,691	975,458	926,528	770,173	1,870,973	5,528,823	6,177,479	3,23%	3,23%
					<b>Total</b>	<b>1,919,808</b>	<b>4,644,592</b>	<b>6,564,400</b>	<b>5,099,473</b>	<b>3,923,287</b>	<b>3,163,013</b>	<b>1,861,874</b>	<b>5,785,368</b>	<b>19,833,015</b>		<b>26,397,415</b>

Al 31 de diciembre 2020

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non-Current debt	Total	Effective Rate	Nominal Rate
96509660-4	Banco Falabella	Chile	Misc. creditors	U.F.	1,796,673	2,968,401	4,765,074	2,638,603	1,413,164	824,275	594,704	246,745	5,717,491	10,482,565	2,22%	2,22%
0-E	Banco Falabella S.A.	Colombia	Misc. creditors	COP	304,155	820,685	1,124,840	1,203,247	1,148,262	789,457	724,297	3,473,431	7,338,694	8,463,534	7,15%	7,15%
0-E	Banco Falabella Perú S.A.	Peru	Misc. creditors	PEN	136,698	398,241	534,939	452,926	342,406	352,458	288,294	1,168,243	2,604,327	3,139,266	2,36%	2,36%
0-E	Banco Falabella Perú S.A.	Peru	Misc. creditors	USD	190,356	535,412	725,768	645,711	613,879	634,698	662,041	1,869,594	4,425,923	5,151,691	2,92%	2,92%
					<b>Total</b>	<b>2,427,882</b>	<b>4,722,739</b>	<b>7,150,621</b>	<b>4,940,487</b>	<b>3,517,711</b>	<b>2,600,888</b>	<b>2,269,336</b>	<b>6,758,013</b>	<b>20,086,435</b>		<b>27,237,056</b>

Lease payments were ThCh\$ 152,155,014 and ThCh\$ 133,099,038 as of December 31, 2021 and 2020, respectively, which are classified as operating cash flows in the Statement of Cash Flows.

Note 20 - Current and Non-Current Trade and Other Payables

Trade and other payables are detailed as follows:

Dec-31-21						
Liability	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Total Non-Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Trade creditors	863,517,963	219,732,041	24,781,094	1,108,031,098	-	-
Miscellaneous creditors	11,851,511	382,743	5,915,340	18,149,594	1,098,361	1,098,361
Other payables	38,173,097	4,536,439	127,488,832	170,198,368	-	-
<b>Total</b>	<b>913,542,571</b>	<b>224,651,223</b>	<b>158,185,266</b>	<b>1,296,379,060</b>	<b>1,098,361</b>	<b>1,098,361</b>

Dec-31-20						
Liability	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Total Non-Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Trade creditors	816,352,609	237,678,293	26,088,641	1,080,119,543	-	-
Miscellaneous creditors	7,938,834	722,946	5,802,934	14,464,714	1,074,634	1,074,634
Other payables	35,750,958	5,345,624	9,420,088	50,516,670	-	-
<b>Total</b>	<b>860,042,401</b>	<b>243,746,863</b>	<b>41,311,663</b>	<b>1,145,100,927</b>	<b>1,074,634</b>	<b>1,074,634</b>

The Company's principal suppliers as of December 31, 2021 are detailed as follows. The average supplier payment term varies between 37 and 98 days, depending on the business and the country.

Supplier Name
Samsung Electronics
Apple
Lg Electronics
HP Inc
Industria Metalúrgica Limitada
Alicorp
Nestle
Intcomex
Black & Decker
Electrolux

Note 20 - Current and Non-Current Trade and Other Payables (continued)

Creditors not due

Dec-31-21

Supplier	Amounts According to Payment Terms						Total ThCh\$
	Under 30 days	31-60 days	61-90 days	91-120 days	121-365 days	Over 365 days	
Goods	554,657,074	167,880,503	39,229,570	14,312,241	7,008,746	-	783,088,134
Services	274,382,585	22,123,540	3,104,959	2,277,285	1,714,228	-	303,602,597
Others	7,896,293	1,363,968	240,237	439,772	714,703	-	10,654,973
<b>Total</b>	<b>836,935,952</b>	<b>191,368,011</b>	<b>42,574,766</b>	<b>17,029,298</b>	<b>9,437,677</b>	<b>-</b>	<b>1,097,345,704</b>

Dec-31-20

Supplier	Amounts According to Payment Terms						Total ThCh\$
	Under 30 days	31-60 days	61-90 days	91-120 days	121-365 days	Over 365 days	
Goods	565,082,061	190,614,060	37,791,243	18,133,808	5,666,303	-	817,287,475
Services	202,710,222	11,821,237	5,107,452	1,639,362	2,570,931	-	223,849,204
Others	7,225,530	640,152	173,377	108,343	744,441	-	8,891,843
<b>Total</b>	<b>775,017,813</b>	<b>203,075,449</b>	<b>43,072,072</b>	<b>19,881,513</b>	<b>8,981,675</b>	<b>-</b>	<b>1,050,028,522</b>

Creditors overdue

Falabella has a conservative financial policy and a solid liquidity position that allows it to fulfill its obligations with its suppliers without major issues. Therefore, the overdue amounts owed to suppliers as of December 31, 2021 and 2020 are primarily due to invoices that contain differences, the majority of which are rapidly resolved, due to the continuing management of supplier payables.

Dec-31-21

Supplier	Amounts According to Payment Terms						Total ThCh\$
	Under 30 days	31-60 days	61-90 days	91-120 days	121-180 days	Over 180 days	
Goods	2,761,871	1,379,310	560,374	298,311	128,315	1,284,554	6,412,735
Services	1,270,608	266,522	254,126	198,908	182,443	430,970	2,603,577
Others	606,347	711,118	187,347	123,516	32,014	8,740	1,669,082
<b>Total</b>	<b>4,638,826</b>	<b>2,356,950</b>	<b>1,001,847</b>	<b>620,735</b>	<b>342,772</b>	<b>1,724,264</b>	<b>10,685,394</b>

Dec-31-20

Supplier	Amounts According to Payment Terms						Total ThCh\$
	Under 30 days	31-60 days	61-90 days	91-120 days	121-180 days	Over 180 days	
Goods	13,264,728	7,294,715	3,268,392	594,093	242,733	413,498	25,078,159
Services	621,958	1,093,962	128,279	1,782,518	150,787	420,057	4,197,561
Others	18,417	9,116	88,236	16,718	639,609	43,205	815,301
<b>Total</b>	<b>13,905,103</b>	<b>8,397,793</b>	<b>3,484,907</b>	<b>2,393,329</b>	<b>1,033,129</b>	<b>876,760</b>	<b>30,091,021</b>



Note 21 - Current and Non-Current Provisions

a) Provisions for the Non-Banking Business are detailed as follows:

Non-Banking Business	Current		Non-Current	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Provisions				
Legal claims and contingencies provisions <sup>(1)</sup>	27,527,224	24,413,788	5,750,667	5,372,816
Dismantling, restoration and rehabilitation costs <sup>(2)</sup>	-	-	3,643,680	3,052,962
Allowances on used lines of credit <sup>(3)</sup>	-	1,260,380	-	-
Other provisions <sup>(4)</sup>	242,143	378,788	-	-
<b>Total</b>	<b>27,769,367</b>	<b>26,052,956</b>	<b>9,394,347</b>	<b>8,425,778</b>

b) Provisions for the Banking Business are detailed as follows:

Banking Business		
Provisions	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Legal claims and contingencies provisions <sup>(1)</sup>	1,963,780	2,840,631
Dismantling, restoration and rehabilitation costs <sup>(2)</sup>	304,135	282,375
Allowances for unused lines of credit <sup>(3)</sup>	50,988,653	27,657,713
Other provisions <sup>(4)</sup>	504,913	244,983
<b>Total</b>	<b>53,761,481</b>	<b>31,025,702</b>

<sup>(1)</sup> Legal claims and contingencies provisions are claims that our legal advisors consider to have a high probability of loss.

<sup>(2)</sup> Dismantling, restoration and rehabilitation costs arise from the dismantling policy, and provisions are reviewed annually to ensure that the estimated amounts remain reasonable, and whether there are new amounts to be recorded for assets acquired or built.

<sup>(3)</sup> Allowances for unused lines of credit are the expected credit losses on the unused portion of credit lines, which must be recognized according to IFRS 9.

<sup>(4)</sup> Other provisions are other third party obligations, where there is a high probability of payment.

Note 21 - Current and Non-Current Provisions (continued)

c) Movements in provisions for the Non-Banking Business are detailed as follows:

Movements in provisions	Legal claims provision		Dismantling, restoration and rehabilitation costs		Unused lines of credit		Other provisions		Total	
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Balance as of January 1, 2021	24,413,788	5,372,816	-	3,052,962	1,260,380	-	378,788	-	26,052,956	8,425,778
Additional provisions	3,175,353	302,526	-	56,542	-	-	-	-	3,175,353	359,068
Increase (decrease) in current provisions	(923,896)	(383,961)	-	295,183	(1,133,595)	-	(137,514)	-	(2,195,005)	(88,778)
Conversion adjustment	861,979	459,286	-	238,993	(126,785)	-	869	-	736,063	698,279
Balance as of December 31, 2021	27,527,224	5,750,667	-	3,643,680	-	-	242,143	-	27,769,367	9,394,347
Balance as of January 1, 2020	22,516,176	6,432,212	-	3,158,646	1,003,763	-	238,195	-	23,758,134	9,590,858
Additional provisions	5,196,027	739,760	-	96,923	-	-	-	-	5,196,027	836,683
Increase (decrease) in current provisions	(896,637)	(781,026)	-	119,685	582,376	-	142,271	-	(171,990)	(661,341)
Conversion adjustment	(2,401,778)	(1,018,130)	-	(322,292)	(325,759)	-	(1,678)	-	(2,729,215)	(1,340,422)
Balance as of December 31, 2020	24,413,788	5,372,816	-	3,052,962	1,260,380	-	378,788	-	26,052,956	8,425,778

d) Movements in provisions for the Banking Business are detailed as follows:

Movements in provisions	Legal claims provision	Dismantling, restoration and rehabilitation costs	Unused lines of credit	Other provisions	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	2,840,631	282,375	27,657,713	244,983	31,025,702
Additional provisions	616,009	-	-	-	616,009
Increase (decrease) in current provisions	(1,555,862)	19,518	22,987,058	251,129	21,701,843
Conversion adjustment	63,002	2,242	343,882	8,801	417,927
Balance as of December 31, 2021	1,963,780	304,135	50,988,653	504,913	53,761,481
Balance as of January 1, 2020	2,138,533	332,541	29,309,244	236,864	32,017,182
Additional provisions	1,235,490	-	-	-	1,235,490
Increase (decrease) in current provisions	(374,218)	(21,249)	(1,138,227)	(26,704)	(1,560,398)
Conversion adjustment	(159,174)	(28,917)	(513,304)	34,823	(666,572)
Balance as of December 31, 2020	2,840,631	282,375	27,657,713	244,983	31,025,702

Note 22 - Current and Non-Current Employee Benefits Provisions

- a) Employee benefit expenses are included in the statement of net income under the item Administrative expenses and are detailed as follows:

Non-Banking Business

Employee Benefit Expenses	Jan 01-21	Jan 01-20
	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Wages and salaries	828,723,922	773,595,908
Bonuses and other short-term benefits	270,313,536	216,218,086
Defined benefit expense	3,816,445	4,979,762
Termination expenses	28,393,719	57,726,738
Share-based payments	601,140	501,911
Other personnel expenses	28,576,708	17,704,793
<b>Staff costs</b>	<b>1,160,425,470</b>	<b>1,070,727,198</b>

Banking Business

Employee Benefit Expenses	Jan 01-21	Jan 01-20
	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Wages and salaries	83,085,819	96,495,314
Bonuses and other short-term benefits	33,583,172	31,881,403
Termination expenses	7,578,173	4,239,870
Share-based payments	(72,738)	25,445
Other personnel expenses	7,991,522	7,091,402
<b>Staff costs</b>	<b>132,165,948</b>	<b>139,733,434</b>

- b) Employee benefit provisions for the Non-Banking Business are detailed as follows:

Employee Benefit Provisions	Current		Non-Current	
	Dec-31-21	Dec-31-20	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Vacation provision	62,202,367	52,961,086	-	-
Profit sharing and bonuses provision	98,424,014	57,447,105	11,876,387	6,165,658
Defined benefit provisions	2,745,571	1,564,879	35,825,718	37,434,093
Retentions	28,385,933	23,888,439	-	-
Remuneration provisions	11,967,063	7,722,091	-	-
Other provisions	3,400,248	1,991,078	-	-
<b>Total Employee Benefit Provisions</b>	<b>207,125,196</b>	<b>145,574,678</b>	<b>47,702,105</b>	<b>43,599,751</b>

- c) The Employee defined benefit provisions are detailed as follows:

	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Defined benefits provision, current	2,745,571	1,564,879
Defined benefits provision, non-current	35,825,718	37,434,093
<b>Total Defined Benefits</b>	<b>38,571,289</b>	<b>38,998,972</b>

Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

c.1) A reconciliation of the benefit provisions, detailed expenses for the year and main assumptions used to calculate the obligation are as follows:

Reconciliation of Defined Benefits Plan Present Value	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Opening balance as of January 1	38,998,972	46,674,852
Cost of current service, defined benefits obligations <sup>(1)</sup>	2,718,577	3,411,025
Cost of interest on defined benefits obligations <sup>(1)</sup>	1,097,868	1,568,737
Actuarial gains (losses) on defined benefits obligation by experience and assumptions <sup>(2)</sup>	107,719	(575,530)
Defined benefit payments	(2,328,094)	(1,748,262)
Termination settlements <sup>(1)</sup>	(2,023,753)	(10,331,850)
Closing balance as of December 31	38,571,289	38,998,972

<sup>(1)</sup> Recorded in the statement of net income for the year as Administrative Expense.

<sup>(2)</sup> Recorded in the statement of other comprehensive income within "Other reserves" in equity.

c.2) Actuarial assumptions

The main actuarial assumptions are as follows:

	Dec-31-21	Dec-31-20
Discount rate used	BCU average rate	BCU average rate
Expected salary increase rate	2,17% actual average rate, according to position,	2,28% actual average rate, according to position,
Average staff turnover rate	9,57% turnover rate, according to historical company data,	9,43% turnover rate, according to historical company data,
Mortality table name	GS FMC 398	GS FMC 398
Other significant actuarial assumptions	Legal ages of retirement by gender	Legal ages of retirement by gender

c.3) Sensitivity analysis

As of December 31, 2021, the value sensitivity of the employee benefit actuarial liability to one-percent variations in the actuarial variables of the Company's most significant liabilities is detailed as follows:

Variables	1% decrease (in ThCh\$)	1% increase (in ThCh\$)
Discount rate	2,425,867	(1,882,998)
Turnover rate	4,051,007	(3,865,902)
Salary rate	(2,110,117)	2,402,515

d) Share-based payments and other long-term incentive plans:

The Extraordinary Shareholders' Meeting held on August 27, 2013 approved a compensation plan for Company executives, by granting options to subscribe to shares, which executives may exercise within a 5 year term.

The 2013 program included the repurchase of those shares, but not newly issued shares, as exercised at 30%, 30% and 40% in years 3, 4 and 5, respectively.

Although the 2013 program expired on June 30, 2018, as of December 31, 2021 and 2020, the Company had treasury shares related to the 2013 program in the amount of ThCh\$ 27,738,111 and ThCh\$ 43,405,118 respectively, which have been accounted for as an equity decrease.

Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

d) Share-based payments and other long-term incentive plans (continued)

The Board of Directors approved a long-term incentive plan for Company executives on May 30, 2017. This plan retains and aligns incentives for senior executives with those of shareholders. The incentive plan is divided into two components, each lasting for three years.

The first component is subject to the executive remaining with the Company for the duration of the program, where the Company agrees to pay a bonus in cash, equal to the average market value of the Company's shares 60 days prior to the date of payment, for a number of shares that will depend on the position and performance of the executive.

The second component offers the executive the option to acquire a number of Company shares and for each share acquired and kept continuously for the duration of the program, the Company will pay a cash bonus equivalent to a factor of such shares purchased, valued at the average market value of the Company's shares 60 days prior to the date of payment. Similarly to the previous component, it depends on the position and performance of the executive.

The 2017 plan was paid during June 2020.

The effect on Administrative Expenses in the statement of net income for the year ended December 31, 2020 was a credit of ThCh\$ 2,369,216.

The Board of Directors approved a long-term incentive plan for Company executives on April 24, 2018. This new plan seeks to retain and align incentives for senior executives with those of shareholders. The incentive plan is divided into two components, each lasting for three years.

The first component is subject to the executive remaining with the Company for the duration of the program, where the Company agrees to pay a bonus in cash, equal to the average market value of the Company's shares 60 days prior to the date of payment, for a number of shares that will depend on the position and performance of the executive, subject to a minimum value of the average share price, which will increase according to a factor.

The second component offers the executive the option to acquire a number of Company shares and for each share acquired and kept continuously for the duration of the program, the Company will pay a cash bonus equivalent to a factor of such shares purchased, valued at the average market value of the Company's shares 60 days prior to the date of payment. Similarly, to the previous component, it depends on the position and performance of the executive.

The 2018 benefit plan was paid in May 2021.

The expense for the years ended December 31, 2021 and 2020 was ThCh\$ 1,577,054 and ThCh\$ 900,948, respectively, and was charged to Administration expenses.

On April 23, 2019, the Board of Directors approved a new long-term incentive plan for Company executives. This new plan seeks to retain and align incentives for senior executives with those of shareholders. The incentive plan is divided into two components, each lasting for three years.

The first component is subject to the executive remaining with the Company for the duration of the program, where the Company agrees to pay a bonus in cash, equal to the average market value of the Company's shares 60 days prior to the date of payment, for a number of shares that will depend on the position and performance of the executive, subject to a minimum value of the average share price, which will increase according to a factor.

Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

d) Share-based payments and other long-term incentive plans (continued)

The second component offers the executive the option to acquire a number of Company shares and for each share acquired and kept continuously for the duration of the program, the Company will pay a cash bonus equivalent to a factor of such shares purchased, valued at the average market value of the Company's shares 60 days prior to the date of payment. Similarly to the previous component, it depends on the position and performance of the executive.

The expense for the years ended December 31, 2021 and 2020, was ThCh\$ 2,105,456 and ThCh\$ 2,034,928, respectively, and was charged to Administration expenses, with the counterpart in Employee benefit provisions.

The main assumptions used to calculate the fair value of the first component of these plans are detailed as follows:

	Plan 2018	Plan 2019
Number of shares granted	1,815,389	2,184,450
Dividend yield (%)	0,59%	1,26%
Expected volatility in the share price (%)	40,88%	40,68%
Risk-free interest rate (%)	0,77%	5,15%
Plan life (years)	3	3
Share price (\$)	3,210,00	2,779,00
Period covered	09-01-2018/ 05-15-2021	06-01-2019/ 05-15-2022
Model used	Monte Carlo Simulation	Monte Carlo Simulation
Model name	Bivariate Brownian Motion	Bivariate Brownian Motion

The expected share price volatility reflects the assumption that historical volatility is indicative of future trends, which may not necessarily be the actual outcome.

On May 12, 2020, the Company's Board of Directors approved a new variable and contingent long-term incentive plan for certain executives of the Company and its subsidiaries, including but not limited to the Company's senior executives, for the period 2020 to 2023. This plan is designed to retain these executives and to align their objectives with the creation of medium and long term value for shareholders. The plan has two components: (i) an investment in Company shares by each executive, purchased on the stock exchange and financed with an exclusive loan granted by the Company for this purpose; and, ii) cash payment of a one-time fixed bonus in 2023, for two thirds of the exclusive loan value, which will only be paid if the executive has been continually employed the Company, any of its subsidiaries, or by any combination of these at the date of payment.

Each executive has a different loan and bonus within the 2020 to 2023 variable and contingent long-term incentive plan. All other terms and conditions, including the interest rate, are identical for all executives and were determined in accordance with the prices, terms and conditions prevailing in the market at the time the plan was approved.

The expense for the years ended December 31, 2021 and 2020, for this plan was ThCh\$ 5,830,198 and ThCh\$ 1,545,988, respectively, and was charged to Administration expenses, with the counterpart in Employee benefit provisions.

Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

d) Share-based payments and other long-term incentive plans, continued

On March 30, 2021, the Company's Board of Directors approved a new long-term variable and contingent incentive plan for some of the Company and subsidiaries' executives, including, but not limited to, the main executives of the Company. This plan has been established from 2021 to 2024 and its aim is to promote the permanence of the executives to whom it is addressed and ensure the alignment of the objectives with the generation of value for shareholders, in the medium and long term. This benefit plan consists of two parts: i) an investment plan in shares of the Company acquired on the stock market and financed with a loan granted by the Company for each beneficiary executive; and, ii) the payment of a single fixed bonus in the year 2024, for an amount in cash equivalent to two-thirds of the special use loan. This bonus will only be paid if the beneficiary has had an uninterrupted employment relationship with the Company, or any of its subsidiaries, or a continuous succession of employment relationships with any combination of the Group's subsidiaries on the payment date.

The amounts of the loans and bonuses of the 2021-2024 long-term variable and contingent incentive plan are different among the beneficiary executives. However, all remaining terms and conditions, including the interest rate, are identical for all executives and have been determined in accordance with the prices, terms and conditions prevailing in the market at the time of approval.

For the year ended December 31, 2021, the credit recognized in Income for this plan amounted to ThCh\$ 3,764,840, which was allocated to the item Administrative Expenses. The corresponding debit was allocated to the item Employee Benefit Provisions.

The total loans granted to executives under this incentive plan is disclosed in Note 7. In addition, loans granted by Plaza S.A. to their executives are included as incentive plans.

Note 23 - Other Current and Non-Current Non-Financial Liabilities

Current and non-current other non-financial liabilities are detailed as follows:

Other non-financial liabilities	Current		Non-Current	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Guarantees received	1,096,641	605,649	-	-
Prepaid rent received	2,433,568	1,688,336	33,049,352	33,462,811
Deferred income from customer loyalty programs (CMR points)	19,115,237	14,035,538	-	-
Prepaid sales	94,147,201	96,573,799	-	-
Credit notes receivable	7,192,667	5,279,079	-	-
VAT payable	37,945,538	54,322,446	-	-
Withholdings	10,895,537	7,815,849	-	-
Unexpired risk reserve	7,780,189	5,438,360	14,663,787	16,155,604
Others	7,567,367	9,149,333	672,128	1,018,454
<b>Total</b>	<b>188,173,945</b>	<b>194,908,389</b>	<b>48,385,267</b>	<b>50,636,869</b>

Note 24 - Savings accounts and other term deposits - Banking Business

Savings accounts and other term deposits are detailed as follows:

Savings accounts and other term deposits	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Term deposits	2,169,178,360	2,223,872,350
Savings accounts	252,895,427	197,398,855
<b>Total</b>	<b>2,422,073,787</b>	<b>2,421,271,205</b>

Note 25 - Bank Obligations - Banking Business

a) As of December 31, 2021 these are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity						Repayment Terms	Contractually Stipulated Nominal Value of Obligation
							Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total		
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	25,129,514	-	-	-	-	25,129,514	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	25,098,389	-	-	-	25,098,389	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	25,096,792	-	-	-	25,096,792	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	25,096,611	-	-	-	25,096,611	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	25,091,681	-	-	-	25,091,681	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97023000-9	BANCO ITAU	CHILE	CLP	-	25,268,265	-	-	-	25,268,265	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,154,375	-	25,154,375	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	25,131,542	-	-	25,131,542	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO CHILE	CHILE	CLP	-	-	25,131,542	-	-	25,131,542	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO CHILE	CHILE	CLP	-	-	-	25,142,257	-	25,142,257	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO CHILE	CHILE	CLP	-	-	-	25,165,972	-	25,165,972	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	-	25,171,875	-	25,171,875	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,165,764	-	25,165,764	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,163,715	-	25,163,715	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,159,722	-	25,159,722	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,157,326	-	25,157,326	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	6,043,200	-	6,043,200	At Maturity	6,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97023000-9	BANCO ITAU	CHILE	CLP	-	-	25,277,431	-	-	25,277,431	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO SANTANDER	CHILE	CLP	-	-	25,285,480	-	-	25,285,480	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	-	25,037,111	-	25,037,111	At Maturity	25,000,000
96509660-4	BANCO FALABELLA S.A.	CHILE	97029000-1	BANCO CENTRAL DE CHILE	CHILE	CLP	-	-	-	102,661,426	-	102,661,426	At Maturity	102,660,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	7,957,393	-	-	7,957,393	At Maturity	7,942,414
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	7,121,133	-	-	-	7,121,133	At Maturity	7,106,371
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	7,123,665	-	-	-	7,123,665	At Maturity	7,106,371
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	5,019,558	-	-	5,019,558	At Maturity	5,016,262
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	-	1,673,206	-	-	1,673,206	At Maturity	1,672,087
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	8,370,133	-	-	8,370,133	At Maturity	8,360,436
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO AV VILLAS (COLOMBIA)	COLOMBIA	COL	-	853,416	-	-	-	853,416	At Maturity	852,180
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO AV VILLAS (COLOMBIA)	COLOMBIA	COL	-	-	2,300,274	-	-	2,300,274	At Maturity	2,289,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	-	8,454,631	-	-	8,454,631	At Maturity	8,400,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO POPULAR (COLOMBIA)	COLOMBIA	COL	-	-	8,028,459	-	-	8,028,459	At Maturity	7,980,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO OCCIDENTE S.A. (COLOMBIA)	COLOMBIA	COL	-	-	4,447,939	-	-	4,447,939	At Maturity	4,410,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO SANTANDER COLOMBIA S.A.	COLOMBIA	COL	-	-	9,138,773	-	-	9,138,773	At Maturity	9,030,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO SANTANDER COLOMBIA S.A.	COLOMBIA	COL	-	-	24,626,255	-	-	24,626,255	At Maturity	24,570,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	-	6,331,913	-	-	6,331,913	At Maturity	6,300,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	-	-	18,969,231	-	-	18,969,231	At Maturity	18,900,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	-	-	42,650,538	-	-	42,650,538	At Maturity	42,000,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	-	-	31,865,903	-	-	31,865,903	At Maturity	31,500,000
0-E	BANCO FALABELLA PERU S.A.	PERÚ	0-E	FONDO MI VIVIENDA	PERÚ	USD	722	1,459	6,025	22,760	-	30,966	Monthly	30,966
Total Bank Obligations							25,130,236	215,267,852	206,149,785	335,045,503	-	781,593,376		



Note 25 - Bank Obligations - Banking Business (continued)

b) As of December 31, 2020, these are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity						Repayment Terms	Contractually Stipulated Nominal Value of Obligation
							Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total		
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	15,313,471	-	-	-	15,313,471	At Maturity	15,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	25,527,188	-	-	-	25,527,188	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	15,328,392	-	-	-	15,328,392	At Maturity	15,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	10,218,928	-	-	-	10,218,928	At Maturity	10,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	15,353,050	-	-	-	15,353,050	At Maturity	15,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	10,235,366	-	-	-	10,235,366	At Maturity	10,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	25,008,750	-	-	25,008,750	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	25,005,418	-	-	25,005,418	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S,A,	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	25,002,778	-	-	-	-	25,002,778	At Maturity	25,000,000
96509660-4	BANCO FALABELLA S,A,	CHILE	97029000-1	BANCO CENTRAL DE CHILE	CHILE	CLP	-	-	-	102,661,424	-	102,661,424	At Maturity	102,660,000
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S,A,	COLOMBIA	USD	-	-	6,849,377	-	-	6,849,377	At Maturity	6,847,838
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S,A,	COLOMBIA	USD	-	-	7,212,837	-	-	7,212,837	At Maturity	7,208,250
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO BOGOTÁ	COLOMBIA	USD	-	-	1,442,137	-	-	1,442,137	At Maturity	1,441,650
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO BOGOTÁ	COLOMBIA	USD	-	-	6,129,813	-	-	6,129,813	At Maturity	6,127,013
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO BOGOTÁ	COLOMBIA	USD	-	6,129,707	-	-	-	6,129,707	At Maturity	6,127,013
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO CAJA SOCIAL	COLOMBIA	COP	-	5,250,496	-	-	-	5,250,496	At Maturity	5,250,000
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO CAJA SOCIAL	COLOMBIA	COP	-	5,250,496	-	-	-	5,250,496	At Maturity	5,250,000
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO CAJA SOCIAL	COLOMBIA	COP	-	5,250,496	-	-	-	5,250,496	At Maturity	5,250,000
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO CAJA SOCIAL	COLOMBIA	COP	-	5,250,746	-	-	-	5,250,746	At Maturity	5,250,000
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCOLDX S,A,	COLOMBIA	COP	-	1,050,101	-	-	-	1,050,101	At Maturity	1,050,000
0-E	BANCO FALABELLA S,A,	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COL	-	21,406,413	-	-	-	21,406,413	At Maturity	21,000,000
0-E	BANCO FALABELLA PERU S,A,	PERÚ	0-E	FONDO MI VIVIENDA	PERÚ	PEN	211	641	1,767	-	6,374	8,993	Monthly	8,993
0-E	BANCO FALABELLA PERU S,A,	PERÚ	0-E	FONDO MI VIVIENDA	PERÚ	PEN	5,419	16,470	45,492	-	164,955	232,336	Monthly	232,336
Total Bank Obligations							25,008,408	141,581,961	71,695,591	102,661,424	171,329	341,118,713		

Note 26 - Debt Instruments Issued and Other Financial Obligations - Banking Business

a) As of December 31, 2021 these are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor Name	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity						Repayment Terms	Contractually Stipulated Nominal Value of Obligation
					Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total		
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	3,875,965	16,913,300	35,940,762	56,730,027	Six monthly	57,495,755
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	370,600	-	2,223,599	17,788,794	26,683,191	47,066,184	Six monthly	47,228,935
96509660-4	BANCO FALABELLA	CHILE	Subordinated Bonds	UF	-	-	4,365,893	17,463,574	6,548,840	28,378,307	Six monthly	28,108,354
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	2,182,267	8,729,068	29,460,603	40,371,938	At Maturity	40,292,843
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	6,576,899	26,307,598	6,576,899	39,461,396	Annual	38,742,604
Total debt instruments					-	-	-	-	205,447,491	205,447,491		

b) As of December 31, 2020 these are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor Name	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity						Repayment Terms	Contractually Stipulated Nominal Value of Obligation
					Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total		
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	2,928,368	15,617,961	37,592,751	56,139,080	Six monthly	56,947,738
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	317,344	-	2,856,094	15,232,500	25,726,580	44,132,518	Six monthly	44,300,860
96509660-4	BANCO FALABELLA	CHILE	Subordinated Bonds	UF	-	-	3,034,411	16,183,527	10,965,448	30,183,386	Six monthly	29,857,935
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	1,455,982	7,765,239	28,652,936	37,874,157	At Maturity	37,794,788
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	3,976,966	21,210,486	11,930,898	37,118,350	Annual	36,340,660
Total debt instruments					317,344	-	14,251,821	76,009,713	114,868,613	205,447,491		

c) Other Financial Obligations are detailed as follows:

Other Financial Obligations	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Mortgage bonds	58,566,048	64,357,012
Public-sector obligations	6,604,705	10,378,581
Total	65,170,753	74,735,593

Note 27 - Other Liabilities - Banking Business

Other Liabilities for the Banking Business are detailed as follows:

Other liabilities	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Suppliers and payables	123,667,610	84,102,715
Deferred income from client loyalty	42,876,609	34,320,346
Associated trade	150,100,010	118,699,989
Vacation and employee benefits provision	10,949,202	9,386,878
Retentions and other employee withholdings	3,708,093	1,723,370
Profit sharing	3,347,086	2,195,317
Guarantees received for financial transactions,	41,383,839	222,752,388
Others	1,356,907	776,249
<b>Total</b>	<b>377,389,356</b>	<b>473,957,252</b>

Note 28 - Operating Revenue

28.1 Operating Revenue - Non-Banking Business

a) The Company's operating revenue is detailed as follows:

Description	Jan 01-21 Dec-31-21 ThCh\$	Jan 01-20 Dec-31-20 ThCh\$
Sales revenue <sup>(1)</sup>	10,049,141,955	8,069,719,013
Investment property lease income	271,887,561	177,557,846
Interest income	4,920,240	15,899,097
Commission income	9,433,984	17,873,993
<b>Total operating revenue</b>	<b>10,335,383,740</b>	<b>8,281,049,949</b>

<sup>(1)</sup> In 2021, this item includes sales of investment property for ThCh\$12,827,625.

b) Income from interest and commissions related to the company's Financial Retail business is detailed as follows:

Description	Jan 01-21 Dec-31-21 ThCh\$	Jan 01-20 Dec-31-20 ThCh\$
Loan interest	4,920,240	15,899,097
<b>Subtotal Interest income</b>	<b>4,920,240</b>	<b>15,899,097</b>
Commission income	7,519,466	12,876,411
Payment services	1,914,518	4,997,582
<b>Subtotal Commission income</b>	<b>9,433,984</b>	<b>17,873,993</b>
<b>Total interest and commission income</b>	<b>14,354,224</b>	<b>33,773,090</b>

28.2 Operating Revenue - Banking Business

a) The Company's operating revenue is detailed as follows:

Description	Jan 01-21 Dec-31-21 ThCh\$	Jan 01-20 Dec-31-20 ThCh\$
Interest and indexation income,	901,241,504	978,716,654
Commission income	231,937,086	206,908,355
<b>Total operating revenue</b>	<b>1,133,178,590</b>	<b>1,185,625,009</b>

Note 28 - Operating Revenue (continued)

28.2 Operating Revenue - Banking Business (continued)

b) Income from interest and commissions is detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Loan interest	893,074,269	964,224,281
Other interest income	8,167,235	14,492,373
<b>Subtotal Interest income</b>	<b>901,241,504</b>	<b>978,716,654</b>
Commission income <sup>(1)</sup>	118,061,981	98,097,243
Payment services	113,875,105	108,811,112
<b>Subtotal Commission income</b>	<b>231,937,086</b>	<b>206,908,355</b>
<b>Total interest and commission income</b>	<b>1,133,178,590</b>	<b>1,185,625,009</b>

<sup>(1)</sup> Income from direct debits, financial brokerage and account maintenance.

Note 29 - Cost of Continuing Operations

29.1 Cost of Continuing Operations - Non-Banking Business

a) These are detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Cost of sales of goods and services <sup>(1)</sup>	6,918,260,124	5,663,527,580
Cost of sales at financial companies	5,170,714	8,432,304
Depreciation and maintenance costs of investment property	124,429,407	118,773,806
<b>Total Cost of Continuing Operations - Non-Banking Business</b>	<b>7,047,860,245</b>	<b>5,790,733,690</b>

<sup>(1)</sup> Cost of sales of goods and services includes the cost of inventories, provisions for net realizable value, shortages and obsolescence (all disclosed in Note 8 - "Inventories") and depreciation on leased machinery (Note 14). In 2021, this item includes sales costs on investment property for ThCh\$ 3,333,913.

b) The Cost of Sales for the Retail Financial business is detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Interest costs	1,319,258	2,181,449
Other sales costs	4,064,158	5,065,812
Impairment allowances and write-offs	(212,702)	1,185,043
<b>Total cost of sales at financial companies</b>	<b>5,170,714</b>	<b>8,432,304</b>

c) Costs of leased investment property are detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Depreciation	60,936,173	57,766,026
Maintenance and other	63,493,234	61,007,780
<b>Total</b>	<b>124,429,407</b>	<b>118,773,806</b>

Note 29 - Cost of Continuing Operations (continued)

29.2 Cost of Continuing Operations - Banking Business

Description	Jan 01-21	Jan 01-20
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Interest and indexation expense	115,989,486	138,045,499
Commission expenses	88,385,525	86,761,814
Credit risk allowances	130,842,039	384,783,080
<b>Total Cost of Continuing Operations - Banking Business</b>	<b>335,217,050</b>	<b>609,590,393</b>

Note 30 - Administrative Expenses

a) Administrative Expenses for the Non-Banking Business are detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Staff remuneration and costs <sup>(1)</sup>	1,160,425,470	1,070,727,198
Rent and common expenses	90,102,003	61,542,379
Depreciation and amortization	363,843,127	363,080,422
Basic energy and water services	55,101,285	55,486,137
Computer services	18,282,003	14,321,988
Materials and consumables	41,018,050	42,805,948
Travel and accommodation	11,353,445	9,783,279
Taxes, property taxes, vehicle taxes, insurance and other	79,158,669	81,913,827
Third party fees and services	138,096,459	170,708,435
Maintenance and repairs	58,650,514	51,080,208
Safety equipment	8,152,115	8,177,235
Communication	2,722,207	2,151,275
Commission	51,328,279	48,242,207
Other expenses	2,147,293	8,653,579
<b>Total</b>	<b>2,080,380,919</b>	<b>1,988,674,117</b>

<sup>(1)</sup> See Note 22.

b) Administrative Expenses for the Banking Business are detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Staff remuneration and costs <sup>(1)</sup>	132,165,948	139,733,434
Administrative expenses	281,848,447	206,582,607
Depreciation and amortization	39,291,807	37,506,177
Other operating expenses	50,571,387	49,636,946
<b>Total</b>	<b>503,877,589</b>	<b>433,459,164</b>

<sup>(1)</sup> See Note 22.

Note 31 - Financial and Indexation Costs

a) Non-Banking Business Financial Costs and Indexed Units are detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Interest expense on bank loans	32,545,675	57,493,124
Interest expense on bonds and other loans	107,334,656	104,917,566
Interest expense on leases <sup>(1)</sup>	50,894,237	51,912,015
Interest expense on swaps and forwards	53,764,817	37,048,209
Other financial costs <sup>(2)</sup>	(10,077,480)	3,140,035
<b>Subtotal interest costs</b>	<b>234,461,905</b>	<b>254,510,949</b>
Cost of indexation	56,003,432	28,678,051
<b>Total financial costs</b>	<b>290,465,337</b>	<b>283,189,000</b>

<sup>(1)</sup> Includes interest due to the effect of IFRS 16.

<sup>(2)</sup> Includes the effects of subsidiaries' exposure to inflation in Argentina (Note 2.6).

Note 32 - Other Income (Losses)

Other income (losses) from the Non-Banking Business are detailed as follows:

Description	Jan 01-21	Jan 01-20
	Dec-31-21	Dec-31-20
	ThCh\$	ThCh\$
Loss on business restructuring in Argentina <sup>(1)</sup>	(18,210,305)	(60,885,886)
Compensations <sup>(2)</sup>	8,567,122	27,302,811
Impairment in value of investment property (Note 15)	(14,464,604)	-
Losses on derecognition of property, plant and equipment	(8,642,534)	(17,671,933)
Reversal of provisions	2,796,391	4,156,297
Tax recoveries <sup>(5)</sup>	1,662,622	1,856,883
Negative goodwill from acquisition of Calima Shopping Center (Note 41)	-	911,436
Others	(763,721)	(733,700)
<b>Total</b>	<b>(29,055,029)</b>	<b>(45,064,092)</b>

<sup>(1)</sup> Falabella is evaluating its options to monetize its investment in Argentina. The pandemic accelerated the retail digitalization process and has affected its financial performance in Argentina, and the recoverability of certain investments there. In order to adapt to this trend, the Company has evaluated and implemented different measures on these investments in each of the businesses involved, including, but not limited to, restructuring, the search for partners and the possible continuation, closure or sale of certain operations and facilities. This process has been complemented by voluntary retirement plans for employees from both stores and central offices.

On June 9, 2021, the Argentine subsidiary CMR Falabella S.A. transferred its portfolio of active credit cards to the Argentine "Banco Columbia". The holders of these cards will be able to continue using them as clients of Banco Columbia. The CMR brand will continue to be stamped on the credit cards in circulation while the bank completes the replacement process (until June 9, 2022, at the latest). In addition, during the second quarter of 2021, the closure of the Falabella department stores in Argentina was completed, along with its e-commerce channel.

As of December 31, 2021, the effect on Income mainly corresponds to voluntary retirement plans for personnel. As of December 31, 2020 ThCh\$ 60,885,886, which is comprised of ThCh\$ 35,973,665 for impairment losses and derecognition of property, plant and equipment and intangible assets, ThCh\$ 12,759,108 for voluntary retirement plans, ThCh\$ 9,185,880 for impairment losses on financial receivables, and ThCh\$ 2,967,233 for impairment losses on other assets and miscellaneous expenses.

<sup>(2)</sup> As of December 31, 2020, this item includes ThCh\$ 23,110,912 as a preliminary compensation amount for business interruption or lost profits resulting from the events occurred in Chile as of October 18, 2019, which included severe riots that caused some stores, offices, and shopping centers of our subsidiaries in Chile to suffer damages of various magnitudes, which made it necessary to suspend their activities, either temporarily or permanently. Falabella S.A. and subsidiaries have taken out insurance that adequately covers risks of damages, stoppage, and others on the Company's assets and equity. All this insurance has been taken out from first-line insurers. Claim procedures have already been commenced in order to obtain due compensation.

