Earnings Presentation
2Q-2026

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These webcasts, presentations and transcripts contain "forward-looking statements," relating to, among other things, future operating and financial results, project performance, expenses, the impact of acquisitions and divestments, business strategy and any restructuring plans. These statements use words, and variations thereof, such as the future tense verbs generally, "plan", "intend", "expect", "anticipate", "estimate", "maintain", "project", "continue", "reduce" and "grow". We caution you not to rely on these forward-looking statements as the basis for any investment or divestment decisions regarding securities issued by the Company. These statements are based on assumptions and expectations of future events at the time they are made and, therefore, are subject to uncertainty.

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All numbers in this presentation are converted to US Dollars and rounded to millions.

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Broad-based growth across our ecosystem, supported by shared capabilities, channels and benefits.

Revenue

US$ 3,781 MM

9.7% YoY growth

EBITDA

US$ 549 MM

7.0% YoY growth

14.5% EBITDA MARGIN

Net Income Ex. Fair Value

US$ 242 MM

13.5% YoY growth

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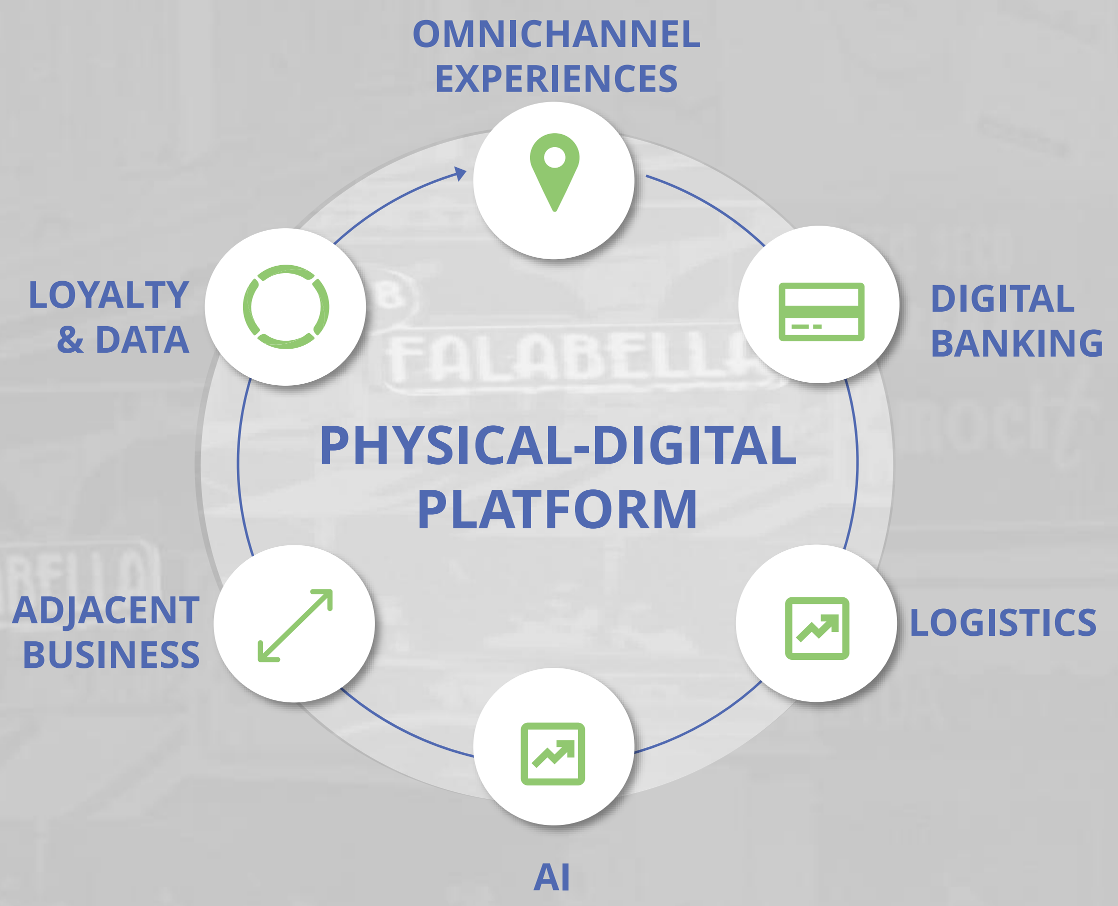
Our ecosystem powers growth: more interactions strengthen our capabilities, allowing us to deliver increasingly relevant experiences and drive higher usage frequency



