Corporate **Presentation**

2Q-2026

FALABELLA | + falabella.com | SODIMAC | TOTTUS | mallplaza | Banco Falabella

CAUTIONARY STATEMENT

These webcasts, presentations and transcripts contain "forward-looking statements," relating to, among other things, future operating and financial results, project performance, expenses, the impact of acquisitions and divestments, business strategy and any restructuring plans. These statements use words, and variations thereof, such as the future tense verbs generally, "plan", "intend", "expect", "anticipate", "estimate", "maintain", "project", "continue", "reduce" and "grow". We caution you not to rely on these forward-looking statements as the basis for any investment or divestment decisions regarding securities issued by the Company. These statements are based on assumptions and expectations of future events at the time they are made and, therefore, are subject to uncertainty.

If the underlying assumptions prove to be inaccurate, or known or unknown risks or uncertainties materialize, actual results could vary materially from the expectations and projections expressed in these forward-looking statements. Uncertainties relate to, among other things, the company's ability to successfully execute its planned projects and strategic plans, the possibility that expected benefits and opportunities may not materialize in the expected timeframe or at all, the impact of divestments, as well as risks related to the political and economic scenario; new regulations or more demanding regulatory changes; breach of rules and/or regulations; inability to attract and retain talent; cyber-attacks; failures or crashes of key systems; technological obsolescence; financial and market risks (exchange rate, inflation, interest rate, credit and liquidity); climate change causing natural disasters that affect operational continuity and/or increase costs in the value chain; inconsistency between ESG declarations and implementation; damage to infrastructure affecting physical security and operational continuity; conflicts with the community; accidents, illnesses or other events that impact the minimum number of people required to operate; failures in the supply chain and inventories; relationships with suppliers who fail to meet minimum standards; sale of products harmful to people's health or safety; inadequate identification and response to the preferences of our current and prospective customers. A more detailed list and description of these risks can be found in the Annual Report and in the notes to the financial statements of Falabella S.A., which are available online at the company's website (https://investors.grupofalabella.com), as well as on the website of the Financial Market Commission (www.cmfchile.cl).

The information contained in each of these presentations pertain to the dates and for the time periods indicated therein, and the company assumes no obligation to update any of the information contained in these materials. Accordingly, you should not rely on the accuracy of any statements or other information contained in any archived webcast or video on demand as the basis for investment or divestment decisions in securities issued by the company.

All numbers in this presentation are converted to US Dollars and rounded to millions.

FALABELLA

Constantly evolving to meet our customers’ demands

Born over 135 years ago as a tailor shop, built a powerful model with important synergies, based on the virtuous circle between retail, financial services and malls

ORGANIC INITIATIVES

1889 Falabella starts as a tailor shop

1980 Falabella launches CMR

1990 Falabella builds its first shopping center Mall Plaza

1993 Falabella entered Argentina and Sodimac entered Colombia

1998 Banco Falabella launched in Chile

1999 Falabella.com launched in Chile

2002 First Tottus opened in Peru

2006 Falabella & CMR enter Colombia

2015 Sodimac opens first Homecenter stores in Brazil and Uruguay

2018 Integration of CMR and Banco Falabella Chile to improve value proposal.

2021 Launch of Falabella.com in Chile

2022 Launch of Falabella.com in Peru

2023 Launch of Falabella.com in Colombia

2024 Relaunch of Standalone sites of Sodimac in Chile and Peru and Tottus in Chile

MERGER & ACQUISITIONS

1995 Falabella acquires Saga

2003 Falabella & Sodimac merge

2004 Falabella acquires San Francisco in Chile

2013 Sodimac acquires Dicico in Brazil

2014 Sodimac acquires Maestro in Peru

2016 Falabella & Soriana form partnership to develop home improvement and financial services in Mexico

2017 The first Falabella-Soriana credit card was issued in Mexico

2018 Falabella announced the acquisition of 100% of Linio and signed an MOU to develop and operate IKEA

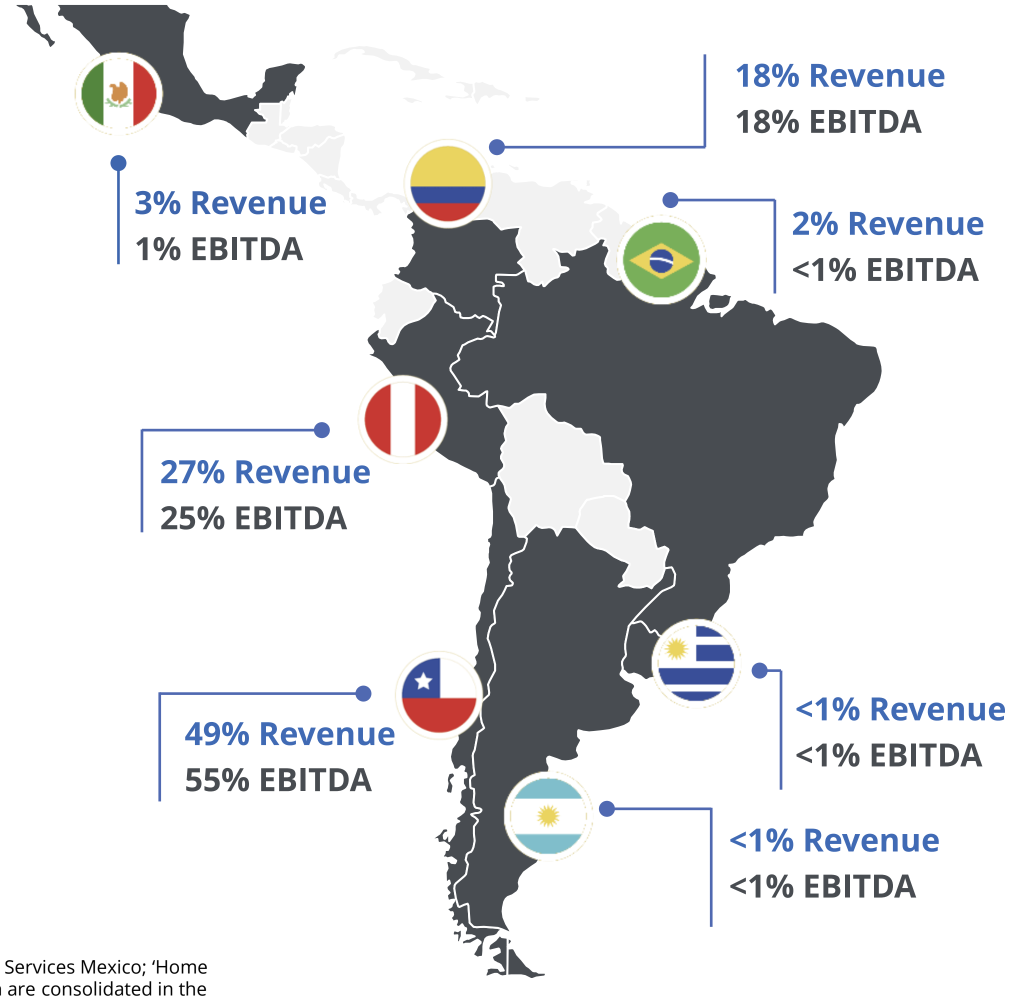
2022 First IKEA store opened in LatAm, Chile

