

Falabella agrees to sell Open Plaza Kennedy to Parque Arauco for US\$200 million

The transaction is part of the company's plan to focus its operations, optimizing its portfolio of projects with a focus on the core business.

Santiago, August 28, 2024. Falabella informed that it will sell to Parque Arauco the shopping center and the entity that operates the Courtyard Hotel by Marriott inside the shopping center, in Las Condes, Santiago.

The operation was valued at 4.8 million UF (approximately US\$ 200 million), which represents an EBITDA multiple close to 15.0 times, and its closing is subject to the usual approvals for this type of operations such as, for example, the National Economic Prosecutor's Office.

To Falabella's CEO, Alejandro González, "this transaction is in line with the strategy of simplification of our operation, which seeks to continue optimizing our capital allocation model, focusing on our core business and on those assets and projects that are most strategic for our value proposition to clients". It is worth highlighting that Sodimac, Ikea and Tottus will continue operating in Open Plaza Kennedy.

The sale occurs in a context of improvement in the financial results of the company, which recently reported profits of US\$ 122 million for the second quarter of 2024, a 135% higher than the previous year. Meanwhile, the EBITDA for the period reached US\$ 344 million, showing a 131% year over year increase.

About the asset

Open Plaza Kennedy is a shopping center that has approximately 70 thousand m2 dedicated to retail, supermarkets, home and decoration, as well as restaurants, entertainment areas, a hotel and offices. In addition, it is contemplating adding a new access to Metro Line 7.

In recent years, the mall has been modernized with environmental initiatives such as biodigesters for the treatment of organic waste, electric charging points for vehicles, LED lighting and low-consumption sanitary fixtures, as part of its energy efficiency policy aimed at reducing the impact of climate change.

The original text is the Spanish version, therefore, there may be some discrepancies or differences created in the translation. If any questions arise related to the accuracy of the information contained in the translated version, refer to the Spanish version published in the website.