Ecosystem's Key Figures

- **38 million** Ecosystem Customers
- **22 million** Loyalty Participants
- **568** Stores & Urban Centers
- **7** Countries
- **>50%** Orders picked up by C&C

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2Q26 Ecosystem Highlights

56+ — **Customer interactions per month on average with our ecosystem**, increasingly enabling personalized experiences

>50% — Of our 38 million customers **connect through our ecosystem, with 2 or more Group businesses**

82% — Purchases made with our **payment methods beyond our ecosystem**, extending our reach into customers' everyday lives

>50% — Of orders picked up by **Click & Collect**

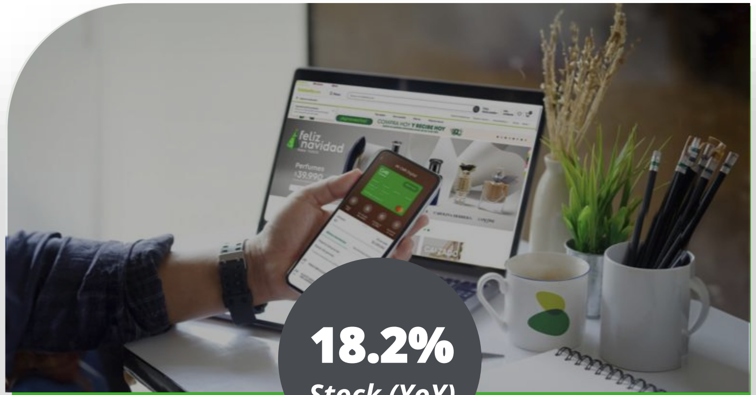
28% — Loyalty engagement continues to rise with **redemption customers increasing YoY**

48% — Faster time-to-first-sale for sellers using Sponsored Product Retail Media

Highlights
2Q26

Banco Falabella

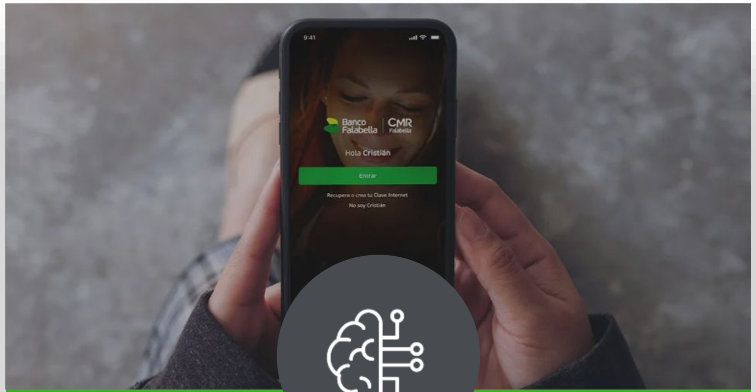
Paving the way to become the #1 Digital Bank
in the countries where we operate



18.2%
Stock (YoY)

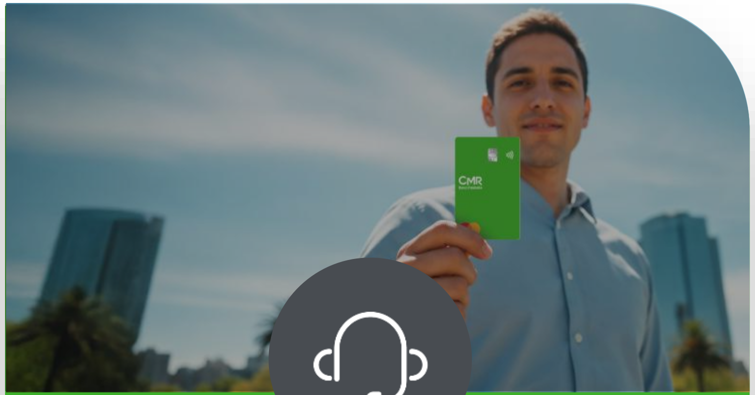
Loan Portfolio[1]