2023 First IKEA store opened in Colombia

Contribution breakdown 2Q26 LTM

Mix by business[1]

Revenue *(US$ billion)*	2.6	4.5	3.0	6.4	0.7
% Revenue	15%	26%	17%	37%	4%
% EBITDA	27%	16%	10%	22%	25%
Loan Book *(US$ billion)*	8.7				
GLA *(million sqm)*					2.4



[1] Mix by Country and Mix by Business as of 2Q26 LTM. Segment 'Colombia' includes Sodimac Colombia; segment 'Mexico' includes Sodimac Mexico and Financial Services Mexico; 'Home Improvement' does not include IKEA but includes Sodimac Colombia and Sodimac Mexico; and Banco Falabella includes Financial Services Mexico, none of which are consolidated in the financial statements of Falabella S.A.. Revenue and EBITDA breakdown does not consider segment 'Others, eliminations & annulments'.

Note: All figures are presented at constant exchange rates, using an FX rate of 922.21.

Physical and digital ecosystem with diversified presence across Latin America

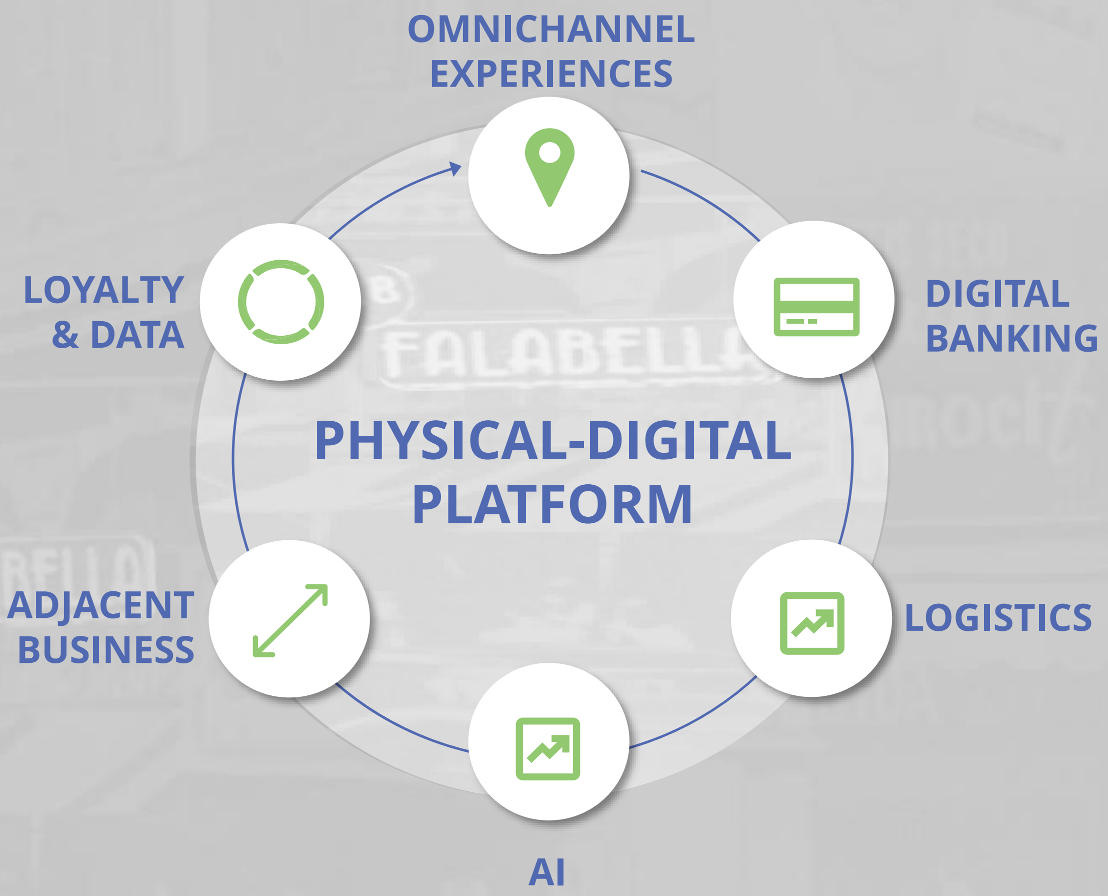
								Total
Financial Services ***(# of active credit card, MM)***	3.4	1.2	1.4	0.6				**6.6**
Falabella Retail ***(# of stores)***	45	36	25					**106**
Tottus ***(# of stores)***	71	92						**163**
Home Improvement[(1)] ***(# of stores)***	85	51	42	15	44	7	4	**248**
Mallplaza ***(# of malls)***	17	15	5					**37**

[1] Home Improvement considers the operations in Colombia and Mexico which we do not consolidate and does not include IKEA.

Our **Strategy**

FALABELLA | + falabella.com | SODIMAC | TOTTUS | mallplaza | BancoFalabella

Our ecosystem powers growth: more interactions strengthen our capabilities, allowing us to deliver increasingly relevant experiences and drive higher usage frequency



Ecosystem's Key Figures

- **38 million** Ecosystem Customers
- **22 million** Loyalty Participants
- **568** Stores & Urban Centers
- **7** Countries
- **>50%** Orders picked up by C&C

2Q26 Ecosystem Highlights

56+ **Customer interactions per month on average with our ecosystem**, increasingly enabling personalized experiences

>50% Of our 38 million customers **connect through our ecosystem, with 2 or more Group businesses**