Note 33 - Earnings per Share

Basic earnings per share are calculated by dividing net income attributable to the Company's shareholders by the weighted average of common shares outstanding in the year, Diluted earnings per share include incremental shares of share-based compensation plans assumed to have been exercised as of the date of the statement of financial position,

	Jan 01-21 Dec-31-21	Jan 01-20 Dec-31-20
Earnings attributable to holders of equity interests in parent's equity	652,030,703	30,758,319
Basic earnings per share	0,26	0,01
Diluted earnings per share	0,26	0,01
Basic weighted average number of shares	2,508,844,629	2,508,844,629
Diluted weighted average number of shares	2,508,844,629	2,508,844,629

Note 34 - Financial Instruments and Risk Management

1. Risk Management

There are risks in the surrounding environment that could affect performance of the Falabella Group's business. The main issues include:

- a) Changes in economic conditions that could affect consumption:  
Changes in the economic conditions of the markets in which we operate could affect consumer confidence and spending. Additionally, future economic conditions that affect consumers' available income, such as unemployment rates, changes in the housing market conditions, the availability of credit, inflation, interest rates, tax rates and the costs of fuel and energy could also reduce the level of consumption.
- b) Management of our inventory could affect the operation of our businesses:  
We must maintain sufficient inventory to successfully operate our business, avoiding both a lack of stock and the accumulation of excess stock. Generally, our suppliers require significant advance notice to be able to fulfill product orders. Therefore, we have to place purchase and manufacturing orders well before the time these products are offered for sale, which is why we must precisely anticipate the future demand of a product or estimate the time to obtain inventory, in order to ensure that our inventories are appropriate.
- c) Our sales have a seasonal component and may also be affected by weather conditions:  
The climate and seasonality have an impact on the results of the operations of many of our business units. People purchase products to meet their needs for each season and we believe this tendency will continue in the future. In preparation for seasons of high demand, we must increase inventory to levels that are above the average and hire seasonal staff for our stores. Any unforeseen reduction in demand, error in our projections of demand or delay on the part of our suppliers obligates us to apply sales strategies to offset or mitigate these situations.
- d) The effectiveness of our credit risk management depends on the quality and scope of the available information:  
Our banking and credit card business could expose us to an increase in credit and financing risk. We mostly base our customer solvency assessment on the credit information available using our own internal databases, and on information that is freely available to the market. Our credit rating systems gather available information, in an attempt to reflect customers' behavior, so that their credit risk may be correctly evaluated. However, we cannot ensure that this is sufficient to precisely predict their behavior.

Note 34 - Financial Instruments and Risk Management (continued)

1. Risk Management (continued)

e) A scarcity of funds in the market could cause an increase in our financing costs

Deposits are an important source of financing for our banking business, If a significant number of our depositors withdraw their cash deposits or fail to renew their time deposits, our liquidity position could be affected. Should there be a sudden or unexpected scarcity of funds in the money markets, we might have to incur greater costs to maintain our businesses.

f) Our growth and profitability depend on economic activity in Chile, Peru, Colombia, Argentina, Uruguay and Brazil:

Our financial position and operating income mostly depend on the prevailing economic conditions in each country. The economic conditions in these companies could be affected by a variety of factors that are beyond our control, including:

- Economic policies and/or other government-imposed policies;
- Other political and/or economic events;
- Changes in the legislation or administrative procedures of authorities;
- Inflation policies and the mechanisms used to combat inflation;
- Movements in currency exchange rates;
- World and regional economic conditions; and
- Other factors,

g) Economic and political issues in other countries could negatively affect the economy of the region, impacting our business

We are exposed to the economic and political volatility of Asia, the United States and Europe, among other regions, If the economic condition of these regions deteriorate, the economy in this region in which the Company operates could also be affected, and experience slower growth than in recent years, potentially impacting our customers and suppliers. The crises and political uncertainties in other Latin American countries could also have an adverse effect on the region's economy, and consequently on our business.

h) We could be affected by currency fluctuations and devaluations

The Chilean peso, and the other currencies in the countries where we operate, have been subject to great devaluations and appreciations in the past, and could be subject to significant fluctuations in the future. Most of the products that we sell are imported, which exposes us to the risk of currency fluctuation against the US dollar. Therefore, we have mitigation policies for this risk.



Note 34 - Financial Instruments and Risk Management (continued)

2. Financial Risk

Falabella's main financial instruments that arise either directly from its businesses or from its financing services consist of bank loans and overdrafts, debt instruments with the public such as bonds and commercial paper, derivatives, sales debts, lease agreements, short-term loans, loans granted and other services. They do not include lease liabilities arising from IFRS 16.

Financial assets and liabilities held by the Company are detailed as follows:

a) Non-Banking Business

Financial instruments by category	Dec-31-21	Dec-31-20
<b>Financial assets</b>		
Financial assets held for trading	68,411,451	34,520,059
Customer loans and receivables	453,943,518	469,383,172
Hedge assets	484,207,289	201,647,966
<b>Total financial assets</b>	<b>1,006,562,258</b>	<b>705,551,197</b>
<b>Financial Liabilities</b>		
Financial liabilities at fair value	541,298	5,447,049
Hedging liabilities	93,762,564	113,217,059
Financial liabilities at amortized cost	4,888,712,281	4,806,128,367
<b>Total financial liabilities</b>	<b>4,983,016,143</b>	<b>4,924,792,475</b>

b) Banking Business

Financial instruments by category	Dec-31-21	Dec-31-20
<b>Financial assets</b>		
Financial assets held for trading and derivatives	806,908,708	1,091,104,744
Customer loans and receivables	5,346,827,330	4,304,988,052
Financial assets held for sale	2,018,807,924	1,071,527,684
<b>Total financial assets</b>	<b>8,172,543,962</b>	<b>6,467,620,480</b>
<b>Financial Liabilities</b>		
Financial liabilities at fair value	779,430,144	587,247,845
Financial liabilities at amortized cost	5,791,863,559	4,592,469,495
<b>Total financial liabilities</b>	<b>6,571,293,703</b>	<b>5,179,717,340</b>

c) Total assets and financial liabilities:

Financial instruments by category	Dec-31-21	Dec-31-20
<b>Financial assets</b>		
Financial assets held for trading and derivatives	875,320,159	1,125,624,803
Customer loans and receivables	5,800,770,848	4,774,371,224
Financial assets held for sale	2,018,807,924	1,071,527,684
Hedge assets	484,207,289	201,647,966
<b>Total financial assets</b>	<b>9,179,106,220</b>	<b>7,173,171,677</b>
<b>Financial Liabilities</b>		
Financial liabilities at fair value	779,971,442	592,694,894
Hedging liabilities	93,762,564	113,217,059
Financial liabilities at amortized cost	10,680,575,840	9,398,597,862
<b>Total financial liabilities</b>	<b>11,554,309,846</b>	<b>10,104,509,815</b>

The book value of the Company's financial assets and liabilities approximates to their fair value, except for certain long-term financial obligations. The market value of instruments is determined using future cash flows discounted at current market rates as of the reporting date. The fair value and book value of long-term financial obligations are detailed as follows:

	Dec-31-21		Dec-31-20	
	Book value	Market Value <sup>(1)</sup>	Book value	Market Value <sup>(1)</sup>
Interest-bearing loans	1,577,079,327	1,458,412,920	1,876,721,123	1,761,133,550
Bond obligations	2,974,226,044	3,165,093,567	2,728,062,597	2,847,907,428

<sup>(1)</sup> The market value hierarchy according to IFRS 13 is Level 2

Note 34 - Financial Instruments and Risk Management (continued)

2. Financial Risk (continued)

Derivatives

The Company uses derivative financial instruments such as forward contracts and swaps for the exclusive purpose of hedging risks associated with fluctuations in interest rates and exchange rates. Part of those instruments qualifies for hedge accounting, but the remainder are accounted for as for an investment, even though they fulfill a hedge role, as they do not comply with the requirements in IAS 39.

For hedge accounting purposes, hedges are classified as:

- Fair value hedges when covering exposure to changes in the fair value of a recognized asset or liability or an unrecognized firm commitment; or
- Cash flow hedges when covering exposure to the variability of cash flows which are attributable to a particular risk associated with a recognized asset or liability, or a highly probable future transaction which can affect income for the year; or
- Hedges of a net investment in a foreign operation.

Hedges that comply with the strict hedge accounting criteria are accounted for as stated in IAS 39 "Financial Instruments: Recognition and Valuation".

As of December 31, 2021, the Company's current derivative financial instruments include: 75 currency and interest rate swaps whose notional value amounts to ThCh\$ 1,933,483,764; and 290 currency forwards for ThCh\$ 888,928,074. All these derivative instruments add up to a total notional value of ThCh\$ 2,822,411,838. As of December 31, 2020, the Company's current derivative financial instruments include: 67 currency and interest rate swaps whose notional value amounts to ThCh\$ 1,302,900,989; and 313 currency forwards for ThCh\$ 555,262,354. All these derivative instruments add up to a total notional value of ThCh\$ 1,858,163,343

d) Assets and Liabilities at Fair Value

Financial instruments by category	Dec-31-21	Fair value as of the reporting date		
		Level 1	Level 2	Level 3
<b>Financial assets</b>				
Financial assets held for trading and derivatives	875,320,159	144,311,243	731,008,916	-
Financial assets held for sale	2,018,807,924	2,018,807,924	-	-
Hedge assets	484,207,289	-	484,207,289	-
<b>Total financial assets</b>	<b>3,378,335,372</b>	<b>2,163,119,167</b>	<b>1,215,216,205</b>	<b>-</b>

Financial Liabilities	Dec-31-21	Level 1	Level 2	Level 3
Financial liabilities at fair value	779,971,442	-	779,971,442	-
Hedging liabilities	93,762,564	-	93,762,564	-
<b>Total financial liabilities</b>	<b>873,734,006</b>	<b>-</b>	<b>873,734,006</b>	<b>-</b>

Financial instruments by category	As of Dec 31, 2020	Fair value as of the reporting date		
		Level 1	Level 2	Level 3
<b>Financial assets</b>				
Financial assets held for trading and derivatives	1,125,624,803	471,313,950	654,310,853	-
Financial assets held for sale	1,071,527,684	1,071,527,684	-	-
Hedge assets	201,647,966	-	201,647,966	-
<b>Total financial assets</b>	<b>2,398,800,453</b>	<b>1,542,841,634</b>	<b>855,958,819</b>	<b>-</b>

Financial Liabilities	As of Dec 31, 2020	Level 1	Level 2	Level 3
Financial liabilities at fair value	592,694,894	-	592,694,894	-
Hedging liabilities	113,217,059	-	113,217,059	-
<b>Total financial liabilities</b>	<b>705,911,953</b>	<b>-</b>	<b>705,911,953</b>	<b>-</b>

Note 34 - Financial Instruments and Risk Management (continued)

2. Financial Risk (continued)

2.1. Financial Risk

The main risks to which the Company is exposed and which arise from financial instruments are: market risk, liquidity risk and credit risk. These risks are mainly generated by the uncertainty of financial markets.

2.1.1. Market Risk

The main market risks to which Falabella is exposed are exchange rates, inflation and interest rates.

a) Exchange Rate Risk

Various products purchased for our retail businesses to sell, such as department stores, home improvement stores and supermarkets, are imported and denominated in foreign currencies, primarily the U.S. dollar, which creates an exposure to foreign exchange risk between the local currency in each country and foreign currencies. The Company has an exchange rate risk hedging policy for the retail segment, where it divides exchange rate risk into two categories: i) Exchange rate risk on liabilities for importing merchandise, and ii) Exchange rate risk of an economic nature, arising on its merchandise purchasing commitments on future imports (firm commitments).

Therefore, as of December 31, 2021, the Company had consolidated payables for imported merchandise of Ch\$ 165,159 million, which includes Ch\$ 34,897 million in letters of credit.

The hedging policy defines the financial instruments used to mitigate foreign exchange risk described above as: i) cash in foreign currency; ii) receivables in foreign currency; iii) currency forwards. The Company had a hedge of Ch\$ 706,352 million as of December 31, 2021, to cover current liabilities and future obligations in foreign currency, which generated a net book liability in US dollars of Ch\$ 87,863 million. The Company estimates its firm commitments associated with consolidated imports of Ch\$ 542,372 million. Thus, the Company had an economic exposure after hedges of Ch\$ 1,179 million.

The Company estimates with 95% reliability that the maximum financial loss that it may suffer in a 30 day period following simultaneous depreciation of the local currencies (Chilean Peso, Peruvian new sol, Colombian peso, Argentine peso, Brazilian real and Uruguayan peso) with respect to the US dollar would be Ch\$ 98 million, which is 8,32% of the exposure described in the previous paragraph. This simultaneous depreciation was calculated as the weighted average between the depreciation estimated by currency and the exposure after coverage for each country.

In order to minimize exposure to fluctuations in exchange rates, debt is mostly obtained in the currency of the countries where the Company operates. As of December 31, 2021, 76,60% of consolidated financial debt after derivatives, excluding the banking business and non-financial leases under IFRS 16, was expressed in Chilean pesos (including in UF), 17,60% in Peruvian soles, 5,80% in Colombian pesos. Our entire financial debt after hedges is contracted in local currency.

The Company has invested in businesses in Peru, Colombia, Argentina, Brazil, Uruguay, Mexico, Germany, Hong Kong, Ecuador and Panama. Therefore, Falabella has an exposure of Ch\$ 1,392,802 million in Peruvian soles, Ch\$ 301,184 million in Colombian pesos, Ch\$ 2,851 million in Argentine pesos, Ch\$ 182,578 million in Brazilian reals, Ch\$ 55,022 million in Uruguayan pesos, Ch\$ 133,456 million in Mexican pesos, Ch\$ -4,256 million in Euros, and Ch\$ 1,350 million in Hong Kong dollars as of December 31, 2021.

Note 34 - Financial Instruments and Risk Management (continued)

2. Financial Risk (continued)

2.1. Financial Risks (continued)

2.1.1. Market Risk (continued)

a) Exchange Rate Risk (continued)

Fluctuations in the exchange rates of currencies with respect to the Chilean peso can affect the value of the net investment abroad. Taking into account this risk as of December 31, 2021, simultaneous depreciation of 15,92% in the nine foreign currencies described above with respect to the Chilean peso, keeping the remaining variables constant, would result in a comprehensive loss of Ch\$ 328,510 million. The depreciation percentage for these currencies was determined by averaging the maximum theoretical variation that could occur in one year in each of the currencies with respect to the Chilean peso with a significance level of 10%, over the last 3 years period.

IFRS 16 was adopted on January 1, 2019. Accordingly, the Company recognizes leasing liabilities that are denominated in local and foreign currencies. Therefore, 60,66% was denominated in Chilean pesos (including UF), 21,06% in Peruvian new soles, 0,40% in Argentine pesos, 5,54% in Colombian pesos, 6,38% in U,S, dollars and 5,96% in other currencies, as of December 31, 2021 and after IFRS 16 hedges.

b) Inflation Risk

As of December 31, 2021, consolidated financial debt expressed in UF after derivatives, excluding the banking business, was Ch\$ 1,157,249 million or 35,80%. Most of this debt finances the real estate business in Chile, which generates income in the same currency unit, which naturally covers this risk. Therefore, by applying incremental inflation of 100 base points and keeping all other variables constant, the effect on the statement of net income resulting from net exposure to inflation on Falabella's financial debt would be a loss of approximately Ch\$ 11,572 million before tax.

c) Interest Rate Risk

Most of the Company's financial debt is at a fixed interest rate in order to avoid exposure to fluctuations that might occur in variable interest rates, which can increase financial expenses.

As of December 31, 2020, 95,0% of the Company's consolidated financial debt after derivatives, and excluding the banking business, was at a fixed interest rate, 3,96% at a variable interest rate and 1,04% was overdrafts and letters of credit, which due to their term can be treated as variable interest rate.

In summary, as of December 31, 2020 Ch\$ 181,039 million or 5,0% of our financial debt principal after derivatives and excluding the banking business, was subject to short-term fluctuations in interest rates, A hypothetical increase of 100 base points during an entire year in all variable interest rates would generate an additional financial expense of Ch\$ 1,810 million.

2.1.2. Credit Risk

Credit risk is the risk of loss for Falabella in case a customer or other counterparty does not comply with their contractual obligations. The main credit risk to which Falabella is exposed centers around its operations with credit cards and consumer loans. As of December 31, 2021, the Company does not have any Total gross Falabella credit card loans, excluding banking transactions that are dealt with separately below. Falabella's credit portfolio is broadly dispersed, and there are no individual debtors owing large amounts, which substantially mitigates credit risk.

Note 34 - Financial Instruments and Risk Management (continued)

2. Financial Risk (continued)

2.1. Financial Risks (continued)

2.1.2. Credit Risk (continued)

Falabella's retail financial segment uses risk ratings to evaluate and accept customers and determining their credit limit, as well as regular credit quality reviews of its customers, to anticipate any potential changes in payment ability, to take prompt corrective measures and to assess current and potential losses. In addition, Banco Falabella Chile, Banco Falabella Peru and Banco Falabella Colombia are regulated by the superintendencies of banks or financial institutions of each country, which regulate and require the implementation of worldwide standards of credit review systems and processes.

The retail and real estate segments do not have significant concentrations of credit risk, since collection essentially occurs in cash or through credit cards. Falabella also limits its exposure to credit risk by investing exclusively in highly liquid and credit-rated products.

Lastly, all Falabella's derivative transactions are with counterparties with a minimum risk rating, who are also subject to a credit analysis by the Company before initiating any transaction.

Maximum Exposure to Credit Risk

The Company's maximum exposure to credit risk, without considering guarantees, as of December 31, 2021 and December 31, 2020 was detailed as follows:

	Maximum Exposure	
	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Cash equivalents	2,063,026,048	2,462,375,816
Term deposits	322,889,279	779,402,025
Highly liquid financial instruments	1,421,574,653	1,183,577,832
Liquidity transactions in progress, net (bank subsidiaries)	(388,963,218)	7,584,879
Other cash and cash equivalents	707,525,334	491,811,080
<b>Financial assets at fair value, current</b>	<b>813,807,818</b>	<b>732,801,354</b>
Derivative instruments	728,678,977	657,507,123
Others	85,128,841	75,294,231
<b>Trade and other receivables, current</b>	<b>392,422,932</b>	<b>416,572,521</b>
Trade receivables, net	205,943,140	219,916,424
Notes receivable, net	112,361,409	109,529,719
Miscellaneous receivables, net	74,118,383	63,811,373
Financing receivables, net	-	23,315,005
<b>Related party receivables, current</b>	<b>19,394,535</b>	<b>33,374,856</b>
<b>Loans and Receivables - Banking Business</b>	<b>5,346,827,330</b>	<b>4,304,988,052</b>
Customer loans and receivables, net	5,346,827,330	4,304,988,052
<b>Financial assets at fair value, non-current</b>	<b>507,250,640</b>	<b>195,004,590</b>
Derivative instruments	475,402,805	189,940,283
Others	31,847,835	5,064,307
<b>Trade and other receivables</b>	<b>11,810,824</b>	<b>5,594,155</b>
Trade receivables, net	234,663	216,189
Notes receivable, net	5,720,676	4,008,267
Miscellaneous receivables, net	5,855,485	1,027,642
Financing receivables, net	-	342,057
<b>Related party receivables, non-current</b>	<b>30,315,227</b>	<b>13,841,640</b>
<b>Total</b>	<b>9,184,855,354</b>	<b>8,164,552,984</b>

Note 34 - Financial Instruments and Risk Management (continued)

2. Financial Risk (continued)

2.1 Financial Risks (continued)

2.1.3 Liquidity risk

The Company has various tools to limit liquidity risk. These include maintaining enough cash and cash equivalents to cover regular business obligations. Falabella S.A. and its main subsidiaries have access to bank financing such as overdrafts and loans, and can quickly access debt instruments in the capital market through registered lines of bonds and commercial paper.

The fragmentation and diversification of the loan portfolio and its control mechanisms contribute to keeping expected cash flow receivables within adequate ranges.

All the above provides the Company with sufficient alternative sources of financing to meet its operating and financial obligations.

The contractual maturities of obligations that accrue interest, separated into capital and interest payable are detailed as follows:

ThCh\$	1 year	2 years	3 years	4 years	5 years	Over 5 years
Capital	3,152,440,851	1,186,963,846	168,859,606	355,348,622	186,146,262	2,363,816,121
Interest	147,913,504	126,171,886	113,200,571	115,706,000	100,115,905	430,306,405

The maturity of other financial liabilities is detailed in Note 18 "Other Current and Non-Current Financial Liabilities".