Stock (YoY)	16.0%	8.8%	12.0%	12.5%
NPLs *(%)*	2.8%	2.3%	2.2%	6.1%



Primary Banking Relationship

Purchase volumes continued growing, reinforcing our role in customers' everyday financial lives and increasing engagement beyond the retail ecosystem.

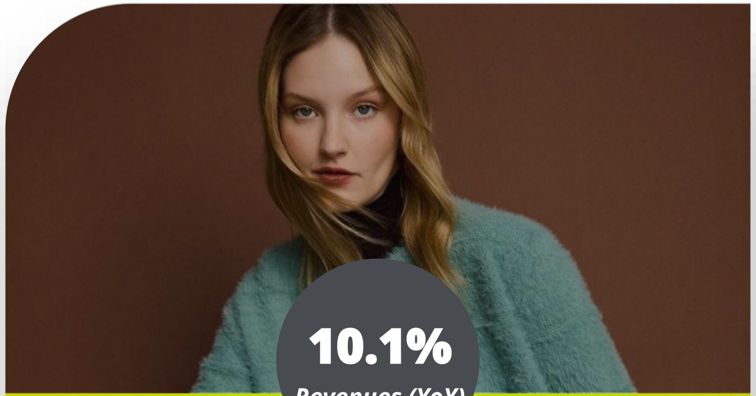


Digital Data Driven Customer Growth

Active customers continued growing across markets, supported by a mobile-first experience and increasingly personalized offerings.

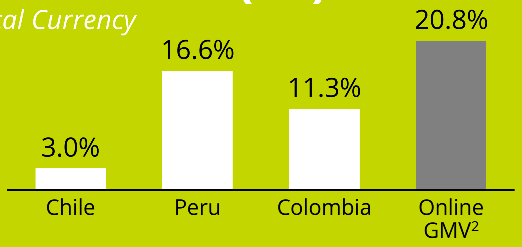
[1] Includes the Financial Services operations in Mexico, which are not consolidated in the Financial Statements.

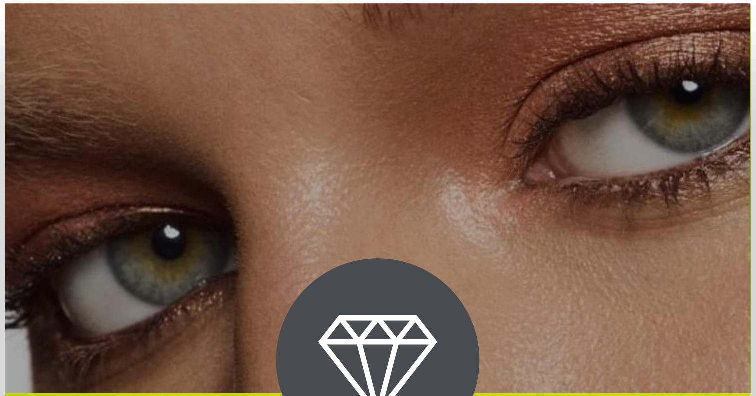
Omnichannel Multi Specialist in partnership with the top brands



10.1%
Revenues (YoY)

Revenues (YoY)
Local Currency





Multi Specialist Leadership

Continued strengthening of differentiated categories, proprietary brands, and exclusive brands.

Scaling Falabella.com

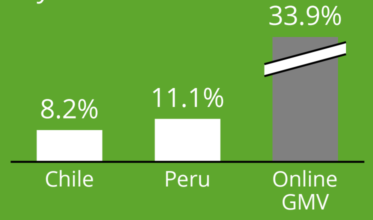
3P sales continued growing supported by a broader assortment, expansion of our Retail Media capabilities and an increase in our 24 and 48hrs delivery offer.