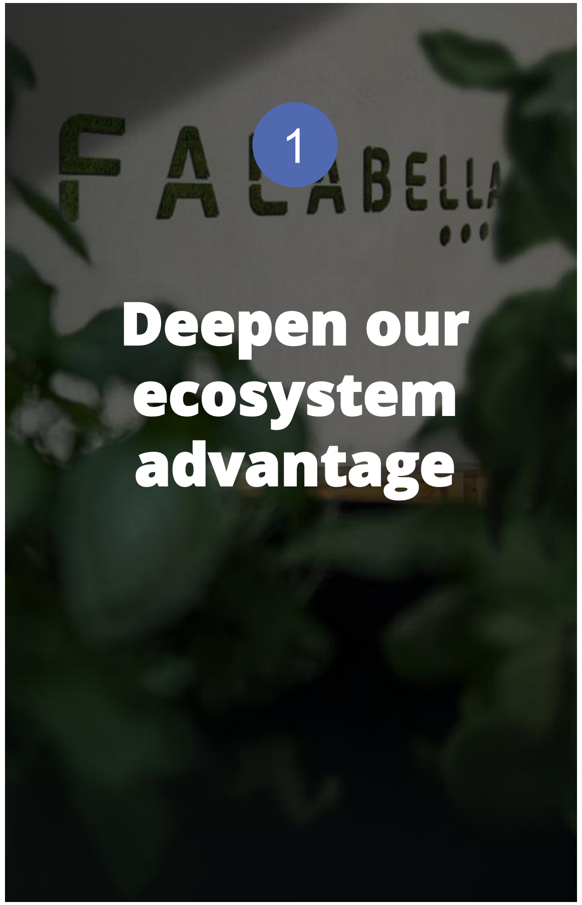
82% Purchases made with our **payment methods beyond our ecosystem**, extending our reach into customers' everyday lives

>50% Of orders picked up by **Click & Collect**

28% Loyalty engagement continues to rise with **redemption customers increasing YoY**

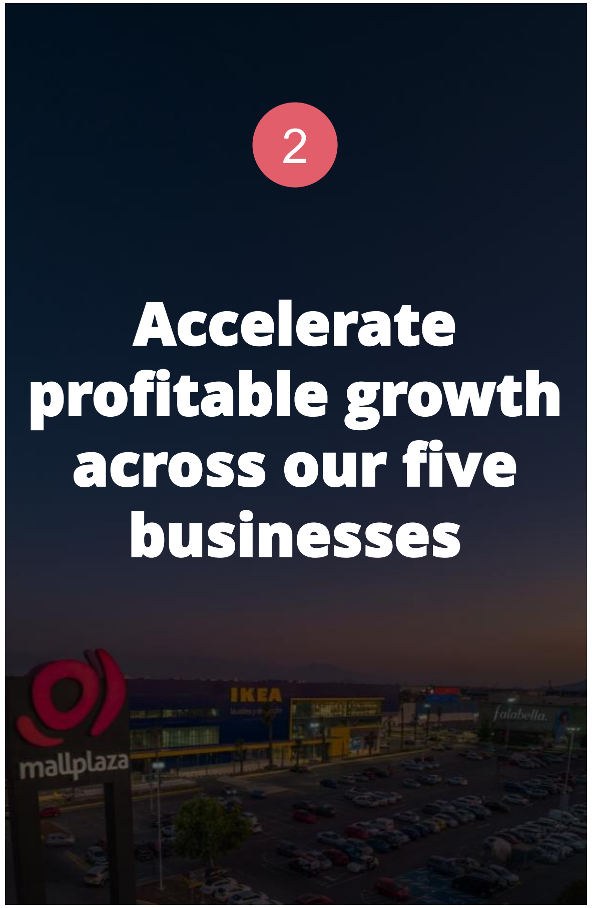
48% Faster time-to-first-sale for sellers using Sponsored Product Retail Media

Our strategy is driven by four key priorities that guide our efforts



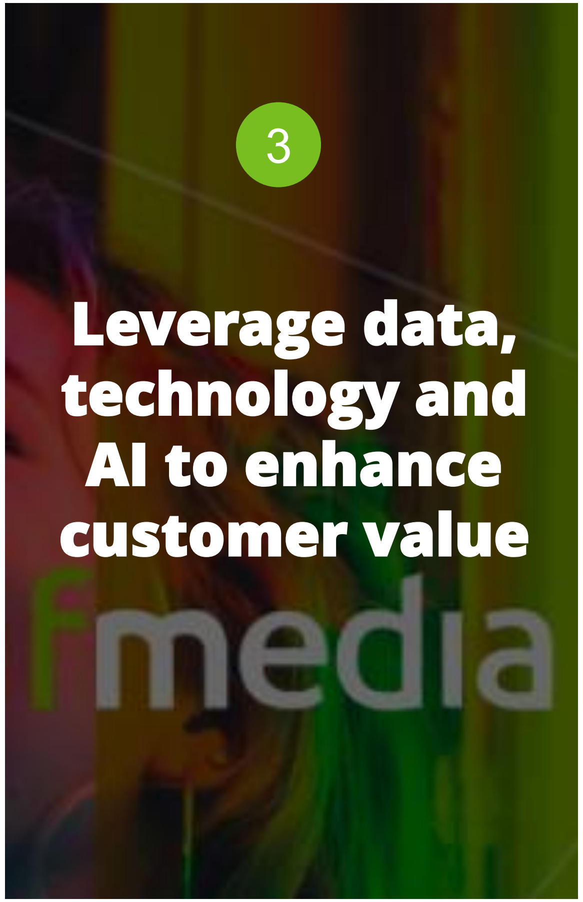
1

Deepen our ecosystem advantage



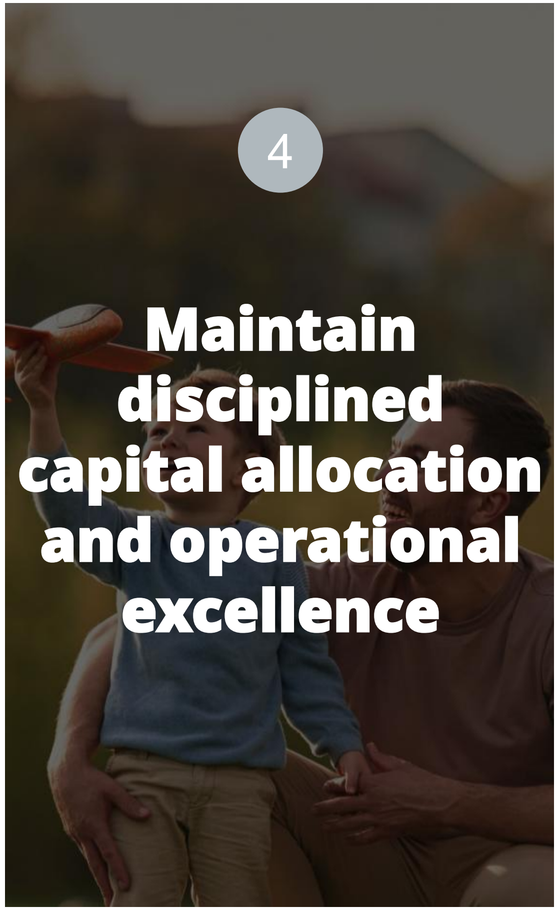
2

Accelerate profitable growth across our five businesses



3

Leverage data, technology and AI to enhance customer value



4

Maintain disciplined capital allocation and operational excellence

Accelerate profitable growth across our five growth engines

Banco Falabella

Leading Digital Bank in the region

- **A mobile-first experience** with a strong presence in our high-traffic retail stores
- **Simple, intuitive products** enhanced by the **best benefits**

falabella.