2.2. Risk Management - Banking Business

Risk Management of the banking business is part of a comprehensive risk management system expressed in business targets that seeks to comply with profitability targets under a tolerable risk framework. Risk analysis is divided into four categories: Credit Risk, Liquidity Risk, Market Risk and Operational Risk.

2.2.1. Credit Risk

Credit risk is the potential loss from debtors not complying with their payment obligations.

Banking businesses have systems that generate risk indicators by customer segment based on their sociodemographic characteristics and payment behavior, which enables the bank to track the initiation, maintenance, collection and recovery of written-off portfolios.

2.2.2. Liquidity Risk

Liquidity risk is the temporary breach between payable and receivable cash flows, both in local currency, indexed currency and foreign currency, which generate net liquidity requirements that are properly measured and controlled by banks.

The banking business has a portfolio of highly liquid instruments held in investment assets, to appropriately manage their short and long term liquidity positions, which are available to respond to exceptional but plausible situations. This process is monitored with regular reports, liquidity risk stress tests, early warnings and contingency plans.

Note 34 - Financial Instruments and Risk Management (continued)

2. Financial Risk (continued)

2.2., Risk Management - Banking Business (continued)

2.2.3. Market Risk

Market risk considers interest rate risk, indexation risk and currency risk.

a) Interest Rate Risk

Interest rate risk is exposure to losses caused by adverse changes in market interest rates which affect the value of instruments, contracts and other operations recorded in the financial position statement.

b) Indexation Risk

Indexation risk is the exposure to losses caused by adverse changes in the units or indexation indexes defined in the local currency in which the instruments, contracts and other transactions recorded in the financial position statement are expressed.

c) Currency Risk

Currency risk is exposure to losses caused by adverse changes in the value of foreign currencies, in which instruments, contracts and other transactions recorded in the financial position statement are expressed.

The banking business performs stress and sensitivity testing, in order to monitor and control these risks.

2.2.4. Operational Risk

Operating Risk is the risk of loss from an inadequacy or failure of processes, personnel and internal systems or external events, including areas related to information security and business continuity. The banking business is unable to eliminate all operational risks, but it reacts through a control and supervision framework to mitigate the aforementioned risks. Therefore, banks have developed Integrated Risk Management, which is based on international standards, including technological risks, in order to have a comprehensive understanding of the risks within each process and prioritize mitigation with all their associated variables.

In addition, local regulations impose rules regarding minimum levels of equity for the banking business, As of December 31, 2021 and 2020, each Falabella banking subsidiary complies with these restrictions.

Note 34 - Financial Instruments and Risk Management (continued)

3. Categories presented in the Consolidated Statement of Financial Position classified by currency

a) Balances as of December 31, 2021 are detailed as follows:

	Chilean peso ThCh\$	US dollar ThCh\$	Euros ThCh\$	Peruvian new sol ThCh\$	Argentine peso ThCh\$	Colombian peso ThCh\$	Other currencies ThCh\$	Total ThCh\$
<b>Assets - Non-Banking Business</b>								
Cash and cash equivalents	218,525,041	69,257,067	472,322	138,494,285	7,065,764	70,508,575	28,942,484	533,265,538
Other financial assets, current	17,264,252	9,447,621	20,049	7,450,639	3,574,691	7,409,311	201,537	45,368,100
Other non-financial assets, current	81,538,280	326,043	540,085	9,329,933	4,058,007	17,350,335	9,975,850	123,118,533
Trade and other receivables, current	276,219,987	7,394,241	94,735	35,677,468	7,052,718	13,534,555	52,449,228	392,422,932
Related party receivables, current	3,430,269	-	-	-	-	11,211,699	4,752,567	19,394,535
Inventories	1,111,549,233	-	-	563,052,360	20,672,314	100,228,891	72,290,993	1,867,793,791
Current tax assets	24,880,745	40,478	9,190	14,269,156	206,432	10,950,724	2,537,657	52,894,382
Non-current assets or disposal groups held for sale	38,129,032	-	-	-	-	-	-	38,129,032
<b>Total current assets</b>	<b>1,771,536,839</b>	<b>86,465,450</b>	<b>1,136,381</b>	<b>768,273,841</b>	<b>42,629,926</b>	<b>231,194,090</b>	<b>171,150,316</b>	<b>3,072,386,843</b>
Other financial assets, non-current	25,512,674	476,107,076	-	5,630,890	-	-	-	507,250,640
Other non-financial assets, non-current	28,301,533	2,987,166	-	20,003,306	-	20,753,807	7,154,999	79,200,811
Trade and other receivables, non-current	11,025,797	77,988	-	707,039	-	-	-	11,810,824
Related party receivables, non-current	30,315,227	-	-	-	-	-	-	30,315,227
Equity method investments	281,533	-	-	-	-	120,239,817	125,578,437	246,099,787
Intangible assets other than goodwill	291,756,885	-	-	16,218,338	29,400	3,040,672	19,967,138	331,012,433
Goodwill	259,964,833	-	-	235,120,095	-	-	131,870,374	626,955,302
Property, plant and equipment	2,058,780,466	8,905	-	1,188,680,129	23,637,970	140,755,064	151,076,341	3,562,938,875
Investment properties	2,735,714,712	-	-	399,504,916	-	270,805,599	-	3,406,025,227
Tax assets, non-current	10,460,577	-	-	1,819,934	-	1,008,682	-	13,289,193
Deferred tax assets	153,433,628	-	-	48,863,613	7,719,585	19,532,005	31,097,857	260,646,688
<b>Total Non-Current Assets</b>	<b>5,605,547,865</b>	<b>479,181,135</b>	<b>-</b>	<b>1,916,548,260</b>	<b>31,386,955</b>	<b>576,135,646</b>	<b>466,745,146</b>	<b>9,075,545,007</b>
<b>Total Assets - Non-Banking Business</b>	<b>7,377,084,704</b>	<b>565,646,585</b>	<b>1,136,381</b>	<b>2,684,822,101</b>	<b>74,016,881</b>	<b>807,329,736</b>	<b>637,895,462</b>	<b>12,147,931,850</b>
<b>Assets - Banking Business</b>								
Cash and bank deposits	314,588,624	89,014,381	-	101,623,047	-	57,399,372	-	562,625,424
Transactions pending settlement,	31,689,892	27,991,276	-	28,947	-	175,944	-	59,886,059
Traded instruments	19,519,927	4,297,210	-	-	-	75,539,119	-	99,356,256
Receivables from repurchase agreements and securities lending	15,171,250	-	-	-	-	-	-	15,171,250
Financial derivative contracts	691,114,714	1,266,488	-	-	-	-	-	692,381,202
Customer loans and receivables	3,096,462,712	651,838,105	-	565,263,883	-	1,033,262,630	-	5,346,827,330
Investment instruments held for sale	1,675,829,265	186,925,883	-	62,982,592	-	93,070,184	-	2,018,807,924
Investments in companies	-	-	-	3,810,616	-	-	-	3,810,616
Intangible assets	23,832,156	-	-	35,201,053	-	19,383,713	-	78,416,922
Property, plant and equipment	29,041,767	-	-	16,850,455	-	11,745,574	-	57,637,796
Current tax liabilities	1,328,172	-	-	4,317,319	-	15,651,882	-	21,297,373
Deferred tax liabilities	55,000,886	-	-	17,677,661	-	3,013,248	-	75,691,795
Other assets	135,470,972	93,572,842	-	13,765,976	-	9,992,279	-	252,802,069
<b>Total Assets - -Banking Business</b>	<b>6,089,050,337</b>	<b>1,054,906,185</b>	<b>-</b>	<b>821,521,549</b>	<b>-</b>	<b>1,319,233,945</b>	<b>-</b>	<b>9,284,712,016</b>
<b>Total Assets</b>	<b>13,466,135,041</b>	<b>1,620,552,770</b>	<b>1,136,381</b>	<b>3,506,343,650</b>	<b>74,016,881</b>	<b>2,126,563,681</b>	<b>637,895,462</b>	<b>21,432,643,866</b>



Note 34 - Financial Instruments and Risk Management (continued)

3. Categories presented in the Consolidated Statement of Financial Position classified by currency (continued)

a) Balances as of December 31, 2021 are detailed as follows (continued)

	Chilean peso ThCh\$	US dollar ThCh\$	Euros ThCh\$	Peruvian new sol ThCh\$	Argentine peso ThCh\$	Colombian peso ThCh\$	Other currencies ThCh\$	Total ThCh\$
<b>Liabilities - Non-Banking Business</b>								
Other financial liabilities, current	200,943,527	55,948,927	119,018	174,838,127	166	76,232,315	-	508,082,080
Leasing liabilities, current	62,743,772	13,657,068	-	3,839,199	104,874	9,048,135	6,738,961	96,132,009
Trade and other payables	756,845,026	110,296,342	19,966,195	254,681,140	20,498,392	77,022,862	57,069,103	1,296,379,060
Related party payables, current	17,222,750	-	-	-	-	16,231,434	76,533	33,530,717
Other provisions, current	7,976,076	-	4,235,485	6,048,262	5,148,814	3,178,442	1,182,288	27,769,367
Current tax liabilities	77,729,568	42,510	-	11,534,503	809,644	21,395	328,422	90,466,042
Employee benefit provisions	133,721,227	-	-	47,541,366	6,914,922	7,459,076	11,488,605	207,125,196
Other non-financial liabilities, current	133,346,752	1,376,073	414,498	24,176,272	2,644,871	17,748,682	8,466,797	188,173,945
<b>Total current liabilities</b>	<b>1,390,528,698</b>	<b>181,320,920</b>	<b>24,735,196</b>	<b>522,658,869</b>	<b>36,121,683</b>	<b>206,942,341</b>	<b>85,350,709</b>	<b>2,447,658,416</b>
<b>Other Non-Current Financial Liabilities</b>	<b>1,568,013,766</b>	<b>1,205,756,477</b>	<b>-</b>	<b>289,985,376</b>	<b>-</b>	<b>80,170,306</b>	<b>-</b>	<b>3,143,925,925</b>
Leasing liabilities, non-current	593,988,690	204,143,449	-	71,969,871	4,320,665	45,124,176	58,913,025	978,459,876
Trade and other payables, non-current	1,098,361	-	-	-	-	-	-	1,098,361
Other provisions, non-current	382,281	-	-	7,628,748	-	184,823	1,198,495	9,394,347
Deferred tax liabilities	485,601,883	-	-	122,927,969	1,222,243	-	3,536,380	613,288,475
Non-current employee benefits provisions	45,124,702	-	-	1,727,855	223,333	379,562	246,653	47,702,105
Other non-financial liabilities, non-current	41,031,919	1,977,797	-	5,151,989	-	215,917	7,645	48,385,267
<b>Total Non-Current Liabilities</b>	<b>2,735,241,602</b>	<b>1,411,877,723</b>	<b>-</b>	<b>499,391,808</b>	<b>5,766,241</b>	<b>126,074,784</b>	<b>63,902,198</b>	<b>4,842,254,356</b>
<b>Total Liabilities - Non-Banking Business</b>	<b>4,125,770,300</b>	<b>1,593,198,643</b>	<b>24,735,196</b>	<b>1,022,050,677</b>	<b>41,887,924</b>	<b>333,017,125</b>	<b>149,252,907</b>	<b>7,289,912,772</b>
<b>Liabilities - Banking Business</b>								
Deposits and other demand obligations	1,973,527,930	1,366,837	-	65,630,125	-	270,492,899	-	2,311,017,791
Transactions pending settlement,	427,540,838	21,308,439	-	-	-	-	-	448,849,277
Savings accounts and other term deposits	1,092,155,155	185,681,521	-	515,384,630	-	628,852,481	-	2,422,073,787
Financial derivative contracts	779,430,144	-	-	-	-	-	-	779,430,144
Obligations to banks	586,629,989	37,234,906	-	-	-	157,728,481	-	781,593,376
Debt issued	212,007,852	-	-	-	-	-	-	212,007,852
Other financial obligations	65,170,753	-	-	-	-	-	-	65,170,753
Leasing liabilities	11,100,124	6,177,479	-	2,298,616	-	6,821,196	-	26,397,415
Current tax liabilities	19,975,132	-	-	-	-	-	-	19,975,132
Provisions	44,477,670	-	-	5,049,324	-	4,234,487	-	53,761,481
Other liabilities	240,835,875	52,819,263	-	38,912,570	-	44,821,648	-	377,389,356
<b>Total Liabilities - Banking Business</b>	<b>5,452,851,462</b>	<b>304,588,445</b>	<b>-</b>	<b>627,275,265</b>	<b>-</b>	<b>1,112,951,192</b>	<b>-</b>	<b>7,497,666,364</b>
<b>Total Liabilities</b>	<b>9,578,621,762</b>	<b>1,897,787,088</b>	<b>24,735,196</b>	<b>1,649,325,942</b>	<b>41,887,924</b>	<b>1,445,968,317</b>	<b>149,252,907</b>	<b>14,787,579,136</b>

Note 34 - Financial Instruments and Risk Management (continued)

3. Categories presented in the Consolidated Statement of Financial Position classified by currency (continued)

b) Balances as of December 31, 2020 are detailed as follows:

	Chilean peso ThCh\$	US dollar ThCh\$	Euros ThCh\$	Peruvian new sol ThCh\$	Argentine peso ThCh\$	Colombian peso ThCh\$	Other currencies ThCh\$	Total ThCh\$
<b>Assets - Non-Banking Business</b>								
Cash and cash equivalents	863,766,632	24,629,061	424,248	202,915,221	14,595,413	77,377,317	32,486,028	1,216,193,920
Other financial assets, current	12,596,528	2,819,964	2,089	4,343,931	9,505,042	11,709,636	186,245	41,163,435
Other non-financial assets, current	72,644,612	343,600	749,255	8,053,318	3,521,706	10,086,348	8,555,267	103,954,106
Trade and other receivables, current	285,183,815	6,441,471	1,102,876	29,569,513	43,051,655	13,342,992	37,880,199	416,572,521
Related party receivables, current	3,995,200	-	-	-	-	5,039,738	24,339,918	33,374,856
Inventories	629,278,472	-	-	360,783,032	35,576,098	89,793,876	45,813,069	1,161,244,547
Current tax assets	33,457,285	26,017	7,255	13,512,782	141,701	10,520,191	1,627,749	59,292,980
Non-current assets or disposal groups held for sale	29,095,216	-	-	-	-	-	-	29,095,216
<b>Total current assets</b>	<b>1,930,017,760</b>	<b>34,260,113</b>	<b>2,285,723</b>	<b>619,177,797</b>	<b>106,391,615</b>	<b>217,870,098</b>	<b>150,888,475</b>	<b>3,060,891,581</b>
Other financial assets, non-current	6,965,377	122,428,226	-	65,610,987	-	-	-	195,004,590
Other non-financial assets, non-current	40,825,104	2,750,709	34,572	16,580,363	15,482	20,711,130	10,731,899	91,649,259
Trade and other receivables, non-current	3,819,499	693,094	-	739,505	342,057	-	-	5,594,155
Equity method investments	13,841,640	-	-	-	-	-	-	13,841,640
Intangible assets other than goodwill	282,665	-	-	-	-	123,247,771	70,615,877	194,146,313
Goodwill	300,883,589	-	-	17,668,498	168,693	2,318,856	19,511,670	340,551,306
Property, plant and equipment	259,964,833	-	-	217,897,780	-	-	129,245,765	607,108,378
Investment properties	1,994,556,534	12,567	-	1,101,400,454	19,240,700	146,019,613	126,860,334	3,388,090,202
Tax assets, non-current	2,693,897,060	-	-	362,009,223	-	259,413,189	-	3,315,319,472
Deferred tax assets	12,652,411	-	-	1,686,626	-	2,198,985	-	16,538,022
<b>Total Non-Current Assets</b>	<b>157,266,708</b>	<b>-</b>	<b>-</b>	<b>33,874,826</b>	<b>568,407</b>	<b>14,087,554</b>	<b>27,887,604</b>	<b>233,685,099</b>
<b>Total Assets - Non-Banking Business</b>	<b>5,484,955,420</b>	<b>125,884,596</b>	<b>34,572</b>	<b>1,817,468,262</b>	<b>20,335,339</b>	<b>567,997,098</b>	<b>384,853,149</b>	<b>8,401,528,436</b>
<b>Assets - Banking Business</b>								
Cash and bank deposits	175,365,477	51,768,259	-	83,556,584	-	26,115,311	-	336,805,631
Transactions pending settlement,	137,509,901	135,988,527	-	62,881	-	-	-	273,561,309
Traded instruments	418,620,771	-	-	-	-	32,153,007	-	450,773,778
	15,016,800	-	-	-	-	-	-	15,016,800
Financial derivative contracts	640,281,893	49,073	-	-	-	-	-	640,330,966
Customer loans and receivables	3,089,506,874	134,088	-	478,071,026	-	737,276,064	-	4,304,988,052
Investment instruments held for sale	915,667,163	-	-	77,669,291	-	78,191,230	-	1,071,527,684
Investments in companies	-	-	-	3,134,482	-	-	-	3,134,482
Intangible assets	27,133,458	-	-	30,309,561	-	19,082,352	-	76,525,371
Property, plant and equipment	32,681,567	-	-	12,819,491	-	13,389,821	-	58,890,879
Current tax liabilities	1,524,332	-	-	4,613,500	-	7,079,532	-	13,217,364
Deferred tax liabilities	49,294,889	-	-	14,227,065	-	2,970,384	-	66,492,338
Other assets	86,551,096	28,507,143	-	18,027,214	-	11,759,542	-	144,844,995
<b>Total Assets - Banking Business</b>	<b>5,589,154,221</b>	<b>216,447,090</b>	<b>-</b>	<b>722,491,095</b>	<b>-</b>	<b>928,017,243</b>	<b>-</b>	<b>7,456,109,649</b>
<b>Total Assets</b>	<b>13,004,127,401</b>	<b>376,591,799</b>	<b>2,320,295</b>	<b>3,159,137,154</b>	<b>126,726,954</b>	<b>1,713,884,439</b>	<b>535,741,624</b>	<b>18,918,529,666</b>

Note 34 - Financial Instruments and Risk Management (continued)

3. Categories presented in the Consolidated Statement of Financial Position classified by currency (continued)

b) Balances as of December 31, 2020 are detailed as follows (continued)

	Chilean peso ThCh\$	US dollar ThCh\$	Euros ThCh\$	Peruvian new sol ThCh\$	Argentine peso ThCh\$	Colombian peso ThCh\$	Other currencies ThCh\$	Total ThCh\$
<b>Liabilities - Non-Banking Business</b>								
Other financial liabilities, current	389,067,170	37,283,921	61,912	84,491,281	8,667	19,629,431	-	530,542,382
Leasing liabilities, current	56,050,988	8,849,589	-	2,513,199	1,479,957	6,141,757	4,919,584	79,955,074
Trade and other payables	595,087,045	100,611,105	6,530,405	266,560,773	39,531,690	81,021,642	55,758,267	1,145,100,927
Related party payables, current	12,274,209	-	-	-	-	5,410,296	399,864	18,084,369
Other provisions, current	7,048,150	213,285	4,177,618	5,994,162	4,384,283	3,229,341	1,006,117	26,052,956
Tax liabilities, current	21,416,760	-	13,946	745,566	337,043	4,748	105,764	22,623,827
Employee benefit provisions	97,246,112	-	24,763	28,798,471	7,012,408	4,012,052	8,480,872	145,574,678
Other non-financial liabilities, current	126,887,114	952,376	570,504	31,840,037	10,736,720	15,695,382	8,226,256	194,908,389
<b>Total current liabilities</b>	<b>1,305,077,548</b>	<b>147,910,276</b>	<b>11,379,148</b>	<b>420,943,489</b>	<b>63,490,768</b>	<b>135,144,649</b>	<b>78,896,724</b>	<b>2,162,842,602</b>
Other Non-Current Financial Liabilities	1,879,347,711	916,359,386	-	264,226,689	-	170,056,377	-	3,229,990,163
Leasing liabilities, non-current	521,393,605	172,425,604	-	51,704,139	11,949,383	46,382,796	49,737,460	853,592,987
Trade and other payables, non-current	1,064,672	-	-	-	-	9,962	-	1,074,634
Other provisions, non-current	444,740	-	-	6,584,474	20,598	182,312	1,193,654	8,425,778
Deferred tax liabilities	476,060,944	-	-	111,456,925	844,774	21,260	3,423,391	591,807,294
Non-current employee benefits provisions	42,323,501	-	-	821,163	118,258	220,667	116,162	43,599,751
Other non-financial liabilities, non-current	42,770,723	1,808,935	-	5,712,306	-	171,351	173,554	50,636,869
<b>Total Non-Current Liabilities</b>	<b>2,963,405,896</b>	<b>1,090,593,925</b>	<b>-</b>	<b>440,505,696</b>	<b>12,933,013</b>	<b>217,044,725</b>	<b>54,644,221</b>	<b>4,779,127,476</b>
<b>Total Liabilities - Non-Banking Business</b>	<b>4,268,483,444</b>	<b>1,238,504,201</b>	<b>11,379,148</b>	<b>861,449,185</b>	<b>76,423,781</b>	<b>352,189,374</b>	<b>133,540,945</b>	<b>6,941,970,078</b>
<b>Liabilities - Banking Business</b>								
Deposits and other demand obligations	1,330,482,537	310,563	-	30,512,507	-	188,590,886	-	1,549,896,493
Transactions pending settlement,	129,987,903	135,988,527	-	-	-	-	-	265,976,430
Savings accounts and other term deposits	1,344,364,202	66,522,216	-	527,417,901	-	482,966,886	-	2,421,271,205
Financial derivative contracts	586,982,994	264,851	-	-	-	-	-	587,247,845
Obligations to banks	269,654,765	27,907,583	-	76,373	-	43,479,992	-	341,118,713
Debt issued	205,447,491	-	-	-	-	-	-	205,447,491
Other financial obligations	74,735,593	-	-	-	-	-	-	74,735,593
Leasing liabilities	10,482,565	5,151,691	-	3,139,266	-	8,463,534	-	27,237,056
Current tax liabilities	13,390,117	-	-	-	-	-	-	13,390,117
Provisions	24,553,144	319	-	2,552,974	-	3,919,265	-	31,025,702
Other liabilities	311,399,249	74,556,364	-	37,823,772	-	50,177,867	-	473,957,252
<b>Total Liabilities - Banking Business</b>	<b>4,301,480,560</b>	<b>310,702,114</b>	<b>-</b>	<b>601,522,793</b>	<b>-</b>	<b>777,598,430</b>	<b>-</b>	<b>5,991,303,897</b>
<b>Total Liabilities</b>	<b>8,569,964,004</b>	<b>1,549,206,315</b>	<b>11,379,148</b>	<b>1,462,971,978</b>	<b>76,423,781</b>	<b>1,129,787,804</b>	<b>133,540,945</b>	<b>12,933,273,975</b>

Note 35 - Share Capital

a) The Company's capital management objectives, policies and processes

Falabella S,A, achieves appropriate capital ratios, in order to support and provide continuity and stability to its business. In addition, the Company continuously monitors its capital structure and that of its subsidiaries, in order to maintain an optimal structure that reduces the cost of capital.