[2] Includes 1P and 3P GMV.

Refocusing our strategy to deliver a better customer price–experience proposition

Revenues (YoY)

Local Currency



10.7%

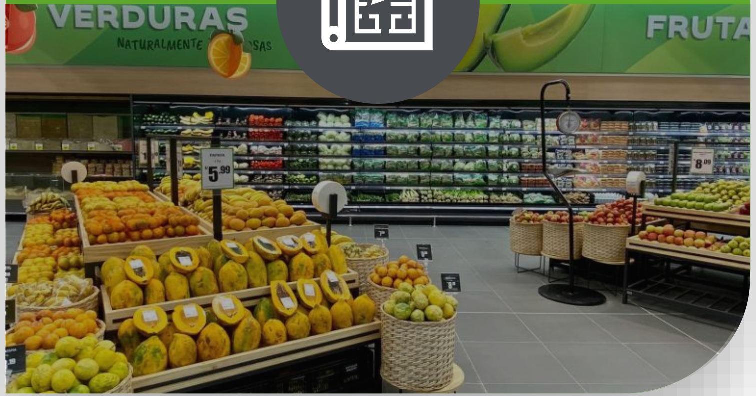
Revenues (YoY)

Winning with Value Proposition

Strong performance driven by a compelling value proposition, leadership in food categories and continued private-label development.

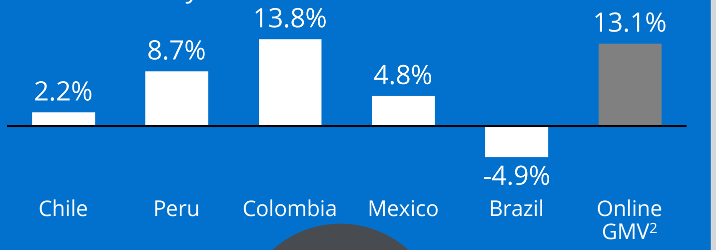
Growing Customer Base

Customer base continued expanding, supported by increasing customer preference for enhanced Tottus format in Chile and the Precio Uno rollout in Peru.



Market leadership through an enhanced value proposition and our 248-store footprint across the region

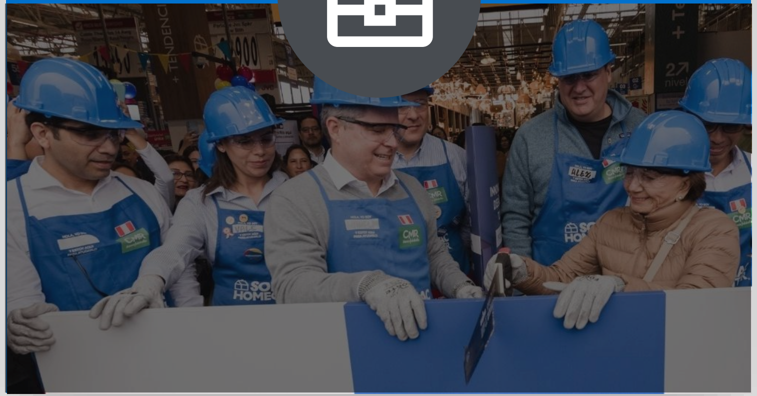
Revenues (YoY)
Local Currency



3.8%
Revenues (YoY)

Building a Stronger Sodimac

Productivity and operational efficiency initiatives focused on simplifying operations and enhancing long-term profitability.