Strengthen omnichannel offering

- **Multi-specialist**, offering the best and exclusive brands
- Expand our online catalog by **accelerating the growth of our 3P offering**
- Enhance the physical stores' **experience**
- Offer competitive core products, highlighting **the latest trends - #Lo Último**

TOTTUS

Enhance and differentiate our value proposition

- Improved experience with **low-priced perception**
- **Customer Engagement** through Differentiation
- Operational **excellence** driving efficiency and elevating **customer experience**

SODIMAC

Strengthen our leadership in the region

- Focus on **PRO Clients** helping them grow
- Differentiation through **Private Labels**
- **Growth** in omnichannel to become a Specialist Superstore
- **Product and experience** innovation

mallplaza

Enhance and differentiate our value proposition

- **Strengthened the mix** that drives traffic and enhances the visitor experience.
- **Expand our digital value proposition** to unlock new revenue in a seamless phygital ecosystem
- Growing our urban centers through **brownfield** & reconventions and **M&A**

SHORT-TO-MID TERM FOCUS

Banco Falabella	falabella.	TOTTUS	SODIMAC	mallplaza
Grow Loan Book Drive profitability Leverage Tech & AI	E-commerce expansion Elevate customer experience	Physical expansion Precio Uno Enhance value proposition Roll out renewed private label	Accelerate expansion Restore profitability Store transformations	Consolidate operation Brownfield growth + M&A in the Andean Region + Adjacent Business Growth

LOYALTY PROGRAM

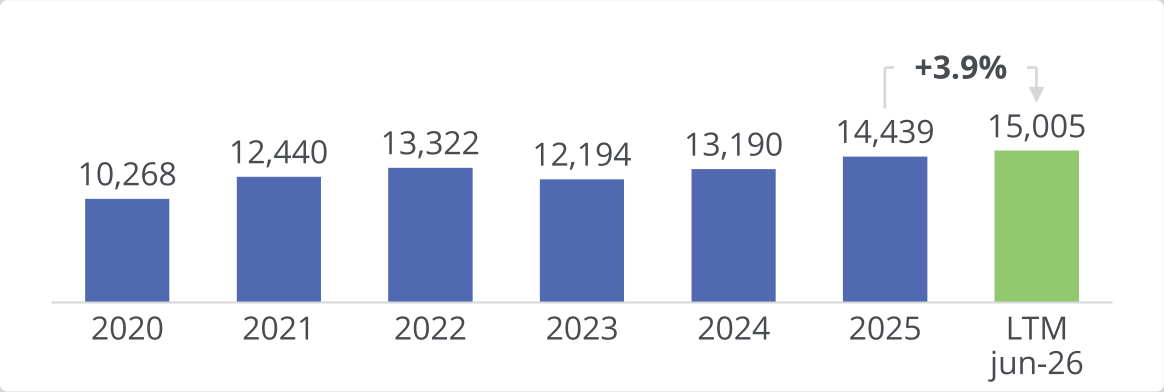
CMR puntos

Financial Evolution

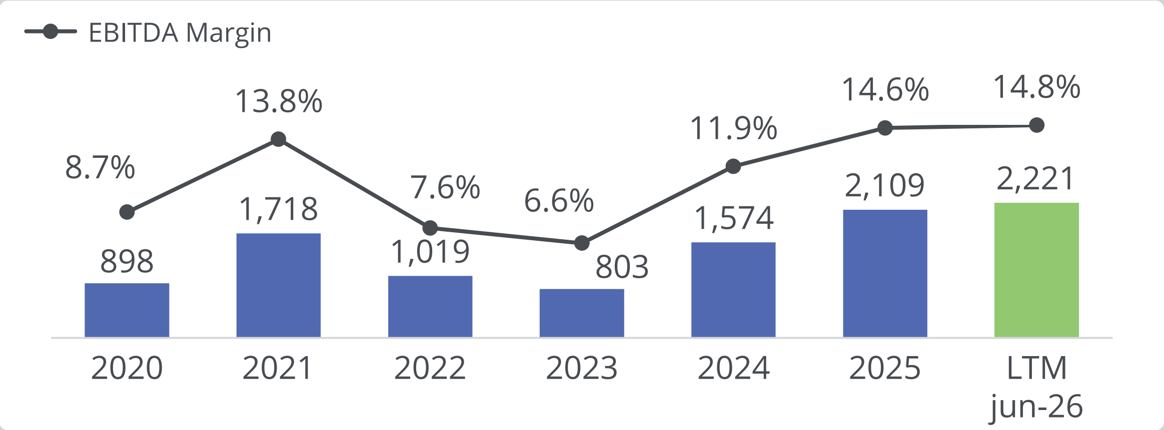
FALABELLA | + falabella.com | SODIMAC | TOTTUS | mallplaza | Banco Falabella

Main financials figures(1),(2)

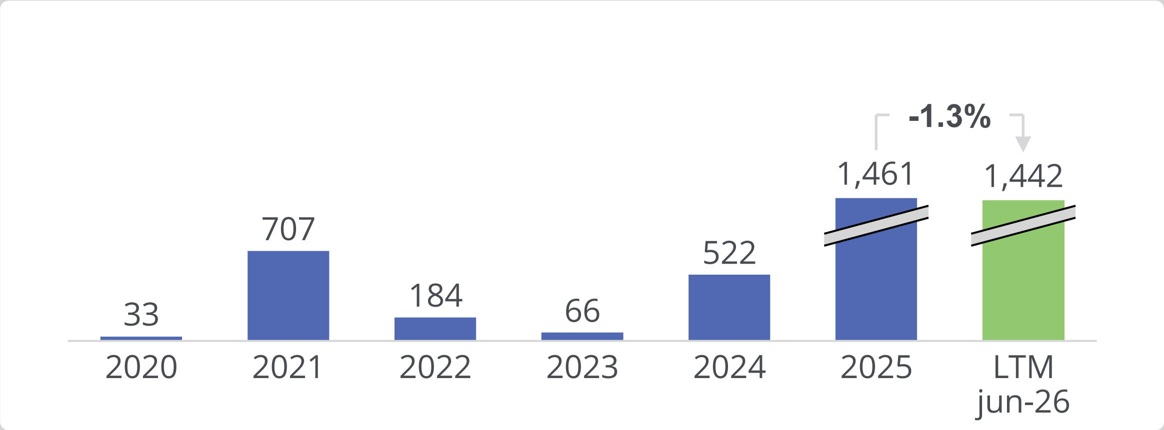
Total Revenues (US$ MM)



EBITDA (US$ MM)



Net Income[1] (US$ MM)



[1] Net income reported includes the fair value effect attributable to the owners of the parent company since 2022.
[2] 2Q26 data includes Loyalty expense reallocation.
Note: All figures are presented at constant exchange rates, using an FX rate of 922,21.