Falabella monitors capital using an index of net consolidated financial debt (excluding the banking businesses) over equity, As of December 31, 2021, this index was 0,47.

The Company has been rated locally as follows by the Feller-Rate and Fitch Ratings credit ratings:

Local Ratings	Feller-Rate	Fitch Ratings
Shares	1st C,N, 1	1st C,N, 1
Bonds and lines of bonds	AA / Stable Outlook	AA / Stable Outlook

The Company also has an international credit rating from Standard & Poor's (BBB, Stable Outlook) and Fitch Ratings (BBB, Stable Outlook)

b) Share capital and number of shares

As of December 31, 2021, the Company's capital was detailed as follows:

Number of shares

Series	Number of Shares	Number of Shares	Number of Shares
	Subscribed	Paid	With Voting Rights
Single	2,508,844,629	2,508,844,629	2,508,844,629

Share capital

Series	Dec-31-21		Dec-31-20	
	Subscribed capital	Paid capital	Subscribed capital	Subscribed capital
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Single	923,902,113	923,902,113	923,902,113	923,902,113
Issuance cost	(4,482,724)	(4,482,724)	(4,482,724)	(4,482,724)
Total issued capital	919,419,389	919,419,389	919,419,389	919,419,389

c) Share Premium on Placement

As of December 31, 2021 and 2020, the cumulative amount was ThCh\$ 93,482,329.

Note 35 - Share Capital (continued)

d) Other reserves as of December 31, 2021 and 2020 were detailed as follows:

Other reserves	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Conversion reserve <sup>(1)</sup>	(119,738,475)	(269,379,440)
Cash flow hedge reserve	64,557,133	395,917
Actuarial gains or losses on defined benefit plans reserve	(21,064,356)	(21,135,488)
Gains or losses on financial assets held for sale reserves	756,970	(23,751,909)
Share-based payments reserve	40,106,269	40,106,269
Capital adjustment due to currency restatement <sup>(2)</sup>	12,256,323	12,256,323
Other reserves <sup>(3)</sup>	(198,720,914)	(170,361,418)
<b>Total Other Reserves</b>	<b>(246,427,061)</b>	<b>(407,289,735)</b>

Movement in Other Reserves	Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
Opening balance	(407,289,735)	(149,943,365)
Conversion reserve	149,640,965	(294,851,820)
Cash flow hedge reserve	64,161,216	37,206,780
Actuarial gains or losses on defined benefit plans reserves	(71,132)	411,398
Gains or losses on financial assets held for sale reserves	(112,728)	(24,508,879)
Other reserves	(28,359,496)	-
<b>Total Annual Movement</b>	<b>160,862,674</b>	<b>(257,346,370)</b>
Closing balance	(246,427,061)	(407,289,735)

(1) As of December 31, 2021 and 2020 includes ThCh\$ (140,298,131) and ThCh\$ (139,733,533), respectively, for subsidiaries in Argentina.

(2) This one off effect was caused by adopting IFRS due to the obligation to apply the CPI for local purposes.

(3) Primarily due to reserves on the acquisition of minority interests.

e) Dividend policy

Falabella's dividend policy is to distribute at least 30% of the Company's distributable earnings each year.

At a meeting held on October 26, 2010, the Board approved a policy (hereinafter the "Policy") to calculate distributable earnings, in accordance with Circular 1,945, complemented by Circular 1,983, both issued by the FMC. This policy established that no deductions or additions would be made to distributable earnings, in response to the circumstances at the time the Policy was implemented. The policy has been consistently applied since it was approved, Consequently, since it was approved through to 2015, the Company has not adjusted the "Net Income (Loss) Attributable to Owners of the Parent" in its financial statements.

On December 27, 2016, the Board agreed to amend the Policy on the basis of the results for 2016, to exclude the following:

- i. Unrealized gains on the fair value valuation of assets and liabilities, which arise as a result of business combinations or corporate restructuring, including at subsidiaries and associates. They will be reinstated when realized.
- ii. Unrealized gains on the fair value valuation of investment properties. They will be reinstated into distributable earnings when realized.
- iii. The effects of deferred taxes associated with the concepts indicated in i) and ii) above will be treated in the same manner as the item generating them.

On April 27, 2021, the Shareholders' Meeting approved the distribution of a final dividend of Ch\$5 per share, which was credited to profits for the year 2020. This dividend was paid on May 13, 2021.

Note 35 – Net Equity, continued

e) Dividend policy, continued

On August 31, 2021, the Board of Directors approved the distribution of an interim dividend of Ch\$30 per share, which was credited to profits for the year 2021. This interim dividend was paid on September 29, 2021.

On April 28, 2020, a Shareholders' Meeting approved the distribution of an interim dividend of Ch\$19 per share from earnings for 2019. This dividend was paid on May 13, 2020.

d) Summarized financial information for subsidiaries with non-controlling interests

The Chilean subsidiary Plaza S,A, has non-controlling interests that are significant for Falabella, before inter-company eliminations and other adjustments for consolidation, Financial information regarding this subsidiary is detailed as follows:

	Dec-31-21	Dec-31-20
Non-controlling interest	40,72%	40,72%
Non-current assets	3,319,502,491	3,303,749,728
Current assets	264,627,081	336,099,272
Non-current liabilities	1,409,014,743	1,484,516,714
Current liabilities	226,923,892	248,210,554
Net assets	1,948,190,937	1,907,121,732
Revenue	276,694,599	187,329,190
Net income for the year	47,600,757	11,017,868
Comprehensive income	8,090,059	(14,906,210)
Net income (loss) attributable to non-controlling interests	1,045,060	(1,229,742)
Cash flow from operating activities	220,089,473	83,924,479
Cash flow from investing activities	(70,108,822)	(106,438,080)
Cash flow from financing activities, before dividends paid to parties with non-controlling interests	(224,368,432)	209,762,866
Cash flow from financing activities, cash dividends to parties with non-controlling interests	(3,580,208)	(17,954,120)

Note 36 - Financial Information by Segment

General description of segments and their measurement:

The Company's operating segments have been selected in accordance with Falabella's main businesses, which are regularly reviewed by Senior Management, in order to measure performance, evaluate risks, allocate resources, and segmented information is available. Certain segments have been grouped because they possess similar financial characteristics. The information that the Company's Management regularly examines is net income from each of the operating segments in Chile and consolidated net income from each foreign subsidiary.

The same policies described in the accounting criteria note are used to produce Management and accounting reports. There are no overall differences between the accounting policies used to measure net income, assets and liabilities for each segment. Inter-segment eliminations are disclosed at an overall level; therefore inter-segment transactions and income are disclosed at the value of the original transaction in each segment.

Note 36 - Financial Information by Segment (continued)

Falabella has the following business segments:

- a) Department stores: This segment operates under the Falabella brand and its activities are the sale of a range of products including retail sales of clothing, accessories and products for the home, electronics, beauty products and others.
- b) Home improvement: This segment operates mainly under the Sodimac brand and its activities are the sale of building and home improvement products, including building materials, hardware, tools, and accessories for kitchen, bathroom, garden and decoration, among other things.
- c) Supermarkets: This segment operates using the hypermarkets and supermarkets format under the Tottus brand, offering food and other non-food products.
- d) Real estate: Operates in the real estate segment through constructing and leasing malls.
- e) Other businesses and inter-segment eliminations include the remaining Falabella companies, which includes Linio, Falabella.com, the industrial sector, Corredora de Seguros de Chile, CF Seguros de Vida, investments in Uruguay and Mexico, investment companies and eliminations. In addition, the consolidated operations of the following subsidiaries abroad have been defined as segments:
  - Argentina: It has department stores, home improvement and financial retail businesses.
  - Colombia It has department stores and retail financial businesses, Banco Falabella S.A. is shown in the Banking Business for segment information purposes.
  - Peru: It is the only foreign country with the same businesses as Chile, Banco Falabella Peru S.A. is shown in the Banking Business for segment information purposes.
  - Brazil It has a home improvement business.
- f) Banking Business: includes information on all banking business, in Chile and abroad.

The customer portfolio is broadly dispersed and there are no individual customers that are significantly representative.

The information disclosed in each segment is presented net of eliminations for transactions and income between companies in each segment, Inter-segment income and transactions are eliminated at an overall level, and form part of Falabella's final consolidated figures. This presentation is the same used by management for its regular reviews of the Company's performance.

Operating revenue for the Chile Real Estate segment of ThCh\$ 365,307,722 as of December 31, 2021 (ThCh\$ 253,374,902 as of December 31, 2020) is total income receivable from real estate companies in Chile with third parties and related companies, conversely, Note 14 i) presents the leasing income with third parties for all real estate companies of Falabella.

<sup>(1)</sup> On June 9, 2021, the Argentine subsidiary CMR Falabella S.A. transferred its portfolio of active credit cards to the Argentine "Banco Columbia". In addition, during the second quarter of 2021, the closure of the Falabella department stores in Argentina was completed, along with its e-commerce channel.

Note 36 - Financial Information by Segment (continued)

Segment Information - Non-Banking Business

Segment Information Non-Banking Business	Department Stores Chile	Home Improvement and Construction Materials Chile	Supermarkets Chile	Real Estate Chile	Department Stores Peru	Home Improvement and Construction Materials Peru	Supermarkets Peru	Other Businesses and Eliminations Peru	Department Stores, Home Improvement and Construction Materials Argentina	CMR Argentina	Other Businesses and Eliminations Argentina	Department Stores Colombia	Other Businesses and Eliminations Colombia	Home Improvement and Construction Materials Brazil	Other Businesses and Eliminations Brazil	Other Businesses and Inter-segment eliminations	Total Non-Banking Business
Dec-31-21																	
Operating revenue	2,205,805,487	3,255,724,149	989,973,957	365,307,722	710,799,228	764,372,311	1,083,804,215	48,014,865	182,389,607	14,476,933	7,800,059	450,488,356	30,712,594	234,042,184	-	(8,327,927)	10,335,383,740
Operating Costs	(1,456,422,100)	(2,235,217,768)	(720,854,296)	(127,390,352)	(496,638,542)	(525,886,755)	(824,384,848)	(22,317,650)	(103,516,608)	(5,170,714)	133,157	(313,491,632)	(3,269,578)	(148,646,516)	-	(64,786,043)	(7,047,860,245)
Non-Banking financial income	23,882,546	25,642,200	8,537,493	3,927,184	7,570,952	16,046,215	13,558,082	5,030,900	3,822,399	9,084,957	(7,265,136)	8,770,872	657,398	854,705	6,326	4,390,151	124,517,244
Non-Banking financial expenses	(21,736,017)	(36,092,358)	(10,798,272)	(112,221,803)	(10,096,740)	(16,195,674)	(15,558,231)	1,732,551	10,424,874	(5,484,947)	7,199,448	(11,339,925)	(461,965)	(7,307,807)	(259)	(62,528,212)	(290,465,337)
Net financial expenses all segments	2,146,529	(10,450,158)	(2,260,779)	(108,294,619)	(2,525,788)	(149,459)	(2,000,149)	6,763,451	14,247,273	3,600,010	(65,688)	(2,569,053)	195,433	(6,453,102)	6,067	(58,138,061)	(165,948,093)
Depreciation and amortization all segments	(78,047,787)	(104,948,773)	(47,267,797)	(67,688,688)	(25,449,857)	(28,912,078)	(35,418,505)	(1,787,439)	(3,076,401)	-	(285,109)	(19,908,044)	(1,492,580)	(10,984,789)	-	(2,923,699)	(428,191,546)
Net income before tax	132,851,125	309,285,387	22,945,970	70,242,738	38,294,929	47,935,790	20,572,512	19,894,859	(29,460,549)	(3,325,471)	5,984,096	11,843,408	22,961,007	8,270,139	(3,131)	(86,571,949)	591,720,860
Income tax (expense) income	(27,641,064)	(80,333,967)	(4,116,947)	(4,789,968)	(13,010,518)	(15,685,611)	(8,445,914)	(6,875,621)	6,445,199	(58,153)	(18,648)	(1,993,187)	3,366,986	(2,586,172)	-	18,417,618	(137,325,967)
Net income all segments	105,210,061	228,951,420	18,829,023	65,452,770	25,284,411	32,250,179	12,126,598	13,019,238	(23,015,350)	(3,383,624)	5,965,448	9,850,221	26,327,993	5,683,967	(3,131)	(68,154,331)	454,394,893
Share of net income of associates and joint ventures accounted for using the equity method	-	-	-	18,432	-	-	-	-	-	-	-	-	35,123,810	-	-	(12,480,105)	22,662,137
Trade and other receivables, current	59,845,460	93,933,031	23,301,914	82,346,949	6,865,308	6,673,661	10,066,883	13,923,390	6,800,552	294,804	-	6,682,203	4,640,922	43,687,761	414	33,359,680	392,422,932
Inventories	396,865,394	569,070,771	135,999,902	227,683	195,609,033	187,528,864	179,872,805	-	20,672,314	-	-	100,160,970	67,921	54,079,505	-	27,638,629	1,867,793,791
Trade and other receivables, non-current	-	484,994	-	10,540,803	138,759	79,481	-	566,787	-	-	-	-	-	-	-	-	11,810,824
Property, Plant and Equipment	521,334,962	863,615,293	367,547,183	803,973,780	225,681,072	324,655,327	431,781,587	204,192,943	23,028,140	-	609,830	123,431,685	4,899,992	106,789,595	-	(438,602,514)	3,562,938,875
Investment Properties	-	-	-	3,008,786,852	-	26,713,528	-	372,012,950	-	-	-	-	-	-	-	(1,488,103)	3,406,025,227
Total segment assets	1,224,948,536	1,709,056,748	557,320,515	4,363,520,979	499,700,247	802,873,170	694,835,005	666,113,776	79,457,423	44,914,623	(45,129,703)	311,204,215	173,419,519	264,932,776	39,006,827	761,757,194	12,147,931,850
Equity method investments	-	-	-	281,533	-	-	-	-	-	-	-	-	120,239,817	-	-	125,578,437	246,099,787
Other current financial liabilities	777,521	38,634,825	881,203	150,492,544	74,029,379	6,383,682	63,270,452	31,154,615	40	126	-	12,003,473	-	-	-	130,454,220	508,082,080
Trade and other payables	212,702,295	253,787,381	94,273,314	54,249,676	70,709,753	90,346,946	123,851,710	12,428,410	16,774,981	5,699,615	111,656	67,379,123	15,351,546	42,739,748	784	235,972,122	1,296,379,060
Other Non-Current Financial Liabilities	-	45,767,517	-	884,219,710	12,097,554	-	28,925,147	248,962,675	-	-	-	9,728,577	-	-	-	1,914,224,745	3,143,925,925
Leasing liabilities, non-current	307,932,102	639,366,644	190,679,487	17,052,758	102,409,795	160,722,072	140,736,728	(132,967,448)	5,541,312	-	26,616	50,456,965	639,381	52,838,635	-	(556,975,171)	978,459,876
Total segment liabilities	845,372,365	1,425,734,764	446,008,299	2,058,450,052	371,123,993	447,472,937	474,173,866	73,367,985	79,611,524	35,831,528	(42,686,338)	251,360,914	640,171	117,607,084	3,754,513	702,089,115	7,289,912,772
Disbursements of the segment's non-monetary assets	(50,927,987)	(47,319,947)	(49,333,716)	(102,802,570)	(23,618,413)	(5,357,900)	(25,394,478)	(14,453,424)	(19,578,639)	(4,748)	(67,196)	(13,324,744)	(3,450,362)	(10,746,584)	-	(110,929,845)	(477,310,553)
Segment's operating cash flow	302,773,337	50,932,165	3,271,849	258,059,803	(4,109,696)	10,730,640	(2,348,263)	(13,548,782)	(8,772,190)	(513,302)	(561,240)	25,627,255	(45,269,216)	8,342,969	-	(251,610,308)	333,005,021
Segment's investing cash flow	(51,367,682)	(43,525,567)	(49,333,716)	(94,752,079)	(19,830,288)	9,173,398	(27,096,460)	(23,254,636)	(5,874,774)	3,004,953	472,568	(12,538,799)	40,660,093	(10,746,584)	-	(106,901,006)	(391,910,579)
Segment's financing cash flow	(243,347,640)	(17,241,191)	40,720,181	(244,674,206)	26,274,139	(68,743,715)	9,129,144	75,733,846	6,272,200	(2,541,128)	1,952,177	745,581	(2,858,659)	(5,901,132)	4	(203,467,288)	(627,947,687)



Note 36 - Financial Information by Segment (continued)

Segment Information - Non-Banking Business (continued)