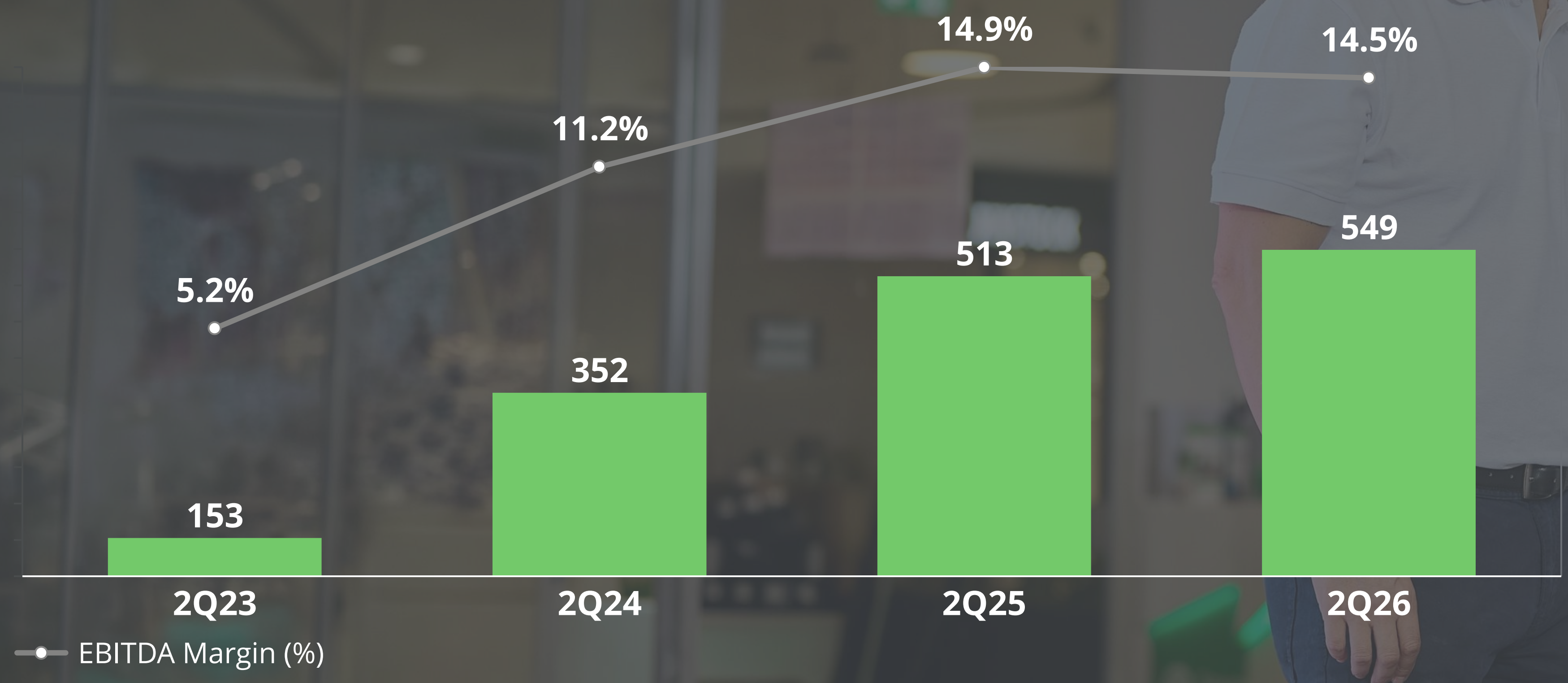


Professional Customer Focus

Continued strengthening of our value proposition for professional customers through category expertise, omnichannel capabilities and differentiated services.

[2] Includes 1P and 3P GMV.