FALABELLA

Summary Financials (US$ MM)[(1),(2)]

	2020	2021	2022	2023	2024	2025	LTM jun-26	Var LTM jun-26 vs 2025
TOTAL SALES								
Total sales	**10.334**	**13.942**	**13.537**	**12.171**	**12.797**	**13.948**	**14.420**	**3%**
GMV Online	2.372	3.099	2.893	2.594	2.808	3.290	3.591	9%
Total sales of physical stores	7.963	10.843	10.644	9.577	9.989	10.658	10.828	2%
FINANCIAL RESULTS								
Non-banking Revenue	8.980	11.207	11.347	10.144	11.193	12.299	12.618	3%
Financial Services Revenue	1.288	1.232	1.975	2.050	1.998	2.140	2.387	12%
Total Revenue	**10.268**	**12.440**	**13.322**	**12.194**	**13.190**	**14.439**	**15.005**	**4%**
Gross profit	3.353	4.449	4.341	3.903	4.831	5.562	5.783	4%
SG&A expenses	(2.956)	(3.238)	(3.800)	(3.595)	(3.763)	(3.950)	(4.068)	3%
Operational income	397	1.211	540	307	1.068	1.612	1.715	6%
EBITDA	**898**	**1.718**	**1.019**	**803**	**1.574**	**2.109**	**2.221**	**5%**
Non-operating profit	(310)	(231)	(266)	(92)	(101)	1.230	1.005	-18%
Net Income	**33**	**707**	**184**	**66**	**522**	**1.461**	**1.442**	**-1%**
Net Income Ex. FV Effect*				**(37)**	**472**	**882**	**957**	**9%**
BALANCE SHEET								
Cash (non-banking)	1.319	578	677	1.169	1.777	1.718	1.873	9%
Gross Loan Book	5.075	6.189	7.329	6.928	6.951	8.216	8.676	6%
Financial Net Debt (Exc. Banking)	2.438	2.827	3.980	3.483	2.669	1.794	1.782	-1%

[1] Net income reported includes the fair value effect attributable to the owners of the parent company since 2022.
[2] 2Q26 data includes Loyalty expense reallocation.
Note: All figures are presented at constant exchange rates, using an FX rate of 922,21.

FALABELLA

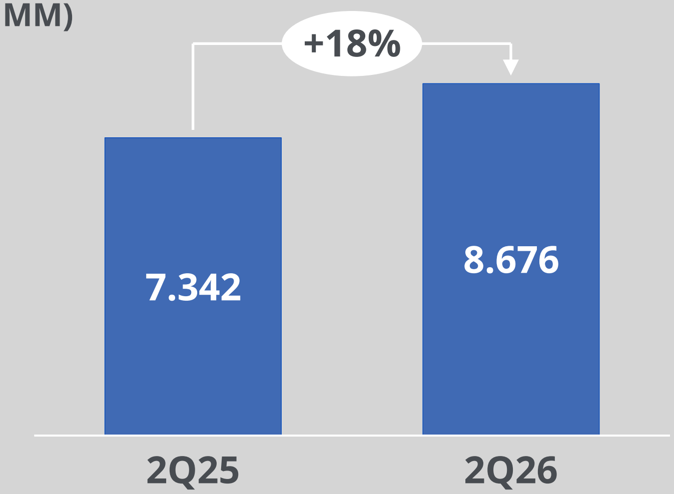
Highlights
2Q26

FALABELLA | + falabella.com | SODIMAC | TOTTUS | mallplaza | BancoFalabella

Building the leading digital bank of the Andean region[2]

Loan Portfolio

Stock (US$ MM)



NPLs

	Chile	Peru	Colombia	Mexico
NPLs *(%)*	2.8%	2.3%	2.2%	6.1%

Loan Portfolio 2Q26 Growth
(Local currency)