Segment Information Non-Banking Business	Department Stores Chile	Home Improvement and Construction Materials Chile	Supermarkets Chile	Real Estate Chile	Department Stores Peru	Home Improvement and Construction Materials Peru	Supermarkets Peru	Other Businesses and Eliminations Peru	Department Stores, Home Improvement and Construction Materials Argentina	CMR Argentina	Other Businesses and Eliminations Argentina	Department Stores Colombia	Other Businesses and Eliminations Colombia	Home Improvement and Construction Materials Brazil	Other Businesses and Eliminations Brazil	Other Businesses and Inter- segment eliminations	Total Non- Banking Business
Dec-31-20																	
Operating revenue	1,554,181,690	2,290,251,443	867,017,586	253,374,902	550,057,214	587,984,167	1,151,187,339	34,257,837	210,008,407	34,821,886	(1,818,903)	411,048,430	20,522,720	218,878,455	-	99,276,776	8,281,049,949
Operating Costs	(1,093,007,655)	(1,576,085,290)	(637,688,276)	(118,478,675)	(402,736,209)	(407,459,157)	(865,744,387)	(21,330,601)	(113,438,353)	(8,432,304)	90,718	(302,318,762)	(2,722,570)	(140,548,102)	-	(100,834,067)	(5,790,733,690)
Non-Banking financial income	799,488	1,911,955	124,426	9,135,149	3,762,219	10,325,908	6,639,622	117,248	17,106,581	2,146,981	848,858	1,082,738	483,419	729,837	1,416	12,691,156	67,907,001
Non-Banking financial expenses	(28,642,690)	(51,141,926)	(15,074,601)	(77,205,116)	(13,751,630)	(20,602,449)	(18,626,836)	1,845,644	415,708	(3,736,811)	(109,836)	(15,665,896)	107,438	(14,010,032)	(315,393)	(26,674,574)	(283,189,000)
Net financial expenses all segments	(27,843,202)	(49,229,971)	(14,950,175)	(68,069,967)	(9,989,411)	(10,276,541)	(11,987,214)	1,962,892	17,522,289	(1,589,830)	739,022	(14,583,158)	590,857	(13,280,195)	(313,977)	(13,983,418)	(215,281,999)
Depreciation and amortization all segments	(77,682,242)	(99,500,610)	(44,161,496)	(65,761,779)	(28,287,799)	(33,316,099)	(40,666,621)	(748,443)	(8,397,395)	(1,440,998)	(178,344)	(20,905,139)	(911,628)	(10,639,058)	-	8,102,980	(424,494,671)
Net income before tax	(118,231,123)	83,789,430	3,277,532	16,601,398	(9,506,766)	(24,703,080)	26,492,274	35,307,792	(57,736,400)	(13,600,789)	9,136,332	(18,217,645)	24,430,829	(2,975,017)	(311,217)	(41,548,249)	(87,794,699)
Income tax (expense) income	35,033,919	(22,543,633)	301,818	896,118	338,104	(269,313)	(11,356,257)	(6,597,927)	3,186,848	(2,385,658)	(279,019)	2,647,329	(2,337,617)	(254,086)	(155)	(1,623,545)	(5,243,074)
Net income all segments	(83,197,204)	61,245,797	3,579,350	17,497,516	(9,168,662)	(24,972,393)	15,136,017	28,709,865	(54,549,552)	(15,986,447)	8,857,313	(15,570,316)	22,093,212	(3,229,103)	(311,372)	(43,171,794)	(93,037,773)
Share of net income of associates and joint ventures accounted for using the equity method	-	-	-	15,834	-	-	-	-	-	-	-	-	18,087,164	-	-	(14,523,824)	3,579,174
Trade and other receivables, current	74,507,957	104,152,859	23,879,360	70,320,320	6,164,870	5,669,662	9,288,878	10,407,420	13,536,752	25,183,615	14,517	5,896,118	4,828,664	34,664,138	375	28,057,016	416,572,521
Inventories	298,033,867	248,087,262	74,181,040	221,097	128,050,691	114,173,916	118,537,557	-	35,576,098	-	-	89,772,136	21,740	37,087,903	-	17,501,240	1,161,244,547
Trade and other receivables, non-current	-	457,265	-	3,987,834	94,059	69,975	-	523,321	-	342,057	-	-	-	-	-	119,644	5,594,155
Property, Plant and Equipment	441,844,044	813,440,659	310,249,718	848,644,548	197,557,793	372,092,788	395,502,376	142,751,281	18,413,350	-	758,910	131,150,587	2,336,694	91,000,158	-	(377,652,704)	3,388,090,202
Investment Properties	-	-	-	2,957,998,857	-	19,486,776	-	339,321,942	-	-	-	-	-	-	-	(1,488,103)	3,315,319,472
Total segment assets	1,011,620,500	1,609,493,943	456,876,611	4,401,845,609	396,476,275	815,473,548	601,644,763	544,777,855	96,576,516	44,468,232	(15,047,648)	295,768,340	171,151,498	230,166,483	35,318,957	765,808,535	11,462,420,017
Equity method investments	-	-	-	282,665	-	-	-	-	-	-	-	-	123,247,771	-	-	70,615,877	194,146,313
Other current financial liabilities	5,019,395	38,264,707	2,971,265	191,884,560	6,227,401	-	1,404,683	76,870,881	8,667	-	-	16,720,546	-	-	-	191,170,277	530,542,382
Trade and other payables	216,362,339	225,899,413	81,720,071	50,158,681	78,253,161	94,893,406	129,302,446	11,155,037	33,633,254	8,945,959	268,889	69,487,416	11,217,707	40,865,713	1,900	92,935,535	1,145,100,927
Other financial liabilities, non-current	-	62,971,521	-	1,002,935,253	16,668,513	-	28,227,607	219,522,916	-	-	-	37,540,999	-	-	-	1,862,123,354	3,229,990,163
Leasing liabilities, non-current	229,724,745	592,011,155	163,599,847	15,990,374	87,930,216	142,489,137	118,399,952	(123,325,507)	14,099,819	-	483,772	51,703,993	1,188,210	43,448,734	-	(484,151,460)	853,592,987
Total segment liabilities	965,801,485	1,376,060,751	402,966,528	2,151,411,864	290,210,896	437,017,123	395,296,098	75,230,893	97,737,272	35,975,086	(9,330,491)	245,743,264	20,283,106	102,266,590	3,400,510	351,899,103	6,941,970,078
Disbursements of the segment's non-monetary assets	(47,584,606)	(56,458,570)	(74,267,373)	(152,782,018)	(26,248,537)	(12,582,548)	(20,650,756)	(36,959,184)	(2,890,195)	(151,168)	(149,043)	(11,918,494)	(55,633)	(6,136,450)	-	(51,554,267)	(500,388,842)
Segment's operating cash flow	64,080,590	356,621,062	101,303,303	120,930,215	26,338,107	97,243,571	74,455,143	195,358,750	(11,759,131)	23,562,818	(279,993)	3,425,274	(10,678,510)	18,135,677	-	(277,106,647)	781,630,229
Segment's investing cash flow	(239,819,763)	(55,386,097)	(100,000,856)	(179,936,050)	(21,550,853)	(10,245,348)	(14,707,903)	(57,333,281)	(13,729,999)	(1,074,150)	471,656	(9,650,350)	(18,229,796)	(6,135,140)	-	278,398,279	(448,929,651)
Segment's financing cash flow	165,688,904	(276,487,487)	(3,397,355)	230,918,936	24,616,725	(30,915,049)	(25,640,626)	(83,030,488)	25,443,934	(3,583,045)	(1,097,770)	26,152,322	33,741,004	21,243,914	(141,960)	273,379,282	376,891,241

Note 36 - Financial Information by Segment (continued)

Segment Information Banking Business

Segment Information Banking Business	Banking Business Chile	Banking Business Peru	Banking Business Colombia	Total Banking Business
Dec-31-21				
Banking interest and indexation income	621,299,471	123,376,271	156,565,762	901,241,504
Banking interest and indexation expense	(70,199,801)	(15,481,227)	(30,308,458)	(115,989,486)
Banking commission income	127,406,747	42,255,712	62,274,627	231,937,086
Banking commission expense	(61,472,083)	(9,036,470)	(17,876,972)	(88,385,525)
Other operating income	3,001,554	184,845	134,035	3,320,434
Provisions and other operating costs	(28,018,778)	(36,053,307)	(52,594,048)	(116,666,133)
Net interest income all segments	617,034,334	141,114,286	170,654,959	928,803,579
Depreciation and amortization all segments	(17,678,523)	(12,666,505)	(8,946,779)	(39,291,807)
Net income before tax	304,629,555	(14,304,674)	21,787,083	312,111,964
Income tax (expense) income	(65,985,461)	2,132,067	(7,631,730)	(71,485,124)
Net income all segments	238,644,094	(12,172,607)	14,155,353	240,626,840
Share of net income of associates and joint ventures accounted for using the equity method	-	531,673	-	531,673
Cash and bank deposits	351,467,182	144,129,553	67,028,689	562,625,424
Traded instruments	23,817,137	-	75,539,119	99,356,256
Customer receivables and loans	3,748,300,817	565,263,883	1,033,262,630	5,346,827,330
Property, Plant and Equipment	29,041,767	16,850,455	11,745,574	57,637,796
Total segment assets	7,086,535,202	864,421,686	1,333,755,128	9,284,712,016
Investment in associates and joint ventures accounted for using the equity method	-	3,810,616	-	3,810,616
Deposits and other demand obligations	1,973,683,631	66,841,261	270,492,899	2,311,017,791
Savings accounts and other term deposits	1,243,617,754	549,603,552	628,852,481	2,422,073,787
Total segment liabilities	5,688,298,924	665,204,534	1,144,162,906	7,497,666,364
Disbursements of the segment's non-monetary assets	(5,333,031)	(12,515,211)	(7,380,058)	(25,228,300)
Segment's operating cash flow	112,571,301	(28,111,221)	53,547,590	138,007,670
Segment's investing cash flow	(110,618,080)	1,262,293	(26,703,091)	(136,058,878)
Segment's financing cash flow	266,086,077	-	-	266,086,077

Banking Business Chile	Banking Business Peru	Banking Business Colombia	Total Banking Business
Dec-31-20			
664,444,547	163,243,422	151,028,685	978,716,654
(80,711,587)	(21,993,907)	(35,340,005)	(138,045,499)
104,032,998	51,531,982	51,343,375	206,908,355
(57,850,599)	(13,210,000)	(15,701,215)	(86,761,814)
1,801,024	189,177	135,276	2,125,477
(206,411,288)	(98,768,044)	(55,908,233)	(361,087,565)
629,915,359	179,571,497	151,330,840	960,817,696
(16,147,208)	(12,456,434)	(8,902,535)	(37,506,177)
192,107,987	(35,339,222)	12,336,569	169,105,334
(44,105,403)	9,930,799	(5,228,515)	(39,403,119)
148,002,584	(25,408,423)	7,108,054	129,702,215
-	708,890	-	708,890
183,858,790	126,023,720	26,923,121	336,805,631
418,620,771	-	32,153,007	450,773,778
3,089,506,874	478,205,115	737,276,063	4,304,988,052
28,729,415	16,837,755	13,323,709	58,890,879
5,766,523,043	759,957,670	929,628,936	7,456,109,649
-	3,134,482	-	3,134,482
1,330,565,553	30,740,054	188,590,886	1,549,896,493
1,371,379,733	566,924,586	482,966,886	2,421,271,205
4,567,304,657	631,642,183	792,357,057	5,991,303,897
(10,937,713)	(14,226,389)	(8,817,954)	(33,982,056)
1,281,936,145	74,989,538	59,780,127	1,416,705,810
(18,070,072)	(13,008,374)	(68,154,447)	(99,232,893)
(297,973,313)	(605,985)	-	(298,579,298)

Note 36 - Financial Information by Segment (continued)

Operating revenue from external customers by country of domicile and geographic area is detailed as follows

Operating revenue	Dec-31-21
Operating revenue from external customers by country of domicile.	7,560,191,160
Operating revenue from external customers, all foreign countries	3,911,691,604

Operating revenue by geographical area, outside the country of domicile of the company is detailed as follows:

Operating revenue	Dec-31-21	
	Country	Revenue
Operating revenue	Peru	2,772,807,447
Operating revenue	Colombia	700,175,374
Operating revenue	Brazil	234,042,184
Operating revenue	Argentina	204,666,599

The distribution of non-current assets by geographical area is detailed as follows:

Non-Current Assets	Dec-31-21
Non-current assets by country of domicile	8,252,953,033
Non-current assets, all foreign countries	2,359,248,448

The distribution of the most significant non-current assets by geographical area, outside the country of domicile of the company is detailed as follows:

Non-Current Assets	Dec-31-21	
	Country Assets	Attributed to a Foreign Country
Property, plant and equipment (net)	Peru	1,203,161,384
Investment property (net)	Peru	398,726,478
Customer loans and banking receivables	Peru	264,989,232
Property, plant and equipment (net)	Argentina	23,637,970
Property, plant and equipment (net)	Colombia	140,077,251
Property, plant and equipment (net)	Brazil	106,789,595

Note 37 - Contingencies, Lawsuits and Other Legal Issues

a) Litigation

- a.1) The Parent Company and its subsidiaries are facing litigation or administrative proceedings, which are being resolved by the respective courts or administrative bodies. The Company has made provisions to reflect unfavorable contingencies. No provision has been made where these matters have low probabilities of success and should be resolved in the Company's favor.

Note 37 - Contingencies, Lawsuits and Other Legal Issues (continued)

a) Litigation (continued)

The litigation as of December 31, 2021 is detailed as follows:

Proceedings	Number of cases	Amount ThCh\$	Accounting provision ThCh\$
Civil	385	18,401,954	2,039,334
Consumer	994	9,319,355	4,452,333
Employment	1.734	30,337,934	11,946,302
Tax	57	26,352,204	14,547,577
Others	342	3,846,038	2,256,125

- a.2) Taxation matters include the situation facing our Peruvian subsidiary SAGA Falabella S.A. As a consequence of the review of income tax returns from 2000 to 2005, the National Tax Administration Superintendent (SUNAT or "Superintendencia Nacional de Administración Tributaria") sent it assessments and penalties related to general sales tax and income tax for these periods, for an updated amount of 36,165,305 Peruvian new soles (ThCh\$ 7,662,705).

Also, SUNAT reviewed the 2013 tax returns for the subsidiaries SAGA Falabella S.A. and Hipermercados Tottus S.A. and subsequently issued several resolutions and fines related to income tax for that period that total approximately 22,312,291 Peruvian new soles (ThCh\$ 4,727,528) and 13,904,905 Peruvian new soles (ThCh\$ 2,946,171), respectively. The subsidiaries have filed the corresponding appeals before the tax authority, which have reached the administrative stage. Legal advisors believe that these appeals will be resolved favorably for the Company.

On April 2, 2021, the Peruvian Tax Court issued a mandatory ruling that changed the taxation framework for joint-venture associations in Peru. This ruling established that the parent company and not the associate of joint-venture associations will be the taxpayer of income tax. Later, on July 1, 2021, the Tax Court issued a new ruling regarding the deferral of fines and interest resulting from this tax change until April 16, 2022, due to reasonable doubt arising from multiple interpretations regarding taxes on profits earned by joint-ventures in Peru.

According to the criteria of the aforementioned resolution, on August 6, 2021, Banco Falabella Perú S.A. (an associate of the Company), paid income taxes for \$124,544,864 Peruvian nuevos soles (ThCh\$ 26,388,566). Following the same criteria, the Peruvian associates SAGA Falabella S.A., Hipermercados Tottus S.A. and Tiendas del Mejoramiento del Hogar S.A. asked the SUNAT (Peruvian Internal Revenue Service) for a refund of taxes paid in excess. As of the date of issuance of these Consolidated Financial Statements, 87% of the recoverable taxes recorded have been collected.

Note 37 - Contingencies, Lawsuits and Other Legal Issues (continued)

a) Litigation (continued)

- a.3) On September 23, 2011, Inversiones Accionarias Limitada (whose successor is Costanera SACI) filed a demand for recovery against Plaza Oeste S.A. (now Plaza Oeste SpA), asking for restitution of land with a surface area of approximately 1,005.80 square meters, located on the westerly side of the land on which the Mallplaza Norte shopping center is constructed, in addition to requesting payment for mutual benefits and compensation for damages. Plaza Oeste SpA requested the dismissal of this demand and filed a counterclaim against Inversiones Accionarias Limitada, requesting that in the event that the main claim is upheld, Inversiones Accionarias Limitada be ordered to pay the expenses incurred to conserve and improve that strip of land.

The court of first instance considered that Plaza Oeste SpA acted in good faith and partially granted the claim of the plaintiff, ordering the former to return an area of 895.43 square meters, but rejecting the claim for mutual benefits and compensation for damages. The court recognized Plaza Oeste SpA's ownership of 110.37 square meters of the disputed strip in the counterclaim, and accordingly only ordered the restitution of 895.43 square meters. It also ordered Inversiones Accionarias Limitada to pay the defendant for the improvements to the land.

Appeals were lodged against the judgment, which were rejected on June 27, 2019, and the ruling of first instance was upheld. Following various incidents and appeals filed during the execution of the first instance ruling, the parties finally reached an agreement through an out-of-court settlement on July 17, 2020, where they concluded the case and granted each other a broad, complete and final settlement with respect to all the facts that gave rise to the demand, and the strip of land was returned on the same date.

Returning this strip of land does not change how the shopping center will function nor the Company's ability to operate it.

- a.4) Ribera Desarrollos S.A. owns a store leased by Sodimac in Argentina, but it filed for preventive insolvency proceedings on February 1, 2019. Preventive insolvency proceedings are a crisis process that do not imply that the debtor is disempowered, as the debtor can continue to manage its business under the supervision of a trustee appointed by the court.

On September 3, 2019, the judge verified that the loan in favor of Falabella S.A. (Argentina) was unsecured, with no opposition from the insolvent party or creditors.

On August 20 and October 2, 2020, Ribera Desarrollos S.A. presented agreement proposals to its creditors, and on March 11, 2021, the court approved an agreement between Ribera Desarrollos S.A. and its unsecured creditors (including Falabella S.A.). Ribera Desarrollos S.A. must begin the fulfillment of this agreement by providing a guarantee trust on behalf of its unsecured creditors, which will last 24 months, which can be extended for 12 additional months.

As of December 31, 2021, the subsidiary Falabella S.A. (Argentina) has paid ThCh\$ 2,682,190 to Ribera Desarrollos S.A., disclosed under the heading "Other current and non-current non-financial assets", which represents leasing fees paid in advance.

Note 37 - Contingencies, Lawsuits and Other Legal Issues (continued)

b) Others

Falabella Argentina has provided customs guarantees of ThCh\$ 7,826,751 as of December 31, 2021.

Falabella Peru has assets in guarantee totaling ThCh\$ 26,684,707 as of December 31, 2021.

Note 38 - Guarantees with Third Parties

a) Performance bonds and other instruments received

a.1) The Company has received contract performance bonds amounting to ThCh\$ 82,722,378 as of December 31, 2021, which primarily guarantee construction and contract performance obligations.

a.2) As of December 31, 2021, Falabella S.A. has pledged ThCh\$ 107,251,720 as collateral to support the Cross Currency Swap contracts with banks, of which ThCh\$ 59,771,720 have been received in cash, ThCh\$ 35,130,000 are Term Deposits and ThCh\$ 12,350,000 are Bonds of the General Treasury of the Republic, the latter two pledged in favor of the Company.

a.3) Sodimac Chile had received checks in guarantee for ThCh\$ 1,327,373 as of December 31, 2021.

b) Performance bonds provided

The Company has provided guarantees amounting to ThCh\$ 12,783,182 as of December 31, 2021.

Note 38 - Guarantees with Third Parties (continued)

c) Indirect guarantees

Guarantees managed by subsidiaries with financial institutions are detailed as follows:

Guarantee creditor	Debtor Name	Relationship	Guarantee	Balance pending	
				Dec-31-21 ThCh\$	Dec-31-20 ThCh\$
SCOTIABANK	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	STANDBY LETTER OF CREDIT	3,056,223	2,995,883
BBVA BANCO CONTINENTAL	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	STANDBY LETTER OF CREDIT	5,534,971	5,159,913
BANCO DE CRÉDITO	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	STANDBY LETTER OF CREDIT	-	1,314,962
CITIBANK	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	STANDBY LETTER OF CREDIT	-	1,423,217
BBVA BANCO CONTINENTAL	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	-	17,243
BANCO DE CRÉDITO	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	19,570,376	16,387,369
SCOTIABANK	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	6,399,250	5,738,021
BANCO DE CRÉDITO	HIPERMERCADOS TOTTUS S.A. (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	4,441,059	3,692,537
SCOTIABANK	HIPERMERCADOS TOTTUS S.A. (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	-	25,993
BBVA BANCO CONTINENTAL	TIENDAS PARA EL MEJORAMIENTO DE HOGAR (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	-	4,032,649
SCOTIABANK	TIENDAS PARA EL MEJORAMIENTO DE HOGAR (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	-	3,202,239
BANCO DE CRÉDITO	TIENDAS PARA EL MEJORAMIENTO DE HOGAR (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	11,522,735	3,013,928
SCOTIABANK	TIENDAS PARA EL MEJORAMIENTO DE HOGAR (PERÚ)	SUBSIDIARY	GUARANTEE LETTER	184,347	-
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	162,542	130,995
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	506,814	426,570
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	5,149,466	4,705,777
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	606,487	470,222
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	238,910	218,325
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	1,201,051	1,097,566
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	23,000,000	23,000,000
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	276,940	-
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	337,876	284,380
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	10,558,625	8,886,875
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	113,780	91,697
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	-	818,716
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	75,853	61,131
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	1,000,000	710,950
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	130,034	-
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	168,938	-
SCOTIABANK	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	2,229,982	3,949,660
SCOTIABANK	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	2,451,217	4,151,020
CITIBANK	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	5,250,000	-
BANCO GALICIA	FALABELLA S.A. (ARGENTINA)	SUBSIDIARY	STANDBY LETTER OF CREDIT	-	99,820

The subsidiary Falabella Inversiones Financieras S.A. granted guarantees for MXN 564 million (Ch\$ 23,197 million) to a Mexican bank for loans contracted by the associate Servicios Financieros Soriana S.A.P.I. de C.V.