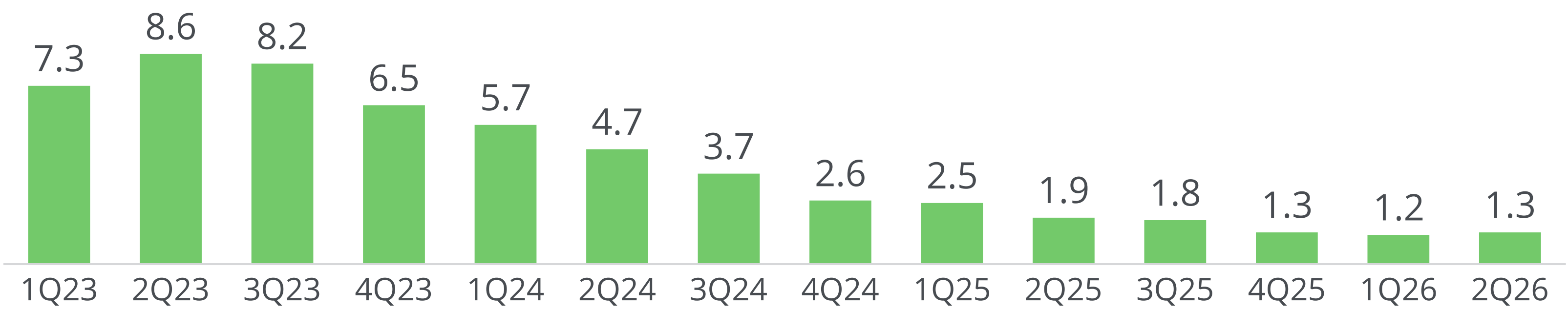
EBITDA evolution (US$ MM)



Our strategy allows us to continue improving profitability

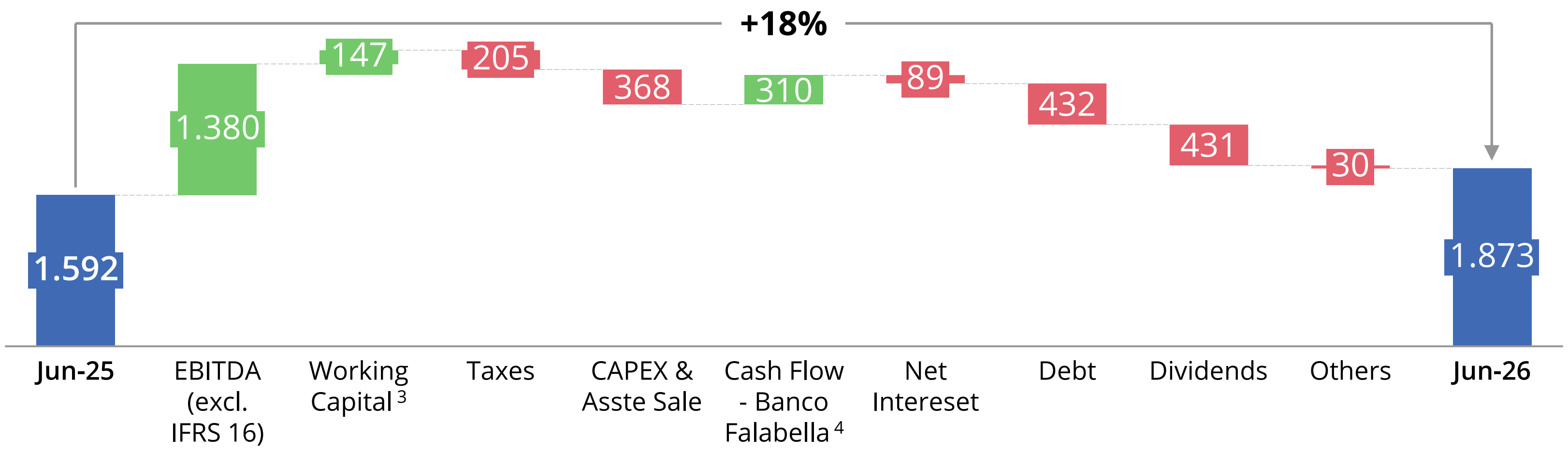
Note: All figures are presented at constant exchange rates, using an FX rate of 922.21 $/US$.

Net Financial Debt / EBITDA



Cash Evolution (US$ MM)

Non-banking businesses



[3] Working Capital includes accounts for inventories, trade and other accounts receivables and trade and other accounts payable.
[4] Cash Flow – Banco Falabella Chile includes dividends and intercompany debt repayments

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Key takeaways from our CEO

Our **physical-digital ecosystem** continues to unlock synergies across all businesses

Omnichannel strategy and disciplined execution keep **driving our focus**

We are investing with purpose to **accelerate growth, innovation and long-term value**

Q&A

DISEÑO QUE FLUY
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