Chile
+16% YoY

Peru
+9% YoY

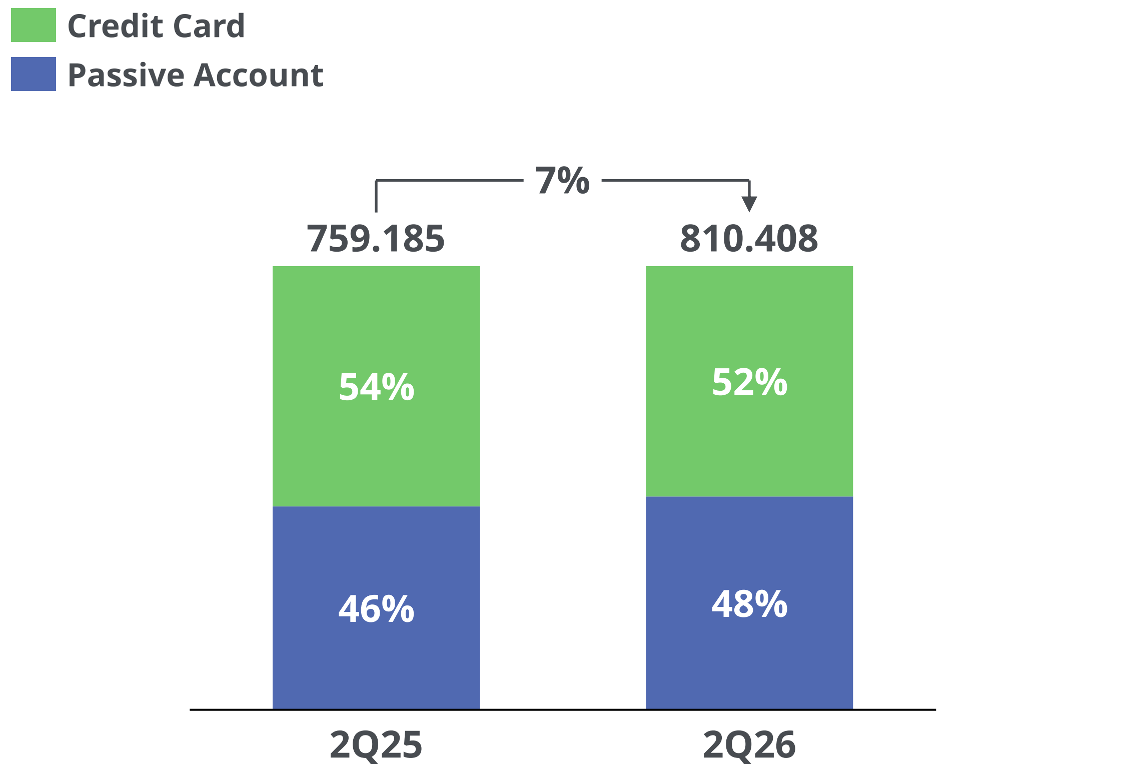
Colombia
+12% YoY

Mexico
+12% YoY

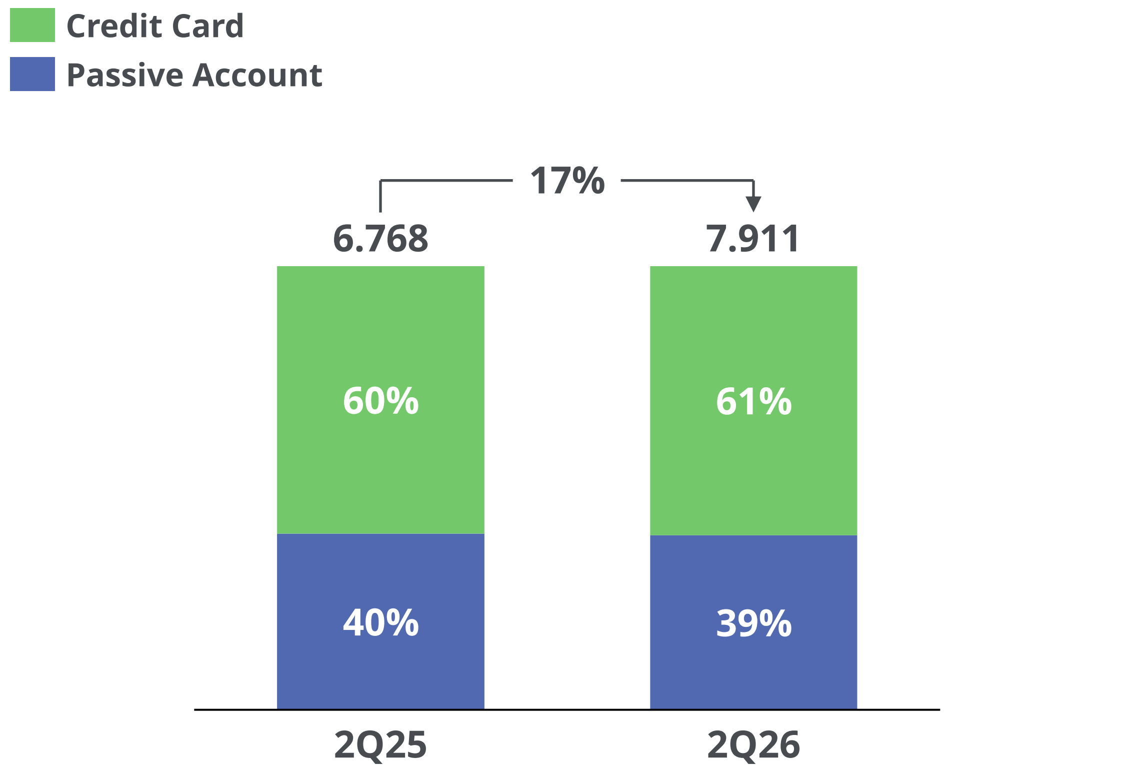
[2]Includes the Financial Services operations in Mexico, which are not consolidated in the Financial Statements of Falabella S.A.
Note: All figures are presented at constant exchange rates, using an FX rate of 922.21 $/US$.

Building the leading digital bank of the Andean region[2]

Credit card & passive account openings (#)



Credit & debit card purchases (US$ MM)



[2]Includes the Financial Services operations in Mexico, which are not consolidated in the Financial Statements.

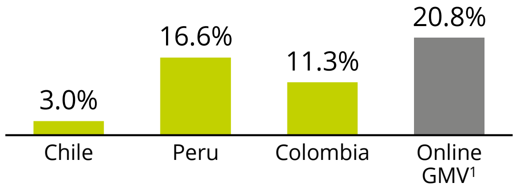
Note: All figures are presented at constant exchange rates, using an FX rate of 922.21 $/US$.

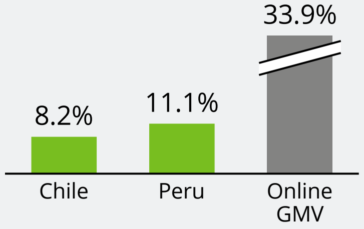
FALABELLA

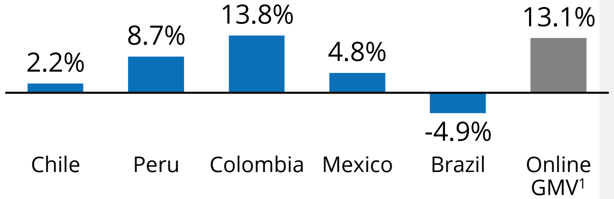
Our retailers are maintaining their momentum showing solid topline growth, with total online GMV[1] growing 19,4% YoY

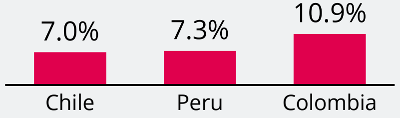
Consolidated Revenue Var (%, vs 2Q25)