The subsidiary Inversiones y Prestaciones Venser Seis Ltda granted guarantees for MXN 775 million (Ch\$ 31,876 million) to Mexican banks for loans contracted by the associate Comercializadora SDMHC S.A. de C.V. and MXN 31 million (Ch\$ 1,275 million) to other companies for liabilities acquired by the associates Comercializadora SDMHC S.A. de C.V.

Plaza S.A. provided guarantees for \$90 billion Colombian pesos (\$18,9 billion CLP) on behalf of Banco Itaú CorpBanca Colombia S.A. for the loan that Private Capital Fund has secured from that banking institution. This guarantee is renewed annually until maturity of the loan.

## Note 39 - The Environment

At Falabella, we manage our environmental impact throughout our value chain and we recognize that the use of raw materials, energy and water are key to achieving sustainable operations.

### Environmental compliance and public-private initiatives

Our operations in the region are subject to regulations applicable to the different processes that are carried out in our stores and shopping centers. Accordingly, our business units have specialized environmental management teams that carry out the required control measures and execute adequate projects to comply with environmental regulations in each jurisdiction.

In Chile, our companies are pioneers in the adoption of the Extended Producer Responsibility Act (Law No. 20,920). They have created the first collective management systems for priority waste and have allocated permanent resources to comply with this legislation in all stores. In addition, our supermarkets and department stores have implemented a pilot management project for zero waste operations, by applying Clean Production Agreements (CPAs) as part of an alliance with the Ministry of the Environment. As a result of this initiative, waste recovery has increased up to 70% in the stores where this pilot project has been implemented.

At a regional level, our business units maintain non-hazardous waste management projects and alliances with stakeholders that allow us to recover and diminish the amount of waste that ends up in public landfills. To this end, we promote comprehensive waste management that involves the collection, segregation, transportation, treatment, and final disposal of waste. On the other hand, hazardous waste is managed according to the requirements and needs of each of the units, using protocols aligned with current regulations in each of the jurisdictions where the Group operates.

### Strategic environmental initiatives

At Falabella, we have adopted a transversal environmental strategy, by which we seek to align ourselves with global carbon-footprint reduction objectives and adapt our processes to the climate crisis, while reducing the generation of waste and promoting circular economies.

In 2021, we carried out our first cross-sectional corporate carbon footprint measurement according to criteria aligned with the GHG Protocol in our department stores, home improvement, shopping center and banking businesses in Chile, Peru and Colombia.

In line with these challenges, we have continued our real estate development based on sustainable construction, operation, and maintenance standards. In 2021, the Falabella Parque Arauco store was inaugurated, which is in the process of obtaining the LEED certification in the Gold category.

Similarly, Falabella signed a 100% renewable energy supply agreement in order to supply more than 240 stores, shopping centers and distribution centers in Chile and Peru, which will lead to an estimated reduction of 261,000 tons of CO<sup>2</sup> per year. In addition, Falabella Chile plans to sign an agreement on e-mobility, which considers the establishment and operation of charging points for electric vehicles in stores, malls, and distribution centers throughout the country, which will allow our customers and logistics operators to charge their electric vehicles at Falabella's facilities.

Sodimac S.A. has focused on reducing and mitigating the environmental impact of operating its stores. It has focused on recycling, supplying eco-efficient products, and increasing energy and water efficiency. Consequently, Sodimac Chile continues its clean energy program with the installation of photovoltaic panels. More specifically, Sodimac has added a solar panel park to its central offices at Renca, Santiago, which has become one of the largest private solar energy parks in the country.



Note 39 - The Environment (continued)

Summary of principal disbursements.

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
Inmobiliaria Mall Calama SpA	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	42,576	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	23,058	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	15,569	monthly	In progress
Inmobiliaria Mall Las Américas S.A.	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	24,456	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	16,190	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	10,404	monthly	In progress
Nuevos Desarrollos S.A.	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	222,761	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	154,138	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	90,389	monthly	In progress
	Clean point	Clean point operation	Expense	The operation includes material processing, maintenance and administration of the sector. Includes monthly management report.	8,554	monthly	In progress
Patrimonio Autónomo Centro Comercial Calima	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	10,962	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	5,988	monthly	In progress
Patrimonio Autónomo Centro Comercial Cartagena	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	10,534	monthly	In progress
Patrimonio Autónomo Centro Comercial Manizales	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	19,616	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	5,158	monthly	In progress
Plaza Antofagasta S.A.	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	31,889	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	35,343	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	17,062	monthly	In progress

Note 39 - The Environment (continued)

Summary of principal disbursements (continued)

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
Plaza del Trébol SpA	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	53,001	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	57,100	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	22,660	monthly	In progress
Plaza La Serena SpA	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	22,845	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	29,321	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	7,057	monthly	In progress
Plaza Oeste SpA	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	67,032	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	68,733	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	24,873	monthly	In progress
Plaza Tobalaba SpA	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	18,291	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	17,331	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	16,679	monthly	In progress
Plaza Vespucio SpA	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	23,750	monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	82,948	monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	13,017	monthly	In progress

Note 39 - The Environment (continued)

Summary of principal disbursements (continued)

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
Falabella Retail S.A.	Parque Arauco	LEED Certification	Expense	Environmental Advice	53,849	nov-21	Completed
	Parque Arauco	Respel Warehouse	Expense	Regulatory compliance	3,005	sept-21	Completed
	Parque Arauco	Green Point	Expense	Regulatory compliance	25,139	sept-21	Completed
	Calama	Green Point	Expense	Regulatory compliance	15,000	jun-22	In progress
	Rancagua	Green Point	Expense	Regulatory compliance	5,000	jun-22	In progress
	Ahumada 366	Respel Warehouse	Expense	Regulatory compliance	1,667	jun-22	In progress
	Calama	Respel Warehouse	Expense	Regulatory compliance	1,667	jun-22	In progress
	Rancagua	Respel Warehouse	Expense	Regulatory compliance	1,666	jun-22	In progress
	Environmental management	Environment Ministry requirement for RM Stores	Expense	Transport and final waste disposal	726,215	Ongoing	In progress
	Environmental management	Environment Ministry requirement for RM Stores	Expense	Transport and final danger waste disposal	70,955	Ongoing	In progress
	Environmental management of EPR Law	Applying EPR Law in all stores	Expense	Environmental Advice	256,290	Ongoing	In progress
	Environmental Compliance	Environment Ministry requirement	Expense	Regulatory compliance	25,636	Ongoing	In progress
Environmental management	Huella Chile Program at all stores	Expense	Measuring Carbon Footprint	11,768	dic-21	Completed	
Environmental management	Memberships	Expense	Memberships	21,904	dic-21	Completed	
SAGA Falabella	LEED Implementation Efficiency	LEED Certification process advice (SF Puruchuco)	Asset	Property, machinery and equipment	30,537	31.12.2021	In progress
	LEED Implementation Efficiency	LEED Certification process advice (SF Comas)	Asset	Property, machinery and equipment	593	31.12.2021	In progress
	LEED Implementation Efficiency	LEED Certification process advice (SF Cuzco)	Asset	Property, machinery and equipment	7,485	31.12.2021	In progress
Sodimac S.A.	Recycling facilities	Recycling for customers	Expense	Environmental sustainability	786,629	Ongoing	In progress
	Inventory of Extended Product Responsibility (EPR) materials	Legal Compliance (EPR)	Expense	Environmental sustainability	13,837	Ongoing	In progress
	Environmental declarations	Legal Compliance	Expense	Environmental sustainability	43,082	Ongoing	In progress
	Environmental platform	Environmental Compliance	Expense	Environmental sustainability	23,992	Ongoing	In progress
	Waste treatment	Hazardous waste	Expense	Prevention - Environmental	73,689	Ongoing	In progress
	Measuring Carbon Footprint	Carbon Footprint	Expense	Environmental sustainability	9,926	Ongoing	In progress
	Change lighting	LED lighting	Expense	Environmental projects	360,970	Ongoing	In progress
	Consulting Eco Products	Sustainable Products	Expense	Environmental sustainability	20,111	Ongoing	In progress
Solar Panels Advisory Services	Solar Panels	Expense	Environmental projects	6,000	Ongoing	In progress	

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
Hipermercados Tottus S.A.	Advice on EPR 2021 declaration	Regulatory compliance	Expense	Advice on the materiality declaration before the Ministry of the Environment of own-brand and direct-import products launched in 2020.	3,751	ene-21	Completed
	Carbon Footprint Verification	Compliance with the Chile Footprint Program of the Ministry of the Environment	Expense	Verification audit of the quantification of greenhouse gases (Carbon Footprint) produced in 68 Tottus stores during the 2020 period, in order to comply with the commitment assumed by the company with the Chile Footprint Program of the Ministry of the Environment.	1,111	feb-21	Completed
	Final CPA Audit (Zero Waste)	Obtaining the CPA Zero Waste Seal of Approval	Expense	Final mandatory audit to which the Company must submit in order to obtain the seal of approval for meeting the objectives and goals of the Zero Waste Clean Production Agreement (CPA).	568	feb-21	Completed
	Recyclability Seal	Certification for CPA Ecolabelling Seal	Expense	Certification of the 7 Own-Brand SKUs applicants for the Ecolabelling Seal.	499	mar-21	Completed
	Hazardous waste removal	Regulatory compliance	Expense	Hazardous waste removal to comply with DS 148 issued by the Ministry of Health.	30,807	Ongoing	In progress
	RESNOPEL Regularization Project	Regulatory compliance	Expense	Advice on the regularization of temporary storage sites for non-hazardous waste, in all Tottus stores nationwide.	9,338	abr-21	In progress
	SIG AB annual fee and Providencia pilot plan.	Regulatory compliance	Expense	Registration in the collective management system to comply with the EPR Act (Law No.20,920).	5,783	44287	Completed
	Carbon Footprint Verification, 2020 period	Huella Chile Program award	Expense	Quantification of greenhouse gases (Carbon Footprint) produced in 68 Tottus stores during the 2020 period.	6,801	may-21	Completed
	Advice on 2020 ERP declarations	Regulatory compliance	Expense	Advice on the declaration of materiality before the Ministry of the Environment of own-brand and direct-import products launched in 2020.	8,752	oct-21	Completed
	Carbon Footprint Verification	Huella Chile Program award	Expense	Verification of the reduction of greenhouse gases produced in the Tottus Melipilla store during the 2020 period.	754	oct-21	Completed
Falabella Colombia S.A.	Environmental management	Neutral Carbon	Expense	Consultancy, audits, and expenditure to obtain the Carbon Neutral certificate.	26,040	Annual	In progress
	Environmental management	Waste management	Expense	Recycling points in the Company's facilities.	17,850	monthly	In progress
	Environmental management	Waste management	Expense	Disposal of operational waste.	13,230	monthly	In progress
	Environmental management	Waste management	Expense	Adjustments to collection points.	6,300	monthly	In progress
	Environmental management	Legal Compliance	Expense	Management of procedures before environmental authorities.	3,360	quarterly	In progress
	Environmental management	Legal Compliance	Expense	Environmental Advice	2,730	monthly	In progress
	Environmental management	Post-consumption	Expense	Contribution to post-consumption containers in the sales rooms.	13,020	quarterly	In progress
	Environmental management	Awareness	Expense	Awareness activities for staff.	1,050	quarterly	In progress

Note 40 - Main Financial Covenants

As of December 31, 2021, Falabella S.A. and its subsidiaries have complied with all the covenants connected with their financial agreements. These are detailed as follows.

Falabella S.A.

- Bonds issued in Chile

Line Number	Series	Currency	Amount	Placement Date	Maturity
579	J	UF	3,500,000	April 1, 2009	April 1, 2033
467	M	UF	3,000,000	Jul 15, 2014	Jul 15, 2037
578	O	CLP	63,000,000,000	April 15, 2016	April 15, 2022
578	P	UF	2,000,000	April 15, 2016	April 15, 2039
847	S	UF	3,000,000	November 25, 2016	November 25, 2039
858	Z	UF	2,000,000	June 4, 2020	April 15, 2027
857	AC	UF	5,000,000	June 4, 2020	April 15, 2030

Main restrictions in the Bond contracts issued in Chile

Covenants applicable only to Series J Bonds:

- The Issuer and/or its relevant subsidiaries may not establish pledges and mortgages that guarantee new issues of Bonds or any other monetary credit transaction or any other loan, insofar as the total cumulative amount of all obligations guaranteed by the Issuer and/or its relevant subsidiaries exceeds 5.3% of the Issuer's Total Consolidated Assets.

As of December 2021, the Issuer does not have any guaranteed pledges or mortgages, so the restriction is met.

- Financial Borrowing Limit As of March 31, 2010, at the close of each quarter keep the Net Financial Debt in the Issuer's Financial Statements, defined as (i) total liabilities for the Non-Banking Business on the Financial Position Statement, Other Current Financial Liabilities, and Other Non-Current Financial Liabilities. However, this sum shall not take into consideration the sub-account "Other Financial Liabilities," which belongs to the note Other Current and Non-Current Financial Liabilities of the Non-Banking Business (ii) less the Non-Banking Business Assets account of the Financial Position Statement, Cash and Cash Equivalents, no greater than the Maximum Borrowing Limit defined in Appendix Two of the respective issue contract.

As of December 31, 2021, the financial borrowing limit was ThCh\$ 9,496,620,355 and the financial borrowing was ThCh\$ 3,024,438,605. Therefore, the maximum borrowing restriction is satisfied (the methodology for calculating financial covenants is as follows).

Note 40 - Main Financial Covenants (continued)

Financial Covenant Calculations

CALCULATION OF FINANCIAL BORROWING LIMIT FOR BOND LINE 579 COVENANT (SERIES J) <sup>(1)</sup>

Figures expressed in ThCh\$

	Currency	As of December 31, 2021	As of September 30, 2021
Period end <sub>i</sub>		December 31, 2021	September 30, 2021
Period end <sub>i-1</sub>		September 30, 2021	June 30, 2021
UF <sub>i</sub>	Ch\$/UF	30.991,74	30.088,37
Variation UF	%	3,00%	1,27%
Variation % Sol/US\$		(3,60%)	7,00%
Variation % ARS/US\$		4,08%	3,15%
Variation % COP/US\$		5,09%	1,50%
Variation % Real/US\$		2,04%	9,46%
Variation % UYU/US\$		3,78%	(1,63%)
Variation % MEX/US\$		(0,13%)	3,14%
Variation % EUR/US\$		2,28%	2,39%
Variation % HKD/US\$		0,18%	0,31%
Third party guarantees <sub>i</sub>	ThCh\$	55,068,964	49,395,333
Variation in third party guarantees <sub>i</sub>	ThCh\$	4,190,591	4,076,758
Total Equity <sub>i</sub>	ThCh\$	6,645,064,730	6,482,817,220
Dividends payable <sub>i</sub>	ThCh\$	1,920,696	424,099
Equity variation <sub>i</sub>	ThCh\$	(30,908,036)	209,760,371
Fixed assets in Chile <sub>i-1</sub> <sup>a</sup>	ThCh\$	5,025,757,397	4,961,348,443
Deferred taxes in Chile <sub>i-1</sub> <sup>b</sup>	ThCh\$	442,406,247	442,029,613
Adjustment for initial revaluation to IFRS in Chile <sup>c</sup>	ThCh\$	1,378,565,594	1,378,565,594
Deferred taxes in Chile <sup>d</sup>	ThCh\$	284,395,520	284,395,520
Indexation of fixed assets in Chile <sub>i-1</sub>	ThCh\$	104,758,799	43,640,634
Investment in Peru <sub>i</sub>	ThCh\$	1,392,802,100	1,260,759,462
Investment in Argentina <sub>i</sub>	ThCh\$	2,851,226	(21,928,548)
Investment in Colombia <sub>i</sub>	ThCh\$	301,183,835	275,602,892
Investment in Brazil <sub>i</sub>	ThCh\$	182,578,000	178,225,094
Investment in Uruguay <sub>i</sub>	ThCh\$	55,022,131	54,540,455
Investment in Mexico <sub>i</sub>	ThCh\$	133,456,221	130,356,655
Investment in Germany <sub>i</sub>	ThCh\$	(4,255,513)	(4,104,638)
Investment in Hong Kong <sub>i</sub>	ThCh\$	1,350,259	1,283,215
Investment in Ecuador <sub>i</sub>	ThCh\$	-	82,207
Investment adjustment, outside of Chile <sub>i</sub>	ThCh\$	(29,121,127)	111,725,964
Financial Borrowing Limit <sub>i-1</sub>	ThCh\$	9,167,420,761	8,587,418,126
Borrowing Limit <sub>i</sub>	ThCh\$	9,496,620,355	9,167,420,761
Net Financial Debt	ThCh\$	3,024,438,605	2,941,429,762

<sup>(1)</sup> Given the inclusion of Promotora CMR Falabella S.A. in the banking business, the borrowing limit is calculated as defined in Appendix 2 of the Series J Bond Issue Agreements.

<sup>a</sup> Net of accumulated depreciation.

<sup>b</sup> Associated with "Property Plant and Equipment" and "Investment Property"

<sup>c</sup> Associated with "Property, Plant and Equipment and "Investment Property" as of December 31, 2009

<sup>d</sup> Associated with the initial revaluation adjustment of "Property, Plant and Equipment" and "Investment Properties" as of December 31, 2009.

Covenants applicable to the Series J, M, O and P Bonds

- Keep the revenue from retail sales, shopping mall administration and credit assessment, authorization and administration at a level of at least 70% of the Issuer's total consolidated revenue, throughout the entire effective term of this Bond issue. Total consolidated revenue is Operating Revenue in the Issuer's Financial Statements, and is measured quarterly for the previous rolling twelve-month period.

Note 40 - Main Financial Covenants (continued)

Covenants applicable to the Series J, M, O and P Bonds (continued)

As of December 31, 2021, 97.59% of total consolidated revenue came from these businesses, so the covenant was met.

Covenants applicable to the Series M, O, P, S, Z and AC Bonds

- The Issuer and/or its relevant subsidiaries may not establish pledges and mortgages that guarantee new issues of Bonds or any other credit operation or any other loan, insofar as the total cumulative amount of all obligations guaranteed by the Issuer and/or its relevant subsidiaries exceeds 7.5% of the Issuer's Total Consolidated Assets.

As of December 2021, the Issuer does not have any guaranteed pledges or mortgages, so the restriction is met.

Covenants applicable to the Series M, O, P and S Bonds

- Ensure that the Financial Debt Ratio does not exceed 1.3 at every quarter end, based on the Issuer's Financial Statements. The Financial Debt Ratio is understood to be the ratio between // Net Financial Debt: /defined as total Non-Banking Liabilities, Other Financial Liabilities, Current, and Other Financial Liabilities, Non-current. However, this summation does not include the sub account "Other Financial Liabilities" that is presented in Note Non-Banking Business - Other Financial Liabilities Current and Non-current , less the Non-Banking Business Asset account, Cash and Cash equivalents, and (ii) Equity without any revaluation gains or losses on the re-adoption of IFRS, net of deferred taxes, defined as the Total Equity account minus three hundred sixty-five thousand three hundred thirteen million two hundred twelve thousand pesos (ThCh\$ 365,313,212).

As of December 31, 2021 the ratio is 0.48, which complies with the limit.

Figures expressed in ThCh\$

	Currency	As of December 31, 2021	As of September 30, 2021
Net Financial Debt <sup>(1)</sup>	ThCh\$	3,024,438,605	2,941,429,762
Total equity	ThCh\$	6,279,751,518	6,117,504,008
Financial Debt Ratio		0,48	0,48

<sup>(1)</sup> Net Financial Debt does not include Promotora CMR Falabella S.A. This ratio cannot exceed 1.30 due to its covenants.

Covenants applicable to the Series Z and AC Bonds

- Ensure that the Financial Debt Ratio does not exceed 1.3 at every quarter end, based on the Issuer's Financial Statements. The Financial Debt Ratio is understood to be the ratio between // Net Financial Debt: defined as the sum of the accounts under Non-Banking Liabilities in the Balance Sheet, Other Financial Liabilities, Current, and Other Financial Liabilities, Non-current; however, this summation does not include the sub account "Other Financial Liabilities" that is presented in the Note Non-Banking Business - Other Financial Liabilities Current and Non-current , less the Non-Banking Business Asset account in the Balance Sheet, Cash and Cash equivalents, and (ii) Equity, defined as Total Equity.

Note 40 - Main Financial Covenants (continued)

Covenants applicable to the Series Z and AC Bonds (continued)

As of December 31, 2021 the ratio is 0.46; which complies with the limit.