Revenue Var (%, vs 2Q25) – Local Currency





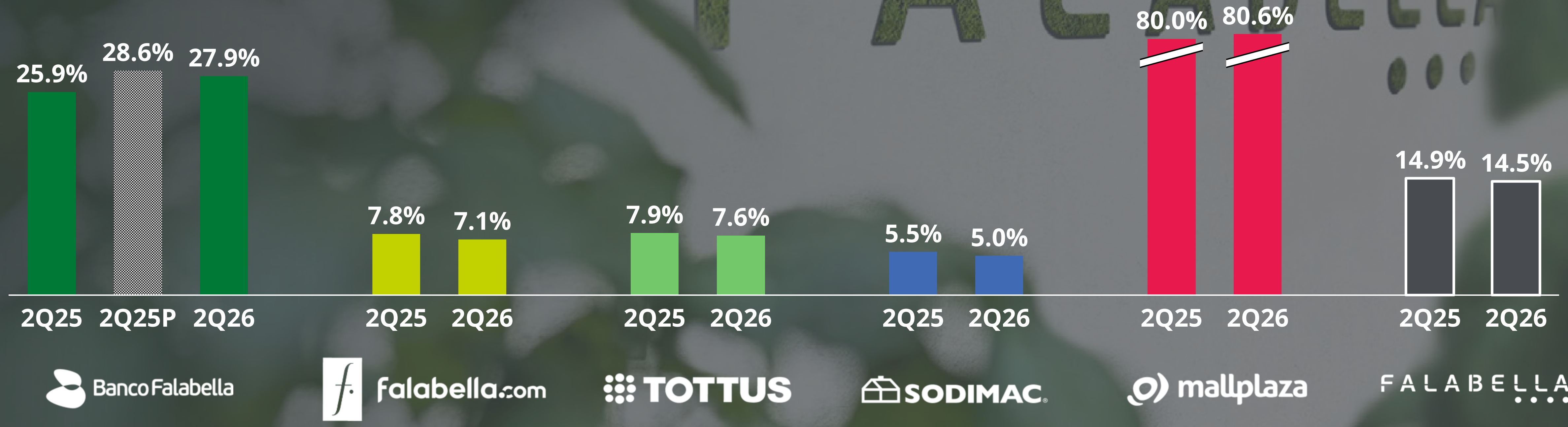




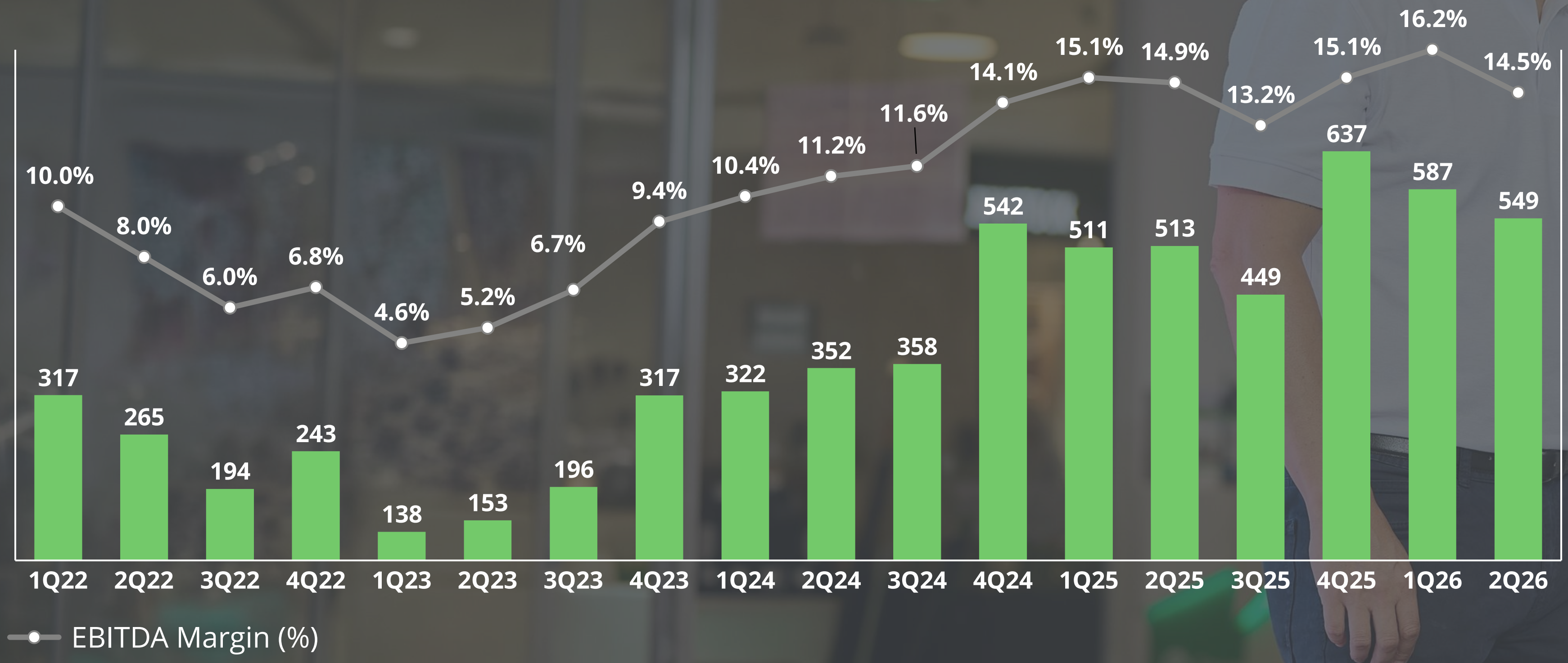
[1] Includes 1P and 3P GMV.

Our strategy has allowed to enhance profitability across our five growth engines during 2Q26

EBITDA Margin (%)



EBITDA evolution (US$ MM)

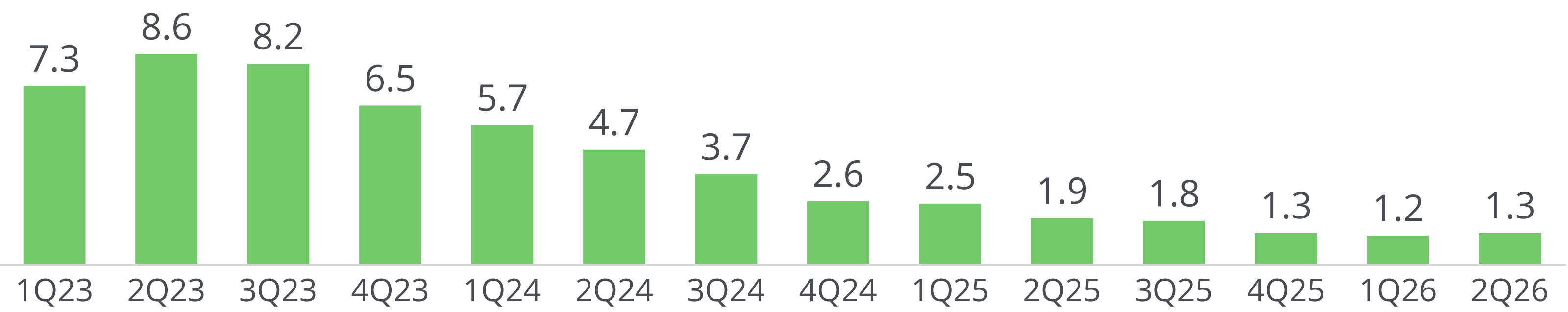


Our strategy allows us to continue improving profitability

Note: All figures are presented at constant exchange rates, using an FX rate of 922,21.

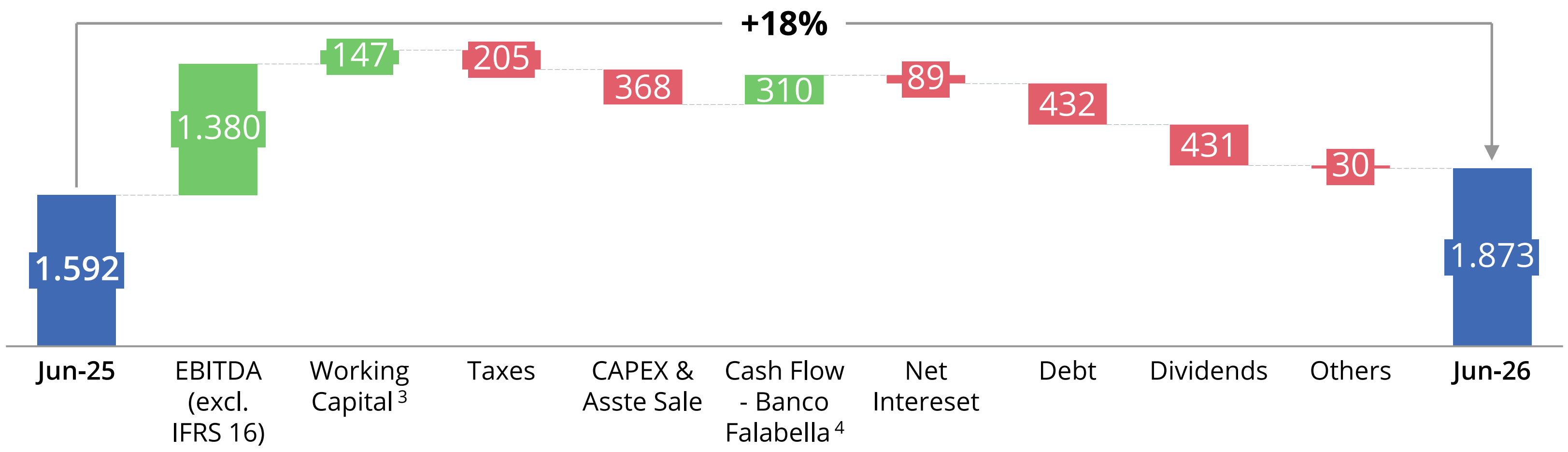
FALABELLA

Net Financial Debt / EBITDA



Cash Evolution (US$ MM)

Non-banking businesses



[3] Working Capital includes accounts for inventories, trade and other accounts receivables and trade and other accounts payable.
[4] Cash Flow – Banco Falabella Chile includes dividends and intercompany debt repayments

Note: All figures are presented at constant exchange rates, using an FX rate of 922.21 $/US$.

US$ 3,655MM

Total Financial Debt
(Non-banking Businesses)

US$ 1,782MM

Net Financial Debt

70%

Debt maturity after 2030

Investment Grade

BBB- STABLE
S&P

BBB- STABLE
Fitch Ratings

ESG


FALABELLA
f. + falabella.com
SODIMAC
TOTTUS
mallplaza
Banco Falabella

Falabella's purpose is based on five ESG pillars with clear aspirations and objectives aligned with the Sustainable Development Goals

Environment		Social		Governance
Climate Action	Circularity and Waste	Diversity and Inclusion	Social Impact	Corporate Governance

Ambition

Climate Action	Circularity and Waste	Diversity and Inclusion	Social Impact	Corporate Governance
Contribute to the **reduction of greenhouse gas emissions** and achieve an operation that is **resilient** to the risks arising from climate change.	Promote **circularity** through **optimal use** of resources and achieve **the least amount of waste** to landfill.	To promote a culture and work environment **free of any type of discrimination** and that encourages the **integration** and **participation** of all people as equals.	**To improve the lives of the people and communities** with whom we interact, promoting the generation of **opportunities,** the **reduction of inequality** and the construction of **a more equitable society.**	Guarantee **transparency and integrity** of business behavior, promoting the creation of **sustainable value** for the company and its stakeholders.

SDG

Climate Action	Circularity and Waste	Diversity and Inclusion	Social Impact	Corporate Governance
7 Affordable and clean energy; 9 Industry, innovation and infrastructure; 11 Sustainable cities and communities; 13 Climate action	2 Zero hunger; 12 Responsible consumption and production	5 Gender equality	4 Quality education; 8 Decent work and economic growth; 10 Reduced inequalities; 11 Sustainable cities and communities	16 Peace, justice and strong institutions

ESG 2025 Progress Synthesis

Environmental*

1,400
tons

Food donations

+32%
vs 2024

451 installations with electricity supply

80%
from renewable sources

603
Billion in sales of sustainable products

+7% vs 2024

All the Group's businesses recognized in HuellaChile for carbon management

Social

39,9% Women
in Senior Management and Management positions

+2,6 million
of beneficiaries of Falabella Group's social impact programs

+5,000
Entrepreneurs
participate in commercial instances of the Falabella Group.

+58,000
children and adolescents
improve their learning in schools in Latin America and India.

+13,900
children, young people and adults
receive training in Financial Education

Corporate Governance

First Place

Among the IPSA companies in the Human Rights and Business Diagnosis (PUC, ILO and WBA)

Falabella among the 7 companies

of the world's most sustainable retailers, according to S&P DJBICI

- Policies: Human Rights; Environmental and Climate Change
- Approval and implementation of the Human Rights Program
- ESG risks integrated in Corporate Risk Management Model:
    - Climate change (physical and transitional)
    - Conflict with the Community
    - Greenwashing (gap between ESG commitments and execution)

* Carbon, waste, water, food loss will be reported in ESG Annex (April 2026)

The progress of our management is reflected in **the sustained improvement of our rating** in the **main rating agencies and ESG ratings** at the national and international level

FALABELLA	2022	2023	2024	2025	
Dow Jones Sustainability Indexes	71	73	73	73	Among the **Top 10** most sustainable companies in the retailing category. Indexes: MILA, World, Chile
MSCI	BBB 4.3	A 5.2	A 5.4	A 5.6	**Best rated** Chilean retailer Indexes: ACWI, Climate Action, Climate Paris Aligned, Low Carbon Leaders, Low Carbon Target, ACWI Screened, ACWI Selection, ACWI Universal
CHRB Corporate Human Rights Benchmark	8.7	14.8	14.8	54.1	The **Only** Chilean company assessed
	4th 3	1st 19.5	1st 21.5	1st 23	**1st place** among IPSA companies
Contribuye Equidad, Transparencia, Sostenibilidad		88th	94th	19th	**Best rated** retailer in Latin-American

E-MAIL
inversionistas@falabella.cl

WEBSITE
investors.grupofalabella.com

FALABELLA | falabella.com | SODIMAC | TOTTUS | mallplaza | Banco Falabella