Figures expressed in ThCh\$

	Currency	As of December 31, 2021	As of September 30, 2021
Net Financial Debt <sup>(1)</sup>	ThCh\$	3,024,438,605	2,941,429,762
Total equity	ThCh\$	6,645,064,730	6,482,817,220
Financial Debt Ratio		0,46	0,45

<sup>(1)</sup> Net Financial Debt does not include Promotora CMR Falabella S.A. This ratio cannot exceed 1.30 due to its covenants.

- International Bonds

International bonds as of December 31, 2021, pursuant to Regulation 144 A of the Securities Act of the United States of America dated 1933 and its corresponding regulations are detailed as follows.

Currency	Amount Placed	Placement Date	Maturity
USD	192,024,000	April 30, 2013	April 30, 2023
CLP	94,588,500	April 30, 2013	April 30, 2023
USD	208,961,000	October 27, 2014.	January 27, 2025
USD	400,000,000	October 30, 2017.	October 30, 2027.
USD	650,000,000	October 15, 2021.	January 15, 2032.

On October 12, 2021, the Company agreed to issue and place international bonds for US\$ 650,000,000 (six hundred and fifty million US Dollars), subject to Rule 144 A and the S Regulation of the Securities and Exchange Commission of the United States of America, and the Securities Act of 1933.

According to the applicable regulations, these bonds will not be subject to registration in the U.S. Securities and Exchange Commission nor in the Chilean CMF, nor will they be publicly offered in the United States or in Chile.

On October 15, 2021, the placing process of the international bonds for US\$650,000,000 (which mature in 2032) was completed. Similarly, a voluntary early redemption (Tender Offer) of the bonds maturing in 2023 and 2025 was carried out on October 15, 2021, and October 21, 2021, respectively, for a total nominal amount of US\$499,015,000 (US\$307,976,000 for the bond maturing in 2023 and US\$191,039,000 for the bond maturing in 2025).

Main restrictions in the International Bond contracts

- The Issuer and/or its relevant subsidiaries cannot establish guarantees, pledges, mortgages and sales with leaseback that guarantee new Bond issues or any other monetary credit operation or any other loan, insofar as the total cumulative amount of all obligations guaranteed by the Issuer and/or its relevant subsidiaries exceeds 20% of the Total Net Consolidated Tangible Assets.

As of December 31, 2021 the Issuer has complied with the restrictions of the issue contract.

- Other Financial Obligations

The other current and non-current financial obligations assumed by the Company with Banks or Financial Institutions are not subject to any financial covenants.



Note 40 - Main Financial Covenants (continued)

Sodimac S.A.

- Bonds issued in Chile

Line Number	Series	Currency	Amount	Placement Date	Maturity
677	K	UF	1,500,000	January 11, 2013:	December 3, 2033

Covenants applicable to the Series K Bonds

- The financial debt ratio should be less than 1.5. The financial debt ratio is understood to be the Consolidated Net Borrowing Ratio, which is defined as the ratio between (i) Net Financial Debt, which is total other current and non-current financial liabilities, less cash and cash equivalents, and (ii) Equity, defined as total equity plus dividends.

As of December 31, 2021, the financial debt ratio was 0.17, so the covenant was met.

- The book value of assets free of any pledge, mortgage or other encumbrance must be at least 1.20 times liabilities without guarantees, calculated quarterly according to the Issuer's quarterly consolidated financial statements. Therefore, the Issuer shall send the Bondholders' Representative, within the same period that the Financial Statements must be sent to the Financial Market Commission, details of total assets free of any pledge, mortgage or other encumbrance, and liabilities without guarantees.
- On November 30, 2021, the Extraordinary Shareholders' Meeting of Sodimac S.A. approved the division of the company, which gave rise to a new company as of December 1, 2021, to which some intangible assets belonging to Sodimac were assigned.

In accordance with the bond issuance contract, if the Company ceases to maintain certain "Essential Assets" (defined as such in the contract) during the term of the bonds, it must offer each of the bondholders a voluntary early redemption option.

On December 22, 2021, the Company notified the bondholders' representative about this situation, and on February 21, 2022, an extraordinary bondholders' meeting was held in order to report on the voluntary early redemption option by the Company. Therefore, the bondholders must express their decision regarding this option, which consists of repaying the outstanding principal of the bonds, plus unpaid interest accrued until the date of repayment.

The bondholders may approve the option within thirty days following the date of the meeting, and the repayment must be made within the sixty days following the expiration of the term to exercise the option.

As of December 31, 2021, Sodimac S.A. had complied with all the obligations and financial indicators set out in these contracts.

Note 40 - Main Financial Covenants (continued)

Plaza S.A.

- Other Financial Obligations

The other current and non-current financial obligations of Sodimac S.A. with Banks or Financial Institutions are not subject to any restrictions or guarantees.

Plaza S.A.

Line Number	Series	Currency	Amount	Placement Date	Maturity
583	D	UF	3,000,000	October 25, 2010	October 25, 2031
584	C	UF	338,636	May 2, 2009	May 2, 2030
584	E	UF	2,000,000	October 25, 2010	October 25, 2031
670	H	UF	2,500,000	May 15, 2011	May 15, 2033
670	K	UF	3,000,000	May 30, 2012	May 30, 2034
767	N	UF	3,000,000	August 15, 2013	August 15, 2035
669	P	UF	2,000,000	February 5, 2020	January 15, 2045
980	S	UF	4,000,000	June 19, 2020	December 1, 2029
767	U	UF	2,388,636	September 23, 2020	November 2, 2032

On September 23, 2020, the Company published a notice of voluntary redemption of Series C virtual bonds, giving bondholders the option to exchange these bonds for Series U bonds, charged to bond line No. 767 dated September 23, 2013, for a nominal value of UF 2,727,272, and a coupon rate of 3.60% per annum. The transaction was 87.58% subscribed, equivalent to placing UF 2,388,636 of Series U bonds.

Financial borrowing

Financial borrowing is defined as Total Other Current Financial Liabilities and Other Non-Current Financial Liabilities, divided by the value of the UF at the quarterly closing date of the Issuer's Consolidated Financial Statements. As from March 31, 2010, the Issuer must maintain financial borrowing at the quarterly closing date of the Issuer's Consolidated Financial Statements to less than or equal the value established by a formula.

The calculation of the Financial Borrowing Limit established in Clause Ten, Number One of the Bond Issue Contracts for the Line of Debt Instruments at 10 years and 30 years, and their amendments, are detailed as follows.

Note 40 - Main Financial Covenants (continued)

Plaza S.A. (continued)

Financial borrowing (continued)

**CALCULATION OF FINANCIAL BORROWING LIMIT FOR BOND LINES 583, 584, 669.670, 766, 767 AND 980 COVENANTS**

Year <sub>i</sub>	Currency	As of December 31, of 2021		As of September 30, of 2021	
		December 31, 2021	September 30, 2021	September 30, 2021	June 30, 2021
Year <sub>i-1</sub>					
UF <sub>i</sub>	Ch\$/UF	30,991.74		30,088.37	
UF <sub>i-1</sub>	Ch\$/UF	30,088.37		29,709.83	
Cash and cash equivalents for period <sub>i</sub>	ThCh\$	125,026,025		118,563,788	
Cash and cash equivalents for period <sub>i-1</sub>	ThCh\$	118,563,788		81,299,235	
Cash variation <sub>i</sub>	ThCh\$	6,462,237		37,264,553	
Cash variation <sub>i</sub>	Th UF	209		1,239	
Third party guarantees <sub>i</sub>	None	-		-	
Total Equity <sub>i</sub>	ThCh\$	1,948,190,937		1,943,202,130	
Dividends payable <sub>i</sub>	ThCh\$	10,577,656		10,566	
Total Equity <sub>i-1</sub>	ThCh\$	1,943,202,130		1,902,905,042	
Dividends payable <sub>i-1</sub>	ThCh\$	10,566		10,566	
Equity variation <sub>i</sub>	ThCh\$	15,555,897		40,297,088	
Equity variation <sub>i</sub>	Th UF	502		1,339	
Investment Property <sub>i-1</sub> <sup>a</sup>	ThCh\$	2,854,494,458		2,853,363,764	
Deferred tax, Investment Properties <sub>i-1</sub> <sup>b</sup>	ThCh\$	447,368,005		443,022,574	
Initial revaluation adjustment of Investment property under IFRS <sup>c</sup>	ThCh\$	874,483,983		874,483,983	
Deferred tax due to initial revaluation of Investment Property <sup>d</sup>	ThCh\$	148,662,277		148,662,277	
Initial revaluation adjustment of Investment property under IFRS <sup>e</sup>	ThCh\$	454,824,534		454,824,534	
Deferred tax due to initial revaluation of Investment Property <sup>f</sup>	ThCh\$	122,799,513		122,799,513	
Percentage variation UF <sup>g</sup>	ThCh\$	3,00%		1,27%	
Indexation of Investment Property in Chile <sub>i-1</sub>	ThCh\$	40,510,630		17,232,453	
Indexation of Investment Property in Chile <sub>i-1</sub>	Th UF	1,307		573	
Adjustment for Investment Properties outside of Chile <sub>i-1</sub>	Th UF	375		94	
Financial Borrowing Limit <sub>i-1</sub>	Th UF	124,162		118,912	
Financial Borrowing Limit <sub>i</sub>	Th UF	128,738		124,162	

<sup>a</sup> Investment property in Chile, net of accumulated depreciation.

<sup>b</sup> Associated with investment property in Chile

<sup>c</sup> For investment property as of December 31, 2009

<sup>d</sup> Associated with the initial revaluation adjustment under IFRS of investment properties as of December 31, 2009. Represents 17% of the initial revaluation adjustment under IFRS

<sup>e</sup> For investment property as of December 31, 2016 under IFRS

<sup>f</sup> Associated with the revaluation adjustment for investment property as of December 31, 2016 under the re-adoption of IFRS Represents 27% of the revaluation adjustment under the re-adoption of IFRS

<sup>g</sup> Percent variation between the values of UF<sub>i</sub> and UF<sub>i-1</sub>.

As of December 31, 2021, the Financial Borrowing Limit was ThUF 128,738 according to the current bond contracts. Whereas, Financial Borrowing as of December 31, 2021 was ThUF 33,329.

Note 40 - Main Financial Covenants (continued)

Plaza S.A. (continued)

Essential assets

A leasable area of five hundred thousand square meters in Chile (three hundred thousand square meters for the 980 line), which are directly owned by the Issuer or owned through Subsidiaries or Associates, or with respect to which the Issuer or any of its Subsidiaries or Associates are concessionaires through a concession contract with a term equal or greater than the term of the Bonds issued under the Lines. For these purposes, the leasable square meters in Chile that are owned by Subsidiaries or Associates of the Issuer, or for which they are concessionaires in accordance with the above terms, is calculated by multiplying (i) the total square meters leasable in Chile that are owned by each Subsidiary or Associate, or which they have under concession; by (ii) the percentage of the Issuer's direct or indirect interest in the respective Subsidiary or Associate.

Financial Institutions

Plaza S.A. has negotiated several loans with financial institutions as of December 31, 2021, which are associated with the following financial covenants:

Company	Covenant	Limit	Actual as of December 31, 2021	Actual as of September 30, 2021
Nuevos Desarrollos S.A.	Consolidated Current Liabilities + Non-current Liabilities / Total Equity	$\leq 2,00x$	0,83x	0,83x
Patrimonio Autónomo Centro Comercial Cartagena	(EBITDA + Cash) / Debt Servicing	$\geq 1,10x$	1,69x	1,93x
	Net Financial Debt < Borrowing Limit	MM COP 365.681	MMCOP 67.556	MMCOP 70.722
Patrimonio Autónomo Centro Comercial Manizales Dos	(EBITDA + Cash) / Debt Servicing	$\geq 1,00x$	10,76x	9,02x
	Net financial debt / Equity	$\leq 2,30x$	0,20x	0,22x
Mallplaza Private Equity Fund, Compartment One	Net financial debt / Equity	$\leq 2,00x$	1,01x	1,03x

As of December 31, 2021, all the covenants in these debt contracts have been satisfied.

Banco Falabella

There are bonds issued by Banco Falabella within the banking business in Chile. These bonds have no financial covenants. Additionally, Banco Falabella has lines of credit with no financial covenants.

Businesses in Peru

As of December 31, 2021, there are approximately eighteen financial safeguards that companies in the Falabella Group in Peru (Falabella Peru, Inverfal Peru, SAGA Falabella, Hipermercados Tottus, Tiendas de Mejoramiento del Hogar, Open Plaza and Mall Plaza Peru) must comply with and disclose to their respective creditors (banks and bondholder representatives) every quarter.

Note 40 - Main Financial Covenants (continued)

Businesses in Peru (continued)

Financial safeguards that apply to Peruvian companies can be grouped into three categories, which are debt ratios, solvency ratios and guarantee ratios. The most restrictive covenants are detailed as follows:

Company	Covenant	Limit	Actual as of December 31, 2021	Actual as of September 30, 2021
Inverfal Perú S.A.A	Net financial debt excluding the Banking Business / Equity	$\leq 1,30x$	0,24x	0,26x
SAGA Falabella S.A.	Total liabilities / Equity	$\leq 3,00x$	1,73x	1,72x
SAGA Falabella S.A.	Financial Debt - Cash / Equity	$\leq 1,30x$	0,71x	0,79x
Hipermercados Tottus S.A.	Total liabilities / Equity	$\leq 2,50x$	1,32x	1,34x
Open Plaza S.A.C.	EBITDA / Debt Servicing (last 12 m)	$\geq 1,20x$	6,87x	2,69x
Open Plaza S.A.C.	Ceded Flows / Debt Servicing (next 12 months)	$\geq 1,30x$	4,47x	4,52x
Mall Plaza Perú S.A.	EBITDA / Debt Servicing	$> 1,20x$	1,95x	1,54x
Mall Plaza Perú S.A.	Financial debt / Equity	$< 2,00x$	0,77x	0,59x
Mall Plaza Perú S.A.	Financial Debt / Fixed Assets	$< 0,75x$	0,41x	0,33x
Mall Plaza Perú S.A.	FC/ Installments not yet due (CAY)	$\geq 1,60x$	7,37x	9,65x
Mall Plaza Perú S.A.	Collection/ Past-due installments	$> 1,30x$	1,55x	N/A

As of December 31, 2021, all the covenants established in the loan agreements have been met.

Note 41 - Business Combinations

On August 5, 2020, the subsidiary Plaza S.A., through its subsidiary Fondo de Capital Privado Mallplaza Compartimento Uno, signed the documents to acquire 66,000 m2 of leasable area within the Calima Shopping Center (currently Mallplaza NQS) in Bogotá, Colombia, which has a total leasable area of 93,000 m2.

On September 23, 2020, all the procedures, formalities and registrations required for this acquisition were completed, and through its subsidiary in Colombia, Mallplaza acquired majority ownership, control and management of this shopping center.

This acquisition totaled 485 billion Colombian pesos, equivalent to approximately US\$ 128 million.

The Calima shopping center is located in the heart of Bogotá. It is an area with tremendous potential for financial and commercial development and it is connected to the city's main access roads and public transport. This is Mallplaza's fourth urban center in Colombia and gives Plaza S.A. 190,000 m2 of leasable area in Colombia when combined with its urban centers in Barranquilla, Cartagena and Manizales.

This shopping center includes a home improvement store Homecenter Sodimac, a Cinépolis cinema complex, Éxito hypermarket, leading retail brands, gastronomic outlets, entertainment and a building containing 11 floors of offices. Furthermore, the opening of the first Swedish IKEA store in Colombia is considered for 2023.

Expenses related to the acquisition have been recorded as Administrative Expenses in the statement of income of the Company.

According to the guidelines established by IFRS 3 "Business Combinations", the assets and liabilities of the Calima shopping center have been valued at fair value.

The price and the fair values of the assets and liabilities as of the acquisition date are detailed as follows:

	ThCh\$
Acquisition price (A)	18,421,834
Acquired assets and liabilities	
Total current assets	89,952
Investment properties	70,746,361
<b>Total Assets</b>	<b>70,836,313</b>
Bank loans	51,402,637
Total other liabilities	100,406
<b>Total Liabilities</b>	<b>51,503,043</b>
<b>Total Net Assets Acquired (B)</b>	<b>19,333,270</b>
<b>Goodwill on acquisition (A) - (B)</b>	<b>(911,436)</b>

Note 42 - COVID - 19

The pandemic caused by the COVID-19 virus ("Coronavirus") outbreak, which began in early 2020 and is still ongoing as of the date of these financial statements, has significantly affected and will continue to significantly affect our activities, operations, sales, margins, revenues, costs and results, and the economic, commercial, business and financial activities in every country and market where we and our suppliers and customers do business. These effects have been and could continue either due to the direct impact of the Coronavirus pandemic or by the measures that States have implemented to combat it, such as vaccination campaigns, restrictions on the movement, gathering, proximity and agglomeration of people; closing borders or increased border controls, restrictions to the free transit of goods and sanitary frontiers; closing or establishment of restrictions on the operation of commercial centers, commercial establishments, schools, universities and restaurants; and total or partial quarantines and curfews; and other measures. The extent, scope, duration and effects of the Coronavirus pandemic and the governmental containment measures are beyond our control. These measures could increase as the Coronavirus pandemic develops.

The Company has adopted all the measures it has considered necessary to secure the operational continuity of its business, subject to protecting the health and safety of its employees and customers, and complying with the measures required by the relevant authorities to contain the Coronavirus. Therefore, the Company has implemented working protocols that reduce the risks of infection for our employees and customers, which include measures, such as: (i) incremental prophylaxis safeguards in our facilities, assets and processes; (ii) establishment of work teams that do not physically have contact with each other; (iii) remote working by shifts for those activities that can be performed remotely; (iv) absolute remote working for our vulnerable employees at higher risk of Coronavirus infection, whether such risk factors affect them directly or their immediate circle; (v) continual publication of self-care measures; and, (vi) protocols that apply to any employee with a confirmed infection. Despite our dedication, all these measures may result in inefficiencies, increased costs or delays in our processes compared to our performance before the Coronavirus pandemic. These measures aim to contain the Coronavirus and its impacts, but we cannot guarantee their effectiveness. Any developments in Coronavirus pandemic could result in increases in the intensity or extent of our measures in the future.

The Coronavirus pandemic has impacted our activities, operations, sales, margins, revenues, costs and results. We have also seen an increase in the demand for our products and services using digital channels. This phenomenon could increase or decrease in the future in response to continued governmental restrictions, or as may be advisable for the control of the Coronavirus pandemic; or due to permanent changes in the preferences of customers regarding how they choose to purchase our products and services as a result of the pandemic. Leveraging the logistical, systemic and digital capabilities that the Company has been developing in recent years in all its business units and countries has enabled it to appropriately address this incremental demand for its products and services using digital channels, which to date has been caused to a lesser extent by the restrictions imposed to contain the Coronavirus pandemic. However, as of the date these financial statements were issued, we cannot forecast whether any future governmental measures or measures that the Company deems necessary will severely impact the business or our digital services.

Note 42 - COVID - 19 (continued)

Some of the Company's stores were suspended from the second half of March 2020, in compliance with governmental or other measures required by the Company. As of December 31, 2021, all our department stores, home improvement stores and supermarkets were fully operational. Our shopping centers reopened on a limited basis, as permitted by governmental authorities in each country. Banking, insurance and credit card businesses were also affected during 2021, due to the temporary closure of stores and shopping centers reopening on a limited basis. Our e-commerce and Marketplace business units continued with less disruption, but with higher demand and incremental costs in most of their markets.

The Company is monitoring the development of the Coronavirus pandemic and it is evaluating and developing complementary action plans that minimize its impact on its businesses and financial situation. The financial and operational effects of the Coronavirus pandemic on Falabella can not yet be quantified, as these events are still unfolding and their effects will depend on many factors that are still unknown at this time. Some of these factors are within Falabella's control, such as strengthening our online customer services and sales methods for our commercial and financial services; and other factors are beyond our control, such as the effectiveness and coordination of governmental measures aimed at containing the Coronavirus outbreak, and citizen response and collaboration.

Note 43 - Subsequent Events

The consolidated financial statements of Falabella S.A. and subsidiaries as of December 31, 2021, have been approved by the Board of Directors at a meeting held on March 1, 2022, which was attended by the following Directors and the CEO:

- Carlo Solari Donaggio, Chairman
- Juan Carlos Cortés Solari, Vice-Chairman
- Jose Luis del Río Goudie, Director
- Sergio Cardone Solari, Director
- Hernan Büchi Buc, Director
- Felipe del Río Goudie, Director
- Cecilia Karlezi Solari, Director
- Paola Cuneo Queirolo, Director
- Carlos Alberto Heller Solari, Director
- Gaston Bottazzini, CEO

Between December 31, 2021, and the date these financial statements were issued, the Board is not aware of any other events of a financial or other nature that might significantly affect them or their interpretation.